

*Best Bank 2020**3 years of value creation*

Interim Financial Results for FY2014

November 18, 2014

THE CHIBA BANK, LTD.

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Summary of Financial Results

| Consolidated | (\Bil.) | Interim FY13 | Interim FY14 | Change | Annual Projection | Progress |
|---------------------|---------|-----------------|-----------------|--------|----------------------|----------|
| Ordinary profit | | 435 | 448 | 13 | 790 | 56.7% |
| Net income | | 266 | 349 | 83 | 540 | 64.7% |

| Non-consolidated | (\Bil.) | Interim FY13 | Interim FY14 | Change | Highest profit |
|---|---------|-----------------|-----------------|--------|-----------------------|
| Gross business profits | | 765 | 777 | 11 | |
| Net interest income | | 649 | 647 | △ 1 | p.4 |
| Net fees and commissions income | | 89 | 94 | 4 | p.7 |
| Trading income | | 6 | 13 | 6 | |
| Profit from other business transactions | | 20 | 22 | 2 | |
| Gains (losses) related to bonds | | 12 | 13 | 1 | |
| Expenses (-) | | 412 | 418 | 6 | p.8 |
| Real net business income | | 353 | 358 | 5 | |
| Core net business income | | 341 | 345 | 4 | 655 52.7% |
| Net transfer to general allowance for loan losses (-) | | - | - | - | p.9 |
| Net business income | | 353 | 358 | 5 | |
| Non-recurrent income and losses | | 47 | 42 | △ 4 | |
| Disposal of non-performing loans (-) | | △ 4 | 2 | 7 | p.9 |
| Gains (losses) related to stocks, etc. | | 5 | 11 | 5 | |
| Ordinary profit | | 400 | 401 | 0 | 705 56.9% |
| Extraordinary income (loss) | | △ 4 | △ 2 | 2 | |
| Net income | | 253 | 268 | 14 | 440 60.9% |
| Net credit cost | | △ 4 | 2 | 7 | p.9 |

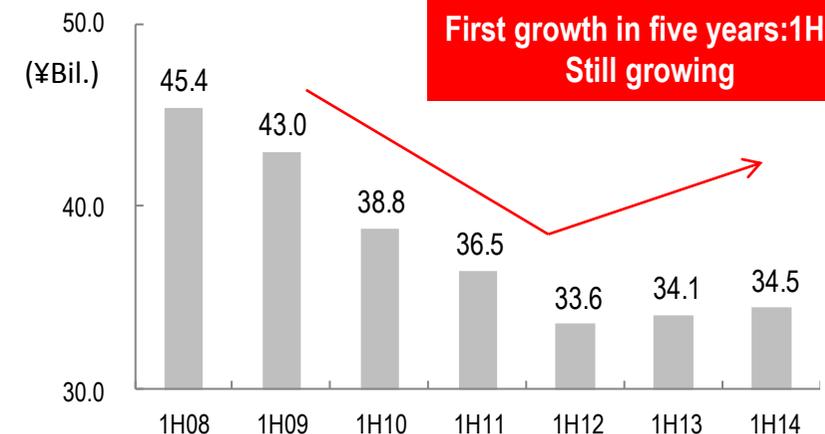
Increased the shareholding ratio of group companies to 100%
Gain on negative goodwill, etc. was recorded in 1Q14

Reconstitution of the group equity ownership :
100% for all subsidiaries (April 1, 2014)

Gain on negative goodwill, etc.

| | |
|---|--------------------|
| Ordinary profit (Equity in earnings of affiliates) | + ¥1.8 Bil. |
| Extraordinary income (Gain on negative goodwill) | + ¥5.1 Bil. |
| Total | + ¥7.0 Bil. |

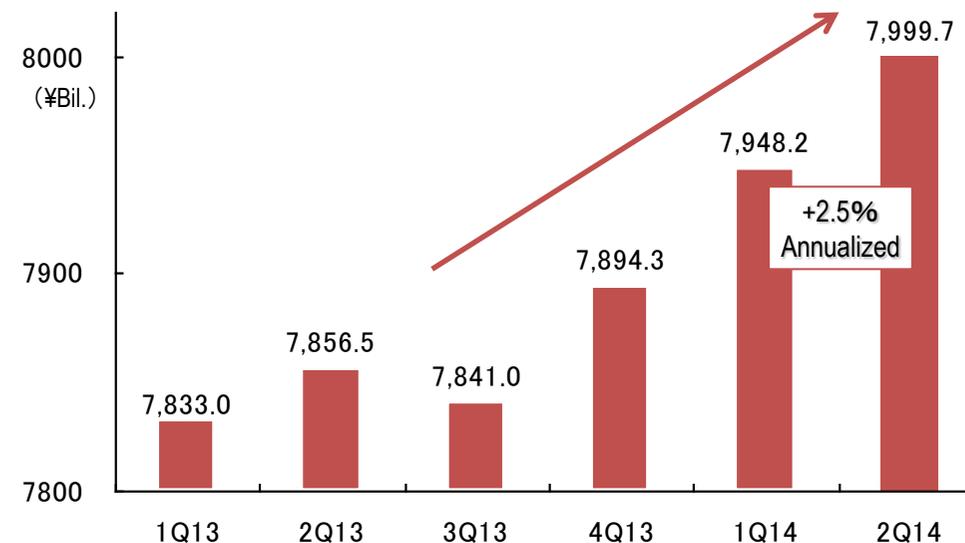
Core net business income



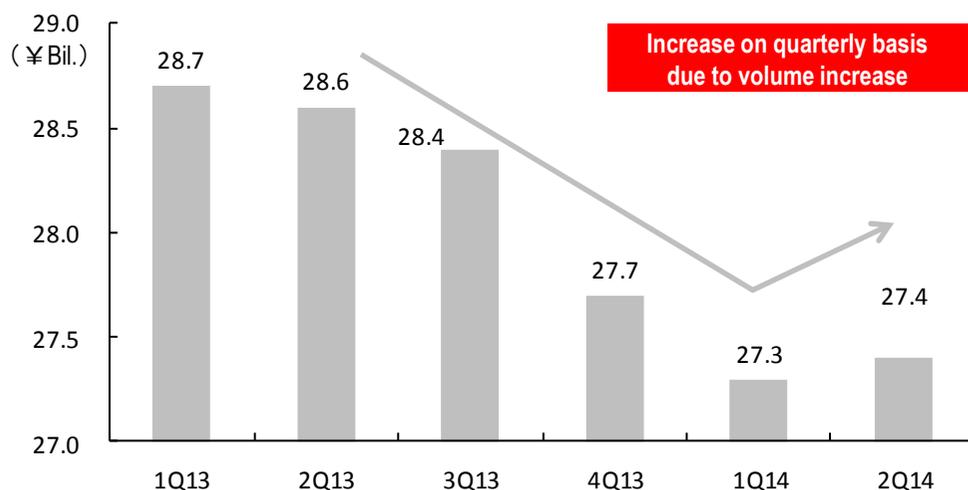
Interest income increased on quarterly basis due to higher volumes, spread tightening but in-line with projections

| | (¥Bil.) | Original projection ¥63.8 Bil. | | Change |
|---------------------|---------|--------------------------------|--------------|--------|
| | | Interim FY13 | Interim FY14 | |
| Net interest income | 64.9 | 64.7 | | △ 0.1 |
| Domestic | 62.8 | 61.9 | | △ 0.8 |
| Loans and deposits | 55.2 | 52.8 | | △ 2.3 |
| Loans | 57.4 | 54.8 | | △ 2.5 |
| Deposits | 2.1 | 1.9 | | △ 0.1 |
| Securities | 8.1 | 9.3 | | △ 1.2 |
| International | 2.0 | 2.7 | | 0.7 |

Average balance of domestic loans



Interest income on domestic loans



Domestic loans / deposits spreads

| | FY12 | FY13 | FY14 (Projection) | | FY14 (Projection) | | | |
|----------|------|------|-------------------|------|-------------------|---------------------------|-------------------|------|
| | | | 1H13 | 2H13 | 1H14 | 1H14 Original projections | 2H14 (Projection) | |
| Loans | 1.55 | 1.44 | 1.45 | 1.43 | 1.36 | 1.37 | 1.37 | 1.34 |
| Deposits | 0.04 | 0.04 | 0.04 | 0.03 | 0.03 | 0.03 | 0.03 | 0.03 |
| Spreads | 1.51 | 1.40 | 1.41 | 1.40 | 1.33 | 1.34 | 1.34 | 1.31 |

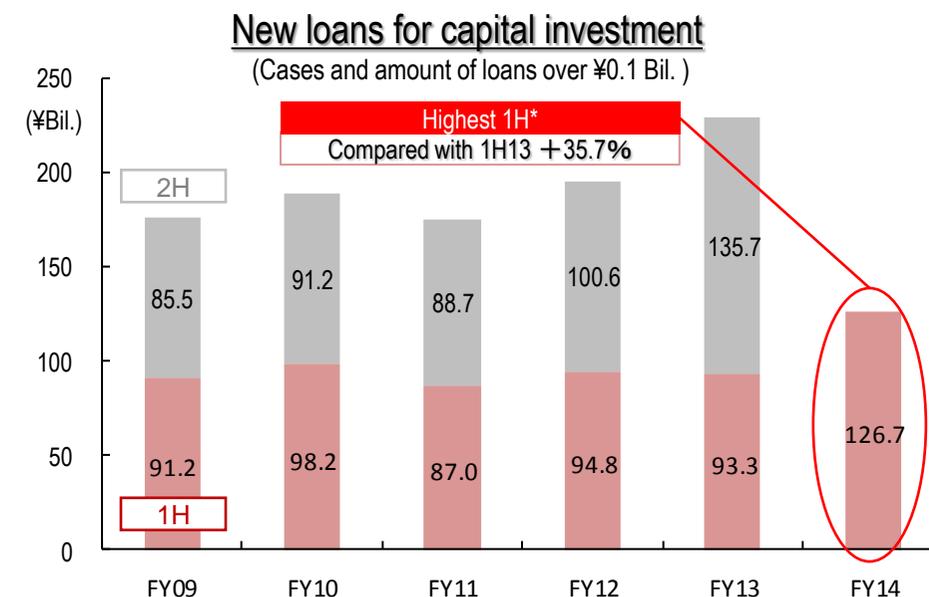
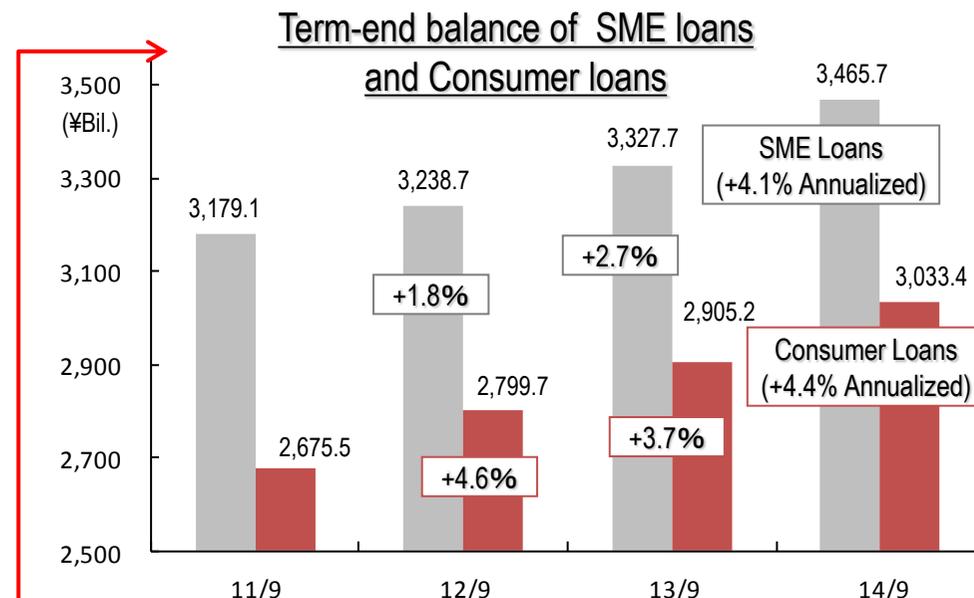
▲11bp (FY12 to FY13), ▲7bp (FY13 to FY14 Projection)

