## Non-consolidated Summary Report for Fiscal 2001, ended March 31, 2002

Date: May 23, 2002

Company name (code number): The Chiba Bank, Ltd. (8331)

Stock Exchange Listing: Tokyo

Headquarters: Chiba Prefecture, Japan

For inquiry: Koji Maru, General Manager, Corporate Planning Division

(Phone number) 043-245-1111

Date of Approval by the Board of Directors:

May 23, 2002
Interim Dividends:

Applicable
Date of Ordinary General Meeting of Shareholders

June 27, 2002

#### 1. Performance (for Fiscal 2001 ended March 31, 2002)

Financial Results Amounts less than one million have been omitted.

|                      | Ordinary Income |        | Ordinary Profit |        | Net Incor | ne     |
|----------------------|-----------------|--------|-----------------|--------|-----------|--------|
| Fiscal Year          | ¥ million       | %      | ¥ million       | %      | ¥ million | %      |
| ended March 31, 2002 | 185,987         | (15.0) | (45,363)        | -      | (26,739)  | -      |
| ended March 31, 2001 | 218,827         | 2.4    | 23,202          | (22.2) | 13,107    | (19.5) |

|                      | Net Income<br>(Loss) per Share | Net Income(Loss)<br>per Share(Diluted) | Return on<br>Stockholder's Equity | Expenses to<br>Income Ratio | Deposits  |
|----------------------|--------------------------------|--|-----------------------------------|-----------------------------|-----------|
| Fiscal Year          | ¥                              | ¥                                      | %                                 | %                           | ¥ million |
| ended March 31, 2002 | (31.63)                        | -                                      | (7.7)                             | 124.4                       | 7,218,238 |
| ended March 31, 2001 | 16.72                          | -                                      | 3.8                               | 89.4                        | 6,792,637 |

#### Notes:

1. Average number of shares outstanding

(a) For the fiscal year ended March 31, 2002: 845,493,472

(b) For the fiscal year ended March 31, 2001: 783,865,036

Net income (loss) per share is calculated with deduction of treasury stocks from the period of Fiscal year ended March 31, 2002.

- 2. There is no change in accounting methods.
- 3. Expenses to Income Ratio = Ordinary expenses / Ordinary income \* 100
- Percent (%) in Ordinary income, Ordinary profit and Net Income means the ratio of increase / (decrease) from the corresponding period of the previous year.

#### (2) Dividends

|                      | Dividends per Share (Annual) |         | Dividends | Dividend  | Ratio of Dividends to |                      |
|----------------------|------------------------------|---------|-----------|-----------|-----------------------|----------------------|
|                      |                              | Interim | Year End  | (Annual)  | Payout Ratio          | Stockholders' Equity |
| Fiscal Year          | ¥                            | ¥       | ¥         | ¥ million | %                     | %                    |
| ended March 31, 2002 | 5.00                         | 2.50    | 2.50      | 4,227     | -                     | 1.3                  |
| ended March 31, 2001 | 5.00                         | 2.50    | 2.50      | 4,058     | 31.0                  | 1.1                  |

## (3) Financial Position

|                      | Total Assets | Shareholders'<br>Equity | Shareholders' Equity<br>to Total Assets | Shareholders'<br>Equity per Share | Capital Ratio<br>(BIS Guidelines) |
|----------------------|--------------|-------------------------|---|-----------------------------------|-----------------------------------|
| Fiscal Year          | ¥ million    | ¥ million               | %                                       | ¥                                 | %                                 |
| ended March 31, 2002 | 8,134,080    | 329,358                 | 4.0                                     | 389.57                            | 10.06                             |
| ended March 31, 2001 | 7,906,943    | 365,439                 | 4.6                                     | 432.21                            | 10.45                             |

Note: 1. Number of shares outstanding: 845,430,922 as of March 31, 2002, 845,521,087 as of March 31, 2001 2. Number of treasury stock : 90,165 as of March 31, 2002, 15,095 as of March 31, 2001

Net income (loss) per share is calculated with deduction of treasury stocks from the period of Fiscal year ended March 31, 2002.

## 2. Performance Forecast (for Fiscal 2002, ending March 31, 2003)

|  | Ordinary  | Ordinary  | Net       | Dividends | s per Share(A | Annual) |
|--|-----------|-----------|-----------|-----------|---------------|---------|
|  | Income    | Profit    | Income    | Interim   | Year end      |         |
|  | ¥ million | ¥ million | ¥ million | ¥         | ¥             | ¥       |
| For the six months ending September 30, 2002 | 90,000    | 17,500    | 10,000    | 2.50      | -             | -       |
| For the Fiscal Year ending March 31, 2003    | 180,000   | 35,000    | 20,000    | -         | 2.50          | 5.00    |

(Reference) Forecasted net income per share for Fiscal 2002 is ¥23.66.

