July 15, 2025

The Chiba Bank, Ltd. Chibagin Securities Co., Ltd.

Progress of Initiatives for Improvement and the Prevention of recurrence Regarding Administrative Actions Issued by the Kanto Local Finance Bureau

On June 23, 2023, The Chiba Bank, Ltd. (President: Tsutomu Yonemoto) ("Chiba Bank" or "the Bank") was issued with the administrative actions (Business Improvement Order) for situations where a problem related to the investors' protection was raised by the Kanto Local Finance Bureau, pursuant to Article 51-2 of the Financial Instruments and Exchange Act, regarding the financial instruments intermediary business related to the solicitation and sales of structured bonds. In accordance with Article 51 of the Financial Instruments and Exchange Act, Chibagin Securities Co., Ltd. (President: Keita Ochi) ("Chibagin Securities") was issued with the administrative actions (Business Improvement Order) from the Kanto Local Finance Bureau regarding business operations that violate the suitability principle for solicitation and sales of structured bonds.

Chiba Bank and Chibagin Securities reported to the Kanto Local Finance Bureau the progress of initiatives for improvement and the prevention of recurrence (As of June 30, 2025) of their respective business improvement reports to the Kanto Local Finance Bureau, based on each business improvement order mentioned above, on July 24, 2023.

Progress in initiatives to improve and prevent recurrence is as shown in the attachment.

Chiba Bank and Chibagin Securities will continue to make the whole company efforts to improve operations and prevent recurrence of these issues while striving to regain the trust of all our stakeholders, including our customers.

End

(Attachment)

Progress of Initiatives for Improvement and the Prevention of recurrence Regarding the Administrative Actions Issued by the Kanto Local Finance Bureau (Overview) On June 23, 2023, The Chiba Bank, Ltd. ("Chiba Bank") was issued with the administrative actions (Business Improvement Order) for situations where a problem related to the investors' protection was raised, pursuant to Article 51-2 of the Financial Instruments and Exchange Act, regarding the financial instruments intermediary business related to the solicitation and sales of structured bonds. In accordance with Article 51 of the Financial Instruments and Exchange Act, Chibagin Securities Co., Ltd. ("Chibagin Securities") was issued with the administrative actions (Business Improvement Order) regarding business operations that violate the suitability principle for solicitation and sales of structured bonds. Taking this situation very seriously, and each company has formulated a business improvement plan, including efforts to prevent recurrence, based on a fundamental cause analysis as an initiative for improvement.

Since the establishment of the relevant business improvement plan, we have made the whole company initiatives to improve operations and prevent recurrence of these issues. We will continue to steadily implement initiatives for improvement and prevention of recurrence, while striving to regain the trust of all our stakeholders, including our customers.

Progress of the entire effort

- Based on the penetration of the Purpose and Vision, we steadily implemented various measures, such as reviewing the
 organizational structure and evaluation system, planning training and study sessions, etc., and completed the implementation
 of all measures in business improvement plan for both Chiba Bank and Chibagin Securities.
- We will continue to widely collect feedback from customers, shareholders, group executives and employees, and other stakeholders, and use it in the PDCA cycle for improvement, thereby ensuring that our efforts are penetrated and firmly rooted in the organization.

 At present

Establishment of frameworks based on the business improvement plan

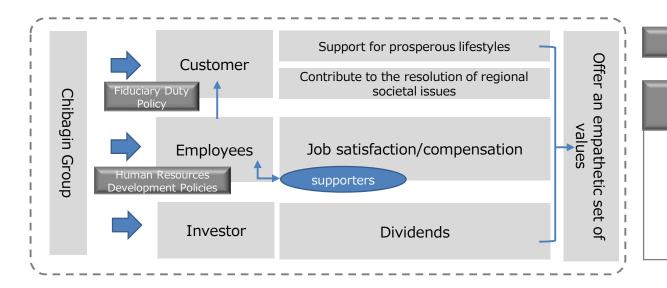
Execution and effectiveness verification of each measure

