

# Financial Results for FY 2004 ended March 31, 2005

June 2, 2005

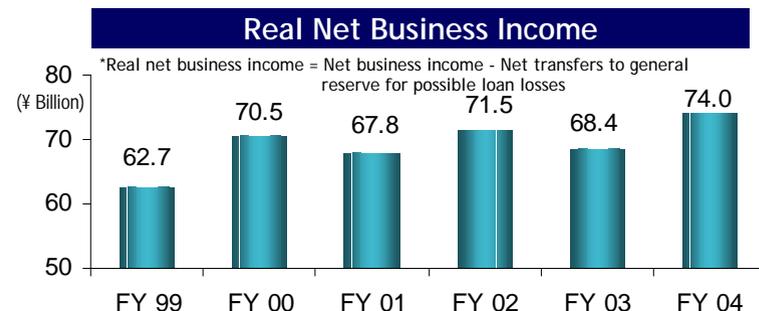
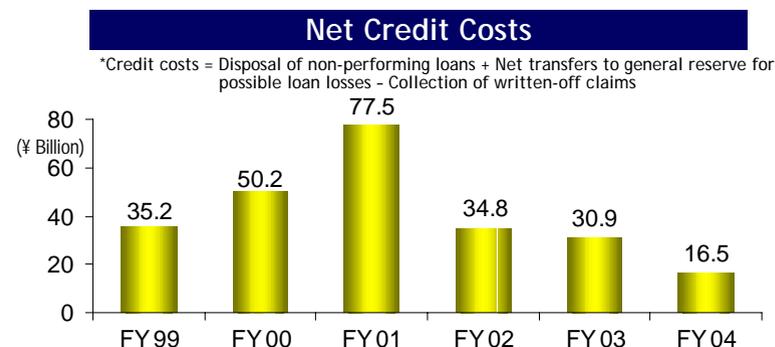
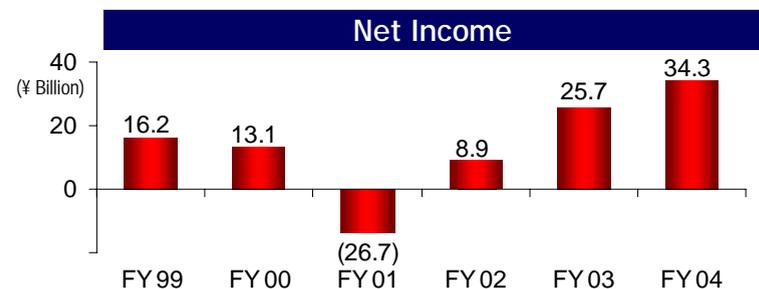
## **THE CHIBA BANK, LTD.**

This is an English translation of the Japanese original. Please be advised that there may be some disparities due to such things as differences in nuance that are inherent to the difference in languages although the English translation is prepared to mirror the Japanese original as accurately as possible. This material contains forward-looking statements. These statements are not represented as providing a guarantee of the Bank's future performance, and actual results may be subject to risks and uncertainties. Please note that future performance may be different from the views presented here owing to changes in the operating environment and other factors.

# Foreword

In FY 2004, the last fiscal year of the previous medium-term management plan “100 weeks of Innovation and Speed”, Chiba Bank recorded its highest real net business income of ¥74.0 billion. This increase was derived from the increase in gross business profit, mainly in interest profit. Additionally, the Bank achieved ¥57.8 billion of Ordinary profit and ¥34.3 billion of Net income, both the highest in its history, largely thanks to the decrease in credit costs. The Bank achieved most of its targets in the plan.

The Bank launched its new medium-term management plan ‘Towards “Creating Value”, 100 weeks of Challenge and Innovation’ in April, whereby the Bank takes a positive view of the changes facing financial institutions in the business management environment and sees them as an opportunity for business expansion. Today, the Bank would like to report the results of the previous medium-term management plan and explicate our business strategy based on the new medium-term management plan.



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## *Appendix*

# Summary of Financial Results for FY 2004

# Summary of Financial Results (1) P/L

Achieved highest Real Net Business Income, Ordinary Profit and Net Income in its History

(¥ Billion)	FY 03 (a)	FY 04 (b)	(b-a)
Gross business profit	142.5	147.8	5.3
Net interest income	120.8	123.7	2.9
Fees and commissions	16.8	17.0	0.2
Expenses	74.1	73.7	(0.3)
Personnel expenses	37.1	36.0	(1.0)
Non-personnel expenses	33.2	33.7	0.4
<b>Real net business income</b>	<b>68.4</b>	<b>74.0</b>	<b>5.6</b>
Core net business income	67.2	71.8	4.6
Net transfer to general reserve for possible loan losses	(0.0)	(1.7)	(1.6)
Net business income	68.4	75.8	7.3
Non-recurrent income (losses)	(28.1)	(18.0)	10.1
Disposal of non-performing loans	(31.0)	(23.6)	7.3
Gains (Losses) related to stocks	1.4	4.1	2.7
Retirement benefit expenses	(2.0)	(0.9)	1.0
<b>Ordinary profit</b>	<b>40.3</b>	<b>57.8</b>	<b>17.4</b>
Extraordinary gains (losses)	4.4	5.5	1.0
Collection of written-off claims	0.0	5.3	5.3
Gains on return of the agency element of the state pension to the national government	4.9	-	(4.9)
	<b>25.7</b>	<b>34.3</b>	<b>8.5</b>

## Interest income

(¥ Billion)	FY 04	change
<b>Net Interest income</b>	<b>123.7</b>	<b>2.9</b>
Domestic	120.1	1.4
International	3.5	1.4

## Fees and commissions

(¥ Billion)	FY 04	change
<b>Fees and commissions income</b>	<b>29.0</b>	<b>1.2</b>
Investment trusts and Pension annuities	7.0	1.0
<b>Fees and commissions expenses</b>	<b>12.0</b>	<b>1.0</b>
Loan related expenses	7.6	0.6
<b>Total</b>	<b>17.0</b>	<b>0.2</b>

## Net credit costs

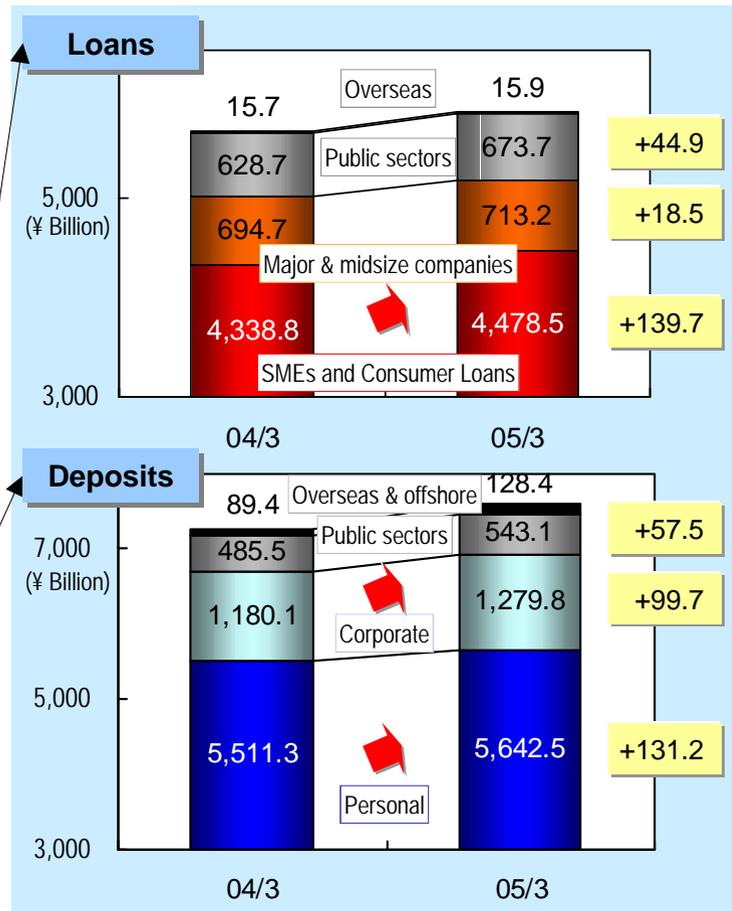
(¥ Billion)	FY 04	Change
<b>General reserves for possible loan losses</b>	<b>(1.7)</b>	<b>(1.6)</b>
<b>Write-offs</b>	<b>(23.6)</b>	<b>7.3</b>
Down grades	(26.0)	0.4
Decrease in collateral value	(8.6)	(0.5)
Upgrades & repayments	11.0	7.4
Collection of written-off claims	5.3	5.3
<b>Total</b>	<b>(16.5)</b>	<b>14.3</b>

December 04  
Stricter estimation of collateral value

# Summary of Financial Results (2) B/S

## Both Deposits and Loans Increased

(¥ Billion)	04/3	05/3	Change
<b>Assets</b>	8,217.8	8,698.7	480.9
Cash and due from banks	281.3	493.5	212.1
Call loans	172.6	21.9	(150.6)
Loans	5,678.1	5,881.4	203.3
Securities	1,458.7	1,710.5	251.8
Deferred tax assets	73.3	50.6	(22.6)
<b>Liabilities</b>	7,837.4	8,290.7	453.3
Deposits	7,266.4	7,594.0	327.5
Negotiable certificates of deposit	99.4	103.7	4.3
<b>Stockholders' equity</b>	380.3	407.9	27.5
Common stock	121.0	121.0	-
Capital surplus	98.1	98.1	0.0
Retained earnings	119.1	147.2	28.1

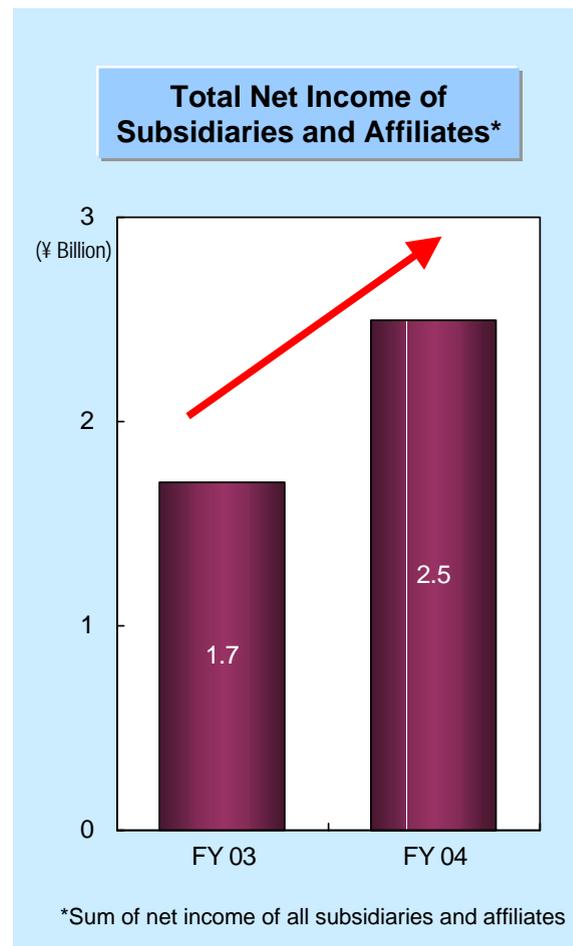


# Summary of Financial Results (3) Consolidated

## Steady Progress by Companies in the Chiba Bank Group

(¥ Billion) FY 04	Consolidated		Differences
		Non-consolidated	
Ordinary income	211.9	180.6	31.2
Interest on loans and discounts	117.3	114.7	2.6
Fees and commissions	38.3	29.0	9.2
Ordinary expenses	150.1	122.8	27.3
Ordinary profit	61.7	57.8	3.9
Net income	36.3	34.3	2.0

Business	Company	Characteristics
Securities	<b>Chuo Securities</b>	12 Branches in Chiba Prefecture High market share of stock transactions in Chiba Prefecture Holds 50 thousand active accounts
Card	<b>Chibagin JCB Card</b>	The largest JCB Franchisee among franchisees owned by regional banks Card holders: approximately 280 thousand Associated outlets: approximately 13 thousand
	<b>Chibagin DC Card</b>	Card holders: approximately 180 thousand Associated outlets: approximately 20 thousand
Leasing	<b>Chibagin Leasing</b>	Contract amount balance of ¥51.7 billion Reinforcing leasing business to enlarge its profit
System Development	<b>Chibagin Computer Service</b>	Aggressively seeking customers outside the Group such as local governments and local companies, which has brought the ratio of non-Chiba Bank customers to 85%.
Information, Research and Consulting	<b>Chibagin Research Institute</b>	The only 'Think Tank', research institute, in Chiba Prefecture. Members: approximately 6 thousand, mainly the major companies in the region. Ratio of non-Chiba Bank income: 68%



# Earnings Projections for FY 2005

## More Growth of Profit

( ¥ Billion)	<b>FY 04</b> (Results)	<b>FY 05</b> (Forecast)
Gross business profit	147.8	150.0
Net interest income	123.7	126.0
Fees and commission income	17.0	17.5
Expenses	73.7	76.0
Personnel expenses	36.0	36.0
Non-personnel expenses	33.7	36.0
Real net business income	74.0	74.0
Ordinary profit	57.8	62.0
Net income	34.3	37.0
Net credit costs	16.5	10.0
Consolidated ordinary profit	61.7	67.0
Consolidated net income	36.3	40.0

Notes:

Real net business income = Net business income - Net transfers to general reserve for possible loan losses

Core net business income = Real net business income - Profit/loss on bonds

Net credit costs = Disposal of non-performing loans + Net transfer to general reserve for possible loan losses - Collection of written-off claims

# Results of "100 weeks of Innovation and Speed"

# Achieving Higher Profitability

## Principal Measures Undertaken in the Medium-term Management Plan "100 weeks of Innovation and Speed"

### Further Reinforcement of Consumer Business

- ✓03/12 Implemented educational loans in partnership with universities in Chiba Pref.
  - ✓03/12 Established long-term foreign currency time deposits
  - ✓03/11 Started establishing investment consulting corners
  - ✓03/10 Establishment of additional loan plaza & center
  - ✓03/10 Active use of telephone and facsimile for sales of card loans
  - ✓03/6 Sales of limited-risk investment trusts
  - ✓03/4 Investment consulting seminar held
  - ✓04/3 Sales of "Chiba CLO" investment Trusts
  - ✓04/4 Establishment of Additional Loan Centers
  - ✓04/5 Start of installation of machines to issue cash cards
  - ✓04/10 Establishment of "Consulting Plaza"
  - ✓04/10 Extended business hours of ATMs
  - ✓04/10 Establishment of Narita International Airport Branch
  - ✓05/2 Entered securities agency business
  - ✓05/2 Started payment/settlement deposits
  - ✓05/3 Establishment of foreign currency deposit named "Lucky Birthday"
- 02/12 Posted staff specializing in new borrowers to branches in Tokyo)
  - 03/4 Posted staff specializing in new borrowers to branches in Chiba Prefecture
  - 03/6 Established Corporate business center
  - 03/6 Arranged PFI for Ichikawa City
  - 03/10 Established regional Corporate banking departments
  - 03/10 Established new loan "Dash 5000"
  - 04/1 Extended authorization limits of branch general managers
  - 04/2 Revised "Business loan"
  - 04/3 Arranged 1st "Chiba CLO" loans
  - 04/7 Established New Loan "Spurt 3000"
  - 04/9 Syndicated loan secured by stock options
  - 04/9 Arranged PFI for Chiba City
  - 04/10 Established additional regional corporate banking dept.
  - 05/1 Held "Chibagin IT Forum"
  - 05/2 Started payment/settlement deposits
  - 05/2 Established new loan "Service Ace"
  - 05/2 Arranged 2nd "Chiba CLO" loans

Start  
Medium-term Management Plan  
(03/4)

### Restructuring Corporate Business

# Results of "100 weeks of Innovation and Speed"

Achieved Most of the Targets in the Medium-term Management Plan

## 100 weeks of Innovation and Speed

To be an  
**Integrated Regional  
Financial Services Group  
of the Highest Quality**

### Key Initiatives

Continuous  
Improvement  
of Profitability

Management  
System  
Reform

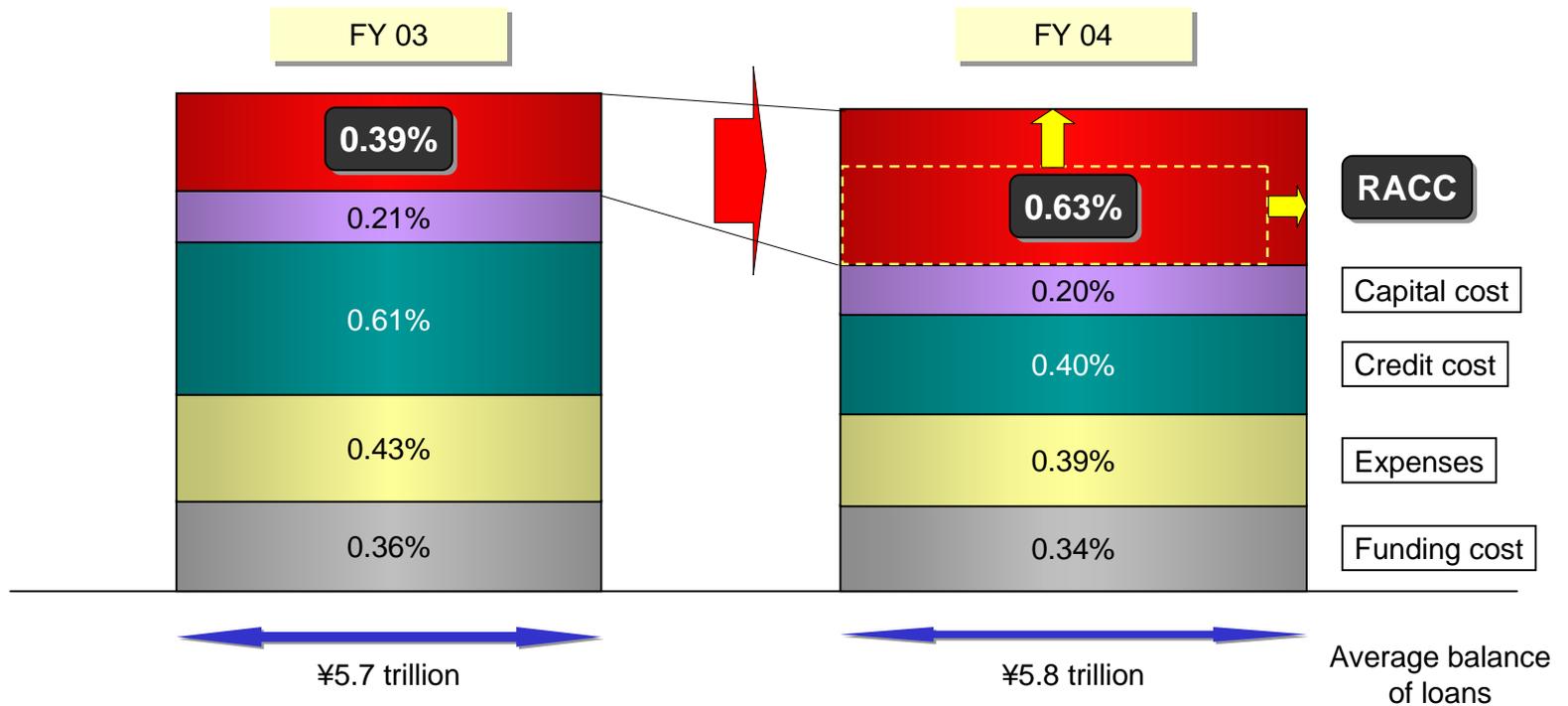
Management Indices	Target 05/3	Results 05/3
Consolidated Net income	¥30.0 billion	¥36.3 billion
Real net business income* <sup>1</sup>	¥73.0 billion	¥74.0 billion
OHR	Around 50%	50.80%
Net income ROA* <sup>2</sup>	Over 0.3%	0.41%
Net income ROE* <sup>3</sup>	Over 7%	8.41%
Tier I ratio	Over 7%	7.21%

\* 1 Real net business income = Net business income - Net transfers to general reserve for possible loan losses  
 \* 2 Net income ROA = Net income / Average total assets (excluding Acceptance and guarantees)  
 \* 3 Net income ROE = Net income / Stockholders' equity at the end of the term  
 Figures are non-consolidated except for Consolidated Net income

# Increasing RACC

Steady Increase in Return After Capital cost (RACC)

## Changes in Return After Capital Cost (RACC) FY 03    FY 04



Notes:

1. Insurance fees are included in expenses for housing loans.
2. Credit cost of housing loans is guarantee expenses.

**Towards “Creating Value”,  
100 weeks of Challenge and Innovation**

# Outline of New Medium-term Management Plan

Keep Evolving as an “Integrated Regional Financial Services Group”

## Medium-term Management Plan: Towards "Creating Value", 100 weeks of Challenge and Innovation

Main Issues

### Ensuring a Solid Business Base

#### Retail Market Section:

Provide the most suitable products and services to customers at the right time, through the best channels according to changing circumstances such as deregulations.

#### Corporate Market Section:

Accurately identify customers' needs and provide rapid and complete solutions.

#### Treasury Section:

Reinforce proficiency in market investment.

