

# Financial Results for FY 2007 ended March 31, 2008



THE CHIBA BANK, LTD.

May 29, 2008



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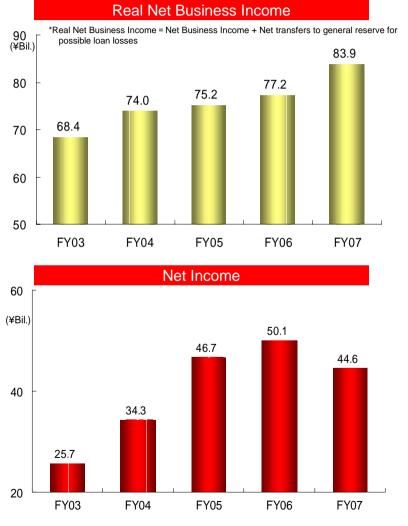


# Foreword

In FY 2007, mainly due to an increase in net interest income, Chiba Bank recorded ¥83.9 billion of real net business income (an increase of ¥6.7 billion, 8.6% up on the previous fiscal year), the highest in its history, setting a record for the fourth successive year.

Net income decreased to ¥44.6 billion, mainly due to losses on impairment of stocks.

Today we would like to give an outline of our results for FY2007, the performance in our principal product areas and our future strategies based on our medium-term business plan "Going forward with the Region: 100 weeks of trust and growth".





# Summary of Financial Results



# Summary of Financial Results (1)

◆Real net business income increased mainly due to an increase in Net interest income

		<¥ Bil.>	FY06	FY07		Net interest income				
					change	· · · ·		< ¥ Bil. >	FY07	
G	ross b	ousiness profits	155.1	163.1	8.0		Net interest income		139.5	change 7.0
	Net i	interest income	132.4	(139.5)	7.0		D	omestic Loans and deposits	135.9	5.9
		ees and commissions	21.4	(18.4)	(3.0)			Loans	122.4 141.2	( <u>8.6</u> ) 19.8
	incom Trad	ing income	2.3	3.3	<u>(</u> , (,., (,., (,., (,., (,.,.,,.,,,,,(,.,,			Deposits Securities	18.8 15.3	11.1 (2.6)
	Profit	from other business actions	(1.1)	1.8	2.9		International 3.5		1.1	
		actions ains on foreign exchange	3.3	3.8	0.5	Net fees and commissions incor		income	ome	
	G	ains (losses) on bonds	(6.0)	(0.9)	5.1		<¥ Bil. > Net fees and commissions income		FY07	change
		Gains (losses) on sales of bonds	(6.0)	0.7	6.7				<mark>18.4</mark> 34.6	(3.0) (1.2)
		Write-offs of bonds	-	(1.6)	(1.6)			Investment trusts & Personal annuities etc.	10.7	(0.9)
E>	pens	es	77.9	79.2	1.3			Investment trusts Sales fees	7.3 3.8	(1.9) (2.5)
	Pers	onnel expenses	36.9	37.7	0.8			Trust fees Personal annuities etc.	3.5	0.6
	Non-	personnel expenses	36.5	37.0	0.4		E	xpenses	3.3 16.1	0.9 1.7
Re	eal ne	t business income	77.2	83.9	6.7	Loan related expenses 9.8 (		0.7 0.5		



# Summary of Financial Results (2)

Net income decreased mainly due to losses related to stocks and a change in accounting method

<¥ Bil.>	FY06	FY07	
			change
Real net business income	77.2	83.9	6.7
Net transfer to geneal reserve for possible losses	-	-	-
Net business income	77.2	83.9	6.7
Non-recurrent income (losses)	(5.8)	(13.8)	(7,9)
Disposal of non-performing loans	13.9	13.7	<i>,⁄</i> 0.1
Gains (losses) related to stocks	4.9	(1.8)	(6.8)
Gains (losses) on sales of stocks	5.1	2.5	(2.5)
Losses on impairment of stocks	(0.1)	(4.4)	(4.2)
Transfer to newly established reserves	-	0.2	0.2,
Ordinary profits	71.3	70.0	(1,2)
Extraordinary profits (losses)	11.2	7.2	, <b>(</b> 4.0)
Reversal of allowance for possible loan losses	7.5	5.0	, (2.5)
Collection of written-off claims	4.2	5.0	/ 0.7
Transfer to newly established reserve	-	2.0	2.01
Net income	50.1	44.6	(5.4)
Net credit costs ( + )	2.0	3.6	1.5
Consolidated net income	52.5	45.9	(6.5)
Difference (Consolidated-Non-consolidated)	2.4	1.3	(1.1)

# Losses on impairment of stocks

- ✓Losses by a reduction in value of stocks
- ✓ Net income (after tax) decreased by the same amount as the tax effects are not taken into account

Transfer to newly established reserves

### ✓Transfer to reserves according to a change in accounting method

< ¥ Bil. >	FY07
Total amount of newly established reserves	2.3
Transfer to reserve for executive retirement benefits	1.3
Transfer to reserve for reimbursement of dormant deposits	0.9

Net credit costs

	< ¥ Bil. >		
	< + Dii. >		change
T	ransfer to general reserve for possible loan losses	(1.3)	7.4
Ν	on-performing loans	10.0	(5.0)
	Downgrades	17.6	(0.2)
	Decrease in collateral value	1.8	(0.0)
	Upgrades & repayments	(9.4)	(4.7)
	Credit Costs	8.7	2.3
С	collection of written-off claims	5.0	0.7
	Net Credit Costs	3.6	1.5



Achieve higher profit due to expansion in top lines

<¥Bil.>	FY07	FY08		
	(Results)	(Projections)	Change from FY07	Growth rate
Gross business profit	163.1	174.0	10.9	6.6%
Expenses	79.2	82.0	2.8	3.4%
Real net business income	83.9	92.0	8.1	9.6%
Ordinary profits	70.0	81.0	11.0	15.6%
Net income	44.6	51.0	6.4	14.1%
Credit costs	8.7	16.0	7.3	83.7%
Net credit costs	3.6	12.0	8.4	227.9%
Consolidated ordinary profits	79.1	85.0	5.9	7.3%
Consolidated net income	45.9	53.0	7.1	15.2%

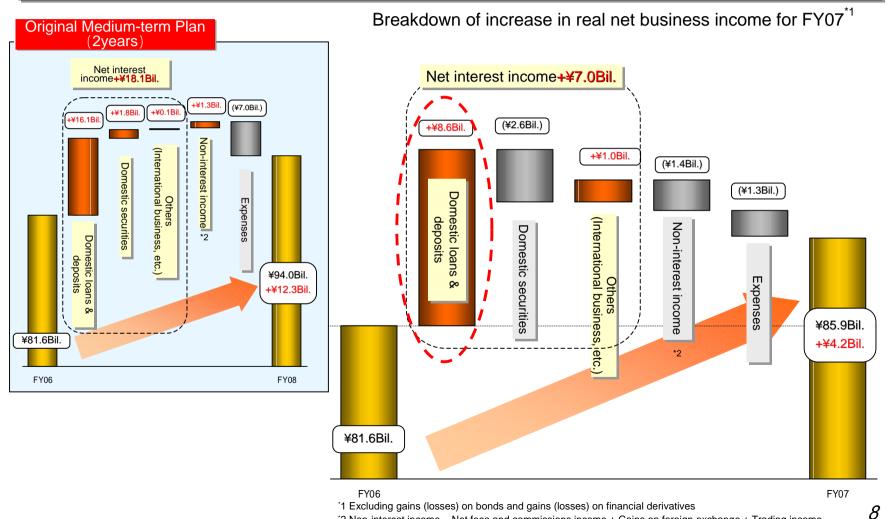
\*All figures are represented on a non-consolidated basis except for consolidated ordinary profits and consolidated net income.