## **Comparative Non-consolidated Balance Sheet (Summary)**

| -  |                                |                                | (Millions of Yen)       |
|--|--------------------------------|--------------------------------|-------------------------|
| Item   | As of<br>March 31, 2002<br>(A) | As of<br>March 30, 2001<br>(B) | Increase/Decrease (A-B) |
| Assets:  |                                |                                |                         |
| Cash and due from banks                        | 280,499                        | 182,114                        | 98,384                  |
| Call loans                                     | 147,000                        | -                              | 147,000                 |
| Bills purchased                                | -                              | 139,200                        | (139,200)               |
| Commercial paper and other debt purchased      | 413                            | 24                             | 388                     |
| Trading assets                                 | 233,382                        | 205,199                        | 28,183                  |
| Money held in trust                            | 9,534                          | 13,354                         | (3,819)                 |
| Securities                                     | 1,407,271                      | 1,485,083                      | (77,812)                |
| Loans and bills discounted                     | 5,749,973                      | 5,597,488                      | 152,485                 |
| Foreign exchange                               | 2,131                          | 2,294                          | (162)                   |
| Other assets                                   | 127,262                        | 87,010                         | 40,251                  |
| Premises and equipment                         | 109,687                        | 110,021                        | (333)                   |
| Deferred tax assets                            | 115,174                        | 92,359                         | 22,814                  |
| Customers' liabilities for acceptances and     | 171,780                        | 187,160                        | (15,379)                |
| guarantees<br>Reserve for possible loan losses | (219,814)                      | (194,311)                      | (25,503)                |
| Reserve for possible investment losses         | (216)                          | (57)                           | (159)                   |
| Total assets                                   | 8,134,080                      | 7,906,943                      | 227,137                 |
| Liabilities:                                   | 0,12 1,000                     | 7,500,510                      | 227,107                 |
| Deposits                                       | 7,218,238                      | 6,792,637                      | 425,600                 |
| Negotiable certificates of deposit             | 53,262                         | 198,237                        | (144,974)               |
| Call money                                     | 20,120                         | 371                            | 19,749                  |
| Bills sold                                     | 20,120                         | 17,800                         | (17,800)                |
| Trading liabilities                            | 7,685                          | 4,724                          | 2,961                   |
| Borrowed money                                 | 131,429                        | 147,879                        | (16,449)                |
| Foreign exchange                               | 350                            | 259                            | 90                      |
| Other liabilities                              | 150,191                        | 131,444                        | 18,746                  |
| Reserve for employees retirement benefit       | 23,814                         | 20,835                         | 2,978                   |
| Reserve for possible losses on loans sold      | 18,460                         | 30,764                         | (12,304)                |
| Deferred tax liabilities for premises          | 9,389                          | 9,389                          | (12,304) $(0)$          |
| revaluation                                    |                                |                                |                         |
| Acceptances and guarantees                     | 171,780                        | 187,160                        | (15,379)                |
| Total liabilities                              | 7,804,722                      | 7,541,504                      | 263,218                 |
| Shareholders' equity:                          |                                |                                |                         |
| Capital stock                                  | 121,019                        | 121,019                        | -                       |
| Capital surplus and Legal reserve              | 149,108                        | 148,608                        | 500                     |
| Premises revaluation excess                    | 13,344                         | 13,346                         | (1)                     |
| Retained earnings                              | 41,221                         | 72,727                         | (31,506)                |
| Voluntary reserve (appropriated)               | 66,671                         | 58,671                         | 8,000                   |
| Unappropriated net income                      | (25,449)                       | 14,056                         | (39,506)                |
| Net income                                     | (26,739)                       | 13,107                         | (39,847)                |
| Net unrealized gains on other securities       | 4,703                          | 9,738                          | (5,034)                 |
| Treasury stock                                 | (39)                           | -                              | (39)                    |
| Total shareholders' equity                     | 329,358                        | 365,439                        | (36,080)                |
| Total liabilities and shareholders' equity     | 8,134,080                      | 7,906,943                      | 227,137                 |