### Constant Attention to the Management System

Improvement of the internal management system

Quick and responsive allocation of management resources

Maintenance of a streamlined and strong management structure

Practicing strategic profit management

Further Improvement in Market Share, Profitability and the Corporate Brand

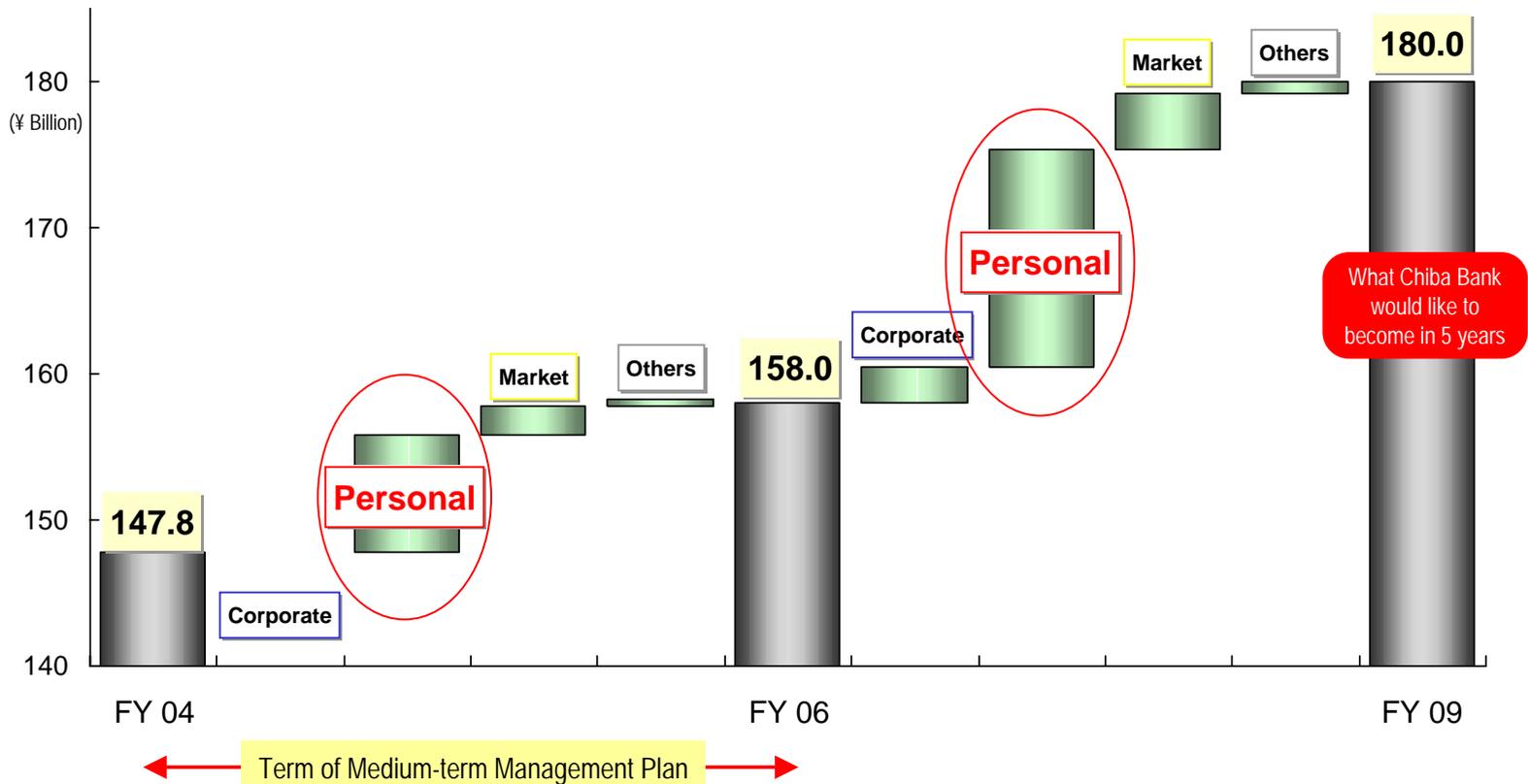
Targets

	Consolidated Net Income	Net Business Income	ROA	ROE	OHR	Tier I Ratio
FY 05	¥38.0 billion	¥74.0 billion	Around 0.4%	Over 8.0%	Around 50%	Around 8%
FY 06	¥44.0 billion	¥81.0 billion	Over 0.4%	Over 8.5%	Below 50%	Over 8%
What Chiba Bank would like to become in 5 years	¥56.0 billion	¥100.0 billion	0.5%	10%	45%	8%

# Achieving Higher Profit

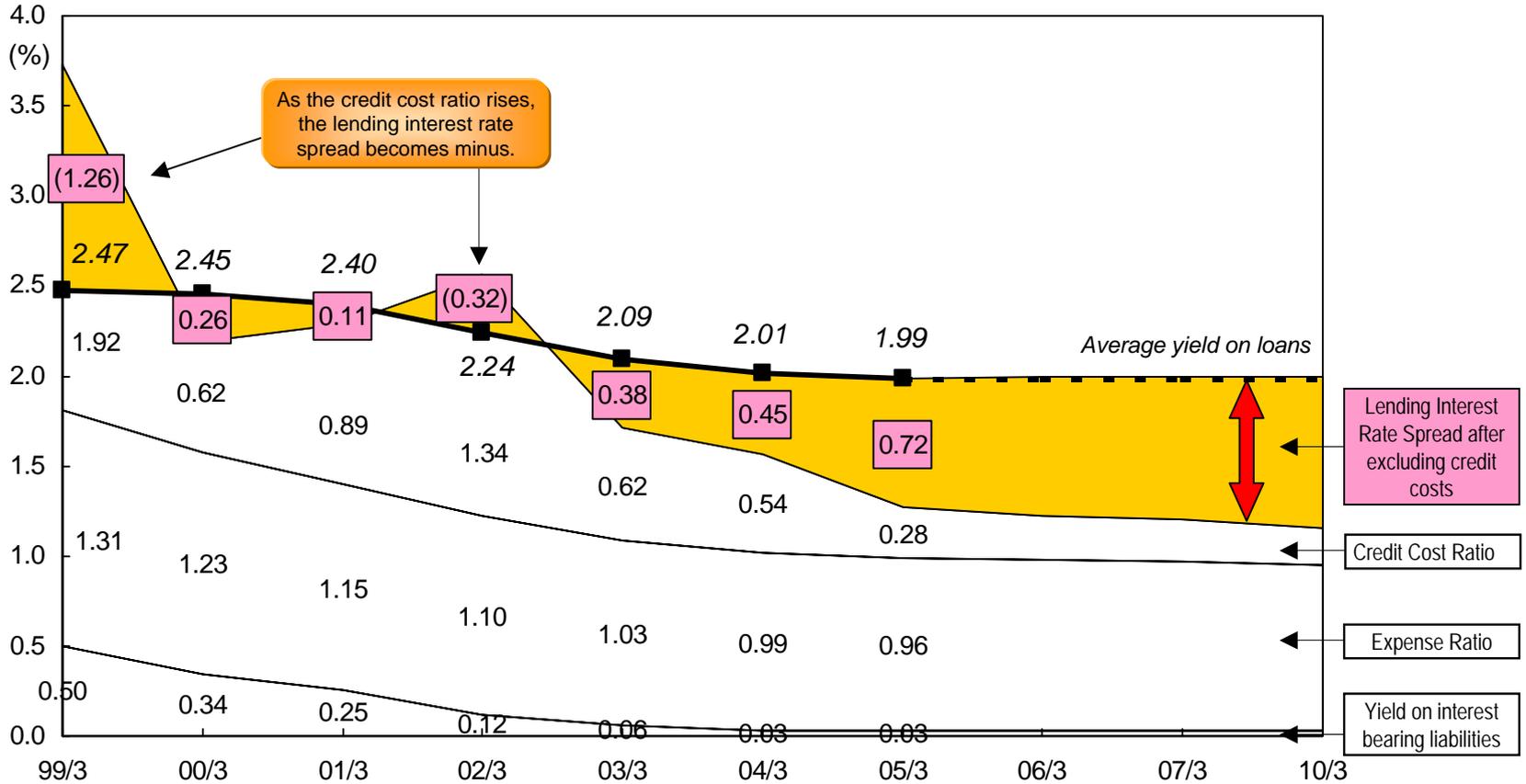
Enhance Profitability Mainly in the Retail Market Section to Attain the Target of What Chiba Bank Would Like to Become in Five Years

Factors in Increase/Decrease of Consolidated Net Income



# Lending Interest Rate Spread & Credit Costs

Lending Interest Rate Spread (after excluding credit costs) Expands



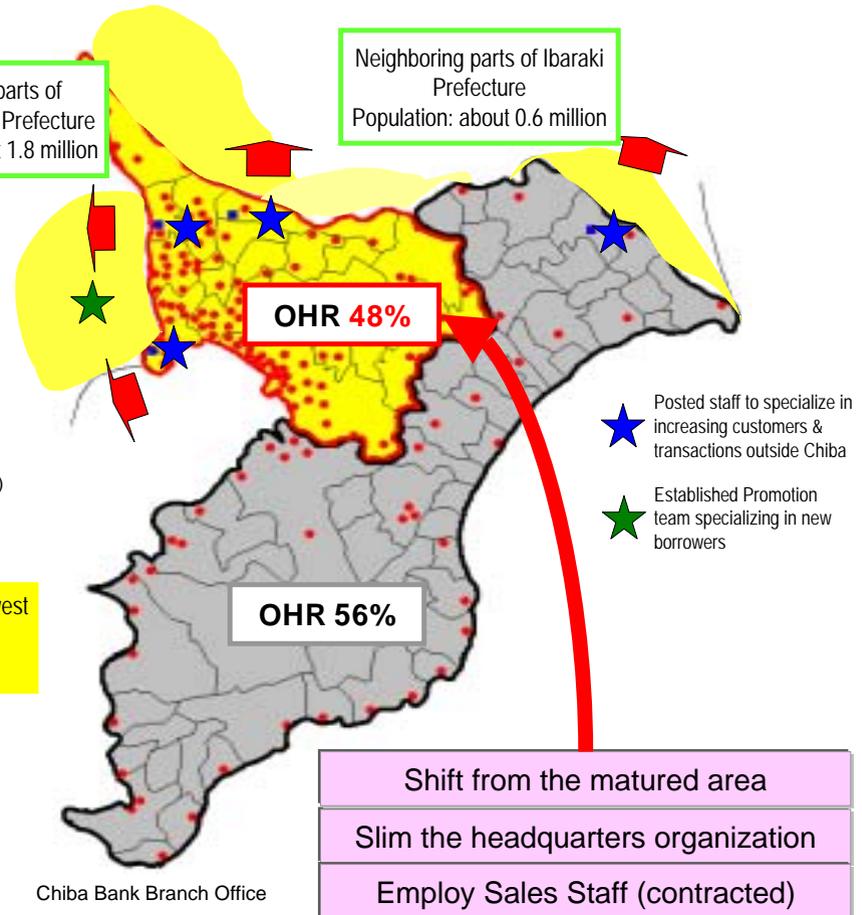
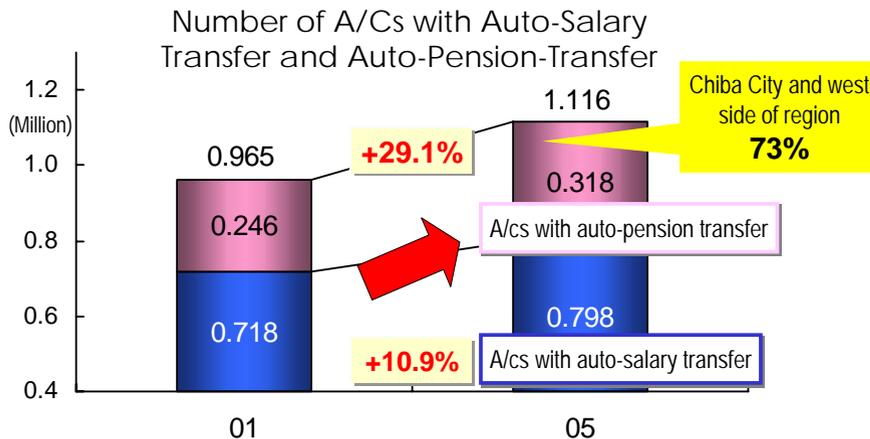
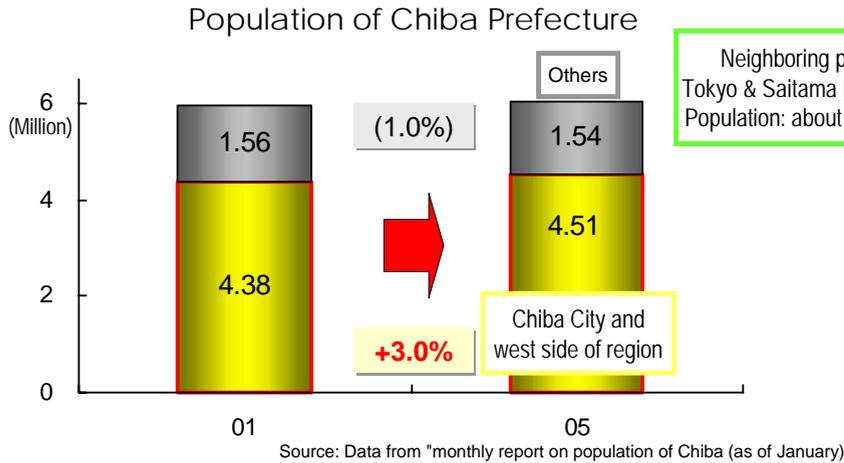
As the credit cost ratio rises, the lending interest rate spread becomes minus.

Notes:  
 Domestic operations  
 From 05/03, Credit cost ratio is calculated with term-end balance of loans and net credit costs

← Term of Medium-term Management Plan →

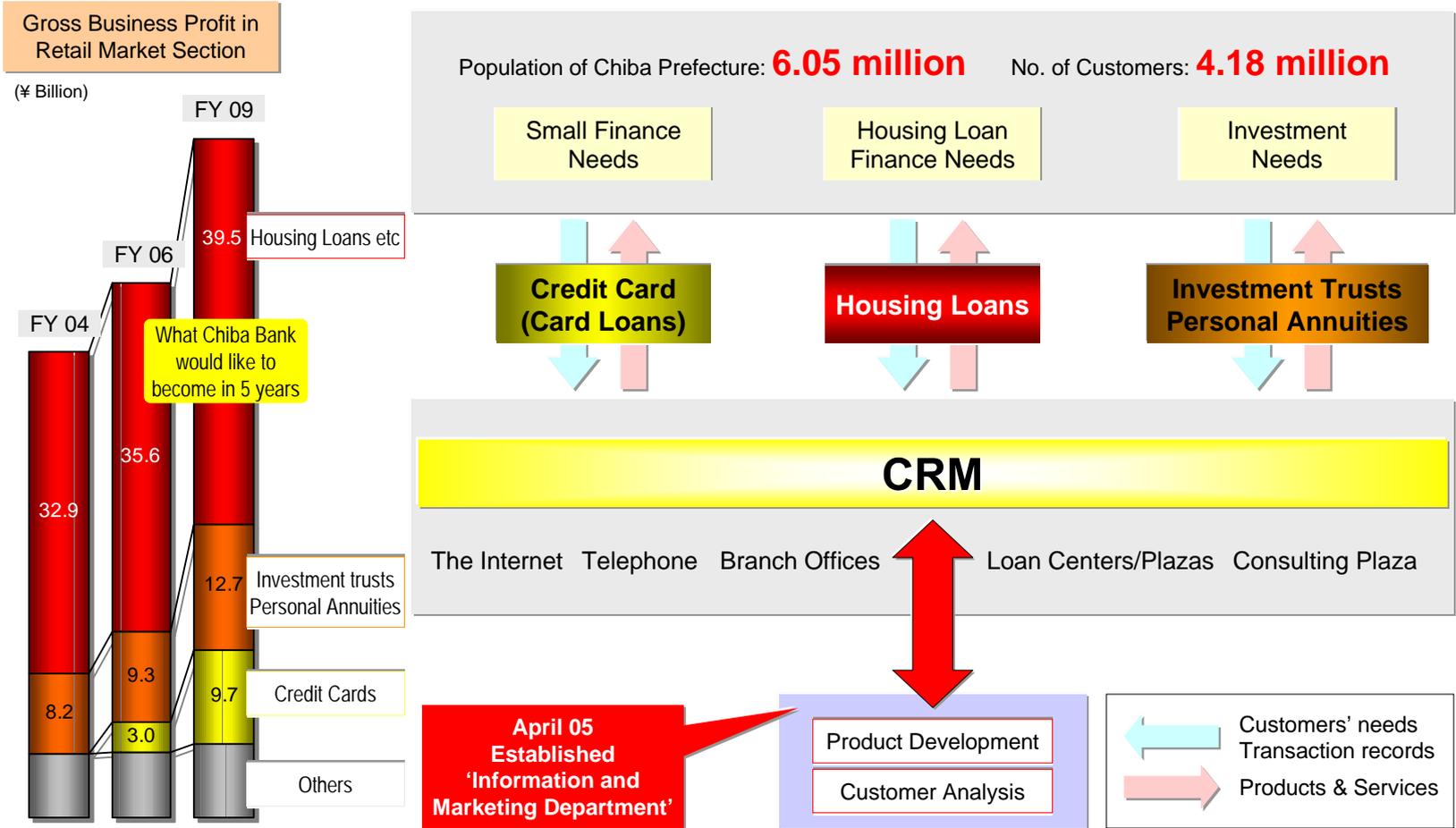
# Suitable Allocation of Management Resources

## Shift Management Resources to the Growth Area



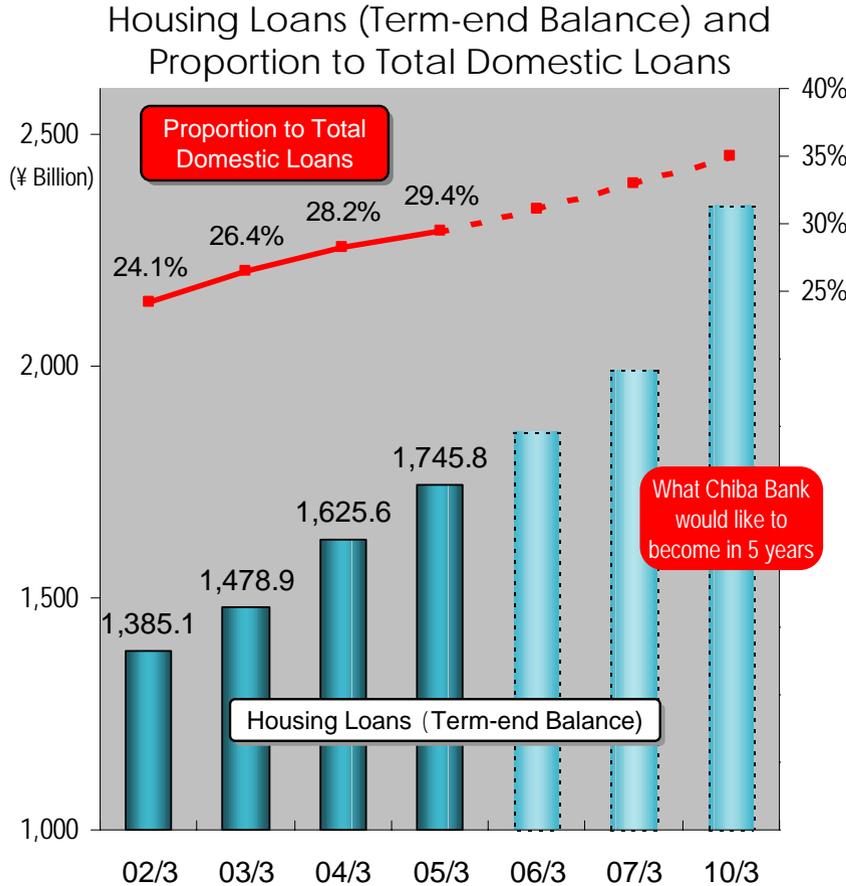
# Retail Market Section

Provide the Most Suitable Products and Services to Customers at the Right Time through the Best Channels



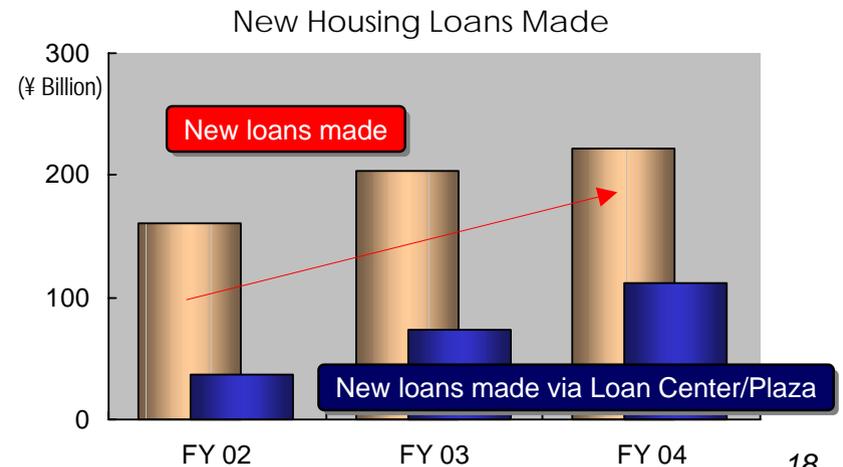
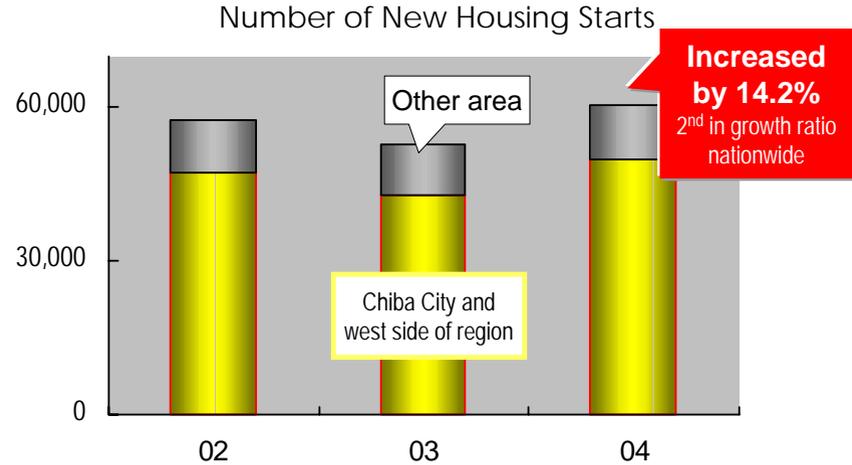
# Housing Loans

## Steady Increase in Housing Loans (Term-end Balance)



Note: Figures are before partial direct write-offs.