Penetration / Establishment

Penetration and thoroughness of the Purpose, Vision, Fiduciary Duty, Human Resource Development Policy P4					
Chiba Bank					
Establishment of the business operation system P7	Strengthening comprehensive proposal capabilities in the personal business	Elimination of incentives in the personal business			
Strengthening the internal management system	Strengthening 1st line functions	Strengthening 2nd line functions	Strengthening 3rd line functions		
Strengthening the business management system	Strengthening group governance	Reform of organizational culture			
	Building a new business model linking with the banking and securities				
	Chibagin	Securities			
Strengthening the business management system P 11	Strengthening governance by management team	Reform of organizational structure	Reform of corporate culture		
Establishment of the P12	Strengthening confirmation of the compliance suitability principle	Sophistication of product selection process			
business operation system	Review of performance award system and personnel evaluation system	Review of Human Resource development system and training system			
Strengthening the	Strengthening 1st line functions	Strengthening 2nd line functions	Strengthening 3rd line functions		
internal management system	Strengthening complaint response	Strengthening checks and balances by banks			

Purpose

To create a local community better suited to bringing each person's hope to life



Fiduciary Duty Policy -Policy for acting "for the customer"-

Human Resources Development Policy
-Policy for "Promoting the growth and development of employees"-

"Become someone who keeps fighting for the customer". For customers, local communities, colleagues, families and ourselves.

think things through

utilize your own strengths

gain more supporters

Three Pledges - Action principles for the achievement of the Purpose and the implementation of fiduciary duty-

Whenever making a proposal to a customer or making a business decision, we always stop and think, will this proposal or decision lead to

the realization of the customer's wish

a solution to the customer's problem

the realization of prosperous lifestyles for the customer

Vision

An Engagement Bank Group that works closely with the community

Main measures	Major initiatives to date (until June 2025)	Major future initiatives
Penetration and tho Human Resource De	roughness of the Purpose, Vision, Fiduciary Duty Policy, evelopment Policy	
Penetration and thoroughness of the Purpose and Vision	 The Purpose and Vision on business card and release paper, etc. (the first half of FY2023). Establishment of "Purpose and Vision Penetration Project Team," Sales Branch Subcommittee," and "Group Company Subcommittee" to promote the Purpose and Vision, FD Policy, Human Resource Development Policy, and other departmental measures in a unified and cross-organizational manner (Nov. 2023). Started using the company logo with the Purpose for group companies (the second half of FY2023). "IR Day", an IR event focusing on business improvement and governance, was held (Apr. 2024). "Group Company Opinion Exchange Meeting" was held by group company employees (first session: May. 2024, second session: Sep. 2024,third session: Dec. 2024). Measures taken since the Administrative Action and the status of efforts to improve operations and prevent recurrence, including the penetration of the Purpose and Vision, were published in the "Integrated Report 2024" (Jul. 2024). Conducted CX survey *1 and directors and audit & supervisory board member exchanged opinions on the results. CX index, a customer loyalty indicator, increased year-on-year (Feb. 2025). Started "Customer Contribution Information Meetings" at all comprehensive branches, in which customer needs are used as a starting point to discuss solutions in the branch (continued after Oct. 2024). Videos of good practices were posted on Chibagin Academy (see Appendix, P10) and other sites (Feb. 2025). Resolved to assign of the "Chief Sustainability Officer (Group CSuO)" and newly-established "Sustainability Promotion Division" to promote sustainability management across the Group (Mar. 2025). Exchange of opinions among president, executives, branch and headquarters employees, and group company employees on the theme of the next mid-term plan was held (869 employees in total participated) (Apr. 2025 - May. 2025). The seventh session of "Purpose and Vision Penetration Project Team"	 The eighth session of "Purpose and Vision Penetration Project Team" will be held (Sep. 2025). Briefing for employees on the status of the formulation of the next mid-term plan will be held (Jul. 2025).

^{*} The measures that have already been implemented in the "Major future initiatives" in the material released on April 15, 2025 have been transcribed into "Major initiatives to date". New initiatives, additional measures, etc.is highlighted.

