

Overview of Japanese Regional Banks

Japan's 64 regional banks each have a dense network of branches that center on the prefecture where their head office is located. The banks accommodate the diverse financial needs of individual customers and regional small- and medium-sized and middle-market companies, playing a leading role in regional finance for the promotion and development of regional communities.

About the Chiba Bank

The Chiba Bank is a regional bank with its main operating base in Chiba Prefecture. As of March 31, 2018, total assets on a non-consolidated basis were ¥14.3 trillion, ranking the Bank second among Japan's regional banks.

While maintaining Chiba Prefecture as our core foundation, we have been expanding our sales base in the greater Tokyo metropolitan area, especially in Tokyo, Saitama, and Ibaraki where market potential is high. We have 160 branches in Chiba Prefecture, 14 in Tokyo, 3 in

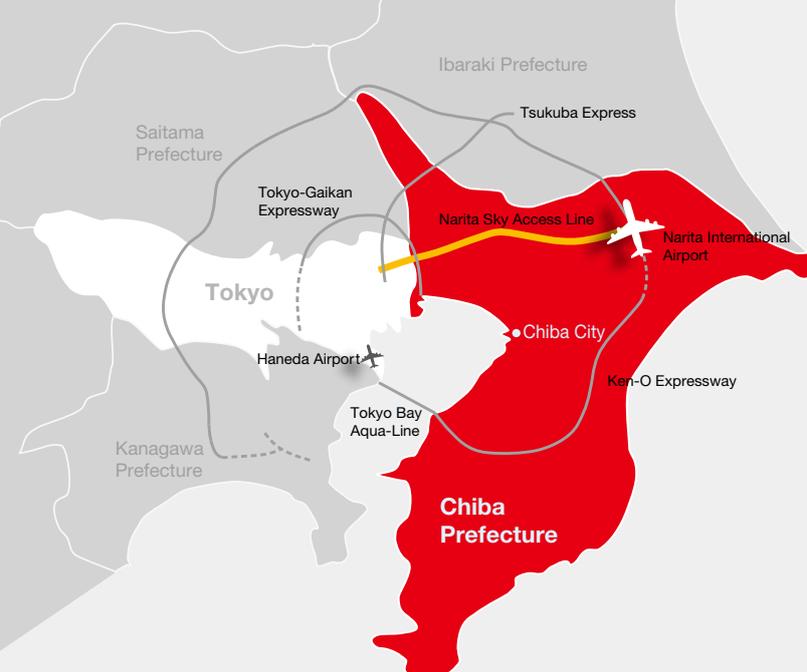
Saitama Prefecture, 3 in Ibaraki Prefecture, and 1 in Osaka, and additionally, overseas branches in New York, Hong Kong and London, and representative offices in Shanghai, Singapore and Bangkok. We are also enhancing our overseas network.

In Chiba Prefecture, our share of loans is approximately 40%, and our share of deposits is approximately 25%, both of which exceed all other financial institutions—we have a very powerful customer base in the region.



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Growth Potential of Our Operating Area

Chiba Prefecture, the Chiba Bank's primary operating base, is Japan's sixth largest in terms of both population and GDP. With favorable geographic conditions and a warm climate, the prefecture has thriving agriculture and fishing industries, and one of Japan's most prominent industrial areas along the coast of Tokyo Bay, giving the prefecture a well-balanced industrial structure.

In addition, a well-developed transportation network connected with the greater Tokyo metropolitan area, including Narita International Airport, supports people's daily lives and companies' business activities in the region. The Chiba section of the Tokyo-Gaikan Expressway opened in June 2018, a complete opening is scheduled for FY2024 even if a part of the Ken-O Expressway is unopened in the Chiba Prefecture. Moreover, further growth is expected going forward as various infrastructure and other development projects are expected to be carried out ahead of the Tokyo Olympic and Paralympic Games in 2020.

Narita City is conducting urban development projects and has been designated a National Strategic Special Zone with the aim of becoming a world class city in the field of medical services. The city will be responding to increasing aging-related medical needs and further enhancing medical services for foreigners, so a number of medical institutions are expected to be established, including a medical university, and medical professionals and other personnel will be trained, and this is expected to generate major economic benefits.

Key Data for Chiba Prefecture

Population*1

6.2 million

6th among Japanese Prefectures

Number of Households*1

2.6 million

6th among Japanese Prefectures

Gross Prefectural Product*2

¥ **20.0** trillion

6th among Japanese Prefectures

*1 Statistics Bureau, Ministry of Internal Affairs and Communications "Population Census" (2015)

*2 Economic and Social Research Institute, Cabinet Office "Prefectural Accounts" (FY2015)

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