# Results of Principal Product Areas



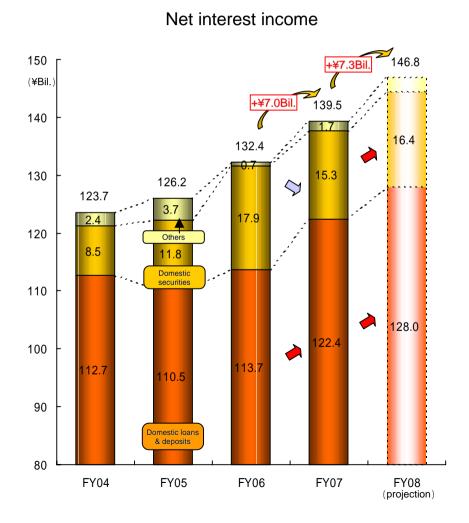
Achieved higher profit mainly by net interest income of loans and deposits

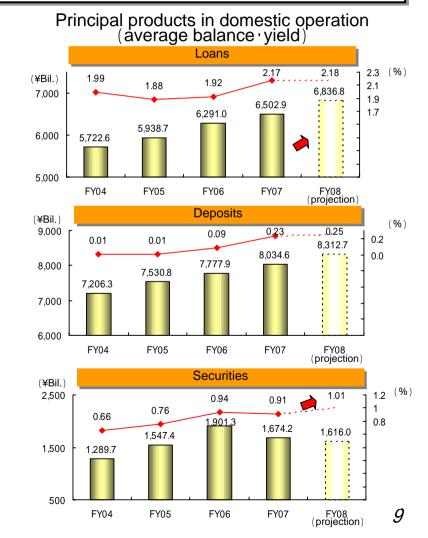


<sup>2</sup> Non-interest income = Net fees and commissions income + Gains on foreign exchange + Trading income







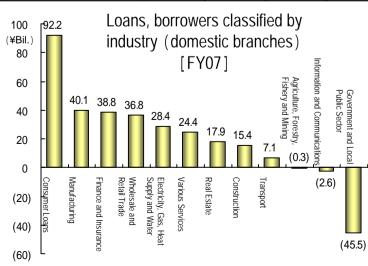




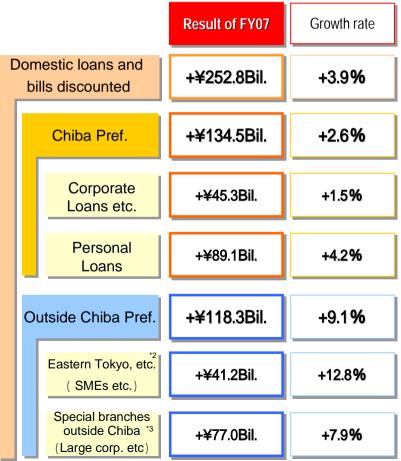
### Loans increased both by region and by sector

	<¥Bil.>	07/3	08/3		
				Change from 07/3	Change rate
Loa	ns and bills discounted	6,407.5	6,656.2	248.7	3.8%
D	omestic	6,377.1	6,629.9	252.8	3.9%
	ex. Public sector	5,880.4	6,210.4	330.0	5.6%
	(before Securitization)		6,238.1	357.7	6.0%
	Corporate	3,740.3	3,972.9	232.5	6.2%
	Consumer	2,140.0	2,237.5	97.4	4.5%
	(before Securitization)		2,265.1	125.1	5.8%
	Public sector	496.7	419.5	(77.2)	(15.5%)
0	verseas	30.3	26.2	(4.0)	(13.4%)

Breakdown of loans and bills discounted



Breakdown of Loan increases (Domestic branches) \*1

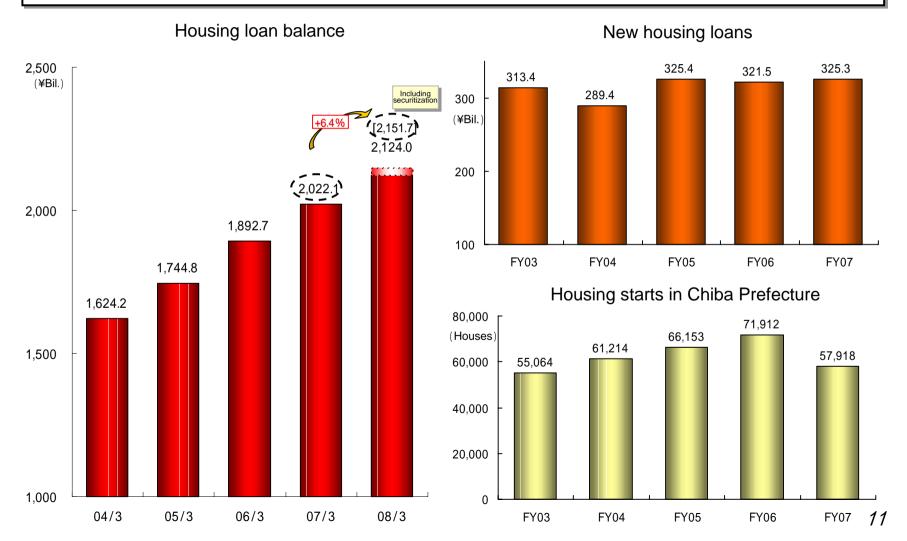


\*1.Adjusting balance of customers transferred from Chiba Prefecture to newly opened branches \*2.Balance of branches located in Eastern Tokyo, Saitama, and Ibaraki, except for special branches \*3.Balance of Tokyo head office, Shinjuku branch and Osaka branch



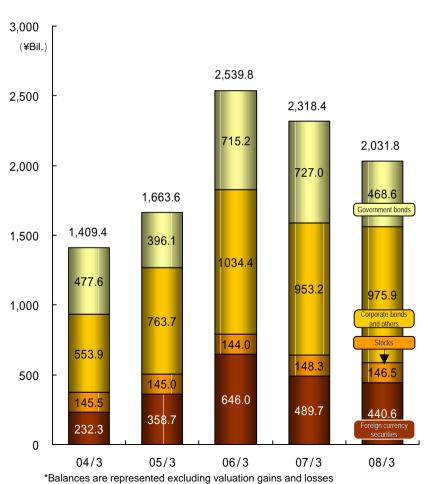
# Housing Loans

### Achieved successful performance despite the market deterioration

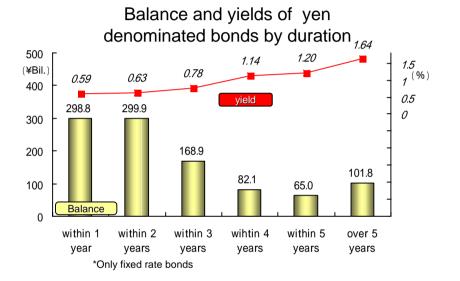




### Expanded profits by improving yields



Investment securities balance

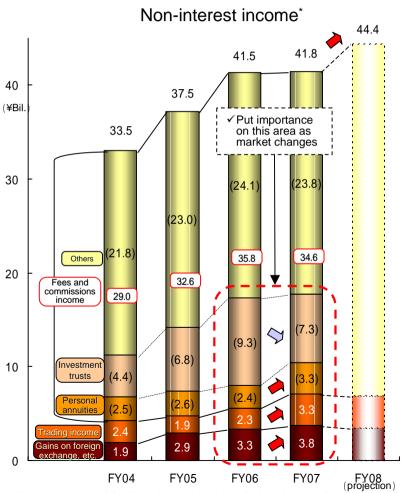


### Gains on securities in domestic operation

	FY06	FY07	FY08	
	Results	Results	Projection	Change
Average balance (¥Bil.)	1,901.3	1,674.2	1,616.0	(58.2)
Yield (%)	0.94	0.91	1.01	0.10
Gains (¥Bil.)	17.9	15.3	16.4	1.1



### Adopted business to market changes

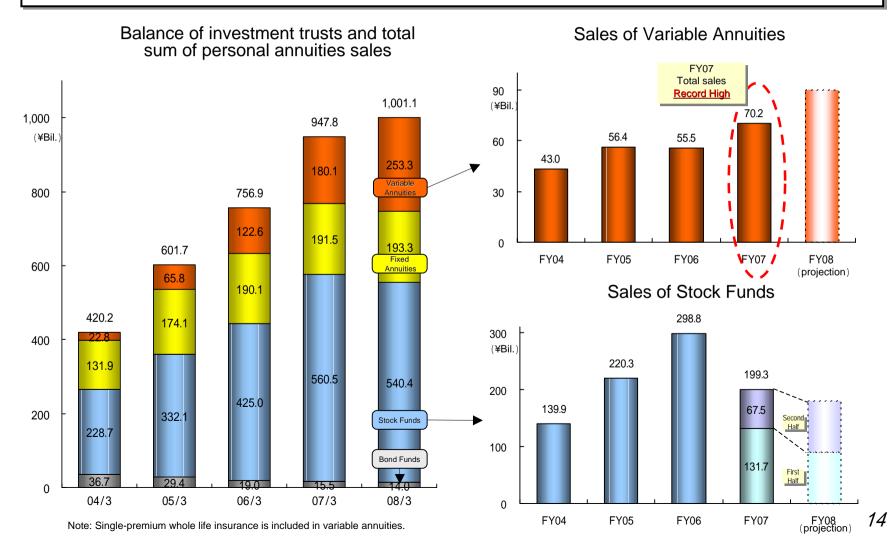


\* Non-interest income = profit from fees and commissions + gains on foreign exchange + trading income (Profit from fees and commissions in the chart above means Fees and commissions income (excluding Fees and commissions expenses).)