^{※1} Research on customer loyalty indicators and CX index is based on CXMM® of Nomura Research Institute, Ltd CXMM®is a registered trademark of Nomura Research Institute, Ltd. (https://www.nri.com/jp/service/solution/fis/cxmm)

Main measures	Major initiatives to date (until June 2025)	Major future initiatives
Penetration and thor Human Resource Dev	oughness of the Purpose, Vision, Fiduciary Duty Policy, relopment Policy	
	 Established Fiduciary Duty Handbook and the "Three Pledges" (Principles of Conduct for Executives and Employees) (Oct. 2023). Started of Fiduciary Duty monthly study meeting (continued after Oct. 2023). 	
	• Setting 23rd of each month as the "Fiduciary Duty Day" and started to distribute video messages from executives (Continued after Dec. 2023).	
Penetration and	• Started "Fiduciary Duty Hearing" for the purpose of surveying the penetration of Fiduciary Duty Policy, etc., and collecting opinions of branch employees on various measures, etc. (continued after Dec. 2023, implemented at total of 72 branches).	 Fiduciary Duty policy will be revised to clarify it as the Group-wide "Chiba Bank Group Policy
thoroughness of the Fiduciary Duty Policy	• Signed an advisory agreement with an outside consulting firm for Fiduciary Duty penetration (Jan. 2024).	for Customer-Oriented Business Operations
Tradelary Bacy Folicy	• Implemented the "Special Fiduciary Duty Award" to commend the excellent efforts of the "customer- oriented business management," which is an important pillar in the realization of the Purpose (the second half of FY2023, group companies were added to the scope from the first half of FY2024).	(Jul. 2025) .
	Presentation by the external advisor at meeting of all branch managers (Apr. 2024).	
	Published the Q&A on Fiduciary Duty (May. 2024).	
	• Reporting of businesses adopting "the Principles for Customer-Oriented Business Operations" to the Financial Services Agency (Jul. 2024).	
	Human Resources Division started giving advice on careers in line with the Human Resource Development Policy during the annual personnel interview (Continued after Oct. 2023).	
	 Conducted training for managers on coaching skills for vision formulation and penetration (Jul. 2023 – Sep. 2024). 	
Penetration and thoroughness of the Human Resource	• Linked the employee performance evaluation system to the Human Resource Development Policy (continued after the first half of FY2024).	 Consider additional measures, etc. as appropriate, in conjunction with the full-scale introduction of
Development Policy	 Incorporated the Fiduciary Duty element into the target setting of bonus evaluation (continued after the first half of FY2024). 	the career counseling system.
	• Started establishing a "Career Counseling System" to support employee's career development, and implemented career counseling at some sales branches on a trial basis (Nov. 2024 – Mar. 2025).	
	 Full-scale introduction of "Career Counseling System" (Apr. 2025). 	

^{*} The measures that have already been implemented in the "Major future initiatives" in the material released on April 15, 2025 have been transcribed into "Major initiatives to date". New initiatives, additional measures, etc.is highlighted.

Main measures Major initiatives to date (until June 2025)		Major future initiatives
Establishment of the (problem of incentive	e operational management system re mechanism)	
Strengthening comprehensive proposal capabilities in the personal business	 Implemented four major measures to investment trust (Apr. 2023 onwards in sequence). ① Improving financial literacy of customers by building an asset management portal site ② Provide highly convenient non-face-to-face channels, including investment trusts of app ③ Specialization of "careful explanation/ convincing proposal" through paperless investment trust procedures ④ Introduce Advanced consulting proposals through the use of the proposal tool the "Okane no Basket" (Money Basket) Started dispatching trainees to be trained as specialists who can provide comprehensive consulting services for individuals and dispatch of 30 trainees completed (continued after FY2023). Launched customer satisfaction questionnaire on the "Okane no Basket" (Money Basket) (continued after Feb. 2024). Started providing executive lectures, face-to-face training, video contents, and support tools about individual comprehensive consultants (continued after Apr. 2025). 	 Train specialists who can provide comprehensive consulting services for individuals is planned to be 50 (through FY2025). Enhancement of individual comprehensive consulting proposals.
Elimination of incentives in personal businesses	 Established the Banking and Securities Strategic Review Committee, and froze the profit targets of Chibagin Securities (Jul. 2022). In principle, the introduction of customers to Chibagin Securities by Chiba Bank was suspended (Jul. 2022). New sales of structured bonds were completely suspended (Aug. 2022). Abolished the profit target for the individual division of bank branches and reviewed the assessment system by Fiduciary Duty and activity volume, etc. (Oct. 2023). Completely eliminated the revenue return incentive from Chibagin Securities that had been generated when a customer referred by the Bank, closing a deal (Oct. 2023). Launched a new performance award system with targets set on a self-reported basis by sales branches (the second half of FY2024), continued self-reporting of targets and simplification of performance award items (the first half of FY2025). Added evaluation item on "Customer-Oriented Business Operations" in performance awards (the second half of FY2024). Conducted management reform training for general managers and senior deputy general managers of sales branch with the aim of strengthening sales skill leadership and acquiring management skills (Jan. 2025). 	 Sophistication of the system of self-reporting of targets. Consideration of performance award system after the second half of FY2025.

