

DX Strategy, Sustainability, Outside Director Discussion Meeting

April 11, 2022 THE CHIBA BANK, LTD.

NEXT STEP 2023

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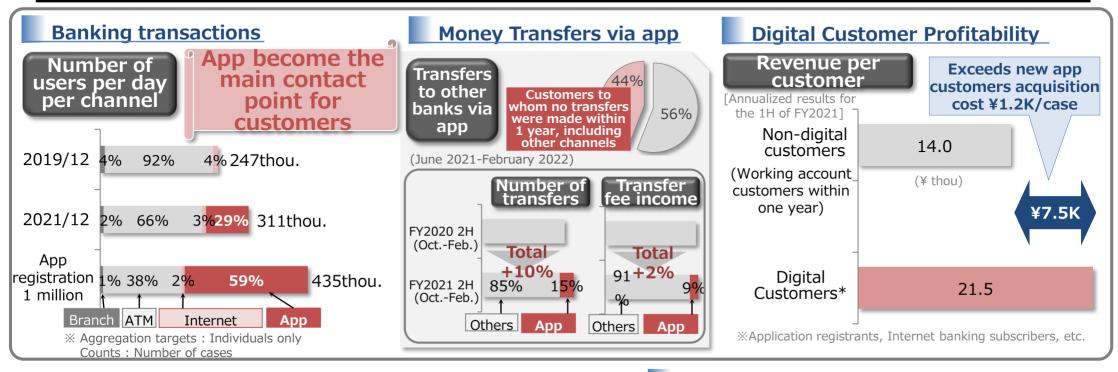
~ connect and go beyond, for the future ~

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DX Strategy

Accelerated progress in digitization due to the impact of the COVID-19



Consumption transactions



Source: Ministry of Economy, Trade and Industry

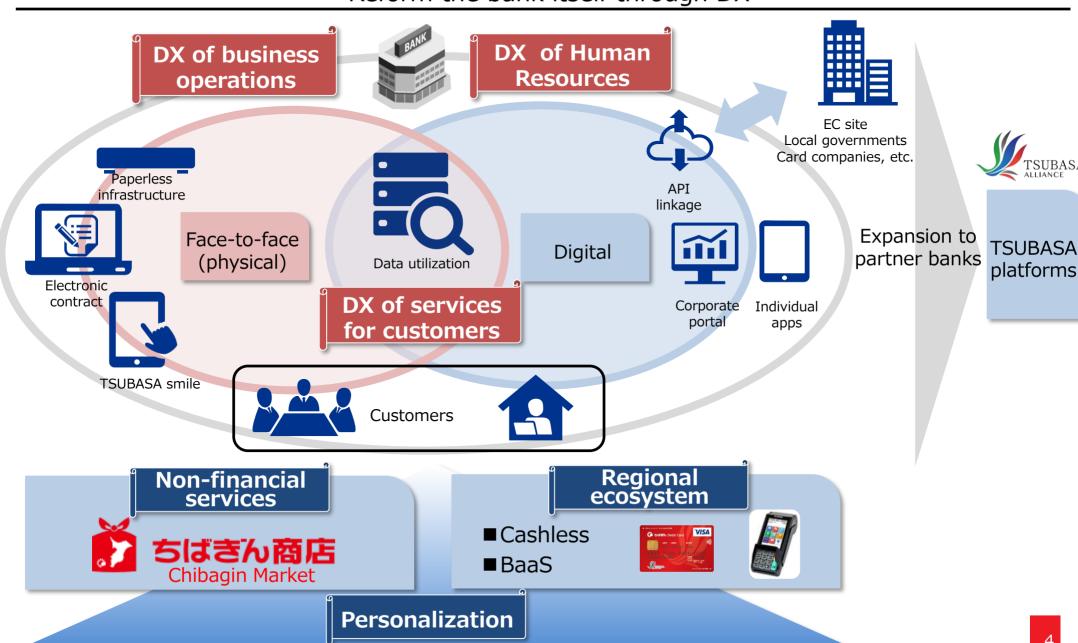
DX-certified operators





**Second bank after Musashino Bank, among Japanese banks

Reform the bank itself through DX



Continue upgrading for "app linked to lifestyles"



Provide "best app" to all customers \sim App connected to customers' lifestyles and used always \sim

Making app for familiar financial services

Inquiry of balance and transaction statement

Transfer

Offered

Planning

Consideration

- Deposits and cancellations of Time deposits
- Barcode Payment
- Reservation for branch visits
- From April 2022
- Time deposit account open
- ■FY2023 1H
- eKYC

Utilize Procedures automobile tax payment for apps promotion

今年から自動車税も

ちばぎんアプリで

Enhancement of financial services

- Debit card linkage
- Card loans
- · Inquiry of details of investment trusts
- Applications for Housing loans, unsecured consumer loan
- Loan repayment schedule
- From April 2022
- Point Inquiry
- February 2023
- investment trust open accounts and transactions
- App Loan · Notification

App linked to lifestyles

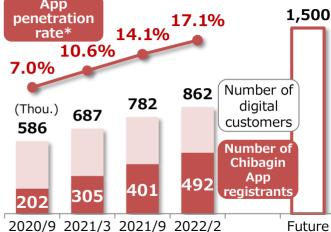
- Google Pays Apple Pay collaboration
- · API collaboration with other companies
- Link to regional trading company

■FY2023 1H

- Mv Number collaboration
- · Local tax uniform OR Code

and Chibagin App registrants, App penetration rate App

Number of digital customers



2020/9 2021/3 2021/9 2022/2 *Number of Chibagin App registrants ÷ Number of individual active customers

Expansion to TSUBASA Banks

4 banks

Introd -uction

- Musashino
- Chuqoku
- Gunma
- Ryukyu New

Acceptance of HR from application introduction banks

 \Rightarrow Developed by the entire TSUBASA

Reduction development costs **Approximately 50%**

Open acco -unt

Back page advertisement for automobile tax payment (Chiba Prefecture: Sent to around 1.8 mil. in May

- **Automatic** remittance
- Advanced repayment of housing loans
- Cross-industry collaboration
- Local government collaboration services

(Child-raising, nursing care, tax payment, etc.)