## **Comparative Non-consolidated Statements of Income (Summary)**

|   |  |  | (Millions of Tell)         |
|---|--|--|----------------------------|
| Item                                      | FY 2001<br>ended March 31, 2002<br>(A) | FY 2000<br>ended March 31, 2001<br>(B) | Increase/Decrease<br>(A-B) |
| Ordinary income                           | 185,987                                | 218,827                                | (32,840)                   |
| Interest income                           | 156,390                                | 178,535                                | (22,144)                   |
| Interest on loans and discounts           | 130,239                                | 140,503                                | (10,263)                   |
| Interest and dividends on securities      | 19,810                                 | 25,103                                 | (5,293)                    |
| Fees and commissions income               | 20,684                                 | 19,935                                 | 749                        |
| Trading income                            | 797                                    | 564                                    | 232                        |
| Other business income                     | 3,202                                  | 6,109                                  | (2,907)                    |
| Other ordinary income                     | 4,912                                  | 13,683                                 | (8,770)                    |
| Ordinary expenses                         | 231,351                                | 195,625                                | 35,725                     |
| Interest expenses                         | 27,090                                 | 46,807                                 | (19,717)                   |
| Interest on deposits                      | 14,241                                 | 29,857                                 | (15,615)                   |
| Fees and commissions expenses             | 8,251                                  | 7,416                                  | 835                        |
| Trading expenses                          | -                                      | 155                                    | (155)                      |
| Other business expenses                   | 57                                     | 2,219                                  | (2,161)                    |
| General and administrative expenses       | 78,487                                 | 78,385                                 | 102                        |
| Other ordinary expenses                   | 117,463                                | 60,641                                 | 56,822                     |
| Ordinary profit                           | (45,363)                               | 23,202                                 | (68,566)                   |
| Extraordinary gains                       | 124                                    | 29                                     | 95                         |
| Extraordinary losses                      | 663                                    | 455                                    | 207                        |
| Net income before income taxes and others | (45,902)                               | 22,775                                 | (68,678)                   |
| Income taxes-current                      | 110                                    | 112                                    | (2)                        |
| Income taxes-deferred                     | (19,272)                               | 9,556                                  | (28,829)                   |
| Net income                                | (26,739)                               | 13,107                                 | (39,847)                   |
| Unappropriated profit brought forward     | 3,402                                  | 3,285                                  | 117                        |
| Transfer from land revaluation excess     | 1                                      | (2)                                    | 3                          |
| Interim dividends                         | 2,113                                  | 1,944                                  | 169                        |
| Transfer to legal reserve                 | -                                      | 388                                    | (388)                      |
| Unappropriated profit                     | (25,449)                               | 14,056                                 | (39,506)                   |
|   |  |  |                            |

## $\underline{\textbf{Comparative Non-consolidated Statements of Appropriation of Profit (Proposal, Summary)}}$

| Item                                 | FY 2001<br>ended March 31, 2002<br>(A) | FY 2000<br>ended March 31, 2001<br>(B) | Increase/Decrease<br>(A-B) |
|--------------------------------------|--|--|----------------------------|
| Unappropriated profit at end of year | (25,449)                               | 14,056                                 | (39,506)                   |
|                                      |  |  |                            |
| Transfer from voluntary reserves     | 29,700                                 | -                                      | 29,700                     |
| Transfer from other reserves         | 29,700                                 | -                                      | 29,700                     |
| Total                                | 4,250                                  | 14,056                                 | (9,806)                    |
|                                      |  |  |                            |
| Profit to be appropriated            | 2,113                                  | 10,653                                 | (8,540)                    |
| Transfer to legal reserve            | -                                      | 500                                    | (500)                      |
| Dividend                             | 2,113                                  | 2,113                                  | (0)                        |
|                                      | ¥2.50 per share                        | ¥2.50 per share                        |                            |
| Bonuses for Directors                | -                                      | 40                                     | (40)                       |
| Transfer to voluntary reserve        | -                                      | 8,000                                  | (8,000)                    |
| Other reserve                        | -                                      | 8,000                                  | (8,000)                    |
|                                      |  |  |                            |
| Profit carried forward to next year  | 2,136                                  | 3,402                                  | (1,266)                    |

