## The Chiba Bank, Ltd.

Financial Results for the Third Quarter of Fiscal Year 2011, ending March 31, 2012

| Stock Exchange Listing:              | Tokyo (code: 8331)  |
|--------------------------------------|---|
| URL:                                 | http://www.chibabank.co.jp/                                 |
| Representative:                      | Hidetoshi Sakuma, President                                 |
| For Inquiry:                         | Tomoyuki Ikeda, General Manager-Corporate Planning Division |
| Filing date of Financial Statements: | February 10, 2012 (scheduled)                               |
| Trading Accounts:                    | Established   |
| Payment day of cash dividend:        | -   |
| Supplementary Materials:             | Attached  |
| IR Conference:                       | Not scheduled   |

(Japanese yen amounts of less than 1 million and the first decimal place have been rounded down.)

### 1. Financial Highlights (for the third quarter, from April 1, 2011 to December 31, 2011)

| (1) Consolidated Operat | (%: Changes t | from correspon | ding period of the prev | ious fiscal year) |            |       |
|-------------------------|---------------|----------------|-------------------------|-------------------|------------|-------|
|                         | Ordinary In   | come           | Ordinary Profit         |                   | Net Income |       |
|                         | 経常収益          |                | 経常利益                    |                   | 四半期純利益     |       |
| Third quarter           | ¥Million      | %              | ¥Million                | %                 | ¥Million   | %     |
| Ended Dec.31, 2011      | 170,059       | 1.1            | 53,372                  | (1.6)             | 32,680     | (5.8) |
| Ended Dec.31, 2010      | 168,096       | (4.8)          | 54,267                  | 42.6              | 34,707     | 33.0  |

Note: Comprehensive income Third quarter ended Dec.31, 2011; ¥33,274million (0.9%), Third quarter ended Dec.31, 2010; ¥32,965 million (-%)

|                    | Net Income per Share<br>1株当たり<br>四半期純利益 | Net Income per Share<br>(Diluted)<br>潜在株式調整後1株当たり<br>四半期純利益 |
|--------------------|---|---|
| Third quarter      | ¥                                       | ¥   |
| Ended Dec.31, 2011 | 37.27                                   | 37.25   |
| Ended Dec.31, 2010 | 38.93                                   | 38.92   |

#### (2) Consolidated Financial Condition

|                                     | Total Assets<br>総資産 | Net Assets<br>純資産 | Capital Assets to Total Assets<br>自己資本比率 |  |
|-------------------------------------|---------------------|-------------------|--|--|
|                                     | ¥Million            | ¥Million          | %  |  |
| Third quarter<br>Ended Dec.31, 2011 | 10,716,864          | 639,919           | 5.9                                      |  |
| Fiscal Year 2010                    | 10,552,989          | 625,990           | 5.8                                      |  |

(Reference) Capital assets Third quarter ended Dec.31, 2011; ¥633,466 million Fiscal Year 2010; ¥612,149 million

Note: "Capital assets to total assets" represents ("Total Net assets"-"Subscription rights to shares"-"Minority interests")/ "Total assets" at term end.

#### 2. Cash Dividends Paid for Shareholders

|                               | Annual cash dividends<br>年間配当金  |      |   |      |       |  |
|-------------------------------|---|------|---|------|-------|--|
|                               | First Quarter-endSecond Quarter-endThird Quarter-endFiscal Year-endAnnual第1四半期末第2四半期末第3四半期末期末年間 |      |   |      |       |  |
|                               | ¥   | ¥    | ¥ | ¥    | ¥     |  |
| Fiscal year 2010              | _   | 5.50 | — | 5.50 | 11.00 |  |
| Fiscal year 2011              | —   | 5.50 | — |      |       |  |
| Fiscal year 2011 (Projection) |   |      |   | 5.50 | 11.00 |  |

Note: Revisions of released cash dividend projections: None

### 3. Consolidated Earnings Projections for Fiscal year 2011, ending March 31, 2012

| (%: Changes from the previous fiscal year) |                           |     |                         |     |                     |      |                                    |
|--|---------------------------|-----|-------------------------|-----|---------------------|------|------------------------------------|
|  | Ordinary Income (<br>経常収益 |     | Ordinary Profit<br>経常利益 |     | Net Income<br>当期純利益 |      | Net Income per Share<br>1株当たり当期純利益 |
|  | ¥Million                  | %   | ¥Million                | %   | ¥Million            | %    | ¥                                  |
| Fiscal year<br>Ending March 31, 2012       | 227,000                   | 1.4 | 68,500                  | 4.8 | 45,000              | 10.8 | 51.29                              |

Note: Revisions of released earnings projections: None

#### 4. Others

- (1) Material changes in consolidated subsidiaries during the period (changes in specific subsidiaries accompanied by changes in scope of consolidation): None
- (2) Adoption of particular accounting methods for quarterly consolidated financial statements: None

#### Statement relating to the status of the quarterly review procedures

This quarterly report is not subject to the quarterly review procedures, which are based on the Financial Instruments and Exchange Law. The audit procedures are not finished at the time of release of the financial statements.

#### Explanation for the proper use of projections and other notes

For information related to the projections, please refer to "1. Qualitative Information" (3) Qualitative Information related to the Consolidated Earnings Projections' on page 4.

