

# Financial Highlights for the Third Quarter of FY2021 ending March 2022



# Summary of Financial Results

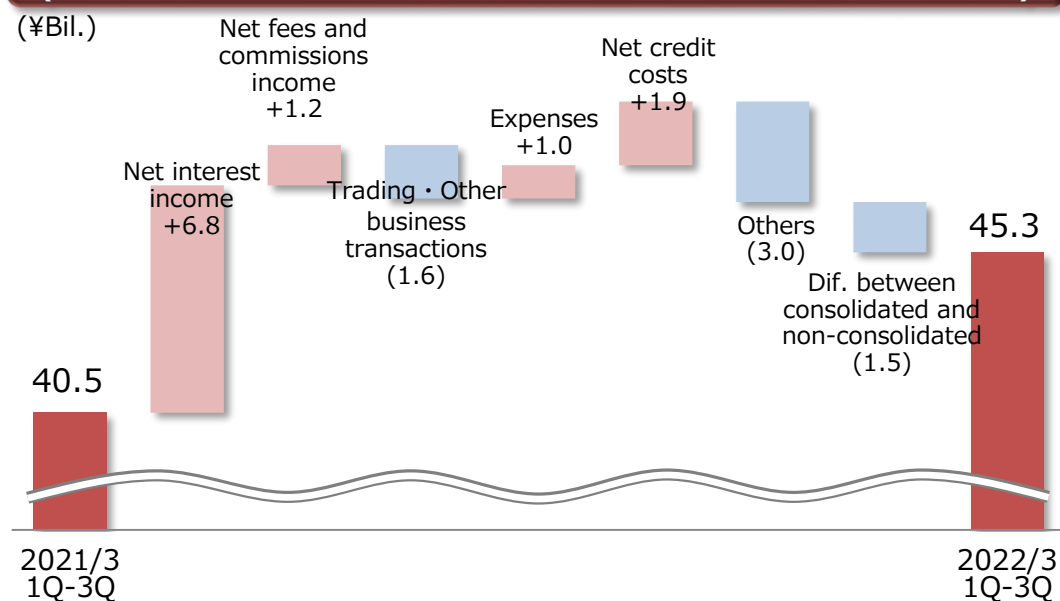
**NEXT STEP 2023**

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Non-consolidated	(¥Bil.)	2021/3	2022/3	YoY
		1Q-3Q	1Q-3Q	
Gross business profits		118.4	124.8	6.4
Net interest income		95.1	101.9	6.8
Net fees and commissions income		18.2	19.5	1.2
Trading income		1.2	0.8	(0.3)
Profit from other business transactions		3.7	2.4	(1.3)
Gains (losses) related to bonds (Government bonds, etc.)		0.1	0.8	0.7
Expenses (-)		64.7	63.7	(1.0)
Real net business income		53.6	61.1	7.4
Core net business income		53.5	60.2	6.7
Excluding gains (losses) on cancellation of investment trusts		49.7	57.0	7.2
Net transfer to general allowance for loan losses (-)		1.3	0.3	(0.9)
Net business income		52.3	60.7	8.3
Non-recurrent income and losses		0.9	1.3	0.3
Disposal of non-performing loans (-)		3.3	2.3	(1.0)
Gains (losses) related to stocks, etc.		4.4	2.4	(2.0)
Ordinary profit		53.3	62.0	8.7
Extraordinary income (loss)		(0.0)	(0.0)	(0.0)
Profit		38.4	44.8	6.3
Net credit costs (-)		4.6	2.7	(1.9)
Consolidated	(¥Bil.)	2021/3	2022/3	YoY
Ordinary profit		58.1	65.0	6.8
Profit attributable to owners of parent		40.5	45.3	4.8

- ◆ Net interest income increased by ¥6.8 billion YoY, the highest level in 10 years. Net fees and commissions income increased by ¥1.2 billion YoY to a record high. As a result, Gross business profits increased by ¥6.4 billion YoY, reaching a record high for the first time in 12 years.
- ◆ Expenses decreased by ¥1.0 billion YoY due to decrease expenses related to the new head office building.
- ◆ Core net business income excluding gains (losses) on cancellation of investment trusts increased by ¥7.2 billion YoY, and core business were remained strong.
- ◆ Credit costs decreased by ¥1.9 billion, and new downgrades were only ¥3.2 billion, decreased by 1.2 billion YoY.
- ◆ Profit were progressing steadily against the projection, with 91% of non-consolidated profit, reaching a record high for the first time in 4 years and 87% of consolidated profit.

## Breakdown of changes in profit attributable to owners of parent (Non-consolidated + Dif. between consolidated and non-consolidated)



# Summary of Financial Results (Consolidated)

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Consolidated	(¥Bil.)	2021/3	2022/3	YoY
		1Q-3Q	1Q-3Q	
Gross business profits		126.1	132.0	5.8
Net interest income		92.0	98.2	6.1
Net fees and commissions income		26.2	27.9	1.6
Trading income		4.0	3.5	(0.5)
Profit from other business transactions		3.7	2.3	(1.3)
General and administrative expenses (-)		70.4	68.5	(1.9)
Net credit costs (-)		4.6	3.3	(1.2)
Net transfer to general allowance for loan losses (-)		1.5	0.4	(1.0)
Disposal of non-performing loans (-)		3.0	2.8	(0.2)
Gains (losses) related to stocks, etc.		4.4	2.3	(2.1)
Equity gains (losses) of affiliated companies		0.1	0.0	(0.0)
Others		2.4	2.3	(0.1)
Ordinary profit		58.1	65.0	6.8
Extraordinary income (loss)		(0.0)	(0.1)	(0.0)
Pre-Tax Profit		58.0	64.9	6.8
Total income taxes (-)		17.5	19.5	1.9
Profit		40.5	45.3	4.8
Profit attributable to non-controlling interests		-	-	-
Profit attributable to owners of parent (reference)		40.5	45.3	4.8
Consolidated net business income		60.1	67.5	7.4

## Status of Subsidiaries

【Consolidated subsidiaries】

(¥Bil.)

Company name	Investment ratio (Including indirect)	Profit items (After deduction of inter-subsidiary dividends)	2021/3	2022/3	YoY
			1-3Q	1-3Q	
Chibagin Securities Co.,Ltd.	100%	Ordinary profit	1.2	1.2	(0.0)
		Profit	0.8	0.8	0.0
Chibagin Leasing Co.,Ltd.	100%	Ordinary profit	1.1	0.6	(0.4)
		Profit	0.7	0.4	(0.2)
Chibagin Guarantee Co.,Ltd	100%	Ordinary profit	4.6	3.9	(0.6)
		Profit	2.9	2.5	(0.4)
Chibagin JCB Card Co.,Ltd	100%	Ordinary profit	0.7	0.7	0.0
		Profit	0.4	0.5	0.0
Total of 5 other companies	100%	Ordinary profit	0.5	0.5	(0.0)
		Profit	0.3	0.3	(0.0)
Total		Ordinary profit	8.2	7.2	(1.0)
		Profit	5.4	4.7	(0.6)

【Equity method subsidiaries】

Total of 6 companies	Profit according to equity method	0.1	0.0	(0.0)
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Dividends to parent company(-)	3.5	4.2	0.7
Difference between consolidated and non-consolidated ※	2.0	0.5	(1.5)

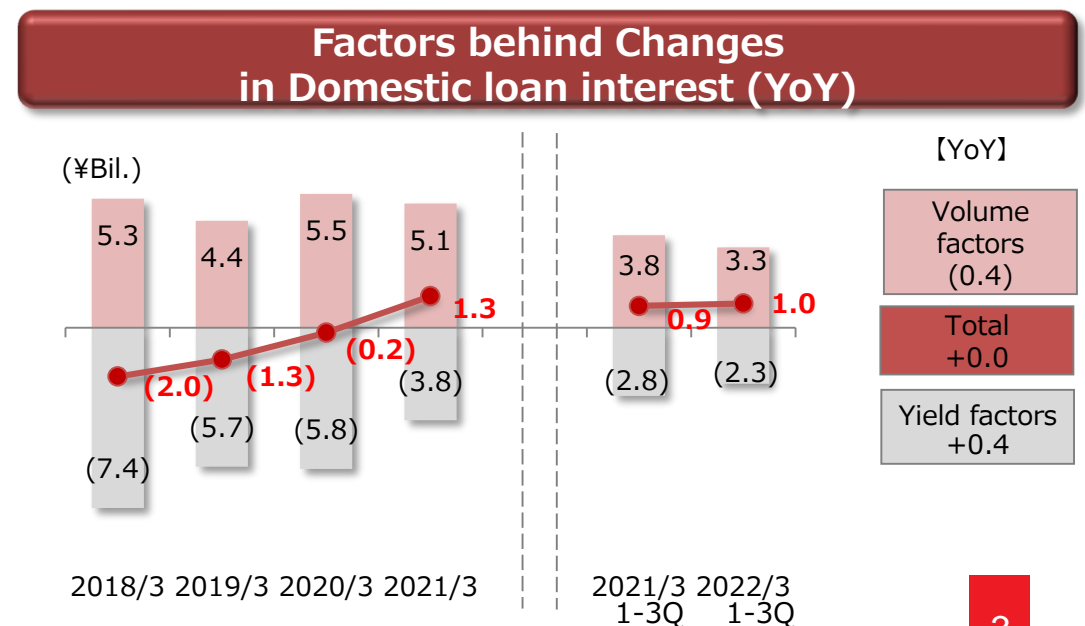
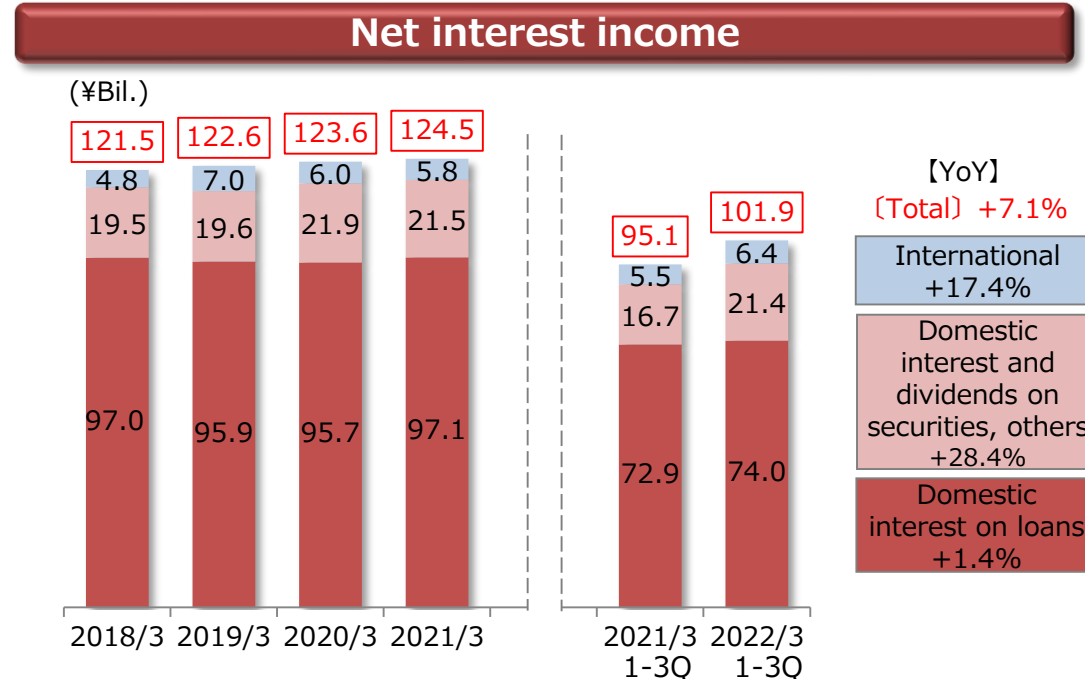
※After adjustment for unrealized gains, etc.