## The 96th Non-consolidated Balance Sheet (As of March 31, 2002)

| Item  | Amount    | Item   | Amount    |
|---|-----------|--|-----------|
| Assets:   |           | Liabilities:   |           |
| Cash and due from banks                               | 280,499   | Deposits   | 7,218,238 |
| Cash  | 92,369    | Current deposits   | 171,403   |
| Due from banks  | 188,129   | Ordinary deposits  | 3,231,817 |
| Call loans  | 147,000   | Savings deposits   | 428,014   |
|   | ŕ         | Deposits at notice                                       | 23,167    |
| Commercial paper and other debt purchased             | 413       | Time deposits  | 3,229,361 |
| Trading assets  | 233,382   | Other deposits   | 134,473   |
| Trading securities                                    | 9,834     | Negotiable certificates of deposit                       | 53,262    |
| Derivatives of securities related to trading          | 25        |  | 20.120    |
| transactions  | 35        | Call money   | 20,120    |
| Trading-related financial derivatives                 | 3,580     | Trading liabilities                                      | 7,685     |
| Other trading assets                                  | 219,933   | Derivatives of trading securities                        | 4,327     |
| Money held in trust                                   | 9,543     | Derivatives of securities related to trading transaction | is 5      |
| Securities  | 1,407,271 | Trading-related financial derivatives                    | 3,353     |
| Japanese Government bonds                             | 530,751   | Borrowed money   | 131,429   |
| Japanese municipal bonds                              | 60,091    | Foreign exchange   | 350       |
| Corporate bonds                                       | 318,413   | Due to foreign banks                                     | 0         |
| Stocks  | 172,079   | Foreign bills sold                                       | 336       |
| Other securities                                      | 325,935   | Foreign bills payable                                    | 12        |
| Loans and bills discounted                            | 5,749,973 | Other liabilities  | 150,191   |
| Bills discounted                                      | 80,977    | Domestic exchange settlement account                     | 264       |
| Loans on bills  | 478,031   | Income taxes payable                                     | 327       |
| Loans on deeds  | 4,599,490 | Accrued expenses   | 11,209    |
| Overdrafts  | 591,473   | Unearned income  | 3,114     |
| Foreign exchange                                      | 2,131     | Initial margins of futures markets                       | 19        |
| Due from foreign banks                                | 1,176     | Borrowed trading securities                              | 6,000     |
| Foreign bills bought                                  | 507       | Borrowed securities                                      | 31,300    |
| Foreign bills receivable                              | 446       | Cash collateral for securities lending transactions      | 57,554    |
| Other assets  | 127,262   | Financial derivatives                                    | 3,089     |
| Domestic exchange settlement account, debit           | 1,366     | Deferred profit on hedges                                | 126       |
| Prepaid expenses                                      | 409       | Other  | 37,185    |
| Accrued income  | 13,616    | Reserve for employees retirement benefit                 | 23,814    |
| Initial margins of futures markets                    | 105       | Reserve for possible losses on loans sold                | 18,460    |
| Variation margins of futures markets                  | 0         | Deferred tax liabilities for premises revaluation        | 9,389     |
| Securities in custody                                 | 37,300    | Acceptances and guarantees                               | 171,780   |
| Financial derivatives                                 | 143       | Total liabilities  | 7,804,722 |
| Deferred loss on hedges                               | 3,016     | Shareholders' equity:                                    |           |
| Other   | 71,305    | Capital stock  | 121,019   |
| Premises and equipment                                | 109,687   | Capital surplus and Legal reserve                        | 149,108   |
| Land, building and equipment                          | 101,904   | Capital surplus  | 98,178    |
| Construction in progress                              | 401       | Legal reserve  | 50,930    |
| Surety deposits and intangibles                       | 7,381     | Premises revaluation excess                              | 13,344    |
| Deferred tax assets                                   | 115,174   | Retained earnings  | 41,221    |
| Customers' liabilities for acceptances and guarantees | 171,780   | Voluntary reserve  | 66,671    |
| Reserve for possible loan losses                      | (219,814) | Unappropriated loss at end of year                       | 25,449    |
| Reserve for investment losses                         | (216)     | Net losses   | 26,739    |
|   | . ,       | Net unrealized gains on other securities                 | 4,703     |
|   |           | Treasury stocks  | (39)      |
|   |           |  |           |
|   |           | Total shareholders' equity                               | 329,358   |

| _ | 37 | _ |
|---|----|---|
|   | 31 |   |

#### Notes to the Non-consolidated Balance Sheet

- 1. Japanese yen amounts less than one million have been omitted.
- 2. Transactions for trading purposes (for purposes of seeking to capture gains arising from short-term changes in interest rates, currency exchange rates or market prices of securities and other market-related indices or from gaps among markets) are included in the Trading assets or Trading liabilities accounts on a trade date basis.

Trading securities and monetary claims purchased for trading purposes are stated at market value at the fiscal term end. Trading-related financial derivatives such as swaps, futures or options are stated at the estimated amounts that would be received or paid for settlement if such transactions were terminated at the fiscal term end.

- 3. Stocks of subsidiaries and affiliated companies are stated at amortized cost computed by the moving-average method (straight-line depreciation). Other securities whose current value can be estimated are stated at market value at the fiscal term end (sale cost being calculated by the moving-average method) and other non-marketable securities are stated at acquisition cost or amortized cost computed by the moving-average method. Unrealized gains and losses on securities available for sale are included in shareholders' equity, net of income taxes.
- 4. Securities included in the Money held in trust account, with the principal objective of securities portfolio management, are stated under the same method as described in notes 2 and 3 above.
- 5. Derivatives for purposes other than trading are stated at market value.
- 6. Depreciation of buildings and equipment of the Bank is proportionately stated, using the declining-balance method, over the estimated useful lives of the related assets, as follows:

Buildings: 6–50 years Equipment: 2–20 years

The useful lives of the Bank's computers had previously been 6 years, but from the current period they have been changed to 4 years for personal computers (except those used as servers), and 5 years for other computers. This change has no material effect on the ordinary profit and net income before tax adjustment of this interim fiscal term.

- 7. Depreciation of internal-use software is computed using the straight-line method based on useful life determined by the Bank and its consolidated subsidiaries (5 years).
- 8. Foreign currency assets and liabilities, and all accounts of overseas branches (except shareholdings in consolidated subsidiaries and affiliates, which are required to be translated into yen equivalents at the exchange rate at acquisition of those shares), are translated into yen equivalents at the exchange rates prevailing at the interim fiscal term end.