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#### 1. Qualitative Information

#### (1) Qualitative Information related to the Consolidated Results of Operations

Financial results for the third quarter of fiscal year 2011 ending March 31, 2012 were as follows. Ordinary income increased by \$1,962 million from the corresponding period of the previous fiscal year to \$170,059 million mainly due to an increase in Other income such as Reversal of allowance for loan losses. Ordinary expenses increased by \$2,858 million from the corresponding period of the previous fiscal year to \$116,687 million mainly due to an increase in Other expenses such as Losses on sales related to stocks, etc. As a result, Ordinary profit decreased by \$895 million to \$53,372 million.

Net income decreased by ¥2,026 million to ¥32,680 million compared with the corresponding period of the previous fiscal year. This reflected an increase in Income taxes-deferred due to changes in effective tax rate, while Extraordinary income increased due to an income from Gain on negative goodwill of a share exchange in order to make Chibagin Securities Co., Ltd. into a wholly-owned subsidiary.

#### (2) Qualitative Information related to the Consolidated Financial Conditions

Figures for the Bank's major accounts were as follows.

The balance of Deposits as of December 31, 2011 was ¥9,184.5 billion, an increase of ¥80.8 billion from the position as of March 31, 2011. This growth reflects our continuing efforts to provide a full range of financial products and services, as well as a campaign to encourage customers to make the Chiba Bank their main banking institution for salary and pension payments and other household needs.

We continued to respond positively to the financing needs of corporate and individual customers. As a result, the balance of Loans and bills discounted as of December 31, 2011 increased by \$266.4 billion from the position as of March 31, 2011, to \$7,612.5 billion. The amount of Securities held decreased by \$52.7 billion from the previous year-end, to \$1,867.4 billion.

On this basis, Total assets as of December 31, 2011 increased by \$163.8 billion from the previous year-end, to \$10,716.8 billion.

#### (3) Qualitative Information related to the Consolidated Earnings Projections

There are no changes to our earnings projections for the fiscal year 2011 ending March 31, 2012 released on November 11, 2011.

Note: The above projections are based on information, which is presently available, and assumptions coming from the judgment, assessment, and recognition of facts at this moment. Actual results may differ from those projections depending on various future factors (domestic and international economics, changes in the market situation of interest rates and stocks, etc.).

#### 2. Others

- (1) Material changes in consolidated subsidiaries during the period: Not applicable
- (2) Adoption of paticular accounting methods for quarterly consolidated financial statements: Not applicable
- (3) Changes in accounting principles, accounting estimates and restatement: Not applicable

#### (4) Additional information:

(Accounting standard for accounting changes in accounting principles and error corrections)

From the beginning of the first quarter of fiscal year 2011, the "Accounting Standard for Accounting Changes and Error Corrections (ASBJ Statement No.24 December 4, 2009)" and the "Guidance on Accounting Standard for Accounting Changes and Error Corrections (ASBJ Guidance No.24 December 4, 2009)" were adopted to make changes in accounting principles and corrections of errors from previous years.

'Reversal of allowance for loan losses' and 'Recoveries from written-off claims' are included in 'Other income' based on "Practical Guidelines on Accounting Standards for Financial Instruments (Accounting Practice Committee Statement No.14)." However, it is not adopted in the financial results for the third quarter of fiscal year 2010.

(Influence from changes in corporation tax rate)

The "Act for Partial Amendment of the Income Tax Act, etc. for the Purpose of Creating a Taxation System Responding to Changes in Socio-Economic Structures" (Act No. 114 of 2011) and the "Act on Special Measures for Securing Financial Resources Necessary to Implement Measures for Reconstruction following the Great East Japan Earthquake" (Act No. 117 of 2011) were promulgated on December 2, 2011. The Corporation tax rate will be lowered from the fiscal year beginning April 1, 2012 and a special recovery tax will be implemented. Accordingly, the effective tax rate for the calculation of Deferred tax assets and Deferred tax liabilities will be lowered from 40.4% to 37.8% for temporary differences scheduled to be eliminated from the fiscal year beginning April 1, 2012 up to the fiscal year beginning from April 1, 2014, and to 35.4% for fiscal years beginning after April 1, 2015. As a result of these changes in the tax rate, Deferred tax assets have decreased by  $\frac{1}{3},676$  million and Deferred income taxes have increased by  $\frac{1}{3},332$  million.