# Net Interest Income

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(¥Bil.)	2021/3 1Q-3Q	2022/3 1Q-3Q	YoY
Net interest income	95.1	101.9	6.8
Domestic	89.6	95.4	5.8
Interest on Loans	72.9	74.0	1.0
Loans and bills discounted	73.3	74.4	1.0
Deposit (incl. NCD)	0.4	0.4	(0.0)
Interest and dividends on securities	16.0	19.5	3.4
Bonds	1.9	1.9	(0.0)
Stock dividends	8.1	9.4	1.2
Investment funds	(0.0)	0.5	0.5
investment trusts	5.8	7.5	1.6
Gains (losses) on cancellation	2.4	2.7	0.2
Others (Market operation, etc.)	0.6	1.9	1.2
International	5.5	6.4	0.9
Loans and bills discounted	4.3	3.0	(1.2)
Foreign Securities	9.5	9.5	(0.0)
Foreign Securities	6.7	6.3	(0.3)
Foreign currency funds	1.3	2.5	1.2
Investment trusts	1.5	0.6	(0.8)
Gains (losses) on cancellation	1.3	0.5	(0.8)
Others (Funding and market operation, etc.)	(8.3)	(6.1)	2.2
Net interest income (Excluding gains (losses) on cancellation of investment trusts)	91.3	98.7	7.4
Gains (losses) on cancellation of investment trusts	3.8	3.2	(0.5)

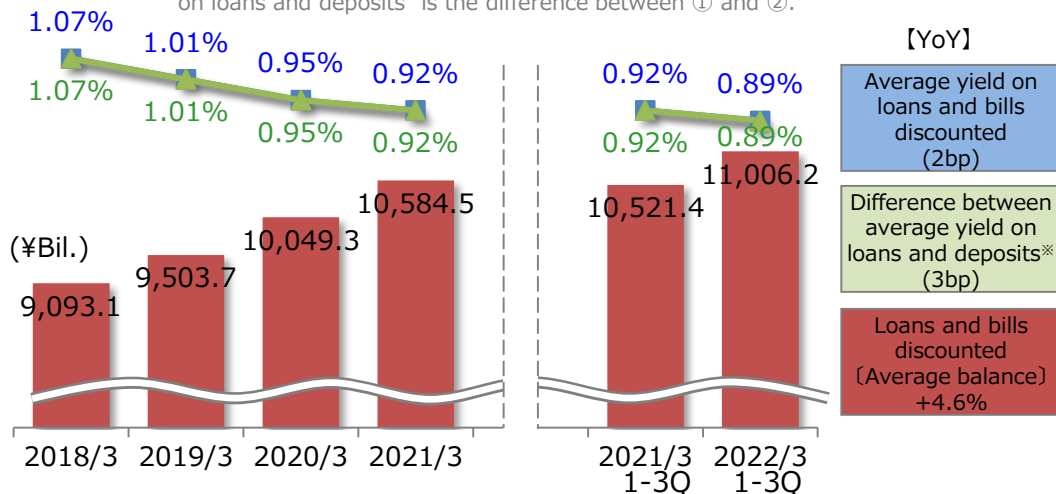


# Yield · Interest on Loans

## Domestic operations

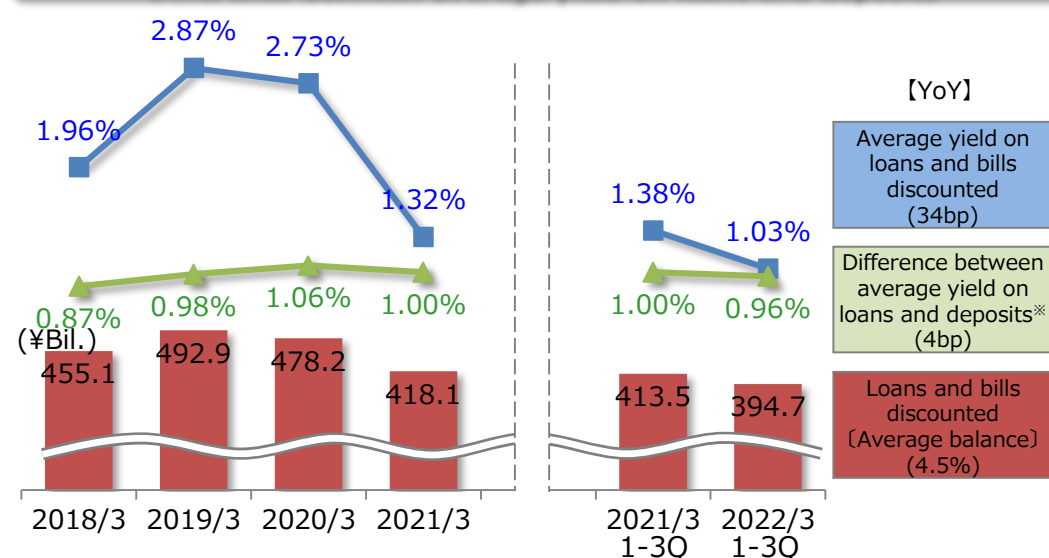
### Loans and bills discounted (average balance) · Yield, Difference between average yield on loans and deposits

※① "Yield on loans and bills discounted" and ② "Yield on deposits" (including NCDs) are rounded down to second decimal places, and "Difference between average yield on loans and deposits" is the difference between ① and ②.

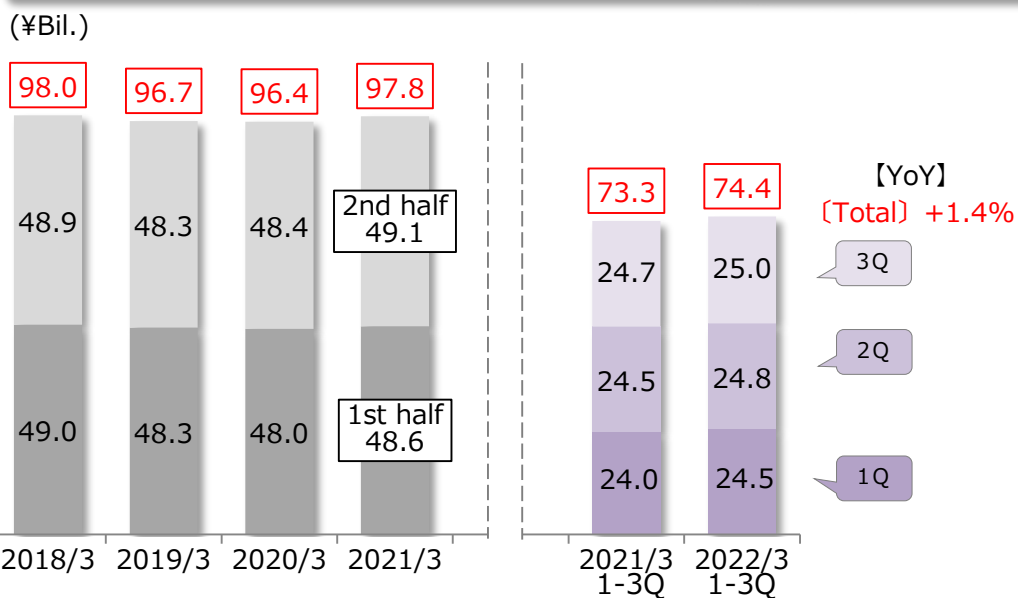


## International operations

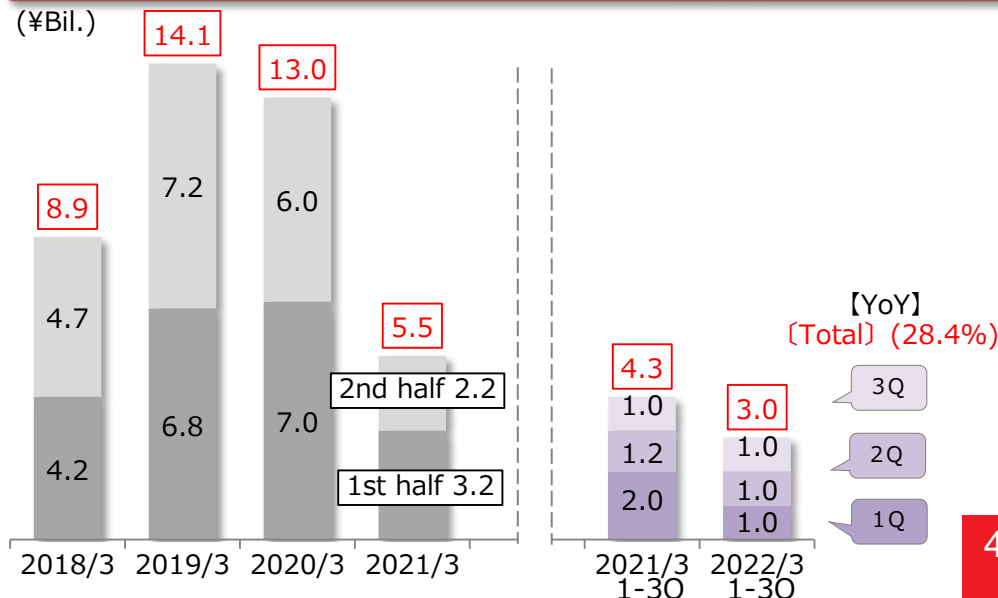
### Loans and bills discounted (average balance) · Yield, Difference between average yield on loans and deposits