The Bank had previously adopted the "New Foreign Exchange Accounting Standards", based on "Tentative Treatment of Auditing on continued Application of the New Foreign Exchange Accounting Standard in the Banking Industry" (Japanese Institute of Certified Public Accountant (JICPA), April 10, 2000), but from the current interim fiscal term, the Bank has adopted the revised "Accounting Standards for Foreign Currency Transactions," ("Opinions concerning Amendment of Accounting Standards for Foreign Currency Transactions, etc." (Business Accounting Deliberation Council, October 22, 1999)), other than the case of applying to the "Tentative Treatment of Accounting and Auditing Concerning Accounting for Foreign Currency Transactions in the Banking Industry" (Industry Auditing Committee Report No. 20 of JICPA). The adoption of this standard has no material effect on securities, ordinary profit, or net income before tax adjustment of the current fiscal term.

With regard to fund swap transactions, the amount equivalent to the principals of receivables and payables translated into yen at the current exchange rate of the fiscal term end are stated on the balance sheet in accordance with "Industry Auditing Committee Report No. 20 of JICPA". Spreads between spot and forward rates reflecting interest rate differences in multiple currencies are accounted for as income or expenses in the statements of income on an accrual basis over the period covered by the fund swap transactions.

Fund swap transactions are a type of foreign exchange spot/forward swaps, which are arranged in multiple currencies for the purpose of funds lending or borrowing in a different currency. The transactions are used to convert the principal equivalent amount into spot foreign exchange bought or sold with regard to the corresponding funds borrowing or lending, and such transactions convert the corresponding principal equivalents and foreign currency equivalents to pay and receive, whose amounts and due dates are predetermined at the time of the transactions, into forward foreign exchange either bought or sold.

9. The reserve for possible loan losses of the Bank is provided in accordance with the prescribed charge-off and reserve criteria and is based on the "Guidelines for Examination of Internal Controls Related Self-Assessment of Assets of Banks and Other Financial Institutions and for Auditing of Write-offs and Loan Loss Provisions", issued by JICPA as part of the Fourth Report of the Auditing Subcommittee for Banks and Other Financial Institutions.

For claims on debtors that are normally performing and claims on debtors under close observation, a reserve is

provided based on the historical loss experience sustained for each type of claims over a specific period.

For claims on debtors that are currently not in actual or effective bankruptcy, but are viewed as having a high probability of going into bankruptcy, a reserve is provided for an amount considered necessary, based on the amount of claims net of proceeds expected to be recovered through the disposal of collateral and execution of guarantees.

For claims on debtors that are legally bankrupt or virtually bankrupt, a reserve is provided for the difference between the amount of the claims and the anticipated proceeds from the disposal of collateral and execution of guarantees.

A reserve for loans to specific foreign borrowers or foreign countries (including the reserve for overseas investment loss under the Article 55-2 of the Special Taxation Measures Law) is provided based on the amount of expected losses due to the political and economic situations of their respective countries.

All claims are assessed for their quality by the branches concerned, based on internal self-assessment standards. The Credit Assessment Office in the Audit & Inspection Division —which is independent of branches—subsequently conducts audits of their assessment, and reserves are provided based upon such audit results.

- 10. The reserve for possible investment losses is provided for the amount deemed necessary, considering financial conditions and other factors of companies that issued securities, in order to be prepared for any possible losses on investment.
- 11. The Reserve for employee retirement benefits is the amount that is expected to arise as of the term end to provide for the payment of employees' retirement benefit based on estimated amounts of the actuarial benefit obligation and the related pension assets. The expense processing method for differences based on actuarial calculation is as follows:

Differences based on actuarial calculation:

The difference in amount prorated using the straight-line method over a certain number of years (generally 10 years) within the employees' average remaining working period at the time of the occurrence in each fiscal year is processed as a cost or income commencing from the following fiscal year.

The net retirement benefit obligation at the adoption of the new accounting standard, amounting to ¥20,129 million, is being amortized using the straight-line method over 5 years.

- 12. The reserve for possible losses on loans sold is provided in the amount judged necessary, based upon the collateral value of loans (secured by real estate) sold to Cooperative Credit Purchasing Corporation, Ltd., or liquidated, and on the Bank's assessment of the likelihood of future losses on sales of loans. This reserve is provided pursuant to Article 287-2 of the Commercial Code of Japan.
- 13. Finance lease transactions of the Bank (except for lease transactions deemed to transfer the ownership of leased equipment to lessees) are handled according to the regular accounting methods applied to ordinary rental transactions.
- 14. The method of hedge accounting is a "macro-hedge", in which the Bank manages interest rate risk arising from such assets and liabilities as loans, deposits, and others with derivative transactions as a whole. The Bank applies a risk adjustment approach, deferred hedge accounting, based on the "Tentative Treatments in Accounting and Audit for Banks on Application of Accounting Standards for Financial Instruments" (Industry Audit Committee Report No. 15 issued by JICPA). The effectiveness of hedging is reviewed for a reduction in interest rate risk exposure, and for the actual risk amount of derivatives within the permitted risk amount under the Bank's risk control policies.

In addition to the macro-hedge accounting mentioned above, for certain assets and liabilities, the Bank applies deferred hedge accounting, or exceptional treatments permitted for interest rate swaps.