^{*} The measures that have already been implemented in the "Major future initiatives" in the material released on April 15, 2025 have been transcribed into "Major initiatives to date". New initiatives, additional measures, etc.is highlighted.

Main measures	Major initiatives to date (until June 2025)	Major future initiatives
Strengthening t	he internal management system	
Strengthening 1st line functions	 Efforts to Understand the actual status of the workplace Opening of "Chocotto line" to group companies (Sep. 2023) Conducted engagement surveys for employees (first survey: Sep. 2023, second survey: Apr. 2024, third survey: Oct. 2024, fourth survey: Apr. 2025). Talent management system "Talent Palette" introduced to group companies (Apr. 2024). Exchange of views between newly appointed senior managers and executives was held (first session :Apr. 2024, second session :Jun. 2024, third session :Aug. 2024, fourth session :Feb. 2025, fifth session :Apr. 2025 – Jun. 2025). Established "Engagement Improvement Committee" to study and discuss various measures to improve engagement (Jun. 2024). Established monitoring operation manuals for each group company (Jul. 2024) and started operating (Aug. 2024). Conducted 360-degree evaluation including group companies (first session :Aug. 2024, second session :Feb. 2025). "Engagement Improvement Committee" was held (first session : Sep. 2024, second session : Dec. 2024, third session :Mar. 2025). Strengthening internal management functions on 1st line Establishment of new criteria for referral to Chibagin securities (Apr. 2023). Introduction of suitability verification tools at all branches (Mar. 2024), improvement of suitability verification tools (Jun. 2024) and monitoring of utilization (continued after Nov. 2024). Implemented practical training for newly assigned in charge of the internal administration supervisors (continued after Oct. 2024). Started trial inspection of interview records at headquarters to improve the checking capability of internal control managers (Mar. 2025). 	 Identification of issues and consideration of improvement measures based on analysis of engagement survey results (ongoing). Follow-up of participants in training for newly assigned in charge of the internal administration supervisors (ongoing). The effectiveness of suitability verification tools will be verified, and improvements and additions of functions will be made as necessary (ongoing). Linkage between suitability verification tools and CRM system. Headquarters inspection of interview records for branches with newly appointed internal administration supervisors (ongoing).
	• Implemented e-Learning training program "Case Study of Financial Products Sales" (May. 2025).	

^{*} The measures that have already been implemented in the "Major future initiatives" in the material released on April 15, 2025 have been transcribed into "Major initiatives to date". New initiatives, additional measures, etc. is highlighted.

Main measures	Major initiatives to date (until June 2025)	Major future initiatives
Strengthening th	ne internal management system	
	 Appointment of the General Manager in charge of Corporate Management, consolidation of the Compliance and Risk Management Division and the Service Quality Management Division, and Newly-established the "Customer Support Monitoring Office" in the Compliance and Risk Management Division (Oct. 2023). 	 Consider linking recorded content to CRM system (subsidiary EDGE Technology, Inc. assists in development) Expansion of the scope for collection and advancement of analysis in text mining tools (Phase 2).
	Started conducting direct customer interviews regarding financial product sales by headquarters employees (continued after Dec. 2023).	
Strengthening	• Report on the implementation status of the NPS ^{®×1} questionnaire for customers who have conducted financial product transactions at the internal meeting (Feb. 2024, May. 2024, Aug. 2024, Nov. 2024, Feb. 2025 and Mar. 2025).	
2nd line functions	• In the "watch alert" function of "Okane no Basket" (Money Basket), corrective action is triggered when suspicious activity is detected in Fiduciary Duty (Apr. 2024).	
	• Recording interviews with business-use smartphones was started (continued after Aug. 2024). Expansion of transactions subject to interview recording (Feb. 2025 and Apr. 2025).	
	Started using the text mining tool aiming advanced analysis of complaints, requests, etc. (Sep. 2024).	
	Linked CRM data to the text mining tool to expand the scope of voice collection (Dec. 2024).	
	• In the process of formulating performance awards for the first half of FY2025, verification of risk was conducted from 2nd line perspective (Feb. 2025).	
	• Strengthen group collaboration in the audit department through participation in conference bodies of the Audit and Inspection Division of Chibagin Securities by the Audit and Inspection Division of the Bank (continued after Sep. 2023).	
	• The President is officer in charge of the Audit and Inspection Division and is deeply involved in PDCA (continued after Oct. 2023).	
Strengthening 3rd line functions	Focusing on the implementation status of explanation procedures and after-sales follow-up at the time of sales of investment-type financial products in branch audits (continued after Oct. 2023).	Improve effectiveness of business improvement massures (ongoing)
line functions	The Audit and Inspection Division reviews the implementation status of the business improvement plan and makes recommendations for each measure to the relevant division (continued after Jan. 2024)	measures (ongoing).
	• Introduction of cultural audits (Mar. 2024). Conducted interviews at branches and headquarters to examine the process for determining self-reporting of targets and the impact on awards and bonuses (Mar. 2025).	
	• Reported the results of the internal audit by EDGE Technology to the Bank's Board of Designated Directors and Board of Directors (Apr. 2025).	