# 3. Quarterly Consolidated Financial Statements (1) Consolidated Quarterly Balance Sheets

|   |                   | As of Mer 21           | (¥ Millio             |
|---|-------------------|------------------------|-----------------------|
| Item  | 科目<br>(Japanese)  | As of Mar. 31,<br>2011 | As of Dec. 31<br>2011 |
| Assets:   | (資産の部)            |                        |                       |
| Cash and due from banks                               | 現金預け金             | 569,455                | 353,23                |
| Call loans and bills bought                           | コールローン及び買入手形      | 54,700                 | 74,48                 |
| Receivables under resale agreements                   | 買現先勘定             | 9,996                  | 29,99                 |
| Monetary claims bought                                | 買入金銭債権            | 37,137                 | 34,04                 |
| Trading assets  | 特定取引資産            | 284,635                | 407,47                |
| Money held in trust                                   | 金銭の信託             | 28,929                 | 27,85                 |
| Securities  | 有 価 証 券           | 1,920,113              | 1,867,40              |
| Loans and bills discounted                            | 貸 出 金             | 7,346,143              | 7,612,57              |
| Foreign exchange                                      | 外 国 為 替           | 3,034                  | 3,03                  |
| Other assets  | その他資産             | 100,099                | 106,63                |
| Tangible fixed assets                                 | 有形固定資産            | 96,469                 | 97,32                 |
| Intangible fixed assets                               | 無形固定資産            | 9,751                  | 10,10                 |
| Deferred tax assets                                   | 繰 延 税 金 資 産       | 49,839                 | 40,43                 |
| Customers' liabilities for acceptances and guarantees | 支払承諾見返            | 101,429                | 100,17                |
| Allowance for loan losses                             | 貸倒引当金             | (58,747)               | (47,91                |
| Total assets  | <br>資産の部合計        | 10,552,989             | 10,716,86             |
| Liabilities:  | (負債の部)            |                        |                       |
| Deposits  | 預金金               | 9,103,649              | 9,184,53              |
| Negotiable certificates of deposit                    | 譲渡性預金             | 171,586                | 231,08                |
| Call money and bills sold                             | コールマネー及び売渡手形      | 23,797                 | 79,20                 |
| Payables under repurchase agreements                  | 売現先勘定             | 14,998                 |                       |
| Payables under securities lending transactions        | 債券貸借取引受入担保金       | 50,776                 | 73,53                 |
| Trading liabilities                                   | 特定取引負債            | 26,674                 | 30,66                 |
| Borrowed money  | 借 用 金             | 256,709                | 188,07                |
| Foreign exchange                                      | 外 国 為 替           | 480                    | 23                    |
| Bonds payable   | 社 債               | 40,000                 | 40,00                 |
| Other liabilities                                     | その他負債             | 100,237                | 115,47                |
| Provision for retirement benefits                     | 退職給付引当金           | 19,238                 | 19,46                 |
| Provision for directors' retirement benefits          | 役 員 退 職 慰 労 引 当 金 | 229                    | 21                    |
| Provision for reimbursement of deposits               | 睡眠預金払戻損失引当金       | 950                    | 52                    |
| Provision for point card certificates                 | ポ イ ン ト 引 当 金     | 1,065                  | 42                    |
| Reserves under the special laws                       | 特別法上の引当金          | 18                     | 1                     |
| Deferred tax liabilities                              | 繰延税金負債            | -                      | 1                     |
| Deferred tax liabilities for land revaluation         | 再評価に係る繰延税金負債      | 15,158                 | 13,28                 |
| Acceptances and guarantees                            | 支 払 承 諾           | 101,429                | 100,17                |
| Total liabilities                                     | 負債の部合計            | 9,926,998              | 10,076,94             |

|   |                   |                        | (¥ Million)            |
|---|-------------------|------------------------|------------------------|
| Item  | 科目<br>(Japanese)  | As of Mar. 31,<br>2011 | As of Dec. 31,<br>2011 |
| Net assets:   | (純資産の部)           |                        |                        |
| Capital stock   | 資本金               | 145,069                | 145,069                |
| Capital surplus                                       | 資本剰余金             | 123,380                | 123,593                |
| Retained earnings                                     | 利益剩余金             | 344,884                | 367,910                |
| Treasury stock  | 自己株式              | (6,358)                | (8,493)                |
| Total shareholders' equity                            |                   | 606,975                | 628,079                |
| Valuation difference on available-for-sale securities |                   | (1,115)                | (2,239)                |
| Deferred gains or losses on hedges                    | 繰 延 ヘ ッ ジ 損 益     | (1,259)                | (1,797)                |
| Revaluation reserve for land                          | 土地再評価差額金          | 7,548                  | 9,424                  |
| Total accumulated other comprehensive income          | <br>その他の包括利益累計額合計 | 5,174                  | 5,387                  |
| Subscription rights to shares                         |                   | 108                    | 193                    |
| Minority interests                                    | 少数株 主持分           | 13,732                 | 6,259                  |
| Total net assets                                      | <br>純資産の部合計       | 625,990                | 639,919                |
| Total liabilities and net assets                      | <br>負債及び純資産の部合計   | 10,552,989             | 10,716,864             |