In-line with the projection

Steady growth of domestic loans and accelerating trends surrounding SMEs and capital investment

| (¥Bil.) | Interim FY13 | Interim FY14 | Change | % |
|--------------------------|--------------|--------------|--------|---------|
| Deposits | 9,792.2 | 10,166.0 | 373.8 | 3.8% |
| Domestic Deposits | 9,627.5 | 9,927.7 | 300.1 | 3.1% |
| Personal Deposits | 7,536.5 | 7,777.5 | 240.9 | 3.1% |
| Loans | 8,039.3 | 8,275.2 | 235.9 | 2.9% |
| Domestic loans | 7,931.5 | 8,146.2 | 214.6 | 2.7% |
| ex.Public sector | 7,597.7 | 7,874.5 | 276.7 | 3.6% |
| Corporate loans | 4,692.5 | 4,841.0 | 148.5 | 3.1% |
| Large corporates | 1,364.7 | 1,375.3 | 10.5 | 0.7% |
| SMEs | 3,327.7 | 3,465.7 | 137.9 | 4.1% |
| Consumer loans | 2,905.2 | 3,033.4 | 128.1 | 4.4% |
| Housing loans | 2,812.3 | 2,932.3 | 119.9 | 4.2% |
| Unsecured consumer loans | 71.0 | 82.6 | 11.5 | 16.3% |
| Public sector | 333.7 | 271.7 | (62.0) | △ 18.5% |
| Domestic loans | 7,931.5 | 8,146.2 | 214.6 | 2.7% |
| Branches in Chiba | 5,847.6 | 5,971.3 | 123.6 | 2.1% |
| Branches outside Chiba | 2,083.9 | 2,174.9 | 91.0 | 4.3% |
| Wholesale Branches* | 1,346.3 | 1,345.6 | (0.7) | △ 0.0% |
| Retail Branches | 737.6 | 8,293.3 | 91.7 | 12.4% |

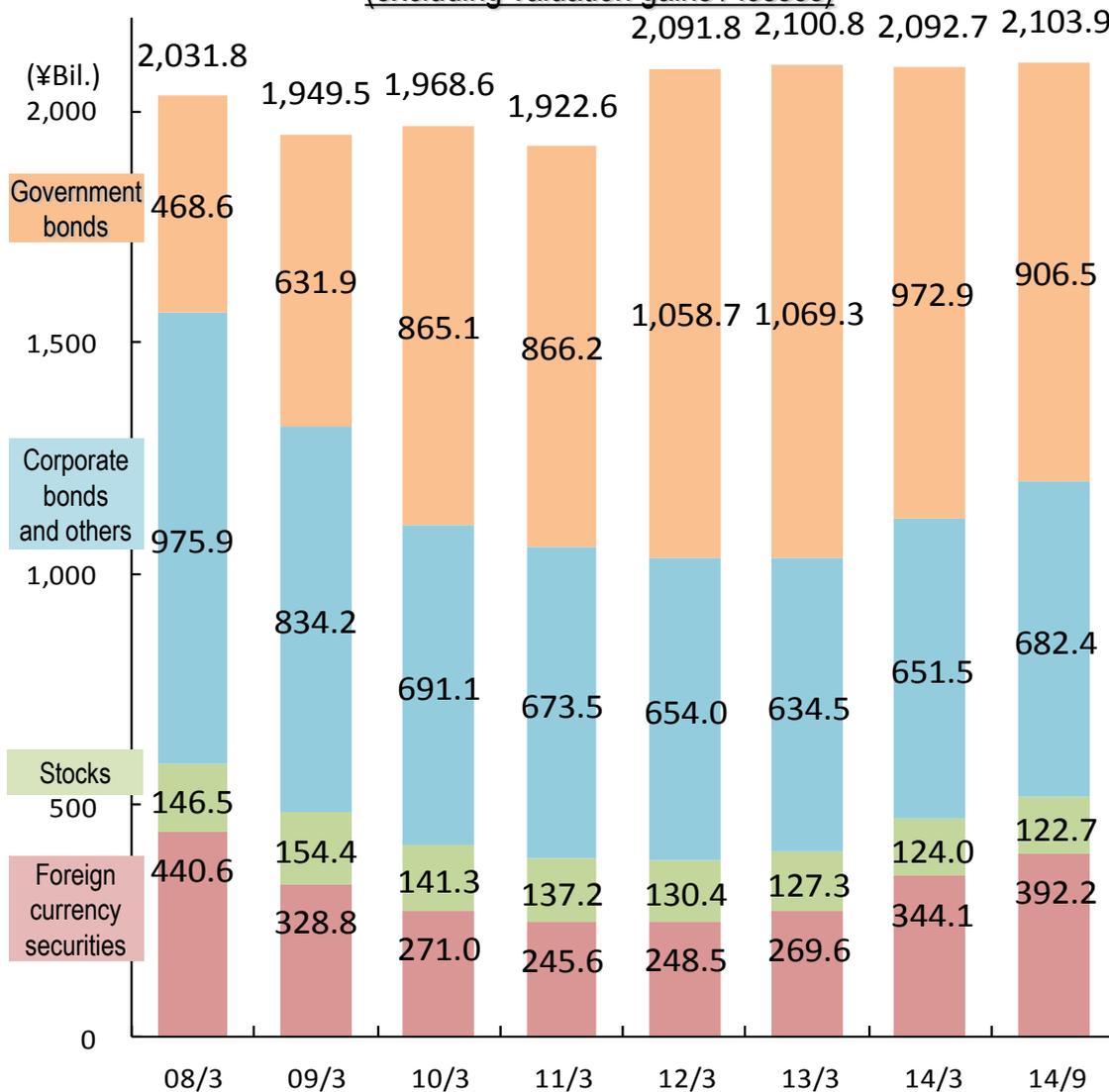
*Tokyo Head Office, Shinjuku Branch and Osaka Branch



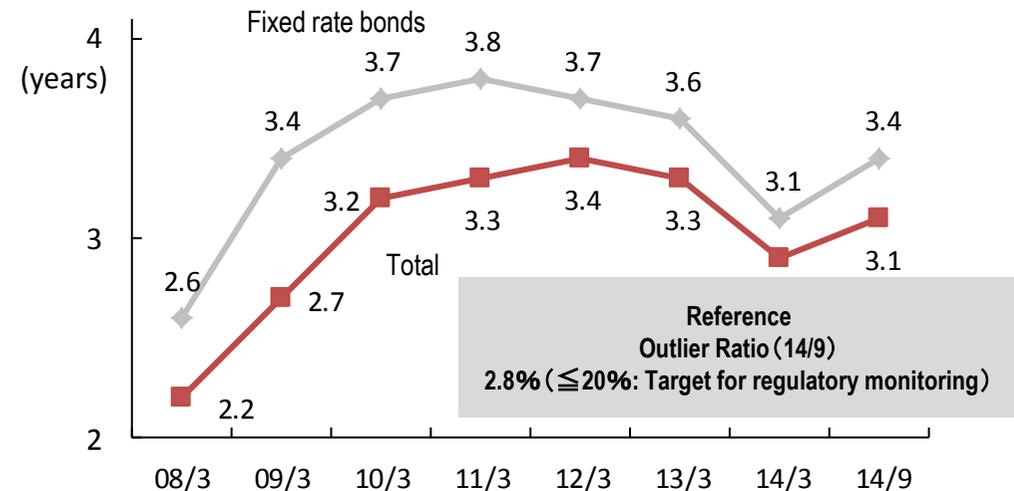
*Since current statistics started in FY98

Controlling interest rate risk and diversifying investment

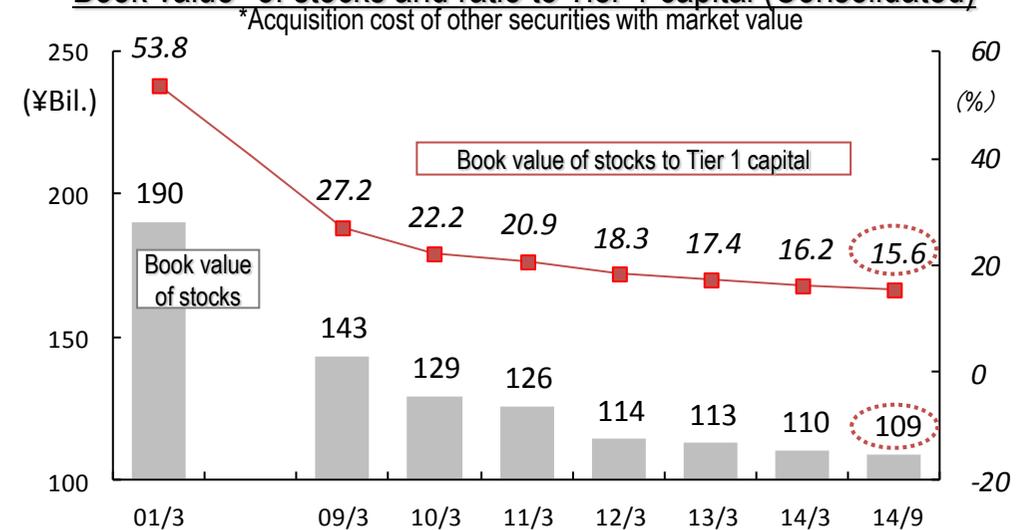
Term-end balance of investment securities
(excluding valuation gains / losses)



Average duration to maturity of yen bonds

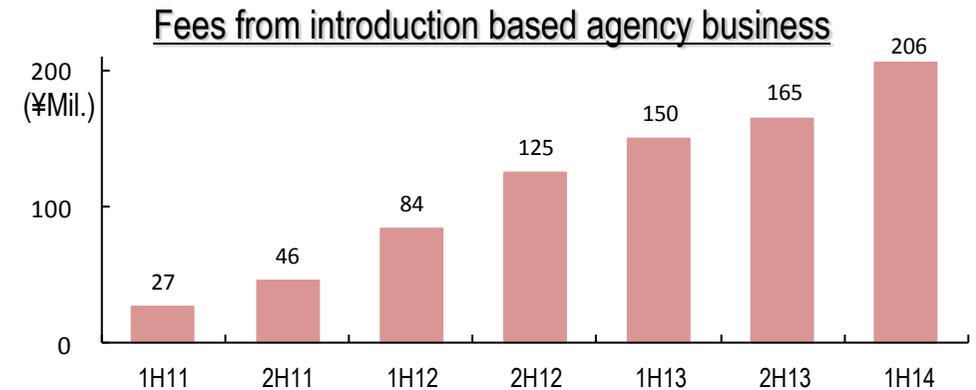


Book value* of stocks and ratio to Tier 1 capital (Consolidated)



Stable sales of investment-type financial products, increased fees from credit card business by JCB branded debit card

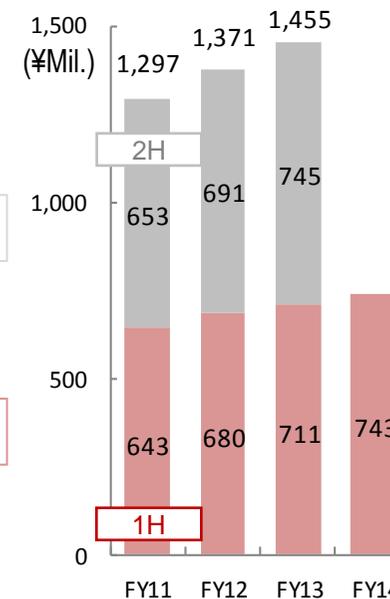
| (¥Bil.) | Interim FY13 | Interim FY14 | Change |
|--|--------------|--------------|--------|
| Net fees and commissions income | 8.9 | 9.4 | 0.4 |
| Fees and commissions income | 18.0 | 18.7 | 0.6 |
| Investment trusts and personal annuities | 5.2 | 6.1 | 0.9 |
| Investment trusts | 3.5 | 3.6 | 0.0 |
| Personal annuities | 1.6 | 2.5 | 0.8 |
| Fees from introduction based agency business | 0.1 | 0.2 | 0.0 |
| Fees and commissions payments | 9.1 | 9.3 | 0.2 |
| Guarantee charges and group insurance costs | 5.6 | 5.9 | 0.2 |



NEW Chibagin Securities Kashiwa Branch (October 2014)

⇒P21

Fees from credit card business



NEW

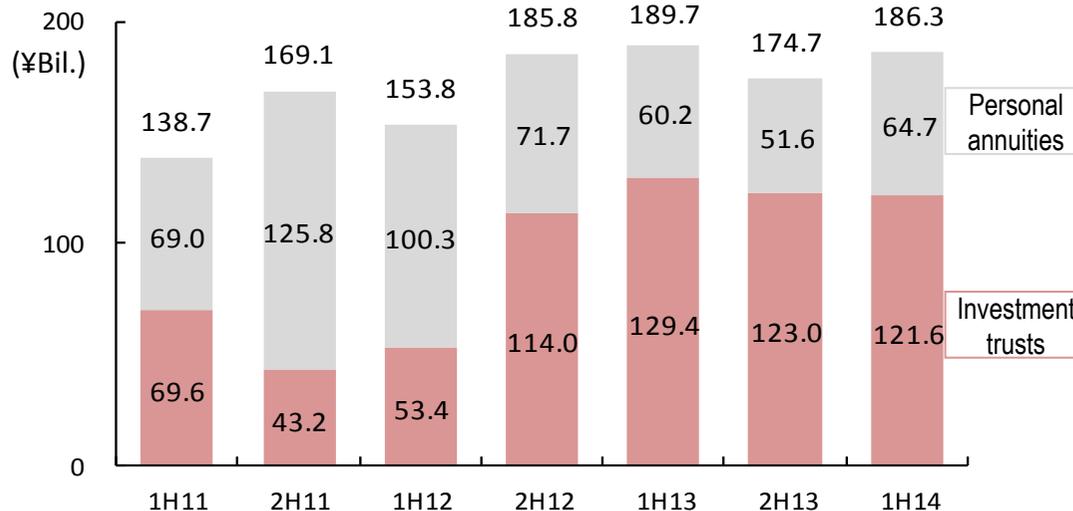
SUPER Card <Debit> (October 2014)