 $\times1$ NPS $^{\$}$ is a survey method to measure customer loyalty and is registered trademark of Bain & Company, Fred Reichheld, NICE Systems, Inc

^{*} The measures that have already been implemented in the "Major future initiatives" in the material released on April 15, 2025 have been transcribed into "Major initiatives to date". New initiatives, additional measures, etc.is highlighted.

Main measures	Major initiatives to date (until June 2025)	Major future initiatives
Strengthening the	business management system	
	Newly-established of Group Strategy Division (Apr. 2023).	
	 The Bank has dispatched Audit & Supervisory Board, Director, and general manager-level personnel to Chibagin Securities and appointed by Standing Audit & Supervisory Board Member, and person responsible for corporate management, administrative, and planning departments (continued after Apr. 2023). 	
	Unification of group recruitment at the Bank and personnel exchanges between the Bank and group companies commenced (Apr. 2023).	
	Newly-established of the "Group Improvement Office" headed by the President (Oct. 2023).	Continue to conduct surveys of
	Regular reporting of business execution by the group CxO at the Board of Directors (Oct. 2023 onwards).	management issues through hearings with sales branch and make
Strengthening group governance	• The Group Improvement Office, based on the results of a questionnaire survey of the head office evaluation by branch employees, conducts hearings for improvement in each division of the head office, and feed back the results to each division (first session: Feb. 2024, second session: Dec. 2024).	improvement proposals towards those issues by the Group Improvement Office (ongoing).
	• Outside Director assumed Chairman of the Board of Directors (Apr. 2024). Shortened term of directors to one year from two years (Jun. 2024).	Conducting customer satisfaction surveys at group companies (ongoing).
	Third-party evaluation by an external organization was conducted in the evaluation of the effectiveness of the Board of Directors in FY2023 (the first half of FY2024).	
	Chiba Bank dispatches personnel to EDGE Technology and appoints them as Executive Vice President, General Manager of the Administration Department, etc (Nov. 2024 – Dec. 2024).	
	Group companies and bank headquarters have begun dialogue on the next mid-term plan for group companies (Feb. 2025).	
	• Started 1on1 meeting with the Presidents of group companies by the Bank's President (continued after Sep. 2023).	
	Regularized meetings to exchange opinions between the Bank executives and employees of group companies (continued after Sep. 2023).	
Organizational culture reform	Resolved that appointment of presidents of group companies is an advisory matter to the Appointment, Remuneration and Corporate Advisory Committee (Mar. 2024).	Appointment of directors for group companies based on skill matrix (ongoing)
	• Established the "transfer system" that allows group company employees to transfer to the Bank, and the "specialist course" for highly specialized group companies and mid-career recruits (Apr. 2024).	(ongoing)
	 Introduced skill matrix for directors of group companies (utilized for appointment from Apr. 2024). 	
	 Introduced "Chibagin Academy," an online corporate university, to group companies (Apr. 2025). 	

^{*} The measures that have already been implemented in the "Major future initiatives" in the material released on April 15, 2025 have been transcribed into "Major initiatives to date". New initiatives, additional measures, etc.is highlighted.