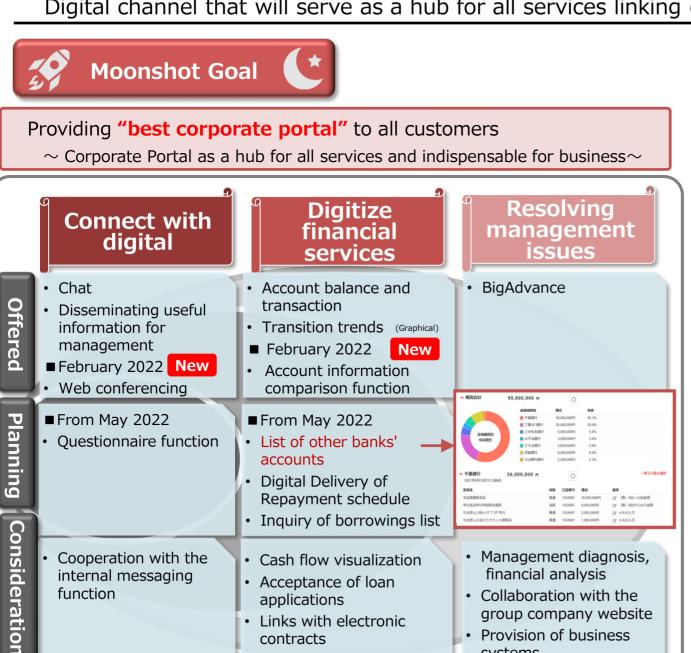
Becoming a core channel as a hub for all lifestyle-related services

Digital channel that will serve as a hub for all services linking corporate customers and the Bank

group company website

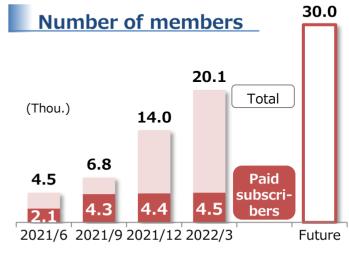
Provision of business

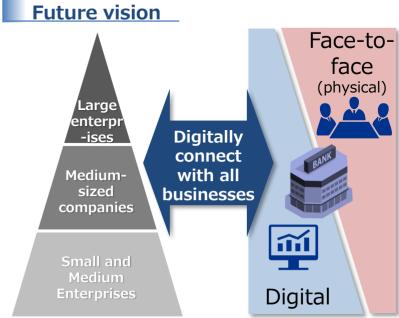
systems



Links with electronic

contracts

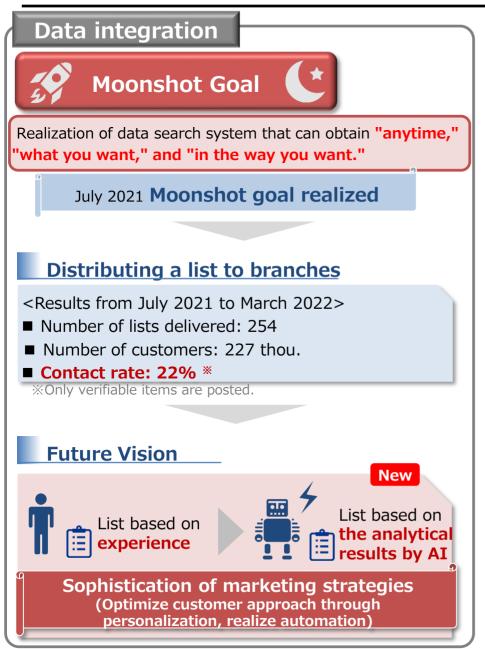


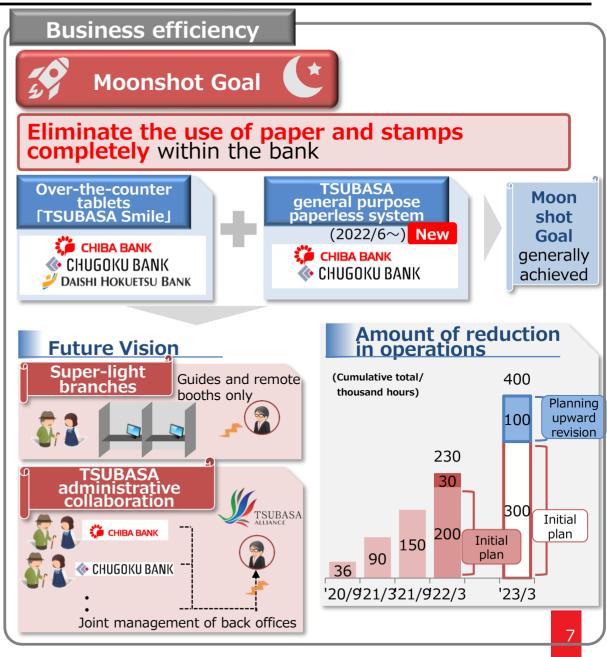


∼ Data Integration • Business Efficiency ∼

~ connect and go beyond, for the future ~

Realize moonshot goals \Rightarrow Go to the next step





Non-financial Services ~ Regional Trading Company ~

connect and go beyond, for the future

Building a regional ecosystem with "non-financial services" as a hub



Step 1. "Regional Products"

Creating "products and services that can trigger regional revitalization" from Chiba and create products and services that represent Chiba.

EC site

Continue to

sale

Cloud Funding

Discovery and creation of new products and services

Individual brand

Brand individual products



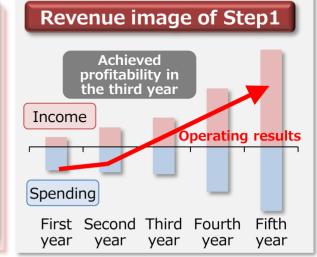
Open "C-VALUE" a crowdfunding site (From October 2021)

- Total number of open projects 51 (75% of closings achieved target amount)
- Number of members: More than 4.000





ちばきん商店 Chibagin Market



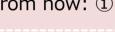
Step 2, "Life Events"

Scheduled start of **1** Housing trial from the 1H

of FY 2022

Up to now: only 4)

From now: (1)



Provide one-stop financial and non-financial services, involving from the upstream of commercial distribution related to life events



New

Customer referrals (Housing loans)

Real estate companies



CHIBA BANK

Discovering latent Customers needs using data utilization, personalization



Affiliated real

estate companies

Concierge service

for home purchases

ちばきん商店 **Chibagin Market**

Customer referrals

Customer

referrals

2 Automobiles







Step 3: "Living"