### Plan to strengthen Fees and commissions income Adoption of borderless insurance sales ✓ In addition to conventional "savings and investment" needs, "security" needs (preparation for death, sickness, injury) can be satisfied at the same time. Hitherto 08/1 ~ 08/4 ~ Personal annuities Term insurance Perpetual insurance Fire insurance Medical insurance Endowment insurance related to housing Cancer insurance loans, Medical insurance. etc. etc. Sold by Specialized staff Sold at branch Opening border 08/4Selling scheme for structured bonds ✓Meeting various needs of high net worth clients Targets Chuo Securities Co..Ltd. CHIBABAN Preparing · Foundations products Schools Identifying needs · Administration of Canvassing · High net worth Customer · After sales service clients, etc. Accounts

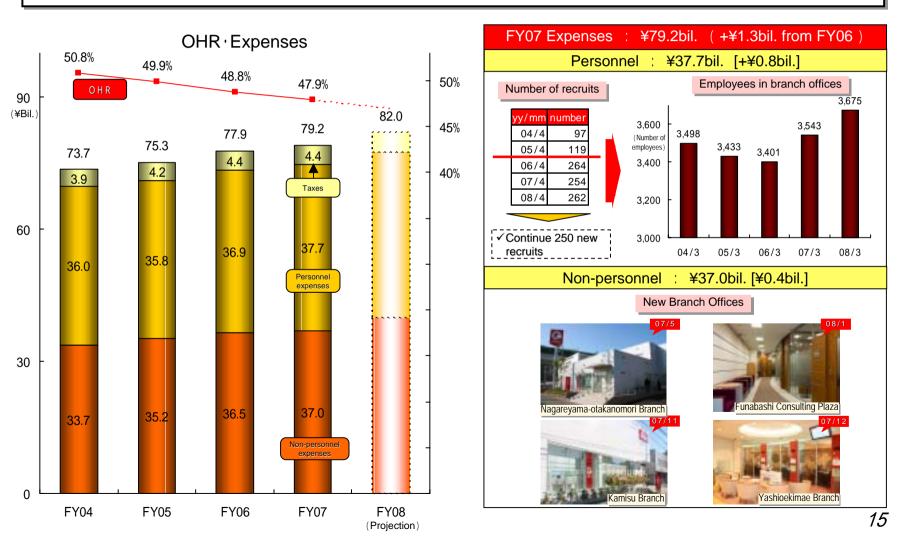


◆ Sales of personal annuities set a record despite a reduction in sales of investment trusts



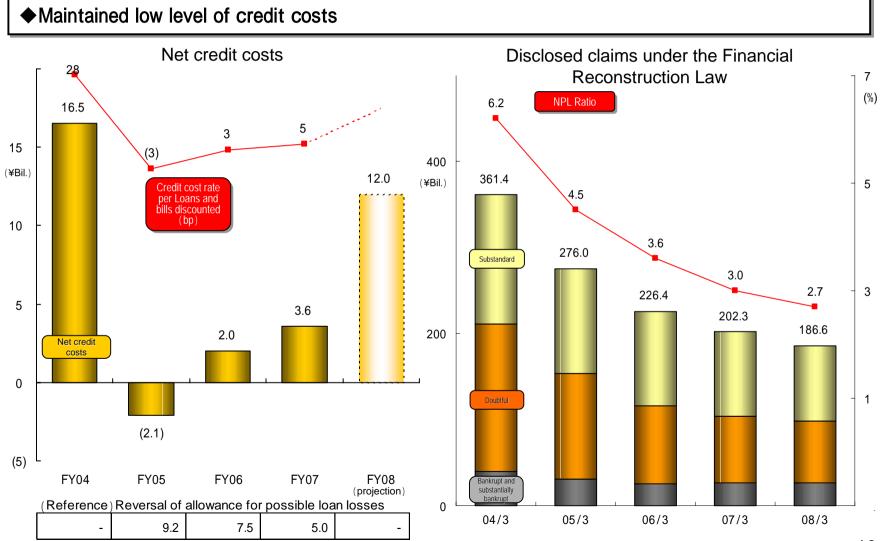


### ◆Attaining higher efficiency and controlling expenses keep increases to a minimum





**Credit Costs** 





New plan based on changes in environment

	FY08	FY08		
	The original Medium-Term Management Plan	New plan	change	
Gross business profits	¥180.0Bil.	¥174.0Bil.	(¥6.0Bil.)	
Expenses	¥85.0Bil.	¥82.0Bil.	(¥3.0Bil.)	
Real net business income	¥95.0Bil.	¥92.0Bil.	(¥3.0Bil.)	
Net credit costs	¥7.0Bil.	¥12.0Bil.	+¥5.0Bil	
Net income	¥55.0Bil.	¥51.0Bil.	(¥4.0Bil.)	
Consolidated net income	¥58.0Bil.	¥53.0Bil.	(¥5.0Bil.)	
Non consolidated OHR	Below 50%	47%	level	
Consolidated ROE	Over 9%	8% level		
Consolidated BIS ratio	Over 11%	Over 11%		

### Breakdown of Real net business profit for FY08 (compared with original) Decrease in profits other $\checkmark$ than interest rate factors will be covered by (¥3.0Bil.) controlling expenses Net interest income (with (¥3.0Bil.) ¥3.0Bil. interest rate hike) Non-interest income, etc. Expenses ¥95.0Bil. ¥92.0Bil.