Main measures	Major initiatives to date (until June 2025)	Major future initiatives
Strengthening th	ne business management system	
	 The Bank has dispatched Audit & Supervisory Board, Director, and general manager-level personnel to Chibagin Securities as Standing Audit & Supervisory Board Member, and person responsible for corporate management, administrative, and planning departments (continued after Apr. 2023). 	
	Conducted video trainings and lectures by Chiba Bank Outside Directors to executives (continued after Nov. 2023).	Addressing issues to improve the effectiveness of the Board of Directors based on the results of the external
Strengthening	• Introduced the effectiveness evaluation of the Board of Directors using an external organization (Jan. 2024).	evaluation (ongoing).
governance by management team	Appointment of human resources based on the skill matrix of board member (Apr. 2024).	 Establish a new management structure by appointing outside personnel, and promote internal reforms and
	• Personnel with experience as General Manager of the major domestic securities company was appointed as Vice President (Jun. 2024). Conducted internal lectures and executive liaisons to customers for the shift of business model (continued after Sep. 2024). Promoted to President (Apr. 2025).	strengthen customer service by leveraging specialized expertise (ongoing).
	• Personnel with experience as General Manager of headquarters of the major domestic securities company was appointed as Managing Director (Jun. 2025).	
Reform of organizational structure	 Transition to a three-headquarters structure for the Corporate Management Division, Business Support Division, and Advisor Support Division (Apr. 2023). Review of project team, which oversees internal reforms and complaint countermeasures (Aug. 2023). Introduced the "Headquarters Evaluation System" to strengthen the system for management to grasp the status of business execution and problem solving in the headquarters and issue appropriate instructions (Oct. 2023). Expansion of career recruitment by expanding the scope of mid-career recruitment in the headquarters planning and administration departments (continued after Jan. 2024). Transitioned to a headquarters organizational management structure centered on general managers and senior deputy general managers (Apr. 2024). 	 Respond to the missions and issues of each department as clarified by the introduction and implementation of the "Headquarters Evaluation System" and invigorate company-wide discussions on important issues through project teams and other meetings (ongoing). Mid-career recruitment to secure diverse human resources (ongoing).
	 The President repeatedly lectured on the need for the corporate organizational reform (continued after Jul. 2022). 	
	 Adopted a mission card describing "Mission of Chibagin Securities" and "Mission as an Advisor" (Jan. 2023). 	Reform the mindset of employees by meetings for
	Conducted engagement surveys for employees (first survey: Sep. 2023, second survey: Apr. 2024, third survey: Oct. 2024).	exchange of opinions with all branches by Chibagin
	NPS®**1 (P9) questionnaires are administered to customers who have conducted financial product transactions	Securities officers and Chiba Bank officers (ongoing).
Reform of corporate culture	(continued after Dec. 2023).	 Conduct surveys for all employees to gather opinions o a regular basis (ongoing).
	• Exchange of opinions between the Vice President, General Manager of Corporate Planning Division and mid-level employees of headquarters was held (Nov. 2024 – Dec. 2024).	Strengthen organizational management centered on general manager of the division and branch by utilizing
	 Exchange of opinions between executives and employees regarding reforms to a new business model was held (May. 2025 – Jun. 2025). 	engagement surveys, etc. (ongoing).

^{*} The measures that have already been implemented in the "Major future initiatives" in the material released on April 15, 2025 have been transcribed into "Major initiatives to date". New initiatives, additional measures, etc.is highlighted.