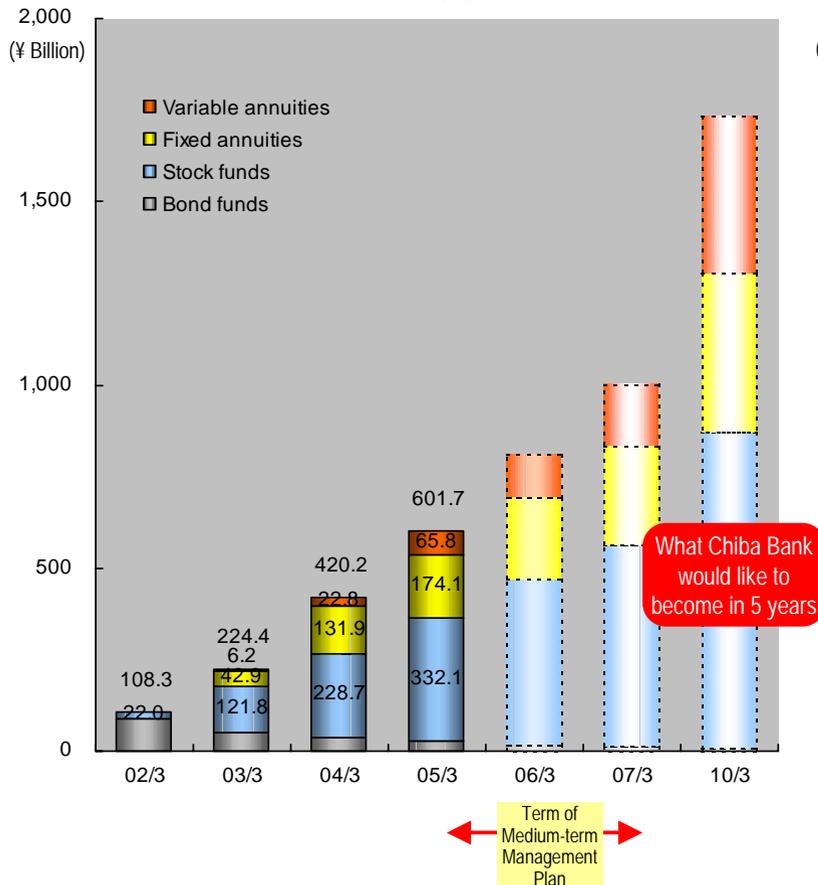
← Term of Medium-term Management Plan →



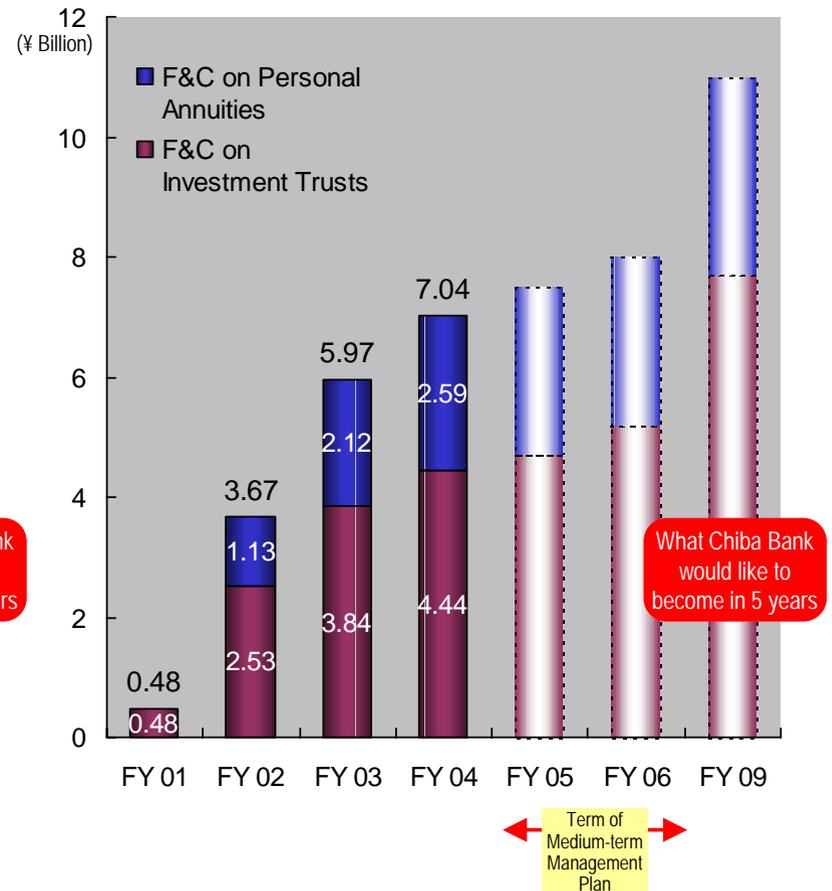
# Investment-type Financial Products

Great Contribution to Expand Fees and Commissions

### Sales of Investment Trusts and Personal Annuities



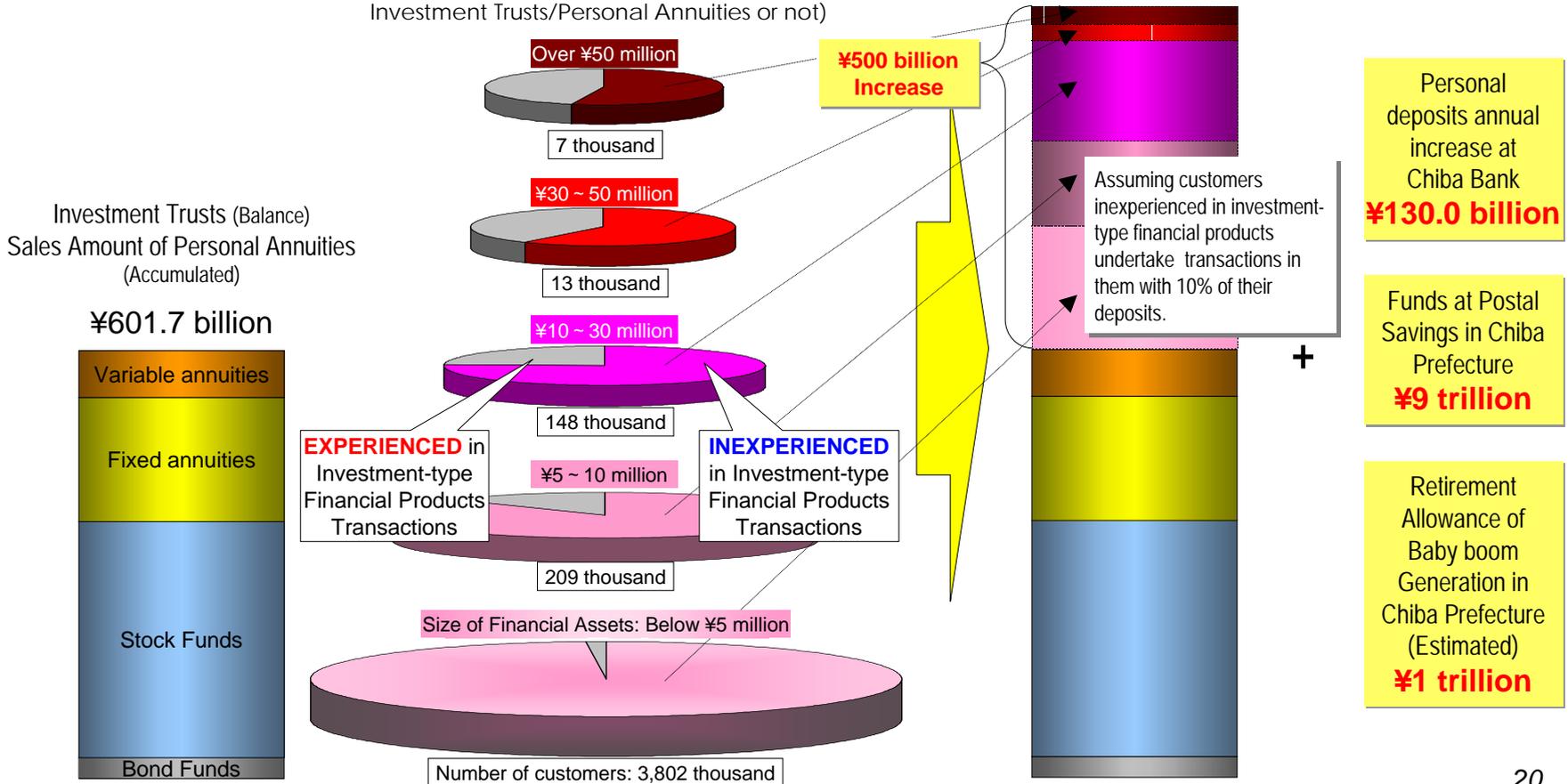
### Fees and Commissions on Investment Trusts and Personal Annuities



# Aiming for Expansion of Investment-type Financial Products

Expand Sales of Investment-type Financial Products by Improving distribution to Customers and Taking New Funds

Number of Customers by Size of Financial Assets  
(Divided by whether They have Transactions in Investment Trusts/Personal Annuities or not)



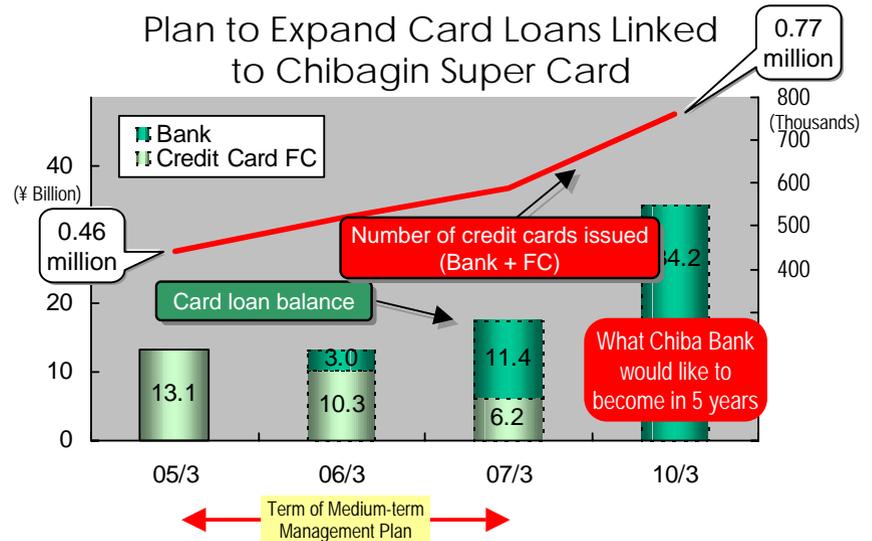
# Credit Card Business

Enhance Customer Base and Expand Profit by Appealing to the Mass Market

Established Chibagin SUPER Card in April 05  
(Combined Card - Cash Card & Credit Card)



Plan to Expand Card Loans Linked to Chibagin Super Card



- Free of ATM out-of-hour charge & convenience store ATM charge
- Free of card membership charge depending on the amount of transactions
- Discount interest rate for various loans

Expand Transactions with Younger Generations for Future Profit Base

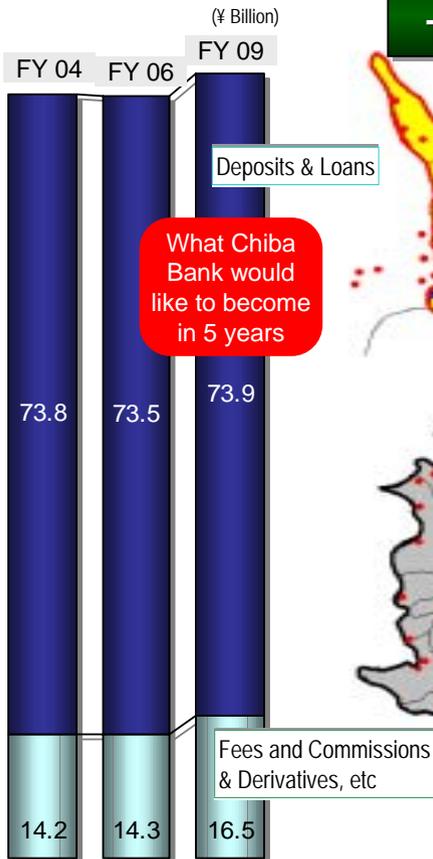
- Shopping (Revolving Payment and Installment Payment)
- Card loans
- Cross sales with other Bank Products

Expand Profit in Retail Market Sector

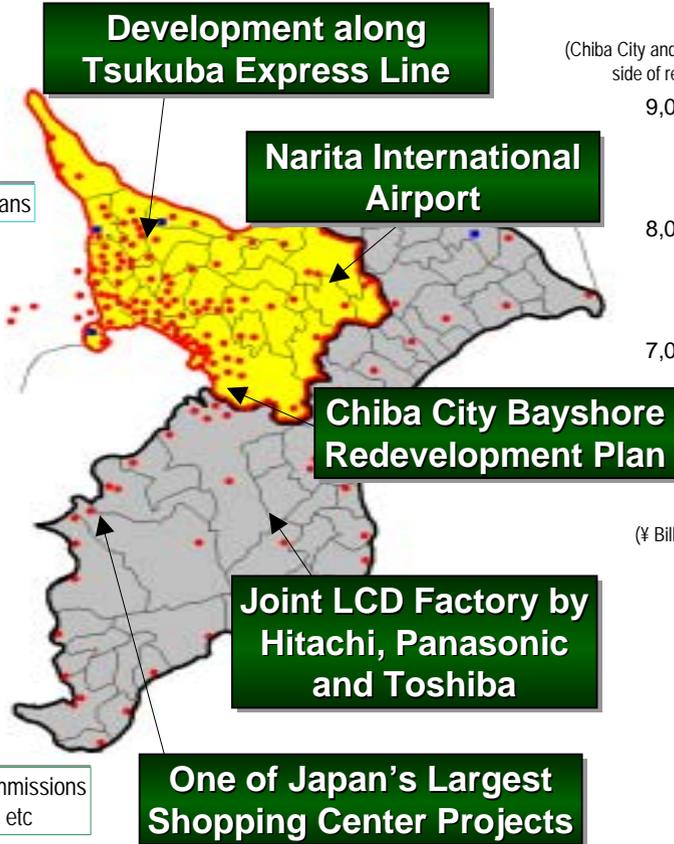
# Corporate Market Sector

Offer Prompt Total Solutions

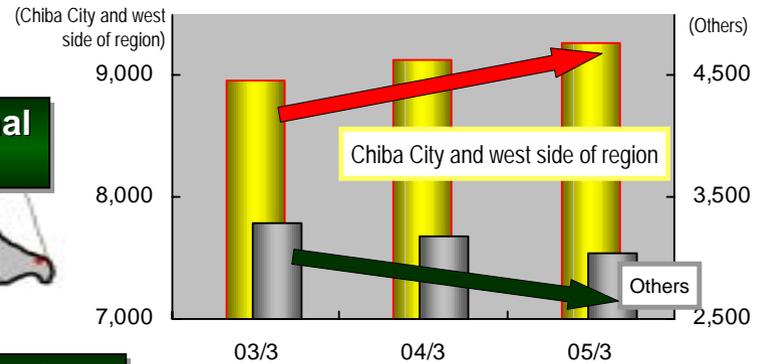
Corporate Market Sector in Gross Business Profit



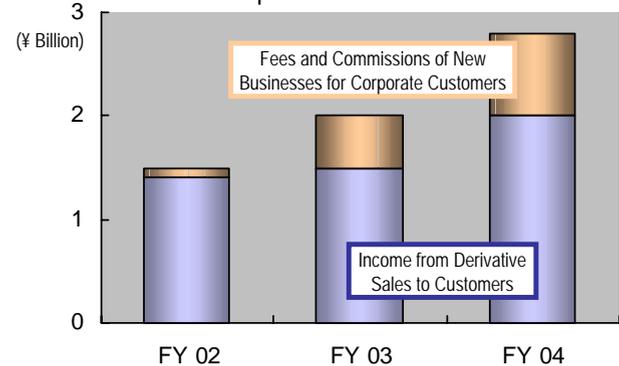
What Chiba Bank would like to become in 5 years



Number of Borrowers of SME Loans (Borrowers with loan balance over ¥30 million)



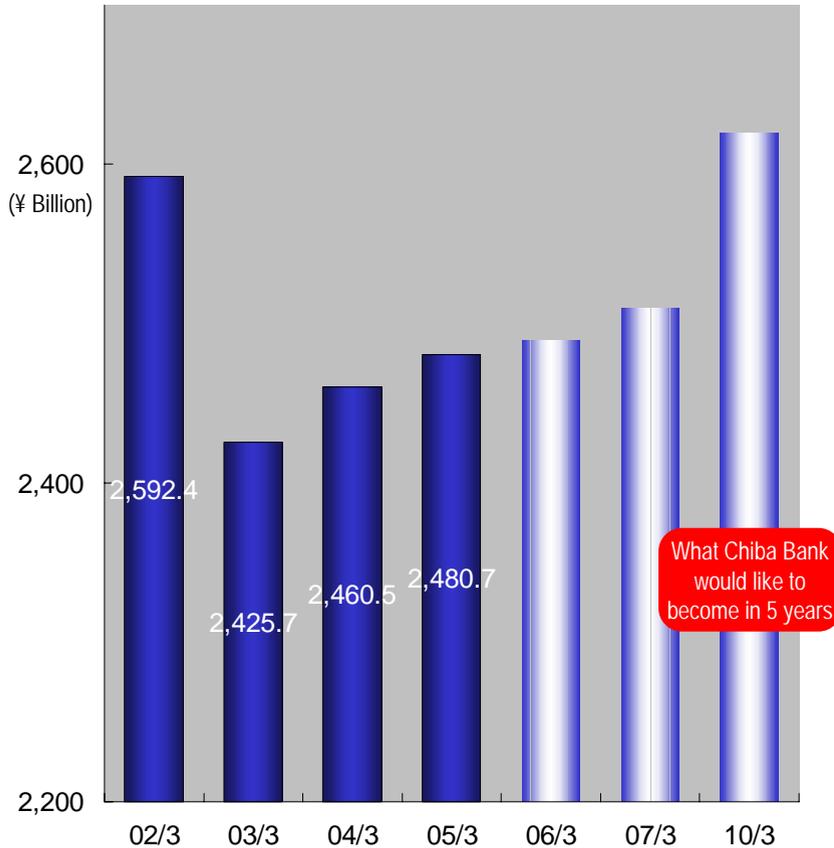
Income from New Business with Corporate Customers



# Loans to SMEs

## Loans to SMEs Increase

Balance of Loans to SMEs

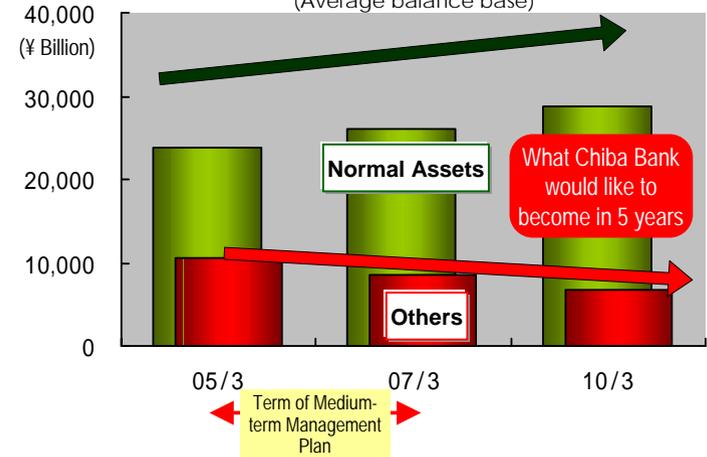


Note: Figures are before partial direct write-offs.

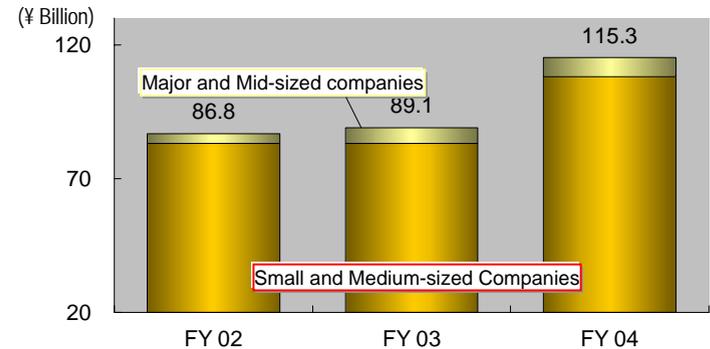


Increase in Corporate Loans

(Average balance base)



New Loans Made

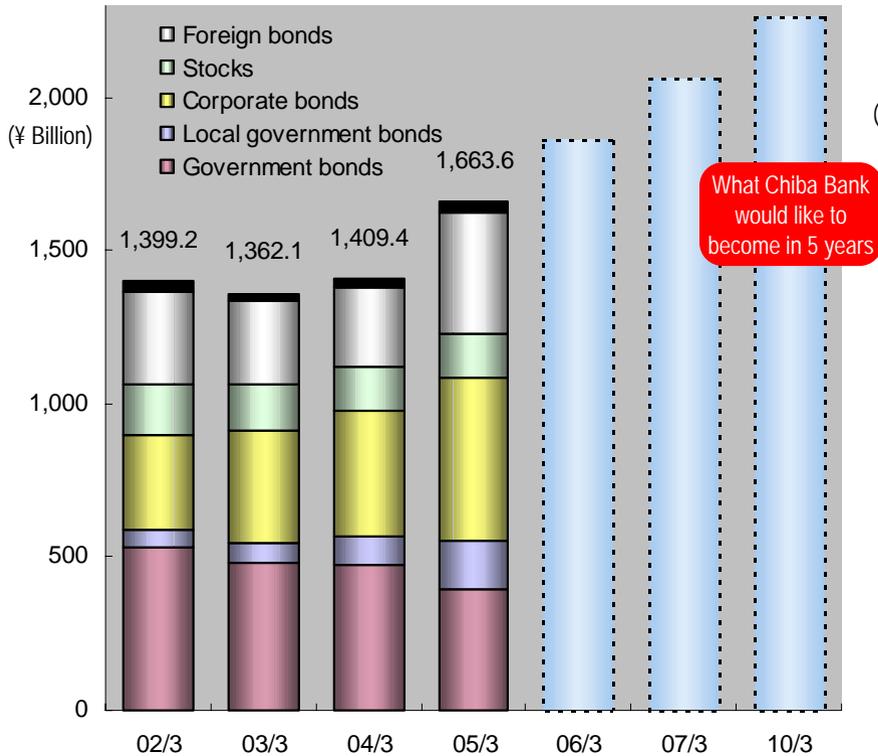


Note: Figures are the sum of new loans made in Chiba Prefecture and Akihabara area of Tokyo.