- First by JCB brand in Japan
- Mainly targeting “Seniors”, “Minors”, “Housewives” and customers who do not like credit cards

Expanding customers who are not familiar with credit cards

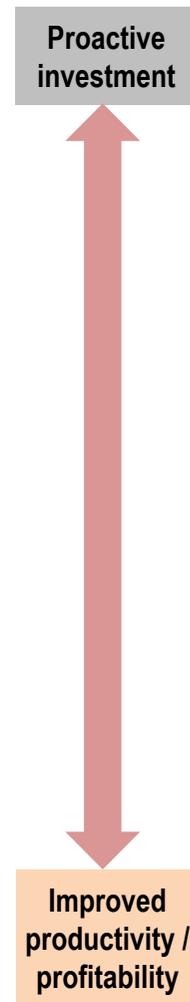


Sales of investment-type financial products



Proactive investment and control of expenses

| Expenses | (¥Bil.) | | | FY14 | |
|---------------|--------------|--------------|--------|--------------|--------|
| | Interim FY13 | Interim FY14 | Change | (Projection) | Change |
| Expenses | 41.2 | 41.8 | 0.6 | 83.0 | 0.4 |
| Personnel | 20.6 | 20.9 | 0.2 | 41.8 | 0.0 |
| Non-personnel | 18.6 | 18.6 | (0.0) | 36.4 | (0.1) |
| Tax | 1.9 | 2.3 | 0.1 | 4.7 | 0.5 |



Internet Branch
(August 2014)



Narita Branch
(August 2014)



Yagiri Branch (July 2014)



Consulting Plaza Ichikawa
(April 2014)

Main increase / decrease factors in expenses

| Expenses | (¥Bil.) | |
|---------------|--|---|
| | Interim FY14 (Actual) | FY14 (Projection) |
| Personnel | +0.2 Directly employed senior staff (+0.2) +0.2 Bonus (+0.1) Retirement benefit costs (-0.1) | 0.0 Directly employed senior staff (+0.4) 0.0 Job efficiencies (-0.4) |
| Non-personnel | (0.0 Nihombashi building(+0.2) (0.0 Deposit insurance (+0.1) Directly employed senior staff (-0.1) | (0.0 Nihombashi building(+0.4) (0.0 Deposit insurance (+0.3) Directly employed senior staff (-0.3) Rental fees(-0.3) |
| Tax | +0.3 Consumption tax (+0.3) | +0.5 Consumption tax (+0.5) |

Cost Management Committee

Project teams and working groups for improving efficiency:
 Corporate Loans / Consumer Loans
 Investment-type financial products / CRM

Net credit costs remain low for the time being

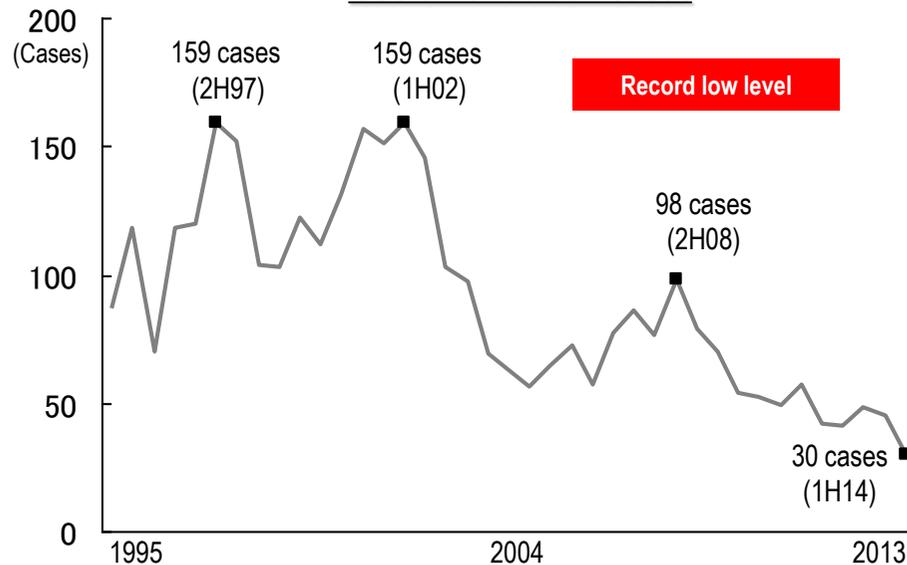
| | FY13 | | FY14 | |
|---|-------|-------|-------|--------------------|
| | 1H | 2H | 1H | 2H (Projection) |
| Net credit costs | △ 0.4 | 1.3 | 0.2 | 1.2 |
| Net transfer to general allowance for loan losses | △ 2.4 | △ 0.1 | △ 2.3 | △ 0.2 |
| Disposal of non-performing loans | △ 2.0 | 1.5 | 2.5 | 1.4 |
| Write-offs / allowances, etc. | 3.1 | 3.2 | 4.9 | 2.4 |
| New downgrades | 4.1 | 4.5 | 6.1 | 4.0 |
| Decreases in collateral value, etc. | 0.4 | 0.4 | 0.5 | 0.5 |
| Collections, etc. | △ 1.7 | △ 1.7 | △ 2.1 | △ 1.3 |
| Recoveries of written-off claims | △ 1.0 | △ 1.7 | △ 2.3 | △ 1.0 |
| Net credit costs ratio | △ 1bp | 3bp | 0bp | 2bp |

(Note)

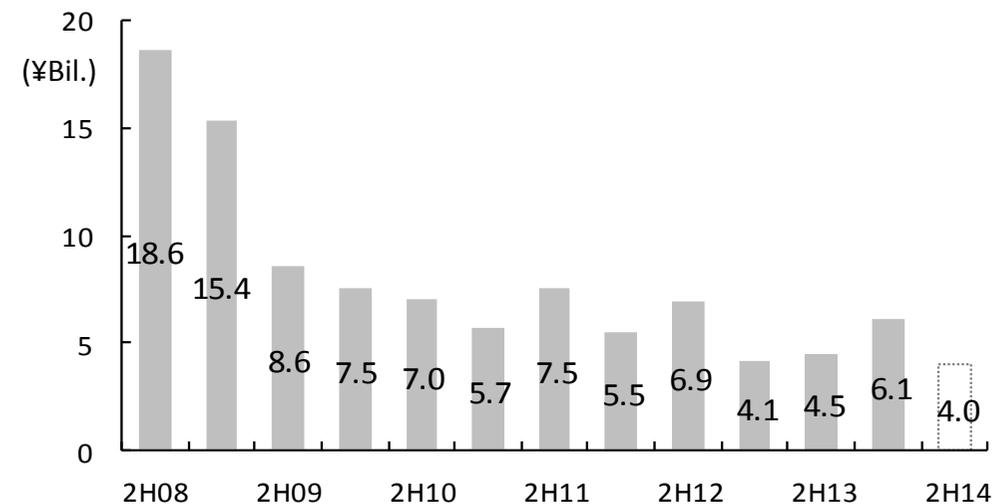
The total sum of transfer to allowance for loan losses is expressed as "Reversal of allowance for loan losses", in the case of a reversal.

However, it is indicated separately as Net transfer to general allowance for loan losses and Net transfer to specific allowance for loan losses in the left-hand table to enable comparison with previous figures.

Customer default cases



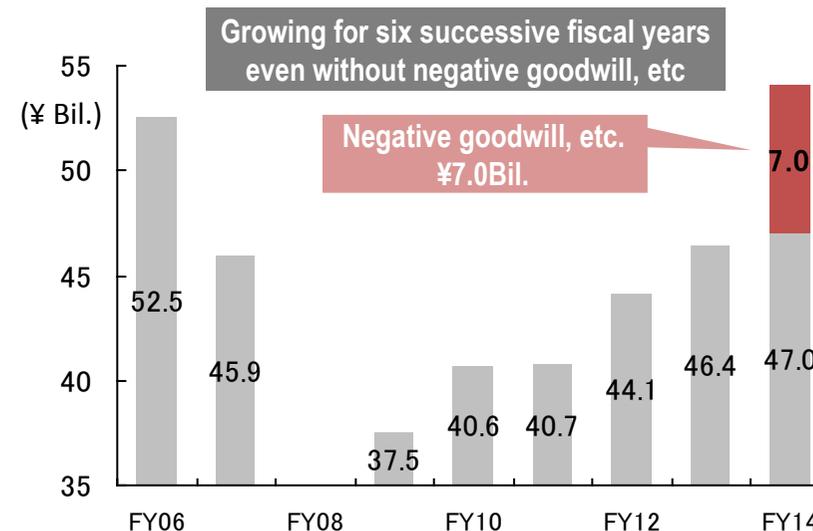
Net transfer to general allowance for loan losses (New downgrades)



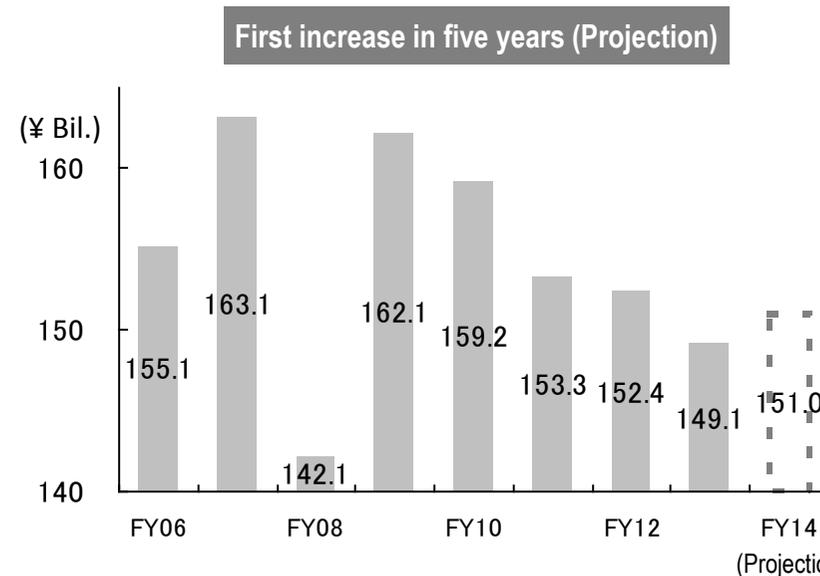
| Consolidated | (¥Bil.) | FY13 | FY14 | | |
|--|---------|--------------|--------|-------------------|------|
| | | (Projection) | Change | 2H14 (Projection) | |
| Ordinary profit | | 78.2 | 79.0 | 0.7 | 34.1 |
| Difference from non-consolidated ordinary profit | | 7.8 | 8.5 | 0.6 | 3.7 |
| Net income | | 46.4 | 54.0 | 7.5 | 19.0 |
| Difference from non-consolidated net income | | 3.2 | 10.0 | 6.7 | 1.8 |

| Non-consolidated | (¥Bil.) | FY13 | FY14 | | |
|---|---------|--------------|--------|-------------------|-------|
| | | (Projection) | Change | 2H14 (Projection) | |
| Gross business profits | | 149.1 | 151.0 | 1.8 | 73.2 |
| Net interest income | | 126.6 | 125.2 | (1.4) | 60.5 |
| Net fees and commissions income | | 17.8 | 18.8 | 0.9 | 9.3 |
| Trading income | | 1.9 | 2.5 | 0.5 | 1.1 |
| Profit from other business transactions | | 2.7 | 4.5 | 1.7 | 2.2 |
| Gains (losses) related to bonds | | 0.9 | 2.5 | 1.5 | 1.1 |
| Expenses (-) | | 82.5 | 83.0 | 0.4 | 41.1 |
| Real net business income | | 66.5 | 68.0 | 1.4 | 32.1 |
| Core net business income | | 65.6 | 65.5 | (0.1) | 30.9 |
| Net transfer to general allowance for loan losses (-) | | - | - | - | - |
| Net business income | | 66.5 | 68.0 | 1.4 | 32.1 |
| Non-recurrent income and losses | | 3.8 | 2.5 | (1.3) | (1.7) |
| Disposal of non-performing loans (-) | | 0.9 | 1.5 | 0.5 | 1.2 |
| Gains (losses) related to stocks, etc. | | 0.9 | 1.1 | 0.1 | - |
| Ordinary profit | | 70.3 | 70.5 | 0.1 | 30.3 |
| Extraordinary income (loss) | | (0.9) | (1.0) | (0.0) | (0.7) |
| Net income | | 43.2 | 44.0 | 0.7 | 17.1 |