Supporting consumer activities on a new daily to realize "Links to Lifestyles"

[Major areas]

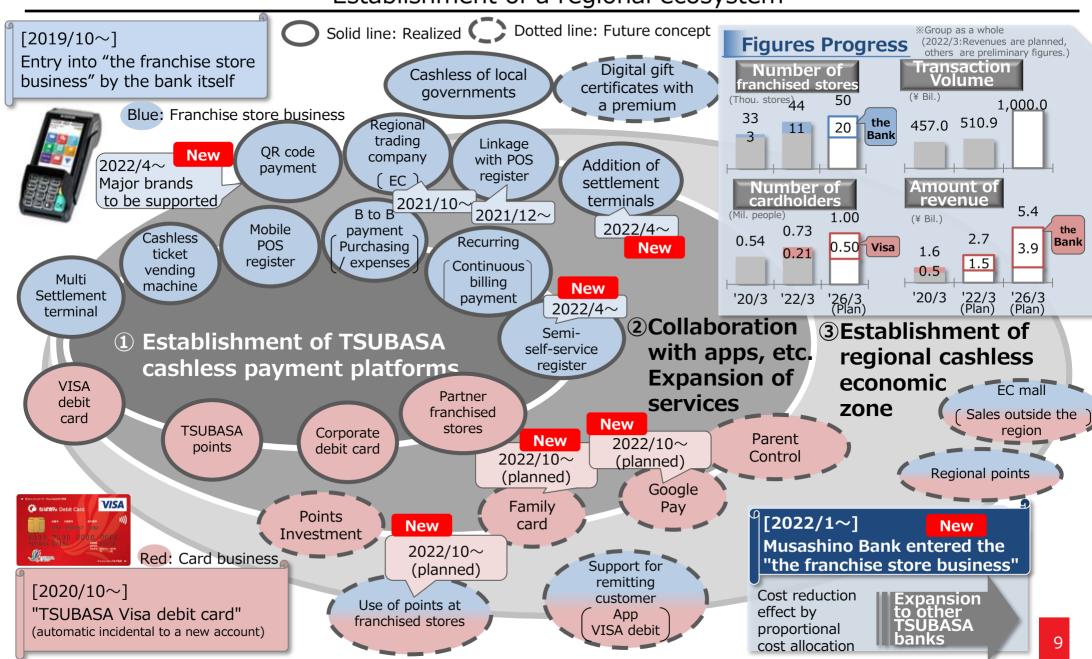




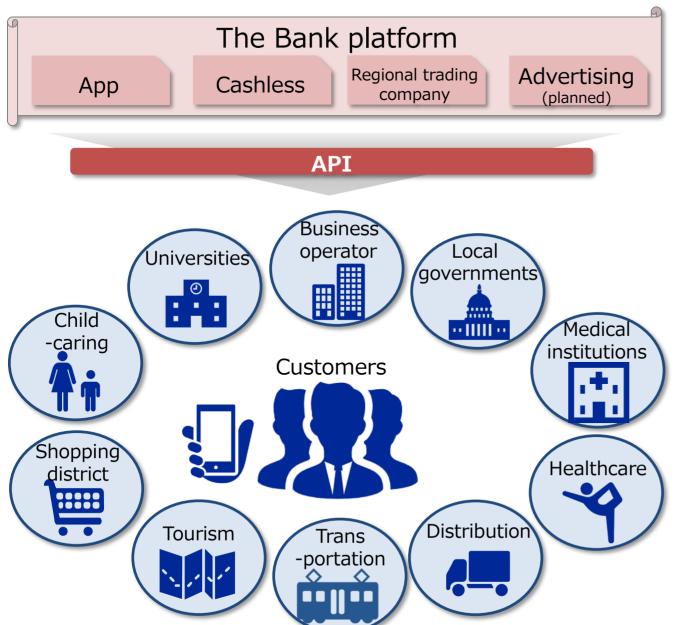


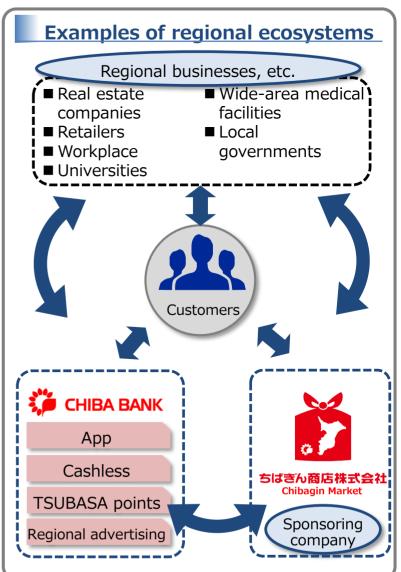


Establishment of a regional ecosystem

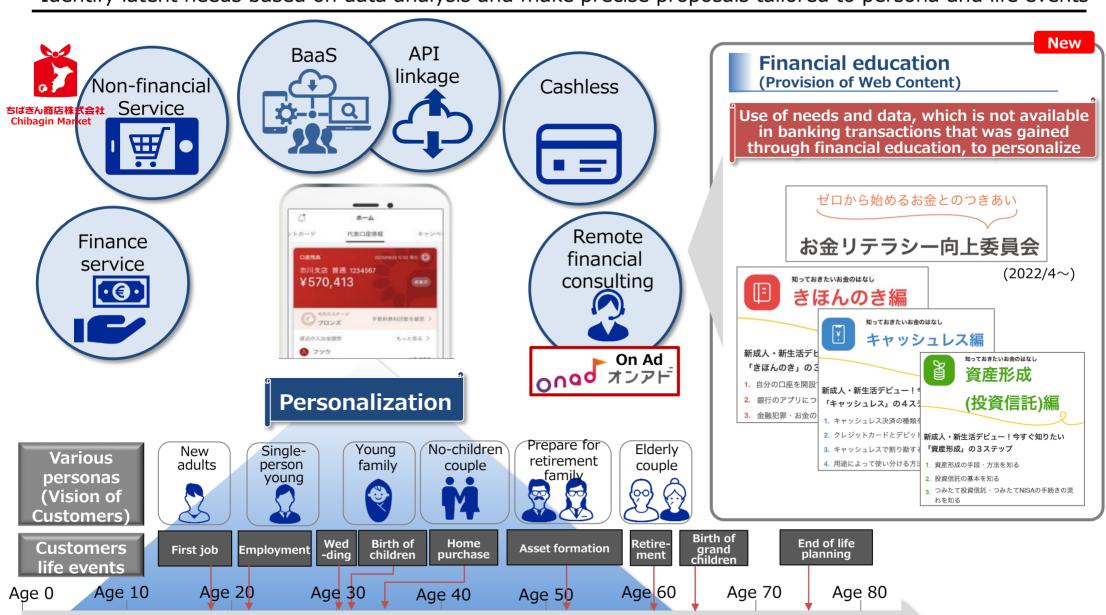