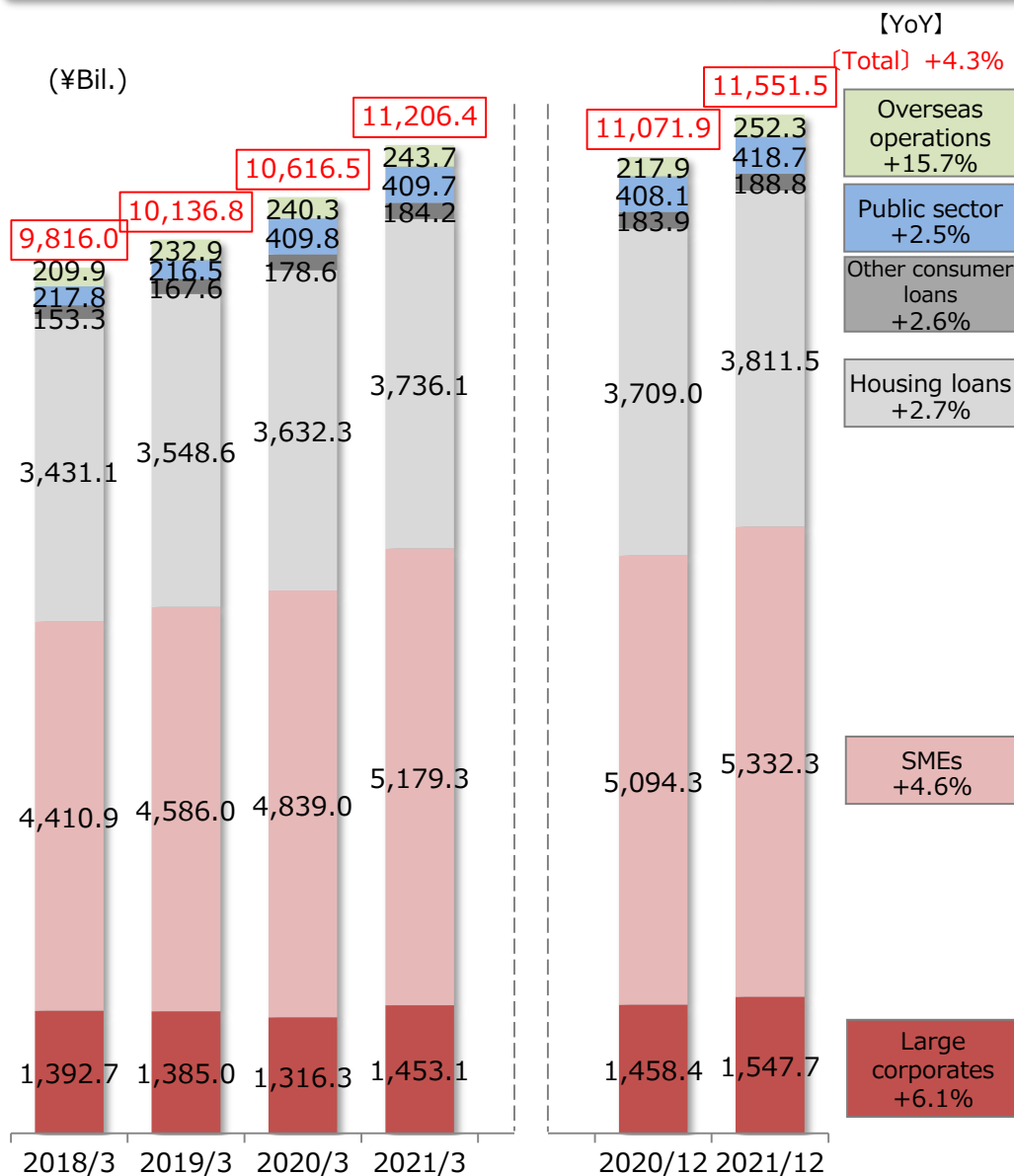
### Interest on loans and bills discounted



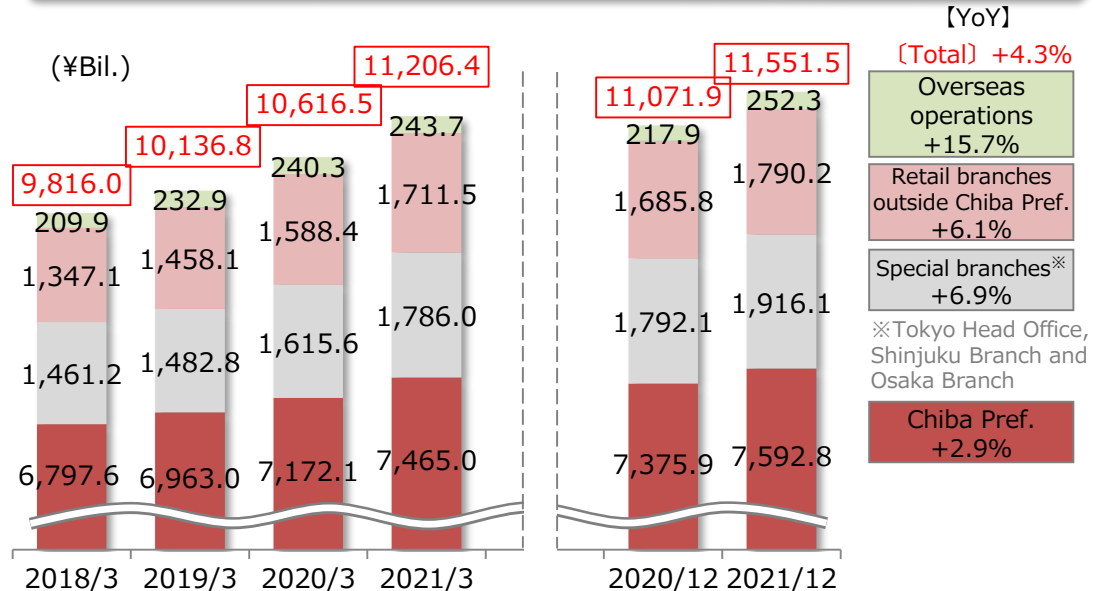
### Interest on loans and bills discounted



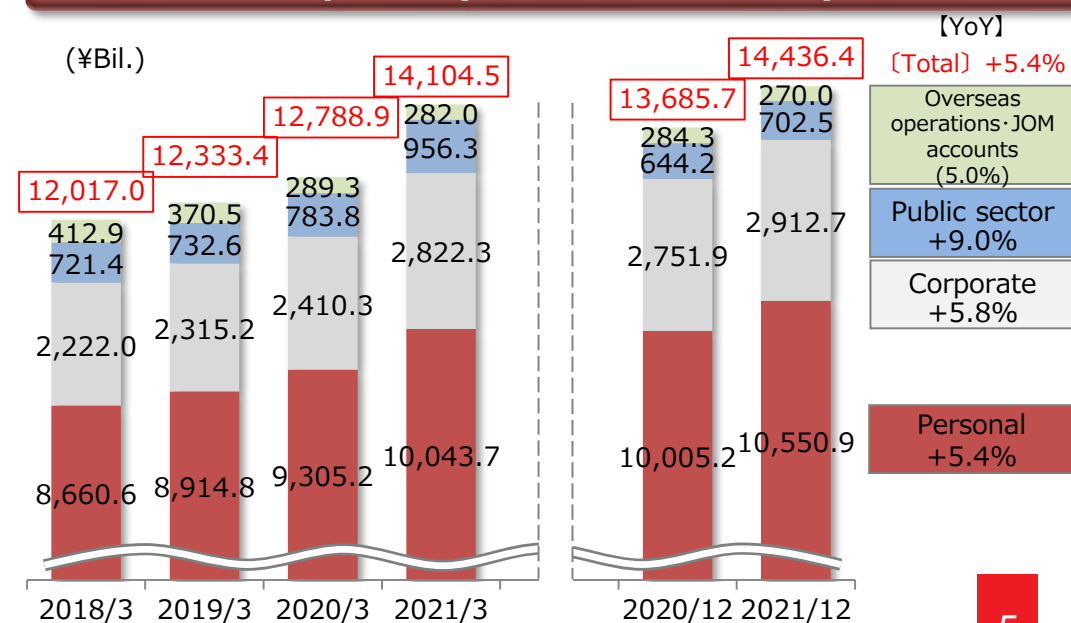
### Loans (term-end balance)