# (2) Consolidated Quarterly Statements of Income and Comprehensive Income Consolidated Quarterly Statements of Income

| Consonauted Quarterly Statements of meome  |                                  |   | (¥ Million                                    |
|--|----------------------------------|---|---|
| Item   | 科目<br>(Japanese)                 | For the nine<br>months ended<br>Dec. 31, 2010 | For the nine<br>months ended<br>Dec. 31, 2011 |
| Ordinary income  | 経 常 収 益                          | 168,096                                       | 170,059                                       |
| Interest income  | 資金運用収益                           | 115,472                                       | 110,791                                       |
| Interest on loans and discounts  | (うち貸出金利息)                        | 98,744  | 95,028  |
| Interest and dividends on securities   | (うち有価証券利息配当金)                    | 15,872  | 14,482  |
| Trust fees   | 信託報酬                             | 2   | 0   |
| Fees and commissions   | 役務取引等収益                          | 30,089  | 29,996  |
| Trading income   | 特定取引収益                           | 1,172   | 1,237   |
| Other ordinary income  | その他業務収益                          | 5,533   | 4,808   |
| Other income   | その他経常収益                          | 15,825  | 23,225  |
| Ordinary expenses  | 経 常 費 用                          | 113,828                                       | 116,687                                       |
| Interest expenses  | 資金調達費用                           | 10,700  | 8,806   |
| Interest on deposits   | ( う ち 預 金 利 息 )                  | 6,485   | 4,488   |
| Fees and commissions payments  | 役 務 取 引 等 費 用                    | 11,417  | 11,706  |
| Other ordinary expenses  | その他業務費用                          | 559   | 974   |
| General and administrative expenses  | 営 業 経 費                          | 65,706  | 65,782  |
| Other expenses   | その他経常費用                          | 25,444  | 29,417  |
| Ordinary profit  |                                  | 54,267  | 53,372  |
| Extraordinary income   | <br>特 別 利 益                      | 5,226   | 3,421   |
| Gain on disposal of noncurrent assets  | 固定資産処分益                          | 447   | 12  |
| Recoveries of written-off claims   | 償 却 債 権 取 立 益                    | 4,770   | -   |
| Gain on negative goodwill  | 負 の の れ ん 発 生 益                  | -   | 3,408   |
| Transfer from reserve for financial products transaction liabilities                   | 金融商品取引責任準備金<br>取    崩    額       | 9   | 0   |
| Extraordinary loss   | 特別損失                             | 653   | 343   |
| Loss on disposal of noncurrent assets  | 固定資産処分損                          | 256   | 342   |
| Impairment loss  | 減 損 損 失                          | 153   | 0   |
| Loss on adjustment for changes of accounting standard for asset retirement obligations | 資産除去債務会計基準の<br>適 用 に 伴 う 影 響 額   | 243   | -   |
| Income before income taxes and minority interests                                      | 税 金 等 調 整 前<br>四 半 期 純 利 益_      | 58,841  | 56,450  |
| Income taxes-current   | 法 人 税 、 住 民 税<br>及 び 事 業 税       | 14,915  | 13,240  |
| Income taxes-deferred  | 法人税等調整額_                         | 8,562   | 10,010  |
| Total income taxes   | 法人税等合計                           | 23,477  | 23,250  |
| Income before minority interests   | 少 数 株 主 損 益 調 整 前<br>四 半 期 純 利 益 | 35,363  | 33,199  |
| Minority interests in income   |                                  | 656   | 518   |
| Net income   |                                  | 34,707  | 32,680  |

Consolidated Quarterly Statement of Comprehensive Income

| Consolidated Quarterly Statement of Complet   | lensive income                        |   | (¥ Million)                                   |
|---|---------------------------------------|---|---|
| Item  | 科目<br>(Japanese)                      | For the nine<br>months ended<br>Dec. 31, 2010 | For the nine<br>months ended<br>Dec. 31, 2011 |
| Income before minority interests  | 少数株主損益調整前<br>四 半 期 純 利 益              | 35,363  | 33,199  |
| Other comprehensive income  | その他の包括利益                              | (2,398)                                       | 75  |
| Valuation difference on available-for-sale securities                               | その他有価証券評価差額金                          | (2,641)                                       | (1,248)                                       |
| Deferred gains or losses on hedges  | 繰 延 ヘ ッ ジ 損 益                         | 252   | (538)   |
| Revaluation reserve for land  | 土地再評価差額金                              | -   | 1,876   |
| Share of other comprehensive income of associates accounted for using equity method | 持分法適用会社に対する<br>持 分 相 当 額 <sub>-</sub> | (9)   | (14)  |
| Comprehensive income  | 四半期包括利益                               | 32,965  | 33,274  |
| Comprehensive income attributable to owners of parent                               | 親 会 社 株 主 に 係 る<br>四 半 期 包 括 利 益      | 32,408  | 32,894  |
| Comprehensive income attributable to minority interests                             | 少 数 株 主 に 係 る<br>四 半 期 包 括 利 益        | 557   | 380   |

#### (3) Note for the Assumption of Going Concern

Not applicable.

#### (4) Note for Material Changes in Shareholders' Equity

Not applicable.

#### (5) Combination

The Chiba Bank and Chibagin Securities Co., Ltd. (Chibagin Securities), one of the consolidated subsidiaries of the Chiba Bank, implemented a share exchange, which became effective October 1, 2011, in order to make Chibagin Securities into a wholly-owned subsidiary. The share exchange is a business combination under common control. A summary of the share exchange is as follows:

Summary of the share exchange

| Summary of the share chemange                    |  |
|--|--|
| (a) Name and business of the subsidiary          | Name: Chibagin Securities Co., Ltd.              |
|  | Business: Securities business                    |
| (b) Date of the combination                      | October 1, 2011                                  |
| (c) Legal form of the combination                | A share exchange making Chiba Bank a wholly-     |
|  | owning parent company and Chibagin Securities    |
|  | a wholly-owned subsidiary of Chiba Bank.         |
| (d) Name of the subsidiary after the combination | No change.                                       |
| (e) Other  | The combination is aimed at enabling the group   |
|  | to address in a timely and appropriate manner    |
|  | the greater sophistication of financial products |
|  | and diversifying financial needs of customers,   |
|  | and ensuring prompt decision-making processes.   |
|  |  |

Summary of the accounting treatment implemented

The combination was implemented as a business combination under common control, based on the "Accounting Standard for Business Combinations" (ASBJ Statement No.21, December 26, 2008) and "Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures" (ASBJ Guidance No. 10, December 26, 2008).