Providing the Bank platform as "BaaS" and building regional ecosystem



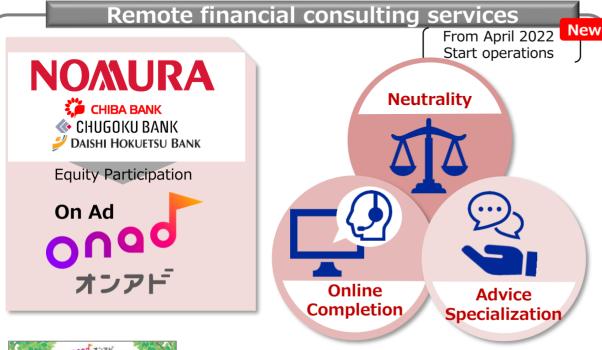


Identify latent needs based on data analysis and make precise proposals tailored to persona and life events



Advertising market-size* in

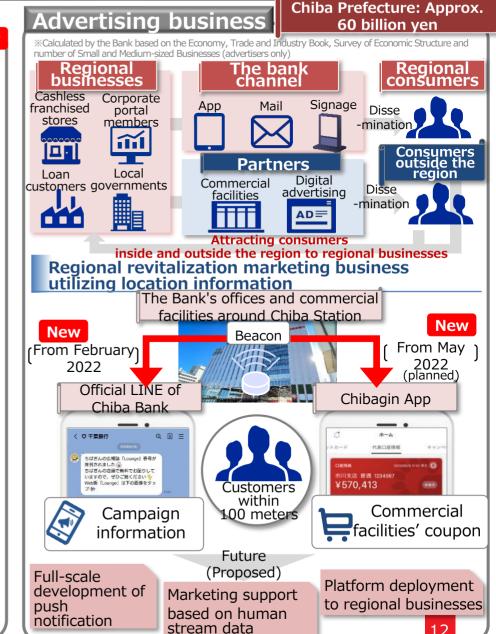
Aggressive development of new businesses