### Loans (term-end balance) [by region]



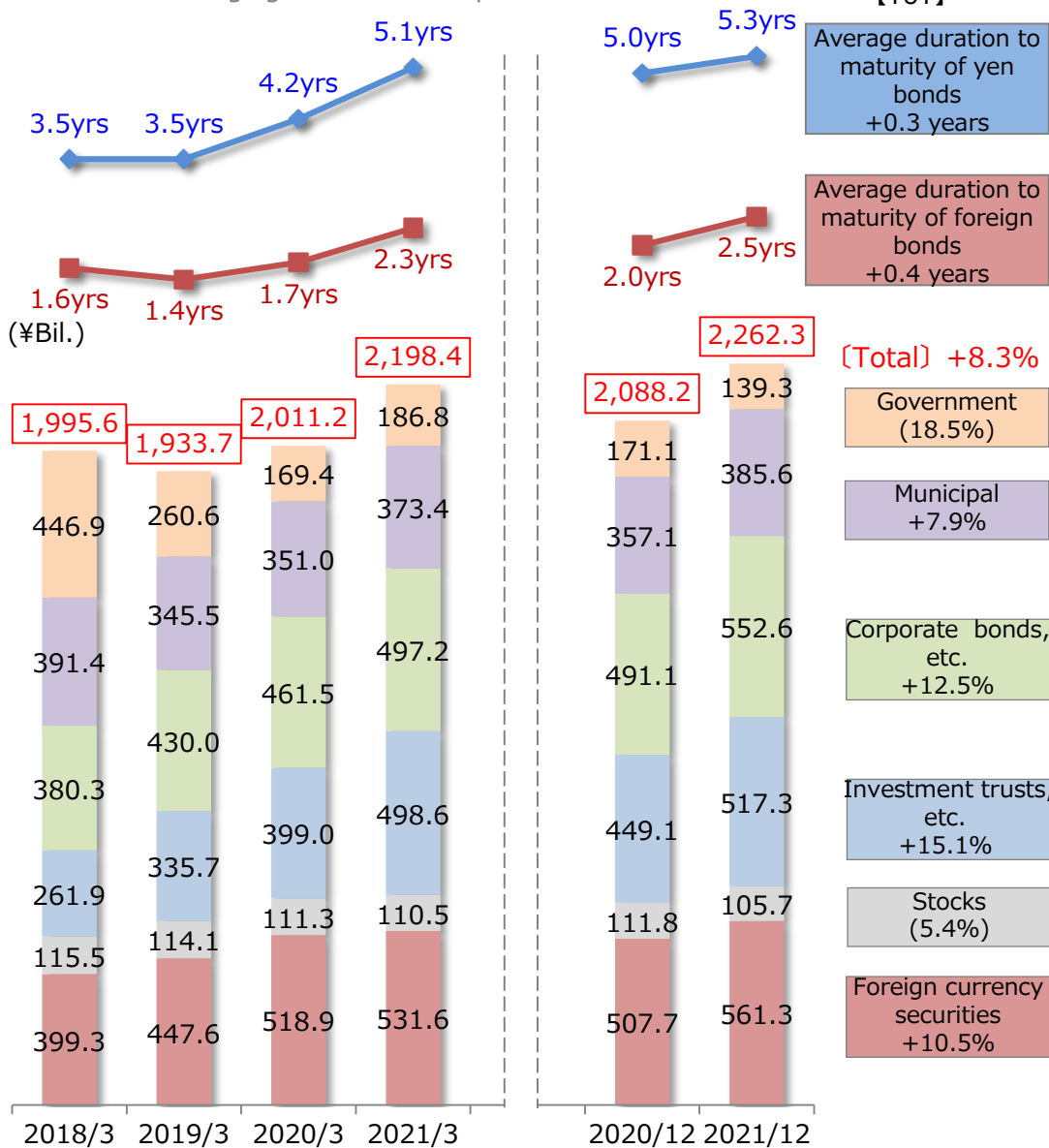
### Deposits (term-end balance)



# Securities

## Balance of securities※1 · Duration of securities※2

※2 after hedging with asset swap

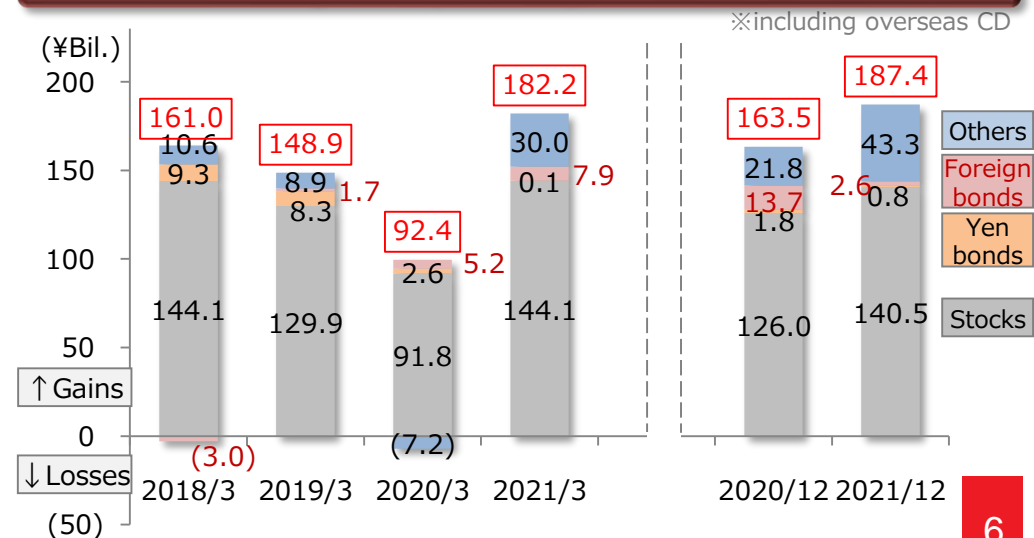


※1 excluding unrealized gains (losses)

## Gain (loss) on securities

(¥Bil.)	2021/3 1-3Q	2022/3 1-3Q	YoY
Interest income on securities	25.6	29.0	3.4
Bonds	8.6	8.2	(0.4)
Domestic	1.9	1.9	(0.0)
International	6.7	6.3	(0.3)
Stocks	8.1	9.4	1.2
Investments trusts etc.	8.7	11.3	2.6
Gains(losses) from investment trust cancellations	3.8	3.2	(0.5)
Gains(losses) related to bonds(Government bonds, etc.)	0.1	0.8	0.7
Gains on sales	1.5	1.5	0.0
Gains(losses) related to stocks, etc.	4.4	2.4	(2.0)
Gains on sales	4.6	5.0	0.4

## Unrealized gains (losses) on other securities



# Net Fees and Commissions Income

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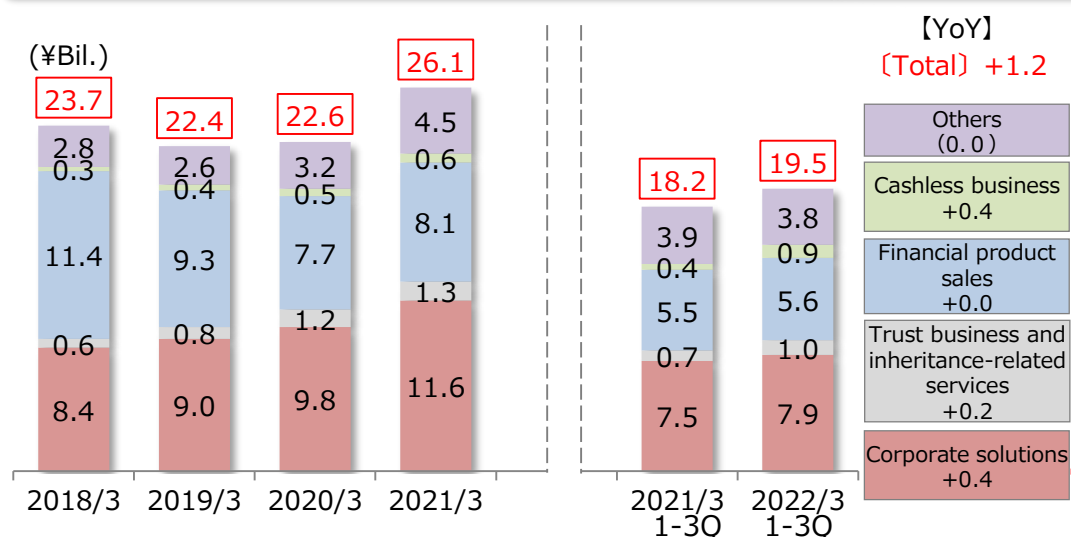
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	(¥Bil.)	2021/3	2022/3	YoY
		1-3Q	1-3Q	
Net fees and commissions income		18.2	19.5	1.2
Net fees and commissions revenue		31.9	33.1	1.2
Net fees and commissions payments (-)		13.6	13.6	(0.0)

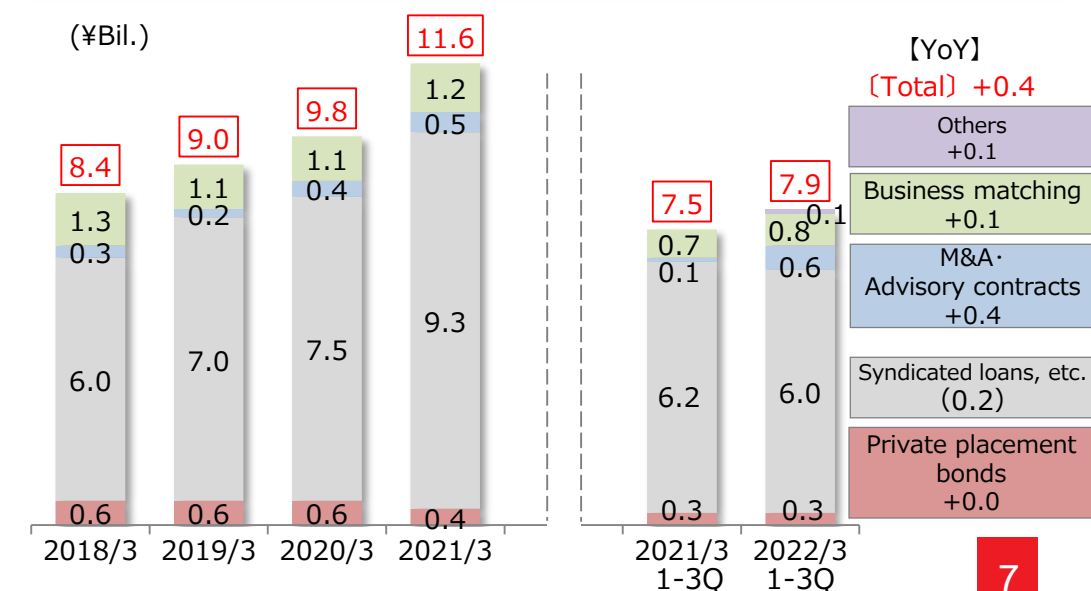
## <Main breakdown>

Investment trusts and personal annuities	5.5	5.6	0.0
Investment trusts	2.5	3.0	0.5
Annuities and whole life insurance	0.9	0.9	(0.0)
Level paying life insurance	1.5	1.0	(0.4)
Financial instrument intermediary	0.5	0.5	0.0
Corporate solutions	7.5	7.9	0.4
Private placement bonds	0.3	0.3	0.0
Syndicated loans	6.2	6.0	(0.2)
M&A and advisory contracts	0.1	0.6	0.4
Business matching	0.7	0.8	0.1
Trust business and inheritance-related services	0.7	1.0	0.2
Cashless payment and card business	0.4	0.9	0.4
Payment and settlement transactions	9.9	9.5	(0.3)
Guarantee charges and group insurance costs (-)	8.5	8.4	(0.0)