Original Plan

New Plan

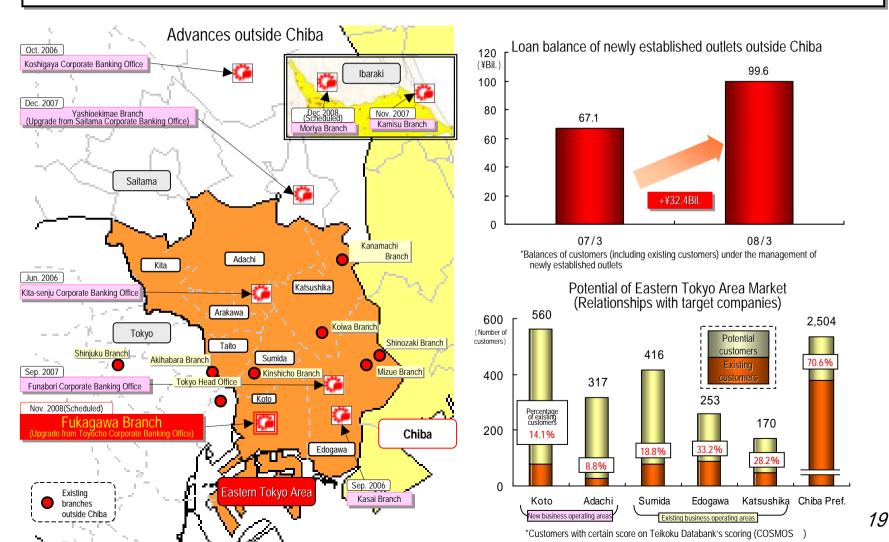


# Expanding the Business Base

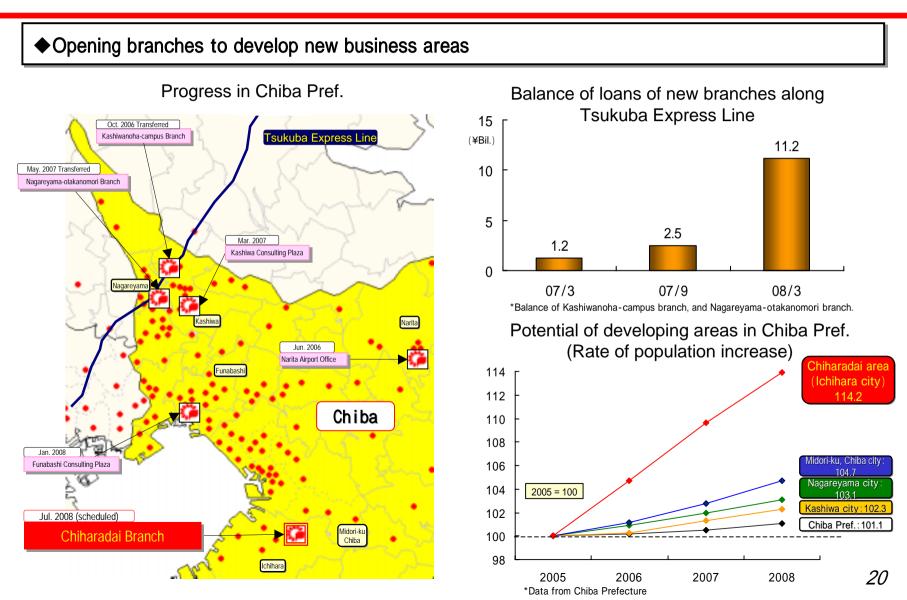


# Branch Strategy (1) outside Chiba

### Strengthen markets outside Chiba, anticipating their high potential



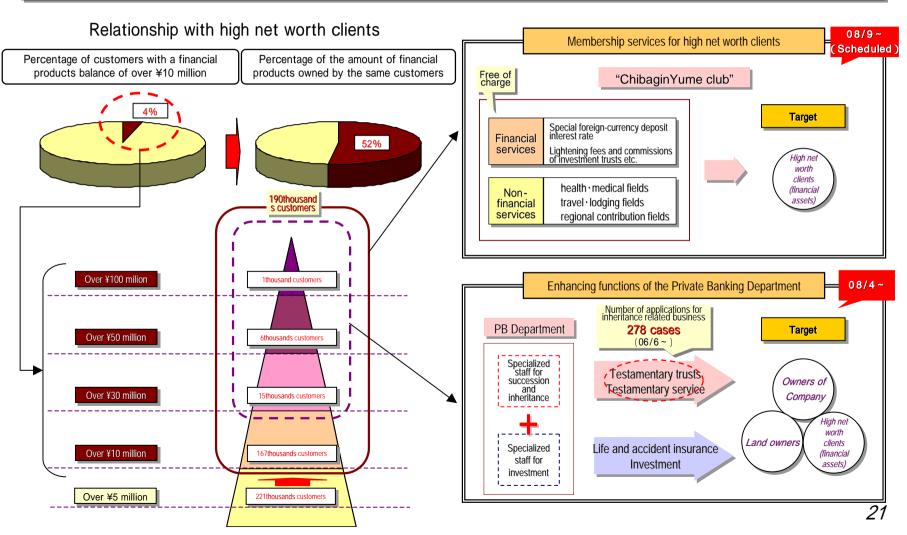






# **Business for High Net Worth Clients**

# Strengthen business for high net worth clients with membership services and the establishment of a specialized organization





### Differentiation from Mega Banks through close relationships with customers

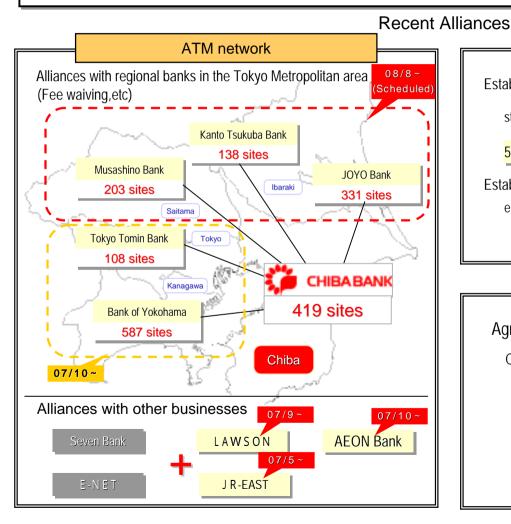
1H FY05 2H FY05 1H FY06 2H FY06 1H FY07 2H FY07

**Promoting Business Matching** 3rd Business matching in China Meeting with customers of Hong Kong Branch Meeting with customers ✓Manufacturing customers of who are doing business 5 banks' exhibited in Asia, mainly in China and Hong Kong HIBA BANK Overseas network New York Hachijuni London Branch Shizuoka Branch Shanghai Hong Kong Hiroshima North Pacific Representative Branch In Hong Kong In Shanghai Office Business matching agreements made Meeting with new SME loan clients 112 120 (cases) 101 ✓Meeting with new loan customers 73 80 49 FY 2007 40 New SME loan clients 28 18 <u>3,595</u> In Head Office in 0 Chiba

Building a close and strong relationship with customers



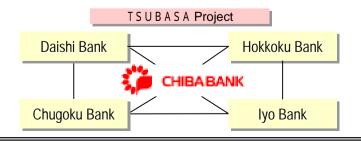
### Accelerating strategic alliances to enhance corporate value



# Housing loans · Leasing Established workshop with regional banks for Housing loans (08/5) started with housing loans exclusively for female customers (08/5) 55 regional banks (Arrangers : Chiba bank · Bank of Yokohama) Established workshop with regional banks for leasing business (08/2) enhancing know-how and human resources related to leasing business 16 regional banks EDP System

Agreement on cooperating in system development (08/3)

Cooperation in sub-systems





# Strengthen the Corporate Management System



### ◆Aiming for a risk durable portfolio

(¥Bil.)								
			Book value	Unrealized gain/loss	Notes			
Foreign denominated securities		•	440.6	(12.8)				
	S	overeign	19.3	(0.7)				
	С	orporate bonds etc	398.7	(9.4)				
		СМО	95.3	(1.8)	mainly Fannie Mae, Ginnie Mae, Freddie Mac			
	Se	ecuritized products	22.5	(2.6)				
		ABS	14.9	(1.5)	mainly card backed			
		SIV	5.0	(0.5)	2 issuers (1 has already been written off)			

Details of foreign denominated securities (08/3)

(reference)

C D O (including euro- yen denominated*)	3.3	1	3 issuers (1 has already been written off)
*All are synthetic CDO			

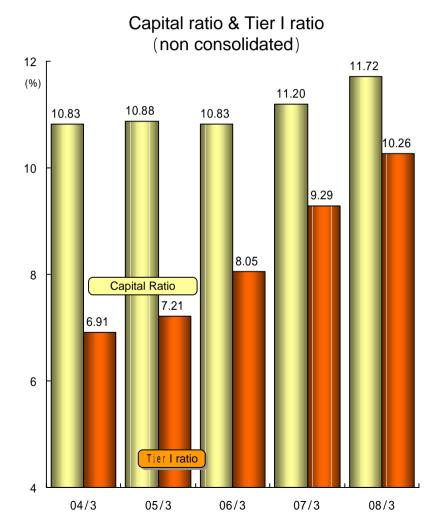
	-	Interest rate risk man	agemer	nt					
	Securitization of housing loans (08/2)								
	<ul> <li>Reducing interest rate risks of long term fixed rate housing loans</li> </ul>								
	✓ Amount: ¥28.0 billion								
       	✓ Effect on outlier ratio is around 0.8% (estimated)								
√ (		Itlier Standard (08/3) med [Interest rate risks in banking	business	s < 20% of capital]					
	Intere	est rate risks in banking business		¥58.9Bil.					
	Tier	+ Tier		¥602.1Bil.					
	Outli	er ratio	/	<mark>9.7%</mark>					
<ul> <li>(Presumption in calculation)</li> <li>&gt; Interest rate shock : Parallel shift of 200bp</li> <li>&gt; Core deposits are taken into account</li> </ul>									
25									



Achieve constant increase in dividend, while maintaining both financial security and profitability

Capital ratio

Tier ratio



Stress testing of credit risk (08/3)<br/>(Based on FSA Notice No.200)PresentStress ScenarioChangeCapital579.7552.6(27.0)Risk assets4946.35631.2684.9

(1.91%)

(1.55%)

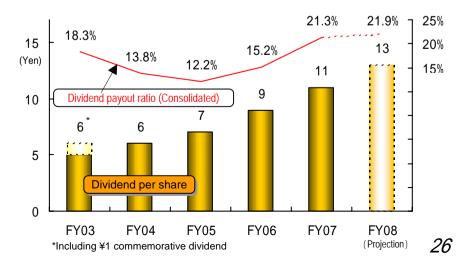
9.81%

8.71%

Dividend per share & dividend payout ratio

11.72%

10.26%





# Appendix



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### Appendix II Management Indices

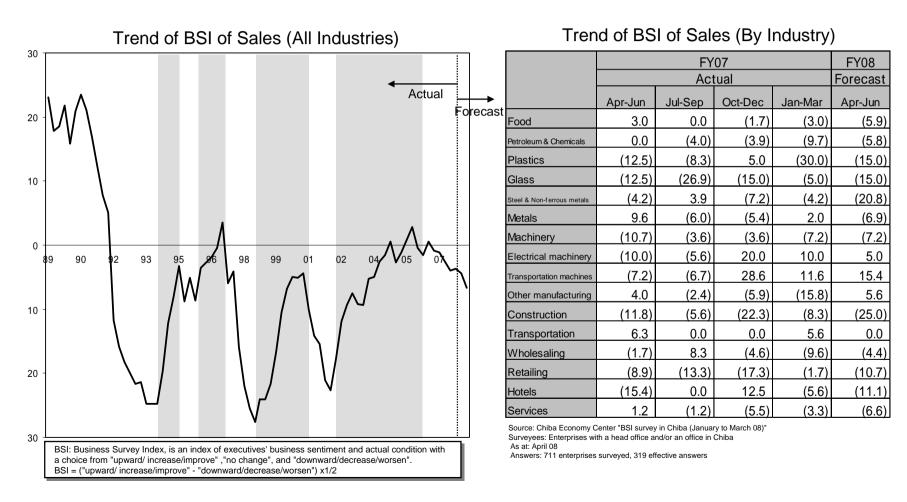
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# **Regional Economy**