Additional acquisition of subsidiary's stocks

¥4,999 million (a) Acquisition cost

> (Breakdown) Treasury stock

> > Actual cost of the acquisition

¥4,950 million ¥49 million

(b) Share exchange ratio, calculation method and the number of allotted shares based on the type of stocks

(i) Share exchange ratio

| The Chiba Bank | Chibagin Securities |
|----------------|---------------------|
| (Common stock) | (Common stock)      |
| 0.5            | 1                   |

#### (ii) Calculation method

In order to ensure the fairness and appropriateness of the share exchange ratio, Chiba Bank and Chibagin Securities requested Nomura Securities Co., Ltd. and Frontier Management Inc. respectively as third-party valuation institutions to calculate the share exchange ratio. Chiba Bank and Chibagin Securities negotiated and consulted carefully referring to those calculations and concluded that the share exchange ratio above was fair and appropriate to implement the share exchange.

(iii) Number of allotted shares

8.625 thousand shares

(c) Amount and cause of negative goodwill incurred

- (i) Amount of negative goodwill incurred
  - ¥3,408 million
- (ii) Cause

Difference between the amounts corresponding to Chiba Bank's equity position in Chibagin Securities and the acquisition cost.

(¥ Million)

10,370

### **Supplementary Information**

For Financial Results for the Third Quarter of Fiscal Year 2011, ending March 31, 2012

#### 1. Summary of Income (Non-consolidated)

[Net Business Income (before transfer to general allowance for loan losses) and Core Net Business Income] Net business income (before transfer to general allowance for loan losses) decreased by ¥3.8 billion compared with the corresponding period of the previous fiscal year, to ¥56.5 billion mainly due to a decrease in Net interest income. Core net business income, which excludes Gains (losses) related to bonds, etc., decreased by ¥3.1 billion compared with the corresponding period of the previous fiscal year, to ¥54.0 billion.

#### [Ordinary Profit and Net Income]

Net credit costs (-)

While Net credit costs improved, Ordinary profit decreased by  $\pm 0.5$  billion from the corresponding period of the previous fiscal year, to  $\pm 49.5$  billion mainly due to a decrease in Losses related to stocks, etc.

In addition, Net income decreased by ¥4.5 billion to ¥28.4 billion compared with the corresponding period of the previous fiscal year due to an increase in Income taxes-deferred reflecting changes in effective tax rate (affected amount; ¥2.8 billion).

|  |                                |  |  |          |                                      | (¥ Million)            |
|--|--------------------------------|--|--|----------|--------------------------------------|------------------------|
|  | (Japanese)                     | For the nine<br>months ended<br>Dec. 31, 2011<br>(a) | For the nine<br>months ended<br>Dec. 31, 2010<br>(b) | (a - b)  | FY 2011<br>(Announced<br>Projection) | (Reference)<br>FY 2010 |
| Gross business profits   | 業務粗利                           | <u>출</u> 117,114                                     | 120,742  | (3,628)  |                                      | 159,260                |
| Net interest income  | 資金利 ;                          | <u>출</u> 101,816                                     | 104,327  | (2,511)  |                                      | 137,688                |
| Net fees and commissions income  | 役務取引等利                         | <b>拾</b> 10,591                                      | 10,630   | (38)     |                                      | 14,116                 |
| Trading income   | 特定取引利;                         | <b>拾</b> 875   | 814  | 61       |                                      | 1,144                  |
| Profit from other business transactions                                    | その他業務利言                        | <u>축</u> 3,831                                       | 4,970  | (1,139)  |                                      | 6,310                  |
| Gains (losses) related to bonds  | うち債券関係損                        | <b>査</b> 2,582                                       | 3,287  | (704)    |                                      | 3,961                  |
| Expenses (excluding non-recurrent expenses) (-)                            | 経費(除く臨時処理分                     | ) 60,529   | 60,303   | 225      |                                      | 80,776                 |
| Net business income (before transfer to general allowance for loan losses) | □ <mark>業務純</mark><br>(一般貸引繰入前 | ∰<br>56,584  | 60,438   | (3,853)  |                                      | 78,484                 |
| Core net business income   |                                | <b>±</b> 54,001                                      | 57,151   | (3,149)  | 70,000                               | 74,522                 |
| Net transfer to general allowance for loan losses (-) (i)                  | 一般貸倒引当金純繰入                     | 頁 -  | -  | -        |                                      | (455)                  |
| Net business income  | 業務純                            | <b>査</b> 56,584                                      | 60,438   | (3,853)  |                                      | 78,939                 |
| Non-recurrent income and losses  | 臨時損                            | <b>拾</b> (7,048)                                     | (10,364)   | 3,316    |                                      | (19,153)               |
| Disposal of non-performing loans (-) (ii)                                  | うち不良債権処理                       | 頁 (2,667)  | (9,879)  | (12,546) |                                      | 16,278                 |
| Reversal of allowance for loan losses                                      | うち貸倒引当金戻入                      | <b>拾</b> 7,803                                       | -  | 7,803    |                                      | -                      |
| Recoveries of written-off claims   | うち償却債権取立                       | <b>拾</b> 2,435                                       | -  | 2,435    |                                      | -                      |
| Gains (losses) related to stocks, etc.                                     | うち株式等関係損                       | <b>拾</b> (10,631)                                    | (1,657)  | (8,974)  |                                      | (4,593)                |
| Ordinary profit  | <b>経常利</b>                     | <b>±</b> 49,536                                      | 50,074   | (537)    | 65,000                               | 59,786                 |
| Extraordinary income (loss)  | 特別損                            | <b>拾</b> (305)                                       | 4,400  | (4,706)  |                                      | 4,399                  |
| Reversal of allowance for loan losses (iii)                                | うち貸倒引当金戻入                      | ÷ -  | 256  | (256)    |                                      | -                      |
| Recoveries of written-off claims (iv)                                      | うち償却債権取立                       | ÷ -  | 4,749  | (4,749)  |                                      | 5,452                  |
|  | 四半期(当期)純利:                     | <b>\$</b> 28,478                                     | 33,015   | (4,536)  | 40,000                               | 38,125                 |