## Net fees and commissions income



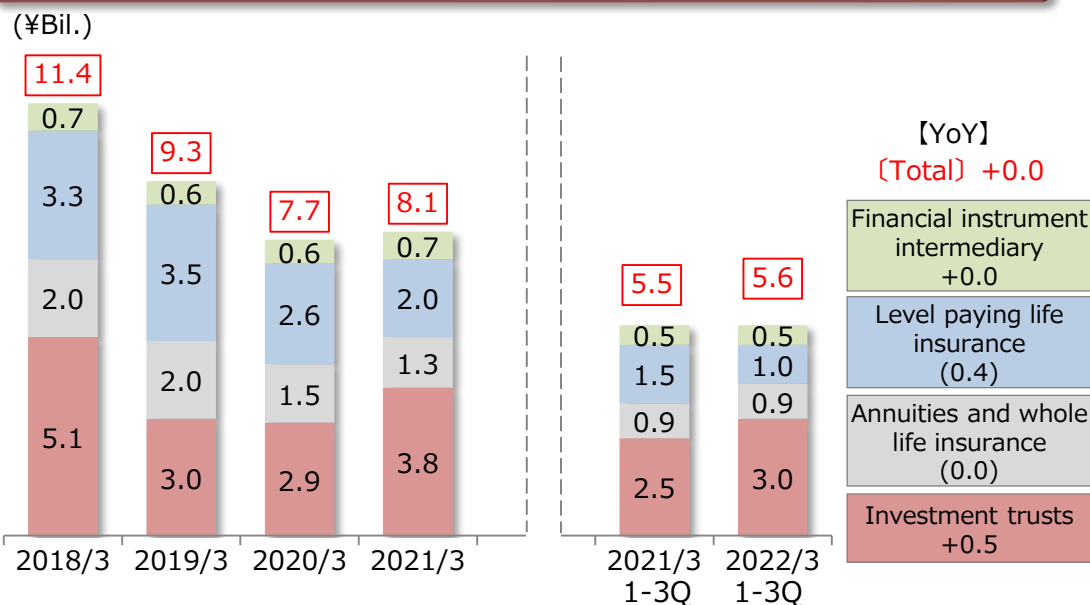
## Fees and commissions income of corporate solutions



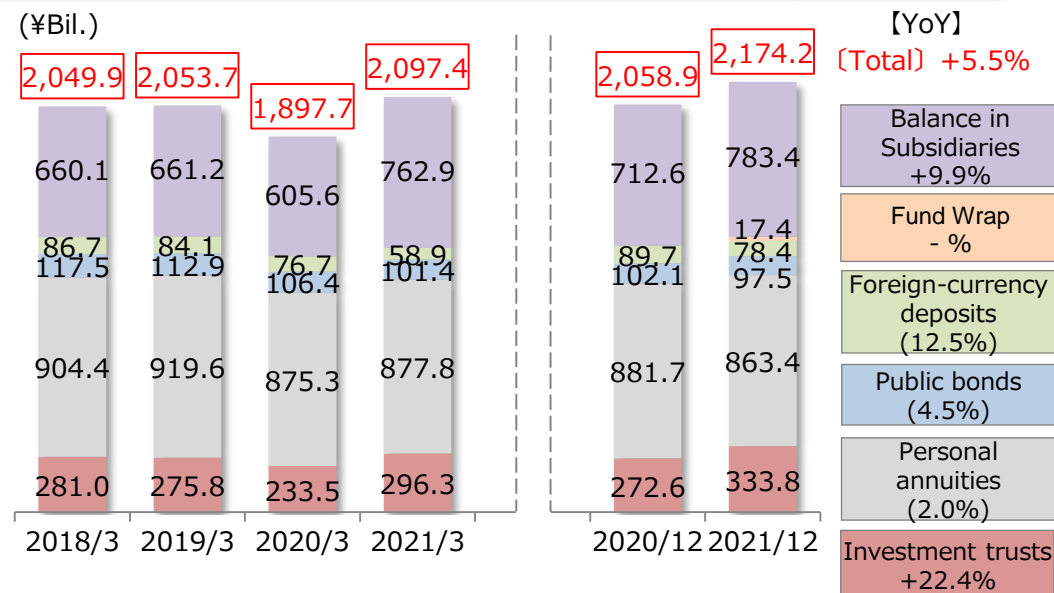


# Financial Products

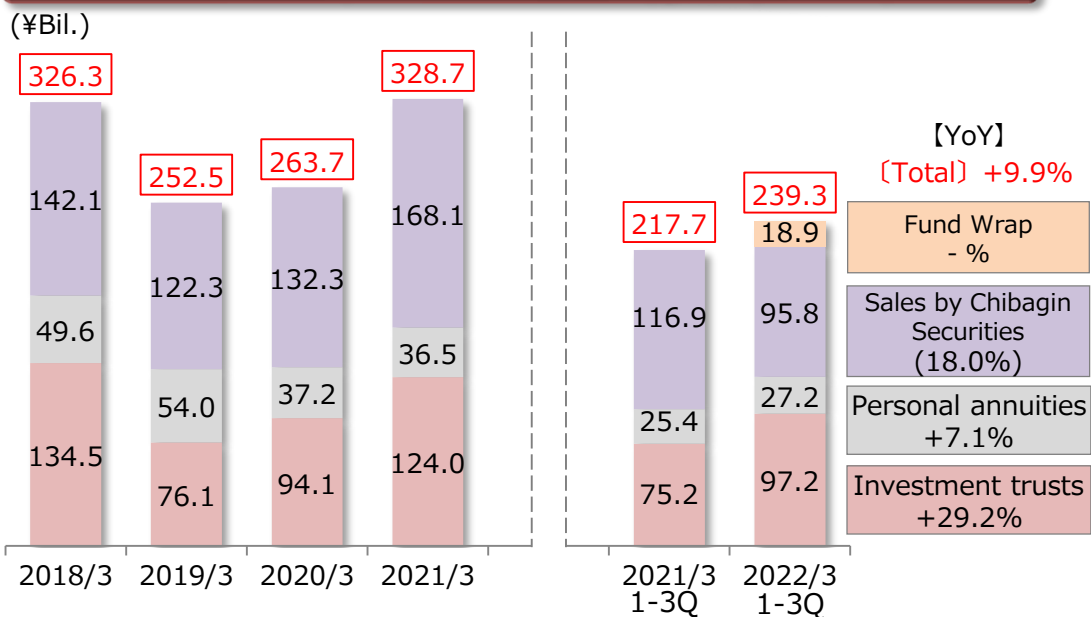
## Fees and commissions income of financial products



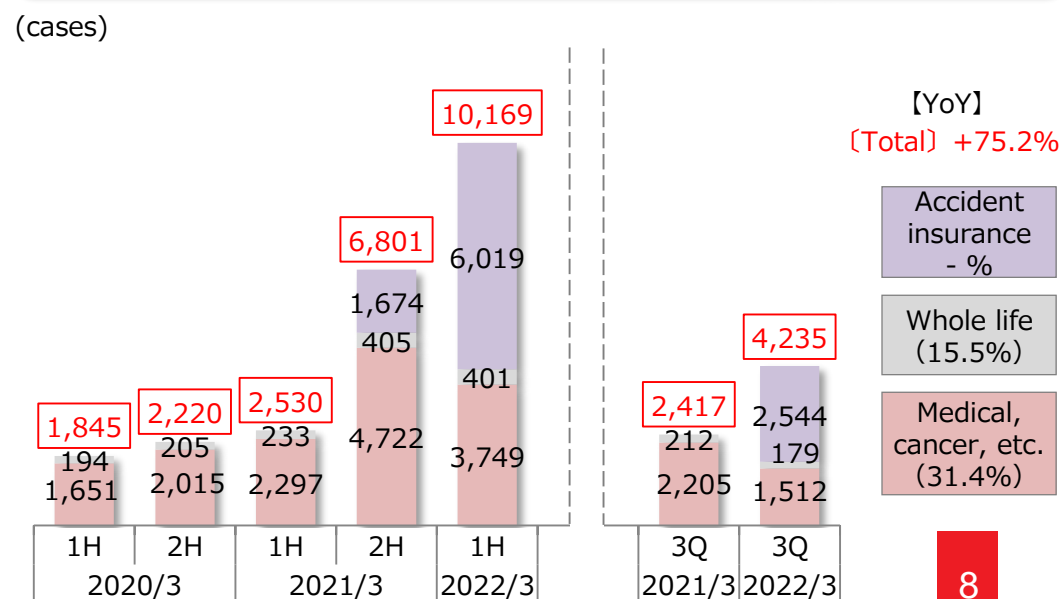
## Balance of financial products (group total)



## Financial products sales (group total)



## Number of protection-type insurance contracts

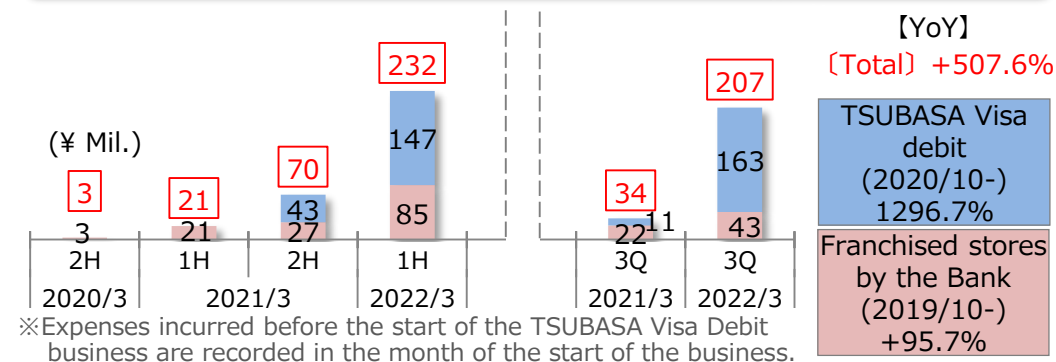
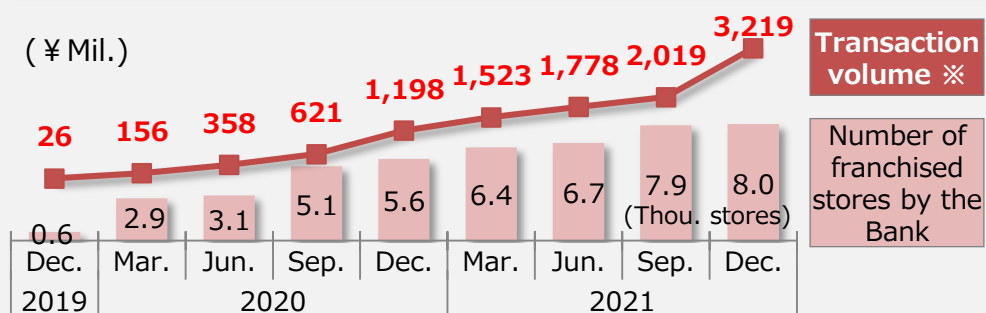