Main measures	Major initiatives to date (until June 2025)	Major future initiatives	
Establishment of busine	ess operation system		
Strengthening confirmation of the compliance suitability principle	 Introduced interview sheets ("Consultation Sheet" and "Suitability Confirmation Sheet") (Apr. 2023). Newly-established referral standards from Chiba Bank to Chibagin Securities (Apr. 2023). Started feedback from internal administration supervisors to advisors based on monitoring results and examples (continued after Apr. 2023). 	 Maintain and upgrade the conformity compliance system through internal control (ongoing). Early detection of unusual events through monitoring and audits, and strengthening of preventative measures (ongoing). 	
	 Approval by "the Banking and Securities Strategic Review Committee" (the Bank) and the "Investment-type Financial Instruments Selection Committee" to be mandatory at the time of product selection at Chibagin Securities (continued after Jun. 2023). 		
Sophistication of product	 Concluded a contract with a consulting company to introduce external evaluation in the product introduction process (Feb.2024). 	 By utilizing external knowledge, operation of a product selection process in response to various guidelines and periodic review of product lineup (ongoing). 	
selection process	 Commenced a partial review of the product lineup based on an evaluation by an external organization (Jun. 2024). 		
	 "Product Selection Regulations" and "Product Selection Criteria" were established as part of product governance enhancement (Sep. 2024). Started operation of product introduction based on established rules and standards (Oct. 2024). 	(0.1909).	
	Abolished the return of profits to Chiba Bank in financial instrument intermediary (Oct. 2023).		
	 Review of performance award system consistent with asset management-type business, such as evaluating the status of contact with customers to restore trust (the second half of FY2023). 		
Review of performance award	Review the results-based bonus assessment method (the second half of FY2023).	Strictly apply the revised performance	
system and personnel evaluation system	 Revised the personnel salary system to operate in a way that more appropriately reflects abilities and achievements (Apr. 2024). 	award criteria and personnel systems (ongoing).	
	• Started personnel interviews in line with new personnel performance evaluation items based on the Group Human Resources Development Policy (Sep. 2024). Personnel interviews completed for 31 division (Mar. 2025).		
	 Launched a performance award system with targets set on a self-reported basis by sales branches (the first half of FY2025). 		
Review of Human Resource	Started compliance training by General Manager in charge of Corporate Management (Jun. 2023 onwards).	Conducting field-specific training based	
development system and training system	• Formulated an overview of our human resource development system based on the three personalities Chibagin Securities demand; "Integrity" "Professional" "Challenge" (Oct. 2023).	on the human resources development system (ongoing).	

^{*} The measures that have already been implemented in the "Major future initiatives" in the material released on April 15, 2025 have been transcribed into "Major initiatives to date". New initiatives, additional measures, etc.is highlighted.

Main measures	Major initiatives to date (until June 2025)	Major future initiatives
Establishment o	f business management system	
Strengthening 1st line functions	 Assigned a dedicated internal administration supervisors at 20 branches (Oct. 2022). The Internal Control Division was newly established under the Corporate Management Headquarters (Apr. 2023). Established eligibility criteria for internal control managers to standardize and improve the quality of their skills (Jan. 2024). Training program for internal control managers to developed job applicants (continued after Apr. 2024). 	 Strengthen management of compliance with the principle of suitability based on the internal control manual for sales branches. Training of internal control managers through dedicated programs (ongoing).
Strengthening 2nd line functions	 The former executives in charge of compliance of the Chiba Bank is appointed as the Director and General Manager in charge of the Corporate Management (Apr. 2023). The Compliance Division was reformed into two groups: the Coordination Department and Service Quality Management Department (Apr. 2023). Changed in the responsibility of the Fiduciary Duty Committee from Sales Division to the Compliance Division (Apr. 2023). Changed the Compliance Committee to meet monthly (Jul. 2023). Started a trial to collect customer feedback at the call center (May. 2024). Started recording interviews and monitoring the content of the recordings (continued after Oct. 2024). Reported monitoring results to President (Feb. 2025). Monitoring results were shared at a study session for internal administration supervisors (May. 2025). 	 Understand KPI related to the status of "customer-oriented business operations" and continue to verify (ongoing). Improvement of monitoring methods and efficiency through the introduction of AI technology, etc. (ongoing).
Strengthening 3rd line functions	 Changed to regularly provide explanations of audit results to the Chiba Bank Audit and Inspection Division (Nov. 2023). Assigned a person to the Audit and Inspection Division to work concurrently with the Chiba Bank Audit and Inspection Division (Feb. 2024). Hired external consultants to draft "FY2024 Internal Audit Plan" (Mar. 2024). Conducted thematic audits on product governance with external consultants (Dec. 2024). Conducted thematic audit "Progress of Business Improvement Plan (Complaint Management System)" in cooperation with Chiba Bank (Feb. 2025). Discussed with the Bank's Audit and Inspection Division how to conduct thematic audits for the introduction of stock apps (Apr. 2025 – Jun. 2025). 	 Strengthening cooperation with the Chiba Bank Audit and Inspection Division (ongoing). Steady implementation of the audit plan based on the advice of external consultants (ongoing).

^{*} The measures that have already been implemented in the "Major future initiatives" in the material released on April 15, 2025 have been transcribed into "Major initiatives to date". New initiatives, additional measures, etc.is highlighted.