- 15. The National Consumption Tax and the Local Consumption Tax are excluded from transaction amounts.
- 16. The total value of investments in subsidiaries held by the Bank amounts to ¥2,142 million.
- 17. Total value of claims on subsidiaries of the Bank amounts to ¥2,997 million.
- 18. Total value of claims of subsidiaries on the Bank amounts to \(\frac{\pma}{47,040}\) million.
- 19. Accumulated depreciation of premises and equipment totals ¥86,854 million.
- 20. Advanced depreciation of premises and equipment totals ¥11,428 million.
- 21. In addition to equipment on the balance sheet, some of the computers used are based on Lease Agreements.
- 22. Loans to debtors legally bankrupt total ¥50,787 million, and other delinquent loans total ¥278,270 million.

Loans to debtors legally bankrupt represent those for which interest has not been accrued, because the payment of principal and interest has been delinquent for a certain period of time and deemed unlikely be collectible or payable

(excluding portions already charged-off, hereinafter referred to as "non-accrual loans"), and loans which come under the definitions in Article 96, paragraph 1, subparagraph 3-(a) to (e) or subparagraph 4 of Enforcement Ordinance for Corporation Tax Law (Cabinet Order No. 97, 1965).

Other delinquent loans are non-accrual loans other than loans to debtors legally bankrupt, and to companies to which grace periods were granted for their interest payments, to assist their management restructuring efforts.

23. Loans past due 3 months or more total ¥13,134 million.

Loans past due 3 months or more mean loans for which principal or interest payments have been delinquent for 3 months or more since the day after the contracted payment date, and which do not come under loans to debtors legally bankrupt or other delinquent loans.

24. Restructured loans total ¥212,781 million.

Restructured loans are loans for which the Bank has granted concessions (e.g., reduction or forgiveness of interest, deferral of interest payment, extension of maturity date, debt forgiveness, and any other agreement favorable to borrowers, for the purpose of supporting their management restructuring efforts), and which do not come under the categories of loans to debtors legally bankrupt, other delinquent loans, and loans past due 3 months or more.

- 25. The total amount of loans to debtors legally bankrupt, other delinquent loans, loans past due 3 months or more, and restructured loans is ¥554,972 million. The amounts mentioned in items 22, 23, 24, and 25 are before provision of the reserve for possible loan losses.
- 26. The face value of commercial bills and bills of exchange acquired by bills discounted is \quantum 80,977 million.
- 27. Assets pledged as collateral are as follows:

Assets pledged

Securities ¥202,406 million

Liabilities related to the above pledged assets

Deposits ¥40,189 million

In addition, securities of \$106,372 million and loans of \$1,234 million are pledged as collateral for exchange settlement, or as substitute for margin money for futures contracts.

28. Pursuant to the Law concerning Revaluation of Land (Law No. 34, enacted on March 31, 1998), land used for business operations has been revalued, and the revaluation excess net of income taxes is included in shareholders' equity. Income taxes related to this revaluation excess are included in Deferred tax liabilities.

Date of the revaluation

March 31, 1998

Method of revaluation (set forth in Article 3, Paragraph 3 of the Law)

Pursuant to Article 2, Subparagraph 4 of the Enforcement Ordinance of the Law concerning Revaluation of Land (Ordinance No. 119 enacted on March 31, 1998), the land price for the revaluation is determined based on the method established and published by the Director General of National Tax Agency, in order to calculate the land value for a base of determining the taxable amount subject to land value tax prescribed by Article 16 of the Land Value Tax Law, reflecting appropriate adjustments for land shape and timing of the assessment.

The total amount of values of the land for business activities, as of the consolidated balance sheet date, which were reevaluated pursuant to the Article 10 of the Law, is lower by ¥27,874 million than the total amount of book value after the land reevaluation.

- 29. Subordinated borrowings of ¥120,778 million, which are subject to a special provision that repayment of such borrowings is subordinated to repayment of other liabilities, are included in Borrowed money.
- 30. Net income per share for the year is (¥31.62).
- 31. The increased amount of shareholders' equity by the evaluation based on Article 290-1-6 of the Commercial Code of Japan, is ¥4,866 million.

32. The items related to market value of securities and gains (or losses) on valuation are as set out below.

Apart from "Securities", included in these items are trading securities, negotiable CDs and commercial paper classified as "trading assets", and negotiable CDs included in "cash and due from banks". The same applies to the following items 33 through 35.

Trading securities

Amount included in the balance sheet: \$\text{\tinx{\text{\tinx{\tinx{\tinx{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\text{\texitin}\text{\texitex{\texi}\text{\text{\texi}\text{\text{\texi}\text{\tex{\texi}\text{\text{\texi{\text{\texi{\texi{\texi{\text{\texi{\tet

Other securities with market values

(Millions of Yen) Acquisition Amount in the Differences Gains Losses Cost balance sheet Stocks 152,181 160,768 8,587 20,461 11,873 **Bonds** 895,661 902,849 7,187 7,618 431 530,751 1,900 179 Government bonds 529,030 1,720 Municipal bonds 60,091 2,094 2,096 57,996 1 312,006 Corporate bonds 308,634 3,372 249 3,621 Others 321,071 313,310 (7,760)2,422 10,183 Total 1,368,914 8,013 30,501 22,488 1,376,928

The amount of ¥4,703 million (the above difference of ¥8,013 million, less deferred tax liabilities of ¥3,309 million) is included in Unrealized gains (losses).