## Cashless business income and expenditure

		2021/3		2022/3	
		1-3Q		1-3Q	
		(¥Mil.)		YoY	
Total of new and existing business by the Bank	Profit	488	965	477	
	Revenue	1,725	2,436	711	
	Expenses(-)	1,236	1,471	234	
Total of new business by the Bank	Profit	55	439	384	
	Revenue	174	850	675	
	Expenses(-)	118	410	291	
Franchised stores by the Bank	Profit	44	129	84	
	Revenue	154	495	341	
	Expenses(-)	109	366	256	
TSUBASA Visa debit	Profit	11	310	299	
	Revenue	20	354	334	
	Expenses(-)	8	43	35	
Existing business by the Bank	Profit	432	525	93	
	Revenue	1,550	1,586	35	
	Expenses(-)	1,118	1,060	(57)	
Subsidiaries (Chibagin JCB Card) (Chibagin DC Card)	Profit	869	875	6	
	Revenue	3,582	3,640	57	
	Expenses(-)	2,713	2,764	50	
(reference)					
Total of group	Profit	1,357	1,841	483	
	Revenue	5,307	6,077	769	
	Expenses(-)	3,950	4,236	285	

※Expenses of subsidiaries include personnel expenses and other operating expenses.

## New business profit

"Franchised stores by the Bank business"  
Number of franchised stores and transaction volume"TSUBASA Visa debit"  
Number of cardholders and transaction volume

※Transaction volume : settlement amount for one month in the relevant month

# Credit Costs · Disclosed Claims

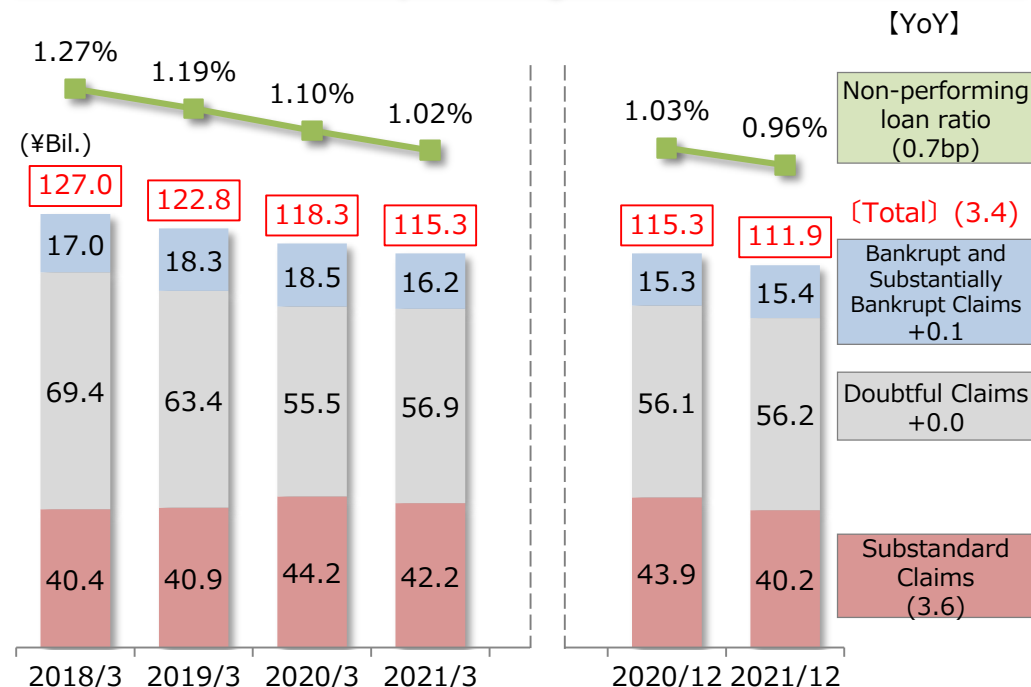
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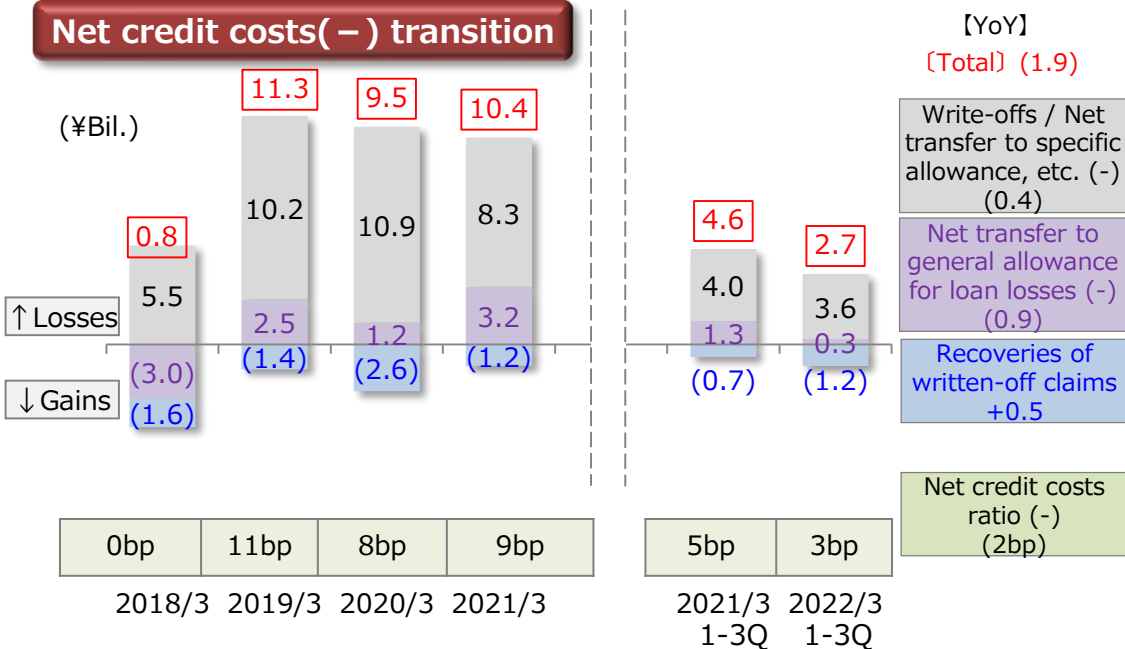
## Net credit costs

	2021/3		2022/3	
	(¥Bil.)	1-3Q	1-3Q	YoY
Net credit costs (-)		4.6	2.7	(1.9)
Net transfer to general allowance for loan losses (-)		1.3	0.3	(0.9)
Disposal of non-performing loans (-)		3.3	2.3	(1.0)
Write-offs / Net transfer to specific allowance, etc. (-)		4.0	3.6	(0.4)
New downgrades (-)		4.4	3.2	(1.2)
Existing non-performing loans (-)		0.3	0.8	0.4
Collections etc.		0.7	0.4	(0.3)
Recoveries of written-off claims		0.7	1.2	0.5
Net credit costs ratio (-)		5bp	3bp	(2bp)

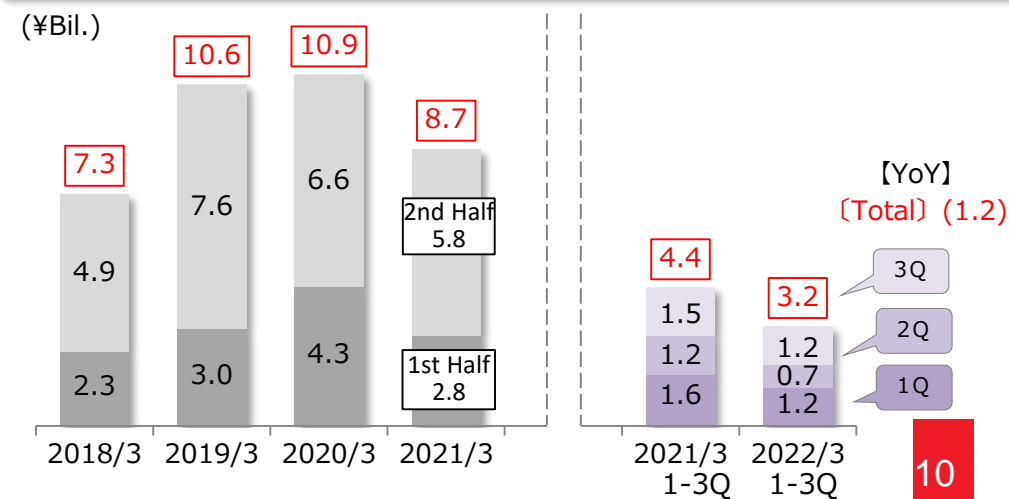
## Disclosed claims under the Financial Reconstruction Law · Non-performing loan ratio