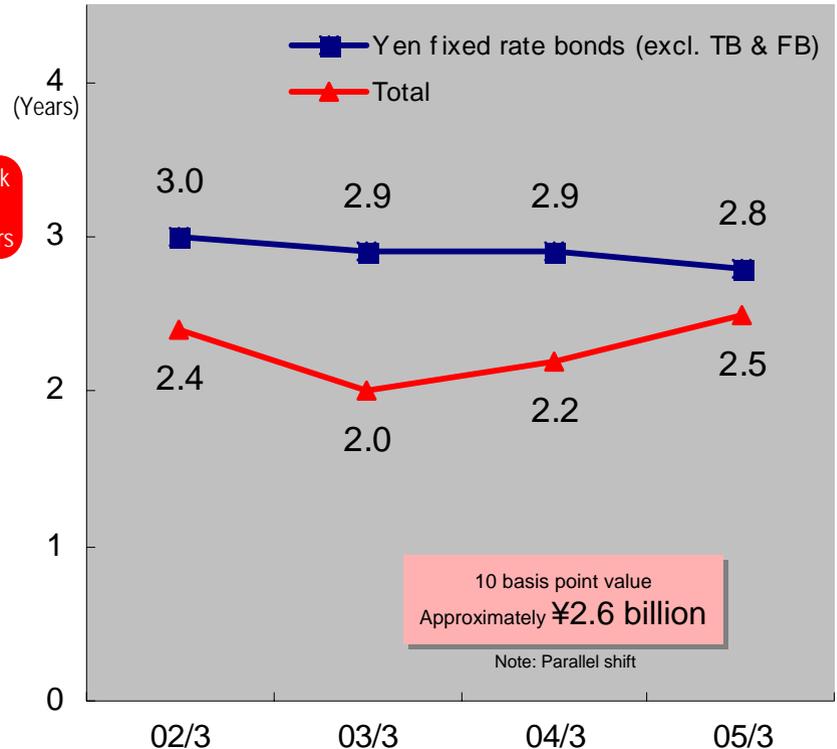
# Treasury Business

Enhance Investment Capabilities in the Treasury Markets

Securities Balance



Weighted Average Life of Yen Denominated Securities

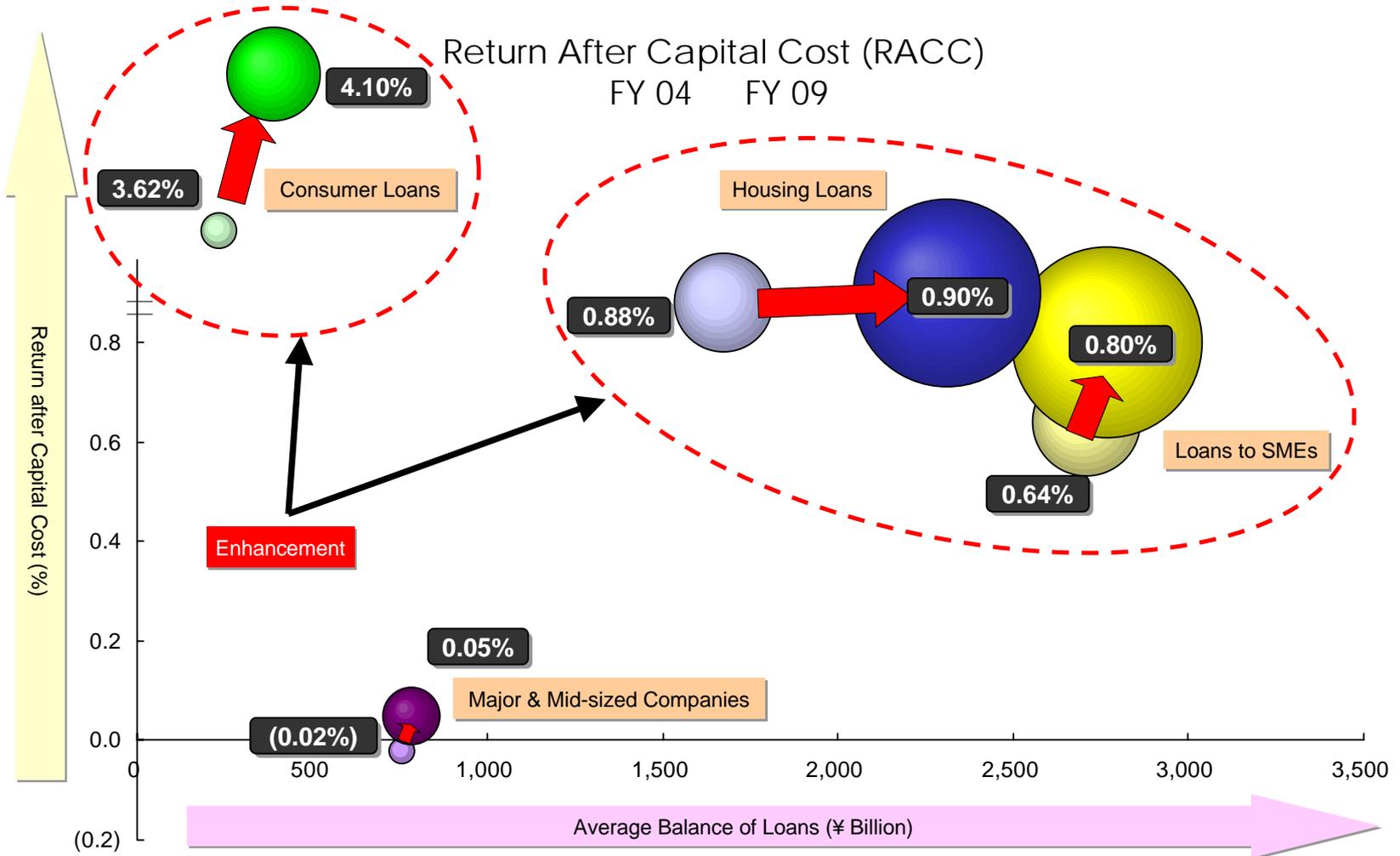


Note: Figures represent booked value. ← Term of Medium-term Management Plan →

# Towards "Creating Value"

Make Improvements in RACC to Attain What Chiba Bank Would Like to Become in 5 years

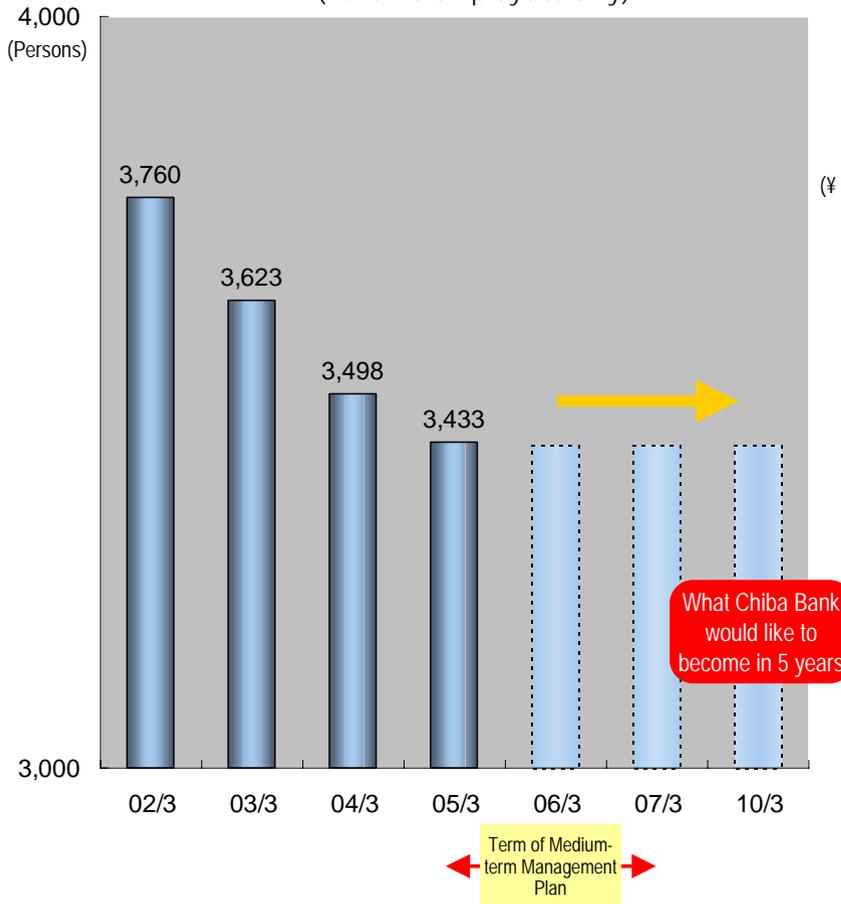
Return After Capital Cost (RACC)  
FY 04 FY 09



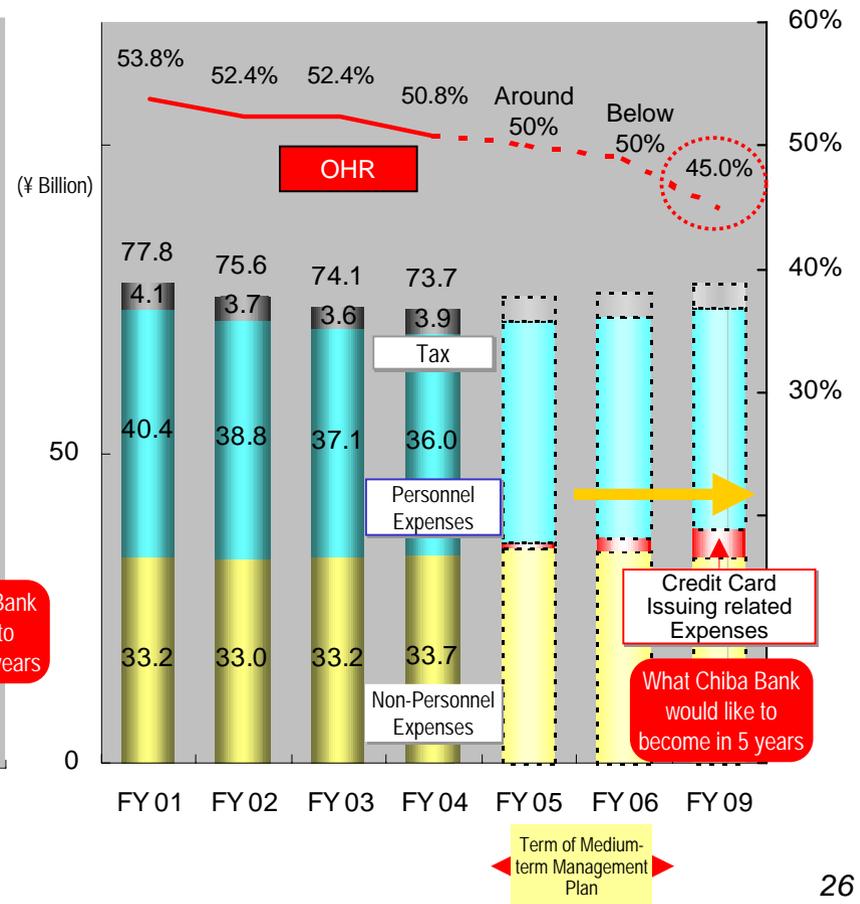
# Reduction in Expenses

Maintain Slim & Robust Management Structure

No. of Total Employees  
(Full-time employees only)



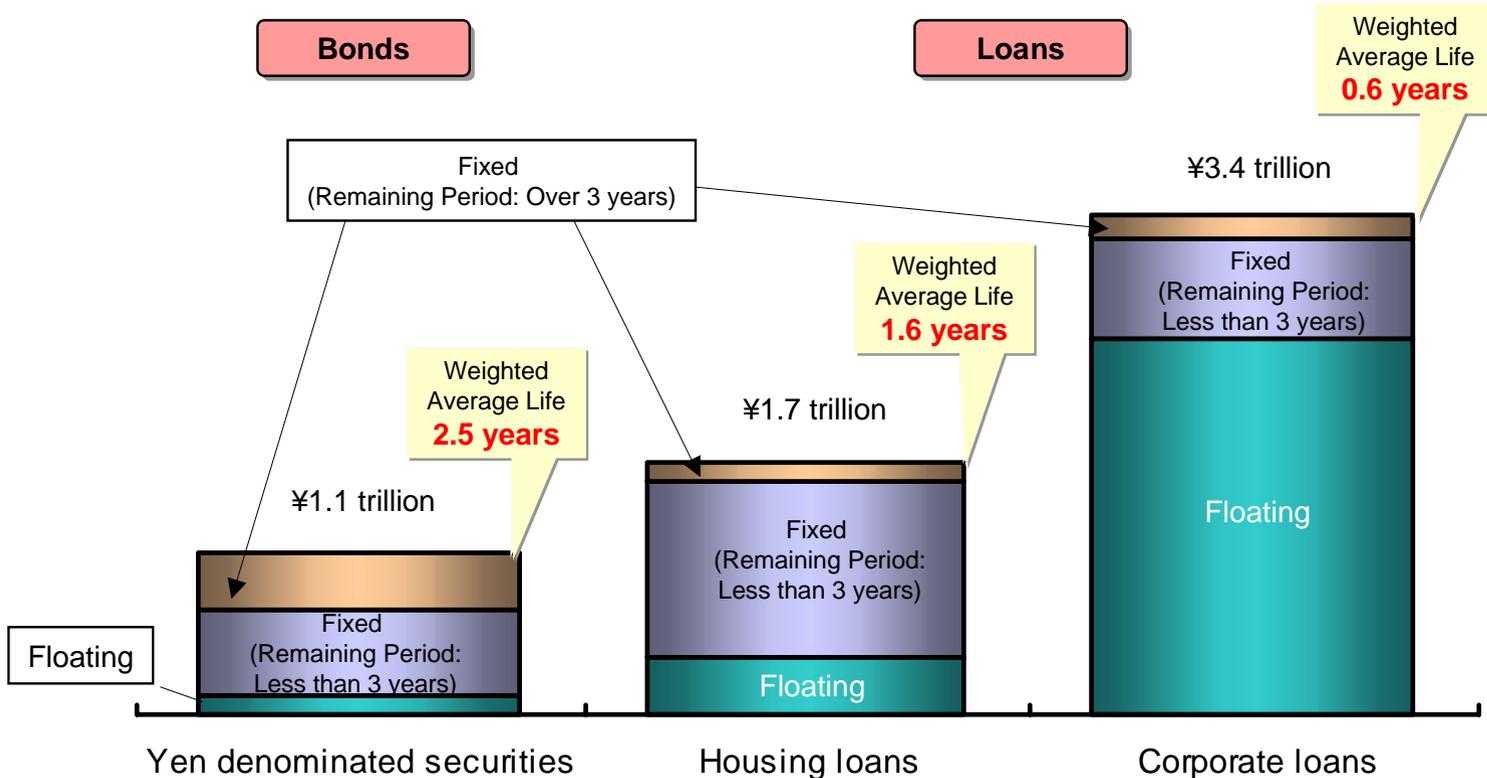
OHR and Expenses



# Effect of Interest Rate Risks

## Negative Effect of Interest Rate Rises on Profits is Limited

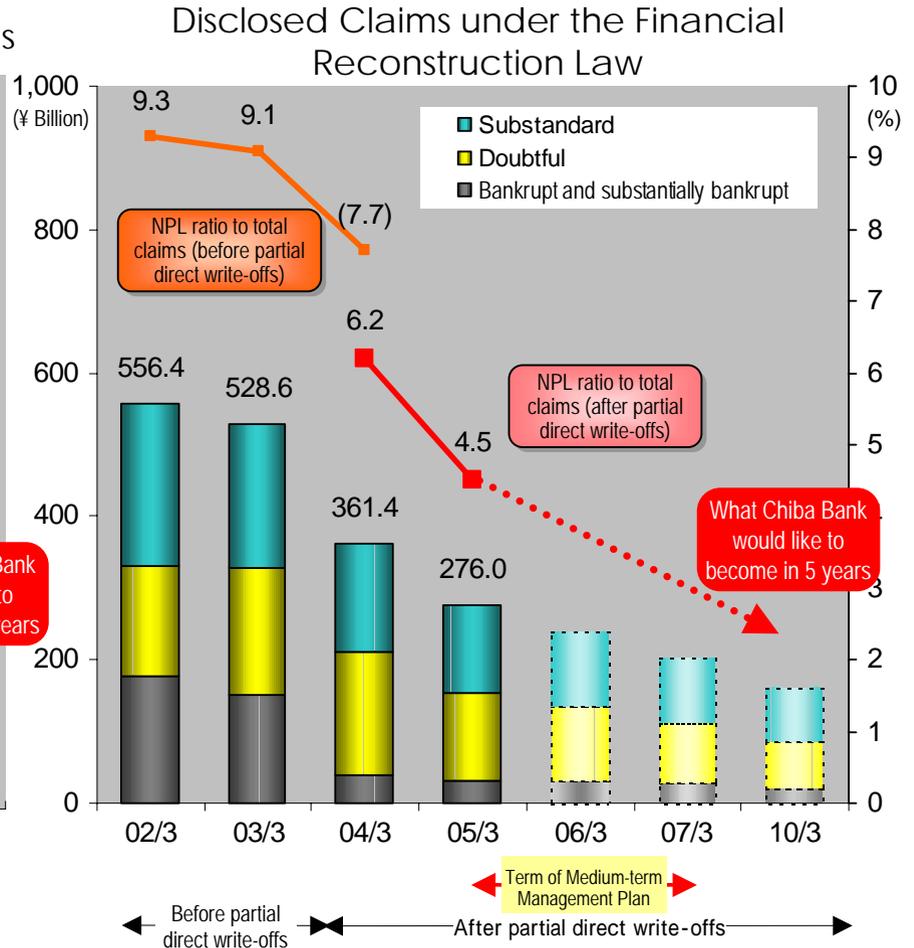
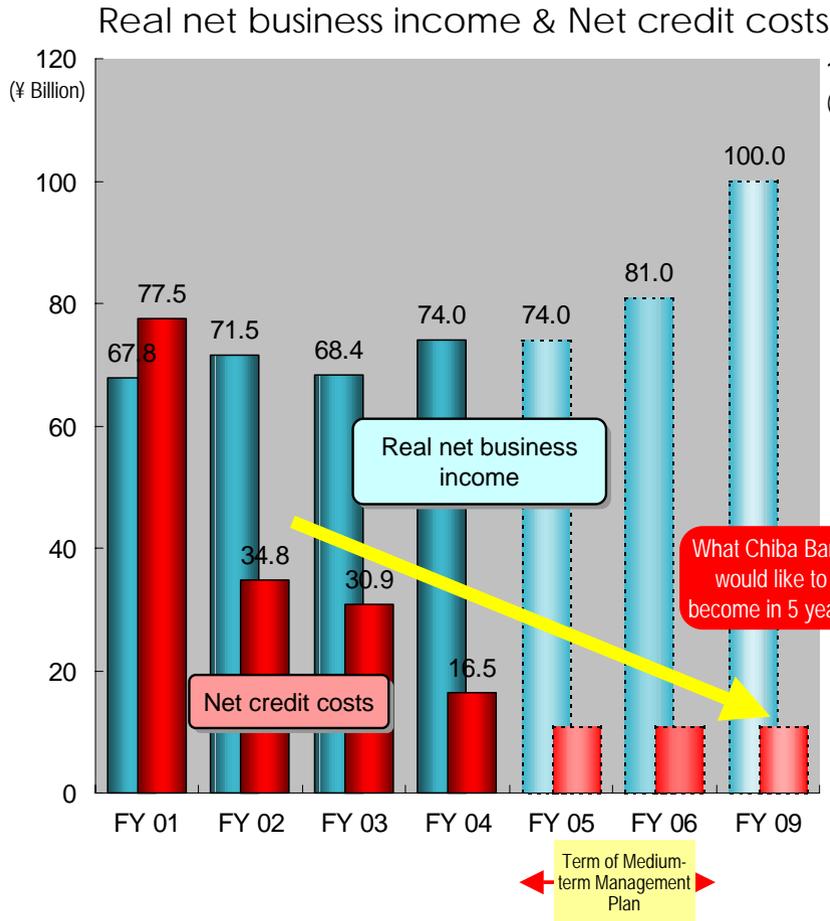
Loans and Bonds by Interest Rate Types (as of March 05)



Remaining period is calculated with interest re-contract date base.

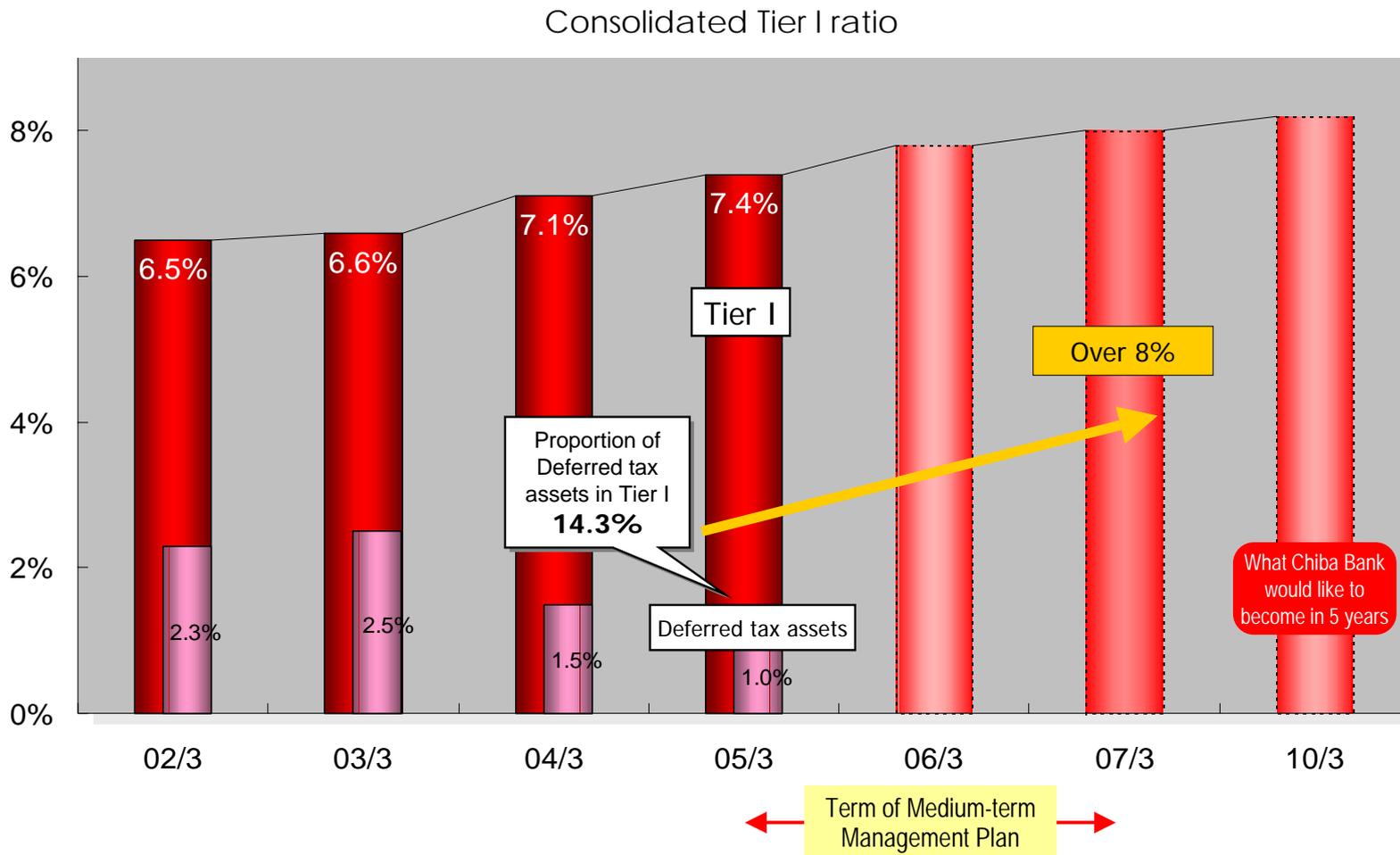
# Non-performing Loans

Sharp Decrease in Net credit costs and Non-performing Loans



# For Sounder Financial Conditions

Realize the Target of Increasing Tier I ratio to 8% at an early stage by building up Profits



# Appendix

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# **Strengthening Corporate Governance**

# Corporate Governance

Prompter decision-making and establishing clear accountability for execution and results

Adoption of the Executive Officer System (From April 03)

- Separate responsibility for business execution from management responsibility.
- In major business areas, executive officers are appointed as general manager to ensure the flexibility of operations suitable for the respective area and to strengthen business authority.
- Executive officers are responsible for all branch offices and certain headquarters business units such as Sales Promotion Unit and Credit Screening and Management Unit.

Establishment of a "Board of Designated Directors" and "Board of Directors and Executive Officers" (From April 03)

- Separate responsibility for business execution from management responsibility.
- Give impetus to management meetings.

After June 04

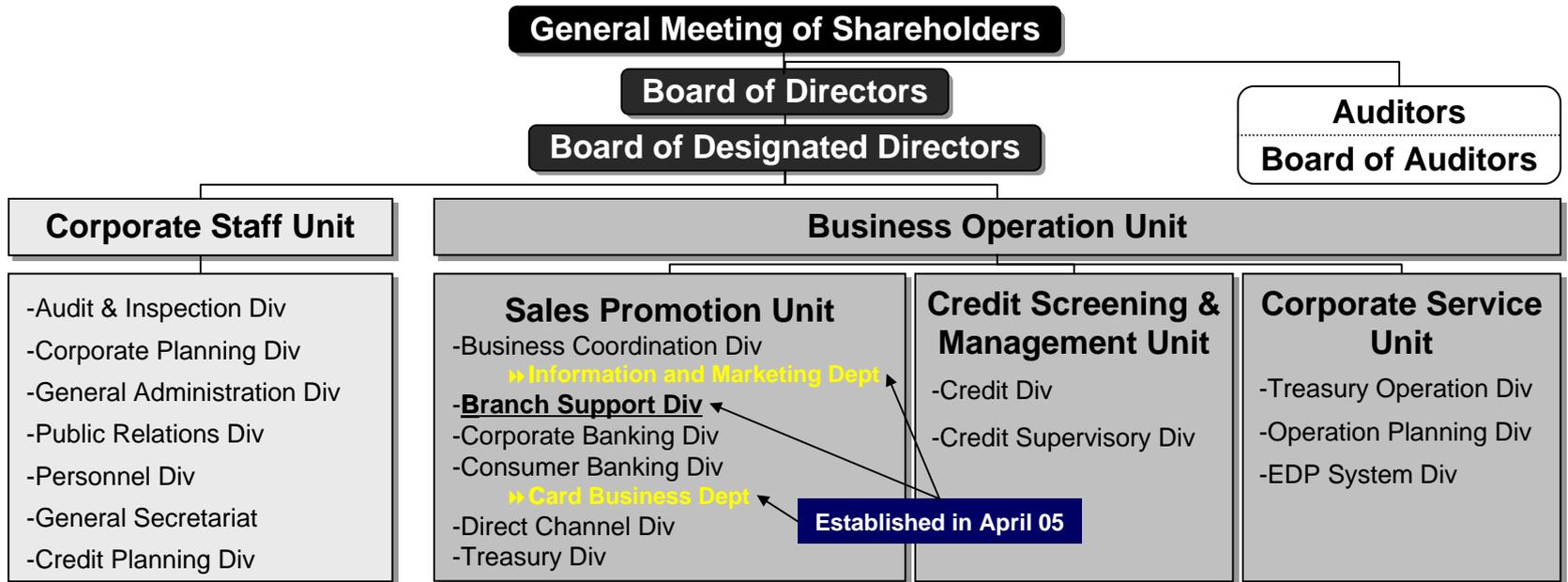
Number of Directors: 11

Number of Executive Officers: 14

(of which 5 are also Directors)

Number of Auditors: 5 (including 2 External Auditors\*)

\*External Auditors are based on the revised Commercial Code as of May 02.