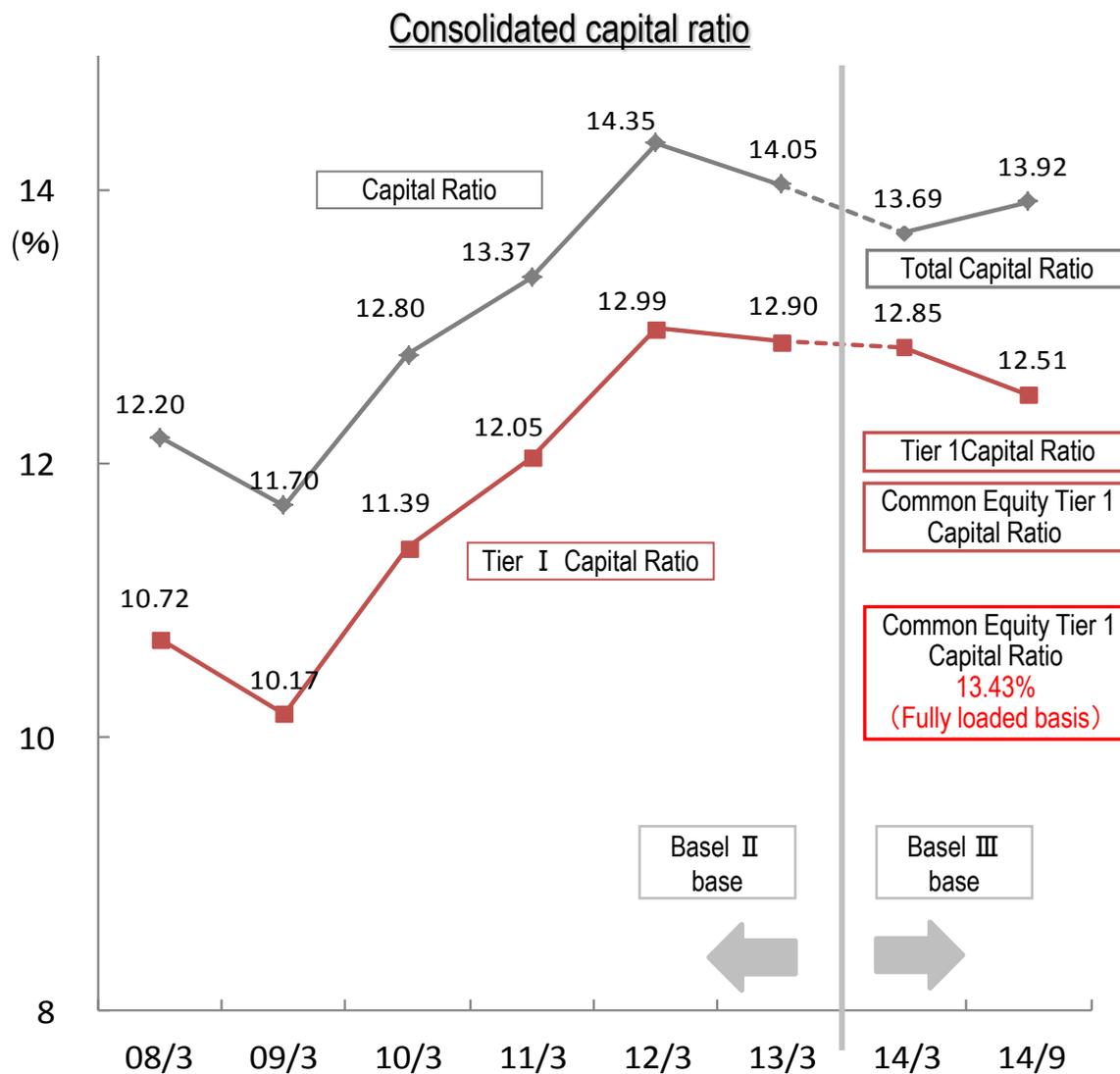
Consolidated net income



Gross business profits



Solid capital base in quality and quantity, complies with new indicators of Basel III



Capital and risk-weighted assets (Consolidated)

| | (¥Bil.) | 14/3 | 14/9 | Change |
|-----------------------------------|---------|---------|---------|--------|
| Total Capital | | 724.8 | 775.5 | 50.7 |
| Tier 1 Capital | | 680.4 | 696.8 | 16.4 |
| Common Equity Tier 1 Capital | | 680.4 | 696.8 | 16.4 |
| Total Risk-weighted Assets | | 5,292.3 | 5,567.9 | 27.6 |
| Credit Risk | | 4,830.6 | 4,984.7 | 154.0 |
| Market Risk | | 73.8 | 66.7 | (7.1) |
| Operational Risk | | 297.9 | 297.8 | (0.1) |

【Reference】 Report of Quantitative impact study

| Basel III indicators | 13/9 | 14/3 | Regulation standard | Application date |
|---------------------------------|-------|-------|---------------------|----------------------------|
| Leverage ratio | 6.02% | 5.74% | [3%] | Trial period |
| Liquidity coverage ratio (LCR) | 112% | 121% | Not less than 100% | FY14~ Phase-in applying |
| Net stable funding ratio (NSFR) | 122% | 121% | Not less than 100% | FY17~ |

Business Strategy

The 12th Medium Term Management Plan **Best Bank 2020 - 3 years of value creation** April 1, 2014 → March 31, 2017 (3 years)

We shall aim to be a “best retail” banking group, providing first-class value with the implementation of a “customer first policy”, and pursuing business vigorously.

Subjects to be addressed in the “3 years of value creation”

Creating new corporate value

- 【Corporate customers】 Strengthening functions to support business growth and resolution of management issues
- 【Individual customers】 Providing carefully tailored services in response to diversified lifestyles
- Strengthening the channel strategy
- Strengthening international business in response to globalization and enhancing investment in the market
- Improving customer satisfaction

Further improving staff training

- Developing a highly professional workforce
- Making the most of human resources to bring out the motivation and skills of staff, such as support for the active participation of women
- Creating a corporate culture that generates new ideas

Building a sustainable management structure

- Further promoting the TSUBASA project and ensuring the steady implementation of cooperation on the mainframe system
- Increasing business efficiency and profitability
- Strengthening the risk management structure
- Ensuring thorough compliance and protection of customers
- Strengthening the group management structure
- Enhancing CSR management and increasing sustainable shareholder value

Targets to be achieved in the “3 years of value creation”

Consolidated Net Income
¥50 billion

Consolidated ROE
In 6% range

Consolidated Common
Equity Tier1 Capital Ratio
In 13% range

Balance of Loans
Around ¥9 trillion

Balance of Deposits
Around ¥11 trillion

Group Total Balance of
Financial Products
Around ¥2.4 trillion

Visions as of year 2020 (6 years later)

Consolidated Net Income
¥60 billion

Consolidated ROE
Around 7%

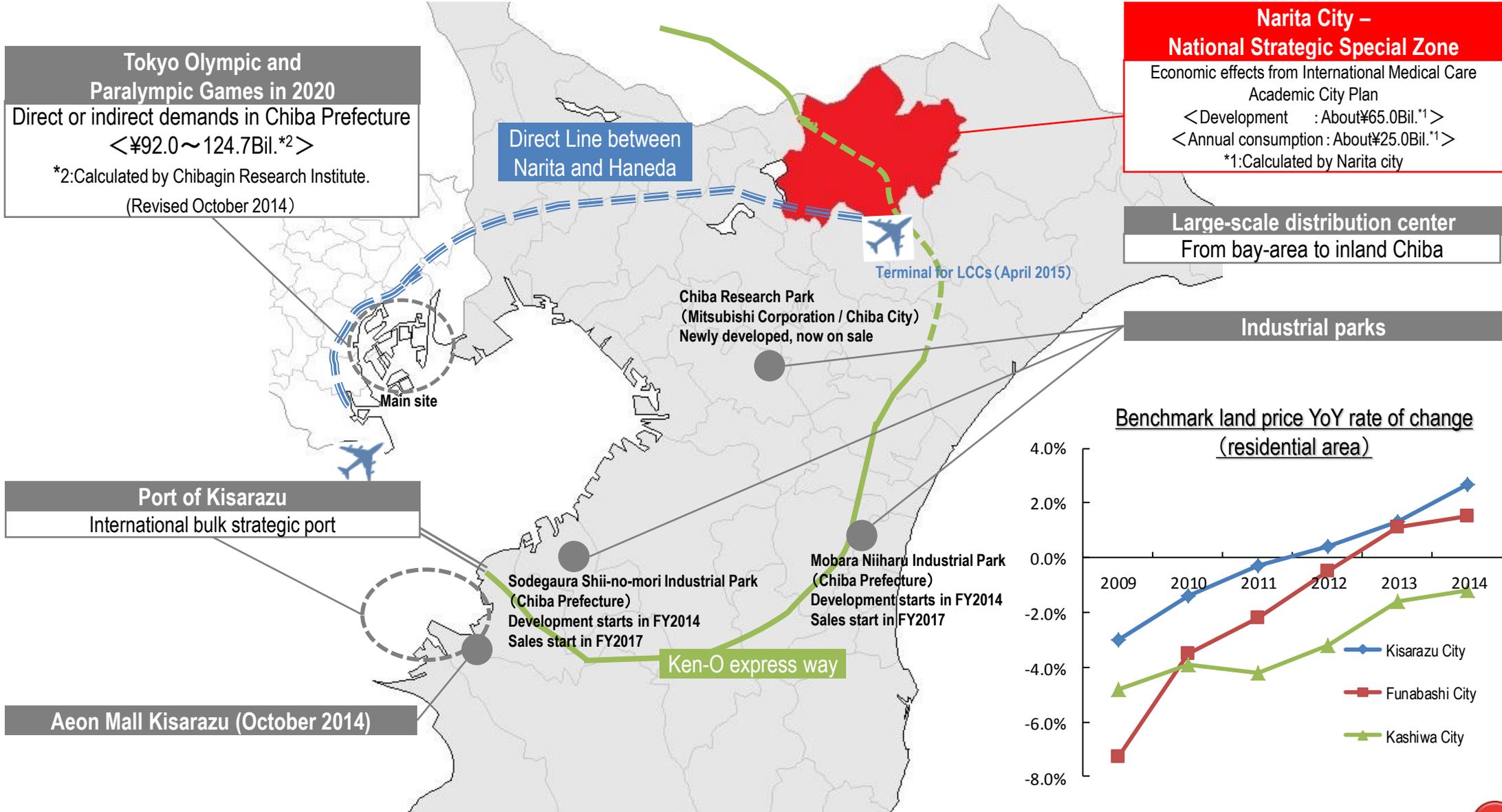
Consolidated Common
Equity Tier1 Capital Ratio
In 13% range