(i)+(ii)[-(iii)-(iv)]与信関係費用(2,667)4,873(7,540)

Note 1: Core net business income = Net business income (before transfer to general allowance for loan losses) - Gains (losses) related to bonds

Note 2: "Reversal of allowance for loan losses" and "Recoveries of written-off claims" of the third quarter of fiscal year 2011 include "Disposal of nonperforming loans" of "Non-recurrent income and losses" based on the "Practical Guidelines on Accounting Standards for Financial Instruments" (JICPA Guidance No.14).

#### 2. Loans and deposits (Term-end balance) (Non-consolidated)

- A positive approach towards meeting the financial needs of customers brought an increase in Loans and bills discounted of ¥119.6 billion from the position as of September 30, 2011, to ¥7,638.3 billion. The balance of Deposits grew by ¥121.2 billion compared with the position as of September 30, 2011, to ¥9,219.7 billion mainly due to an increase in personal deposits.
- The Personal annuities increased steadily by ¥28.7 billion from the corresponding period of the previous fiscal year to ¥132.0 billion. The balance of investment trusts decreased by ¥21.8 billion from the position as of September 30, 2011, to ¥377.7 billion, reflecting a fall in unit prices arising out of a stagnation of stock markets.

|  |                          | (¥ Billion)                |
|--|--------------------------|----------------------------|
|  | (Japanese)               | As of Dec. 31, 2011<br>(a) |
| Loans and bills discounted               | 貸出金                      | 7,638.3                    |
| Domestic                                 | 国内向け貸出                   | 7,574.2                    |
| Corporate loans                          | 事 業 者 向 け 貸 出            | 4,551.1                    |
| Consumer loans                           | 消費者ローン                   | 2,708.3                    |
| Housing loans                            | うち住宅ローン                  | 2,615.7                    |
| Public sector                            | 公共向け貸出                   | 314.7                      |
| Small and medium-sized companies [Ratio] | うち中小企業等貸出<br>[中小企業等貸出比率] | 5,958.1<br>[78.66%]        |
| Overseas                                 | 海外向け貸出                   | 64.0                       |
| Deposits                                 | 預 金                      | 9,219.7                    |
| Domestic                                 | 国 内                      | 9,126.6                    |
| Personal deposits                        | うち個人                     | 7,254.0                    |
| Overseas                                 | 海外店等                     | 93.1                       |

| (Reference)                | (¥ Billion)      |
|----------------------------|------------------|
| As of Sep. 30, 2011<br>(b) | (a-b)            |
| 7,518.7                    | 119.6            |
| 7,461.5                    | 112.7            |
| 4,475.5                    | 75.6             |
| 2,675.5                    | 32.7             |
| 2,580.8                    | 34.9             |
| 310.4                      | 4.3              |
| 5,854.6<br>[78.46%]        | 103.4<br>[0.19%] |
| 57.1                       | 6.9              |
| 9,098.4                    | 121.2            |
| 9,016.2                    | 110.3            |
| 7,107.9                    | 146.0            |
| 82.2                       | 10.9             |

Note: Ratio = Small and medium-sized companies loans / domestic loans and bills discounted

#### (Reference) (参考)

Balance of Investment trusts, etc 投資信託の残高等

|                              |            | (¥ Billion)                |
|------------------------------|------------|----------------------------|
|                              | (Japanese) | As of Dec. 31, 2011<br>(a) |
| Balance of investment trusts | 投資信託残高     | 377.7                      |
| Personal investors           | うち個人       | 371.0                      |
| Stock funds                  | うち株式投資信託   | 370.8                      |

| (Reference)                | (¥ Billion) |
|----------------------------|-------------|
| As of Sep. 30, 2011<br>(b) | (a-b)       |
| 399.6                      | (21.8)      |
| 392.2                      | (21.1)      |
| 392.3                      | (21.5)      |

|  | (Japanese)                     | For the nine months ended<br>Dec. 31, 2011<br>(a) |
|--|--------------------------------|---|
| Personal annuities<br>(Insurance premiums) | 個 人 年 金 保 険 等<br>( 取 扱 保 険 料 ) | 132.0   |

| For the nine months<br>ended Dec. 31, 2010<br>(b) | (a-b) |
|---|-------|
| 103.2   | 28.7  |