# Contribution to the Region (CSR)

Corporate Social Responsibility: Contribution to the region as a regional financial institution

## Contribution to the Regional Economy

### ➤ Enhance Support for Establishing Businesses and Enterprises

- Strengthen credit screening classified by industry. Allocate staff to support venture business companies (December 03)
- Provide support for venture businesses (December 03: Venture business started at Chiba University)

### ➤ Enhance Customer Consultation & Support for Management Problems

### ➤ Work Positively for Early Business Revival

- SME Revival Fund "Revival Scheme for Regional Companies" (February 04), etc.

## Environmental Activities & Corporate Social Responsibility

- Tree-planting in forests and parks in Chiba Prefecture (March 03, October 03 & March 05)
- Tree-planting & flower campaigns (around offices and on counters) (ongoing since April 03)
- Voluntary clean-up campaign (Clean-up walk at Kujukuri beach in June 03 & May 05)
- Donation to "Chiba Prefecture Environment Foundation" (March 03)
- Supporting sports events such as the "Chiba Prefecture Baseball Tournament" and the "Chiba Prefecture Youth Soccer Tournament" in order to promote the health and well-being of local youth.
- Supporting artistic activities by holding the Chibagin Himawari Concert (ongoing since 1989)
- Efforts to reduce printed documents, digitalize documents and use recycled paper.
- Use of "Eco-cars" and efforts to save energy in the Head Office building, etc.

# Relationship Banking

## Progress in "Action program for enhancing relationship banking functions"

### ➤ Achieved as scheduled

Chiba Bank made constant progress, as scheduled, towards being the most trusted financial institution in respect of 'Relationship Banking' by the end of FY 04, during the 'intensive improvement period'.

### ➤ Major actions in latter half of FY 04

Held Chibagin Business Forum

Arranged 2nd Chiba CLO

Held conference for business matching

Supported customers for revival in cooperation with outside organizations

### ➤ Held regular meetings to monitor progress & promote action

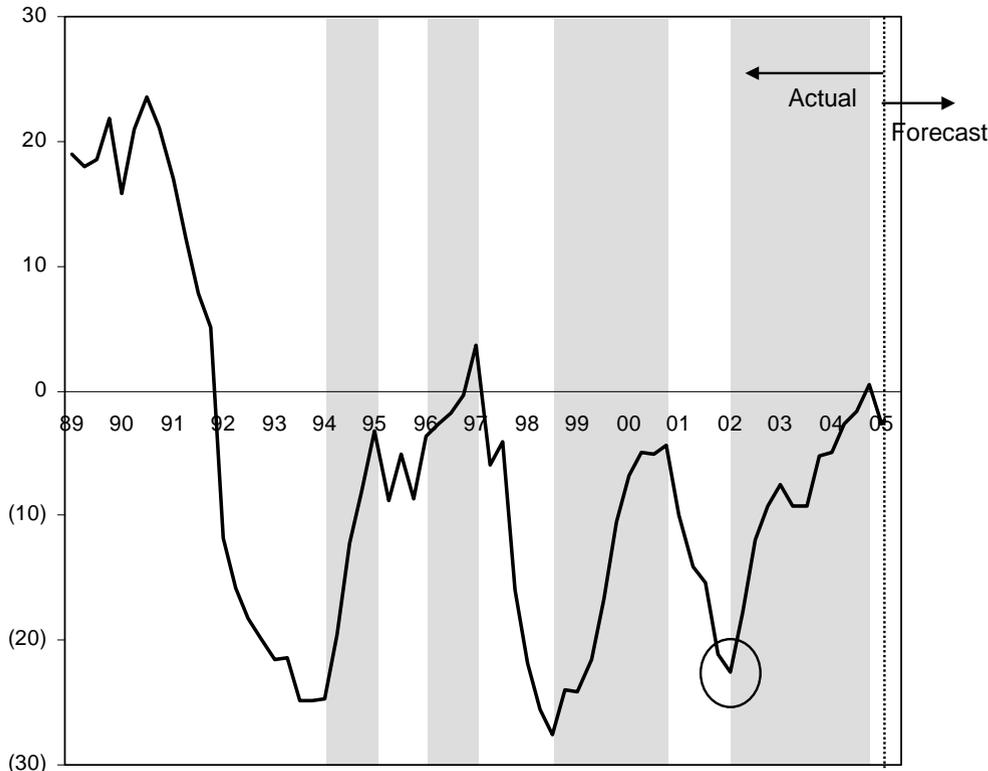
To pay close attention to progress and improve results, Chiba Bank's 'Committee to Promote Action for Relationship Banking' held regular meetings (8 times in total). The Bank took every opportunity, including the use of its website, to disclose and explain its activities for enhancing Relationship Banking.

# Regional Economy

# Economic Conditions (1) Business Survey Index

Executives in Chiba Prefecture are feeling a recovery in their businesses

Business Survey Index  
Trend of BSI (All Industries)



Business Survey Index  
Trend of BSI (By Industry)

	05				06
	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun
	Actual				Forecast
Food	1.5	(2.9)	(11.3)	(14.5)	(7.9)
Petrochemical	0.0	0.0	↗ 2.0	(1.8)	2.0
Plastics	(22.3)	↗ (15.0)	(16.7)	↗ (14.3)	7.7
Glass	(10.8)	↗ 4.2	↗ 23.7	13.4	6.7
Steel & Non-ferrous metals	10.7	↗ 11.6	↗ 32.2	10.0	6.7
Metals	6.9	↗ 13.8	9.6	(1.9)	(3.9)
Machinery	25.0	14.8	↗ 26.4	25.0	8.3
Electrical machinery	15.0	(5.6)	(8.4)	(22.7)	(18.2)
Transportation machines	8.3	6.3	↗ 17.7	8.3	(6.3)
Other manufacturing	0.0	(7.2)	↗ 9.6	(12.1)	8.9
Construction	(5.6)	↗ 0.0	(10.9)	(16.7)	(12.5)
Transportation	3.9	3.3	0.0	0.0	(4.8)
Wholesaling	0.0	↗ 6.3	4.1	(1.5)	3.0
Retailing	(25.0)	↗ (13.7)	↗ (10.3)	↗ 8.1	3.4
Hotels	(28.6)	↗ (26.5)	(33.3)	↗ (17.7)	(11.8)
Services	(7.1)	(9.1)	↗ (7.9)	↗ (1.0)	(6.6)

Source: Chiba Economy Center "BSI survey in Chiba (January to March 05)"

Surveyees: Enterprises with a head office and/or an office in Chiba

As at: April 05

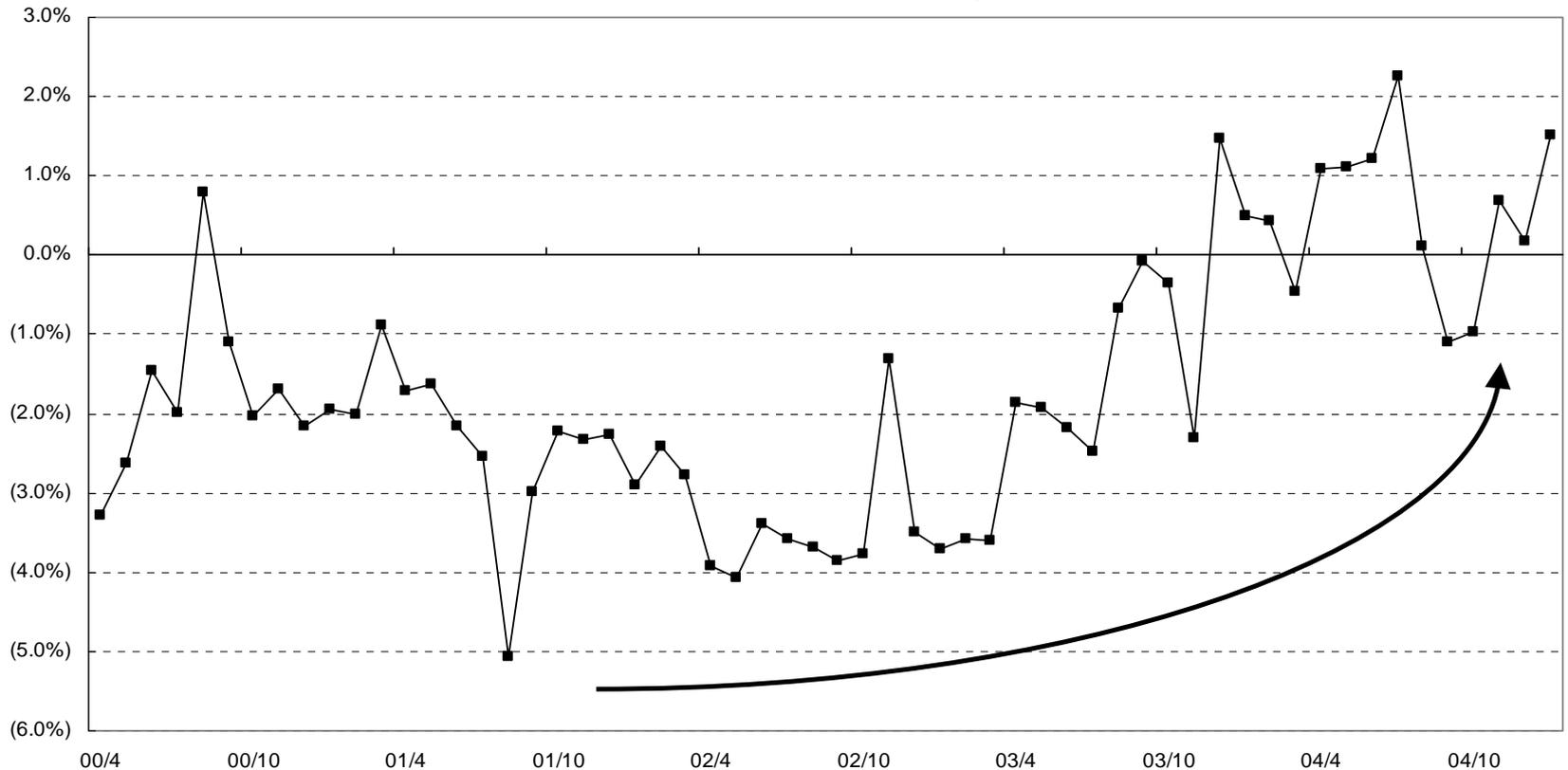
Answers: 759 enterprises surveyed, 398 effective answers

BSI: Business Survey Index, is an index of executives' business sentiment and actual condition with a choice from "upward/ increase/improve", "no change", and "downward/decrease/worsen".  
BSI = ("upward/ increase/improve" - "downward/decrease/worsen") x1/2

# Economic Conditions (2) Loans

Loans in Chiba Prefecture have begun to increase compared with the same month a year earlier

Rate of Increase/Decrease in Loans in Chiba Prefecture  
(Compared with the same month a year earlier)

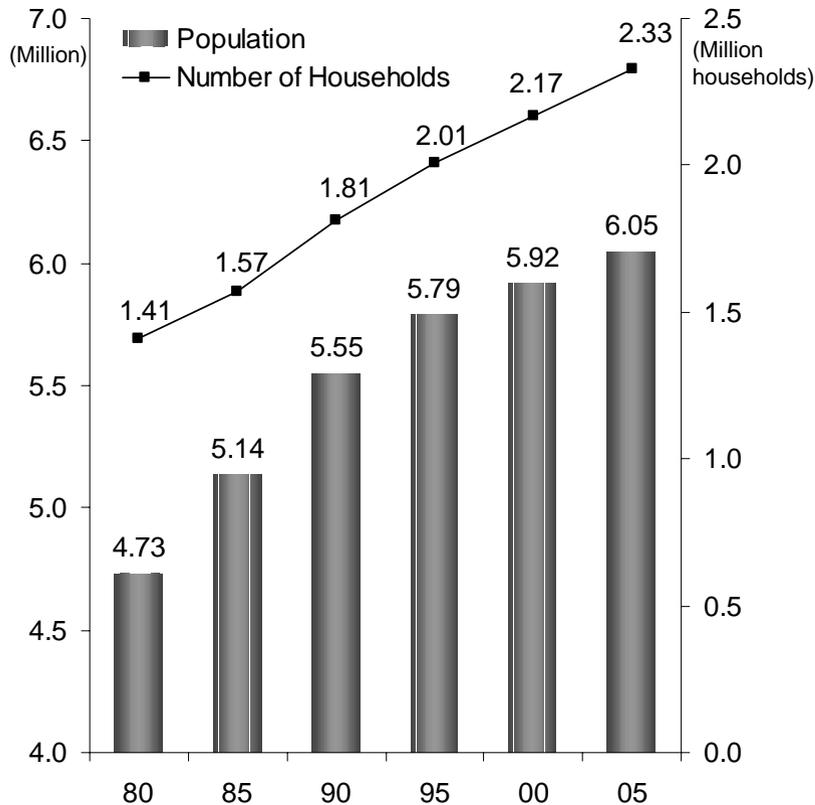


Made by Chiba Bank with data from Business Support Div., Commerce, Industry & Labour Dept. of Chiba Prefecture  
\*Term-end balance of total loans from banks

# Economic Conditions (3) Population Increase

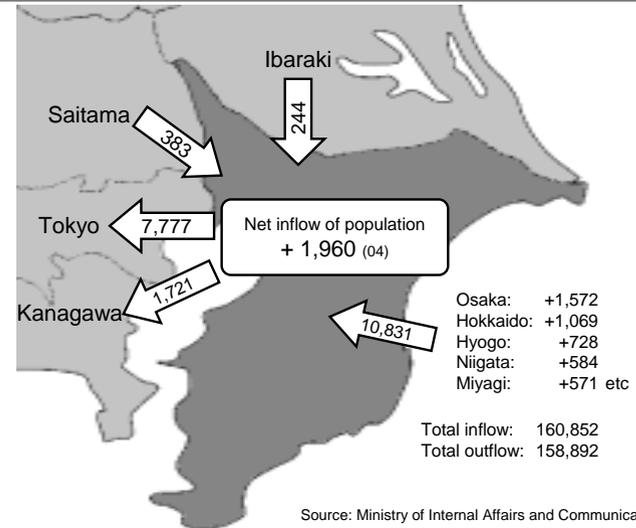
The population & number of households are continuing to increase in Chiba Prefecture

Population & Number of Households in Chiba Prefecture



Source: National census (05: Data from "Monthly report on population of Chiba" as of January 05))

Inflow/Outflow of Population

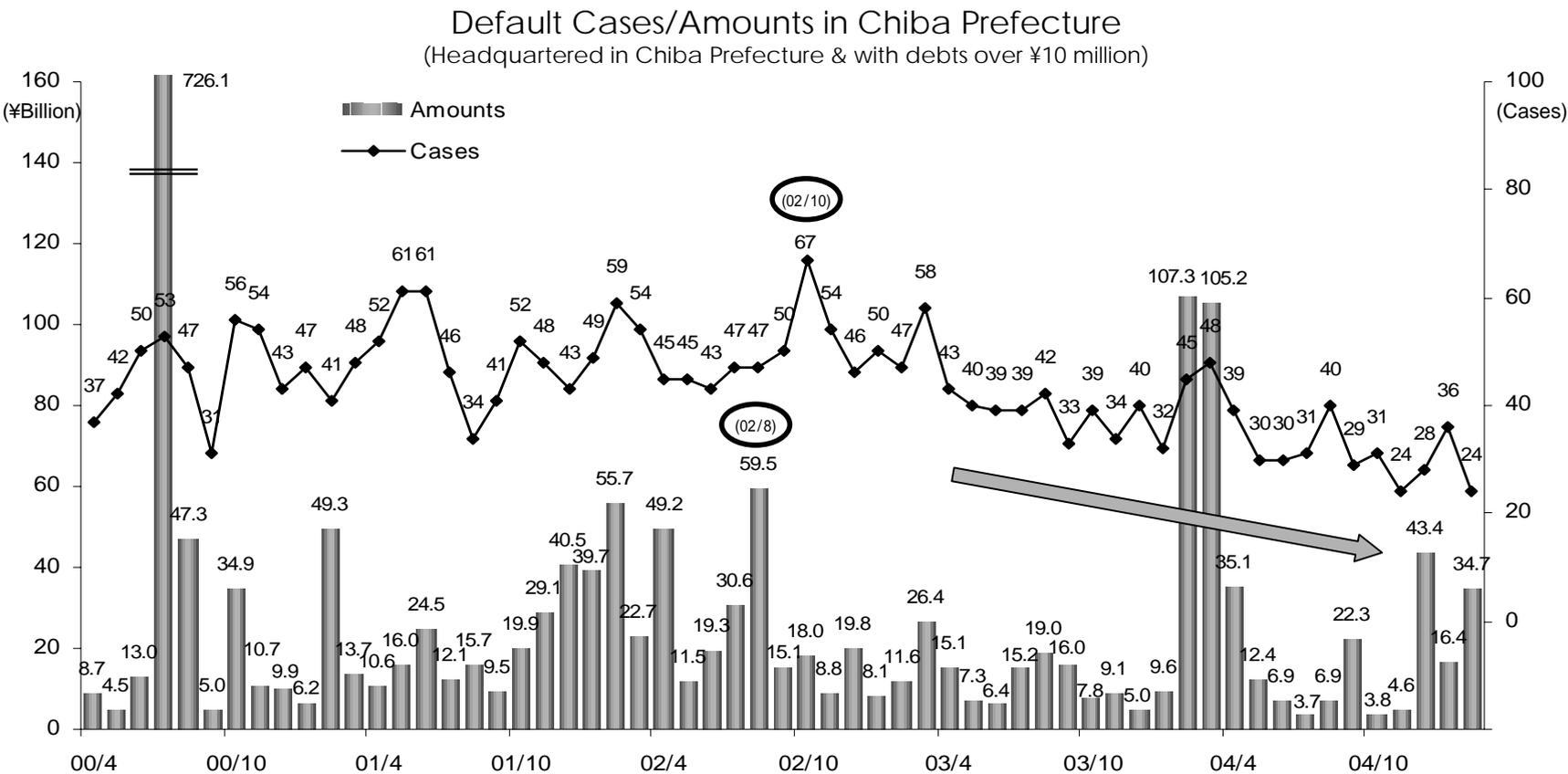


Top 10 Prefectures by Population Growth

From 95 to 03			(thousands)		
	Prefectures	Increase		Prefectures	Increase
1	Tokyo	536	6	Hyogo	183
2	Kanagawa	441	7	Fukuoka	118
3	Aichi	290	8	Shiga	79
4	Saitama	270	9	Okinawa	76
5	Chiba	226	10	Shizuoka	55
Nationwide					2,049

# Economic Conditions (4) Corporate Bankruptcies

The number of cases and amounts of default are trending downwards in Chiba Prefecture

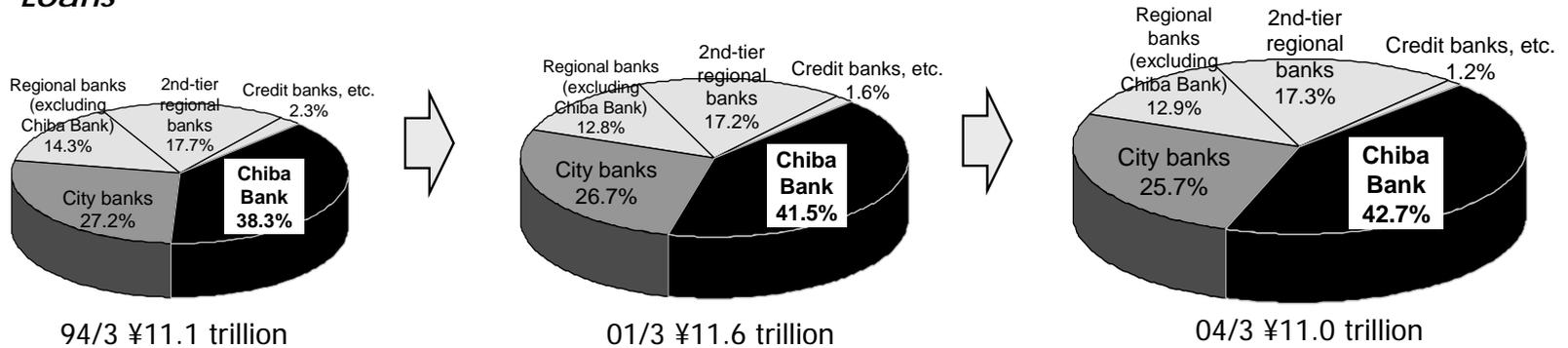


Source: Made by Chiba Bank with data from Shoko Research

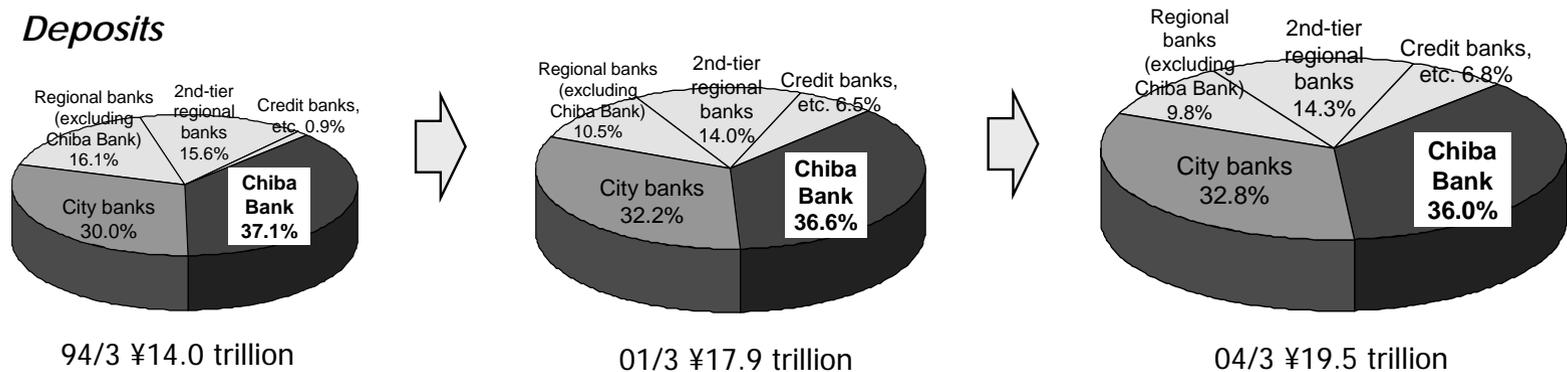
# Business Share of Financial Institutions within Chiba