Balance of Loans
Around ¥10 trillion

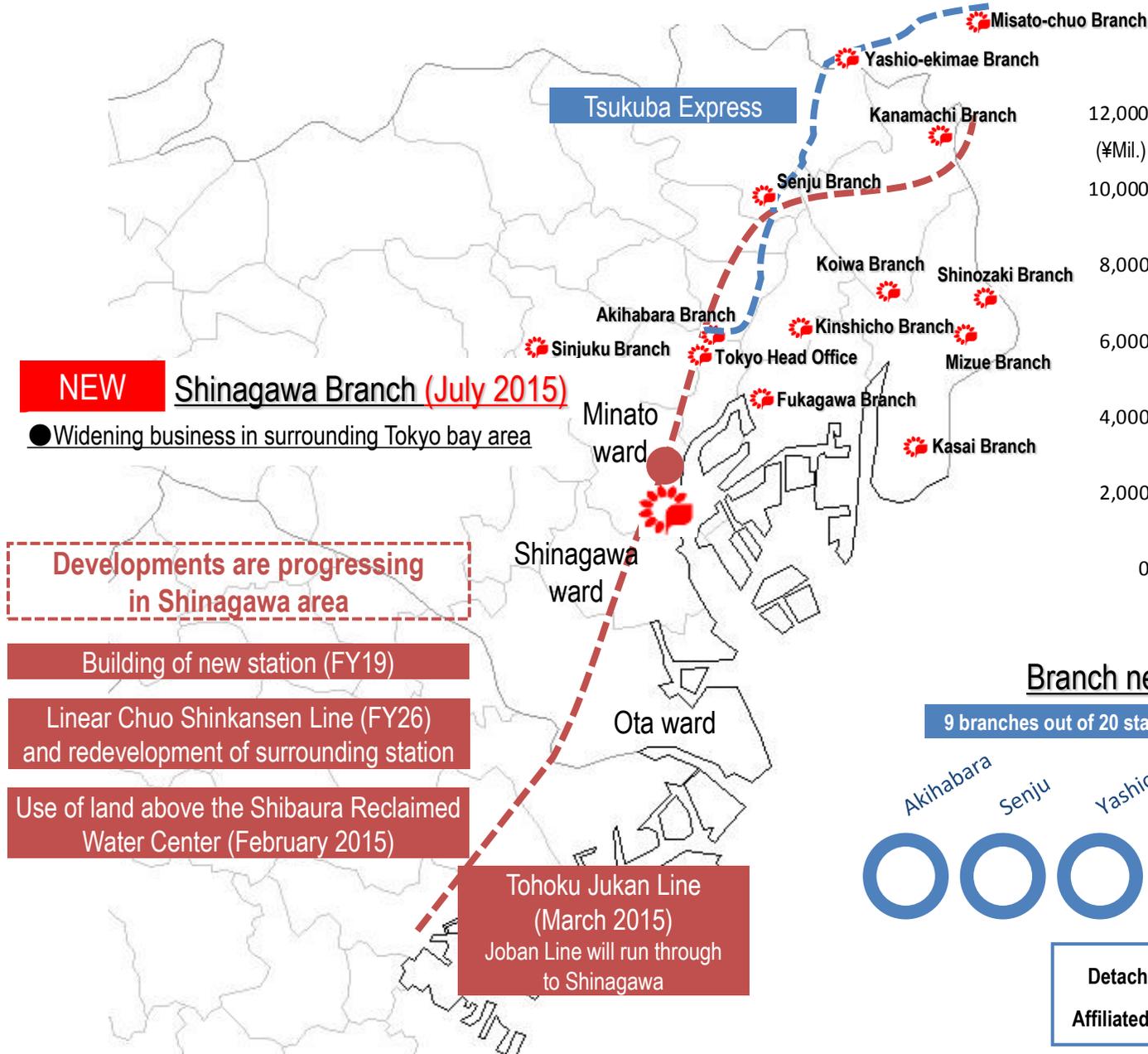
Balance of Deposits
Around ¥12 trillion

Group Total Balance of
Financial Products
Around ¥3 trillion

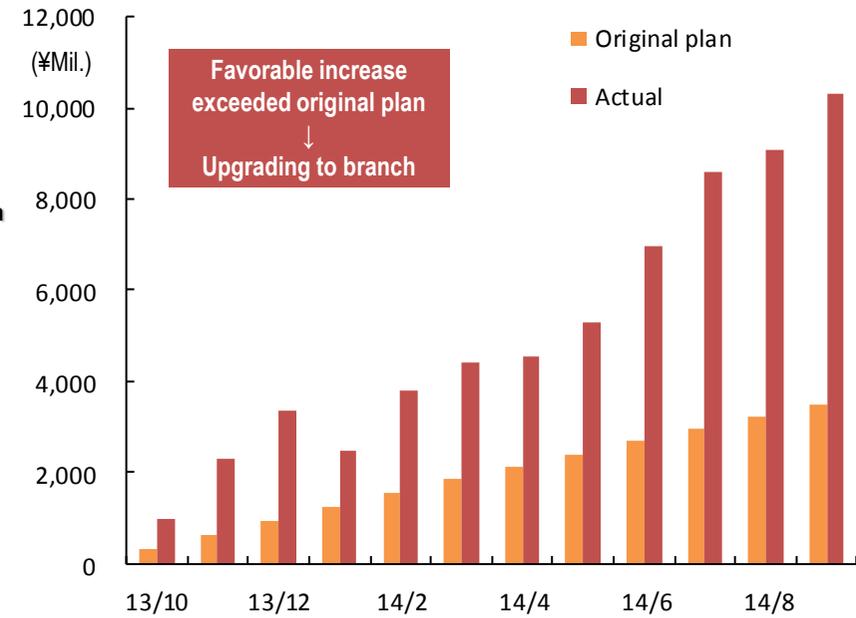
Prefectural economy keeps moderate recovery trend,
the designation of Narita city as a National Strategic Special Zone boosts further growth



Proactive operations in growth areas within and outside Chiba prefecture, Shinagawa Corporate Banking Office will upgrade to branch

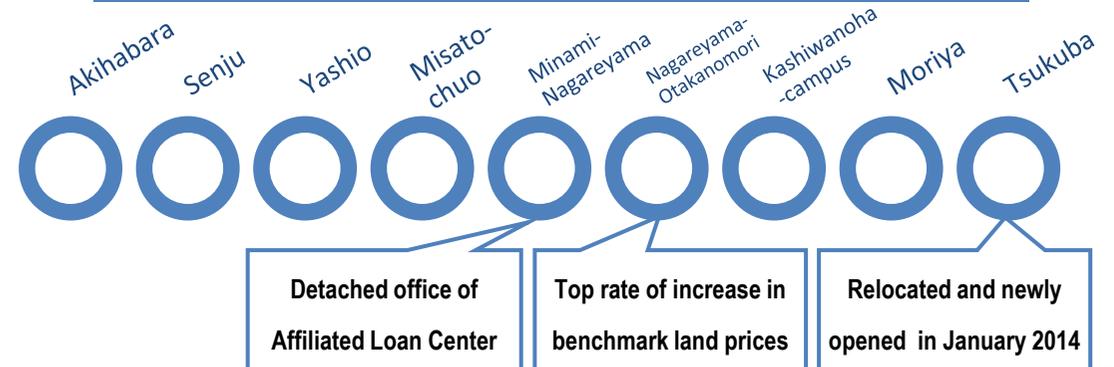


Balance of corporate loans of Shinagawa Corporate Banking Office



Branch network along the Tsukuba Express Line

9 branches out of 20 stations (Largest number of branches of all financial institutions)



Develop sales workforce and specialties, improving business efficiency and promoting active participation of women

Effective business framework

Improving business efficiency

Concentrating consumer loans and asset management staff

NEW

Collaboration work for consumer loans in branch “block”
(Trial from October 2014)

⇒P18

NEW

Area Consultant Team (Trial from October 2014)

⇒P21

Strategic branch network

| | Reorganizations | Function changes |
|---------------|-----------------------------------|---------------------------|
| June 2013 | Amatsu branch⇒ Kamogawa branch | |
| February 2014 | Osawa branch⇒ Futtsu branch | |
| April 2014 | | 2 branches |
| October 2014 | | 3 branches |
| December 2014 | | 4 branches (Scheduled) |



NEW

Specialized staff for corporate customers (July 2014)

⇒P17

Promoting the participation of women

NEW

Diversity Promotion Committee (July 2014)

NEW

Announcement regarding numerical targets for the
appointment of women in management positions (August 2014)

| | As of November 1, 2014 | FY20 |
|-------------------------|------------------------|------|
| Senior management posts | 6.9% | 20% |
| Manager* | 22.5% | 30% |

* Manager who has subordinate staff or who is ranked equally, in charge of work and with responsibilities for the organizational management.

NEW

Diversity Management Division (October 2014)

- First two female General Managers in headquarters organization (October 2014)

NEW

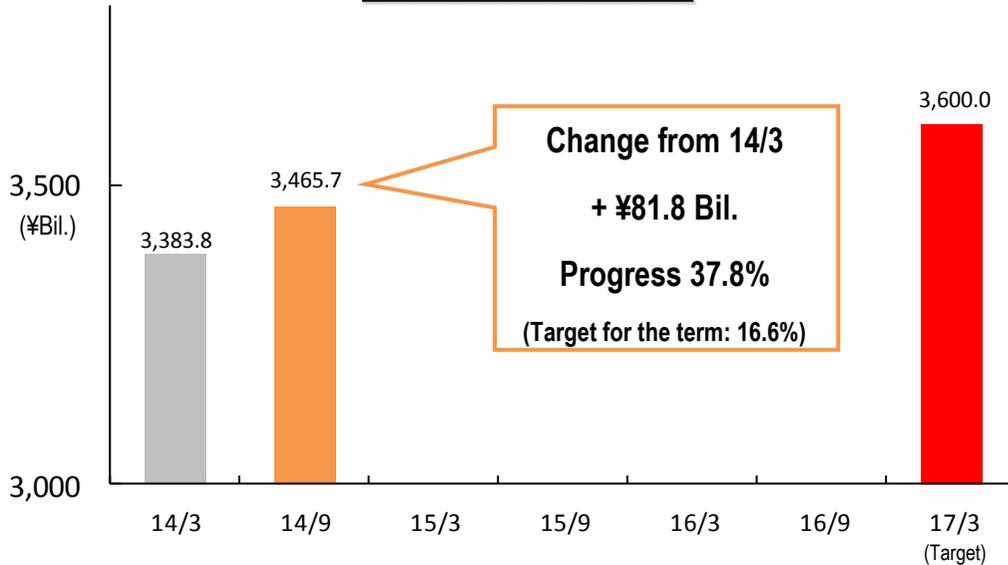
Himawari Nursery School (tentative name)

(Scheduled in March 2015)

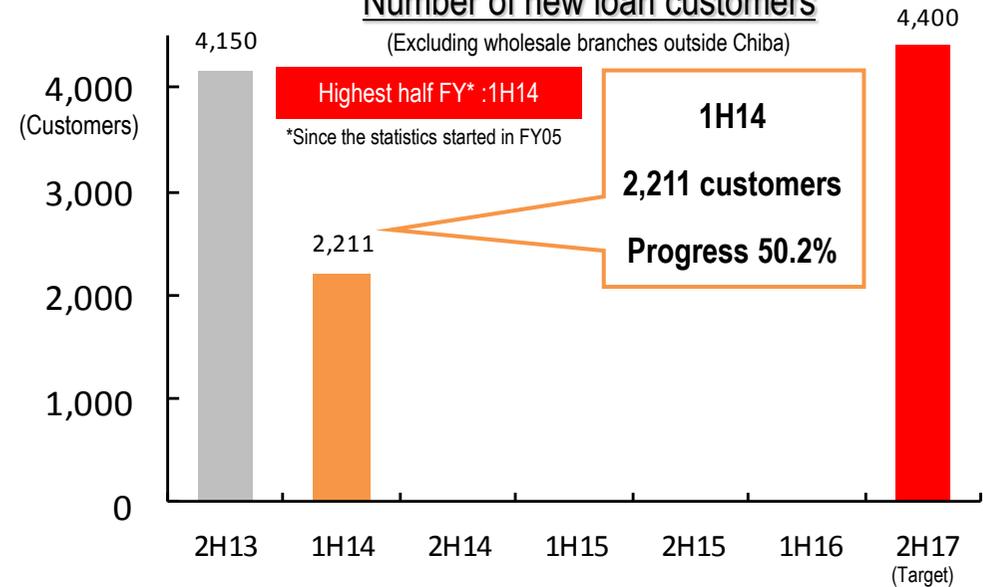
- Setting up with the Chiba Institute of Technology on the campus

Increase mainly in SME loans, pursuing business vigorously

Balance of SME loans



Number of new loan customers



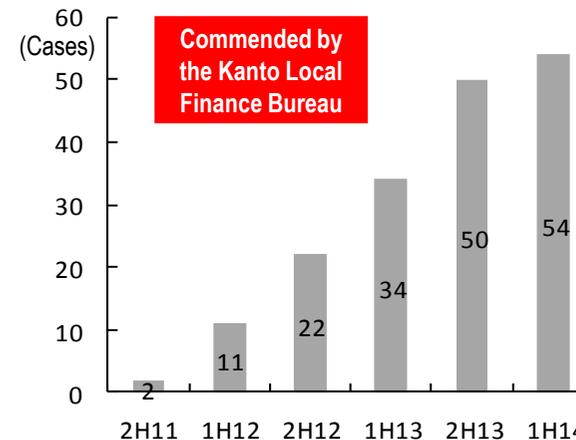
NEW Specialized staff for corporate customers (July 2014)

Clarification and specialization of the role

| | |
|-----------------|--|
| Locations | 63 branches |
| Role | <ul style="list-style-type: none"> • Solution business and management • Enhancing overall business relationship with corporate owners • New customer development and OJT training for young staff |
| Number of staff | 131 staff |
| Other | Network meetings for sharing knowledge |