The Bank carried out a write-off of impairment losses on other securities with market value in the amount of \quantum 33,042 million in the current period. A drastic decline of the market values of securities—which is a criteria for determining impairment losses to be written-off—means a 50 percent or more decline from acquisition cost, and a 30 percent or more and less than 50 percent decline from acquisition cost, plus assessment of higher credit risk exposure.

33. Other securities sold in the current fiscal year are as follows:

Amount sold Gains on sales Losses on sales ¥179,615 million ¥3,872 million ¥209 million

34. Details of securities without market values included in the balance sheet are as follows:

| Contents  | Amount in the balance sheet |
|---|-----------------------------|
| Stocks of subsidiaries and affiliated companies |                             |
| Stocks of subsidiaries and affiliated companies | ¥5,921 million              |
| Other securities                                |                             |
| Non-listed stocks (excluding OTC-traded stocks) | ¥6,458 million              |
| Non-listed foreign securities                   | ¥12,226 million             |
| Private notes                                   | ¥6,406 million              |

35. Repayment schedule of bonds with maturities are as follows:

|                  |                      |                                  | (Mill                              | ions of Yen)       |
|------------------|----------------------|----------------------------------|------------------------------------|--------------------|
|                  | Due within<br>1 year | Due after 1 year through 5 years | Due after 5 years through 10 years | Due after 10 years |
| Bonds            | 225,668              | 551,627                          | 35,800                             | 96,159             |
| Government bonds | 184,629              | 232,589                          | 19,104                             | 94,427             |
| Municipal bonds  | 2,856                | 50,138                           | 7,096                              | -                  |
| Corporate bonds  | 38,182               | 268,899                          | 9,599                              | 1,732              |
| Others           | 47,637               | 229,191                          | 28,846                             | 4,847              |
| Total            | 273,306              | 780,818                          | 64,646                             | 101,007            |

36. A breakdown of money held in trust by purpose of holding is as follows:

Money held in trust for investment

Amount included in the balance sheet: \$\ \pm 9,534\$ million Valuation differences included in the statement of income: \$\ \pm 11\text{million}\$

- 37. Loaned securities for which borrowers have rights of sale or pledge are included in "securities", and total ¥59,005 million.
- 38. Contracts for overdraft facilities and loan commitment limits are contracts under which the Bank lends to customers—up to the prescribed limits—in response to customers' applications for a loan as long as there is no violation of any condition in the contract. The unused amount within the limits totals \(\frac{\pma}{1}\),289,902 million, including \(\frac{\pma}{1}\),276,344 million of which the term of contracts is less than one year or revocable at any time.

Since many of these commitments expire without being drawn, the unused amount does not necessarily represent a future cash requirement. Most of these contracts have conditions that the Bank can refuse the customers' application for loans or decrease the contract limits with proper reasons (e.g. changes in financial situation, deterioration in customers' creditworthiness). The Bank performs periodic reviews of customers' business results based on the prescribed internal rules, and takes the necessary measures to reconsider conditions in contracts and/or require additional collateral and guarantees.

Other than the above, there are unused overdraft facility balances in multipurpose accounts in the amount of  $\frac{1}{2}$  936.641million.

39. Treasury stocks was previously included in the "Securities" account, but with the enactment of a Cabinet Ordinance amending a part of the Banking Law Enforcement Regulation (Cabinet Ordinance No. 36 enacted on April 19, 2002) Schedule 3, the Bank has created in the current fiscal year a new account, "Treasury Stock", as a deduction account item in "Shareholders' equity". By this accounting method, both "Total assets" and "Shareholders' equity" are reduced by ¥39 million.