Chiba Bank's share of loans has been rising steadily in Chiba Prefecture

## Loans



## Deposits



Notes:

1. Figures are of the branches of banks in Chiba Prefecture.
  2. Figures shown above are rounded down to two decimal places.
- Source: Made by Chiba Bank with data from Monthly KINYU JOURNAL

# Economic Indicators for Chiba Prefecture (1)

## Economic Indicators for Chiba Prefecture

	Population	Industrial Production Index			Electric Power Consumption		Consumer Price Index	New Car Registrations	Building Construction Starts	
	Total	Production	Shipment	Producer's Inventory Ratio	Total				Floor Area	New Housing Starts
					Large users					
As of Oct 1	2000=100			Million KWh		2000=100	Total	Thousand m <sup>2</sup>		
2000	* 5,926,285	100.0	100.0	100.0	35,240	11,587	100.0	151,837	8,668	59,652
2001	5,963,514	94.9	96.5	114.1	35,345	11,558	99.1	146,967	8,594	59,144
2002	6,001,020	93.6	95.0	106.2	35,559	11,409	98.1	150,818	8,150	57,669
2003	6,028,315	93.2	93.9	103.6	35,820	11,920	97.5	145,103	7,582	52,934
2004	6,047,388	93.4	94.8	103.7	36,925	12,100	97.4	142,429	8,673	60,471
2004/03	6,032,503	95.0	93.8	103.7	2,985	1,009	97.3	19,423	726	4,822
2004/04	6,028,649	96.9	98.7	98.5	3,066	1,056	97.2	8,997	788	5,020
2004/05	6,042,667	93.7	94.5	106.2	2,863	1,032	97.3	10,115	749	4,533
2004/06	6,046,479	92.8	96.3	100.1	2,912	1,105	97.6	11,130	906	6,165
2004/07	6,048,643	95.6	96.6	102.0	3,333	1,082	97.1	12,815	941	6,268
2004/08	6,046,941	92.4	95.1	103.6	3,437	983	97.4	8,864	813	5,465
2004/09	6,047,436	93.9	95.4	104.3	3,293	993	97.5	13,754	834	5,151
2004/10	6,047,388	88.1	89.6	110.3	2,951	1,025	97.8	10,514	614	5,014
2004/11	6,049,151	90.0	92.3	104.6	2,814	949	97.7	12,088	727	5,235
2004/12	6,050,365	93.9	94.8	106.0	2,899	976	97.4	11,731	538	4,138
2005/01	6,050,603	94.7	96.1	99.3	3,205	966	96.8	10,367	767	4,674
2005/02	6,050,476	-	-	-	3,286	961	-	13,297	910	4,466
2005/03	6,049,537	-	-	-	-	-	-	19,754	-	-
Source	Statistics Div., Policy & Planning Dept. of Chiba Pref.			Tokyo Electric Power Company, Chiba Branch		Statistics Div., Policy & Planning Dept. of Chiba Pref.		Chiba Toyota Motor Corporation & Japan Mini Vehicles	Ministry of Land, Infrastructure and Transport	

\*Source: Population Census FY 2000

For further information, please visit the web site of Chibagoin Research Institute (<http://www.crinet.co.jp>)

# Economic Indicators for Chiba Prefecture (2)

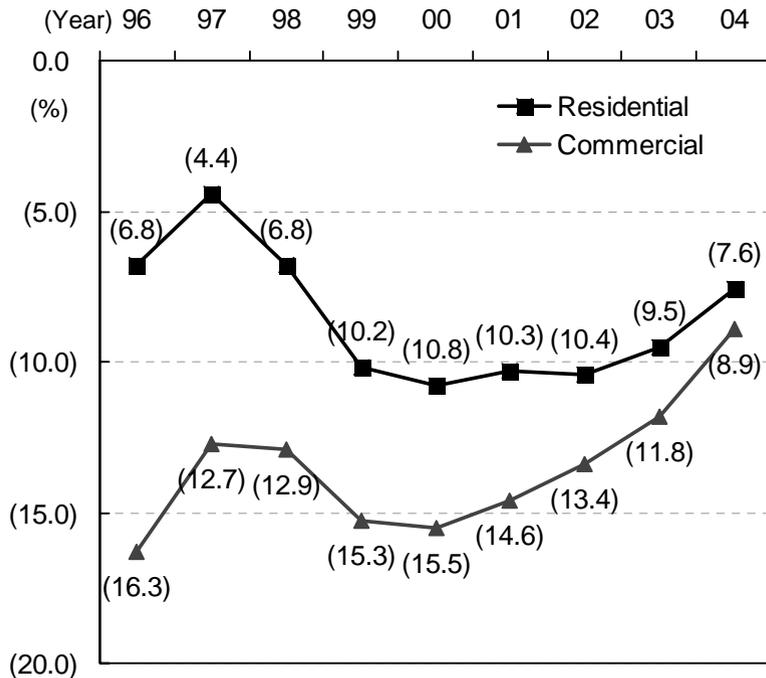
## Economic Indicators for Chiba Prefecture

	Trade Customs Clearance (Chiba Port & Kisarazu Port)		Business Bankruptcies (Companies headquartered in Chiba with total debt over ¥ 10 mil)		Labor Market			Regular Employment Index (Number of employees: 30 or more)		Real Wage Index (Number of employees: 30 or more)	
	Export	Import	Number of Companies	¥ Million	Effective Labor Supply	Effective Job Openings	Effective Opening Rate	All industries	Manufacturing	All industries	Manufacturing
	¥ Million				2000=100						
2000	901,210	2,121,206	560	889,791	97,444	46,475	0.48	100.0	100.0	100.0	100.0
2001	874,107	2,157,092	574	247,651	97,106	52,738	0.54	101.1	100.2	98.1	98.9
2002	1,125,809	2,163,659	606	350,456	104,905	49,037	0.47	100.2	97.1	100.7	98.3
2003	987,000	2,505,445	504	147,524	98,389	54,313	0.55	104.8	100.8	97.8	99.8
2004	1,123,334	2,895,977	407	361,787	87,902	59,300	0.68	-	-	-	-
2004/03	102,674	234,338	48	105,266	91,029	61,214	0.62	105.9	96.1	82.6	83.2
2004/04	86,257	235,397	39	35,167	97,628	59,761	0.64	107.4	96.3	81.2	84.1
2004/05	72,760	207,371	30	12,400	95,148	52,103	0.63	108.0	95.8	79.5	83.4
2004/06	93,234	233,711	30	6,917	93,345	52,652	0.64	107.9	94.6	151.1	152.8
2004/07	77,074	247,011	31	3,751	90,284	52,849	0.64	108.1	96.0	108.2	130.7
2004/08	72,586	257,280	40	6,978	87,931	55,121	0.66	108.1	95.6	79.2	85.2
2004/09	109,908	253,623	29	22,362	86,663	61,542	0.70	108.0	95.7	79.9	82.1
2004/10	114,733	246,918	31	3,807	85,316	66,410	0.75	108.1	95.2	80.6	82.5
2004/11	102,899	299,807	24	4,654	81,645	69,066	0.80	108.2	95.1	84.5	88.9
2004/12	102,276	264,405	28	43,487	75,020	64,686	0.81	108.7	95.0	184.7	189.2
2005/01	89,279	245,265	36	16,410	75,350	66,537	0.80	-	-	-	-
2005/02	109,510	227,123	24	34,779	76,023	68,124	0.81	-	-	-	-
2005/03	-	-	29	56,011	-	-	-	-	-	-	-
Source	Chiba Customs Branch		Tokyo Shoko Research, Ltd., Chiba Branch		Chiba Labor Bureau			Statistics Div., Policy & Planning Dept. of Chiba Pref.			

# Land Price Trends in Chiba Prefecture

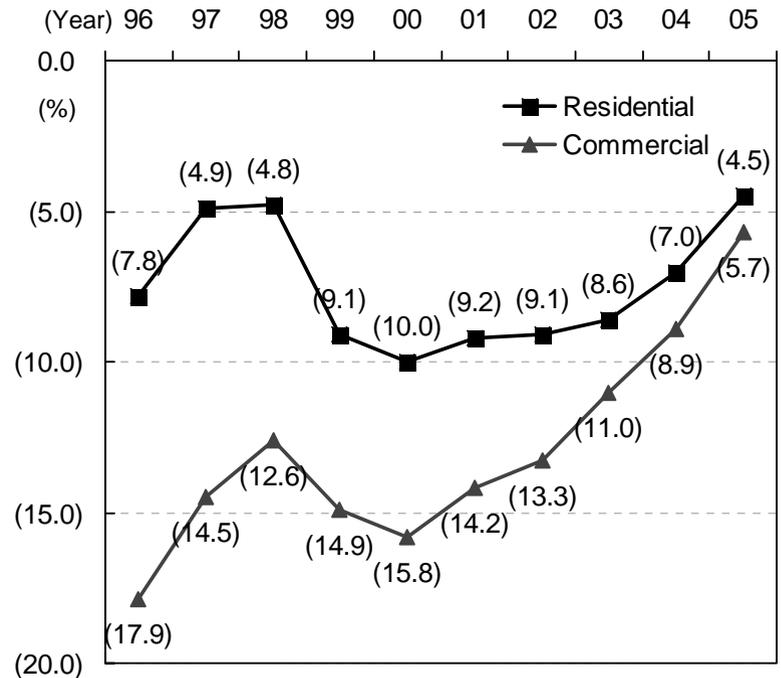
The trend in land prices has been steadily improving since 2000

**Land Price Survey (Chiba Prefecture)**



Data from Chiba Prefecture  
As of July 1

**Published Land Price (Chiba Prefecture)**



Data from MLIT  
As of January 1

# Key Data for Chiba Prefecture

	Population	Liveable land area	Balance of savings	Number of new housing starts	Prefectural Income
<b>Chiba</b>	<b>6.03 million</b> (Ranked 6 <sup>th</sup> nationwide)	<b>3,488km<sup>2</sup></b> (Ranked 6 <sup>th</sup> nationwide)	<b>¥28 trillion</b> (Ranked 7 <sup>th</sup> nationwide)	<b>60,000</b> (Ranked 6 <sup>th</sup> nationwide)	<b>¥18 trillion</b> (Ranked 6 <sup>th</sup> nationwide)
No. 1 nationwide	Tokyo 12.37 million	Hokkaido 21,899km <sup>2</sup>	Tokyo ¥90 trillion	Tokyo 188,000	Tokyo ¥49 trillion
No. 2 nationwide	Osaka 8.81 million	Niigata 4,481km <sup>2</sup>	Osaka ¥53 trillion	Kanagawa 101,000	Osaka ¥26 trillion
No. 3 nationwide	Kanagawa 8.73 million	Fukushima 4,218km <sup>2</sup>	Kanagawa ¥43 trillion	Osaka 85,000	Kanagawa ¥26 trillion

Sources:

Population: Statistic Bureau, Ministry of Internal Affairs and Communications (As of October 04)

Liveable land area: Statistic Bureau, Ministry of Internal Affairs and Communications (As of 03)

Balance of Savings: The Central Council for Financial Services Information (As of March 04)

Number of new housing loans: Ministry of Land, Infrastructure and Transport (FY 04)

Prefectural Income: Economic and Social Research Institute, Cabinet Office (FY 02)

# Management Indices

# Management Indicators

(¥ Billion)

	2H FY 99	1H FY 00	2H FY 00	1H FY 01	2H FY 01	1H FY 02	2H FY 02	1H FY 03	2H FY 03	1H FY 04	2H FY 04
Consolidated net income* <sup>1</sup>	18.3	7.6	13.1	5.9	(25.4)	9.1	8.7	11.7	27.5	20.7	36.3
Real net business income* <sup>2</sup>	62.7	32.5	70.5	34.5	67.8	36.8	71.5	33.5	68.4	35.5	74.0
ROA* <sup>3</sup>	0.21%	0.18%	0.16%	0.10%	(0.33%)	0.23%	0.11%	0.29%	0.31%	0.46%	0.41%
ROE* <sup>4</sup>	5.11%	4.19%	3.58%	2.39%	(8.11%)	5.61%	2.80%	6.74%	6.77%	10.08%	8.41%
Overhead ratio* <sup>5</sup>	55.62%	54.87%	53.48%	53.03%	53.80%	52.09%	52.43%	52.62%	52.44%	51.47%	50.80%
Capital ratio (BIS guidelines)	9.53%	10.22%	10.45%	10.18%	10.06%	10.39%	10.24%	10.52%	10.83%	10.78%	10.88%
Tier I ratio	6.24%	6.34%	6.99%	7.05%	6.35%	6.63%	6.45%	6.71%	6.91%	7.13%	7.21%

\*1 Above figures are non-consolidated except for Consolidated net income

\*2 Real net business income = Net income + Net transfer to general reserve for possible loan losses

\*3 ROA = Net income / Average total assets (excluding Average customers' liabilities for acceptances and guarantees)

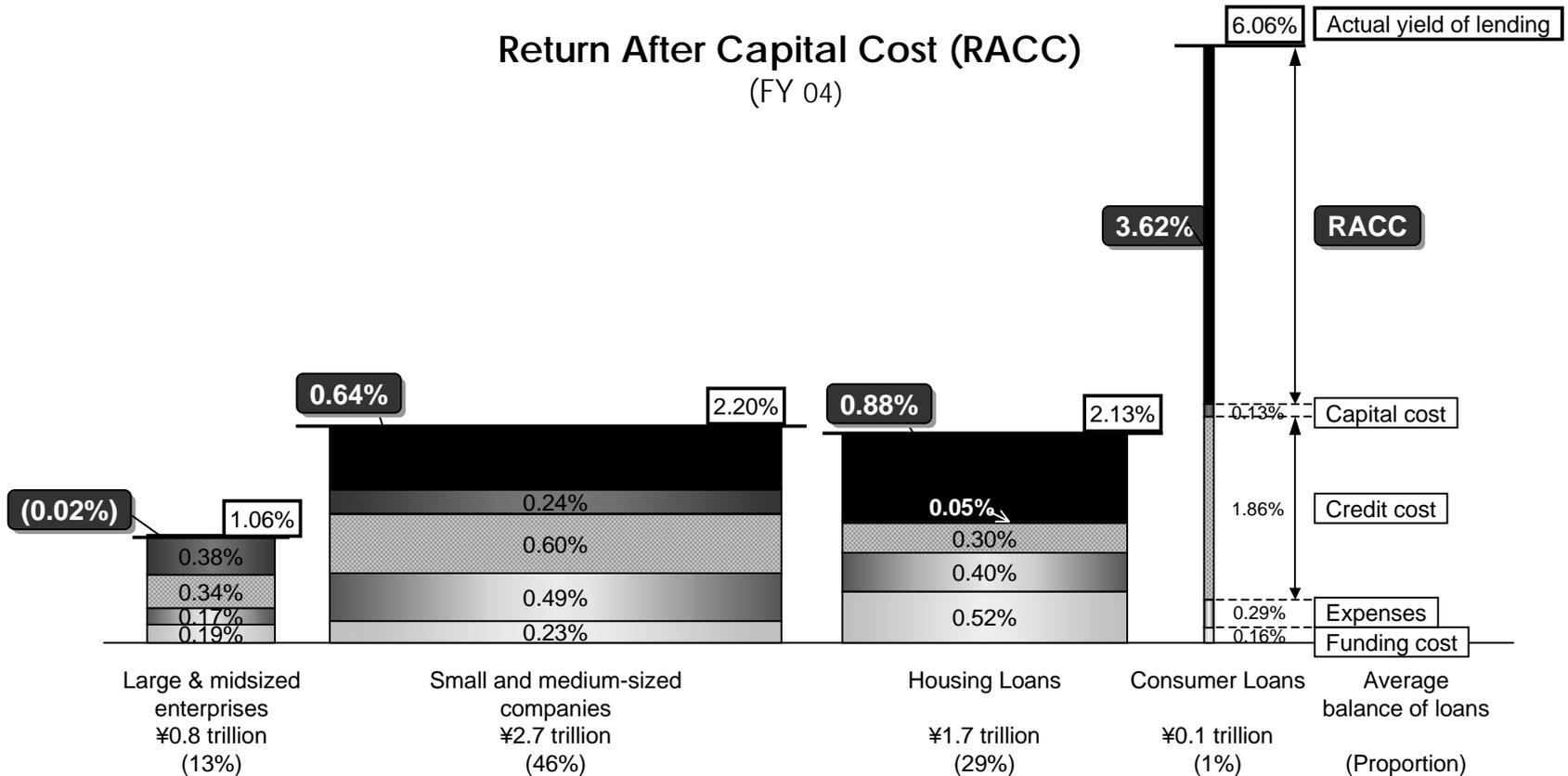
\*4 ROE = Net income / Term-end balance of Stockholders' equity

\*5 Overhead ratio = Expenses / (Net business income + Net transfer to general reserve for possible losses – Gains/losses on bonds + Expenses)

# Return After Capital Cost (RACC)

Shifting management resources into business with higher profitability

## Return After Capital Cost (RACC) (FY 04)



Note: Insurance fees included in expenses for housing loans.

# Interest Yields

## Domestic Operations

	00/3	00/9	01/3	01/9	02/3	02/9	03/3	03/9	04/3	04/9	05/3
Average yield on interest earning assets	2.29%	2.11%	2.11%	1.95%	1.91%	1.79%	1.77%	1.70%	1.70%	1.68%	1.69%
Average yield on loans and bills discounted	2.45%	2.38%	2.40%	2.30%	2.24%	2.12%	2.09%	2.02%	2.01%	1.99%	1.99%
(Average yield on loans and bills discounted (excluding loans to MOF))	-	-	2.41%	2.35%	2.31%	2.22%	2.19%	2.12%	2.11%	2.08%	2.08%
Average yield on securities	1.90%	1.31%	1.15%	0.89%	0.79%	0.88%	0.77%	0.66%	0.62%	0.66%	0.66%
Average yield on interest bearing liabilities	1.53%	1.37%	1.34%	1.20%	1.19%	1.06%	1.07%	1.01%	1.01%	0.97%	0.97%
Average yield on deposits and NCD	0.24%	0.18%	0.18%	0.11%	0.09%	0.04%	0.03%	0.02%	0.02%	0.01%	0.01%
Expense ratio	1.23%	1.15%	1.15%	1.09%	1.10%	1.01%	1.03%	0.99%	0.99%	0.96%	0.96%
Average interest rate spread	0.76%	0.74%	0.77%	0.75%	0.72%	0.73%	0.70%	0.69%	0.69%	0.71%	0.72%
Difference between average yield on loans and deposits	2.21%	2.20%	2.22%	2.19%	2.15%	2.08%	2.06%	2.00%	1.99%	1.98%	1.98%
(Difference between average yield on loans and deposits (excluding loans to MOF))	-	-	2.23%	2.24%	2.22%	2.18%	2.16%	2.10%	2.09%	2.07%	2.07%

## Contract Rate by Type of Borrowers

	00/3	00/9	01/3	01/9	02/3	02/9	03/3	03/9	04/3	04/9	05/3
Major companies	1.40%	1.50%	1.43%	1.28%	1.17%	1.13%	1.09%	1.04%	1.00%	0.97%	0.87%
Mid-sized companies	2.05%	2.01%	2.03%	1.92%	1.93%	1.85%	1.79%	1.72%	1.68%	1.50%	1.45%
Small and medium-sized companies	2.53%	2.57%	2.56%	2.49%	2.46%	2.43%	2.41%	2.35%	2.33%	2.30%	2.24%
Consumer loans	2.92%	2.85%	2.85%	2.75%	2.59%	2.56%	2.47%	2.37%	2.33%	2.30%	2.27%
Public sector	2.47%	2.23%	2.22%	1.39%	1.25%	1.14%	1.13%	0.94%	0.98%	1.13%	0.80%

# Working Assets and Liability

Overall

(¥ Billion)

	Average balance			Interest yield		
	FY 02	FY 03	FY 04	FY 02	FY 03	FY 04
Interest-bearing assets	7,472.5	7,400.5	7,577.7	1.85%	1.77%	1.78%
Loans and bills discounted	5,760.5	5,734.6	5,760.5	2.09%	2.01%	1.99%
Securities	1,256.5	1,309.5	1,630.3	1.29%	1.15%	1.21%
Interest-bearing liabilities	7,503.6	7,570.3	7,846.8	0.18%	0.14%	0.14%
Deposits	7,171.2	7,222.5	7,411.0	0.07%	0.04%	0.05%
Borrowed money	129.1	130.6	109.2	2.07%	1.88%	1.89%

Domestic Operations

(¥ Billion)

	Average balance			Interest yield		
	FY 02	FY 03	FY 04	FY 02	FY 03	FY 04
Interest-bearing assets	7,184.8	7,125.4	7,254.0	1.77%	1.70%	1.69%
Loans and bills discounted	5,697.0	5,690.6	5,722.6	2.09%	2.01%	1.99%
Securities	982.6	1,054.5	1,289.7	0.77%	0.62%	0.66%
Interest-bearing liabilities	7,217.9	7,299.1	7,531.8	0.06%	0.03%	0.03%
Deposits	6,980.2	7,046.7	7,206.3	0.03%	0.02%	0.01%
Borrowed money	77.9	79.9	74.6	2.01%	1.71%	1.77%

# Domestic Loans

(¥ Billion)

	00/3	00/9	01/3	01/9	02/3	02/9	03/3	03/9	04/3 before partial direct write-offs	04/3 after partial direct write-offs	04/9 before partial direct write-offs	04/9 after partial direct write-offs	05/3 before partial direct write-offs	05/3 after partial direct write-offs
Domestic loans	5,597.0	5,637.3	5,570.8	5,686.0	5,729.0	5,661.4	5,588.6	5,749.6	5,756.7	5,662.3	5,719.7	5,637.2	5,932.9	5,865.5
Major companies	550.0	541.0	551.2	517.8	540.6	539.9	530.2	529.7	527.8	524.4	533.0	530.1	550.3	550.3
Mid-sized companies	204.4	218.8	208.9	208.5	197.3	184.5	175.2	177.9	174.9	170.2	170.6	168.4	165.1	162.9
Small and medium-sized companies	4,490.9	4,489.8	4,441.3	4,416.9	4,365.0	4,301.9	4,269.3	4,353.3	4,425.1	4,338.8	4,474.4	4,397.0	4,535.6	4,478.5
Small and medium-sized companies	2,850.8	2,844.5	2,751.8	2,696.7	2,592.4	2,496.7	2,425.7	2,446.5	2,460.5	2,383.6	2,478.6	2,409.4	2,480.7	2,429.6
Consumer loans	1,392.7	1,430.7	1,473.5	1,504.7	1,554.3	1,587.1	1,632.9	1,699.3	1,766.4	1,761.5	1,807.7	1,803.9	1,875.0	1,872.5
Public sector	351.5	387.5	369.2	542.8	626.0	634.9	613.8	688.5	628.7	628.7	541.5	541.5	681.7	673.7