New loan schemes

Asset-backed loans



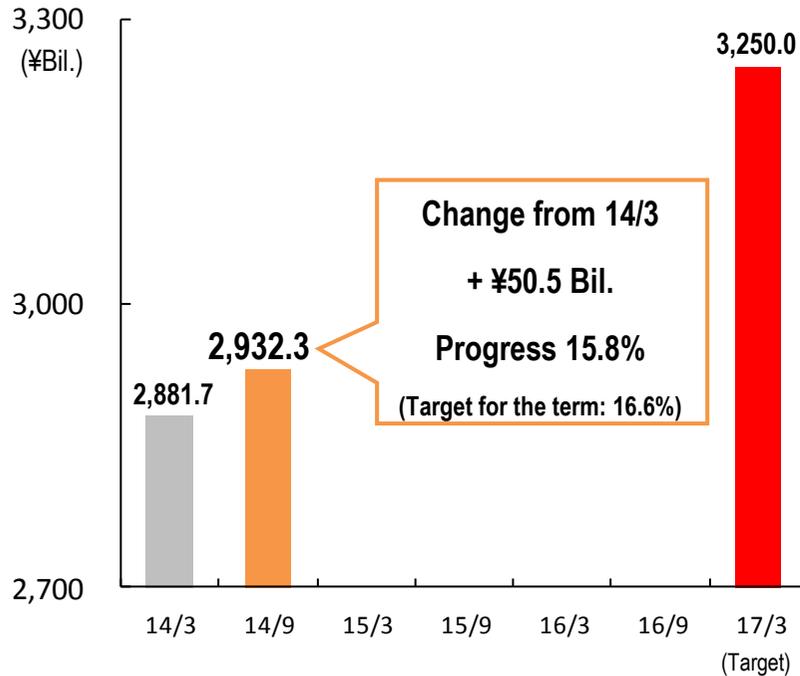
Chibagin Intellectual Property Loan

(May 2014)

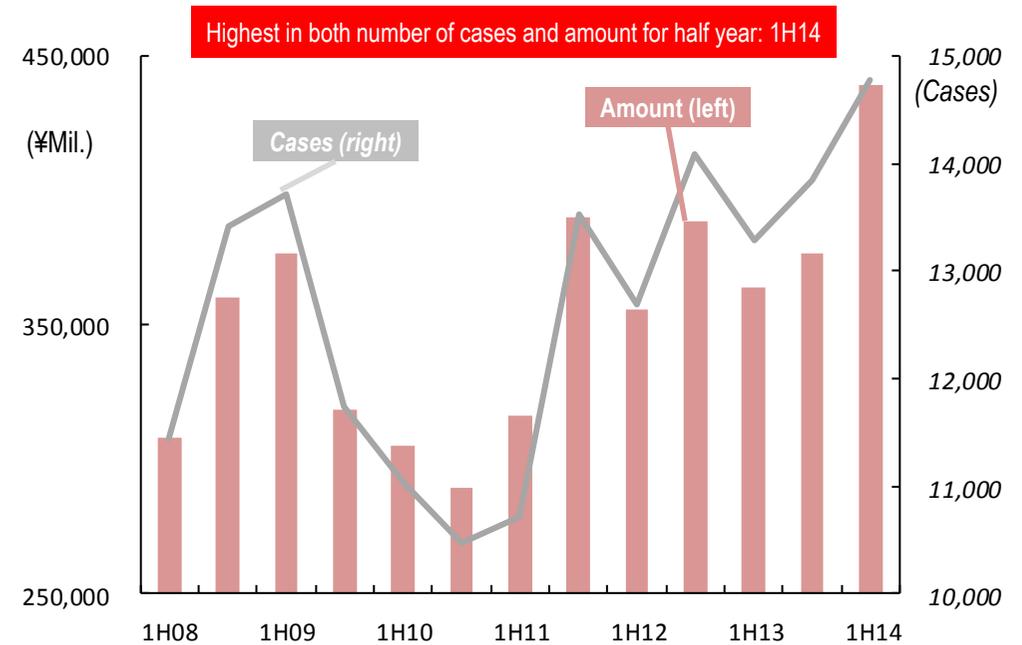
| Requirements (Satisfy the following ①②③) | |
|--|---|
| ① | Possess more than one patent |
| ② | More than ¥10 Mil. of economic value in the evaluation by the Mitsubishi Research Institute |
| ③ | More than ¥100 Mil. of sales, surplus in operating and ordinary profits, not in state of insolvency |

Continuing steady increase in housing loans after the tax increase

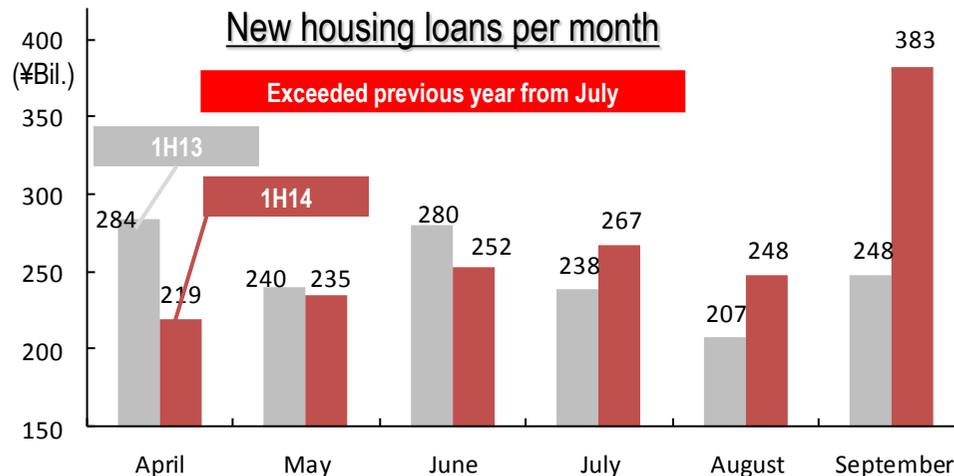
Balance of housing loans



Pre-applications of housing loans



New housing loans per month



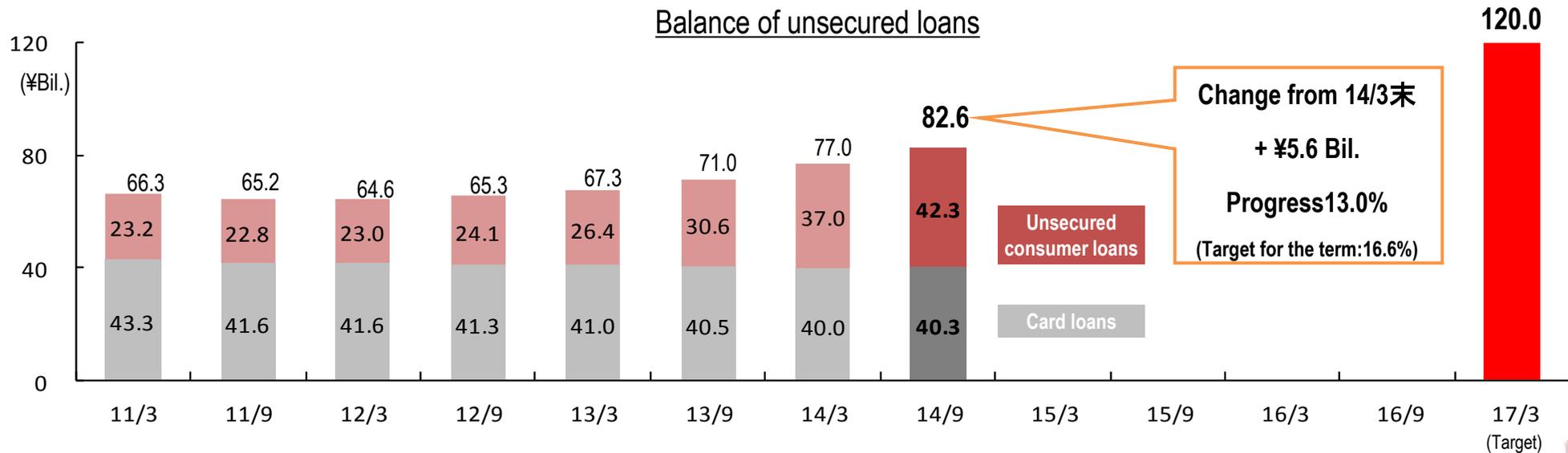
NEW Collaboration work for consumer loans in the block
(Trial from October 2014)

● Started trial in Urayasu block

- Concentrating staff in the block ⇒ Sales by specialized staff
- Enhancing activities at weekends to encourage approaches
- Improving business efficiency

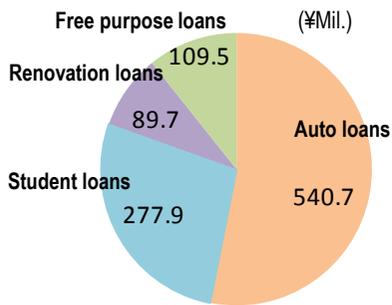
Strengthen competitiveness of consumer loan business, aiming for large increase in unsecured loans

Balance of unsecured loans

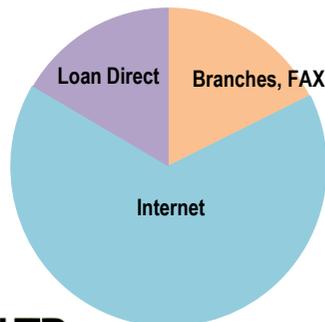


New unsecured loans (1H14)

New loans by product (¥Mil.)



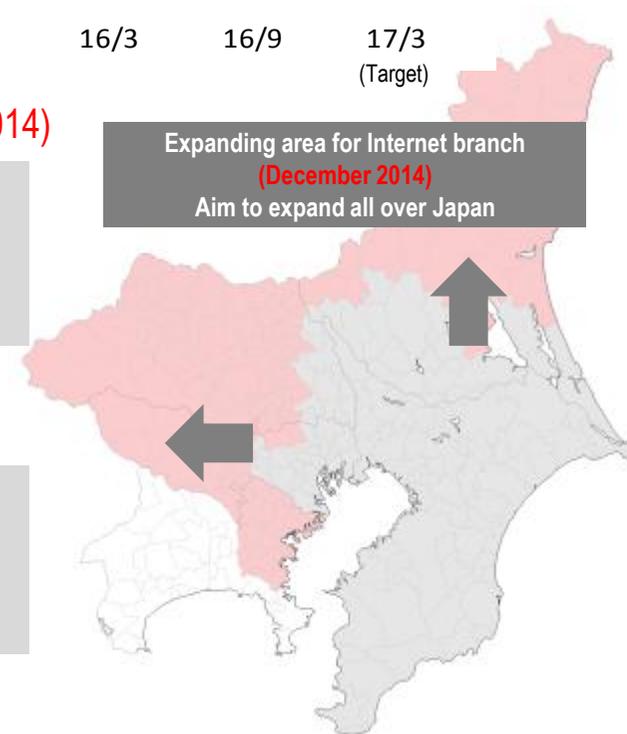
Application ratio by channel



NEW Internet Branch (Opened on August 25, 2014)

- Pursue business model focused on unsecured consumer loans
- Enhance internet banking functions, newly introducing "Application for opening accounts" and "Web bankbook", etc.
- Provide one-time password for security