## Net credit costs(-) transition



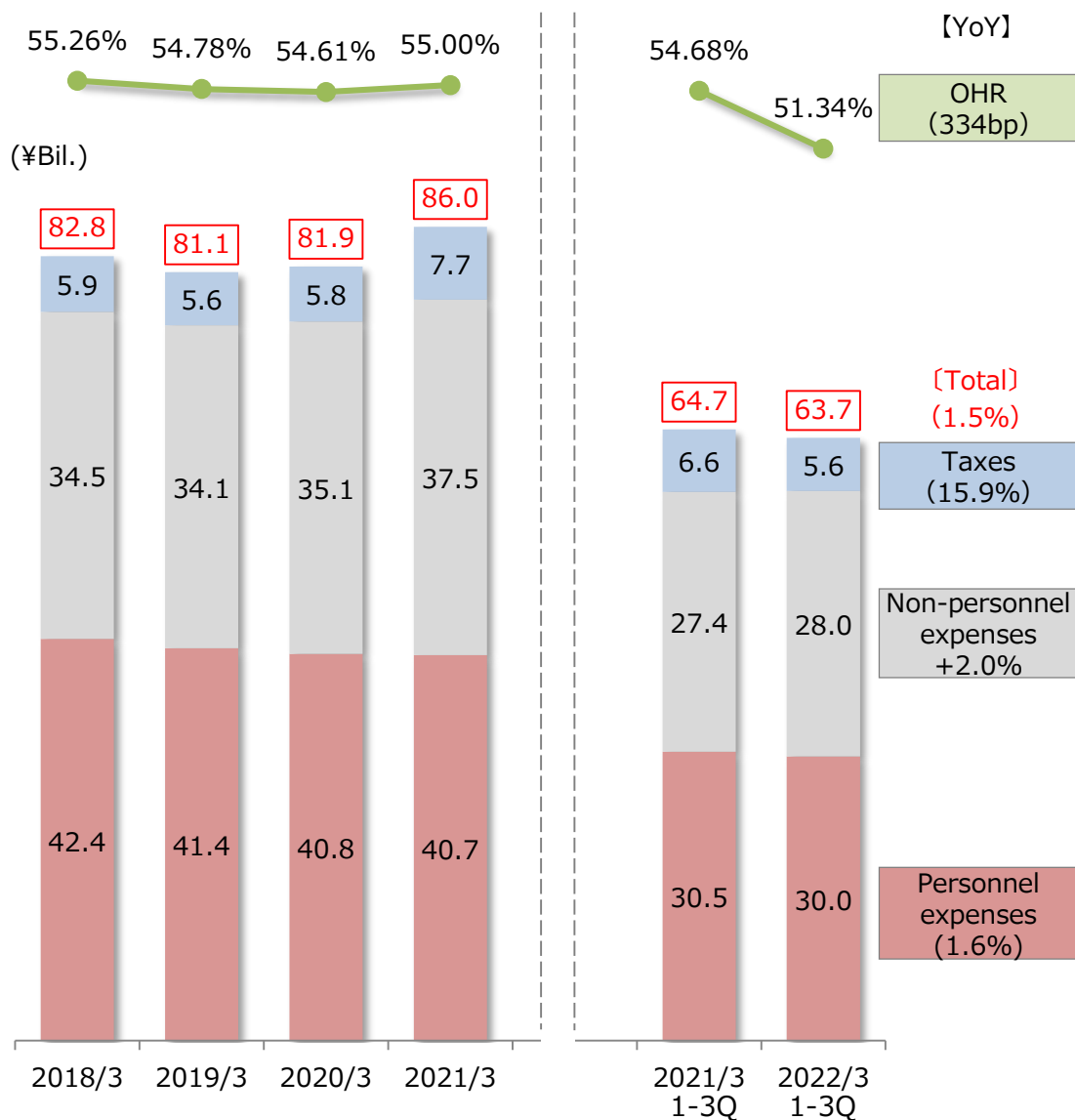
## New downgrades



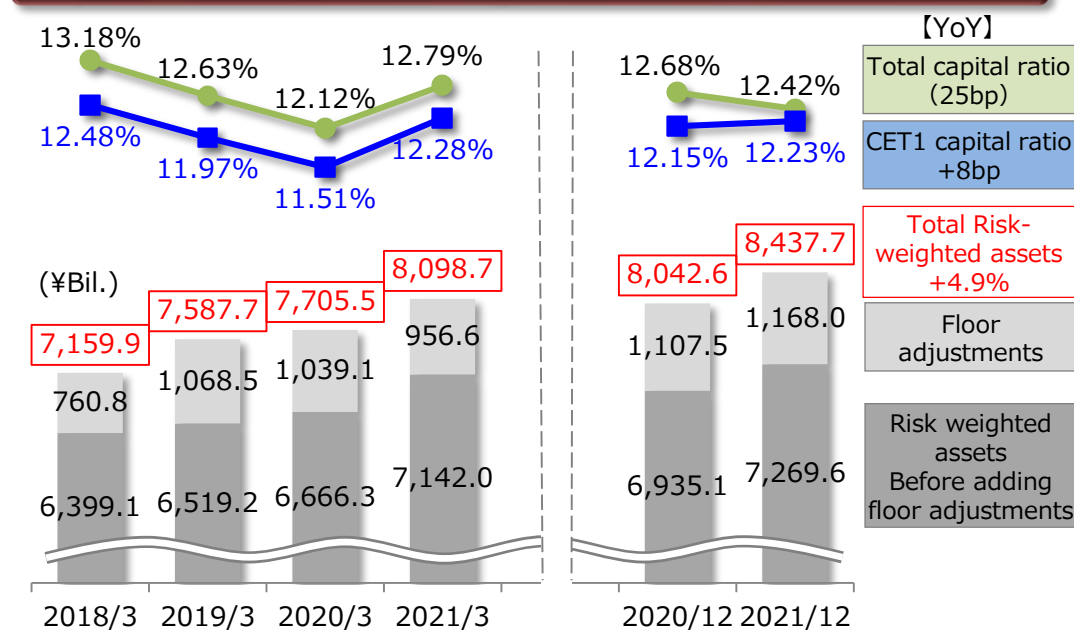
# Expenses · Capital Ratios

## Expenses · OHR

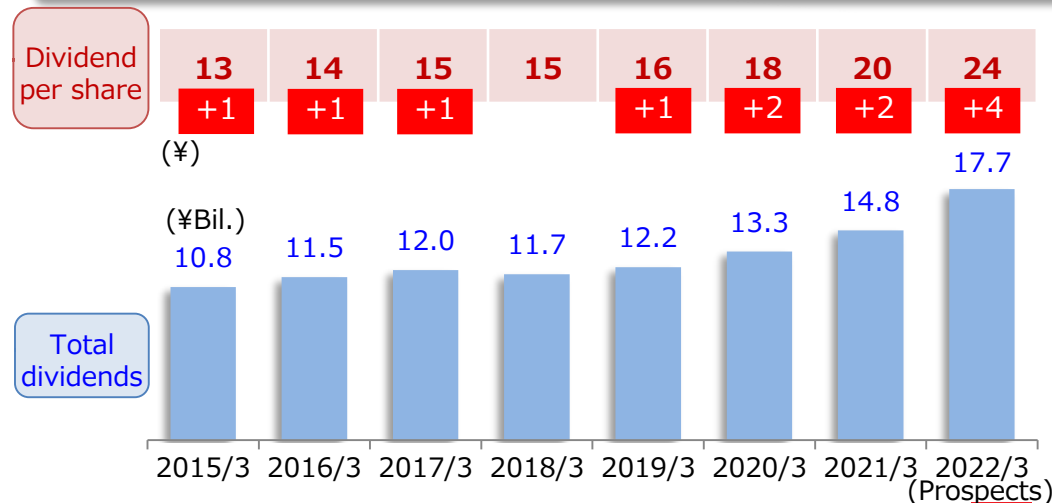
※ OHR : Expenses / (Net business income – Gains (Losses) related to bonds, etc. + Net transfer to general allowance for loan losses + Expenses)



## Capital ratios · Risk-weighted assets (Consolidated)



## Shareholder dividends



**ESG external evaluation**

**CDP\* score for climate change**

Received "A-" rating, the highest level for a Japanese bank **New**

※Carbon Disclosure Project : A British NGO that operates an information disclosure system to manage the environmental impact of companies.

◆ global average : 「B-」

	Regional banks	Major banks
<b>A-</b>	<b>Chiba</b>	Mizuho FG
<b>B</b>	Fukuoka FG Hachijuni	MUFG SMFG Resona HD
<b>B-</b>	1 company	1 company
<b>C</b>	1 company	2 companies
<b>F</b>	Numerous (Unanswered companies)	

**MSCI ESG Rating**

Received "A" rating, the same level as the three mega banks **New**

**Providing the Chiba Bank Training Center as a temporary medical facility and overnight treatment facility for the COVID-19**

- ◆ Indoor: 110 beds for short-term hospitalization **New**
- ◆ Outdoor: 50 prefabricated residential treatment facilities



**Chiba SDGs Promotion Network** **New**

( Launched in January 2022 )



Establishment of the Chiba SDGs partner registration system



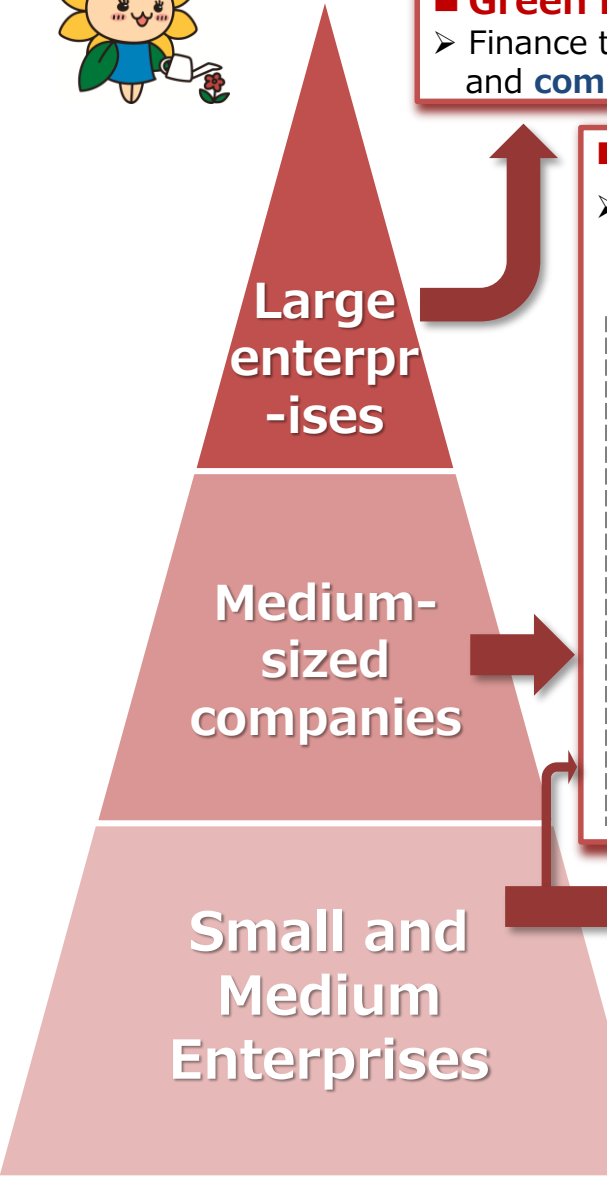
- **Dissemination, awareness-raising of SDGs, working together to support**
- **Information sharing and collaboration among network members**
- **Informing customers of the "Chiba SDGs partner registration system" and encouraging them to register**