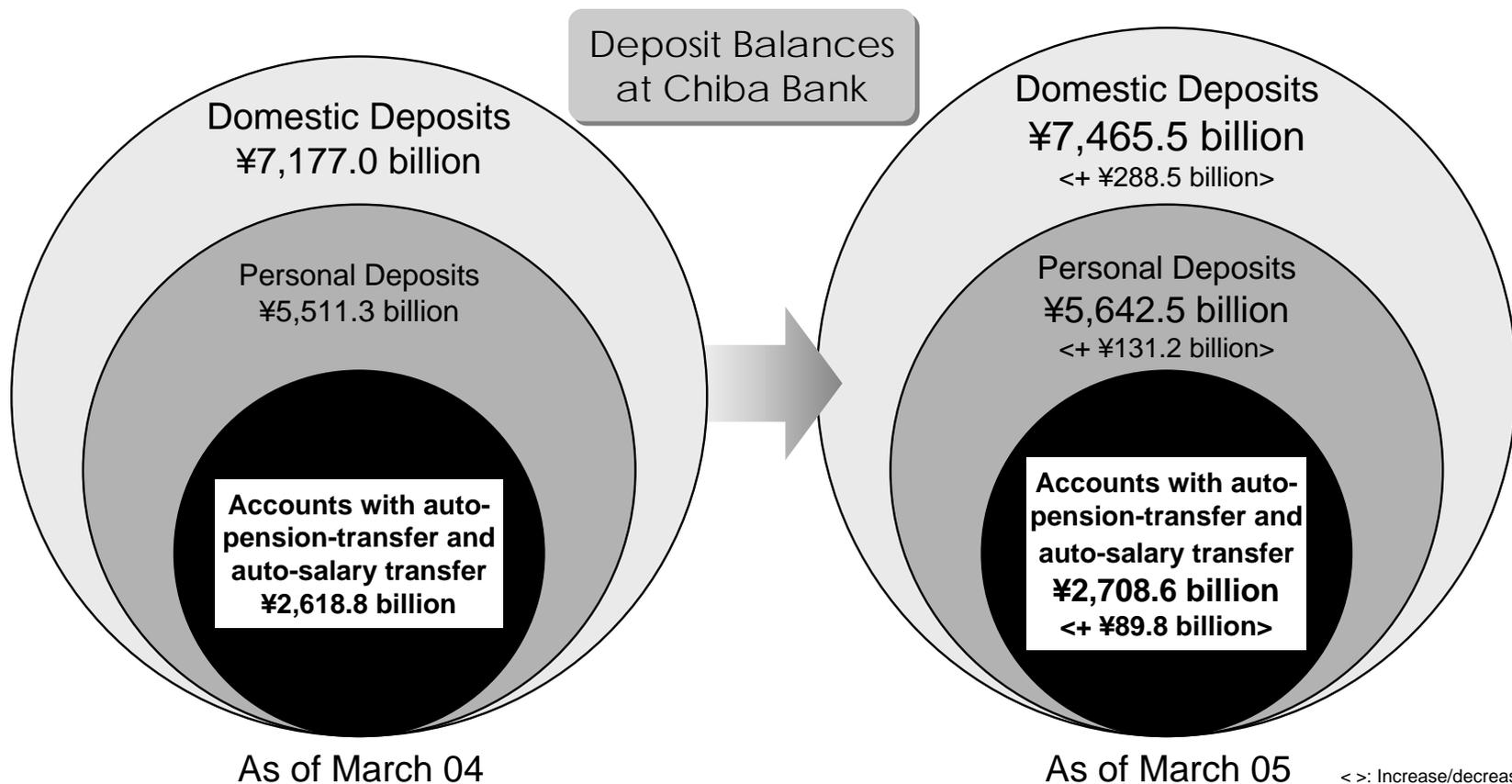
(¥ Billion)

	00/3	00/9	01/3	01/9	02/3	02/9	03/3	03/9	04/3 before partial direct write-offs	04/3 after partial direct write-offs	04/9 before partial direct write-offs	04/9 after partial direct write-offs	05/3 before partial direct write-offs	05/3 after partial direct write-offs
Domestic loans	5,597.0	5,637.3	5,570.8	5,686.0	5,729.0	5,661.4	5,588.6	5,749.6	5,756.7	5,662.3	5,719.7	5,637.2	5,932.9	5,865.5
In Chiba Prefecture	4,874.8	4,875.9	4,834.3	4,775.2	4,734.7	4,682.7	4,639.8	4,695.9	4,718.9	4,638.3	4,739.2	4,663.9	4,794.4	4,731.3
Others	722.1	761.3	736.4	910.8	994.3	978.7	948.8	1,053.6	1,037.7	1,024.0	980.5	973.2	1,138.5	1,134.2

# Expansion of Personal Deposits

Domestic deposits continued to increase steadily thanks to the expansion of the personal customer base

(The number of pension payment accounts increased to 318K (as of March 05) from 301K (as of March 04) and the number of payroll receipt accounts increased to 798K (as of March 05) from 775K (as of March 04))



# Domestic Deposits

( ¥ Billion )

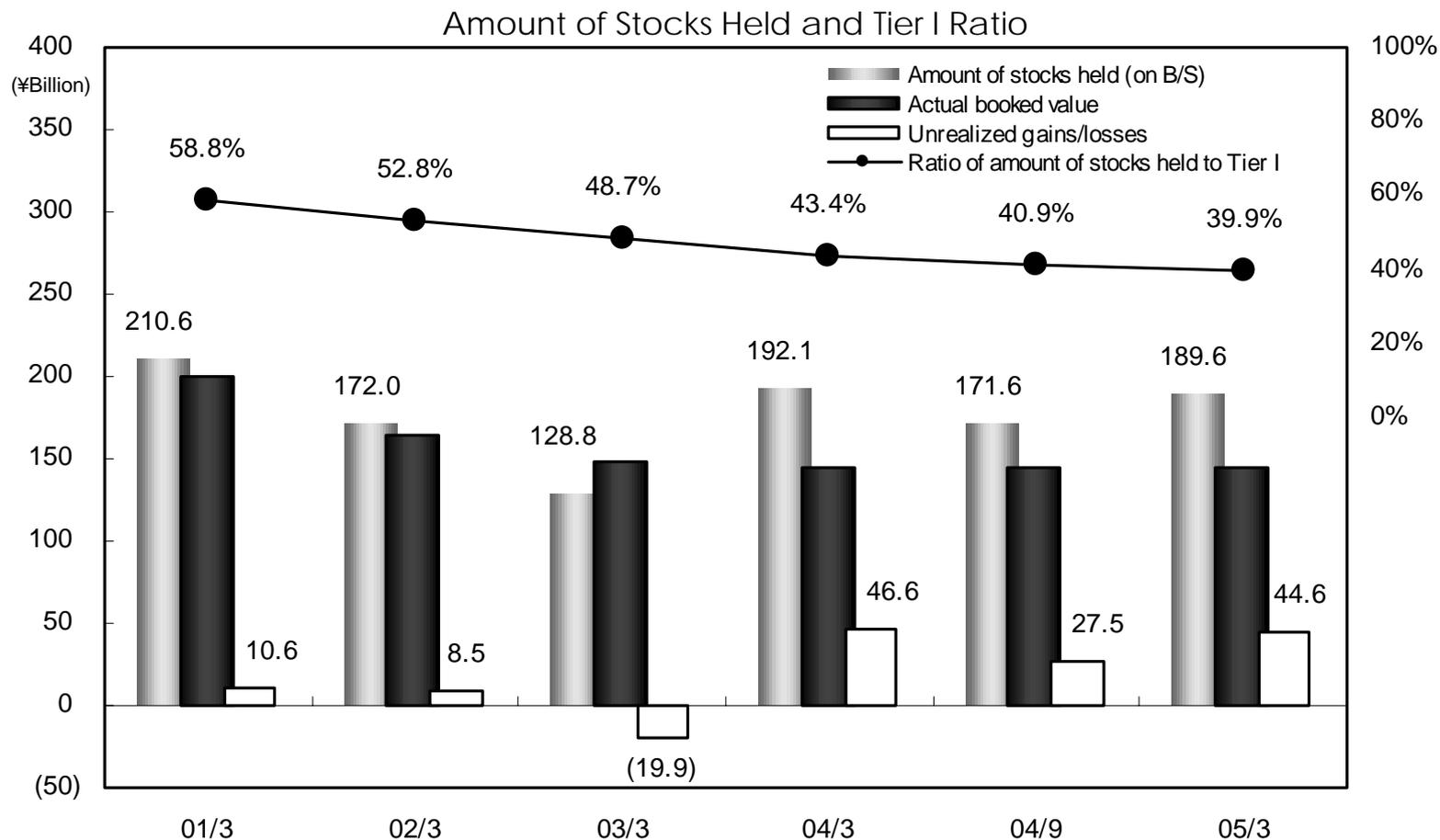
	00/3	00/9	01/3	01/9	02/3	02/9	03/3	03/9	04/3	04/9	05/3
Domestic deposits	6,492.1	6,554.7	6,619.5	6,788.0	7,099.6	7,036.4	7,056.2	7,130.8	7,177.0	7,260.2	7,465.5
Personal	4,779.6	4,855.4	4,994.1	5,155.3	5,291.1	5,324.7	5,395.3	5,480.9	5,511.3	5,576.2	5,642.5
Corporate	1,179.6	1,184.2	1,191.6	1,161.7	1,166.8	1,162.8	1,157.6	1,174.7	1,180.1	1,221.0	1,279.8
Non-profit organizations	79.5	148.3	57.3	152.5	107.6	138.9	87.5	152.7	107.0	155.4	96.4
Financial institutions	55.0	35.4	41.4	35.8	29.9	25.7	23.3	30.4	20.3	20.9	21.9
National & local government	355.3	319.8	309.3	271.5	468.7	371.9	366.7	282.9	345.8	274.5	403.8
Bank of Japan	42.9	11.2	25.7	10.9	35.3	12.1	25.4	8.9	12.3	12.0	20.8
Liquid deposits	2,845.0	2,793.4	3,023.7	3,095.9	3,932.9	3,987.5	4,093.8	4,211.4	4,311.2	4,389.4	4,609.9
Personal	1,843.2	1,914.2	2,031.6	2,157.6	2,526.3	2,655.1	2,787.1	2,884.1	2,957.0	3,032.4	3,103.9
Corporate	669.3	676.5	715.7	700.8	831.8	868.3	883.7	903.4	913.2	947.5	1,004.1
Non-profit organizations	32.9	60.3	23.6	75.6	86.2	118.3	67.8	132.5	87.6	132.1	74.9
Financial institutions	31.3	22.0	34.3	33.7	28.2	24.5	22.3	29.6	19.4	19.7	20.4
National & local government	225.2	109.0	192.7	117.0	424.9	308.8	307.1	252.7	321.4	245.4	385.5
Bank of Japan	42.9	11.2	25.7	10.9	35.3	12.1	25.4	8.9	12.3	12.0	20.8
Time deposits	3,602.6	3,709.7	3,553.4	3,654.8	3,118.0	2,997.5	2,917.2	2,859.7	2,795.4	2,790.1	2,769.6
Personal	2,918.3	2,920.6	2,943.1	2,971.2	2,720.8	2,623.1	2,570.1	2,547.3	2,493.0	2,471.3	2,461.8
Corporate	506.5	504.6	472.1	456.0	330.3	289.5	266.9	261.1	257.7	265.2	266.5
Non-profit organizations	46.6	88.0	33.7	76.3	21.4	20.5	19.6	20.1	19.3	23.2	21.5
Financial institutions	8.8	8.3	7.1	2.0	1.7	1.2	1.0	0.8	0.9	1.2	1.4
National & local government	122.2	187.9	97.1	149.0	43.6	63.0	59.4	30.1	24.3	29.0	18.1
Foreign-currency deposits	44.3	51.5	42.3	37.2	48.6	51.3	45.0	59.6	70.3	80.6	85.7
Personal	18.0	20.6	19.2	26.3	43.9	46.3	38.0	49.4	61.2	72.4	76.6
Corporate	3.6	3.0	3.6	4.9	4.5	4.9	6.9	10.1	9.0	8.1	8.9
Non-profit organizations	0.0	0.0	0.0	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial institutions	14.9	5.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
National & local government	7.8	22.8	19.4	5.4	0.2	0.0	0.0	0.0	0.0	0.0	0.0

( ¥ Billion )

	00/3	00/9	01/3	01/9	02/3	02/9	03/3	03/9	04/3	04/9	05/3
Domestic deposits	6,492.1	6,554.7	6,619.5	6,788.0	7,099.6	7,036.4	7,056.2	7,130.8	7,177.0	7,260.2	7,465.5
In Chiba Prefecture	6,245.7	6,320.1	6,384.8	6,567.4	6,876.2	6,827.4	6,840.8	6,911.8	6,973.1	7,056.3	7,254.4
Others	246.4	234.6	234.7	220.6	223.3	208.9	215.3	219.0	203.9	203.8	211.1

# Securities Portfolio

## Amount of stocks held (term-end balance)



# Financial Products

(Investment Trusts, Foreign-Currency Deposits, Personal Annuities and Public Bonds)

(¥ Billion)

Term-end of	00/3	00/9	01/3	01/9	02/3	02/9	03/3	03/9	04/3	04/9	05/3
Investment trusts	83.9	106.8	103.5	125.5	108.3	150.1	175.2	222.3	265.5	314.9	361.6
Bond funds	80.0	100.6	93.7	113.9	86.3	72.1	53.4	40.6	36.7	30.8	29.4
Stock funds	3.9	6.3	9.8	11.6	22.0	78.0	121.8	181.6	228.7	284.1	332.1
Personal Investors	68.6	95.0	94.1	112.8	102.3	144.3	169.3	216.6	259.4	307.7	353.4
Bond funds	65.5	89.6	84.9	101.7	80.7	67.4	49.2	37.0	33.4	27.8	26.9
Stock funds	3.1	5.3	9.1	11.0	21.6	76.9	120.0	179.5	226.0	279.9	326.5

(¥ Billion)

Term-end of	00/3	00/9	01/3	01/9	02/3	02/9	03/3	03/9	04/3	04/9	05/3
Foreign-currency deposits	44.3	51.5	42.3	37.2	48.6	51.3	45.0	59.6	70.3	80.6	85.7
Non-financial customers	21.6	23.7	22.9	31.8	48.5	51.3	44.9	59.5	70.2	80.5	85.6
Personal	18.0	20.6	19.2	26.3	43.9	46.3	38.0	49.4	61.2	72.4	76.6
Corporate	3.6	3.0	3.6	4.9	4.5	4.9	6.9	10.1	9.0	8.1	8.9
Non-profit organizations	0.0	0.0	0.0	0.5	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial institutions	14.9	5.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
National & local governments	7.8	22.8	19.4	5.4	0.2	0.0	0.0	0.0	0.0	0.0	0.0

(¥ Billion)

Term-end of	00/3	00/9	01/3	01/9	02/3	02/9	03/3	03/9	04/3	04/9	05/3
Personal annuities*	-	-	-	-	-	-	49.2	92.8	154.7	200.5	240.0
Variable	-	-	-	-	-	-	6.2	11.4	22.8	46.2	65.8
Fixed	-	-	-	-	-	-	42.9	81.3	131.9	154.3	174.1

\*Totals are an accumulation from Oct. 2002.

(¥ Billion)

Term-end of	00/3	00/9	01/3	01/9	02/3	02/9	03/3	03/9	04/3	04/9	05/3
Public bonds	47.0	57.1	89.2	99.8	160.7	214.6	195.1	181.8	167.7	170.1	174.7
Personal	45.3	55.3	86.4	96.9	151.2	171.7	148.9	147.0	138.5	139.9	146.3

# Loans Disclosed under Self-Assessment and the Financial Reconstruction Law (1) As of March 31, 05

Self-Assessment Results and Disclosed Claims under the Financial Reconstruction Law (Non-consolidated)  
(As of March 31, 05)

Classification of obligors and amounts outstanding  Classification by type		Bankrupt 7.2	Effectively Bankrupt 24.0	Potentially Bankrupt 122.5	Requiring Caution 840.0		*Normal 5,007.6	Total 6,001.6
					Substandard 154.0	Other 685.9		
Self-Assessment	I	1.4	3.1	14.3	11.8	192.8	5,007.6	5,231.3
	II	5.7	16.7	52.6	142.1	493.1		710.5
	III	0.1	4.0	55.5				59.7
	IV	-	-					-

\* Including assets with no classification of debtors.

Classification of obligors and amounts outstanding		Bankrupt and Substantially Bankrupt 31.3	Doubtful Claims 122.5	Substandard 122.1	Normal 5,725.6	Total 6,001.6
Reserves	141.1	4.2	39.1	24.6		
Coverage ratio	68.0	100.0%	86.6%	58.6%		
Coverage ratio 75.7%						

# Loans Disclosed under Self-Assessment and the Financial Reconstruction Law (2) Changes

## Self-Assessment Results (Non-consolidated)

(¥ Billion)

	00/3	00/9	01/3	01/9	02/3	02/9	03/3	03/9	04/3	04/9	05/3
Assets Requiring Caution or worse	1,596.7	1,524.5	1,403.1	1,311.0	1,237.9	1,159.0	1,197.7	1,255.1	1,104.9	1,028.0	1,003.1
Assets Requiring Caution	1,277.7	1,185.9	1,071.2	994.0	907.3	848.3	869.3	946.8	893.9	856.1	840.0
Potentially Bankrupt Assets	172.6	163.3	148.3	134.2	152.9	134.6	177.0	175.9	171.5	135.6	122.5
Bankrupt and Effectively Bankrupt Assets	146.3	175.2	183.6	182.6	177.7	176.0	151.3	132.3	39.4	36.2	31.3
Normal Assets*	4,206.4	4,341.9	4,396.0	4,586.7	4,695.9	4,685.8	4,564.0	4,657.5	4,695.9	4,747.8	5,007.6
Total	5,803.1	5,866.4	5,799.2	5,897.7	5,933.9	5,844.8	5,761.7	5,912.7	5,800.8	5,775.8	6,001.6

\*Including loans with no debtor classification.

## Disclosed Claims under the Financial Reconstruction Law (Non-consolidated)

(¥ Billion)

	00/3	00/9	01/3	01/9	02/3	02/9	03/3	03/9	04/3	04/9	05/3
Disclosed Claims under the Financial Reconstruction Law	347.2	464.1	452.6	438.4	556.4	529.4	528.6	477.1	361.4	311.5	276.0
Bankrupt and Substantially Bankrupt Claims	146.3	175.2	183.6	182.6	177.7	176.0	151.3	132.3	39.4	36.2	31.3
Doubtful Claims	172.6	163.3	148.3	134.2	152.9	134.6	177.0	175.9	171.5	135.6	122.5
Substandard Claims	28.2	125.6	120.7	121.4	225.8	218.7	200.2	168.7	150.3	139.6	122.1
Normal Claims	5,455.9	5,402.2	5,346.5	5,459.3	5,377.4	5,315.4	5,233.1	5,435.6	5,439.4	5,464.3	5,725.6
Total	5,803.1	5,866.4	5,799.2	5,897.7	5,933.9	5,844.8	5,761.7	5,912.7	5,800.8	5,775.8	6,001.6
Proportion to total claims (before partial direct write-offs)	5.98%	7.91%	7.80%	7.43%	9.37%	9.05%	9.17%	8.06%	7.73%	6.73%	5.66%
Proportion to total claims (after partial direct write-offs)	4.89%	6.39%	6.10%	5.66%	7.72%	7.25%	7.62%	6.66%	6.23%	5.39%	4.59%

\*From March 04, disclosed claims are after partial direct write-offs.

# Loans, Borrowers Classified by Industry

## Domestic Operations

(¥ Billion)

	04/3	05/3	Composition
Manufacturing	448.2	436.9	7.4%
Agriculture, Forestry, Fishery and Mining	22.6	20.8	0.4%
Construction	279.9	282.2	4.8%
Electricity, Gas, Heat Supply and Water	7.0	7.3	0.1%
Information and Communications	25.1	23.8	0.4%
Transport	128.7	179.5	3.1%
Wholesale and Retail Trade	574.6	548.1	9.4%
Finance and Insurance	190.0	230.5	3.9%
Real Estate	1,126.3	1,104.3	18.8%
Various Services	493.3	501.3	8.6%
Government and Local Public Sector	410.8	481.4	8.2%
Others (Mainly consumer Loans)	1,955.2	2,048.9	34.9%
<b>Total</b>	<b>5,662.3</b>	<b>5,865.5</b>	<b>100.0%</b>

## Details of Loans to the Construction Industry

(¥ Billion)

	04/3	05/3	composition
Major companies	46.9	44.4	15.7%
Mid-sized companies	1.1	2.3	0.9%
Small and medium-sized companies	231.8	235.4	83.4%
<b>Total</b>	<b>279.9</b>	<b>282.2</b>	<b>100.0%</b>

## Details of Loans to the Real Estate Industry

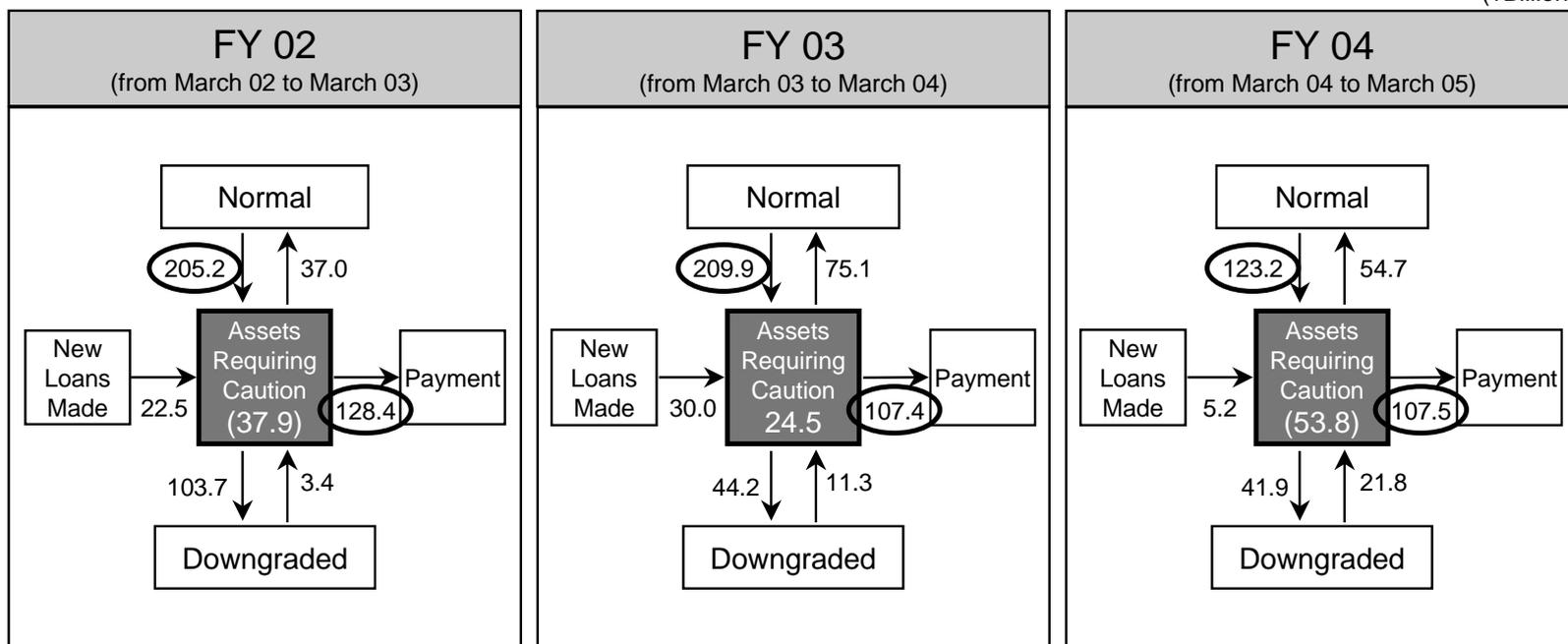
(¥ Billion)