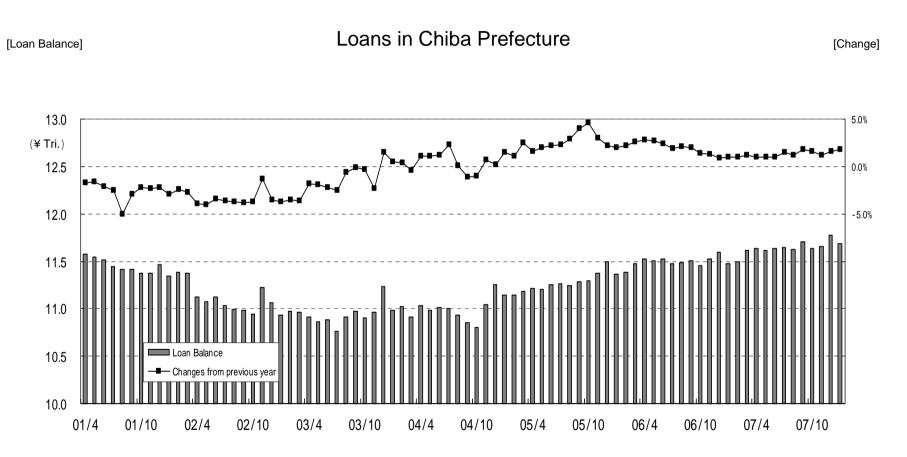


# **Economic Conditions (1) Business Survey Index**





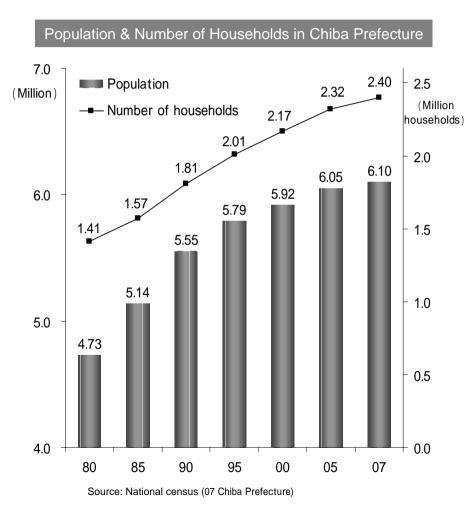
# **Economic Conditions (2) Loans**

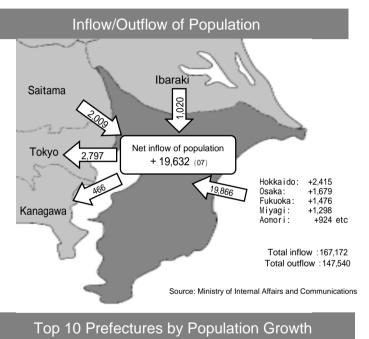


Made by Chiba Bank with data from Business Support Div., Commerce, Industry & Labour Dept. of Chiba Prefecture Note: Figures are term-end balance of total loans from banks



# **Economic Conditions (3) Population Increase**





From Oct. 06 to Oct. 07

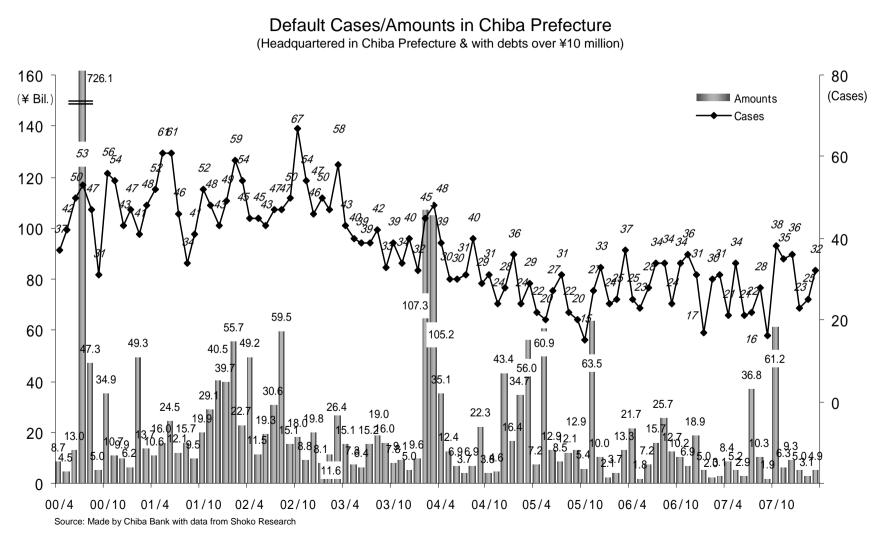
(thousands)

	Prefecture	Increase		Prefecture	Increase
1	Tokyo	99	6	Shiga	7
2	Aichi	52	7	Okinawa	5
3	Kanagawa	50	7	Shizuoka	4
4	Chiba	24	9	Mie	3
5	Saitama	19	10	Fukuoka	2

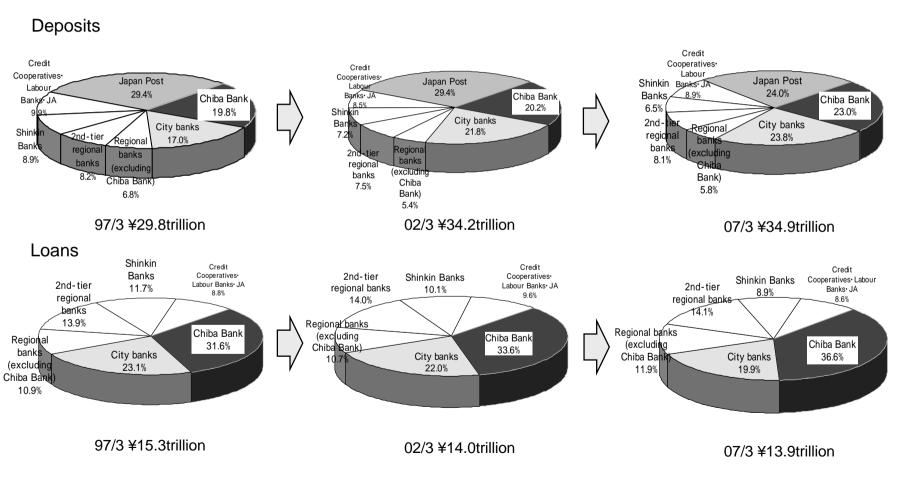
Source: Ministry of Internal Affairs and Communications



# **Economic Conditions (4) Corporate Bankruptcies**



# CHEABANK Business Share of Financial Institutions within Chiba Prefecture





# Economic Indicators for Chiba Prefecture (1)

### **Economic Indicators for Chiba Prefecture**

	Population	on Industrial Production Index		Electric Consu		Consumer	New Car	Building Construction Starts		
	Total	Production	Shipment	Producer's Inventory Ratio	Total	Large users		Registrations	Floor Area	New Housing
	As of Oct 1	•	2000=100	8	Million	-	2005=100	Total	Thousand m <sup>2</sup>	Starts
2003	6,028,315	93.2	93.9	103.6	35,820	11,920	100.7	145,103	7,582	52,934
2004	6,047,388	94.5	95.6	101.0	36,925	12,100	100.3	142,429	8,673	60,471
2005	6,056,462	95.2	95.4	104.6	38,027	11,950	100.0	145,151	10,167	64,587
2006	6,077,929	94.4	92.9	108.5	37,906	12,463	100.0	144,900	10,079	71,536
2007	6,108,809	95.3	93.9	109.6	38,151	12,643	99.9	139,271	8,210	58,147
2007/03	6,082,773	94.9	94.4	111.3	3,077	1,050	99.5	19,272	588	4,843
2007/04	6,084,149	92.9	91.6	113.4	3,039	1,037	100.0	9,228	816	5,980
2007/05	6,096,774	94.4	93.2	109.1	3,060	1,062	100.0	10,148	838	4,977
2007/06	6,100,677	96.3	94.2	110.6	2,994	1,098	99.9	11,661	765	5,425
2007/07	6,102,892	93.8	93.2	109.3	3,087	1,088	99.8	11,092	589	4,562
2007/08	6,104,927	98.4	95.7	106.1	3,597	1,111	99.8	8,776	662	3,168
2007/09	6,107,592	92.0	91.4	111.5	3,499	1,077	100.1	13,055	538	3,878
2007/10	6,108,809	98.3	97.0	101.9	3,079	1,094	100.2	10,936	471	4,146
2007/11	6,113,547	99.3	96.1	105.6	3,021	1,061	100.2	11,550	765	4,850
2007/12	6,115,375	96.2	96.0	107.0	3,192	1,069	100.4	10,321	563	4,994
2008/01	6,116,328	96.1	93.1	110.0	3,571	1,048	99.9	10,591	638	6,179
2008/02	6,117,132	-	-	-	3,512	1,034	99.9	13,311	614	5,197
2008/03	6,117,104	-	-	-	-	-	-	18,578	-	-
Source	Statistics Div.	statistics Div., Policy & Planning Dept. of Chiba Pref.		Chiba Pref.	Tokyo Electric F Chiba E		Statistics Div., Policy & Planning Dept. of Chiba Pref.	Chiba Toyota Motor Corporation & Japan Mini Vehicles	•	l, Infrastructure ansport