#### 3. Disclosed Claims under the Financial Reconstruction Law (Non-consolidated)

|   |    |     |       |      |          | (¥ Million)                | (Reference)                | (¥ Million) |
|---|----|-----|-------|------|----------|----------------------------|----------------------------|-------------|
|   |    | (Ja | ipane | ese) |          | As of Dec. 31, 2011<br>(a) | As of Sep. 30, 2011<br>(b) | (a-b)       |
| Bankrupt and Substantially Bankrupt<br>Claims |    |     |       |      | 及び<br>債権 |                            | 20,470                     | 1,417       |
| Doubtful Claims                               | 危  | 険   |       | 債    | 権        | 71,110                     | 68,344                     | 2,765       |
| Substandard Claims                            | 要  | 管   | 理     | 債    | 権        | 55,428                     | 56,930                     | (1,502)     |
| Total   | 合  |     |       |      | 計        | 148,426                    | 145,745                    | 2,680       |
|   | 1  |     |       |      |          |                            | r                          |             |
| Normal Claims                                 | ΤĒ | 常   |       | 債    | 権        | 7,610,598                  | 7,481,163                  | 129,435     |
|   |    |     |       |      |          |                            | ·i                         |             |
| Non-performing loan ratio                     | 不  | 良信  | 責杉    | 备 比  | 2 率      | 1.91%                      | 1.91%                      | 0.00%       |

#### Risk-Monitored Loans (Consolidated / Non-consolidated) 4.

| Consolidated                    |             | (¥ Million)                |
|---------------------------------|-------------|----------------------------|
|                                 | (Japanese)  | As of Dec. 31, 2011<br>(a) |
| Loans to Bankrupt Borrowers     | 破綻先債権額      | 3,618                      |
| Delinquent Loans                | 延滞 債権額      | 88,749                     |
| Loans past due 3 months or more | 3 ヵ月以上延滞債権額 | 4,085                      |
| Restructured Loans              | 貸出条件緩和債権額   | 51,392                     |
| Total                           | 合 計         | 147,845                    |

| (Reference)                | (¥ Million) |
|----------------------------|-------------|
| As of Sep. 30, 2011<br>(b) | (a-b)       |
| 2,921                      | 696         |
| 85,431                     | 3,317       |
| 5,439                      | (1,354)     |
| 51,541                     | (149)       |
| 145,335                    | 2,510       |

| Loans outstanding (Term-end balance) | 貸出金残高(末残) | 7,612,579 |
|--------------------------------------|-----------|-----------|
| As a percentage of loans outstanding | 貸出金残高比    | 1.94%     |

| 7,493,147 | 119,432 |
|-----------|---------|
| 1.93%     | 0.00%   |

#### Non-consolidated

| Non-consolidated                |            | (¥ Million)                |  |  |
|---------------------------------|------------|----------------------------|--|--|
|                                 | (Japanese) | As of Dec. 31, 2011<br>(a) |  |  |
| Loans to Bankrupt Borrowers     | 破綻先債権額     | 3,914                      |  |  |
| Delinquent Loans                | 延滞 債権額     | 88,712                     |  |  |
| Loans past due 3 months or more | 3ヵ月以上延滞債権額 | 4,085                      |  |  |
| Restructured Loans              | 貸出条件緩和債権額  | 51,343                     |  |  |
| Total                           | 合 計        | 148,054                    |  |  |

| Loans outstanding (Term-end balance) | 貸出金残高(末残) | 7,638,346 |
|--------------------------------------|-----------|-----------|
| As a percentage of loans outstanding | 貸出金残高比    | 1.93%     |

| (Reference)                | (¥ Million) |
|----------------------------|-------------|
| As of Sep. 30, 2011<br>(b) | (a-b)       |
| 3,249                      | 664         |
| 85,287                     | 3,424       |
| 5,439                      | (1,354)     |
| 51,491                     | (148)       |
| 145,467                    | 2,587       |

| 7,518,710 | 119,636 |
|-----------|---------|
| 1.93%     | 0.00%   |

(¥Billion)

Losses

0.0

34.7

14.9

2.0

17.7

1.9

#### 5. Securities (1) Gains (Losses) on Valuation and Unrealized Gains (Losses) of Securities with market value Consolidated (¥Billion)

|                        | unsonuateu    |            |    |         |  |       | (i Billion) |  |
|------------------------|---------------|------------|----|---------|--|-------|-------------|--|
|                        |               |            |    |         | As of Dec. 31, 2011  |       |             |  |
|                        |               | (Japanese) |    | Market  | Gains (losses) on valuation /<br>Unrealized gains (losses) |       |             |  |
|                        |               |            |    | value   |  | Gains | Losses      |  |
| Held-to-Maturity Bonds |               | 満期保有目的     |    | 15.7    | (0.0)  | 0.0   | 0.0         |  |
| Other Securities       |               | その他有価証券    |    | 1,852.9 | (3.6)  | 32.2  | 35.8        |  |
|                        | Stocks        | 株          | 芁  | 109.4   | (0.9)  | 15.4  | 16.4        |  |
| Bonds                  |               | 債          | 券  | 1,466.5 | 12.6   | 14.3  | 1.6         |  |
| Others                 |               | その         | 他  | 276.9   | (15.3)   | 2.4   | 17.8        |  |
|                        | Foreign bonds | うち外国       | 債券 | 228.0   | 0.5  | 2.2   | 1.7         |  |