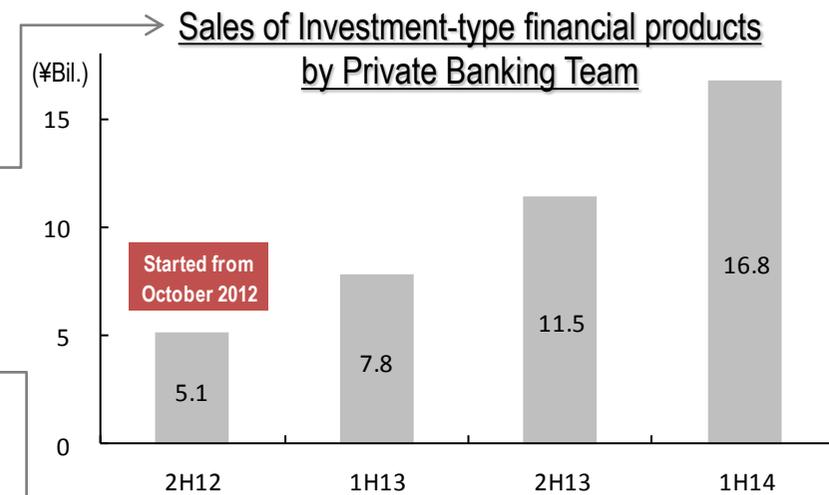
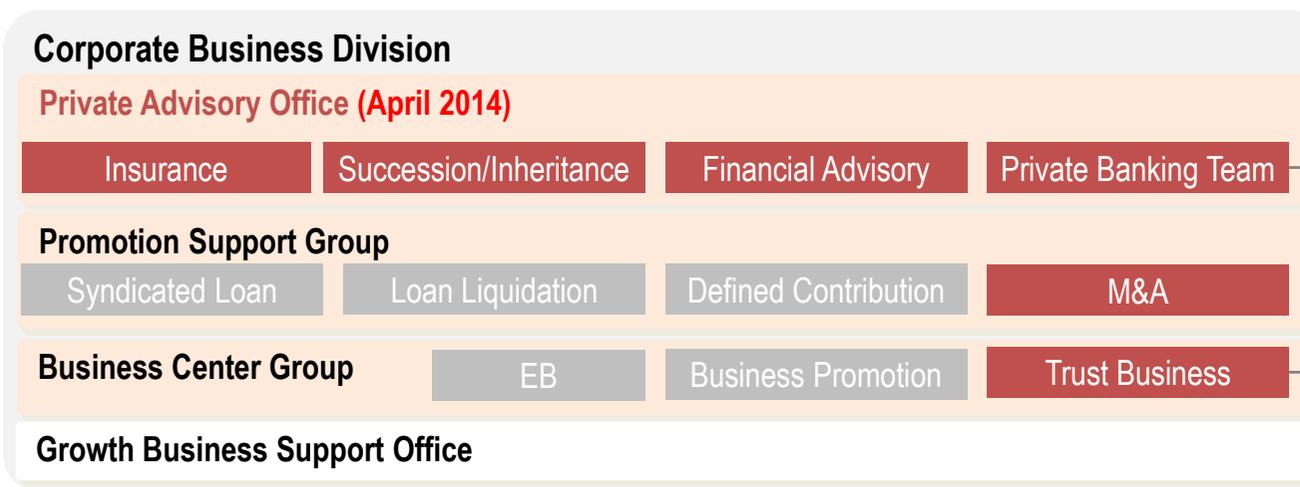
Expanding area for Internet branch (December 2014)
Aim to expand all over Japan



Naming Loans

- Remind customers of specific purposes for loans
- "Nursing Care Loan", "Medical Loan", "Dental Loan", "Beauty Loan" and
 - **NEW** "Study Abroad Loan", etc.

Enhancing transactions with high net worth clients, including expansion of trust business



Trust business products and inheritance related services

| Types | Needs | Products |
|------------------|-------------------------------------|--|
| Financial assets | Asset management | Universal trust (Lombard' Odier Danier Hentsch) |
| | Living donation | Deposit for donating educational funds |
| | | Specific donation trust |
| | Social contribution | Charitable trust |
| | Pension | Recommendation of participation in national pension fund |
| Real estate | Utilization | Land trust and real estate management trust |
| | Inheritance property administration | NEW Introduced as a trust agency of the STARTS Trust (September 2014) |
| Inheritance | Succession | Testamentary trust and support for making will |
| | Inheritance division | Inheritance rearranging |

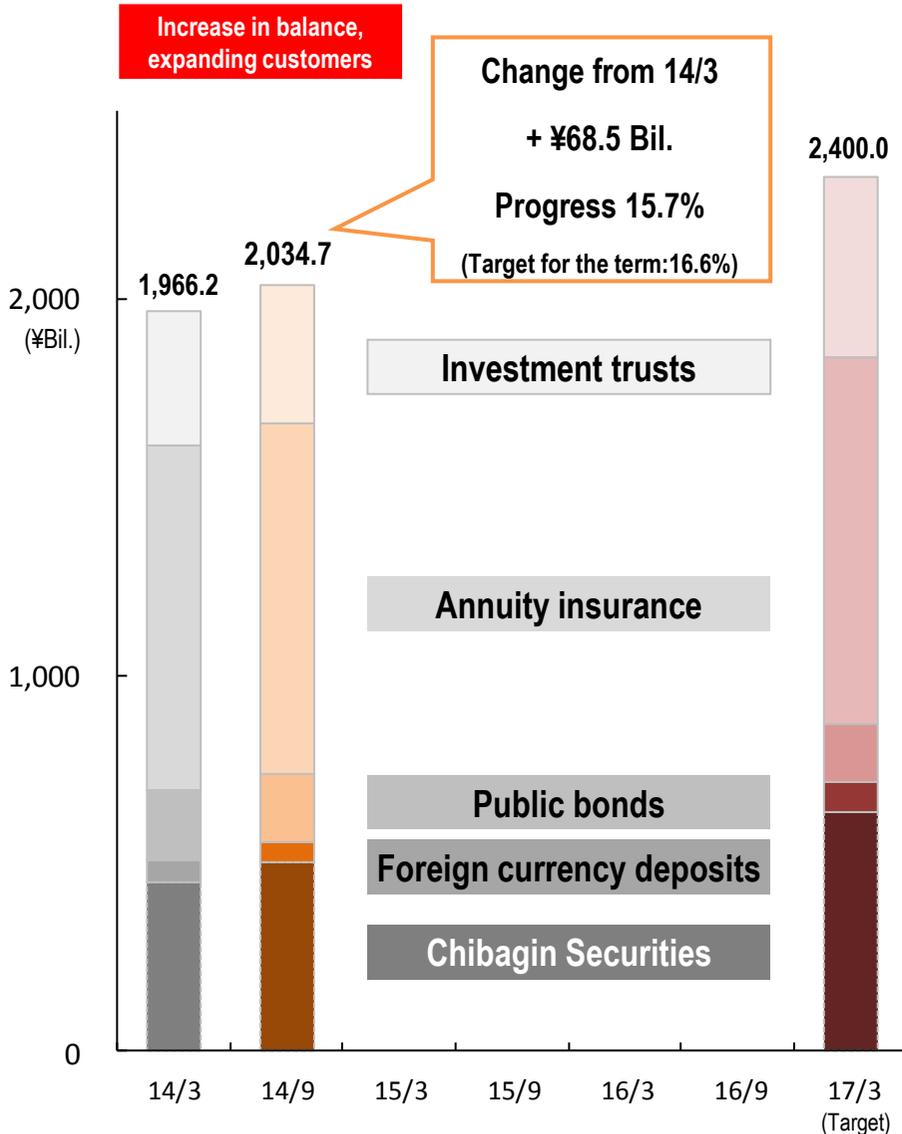


Multifaceted alliance with Lombard' Odier Danier Hentsch

Strengthen services responding to customer's various needs + System financing using trust schemes

Increase in group total balance of financial products, enhancing consulting skills and attractive products

Group total balance of financial products

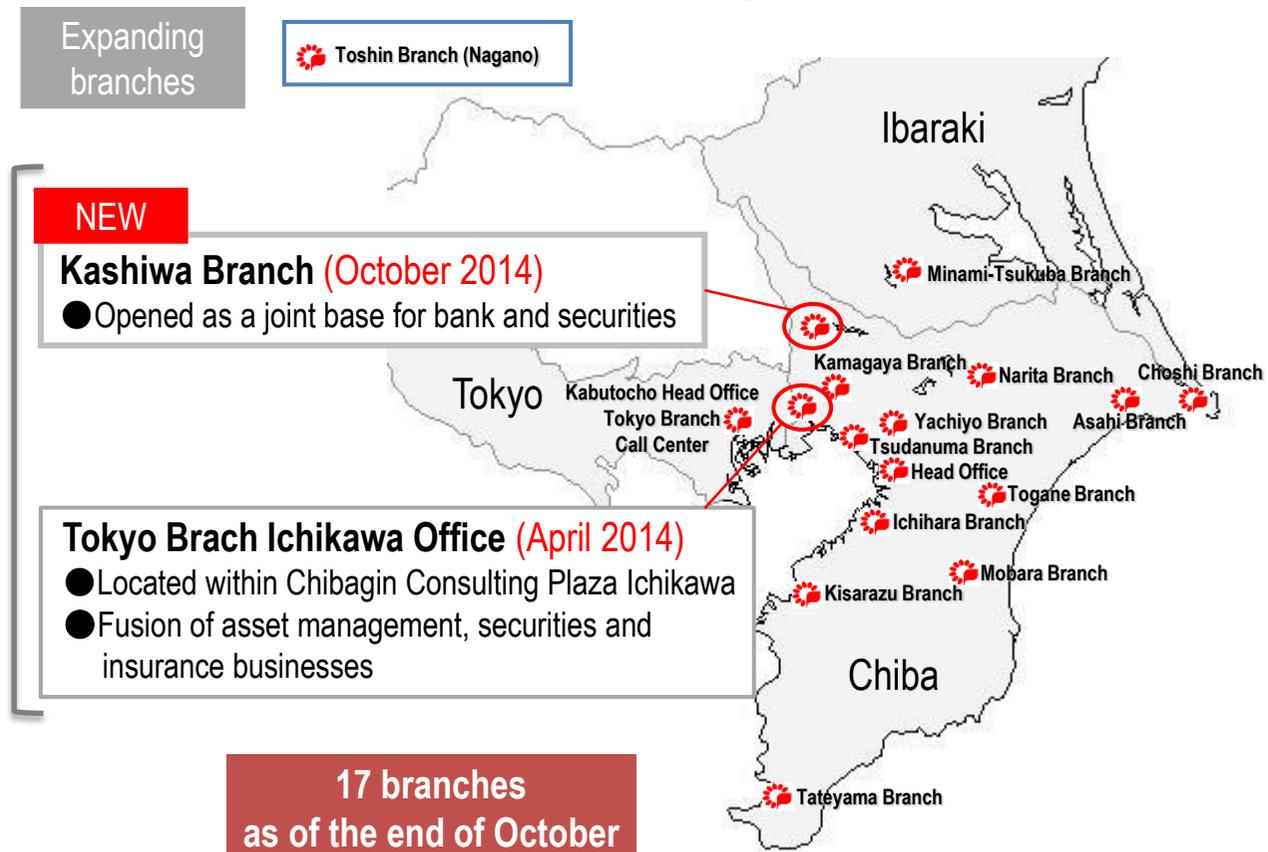


NEW Area Consultant Team (Trial from October 2014)

Started trial in Kashiwa block

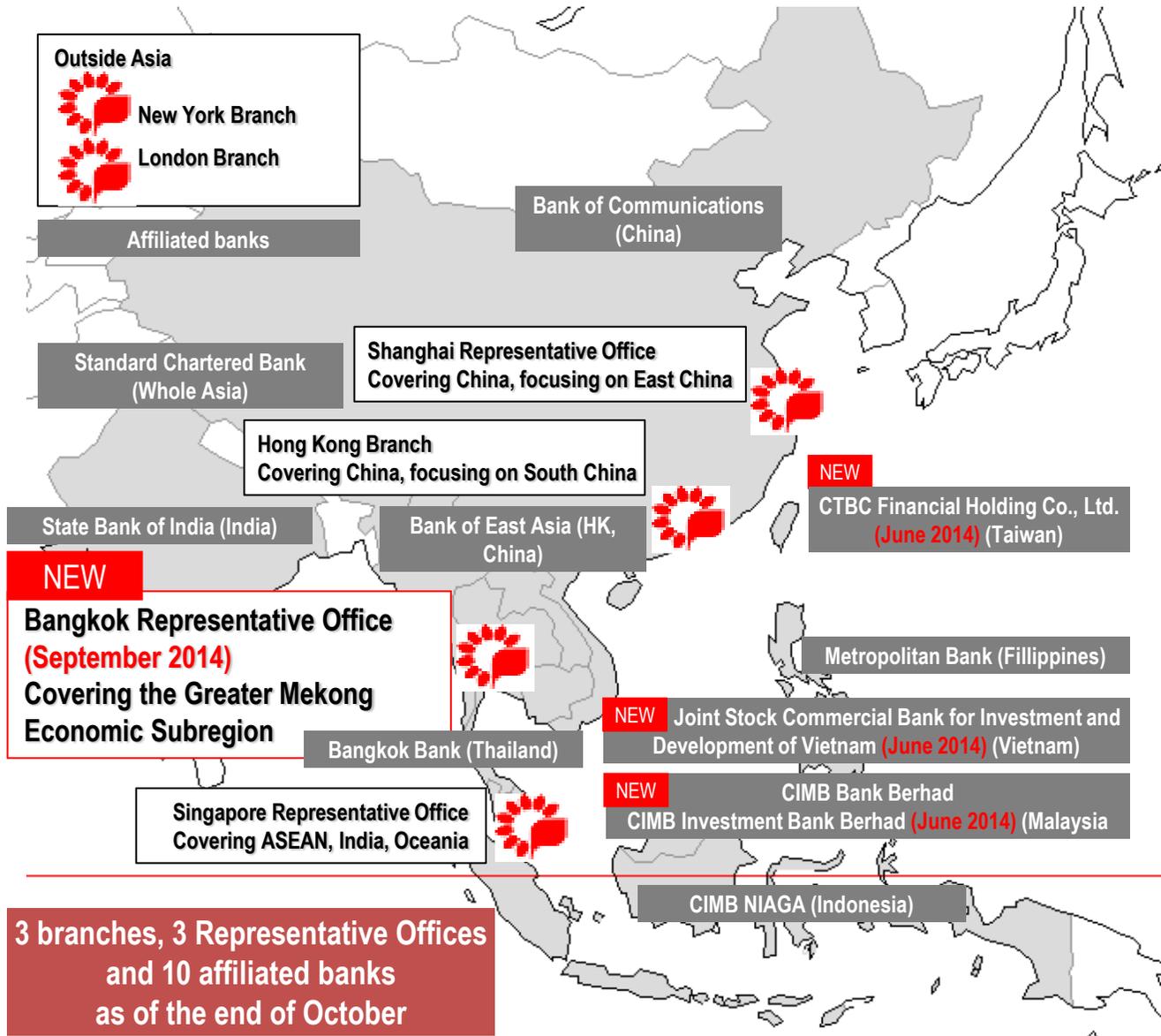
- Concentrating Life Consultants (financial product sales staff) at one office in the block
- Specialized staff overviews the block and approaches customers strategically
- Improving skills by organizing the team
- Job efficiency in branches