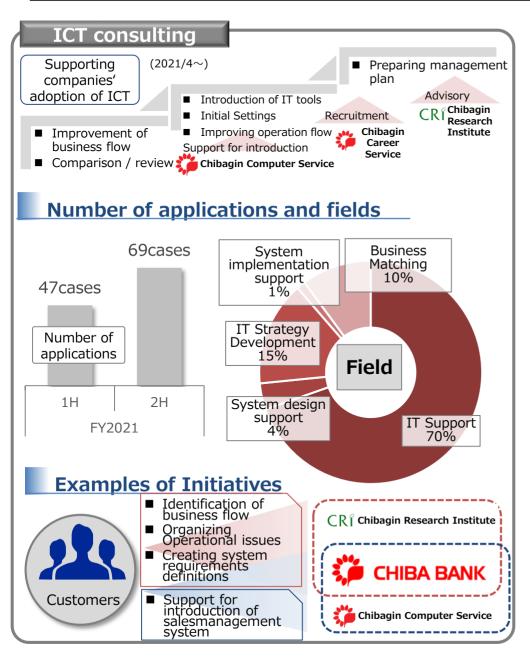


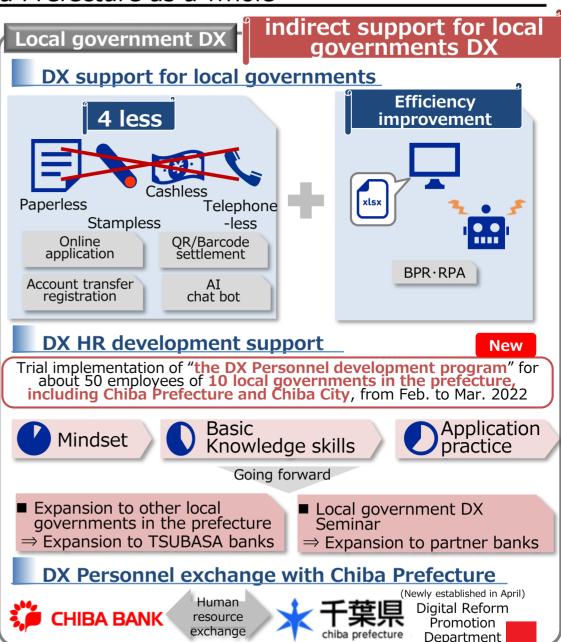




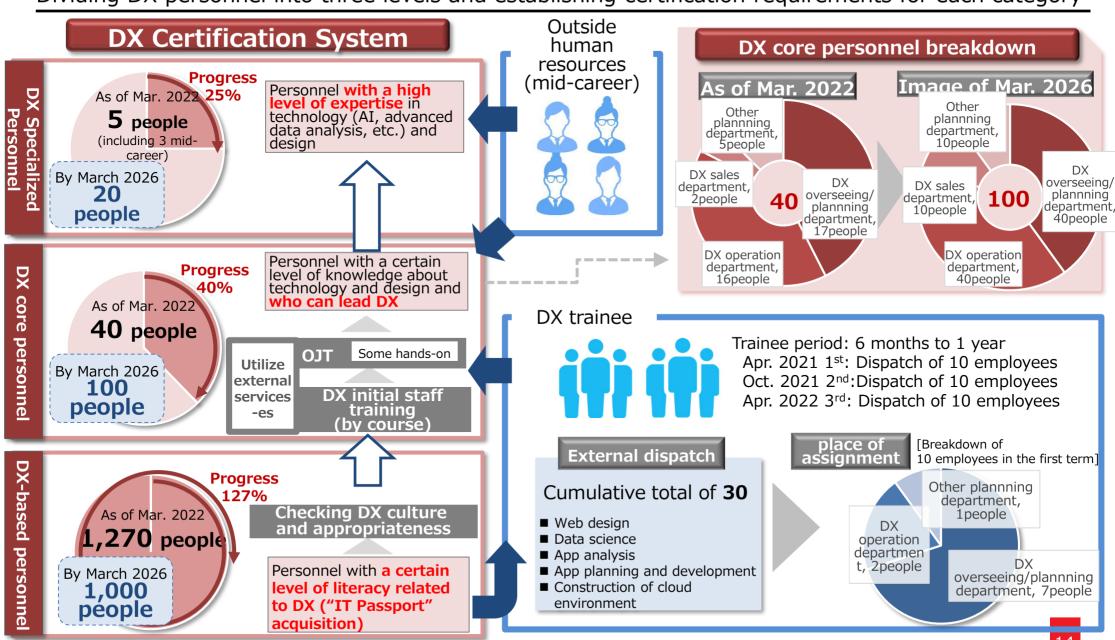


Support DX in Chiba Prefecture as a whole

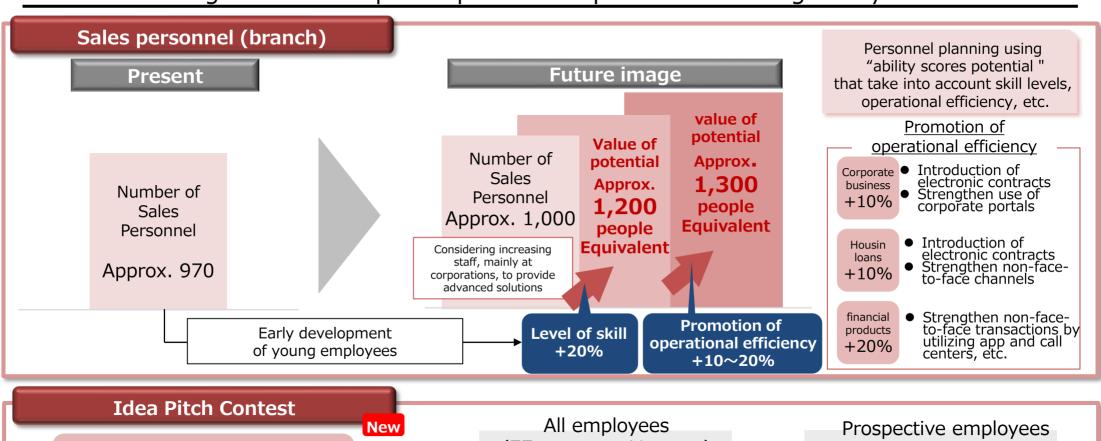




Dividing DX personnel into three levels and establishing certification requirements for each category



Aiming to build an optimal portfolio of personnel utilizing ability scores



Call for business ideas utilizing digital technology all employees and prospective employees

New business Creation



(77 persons, 41 cases)



(132 persons, 24 cases)



Sustainability

Toward the Realization of Sustainable Management

connect and go beyond, for the future

Achieve both social value and economic value through our long-term aims

Sustainable management = "long-term aim" + "social value (solving social issues) + economic value"

Efforts to address ESG issues

Environ -ment

Social

Govern -ance

Chiba Bank group declaration on SDGs

Regional economy and community

Contribute to the revitalization of the regional economy and local communities









Population aging

Support safe and secure lives for the elderly









Financial Service

Provide financial services for better life







Diversity

Promote diversity and work style reforms







5 GENDER EQUALITY ⅉ

Environmental conservation

Contribute to the conservation of a sustainable environment







14 LIFE BELOW WATER









Steady initiatives for sustainability

2017 Declaration on SDGs SDGs Promotion Office **FSG Promotion** established Structure established Committee established Sustainability Policy etc. established Integrated report publicated Announcement of **Environmental Policy** Establishment of Re-setting of CO2 **Enviro** sustainable financial endorsement of TCFD established emissions targets recommendations Disclosure of climate (2030 Carbon neutral) targets -nment Loan policy revision change information GX League Basic Concept CO2 emissions targets endorsed Human Rights Policy Introduction of TFT TSUBASA Diversity & 2015:Talent bank for FSG index investment trust Inclusion Declaration established Introduction of Corporate regional banks structuring and selling Social • 2016:Donation-type Collaborative agreement Code of Conduct established (Revision of Corporate with food banks etc. private placement bonds Philosophy) Introduction of restricted Policy on Corporate 2015:Management Advisory Committee is established Governance established stock remuneration plans Gover 2018: Introduction of -nance CxO system, Raised outside director ratio to 1/3 or more

External Evaluation

CDP score for climate change

Received "A-"
rating, the
highest level for a
Japanese bank



◆ Global average : [B-]

	Regional Banks	Major banks, etc.
A-	Chiba	Mizuho FG
	Fukuoka FG	MUFG
В	Hachijuni	SMFG
		Resona HD
В-	1 company	1 company
С	1 company	2 companies
F	Numerous (Unansw	vered companies)