2005 Census

For further information, please visit the website of Chibagin Research Institute (http://www.crinet.co.jp)



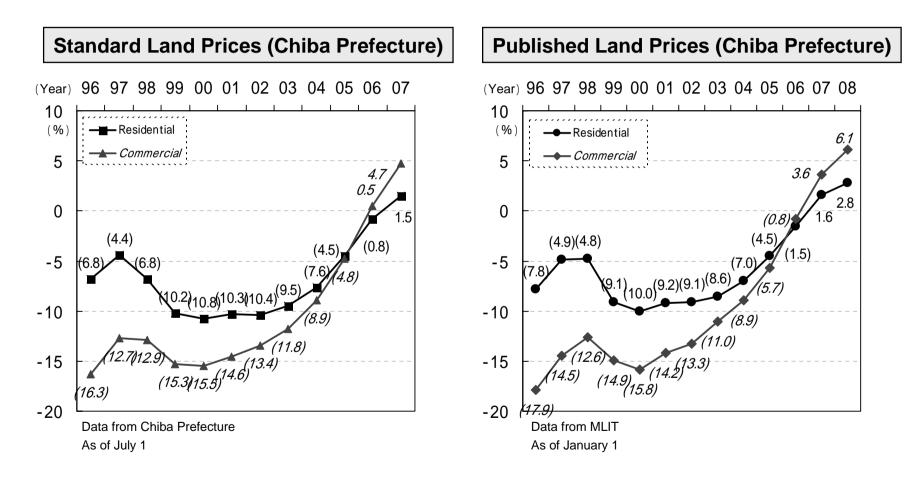
# Economic Indicators for Chiba Prefecture (2)

#### **Economic Indicators for Chiba Prefecture**

	Trade Custon	ns Clearance	Corporate B		L	abor Marke	t	Regular Emp	loyment Index	Real Wa	ge Index
	(Chiba Port &	Kisarazu Port)	(Headquartered i		Active	Active Job	Active		oyees: 30 or more)	(Number of emplo	, ,
	Export	Import	with debt over	er ¥10 mil.)	Applications	Openings	Opening	All industries	Manufacturing	All industries	Manufacturing
	¥ Mi	llion	Number of Companies	¥Million	/ ppiloaiono	Openings	Ratio		2005	=100	
2003	987,000	2,505,445	504	147,524	98,389	54,313	0.56				
2004	1,123,341	2,899,042	407	361,787	87,902	59,300	0.68				
2005	1,325,789	3,602,269	306	301,161	80,205	66,618	0.83	100.0	100.0	100.0	100.0
2006	1,483,712	4,350,374	355	140,573	76,648	68,983	0.90	98.0	100.9	98.4	95.7
2007	1,716,473	4,750,864	329	153,140	73,197	69,028	0.94	-	-	-	-
2007/3	161,826	351,348	31	3,191	73,634	72,017	0.92	97.3	101.1	80.7	78.7
2007/4	121,179	339,110	21	8,491	77,746	70,231	0.92	98.9	103.1	81.4	75.7
2007/5	142,780	389,207	34	5,208	78,625	70,088	0.97	99.8	103.2	79.3	74.6
2007/6	135,061	384,281	21	2,997	76,991	69,523	1.01	99.9	102.7	141.6	151.1
2007/7	153,976	421,100	22	36,851	75,634	67,633	0.97	100.3	103.1	109.6	111.3
2007/8	167,913	442,987	28	10,342	74,246	67,861	0.97	100.0	103.0	79.2	76.7
2007/9	154,589	397,890	16	1,911	72,035	67,524	0.96	99.6	102.7	79.0	75.8
2007/10	138,589	416,903	38	61,291	74,031	71,303	0.94	99.6	102.5	79.9	77.1
2007/11	134,800	445,049	35	6,388	70,942	68,789	0.93	99.6	102.6	84.8	87.6
2007/12	158,931	462,181	36	9,381	64,980	63,751	0.90	99.9	102.8	176.9	184.1
2008/1	159,660	488,101	23	5,062	65,963	63,637	0.89	99.7	102.1	84.4	75.7
2008/2	146,246	449,586	25	3,130	67,587	65,859	0.89	-	-	-	-
2008/3	-	-	32	4,972	-	-	-	-	-	-	-
Source	Chiba Custo	oms Branch	Tokyo Shoko Researc	h, Ltd., Chiba Branch	Chib	a Labor Bu	reau	Statistics Div	v., Policy & Pla	nning Dept. o	f Chiba Pref.

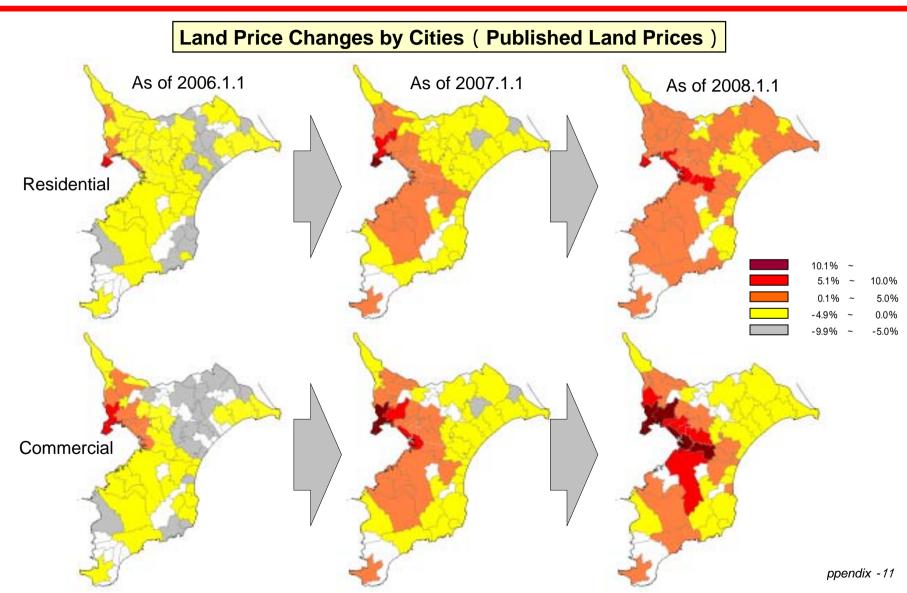


# Land Price Trends in Chiba Prefecture(1)



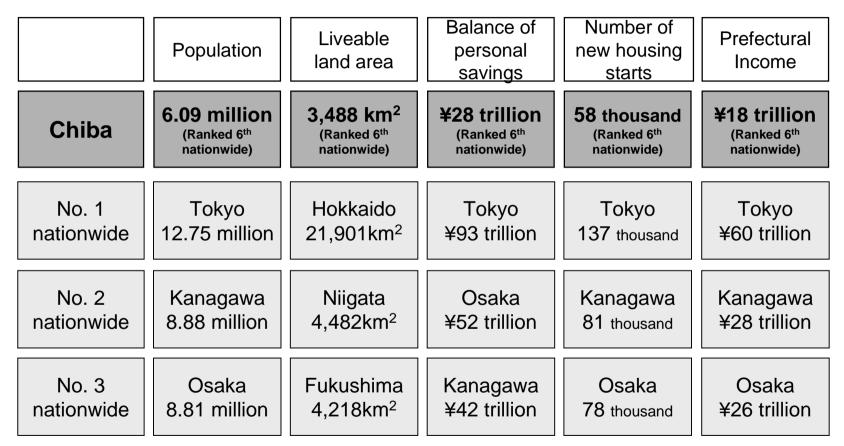


# Land Price Trends in Chiba Prefecture(2)





# Key Data for Chiba Prefecture



Sources:

Population: Statistic Bureau, Ministry of Internal Affairs and Communications (October 2007) Liveable land area: Statistic Bureau, Ministry of Internal Affairs and Communications (As of 2006) Balance of personal savings: The Central Council for Financial Services Information (As of March 2007) Number of new housing starts: Ministry of Land, Infrastructure and Transport (2007) Prefectural Income: Economic and Social Research Institute, Cabinet Office (FY 2005)



# **Management Indices**



**Management Indicators** 

(¥Bil.)