# The 96th Non-Consolidated Statements of Income (From April 1, 2001, to March 31, 2002)

| T4   | 1       | (Millions of Ye                       |
|--|---------|---------------------------------------|
| Item   | A       | mount                                 |
| Ordinary income  | 156 200 | 185,987                               |
| Interest income  | 156,390 |                                       |
| Interest on loans and discounts                        | 130,239 |                                       |
| Interest and dividends on securities                   | 19,810  |                                       |
| Interest on call loans                                 | 402     |                                       |
| Interest on bills purchased                            | 1       |                                       |
| Interest on deposits with banks                        | 5,570   |                                       |
| Other interest income                                  | 366     |                                       |
| Fees and commissions income                            | 20,684  |                                       |
| Fees and commissions on domestic and foreign exchanges | 8,120   |                                       |
| Other Fees and commissions                             | 12,563  |                                       |
| Trading income   | 797     |                                       |
| Gains on securities                                    | 231     |                                       |
| Gains on trading securities                            | 12      |                                       |
| <u> </u>   | 345     |                                       |
| Gains on trading-related financial derivatives         | 208     |                                       |
| Other trading income                                   |         |                                       |
| Other business income                                  | 3,202   |                                       |
| Gains of foreign exchanges                             | 2,119   |                                       |
| Gains on sales of bonds                                | 1,069   |                                       |
| Gains on financial derivatives                         | 9       |                                       |
| Other business income                                  | 3       |                                       |
| Other ordinary income                                  | 4,912   |                                       |
| Gains on sales of stocks                               | 2,802   |                                       |
| Gains on money held in trust                           | 66      |                                       |
| Other  | 2,043   |                                       |
| Ordinary expenses                                      |         | 231,351                               |
| Interest expenses                                      | 27,090  |                                       |
|  | 14,241  |                                       |
| Interest on deposits                                   |         |                                       |
| Interest on negotiable certificates of deposit         | 288     |                                       |
| Interest on call money                                 | 903     |                                       |
| Interest on bills sold                                 | 1       |                                       |
| Interest on borrowed money                             | 2,659   |                                       |
| Interest on interest swaps                             | 2,768   |                                       |
| Other interest expenses                                | 6,227   |                                       |
| Fees and commissions expenses                          | 8,251   |                                       |
| Fees and commissions on domestic and foreign exchanges | 1,522   |                                       |
| Other fees and commissions                             | 6,728   |                                       |
| Other business expenses                                | 57      |                                       |
| Losses on sales of bonds                               | 57      |                                       |
| General and administrative expenses                    | 78,487  |                                       |
| Other ordinary expenses                                | 117,463 |                                       |
| Transfer to reserve for possible loan losses           | 74,088  |                                       |
| Write-offs of loans                                    | 304     |                                       |
| Losses on sales of stocks                              | 151     |                                       |
|  |         |                                       |
| Losses on devaluation of stocks                        | 33,817  |                                       |
| Losses on money held in trust                          | 21      |                                       |
| Other ordinary expenses                                | 9,080   | · · · · · · · · · · · · · · · · · · · |
| Ordinary losses  |         | 45,363                                |
| Extraordinary gains                                    |         | 124                                   |
| Gains disposal of premises and equipment               | 122     |                                       |
| Collection of written-off claims                       | 1       |                                       |
| Extraordinary losses                                   |         | 663                                   |
| Losses on disposal of premises and equipment           | 663     |                                       |
| Net losses before income tax and others                |         | 45,902                                |
| Income taxes-current                                   |         | 110                                   |
| Income taxes-deferred                                  |         | (19,272)                              |
| Net losses   |         | 26,739                                |
| Unappropriated profit brought forward                  |         |                                       |
|  |         | 3,402                                 |
| Transfer from land revaluation excess                  |         | 1                                     |
| Interim dividend                                       |         | 2,113                                 |
| Unappropriated losses                                  | ļ       | 25,449                                |

#### Notes to the Non-consolidated Statements of Income

- 1. Japanese yen amounts less than one million have been omitted.
- 2. Income on transactions with subsidiaries amounts to ¥67 million.

Expenses on transactions with subsidiaries amount to ¥4,236 million.

3. Transactions for trading purposes are shown as "Trading income" or "Trading expenses" in the statements of income, on a trade contract date basis.

The gains and losses to be included in trading income and trading expenses are the sum of interest received or paid in cash during the current fiscal term, plus (i) in the case of securities and monetary claims purchased, the difference between the valuation gains or losses at the end of the previous fiscal term and the end of the current fiscal term; or (ii) in the case of derivative products, the difference between unrealized gains or losses equivalents arising from the deemed settlement at the end of the previous fiscal term and the end of the current fiscal term.

4. The following expenses are included in "Other operating expenses".

(1) Retirement benefit expenses at the adoption of new accounting standard ¥4,025 million

(2) Provision of reserve for possible losses on loans sold ¥1,841 million

(3) Losses on sales of non-performing loans ¥1,108 million

## The 96th Non-Consolidated Statements of Appropriation of Profit (Proposal) (From April 1, 2001, to March 31, 2002)

(Yen)

| Item                                 | Amount         |  |
|--------------------------------------|----------------|--|
| Unappropriated losses at end of year | 25,449,990,152 |  |
| Transfer from voluntary reserves     | 29,700,000,000 |  |
| Transfer from other reserves         | 29,700,000,000 |  |
| Total                                | 4,250,009,848  |  |
| Profit to be appropriated            | 2,113,578,110  |  |
| Dividends (¥2.50 per share)          | 2,113,578,110  |  |
| Profit carried forward to next year  | 2,136,431,738  |  |

This is an English translation of the Japanese original. Please be advised that there may be some disparities due to such things as differences in nuance that are inherent to the difference in languages although the English translation is prepared to mirror the Japanese original as accurately as possible.