Branch network of Chibagin Securities

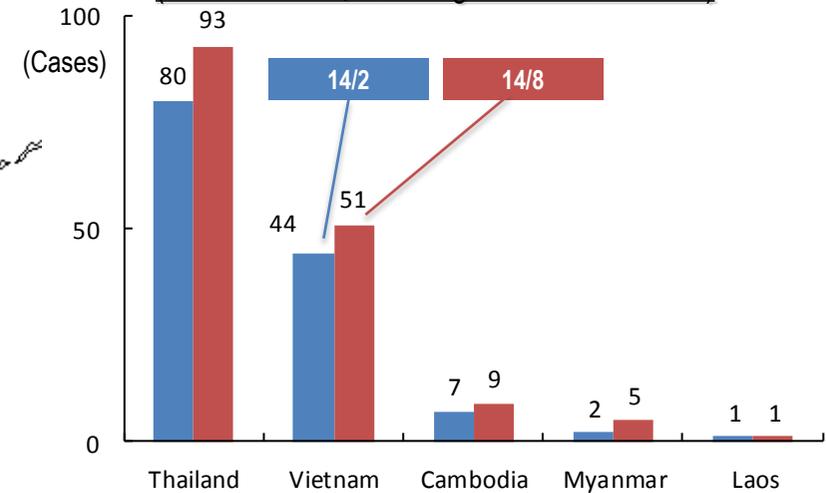


Enhancing Asian network, including Bangkok Representative Office and expansion of alliances with foreign banks

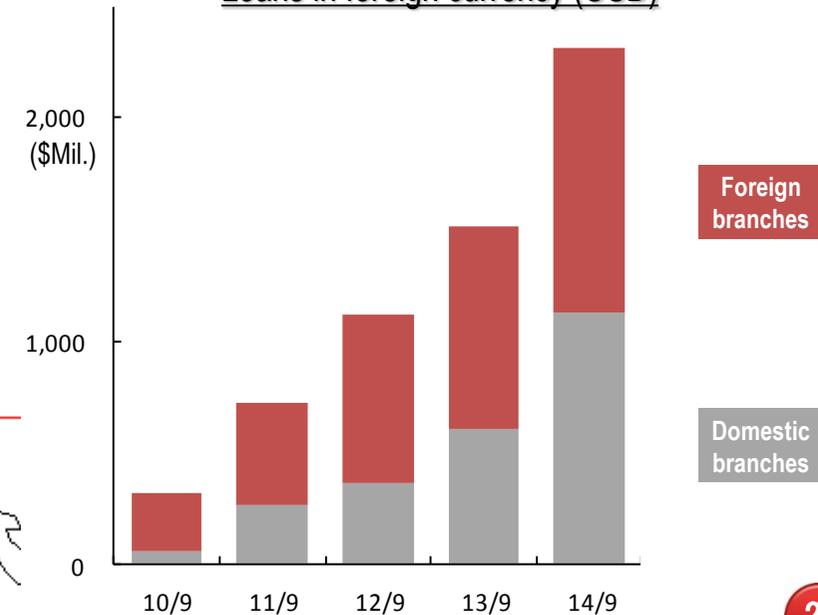
Asian network



Number of customer businesses in the Greater Mekong Economic Subregion (Just revaluated, excluding wholesale branches)

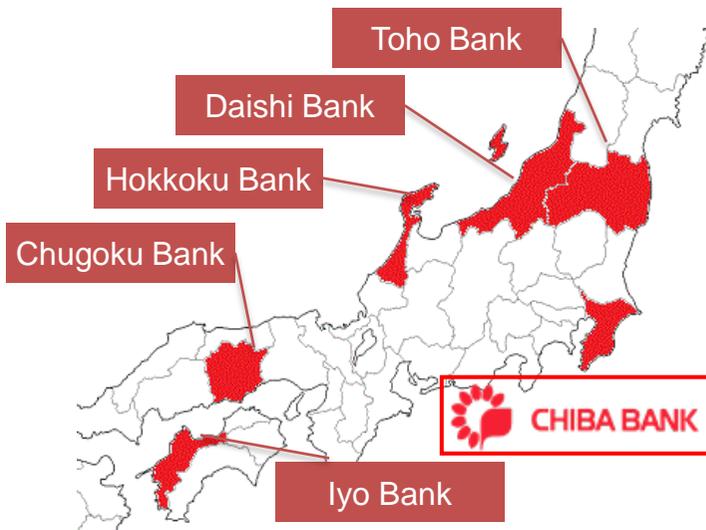


Loans in foreign currency (USD)



Aggressive stance for making alliances in various fields

TSUBASA Project (March 2008 ~)



NEW

Cooperation in Market and International Businesses (September 2014)

- Further strengthen the cooperation in market and international businesses
 - ① Exchange of human resources
 - ② Collaboration in market and international businesses
 - ③ Sharing of knowhow

Agreement on Emergency Backup (April 2014)

Cooperation on Mainframe System (Announced October 2012)



Scheduled January 2016

Daishi Bank

Scheduled January 2017

Chugoku Bank

Scheduled May 2017

Progress on schedule

Cooperation on Subsystem

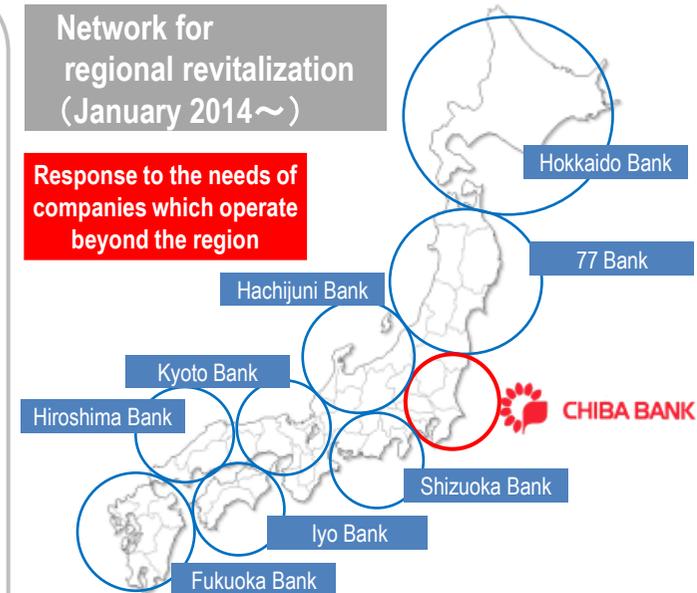
Call Center System
(March 2010)

CRM System
(July 2010)

Branch System
(1st Half of FY2011)

Network for regional revitalization (January 2014 ~)

Response to the needs of companies which operate beyond the region



NEW

Investment in "Fund for assisting regional healthcare industry" (September 2014 ~)

Members



Mizuho Bank

Joyo Bank

Bank of Yokohama

Fukuoka Bank

Nishi-Nippon City Bank

Yokohama Capital

REVIC Capital

AGS Consulting

Contribution to developments of regional healthcare infrastructures

First Basel III-compliant Subordinated Bonds and USD denominated Senior Unsecured bonds in regional bank sector

NEW

Basel III - compliant Subordinated Bonds (August 2014)

First by a regional bank

First by a non-holding company

| Bond name | Term | Total amount | Interest rate | Payment date | Maturity date | Note |
|---|----------|----------------|------------------|-----------------|-----------------|---|
| JPY 30,000,000,000 Basel III-compliant Subordinated Unsecured Bonds due 29 Aug 2024 | 10 years | JPY 30 billion | 0.911% per annum | August 29, 2014 | August 29, 2024 | Adding Tier2 capital for first five years, decreasing on daily basis thereafter |

Medium term management plan
Increase risk assets

Maintain sufficient required capital level for increasing risk assets

NEW

U.S. Dollar Denominated Senior Unsecured Bonds (October 2014)

First by a regional bank

| Bond name | Term | Total amount | Interest rate | Payment date | Maturity date | Note |
|--|---------|-----------------|-----------------|------------------|------------------|--------------|
| USD 300,000,000 Senior Unsecured Bonds due 30 Oct 2019 | 5 years | USD 300 million | 2.55% per annum | October 30, 2014 | October 30, 2019 | Regulation S |

Medium term management plan
Stabilize USD funding

Increase USD stable funding ratio for raising assets in foreign currencies

Solid capital base in quality and quantity, effective use of capital for our development

Enough for tightening regulations

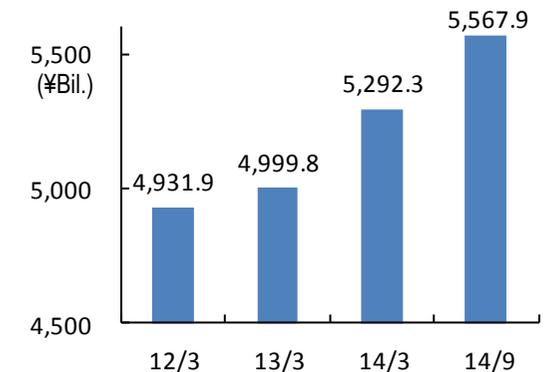
Common equity Tier1 capital ratio

| 13/3 | 13/9 | 14/3 | 14/9 |
|--------|--------|--------|--------|
| 12.90% | 13.03% | 12.85% | 12.51% |

Steady growth in risk assets

- ✓ Growth in loan volumes through vigorous business development
- ✓ Proactive risk-taking with variety of assets
- ✓ Strategic branch expansion

Consolidated risk assets



Keep stable dividend policy and proactive approach toward shareholder returns

| | FY04 | FY05 | FY06 | FY07 | FY08 | FY09 | FY10 | FY11 | FY12 | FY13 | FY14 (Projection) |
|--|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------------------|
| Annual cash dividend per share | ¥6 | ¥7 | ¥9 | ¥11 | ¥11 | ¥11 | ¥11 | ¥11 | ¥12 | ¥12 | ¥12 |
| <div style="display: flex; justify-content: center; align-items: center;"> <div style="width: 80%; height: 20px; background-color: red; margin-right: 10px;"></div> Keep stable dividend policy </div> <div style="display: flex; justify-content: center; align-items: center; margin-top: 10px;"> <div style="width: 40%; height: 20px; background-color: red; margin-right: 10px;"></div> Flexible acquisition of own shares </div> | | | | | | | | | | | |
| (¥Bil.) | FY04 | FY05 | FY06 | FY07 | FY08 | FY09 | FY10 | FY11 | FY12 | FY13 | FY14 (Projection) |
| Annual cash dividend (a) | 5.0 | 6.1 | 8.0 | 9.8 | 9.8 | 9.8 | 9.7 | 9.6 | 10.3 | 10.2 | 9.9 |
| Acquisition of own shares (b) | - | - | - | - | - | - | 5.0 | 5.8 | 9.4 | 9.9 | 9.9 |
| Shareholder returns (c)=(a)+(b) | 5.0 | 6.1 | 8.0 | 9.8 | 9.8 | 9.8 | 14.8 | 15.4 | 19.8 | 20.2 | 19.9 |
| Non-consolidated net income (d) | 34.3 | 46.7 | 50.1 | 44.6 | 11.3 | 36.2 | 38.1 | 36.0 | 41.2 | 43.2 | 44.0 |
| Payout ratio (a)/(d)*100 | 14.7% | 13.0% | 16.0% | 22.0% | 86.8% | 27.1% | 25.6% | 26.7% | 23.5% | 23.6% | 22.7% |
| Shareholder return ratio (c)/(d)*100 | 14.7% | 13.0% | 16.0% | 22.0% | 86.8% | 27.1% | 38.9% | 42.9% | 48.0% | 46.8% | 45.4% |

Acquired own shares from

July to September 2014

13.3 million shares

¥9.99 Bil.