	FY 01	1H FY 02	FY 02	1H FY 03	FY 03	1H FY 04	FY 04	1H FY 05	FY 05	1H FY 06	FY 06	1H FY 07	FY 07
Consolidated net income* <sup>1</sup>	(25.4)	9.1	8.7	11.7	27.5	20.7	36.3	24.8	48.9	25.6	52.5	27.9	45.9
Real net business income* <sup>2</sup>	67.8	36.8	71.5	33.5	68.4	35.5	74.0	37.4	75.2	38.7	77.2	40.0	83.9
ROA* <sup>3</sup>	(0.33%)	0.23%	0.11%	0.29%	0.31%	0.46%	0.41%	0.53%	0.51%	0.50%	0.51%	0.56%	0.46%
ROE* <sup>4</sup>	(8.11%)	5.61%	2.80%	6.74%	6.77%	10.08%	8.41%	10.64%	9.00%	9.18%	8.81%	9.52%	8.13%
Overhead ratio* <sup>5</sup>	53.80%	52.09%	52.43%	52.62%	52.44%	51.47%	50.80%	51.13%	49.95%	49.80%	48.82%	48.32%	47.97%
Capital ratio <sup>*6</sup> (BIS guidelines)	10.06%	10.39%	10.24%	10.52%	10.83%	10.78%	10.88%	10.42%	10.83%	10.57%	11.20%	11.22%	11.72%
Tier I ratio <sup>*6</sup>	6.35%	6.63%	6.45%	6.71%	6.91%	7.13%	7.21%	7.40%	8.05%	8.17%	9.29%	9.58%	10.26%

\*1 Above figures are non-consolidated except for Consolidated net income

\*2 Real net business income = Net business income - Net transfer to general reserve for possible loan losses

\*3 ROA = Net income / Average total assets (excluding Average customers' liabilities for acceptances and guarantees)

\*4 ROE = Net income / Term-end balance of Stockholders' equity

\*5 Overhead ratio = Expenses / (Net business income – Gains/losses on bonds, etc. + Net transfer to general reserve for possible losses + Expenses)

\*6 Based on Basel II from FY06



## **Interest Yields**

<u> </u>	Omestic Operations	6												
		FY 01	1H FY 02	FY 02	1H FY 03	FY 03	1H FY 04	FY 04	1H FY 05	FY 05	1H FY 06	FY 06	1H FY 07	FY 07
	verage yield on interest-bearing sets	1.91%	1.79%	1.77%	1.70%	1.70%	1.68%	1.69%	1.62%	1.60%	1.59%	1.65%	1.82%	1.83%
	Average yield on loans and bills discounted	2.24%	2.12%	2.09%	2.02%	2.01%	1.99%	1.99%	1.90%	1.88%	1.85%	1.92%	2.13%	2.17%
	Average yield on securities	0.79%	0.88%	0.77%	0.66%	0.62%	0.66%	0.66%	0.69%	0.76%	0.96%	0.94%	0.95%	0.91%
	verage yield on interest-bearing bilities	1.19%	1.06%	1.07%	1.01%	1.01%	0.97%	0.97%	0.95%	0.93%	0.96%	1.00%	1.14%	1.15%
	Average yield on deposits and NCD	0.09%	0.04%	0.03%	0.02%	0.02%	0.01%	0.01%	0.01%	0.01%	0.05%	0.09%	0.22%	0.23%
	Expense ratio	1.10%	1.01%	1.03%	0.99%	0.99%	0.96%	0.96%	0.94%	0.94%	0.95%	0.95%	0.93%	0.93%
A	verage interest rate spread	0.72%	0.73%	0.70%	0.69%	0.69%	0.71%	0.72%	0.67%	0.67%	0.63%	0.65%	0.68%	0.68%
	fference betw een average yield on ans and deposits	2.15%	2.08%	2.06%	2.00%	1.99%	1.98%	1.98%	1.89%	1.87%	1.80%	1.83%	1.91%	1.94%

#### Contract Rate by Type of Borrowers

		02/3	02/9	03/3	03/9	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3
M	ajor companies	1.20%	1.13%	1.09%	1.05%	1.00%	0.97%	0.94%	0.80%	0.72%	0.91%	1.17%	1.28%	1.29%
M	d-sized companies	1.94%	1.86%	1.80%	1.73%	1.68%	1.51%	1.45%	1.36%	1.33%	1.46%	1.61%	1.67%	1.67%
Sı	nall and medium-sized companies	2.46%	2.43%	2.41%	2.35%	2.33%	2.30%	2.25%	2.18%	2.11%	2.24%	2.30%	2.39%	2.36%
С	onsumer loans	2.59%	2.56%	2.47%	2.38%	2.33%	2.30%	2.27%	2.22%	2.17%	2.24%	2.35%	2.49%	2.54%
	Housing loans	2.43%	2.39%	2.30%	2.21%	2.16%	2.12%	2.10%	2.04%	1.99%	2.06%	2.18%	2.32%	2.37%
	Others	5.13%	5.31%	5.34%	5.70%	5.78%	6.20%	6.42%	6.60%	6.79%	7.02%	7.37%	7.61%	7.82%
Pl	blic sector	1.25%	1.14%	1.13%	0.94%	0.98%	1.13%	0.80%	0.96%	0.82%	1.05%	1.26%	1.38%	1.35%



# Working Assets and Liabilities

#### Overall

				Average	balance					Interes	t yield		
		1H FY05	FY05	1H FY06	FY06	1H FY07	FY07	1H FY05	FY05	1H FY06	FY06	1H FY07	FY07
Inte	rest-bearing assets	7,920.8	8,229.4	9,018.1	9,025.4	8,958.7	9,044.5	1.77%	1.79%	1.85%	1.90%	2.05%	2.04%
	Loans and bills discounted	5,909.0	5,972.2	6,274.5	6,328.1	6,467.5	6,543.0	1.90%	1.89%	1.86%	1.94%	2.15%	2.18%
	Securities	1,848.8	2,121.8	2,649.7	2,582.7	2,312.0	2,207.6	1.40%	1.55%	1.83%	1.82%	1.83%	1.72%
	rest-bearing lities	8,254.4	8,481.4	9,052.2	9,036.5	8,908.5	9,007.7	0.21%	0.25%	0.39%	0.43%	0.52%	0.50%
	Deposits	7,719.6	7,777.1	8,016.6	8,063.3	8,307.7	8,294.0	0.09%	0.11%	0.19%	0.25%	0.38%	0.36%
	Borrow ed money	90.8	77.6	117.4	184.0	125.1	190.7	1.84%	1.90%	1.13%	0.83%	1.14%	0.95%

#### **Domestic Operations**

				Average	balance					Interes	t yield		
		1H FY05	FY05	1H FY06	FY06	1H FY07	FY07	1H FY05	FY05	1H FY06	FY06	1H FY07	FY07
Inte	rest-bearing assets	7,489.8	7,738.3	8,449.3	8,501.0	8,534.0	8,661.4	1.62%	1.60%	1.59%	1.65%	1.82%	1.83%
	Loans and bills discounted	5,873.3	5,938.7	6,239.3	6,291.0	6,425.1	6,502.9	1.90%	1.88%	1.85%	1.92%	2.13%	2.17%
	Securities	1,373.9	1,547.4	1,916.5	1,901.3	1,753.7	1,674.2	0.69%	0.76%	0.96%	0.94%	0.95%	0.91%
	rest-bearing ilities	7,835.3	8,003.4	8,478.6	8,500.9	8,490.9	8,622.3	0.03%	0.02%	0.07%	0.12%	0.25%	0.26%
	Deposits	7,489.7	7,530.8	7,745.9	7,777.9	8,022.3	8,034.6	0.01%	0.01%	0.05%	0.09%	0.22%	0.23%
	Borrow ed money	60.8	54.6	109.2	179.4	124.1	189.7	1.67%	1.71%	1.04%	0.79%	1.12%	0.93%