MSCI ESG Rating

Received "A" rating, the same level as the three mega banks

2022 CONSTITUENT MSCI JAPAN EMPOWERING WOMEN INDEX (WIN)

2022 CONSTITUENT MSCI JAPAN ESG SELECT LEADERS INDEX

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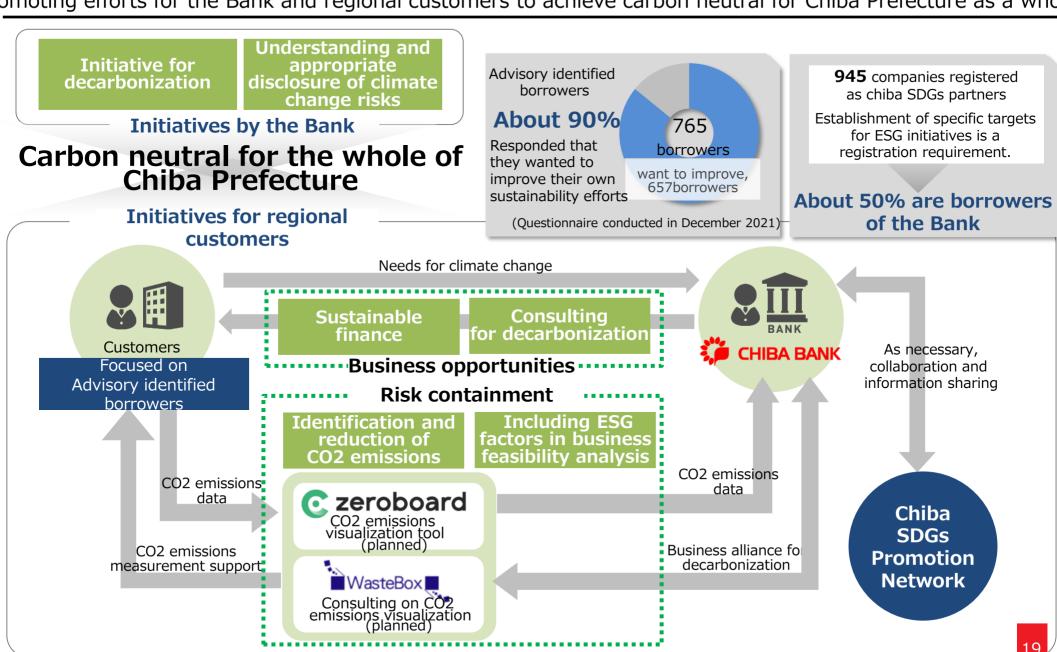




Toward the Realization of Decarbonized Society

connect and go beyond, for the future

Promoting efforts for the Bank and regional customers to achieve carbon neutral for Chiba Prefecture as a whole



Providing financing solutions tailored to customers

Finance for corporate customers



- > Sustainability linked loan
- > Green loan
- > Positive impact finance
 - Financing in accordance with international principles
- Evaluated by external organizations (R&I, etc.)

> SDGs leaders loan

- Sustainability linked loan typeGreen loan type
- Finance consistent with international principles
- Chibagin Research Institute evaluates (R&I evaluates the framework)

Small and Medium Enterprises

Medium-sized

companies

> SDGs friends loan

- Linking customers' business activities with the objectives of SDGs
- Supporting customers' efforts to achieve SDGs



Finance for individual customers

■ Application of a discount rate to loan for environmentally friendly uses

Loans by Purpose

- ➤ Car Loan
- > Home Renovation loan

Housing loans

> Sustainable housing loans 環境配慮車(ハイブリッド・

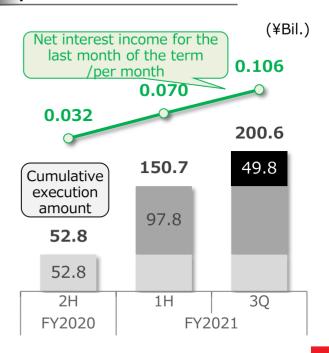


> Simple diagnosis service for SDGs

※Provide through Corporate Portal (from January 2022)

Prepared a simple report with graphs showing customers' level of compliance with the SDGs

SDGs friends loan Cumulative execution amount /Net interest income



Proactively Promoting Sustainable Finance

Sustainable Finance

Execution amount target (from April, 2019 to March, 2031)

¥ 2 tri.



Definitions

Finance for solving environmental and social issue (Including financing to support customers' ESG and SDGs initiatives)

- · Loans and investments in conformity with international principles
- Loans that conform to international principles
- Loans to support customers' ESG/SDGs responses
- Project finance and investment for social infrastructure (including PFI)
- Underwriting of donated privately placed

Finance for renewable energy

■ Financial support for customers working on the Utilize of renewable energy

As of the end of 2021/12	Loans balance
Solar power generation	¥133.0 billion
Biomass generation	¥15.3 billion
Wind power generation	¥12.7 billion
Water power generation	¥0.7 billion
Total	¥161.7 billion

Amount of renewable energy generated from loans provided by the Bank (cumulative) *

- ·Annual power generation: Approx. 6.7 millionMWh
- ·Converted to households: Approx. 1.9 million households
- •CO2 savings : Approx. 2.9 million tonnes

※Include projects under construction

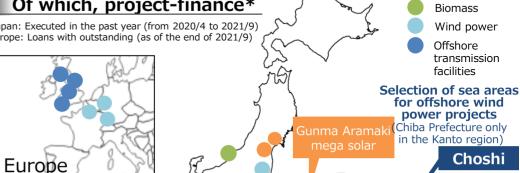
Of which, project-finance*

Aichi Tahara

biomass

power generation

**Japan: Executed in the past year (from 2020/4 to 2021/9) Europe: Loans with outstanding (as of the end of 2021/9)



Ichihara Yawata

wharf biomass

power

generation

Designated as a promotion area

Solar power

(5 areas nationwide)

Isumi

Designated as a potential region (7 areas nationwide)

21

Of which, environmental finance

Execution amount target (from April, 2019 to March, 2031)

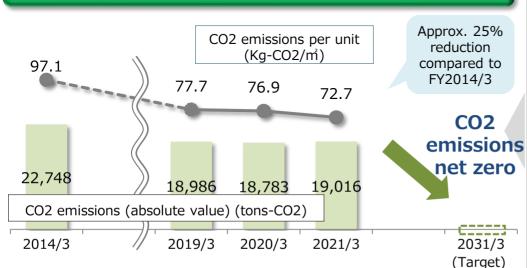
¥ 1 tri.



- Loans and investments in conformity with international principles
- Transition finance
- Renewable energy-related loans
- Equipment funds aimed at improving energy efficiency in buildings (Green Building, ZEB, ZEH)
- Car loan for the purchase of environmentally friendly vehicles

Establish targets for CO2 emissions and strengthen efforts to de-carbon

Change in CO2 emissions



(tons-CO2)	2019/3	2020/3	2021/3
SCOPE1	2,591	2,493	2,425
SCOPE2	16,395	16,290	16,591
SCOPE 1.2 Total	18,986	18,783	19,016

	SCOPE3 (of which business trip)	540	540	540
(Of which, commuting)	1,640	1,660	1,590

Partial disclosure of emissions from SCOPE 3 based on loans to listed companies, etc. is planned

2022 Mar. Announcement of endorsement of the GX League Basic Concept

Target for CO2 emissions

New

CO2 emissions net zero by March 2031

(Achieve carbon neutral*)

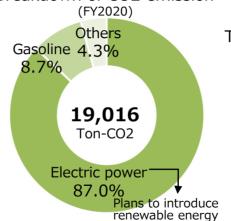


XSubject to SCOPE1+SCOPE2 associated with own emissions

Toward fulfillment of target

- Implementation of energy-saving measures
- •Decrease in power consumption due to renewal of lighting and air conditioning equipment
- ·Switch vehicles to environmentally friendly vehicles
- ·Installation of solar panels, etc.
- Introduction of renewable energy and the use of credit transactions

Breakdown of CO2 emission



to all electric power

Towards carbon neutral achievements assumed annual cost

Introduction cost of renewable energy in electric power	Approx. ¥21 mil.
Others	Approx. ¥6 mil.
Total	Approx. ¥28 mil.