	04/3	05/3	composition
Apartments and condominium rentals	566.8	583.3	52.8%
Public corporations	216.2	148.5	13.4%
Offices and Commercial rentals	176.0	163.2	14.8%
Home construction and development	87.6	103.4	9.4%
Real estate agency, rental and management	79.6	105.6	9.6%
<b>Total</b>	<b>1,126.3</b>	<b>1,104.3</b>	<b>100.0%</b>

# Disclosed Claims under the Financial Reconstruction Law

## Analysis of yearly net change of Assets Requiring Caution (including Substandard loans)

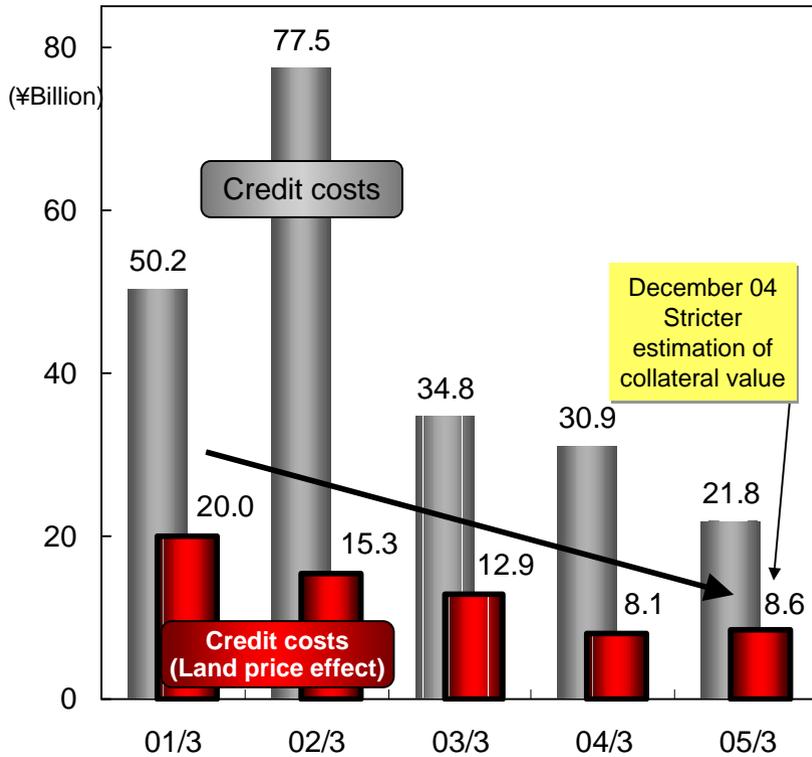
(¥Billion)



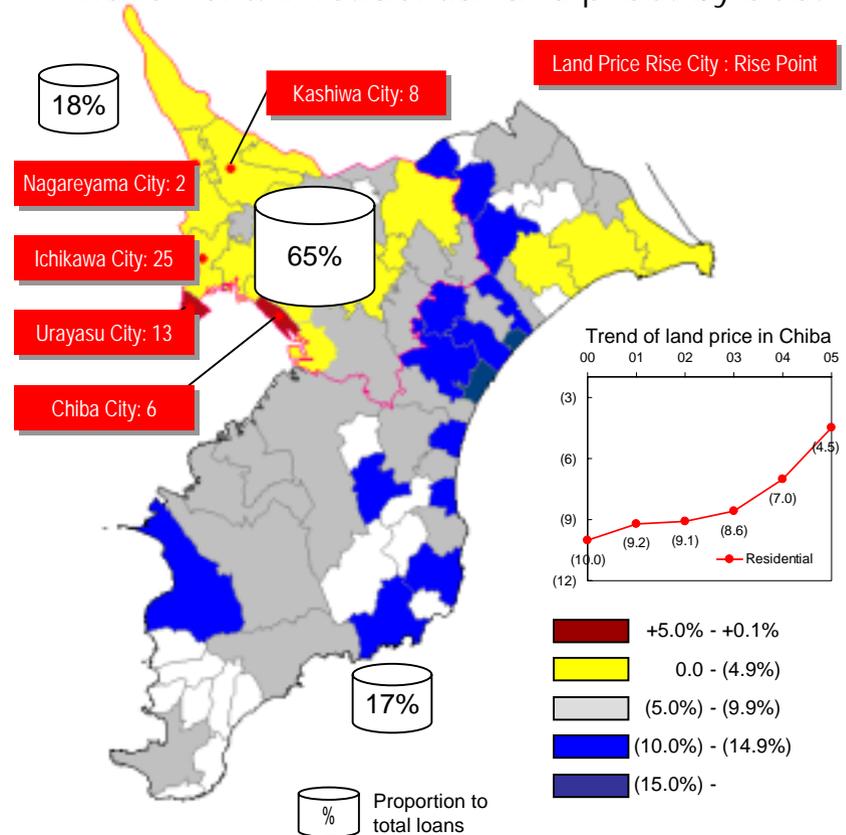
# Effect of Land Price Decline

The effect of the land price decline in credit costs has lessened as the rate of land price decline improves

Effect of land price decline in Credit Costs



Movements in residential land prices by cities



Based on Published Land Price (Chiba Prefecture)  
(As of January 1, 05)

# NPLs Removed from the Balance Sheet

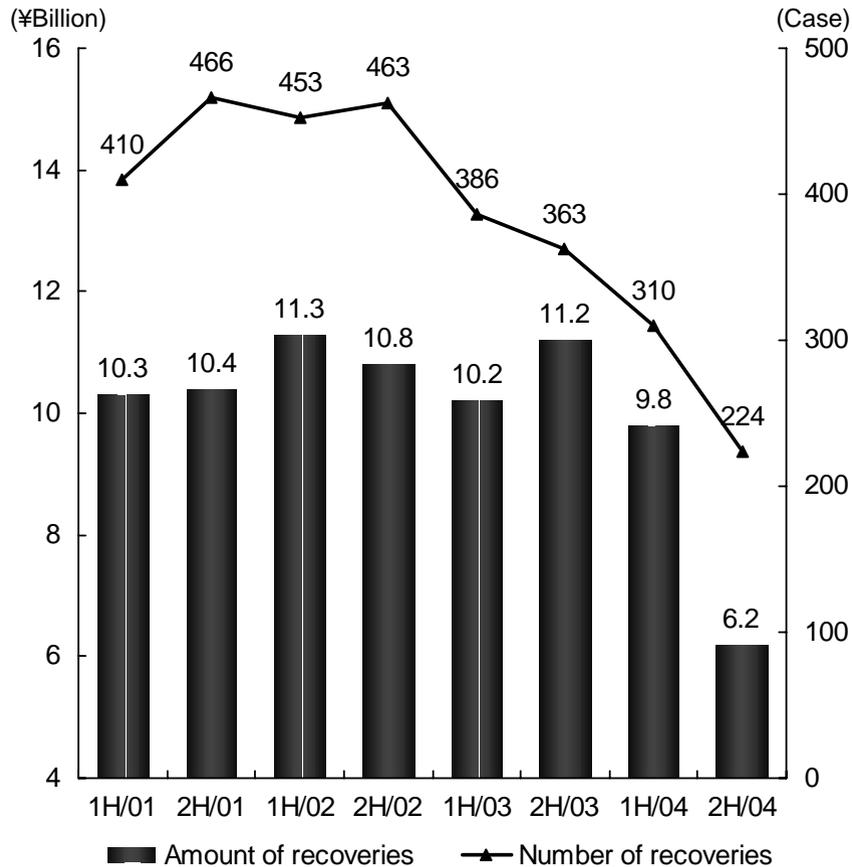
Doubtful Claims or worse

( ¥ Billion)

	2H/01	1H/02	2H/02	1H/03	2H/03	1H/04	2H/04
Balance at the beginning of the period	316.9	330.6	310.6	328.3	308.3	211.0	171.8
Decrease	73.4	72.9	62.5	53.2	138.5	58.6	54.7
Disposal by borrowers' liquidation	4.1	0.0	0.6	11.5	1.2	0.0	0.1
Disposal by reconstruction	22.1	0.3	2.3	0.0	2.2	5.0	0.0
Loan sales to secondary market	11.2	16.0	20.2	10.2	9.3	0.1	1.3
Write-offs	0.0	0.4	5.0	0.0	90.2	17.0	20.2
Collection/repayment	23.2	36.5	29.6	27.0	24.8	24.7	21.6
Improvement in debtors' performance	12.6	19.4	4.7	4.3	10.4	11.6	11.3
Increase (newly occurred)	87.1	52.9	80.3	33.2	41.2	19.4	36.6
Bankrupt and Substantially Bankrupt Claims	22.0	17.7	11.8	8.9	8.2	4.9	4.7
Doubtful Claims	65.0	35.1	68.4	24.2	32.9	14.4	31.9
Balance at the end of the period	330.6	310.6	328.3	308.3	211.0	171.8	153.8

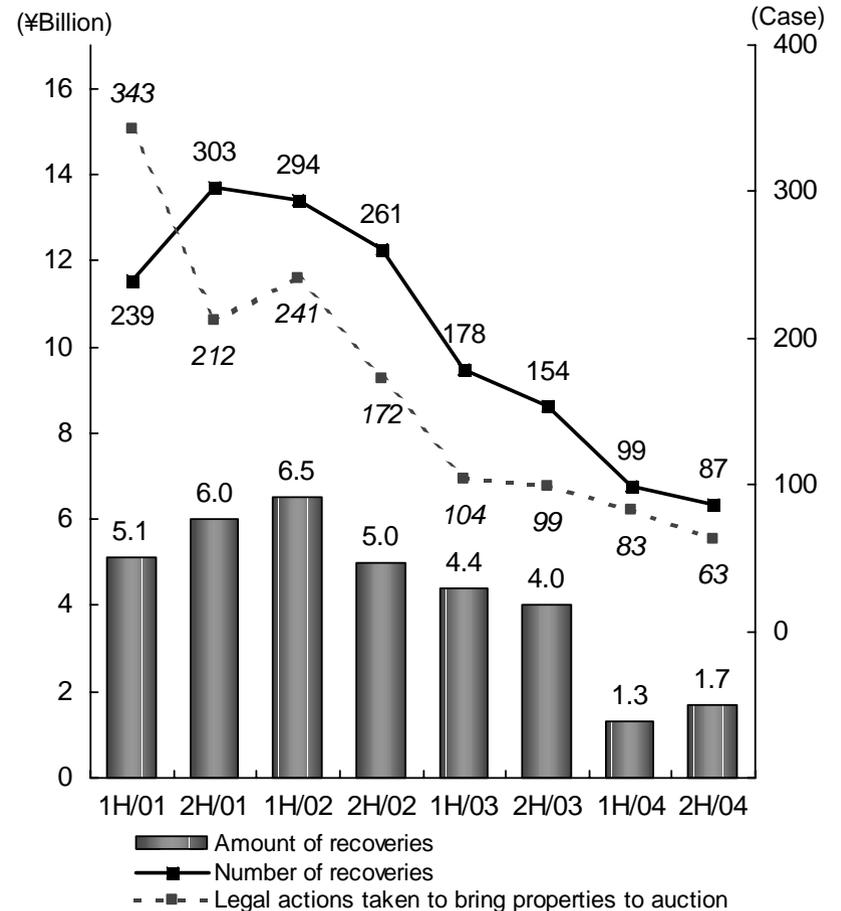
# Disposal of Collateral

## Recoveries through Sales



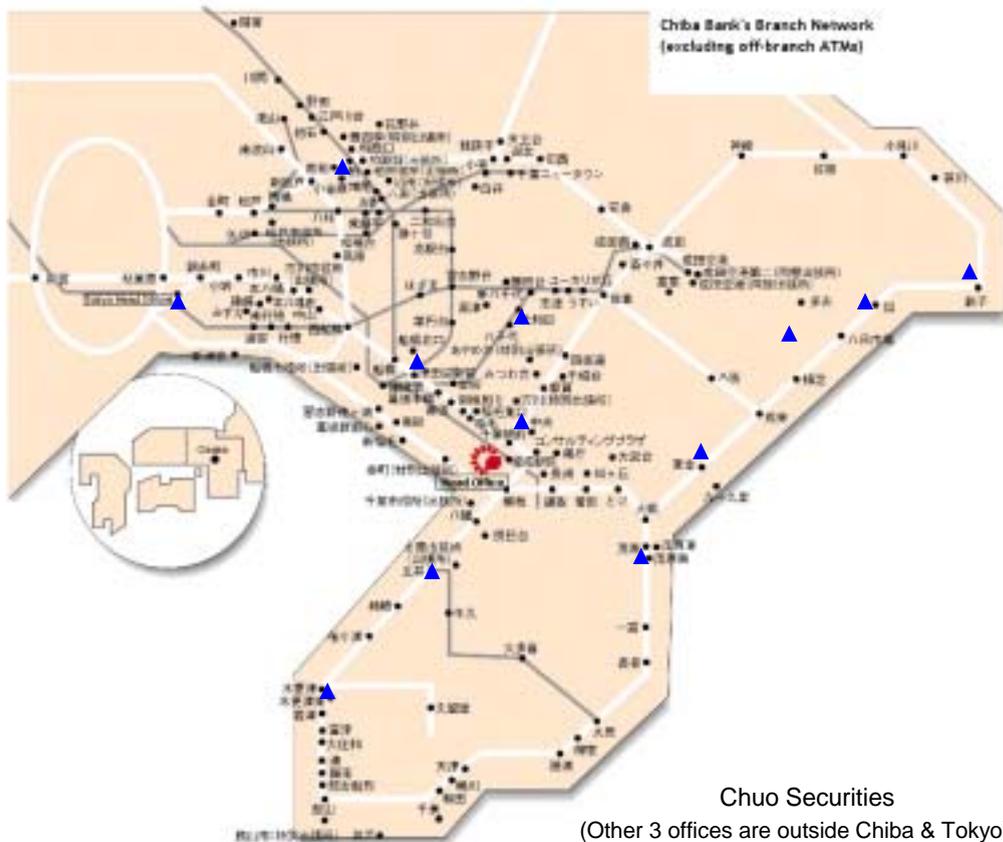
(Included in the left-hand chart)

## Recoveries through Auctions



# Branch Network

## Chiba Bank's Branch Network (Domestic)



## Number of Offices in Chiba Prefecture (As of March 31, 05)

Name of bank	05/3	Increase/decrease compared with 04/3
<b>Chiba Bank*</b>	<b>150</b>	<b>+ 2</b>
Chiba Kogyo Bank	70	-
Keiyo Bank	114	-
Bank of Tokyo-Mitsubishi	17	(1)
UFJ Bank	10	-
Mizuho Bank	36	-
Sumitomo Mitsui Banking Corporation	24	-
Resona Bank	13	(2)

\*Including 2 virtual branches

# Composition of Stockholders

Number of Units (1 unit = 1000 shares)

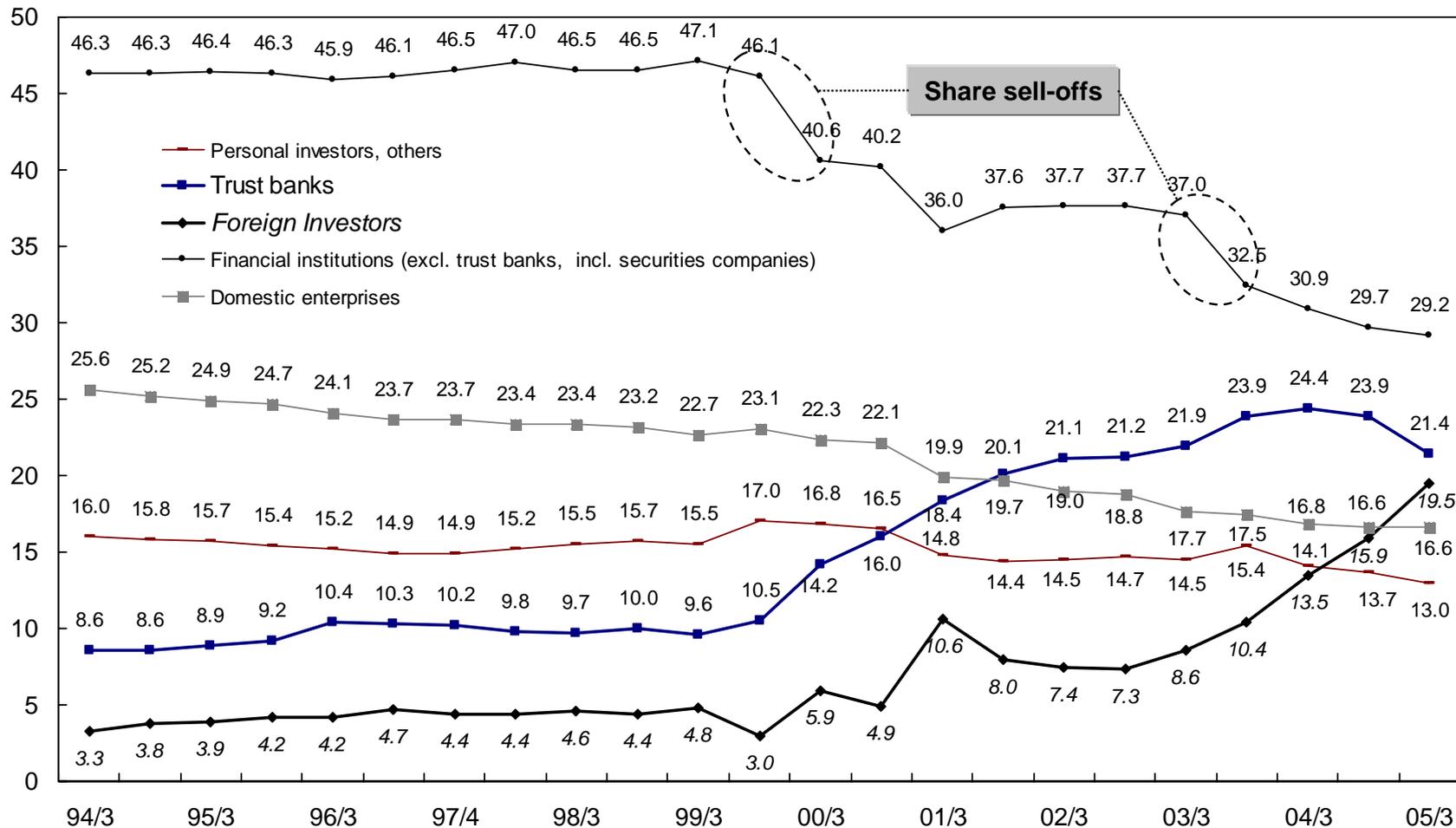
	04/3/31		04/9/30		05/3/31	
		(Proportion)		(Proportion)		(Proportion)
National and local governments	16	0.00%	16	0.00%	9	0.00%
Financial institutions	456,147	54.38%	441,341	52.61%	415,261	49.50%
Trust banks	204,934	24.43%	201,084	23.97%	180,124	21.47%
Securities companies	8,819	1.05%	8,963	1.07%	9,915	1.18%
Other companies	141,705	16.89%	139,509	16.63%	139,987	16.68%
Foreign investors	113,317	13.51%	134,081	15.98%	164,199	19.57%
Individuals and others	118,826	14.17%	115,013	13.71%	109,680	13.07%
Total	838,830	100.00%	838,923	100.00%	839,051	100.00%

## Principal Stockholders

Number of shares (in thousands)

04/3/31		04/9/30		05/3/31	
	Share-holdings		Share-holdings		Share-holdings
Japan Trustee Services Bank (Trust Account)	71,813	Japan Trustee Services Bank (Trust Account)	63,374	Japan Trustee Services Bank (Trust Account)	57,881
The Master Trust Bank of Japan (Trust Account)	51,536	The Master Trust Bank of Japan (Trust Account)	55,588	The Master Trust Bank of Japan (Trust Account)	56,487
The Bank of Tokyo Mitsubishi	38,893	The Bank of Tokyo Mitsubishi	38,893	The Bank of Tokyo Mitsubishi	38,893
Nippon Life Insurance Company	29,691	Nippon Life Insurance Company	29,177	Nippon Life Insurance Company	29,177
NIPPONKOA Insurance Company	28,905	NIPPONKOA Insurance Company	28,905	NIPPONKOA Insurance Company	28,905
The Dai-ichi Mutual Life Insurance Company	25,678	The Dai-ichi Mutual Life Insurance Company	25,678	The Dai-ichi Mutual Life Insurance Company	25,678
Meiji Yasuda Life Insurance Company	18,498	Meiji Yasuda Life Insurance Company	15,579	Meiji Yasuda Life Insurance Company	15,579
Chiba Bank Employees' Shareholding Association	15,767	Chiba Bank Employees' Shareholding Association	14,346	Sumitomo Life Insurance Company	13,842
Sumitomo Life Insurance Company	14,533	Sumitomo Life Insurance Company	13,842	Chiba Bank Employees' Shareholding Association	13,790
UFJ Bank	12,893	UFJ Bank	12,893	State Street Bank and Trust Company	11,087

# Changes in Composition of Stockholders



# Recent News

- 2005 May 23 Announced Financial Results for FY 04
  - April 11 Established “Chibagin Super Card”, credit card issued by the Bank
  - April 1 Launched new medium-term management plan, ‘Towards “Creating Value”, 100 weeks of Challenge and Innovation” and revision of the headquarters organization
  - February 8 Disclosed 3rd Quarter Results for FY 04
  - February 7 Started Payment/Settlement Deposits
  - February 1 Started Securities Agency Business
- 2005 January 18 Held “Chibagin Business Forum”
- 2004 November 22 Announced Interim Financial Results for FY 04
  - October 25 Established Narita International Airport Branch
  - October 12 Extended business hours of ATMs
  - October 12 Started “Chibagin Eco-car loan” and “Chibagin welfare vehicle loan”
  - October 6 Announced Revision of interim earnings projections for fiscal year 04, ended September 30, 04
  - October 5 Established “Chibagin Consulting Plaza”, specialized branch for personal customer consulting business
  - October 4 Arranged 2nd Chiba CLO (Issued in late February 05)
  - October 1 Established additional Regional Corporate Banking Dept. in Ichikawa area
- September 28 Agreed on outsourcing system operations with IBM Japan
- September 13 Chiba Bank and Development Bank of Japan made syndicated loans secured by stock options, the very first in the metropolitan area
- September 10 Chiba Bank and Development Bank of Japan made PFI project finance for Chiba Omiya School Lunch Center (tentative name)
  - August 6 Disclosed 1st Quarter Results for FY 04
  - July 1 Chibagin Cash Business Co., Ltd. was merged with Chibagin Business Service Co., Ltd.
  - June 30 Closed Singapore Representative Office
  - May 21 Announced Financial Results for FY 03
- 2004 May 18 Started installation of machines to issue cash cards

**Inquiries related to this presentation should be  
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This material contains forward-looking statements. These statements are not represented as providing a guarantee of the Bank's future performance, and actual results may be subject to risks and uncertainties. Please note that future performance may be different from the views presented here owing to changes in the operating environment and other factors.

This is an English translation of the Japanese original. Please be advised that there may be some disparities due to such things as differences in nuance that are inherent to the difference in languages although the English translation is prepared to mirror the Japanese original as accurately as possible.