| thes with market value |                        |   |        |  |  |  |  |  |  |  |
|------------------------|------------------------|---|--------|--|--|--|--|--|--|--|
| (Reference             | (Reference) (¥Billion) |   |        |  |  |  |  |  |  |  |
| As of Sep. 30, 2011    |                        |   |        |  |  |  |  |  |  |  |
| Market                 |                        | Gains (losses) on va<br>Unrealized gains (l |        |  |  |  |  |  |  |  |
| value                  |                        | Gains                                       | Losses |  |  |  |  |  |  |  |
| 17.2                   | (0.0)                  | 0.0   | 0.0    |  |  |  |  |  |  |  |
| 1,851.1                | (2.2)                  | 32.7  | 34.9   |  |  |  |  |  |  |  |
| 118.0                  | 0.8                    | 16.0  | 15.1   |  |  |  |  |  |  |  |
| 1,460.3                | 12.6                   | 14.6  | 2.0    |  |  |  |  |  |  |  |
| 272.7                  | (15.7)                 | 2.0   | 17.7   |  |  |  |  |  |  |  |
| 220.2                  | (0.0)                  | 1.9   | 1.9    |  |  |  |  |  |  |  |

As of Sep. 30, 2011

(0.0)

(2.4)

0.6

12.6

(15.7)

(0.0)

Gains (losses) on valuation / Unrealized gains (losses) Gains

0.0

32.2

15.5

14.6

2.0

1.9

#### •

| N |                        |               |            |       |         |         |                     |                                  | (¥Billion) | _       | (Reference | e) |
|---|------------------------|---------------|------------|-------|---------|---------|---------------------|----------------------------------|------------|---------|------------|----|
|   |                        |               |            |       |         |         | As of Dec. 31, 2011 |                                  |            |         |            |    |
|   |                        |               | (Japanese) |       |         | Market  |                     | (losses) on va<br>lized gains (l |            |         | Market     |    |
|   |                        |               |            | value |         | Gains   | Losses              |                                  | value      |         |            |    |
| H | Held-to-Maturity Bonds |               | 満期保有目的     |       | 15.7    | (0.0)   | 0.0                 | 0.0                              |            | 17.2    |            |    |
| 0 | Other Securities       |               | その他有価証券    |       | 1,850.5 | (3.9)   | 31.7                | 35.6                             |            | 1,848.7 |            |    |
|   | St                     | ocks          | 株          |       | 式       | 107.0   | (1.2)               | 14.9                             | 16.1       |         | 115.6      |    |
|   | В                      | onds          | 債          |       | 券       | 1,466.5 | 12.6                | 14.3                             | 1.6        |         | 1,460.3    |    |
|   | 0                      | thers         | そ          | Ø     | 他       | 276.8   | (15.3)              | 2.4                              | 17.7       |         | 272.6      |    |
|   |                        | Foreign bonds | うち         | 5外国   | 債券      | 228.0   | 0.5                 | 2.2                              | 1.7        |         | 220.2      |    |

Note 1: Gains/losses are the difference between book value (after applying the amortized cost method and after write-offs) and market value, as of the end of each period.

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Note 2: Beneficiary claims on loans in Monetary claims bought is included in addition to Securities.

#### (2) Gains and Losses related to Securities (Non-consolidated)

| (2) Gains and Losses related to Security                 | ES (I) | on-conse    | mua | leu)   |  |         |   |
|--|--------|-------------|-----|--|--|---------|---|
|  |        |             |     |  |  |         | (¥ Million  |
|  |        | (Japanese)  |     | For the nine<br>months ended<br>Dec. 31, 2011<br>(a) | For the nine<br>months ended<br>Dec. 31, 2010<br>(b) | (a-b)   | (Reference<br>For FY 201<br>ended Mar<br>31, 2011 |
| Gains (losses) related to bonds (Government bonds, etc.) | 国債     | 責等債券        | 損益  | 2,582  | 3,287  | (704)   | 3,96  |
| Gains on sales   | 売      | 却           | 益   | 3,557  | 3,846  | (289)   | 4,76  |
| Gains on redemption                                      | 償      | 還           | 益   | -  | -  | -       |   |
| Losses on sales (-)                                      | 売      | 却           | 損   | 194  | 475  | (280)   | 73  |
| Losses on redemption (-)                                 | 償      | 還           | 損   | 757  | 23   | 734     |   |
| Write-offs (-)   | 償      |             | 却   | 21   | 60   | (38)    | 6   |
|  |        |             |     |  |  |         |   |
| Gains (losses) related to stocks, etc.                   | 株ェ     | <b>弋等関係</b> | 損益  | (10,631)   | (1,657)  | (8,974) | (4,59   |
| Gains on sales   | 売      | 却           | 益   | 96   | 245  | (149)   | 47  |
| Losses on sales (-)                                      | 売      | 却           | 損   | 5,910  | 1,352  | 4,558   | 1,41  |
| Write-offs (-)   | 償      |             | 却   | 4,817  | 550  | 4,267   | 3,65  |
|  |        |             |     |  |  |         |   |

This is an English translation of the Japanese original. Please be advised that there may be some disparities due to such things as differences in nuance that are inherent to the difference in languages although the English translation is prepared to mirror the Japanese original as accurately as possible. This material contains forward-looking statements. These statements are not represented as providing a guarantee of the Bank's future performance, and actual results may be subject to risks and uncertainties. Please note that future performance may be different from the views presented here owing to changes in the operating environment and other factors.

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