22

E ∼ Information Disclosure · Loan Policy ∼

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Expanding Disclosures on Climate Change

Information disclosure

Initiatives for TCFD Recommendations

■ Proactive disclosure of climate-change information (Dec. 2019 endorsement of TCFD Recommendations)

Physical risks

To 2050

Large-scale storm and flood disasters, etc.

Sea level rise

Damage to real estate collateral due to typhoons, torrential rains and other windstorms in Chiba Prefecture Impact of collateral value on credit costs *1

¥3~4 bil.

Plans to calculate increase in credit cost based on damage to real estate collateral and stagnation of corporate business

Transi -tion risks

To 2050

Transition to a decarbonized society

Increase in credit costs *2

Maximum of ¥14 bil.

Ratio of carbon-related assets to total loans and other assets of the Bank **1.1%**

Oil, Gas, Coal Power, Utilities

Plans to add steel sector

**1 Calculated based on data on building damage in Chiba Prefecture caused by the "Typhoon Faxai" and "Typhoon Hagibis" and subsequent heavy rains in autumn 2019, and IPCC's RCP2.6 scenario (2°C scenario) and RCP8.5 scenario (4°C scenario). The analysis covers real estate collateral (loans excluding mortgages) in Chiba Prefecture.

※2 Calculated based on the IEA SDS scenario

Loan Policy

Targets for financing coal-fired power plants

By the end of March 2037
Zero outstanding
coal-fired power plants loans



Policies on Loans to Specific Sectors

■ May 2019, Publication of loan policies for specific sectors that are expected to have a significant impact on the environment and society

Sector	Policy
Credit for newly established coal-fired power plants	In principle, not extend credit
Credit to cluster munition manufacturers	Prohibit credit , regardless of the use of funds
Credit for palm oil farm development	Make a credit decision with due attention •Status of obtaining RSPO Certification •Status of environmental considerations •Status of problems with local communities, etc.
Credit for deforestation business	Make a credit decision with due attention •Status of obtaining certifications, FSC, PEFC, etc. •Status of environmental considerations •Status of problems with local communities, etc.

^{**3} Total loans, Acceptances and guarantees, foreign exchange, and private placed bond to the energy and utility sectors as of March 31, 2021, based on the definition recommended by the TCFD recommendations. However, water supply and renewable energy generation projects are excluded.

Utilization of diverse personnel

Promotion of diversity · Numerical targets

	FY2020	FY2021	Target in 2026 July
Percentage of leadership positions held by women (No. of persons)**	24.4% (453) As of April 1, 2021	25.4% (465) As of April 1, 2022	30%
Percentage of employees taking paid leave	70%	-	80%
Percentage of men taking child-care leave	112.7%	-	100% Continued

**Staff with subordinates and staff in equivalent positions, such as branch manager, who are responsible for organizational management as responsible for operations.

External Evaluation



"Nadeshiko Brand" selected by METI and Tokyo Stock Exchange





Fifth consecutive year

TSUBASA Diversity & Inclusion Declaration

Declaration of proactive efforts to position diversity and inclusion as a source of competitiveness in order to realize sustainable growth in the region (established in April 2022)



Promotion the active participation of people with disabilities

156 employees with disabilities

*Figures for calculating the Group's employment rate of people with disabilities in FY 2021



■ Established in 2006 to promote employment of people with disabilities.

Acquisition of

"Monisu certification"

(Ministry of Health, Labour and
Welfare)



First banking subsidiary in East Japan and Kanto region to be certified

Efforts to adress human rights issues

2020 Nov.

Human Rights

Policy

Established

- Clarification of respect for human rights
- Incorporate requests for cooperation for suppliers

2021 Apr.
Corporate Code
of Conduct
Revision

 Revision of Corporate
 Philosophy and clarification of respect for human rights

2021 Sep.
British Modern
Slave Act
statement

> Shift from response as London Branch to the Bank response

Supporting customers in the COVID-19 pandemic and contributing to regional communities

Response to the COVID-19

Providing the Chiba Bank Training Center as a temporary medical facility and overnight treatment facility for the COVID-19

■ Indoor: 110 beds for short-term hospitalization

■ Outdoor: 50 prefabricated residential treatment facilities





Donations



Nov. 2021
Chiba University Hospital
ECMO-car donation
(Donated ¥10 million for purchase)



May 2020 Chiba University Hospital 8,000 sets of face shield donation

Contribution to regional communities

SDGs Private placement bonds

Miraihagumi type

Sports support type

Medical support type

Environmentally friendly type

Project Support type

Cumulative total (to Dec. 2021)

Amount of donations	¥132 mil.
Issuance amount	¥79.4 bil.
Number of issues	793 cases

Donations to Chiba Environmental Restoration Fund or organizations engaged in environmental conservation activities

Crowdfunding for dedicated projects in C-Value

New Apr. 2022 Newly

added

FY2021 Unique Example of a Financial Institution, etc. Providing Funding for Regional Revitalization

Solving issues

Resolving agricultural damage caused by harmful birds and animals

Creating new businesses

Pest control agent And gibier meat distribution

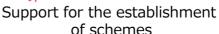
Five consecutive years



Sustainable agriculture

Realization of local production for local consumption of local resources







Support for expansion of sales channels

Regional revitalization through Chibagin Market and collaboration with local governments

Initiatives by Chibagin Market

Narita cruise flight (JAL-ANA Collaboration) New

First Project in History! JAL special circle flight & ANA in-flight special conference (February 2022)

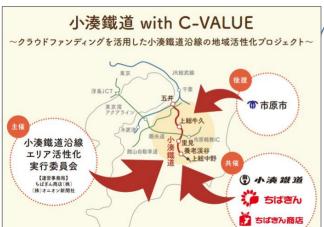




- > Crowdfunding Target achievement rate 295%
- Be involved in event planning

Boosting the Narita Airport area depressed by the COVID-19

Special for areas along the Kominato Railway (scheduled to start in late April 2022)



New

- Crowdfundina
- > Various support
- Support for product development and planning and start-up
- Promotional support
- Market development assistance
- Strategy formulation support, etc.