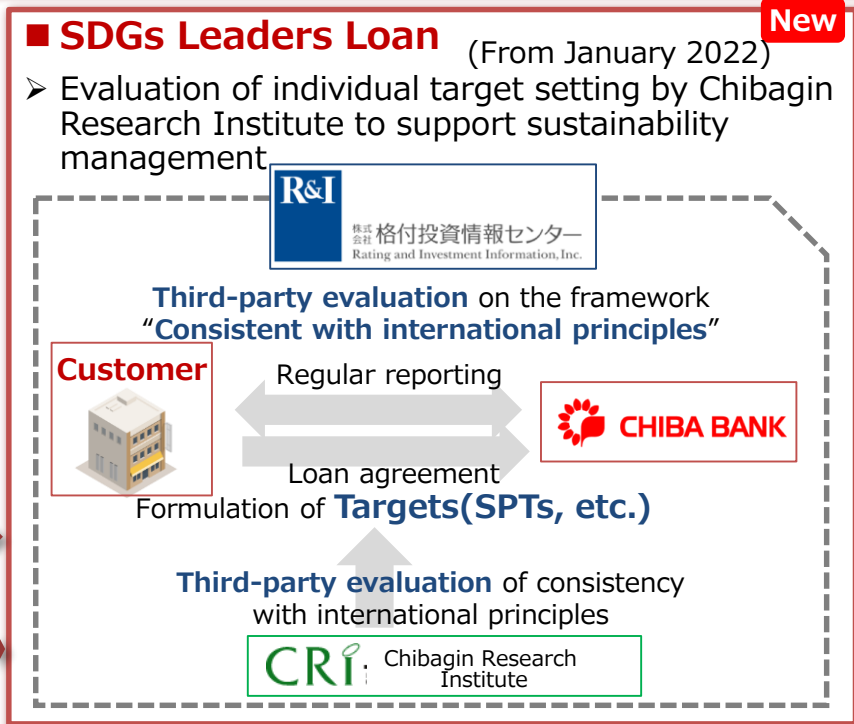
- Chiba Chamber of Commerce and Industry
- Chiba Association of Corporate Executives
- Chiba Employers' Association
- Chiba Economic Council
- Chiba Federation of Societies of Commerce and Industry
- Chiba Prefectural Federation of small Business Association
- Chiba Conference of Association of Small Business Entrepreneurs
- Chiba Credit Guarantee Corporation



Providing SDGs products that match each customer



**■ Sustainability Linked Loan**  
**■ Green Loan**    **■ Positive Impact Financing**  
 ➤ Finance that conforms to and **complies with international principles**



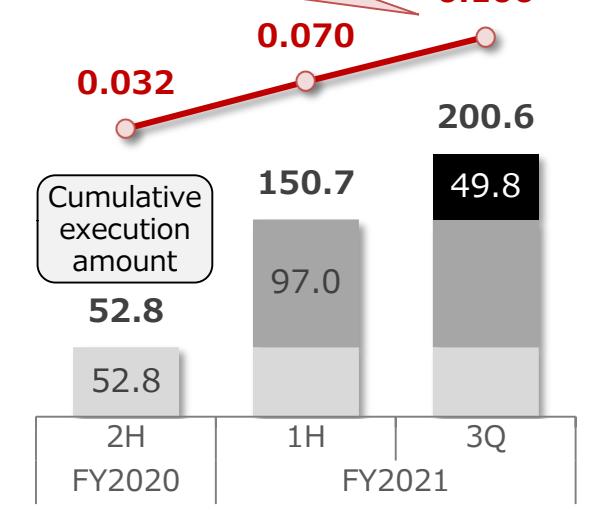
**■ Simple diagnosis service for SDGs** (From January 2022) New  
 ※Provide through Corporate Portal

➤ Prepared a simple report with graphs showing customers' level of compliance with the SDGs

**■ SDGs Friends Loan** (From October 2020)  
 ➤ Linking customers' business activities to SDGs  
 ➤ Supporting customers' efforts to achieve SDGs

**Cumulative execution amount / Net interest income**

Net interest income for the last month of the term / per month (¥Bil.)

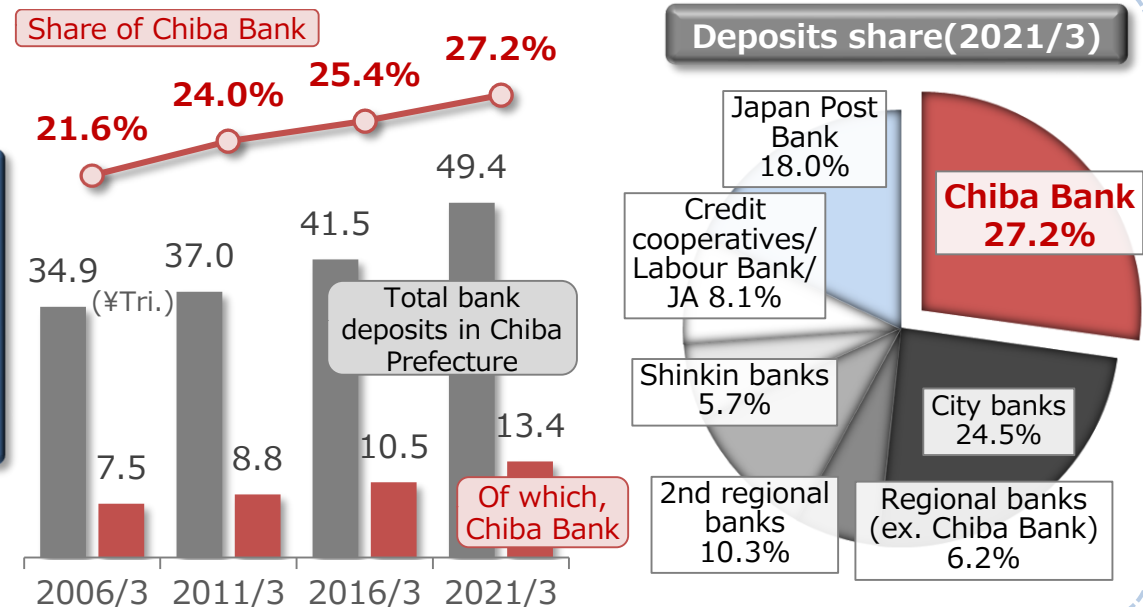
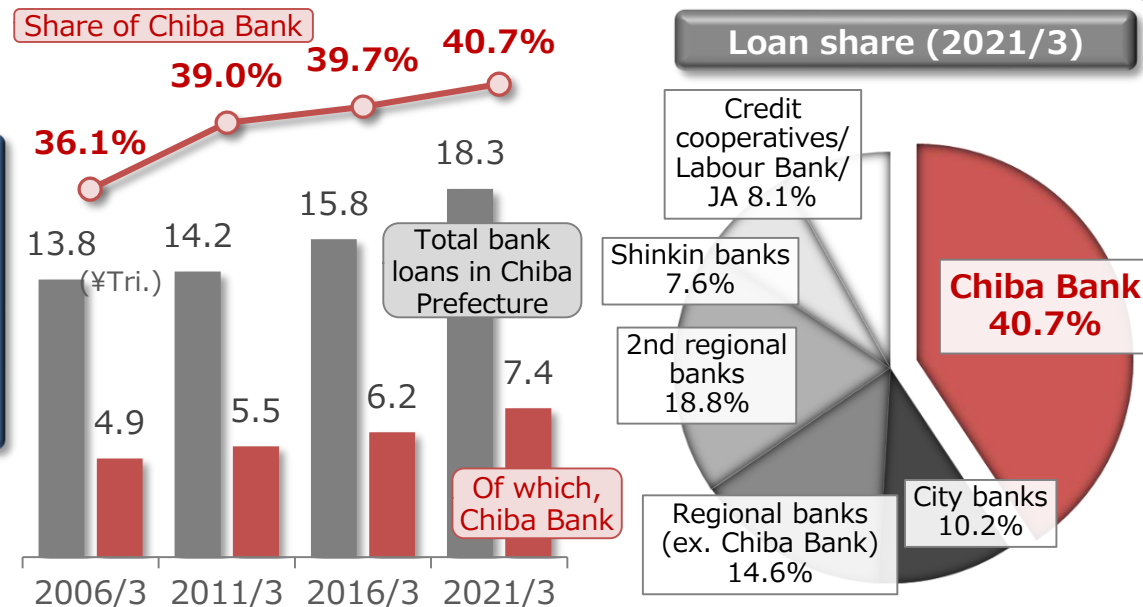


# Position of Chiba Bank

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## Loans and deposits balance in Chiba prefecture / share



## Economic Scale in Chiba Prefecture (Compared with major world countries), Total assets of Chiba bank (Compared with the largest bank)

(U.S.\$ Bil.)

Country	GDP	Largest domestic bank	Total assets
Czech Republic	248.9	CSOB Czech Republic	82.1
Portugal	242.4	Caixa Geral de Depositos	112.8
Greece	212.3	National Bank of Greece	95.6
New Zealand	210.0	ANZ Bank New Zealand	119.0
Chiba Prefecture	177.0	Chiba Bank	161.6
Hungary	160.4	OPT Bank	78.4

Sources: <Major world countries> IMF World Economic Outlook for major countries (Date from 2018/1 to 2018/12)  
 <Chiba Prefecture> Cabinet Office statistics (Date from 2018/4 to 2019/3)  
 < Total assets of the largest domestic banks > The Bankers (2021 edition)

## Credit Rating (Moody's long-term)

(as of January 31, 2022)

	Regional banks	Major banks
<b>A1</b>	Chiba Shizuoka	MUFG Mizuho SMBC SMTB
<b>A2</b>	Yokohama Chugoku	Resona
<b>A3</b>	JOYO	

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