Main measures	Major initiatives to date (until June 2025)	Major future initiatives
Establishment of	f business management system	
Strengthening complaint response	 Complaint categories were subdivided into "Insufficient confirmation of risk understanding," "Suitability of products sold to customers," "Insufficient explanation," "Violation of rules," etc., to ensure thorough verification of factors and problems in complaints (continued after Jul. 2022). After complaints are filed, a system has established for reporting operational improvements, such as the analysis of true causes and preventive measures, and management discussion of them at the Compliance Committee and Fiduciary Duty Committee by the Compliance Division, the Coordination Department (Jul. 2023). 	Formulated effective measures to prevent recurrence based on the analysis of true causes and reported them to the Compliance Committee (ongoing).
Strengthening checks and balances by banks	 Established the "Banking and Securities Strategic Review Committee" (Jul. 2022). Regularly report to Chiba Bank's management on the status of follow-up services for customers referred to Chiba Bank Securities by Chiba Bank (Jul. 2023 onwards). Musashino Bank began surveys and monitoring of their referral customers (continued after Sep. 2023). 	 Discussions and reports with Chiba Bank through the "Banking and Securities Strategic Review Committee" etc. (ongoing). In-depth information collaboration with Musashino Bank and implementation of transaction verification and surveys by the bank (ongoing).

^{*} The measures that have already been implemented in the "Major future initiatives" in the material released on April 15, 2025 have been transcribed into "Major initiatives to date". New initiatives, additional measures, etc.is highlighted.

Reprint of material released on October 16, 2023 Operational Improvement Order (Problem, True Cause Analysis)

Chiba Bank

Chibagin Securities

Problems pointed out by the Kanto Local Finance Bureau (June 23)*1

- Situation of the inducement to structured bonds without confirming and considering customer attributes
- Insufficient situation of internal control system
- ① Insufficient internal control system for responding to complaints
- ② Insufficient effective monitoring system regarding the status of explanations to customers
- 3 Insufficient governance by management

- Situation of long-term and continuing solicitations that violate the suitability principle
- Insufficient situation of posture for compliance with the suitability principle

Cause analysis*2

1. Problems in the operational control environment (incentive mechanism)

A system in which structured bonds with a high rate of return to earnings are evaluated relative to the volume of work, and there are no administrative tasks that are complicated compared to investment trusts and insurance

Preference for selling structured bonds, but underestimation of problems and risks associated with structured bonds

2. Problem in the internal control system

①There were three elements of ① motivation, ② opportunity, ③ justification for 1st line (branch and sales division).

(Motivation) Performance awards and personnel evaluation mechanisms to motivation and pressure of bank employees

(Opportunity) Malfunction due to formal confirmation by the internal administration supervisor, etc.

(Justification) Rewarded by achieving the target, customers ask for explanations,

Bad sense of security that the ultimate sales responsibility lies with Chibagin Securities

@Problem in risk detection for 2nd line (management division) and 3rd line (audit division) and inadequate response for the detected risks

3. Problem in business management system

- ①Group governance issues (problems in grasping the current situation, identifying issues, and managing the progress of instructions)
- ②Problems in organizational culture (problems in business operation system: situation where management is unable to respond appropriately)

1.Motivation (pursuit of profits)

①Management's stance of strongly pursuing earnings, ② Mechanism for achieving highly established earnings targets, 3 Evaluation system that emphasizes performance-based evaluation for individuals, 4 Issues such as human resource development

2.Opportunity (check-and-balance malfunction)

- **13** lines management was not fully functioning
- **②Inadequate response to the complaint**
- **3**Problems in the process of selecting products to sell
- **4** Inadequate checks and balances by Chiba Bank

3. Justification (pressure from the bank as the referral source)

Relationships with the staff of Chiba Bank and Musashino Bank lead to justification for improper behavior for those in charge of Chiba Securities, resulting in cases in inducement to structured bonds with inadequate confirmation of suitability and customer attributes.

4. Business Management System, etc.

Revenue from sales of structured bonds is important for the management of Chibagin Securities, and dilution in all tiers, including the management of the most securities, in terms of compliance with the suitability principle.

^{*1} For details, please refer to the "Administrative Actions by the Kanto Local Finance Bureau" dated June 23, 2023.

^{*2} For details, please refer to the "Overview of the Plans for Improvement and the Prevention of Recurrence, and Disciplinary Actions to Persons Involved in the Administrative Actions Issued by Kanto Local Finance Bureau" dated August 31, 2023.