Aim at regional revitalization through tourism and new businesses

Cooperation with local governments

Chiba SDGs Promotion Network

Chiba SDGs partner-registration system Number of registered companies 945 companies (January to February, 2022)

Number of Certification System Registrations of Other Prefectures

No.1 Nagano 1,329 companies No.2 Kumamoto 1,012 companies

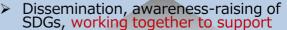
Number of registrations of Chiba Prefecture is at the top level nationwide, in the first two months of recruitment

Tabulation based on information as of March 25, 2022



Establishment of the Chiba SDGs partnerregistration system

Customers in Chiba **Prefecture**



Information sharing and collaboration among network members







Eight other organizations

Supporting other local governments to promote regional revitalization SDGs

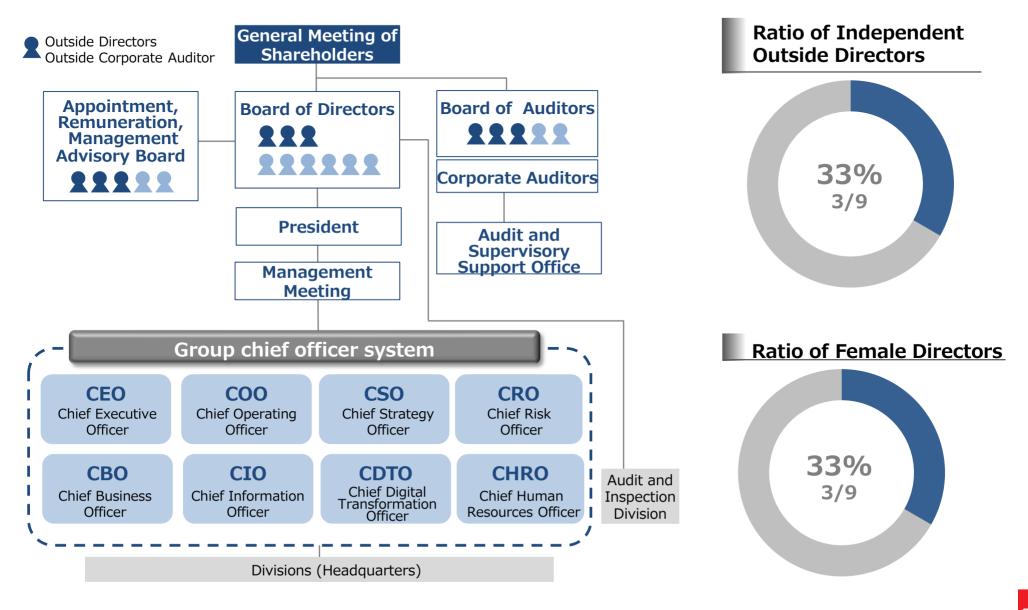
Sammu City

- Agreement signed in October 2021
- SDGs Seminar held in February 2022
- Released SDGs declaration system in March 2022

Matsudo City

- Agreement signed in October 2021
- SDGs Forum held in February 2022

Sophistication of Group Governance



Outside Director Discussion Meeting

Profile of Outside Directors

~ connect and go beyond, for the future ~



Yuko Tashima



Yasuko Takayama



Takahide Kiuchi

Apr. 1979 Prosecutor, Tokyo District Public
Prosecutors Office

Apr. 1992 Registered as Attorney at Law,
Tokyo Bar Association
Attorney at Law, Sawayaka Law Office

Jul. 2006 Outside Director, Meiji Yasuda Life
Insurance Company

Jun. 2015 Outside Director, the Bank

Oct. 2015 Outside Company Auditor,
Kyushu Financial Group Inc.

Jun. 2016 Outside Audit & Supervisory Board
Member, Tokio Marine & Nichido Life

Insurance Co., Ltd.

%Red: Current position

Apr. 1980	Joined Shiseido Co., Ltd.
Apr. 2006	General Manager, Consumer Information Center, Shiseido Co., Ltd.
Oct. 2008	General Manager, Consumer Relations Department, Shiseido Co., Ltd.
Apr. 2009	General Manager, Social Affairs and Consumer Relations Department, Shiseido Co., Ltd.
Apr. 2010	General Manager, Corporate Social Responsibility Department, Shiseido Co., Ltd.
Jun. 2011	Audit & Supervisory Board Member (standing), Shiseido Co., Ltd.
	Audit & Supervisory Board Member (standing), Shiseido Co., Ltd. Advisor, Shiseido Co., Ltd.
Jun. 2015	(standing), Shiseido Co., Ltd.
Jun. 2015 Jun. 2015	(standing), Shiseido Co., Ltd. Advisor, Shiseido Co., Ltd.
Jun. 2015 Jun. 2015 Jun. 2015	(standing), Shiseido Co., Ltd. Advisor, Shiseido Co., Ltd. Outside Director, the Bank
Jun. 2015 Jun. 2015 Jun. 2015 Jun. 2016	(standing), Shiseido Co., Ltd. Advisor, Shiseido Co., Ltd. Outside Director, the Bank Outside Director, Nippon Soda Co., Ltd. Outside Audit & Supervisory Board

Committee Member),

Cosmo Energy Holdings Co., Ltd.

Apr. 1987 Joined Nomura Research Institute, Ltd. Jun. 2002 Head, Japanese Economic Research Unit, Economic Research Department, Nomura Research Institute, Ltd. Jun. 2004 Deputy Head, Economic Research Department and Head, Japanese Economic Research Section, Financial & Economic Research Center, Nomura Securities Co., Ltd. Jun. 2007 Managing Director, Head, Economic Research Department and Chief Economist, Financial & Economic Research Center, Nomura Securities Co., Ltd. Jul. 2012 Member of the Policy Board, the Bank of Japan Jul. 2017 Executive Economist, Nomura Research Institute, Ltd. Jun. 2020 Outside Director, the Bank

Theme of opening remarks

DE & I *

Inquiries related to this presentation should be addressed to:

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