### **Domestic Loans - Balance**

														(¥ Bil.)
		02/03	02/09	03/03	03/09	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3
Do	mestic loans	5,729.0	5,661.4	5,588.6	5,749.6	5,662.3	5,637.2	5,865.5	5,791.3	6,147.8	6,347.0	6,377.1	6,531.7	6,629.9
	Major companies	540.6	539.9	530.2	529.7	524.4	530.1	550.3	529.8	592.0	681.9	690.0	760.8	827.6
	Mid-sized companies	197.3	184.5	175.2	177.9	170.2	168.4	162.9	164.6	161.8	167.9	164.7	174.9	180.9
	Small and medium- sized companies etc	4,365.0	4,301.9	4,269.3	4,353.3	4,338.8	4,397.0	4,478.5	4,561.8	4,776.4	4,861.1	5,025.6	5,100.2	5,201.8
	Small and medium- sized companies	2,810.6	2,714.8	2,636.3	2,653.9	2,577.3	2,593.1	2,605.9	2,634.5	2,759.2	2,812.2	2,885.5	2,922.8	2,964.3
	Consumer loans	1,554.3	1,587.1	1,632.9	1,699.3	1,761.5	1,803.9	1,872.5	1,927.2	2,017.1	2,048.8	2,140.0	2,177.4	2,237.5
	Housing loans	1,385.1	1,426.2	1,478.9	1,554.1	1,624.2	1,672.2	1,744.8	1,803.1	1,892.7	1,927.0	2,022.1	2,060.6	2,124.0
	Public sector	626.0	634.9	613.8	688.5	628.7	541.5	673.7	535.0	617.5	636.0	496.7	495.7	419.5

(¥ Bil.)

		02/03	02/09	03/03	03/09	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3
C	Oomestic loans	5,729.0	5,661.4	5,588.6	5,749.6	5,662.3	5,637.2	5,865.5	5,791.3	6,147.8	6,347.0	6,377.1	6,531.7	6,629.9
	Chiba Prefecture	4,734.7	4,682.7	4,639.8	4,695.9	4,638.3	4,663.9	4,731.3	4,796.5	4,934.3	5,022.8	5,101.7	5,196.2	5,222.3
	Others	994.3	978.7	948.8	1,053.6	1,024.0	973.2	1,134.2	994.7	1,213.4	1,324.2	1,275.3	1,335.4	1,407.6

Appendix -17



## Domestic Loans - Breakdown

Γ		02/3	02/9	03/3	03/9	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3
Do	omestic loans	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Major companies	9.4%	9.5%	9.5%	9.2%	9.3%	9.4%	9.4%	9.1%	9.6%	10.7%	10.8%	11.6%	12.5%
	Mid-sized companies	3.4%	3.3%	3.1%	3.1%	3.0%	3.0%	2.8%	2.8%	2.6%	2.6%	2.6%	2.8%	2.7%
	Small and medium- sized companies etc	76.2%	76.0%	76.4%	75.7%	76.6%	78.0%	76.4%	78.8%	77.7%	76.6%	78.8%	78.0%	78.5%
	Small and medium- sized companies etc	49.1%	48.0%	47.2%	46.2%	45.5%	46.0%	44.4%	45.5%	44.9%	44.3%	45.2%	44.7%	44.7%
	Consumer loans	27.1%	28.0%	29.2%	29.6%	31.1%	32.0%	31.9%	33.3%	32.8%	32.3%	33.6%	33.3%	33.8%
	Housing loans	24.2%	25.2%	26.5%	27.0%	28.7%	29.7%	29.7%	31.1%	30.8%	30.4%	31.7%	31.5%	32.0%
	Public sector	10.9%	11.2%	11.0%	12.0%	11.1%	9.6%	11.5%	9.2%	10.0%	10.0%	7.8%	7.6%	6.3%

		02/3	02/9	03/3	03/9	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3
D	omestic loans	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Chiba Prefecture	82.6%	82.7%	83.0%	81.7%	81.9%	82.7%	80.7%	82.8%	80.3%	79.1%	80.0%	79.6%	78.8%
	Others	17.4%	17.3%	17.0%	18.3%	18.1%	17.3%	19.3%	17.2%	19.7%	20.9%	20.0%	20.4%	21.2%



# Loans, Borrowers Classified by Industry

Domestic Operations														(¥ Bil.)
	05/3		05/9		06/3		06/9		07/3		07/9		08/3	
		Proportion												
Manufacturing	436.9	7.45%	437.8	7.56%	452.2	7.36%	478.7	7.54%	484.1	7.59%	495.0	7.58%	524.2	7.91%
Agriculture, Forestry, Fishery and Mining	20.8	0.35%	18.8	0.33%	21.0	0.33%	20.8	0.33%	20.5	0.32%	18.6	0.28%	20.1	0.30%
Construction	282.2	4.81%	274.4	4.74%	281.7	4.58%	289.6	4.56%	299.1	4.69%	313.4	4.80%	314.5	4.74%
Electricity, Gas, Heat Supply and Water	7.3	0.12%	7.2	0.12%	8.4	0.14%	7.8	0.12%	8.7	0.14%	28.2	0.43%	37.2	0.56%
Information and Communications	23.8	0.41%	20.7	0.36%	22.0	0.36%	30.7	0.49%	34.6	0.54%	34.5	0.53%	32.0	0.48%
Transport	179.5	3.06%	179.1	3.09%	178.6	2.91%	180.9	2.85%	181.6	2.85%	188.8	2.89%	188.7	2.85%
Wholesale and Retail Trade	548.1	9.35%	557.0	9.62%	558.5	9.08%	574.6	9.05%	579.0	9.08%	590.0	9.04%	615.8	9.29%
Finance and Insurance	230.5	3.93%	174.4	3.01%	246.6	4.01%	238.3	3.76%	234.0	3.67%	271.1	4.15%	272.9	4.12%
Real Estate	1,104.3	18.83%	1,283.2	22.16%	1,355.3	22.05%	1,419.7	22.37%	1,452.5	22.78%	1,466.2	22.45%	1,470.4	22.18%
Various Services	501.3	8.55%	530.8	9.17%	544.4	8.86%	568.1	8.95%	579.4	9.09%	578.1	8.85%	603.8	9.11%
Government and Local Public Sector	481.4	8.21%	344.8	5.95%	433.4	7.05%	463.1	7.30%	340.7	5.34%	351.1	5.38%	295.2	4.45%
Others (Mainly Consumer Loans)	2,048.9	34.93%	1,962.7	33.89%	2,045.2	33.27%	2,074.1	32.68%	2,162.3	33.91%	2,196.2	33.62%	2,254.5	34.01%
Total	5,865.5	100.00%	5,791.3	100.00%	6,147.8	100.00%	6,347.0	100.00%	6,377.1	100.00%	6,531.7	100.00%	6,629.9	100.00%

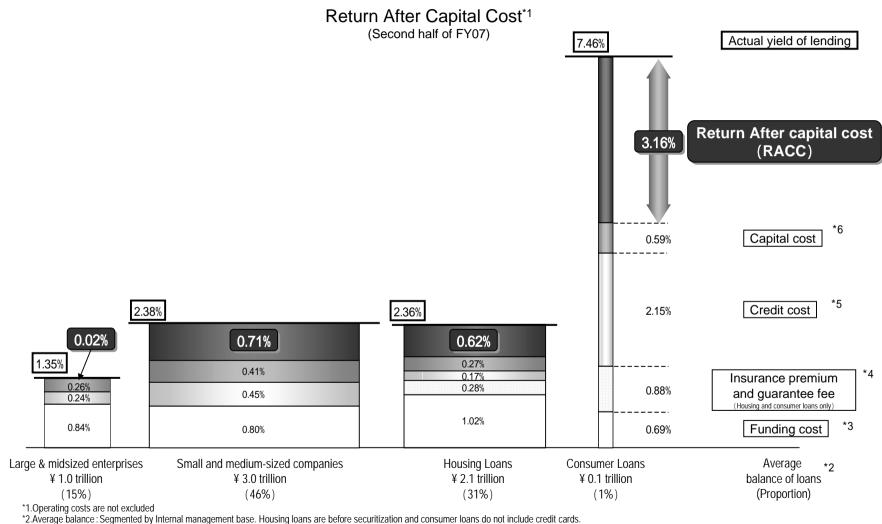
#### Details of Loans to the Real Estate Industry

	05/3		05/9		06/3		06/9		07/3		07/9		08/3	
		Proportion												
Apartment and condominium rentals	583.3	52.83%	705.5	54.98%	725.7	53.55%	733.8	51.68%	740.5	50.98%	749.7	51.13%	765.1	52.03%
Public corporations	148.5	13.45%	147.1	11.47%	144.5	10.66%	131.4	9.26%	124.0	8.54%	107.9	7.36%	97.8	6.66%
Office and Commercial rentals	163.2	14.79%	199.0	15.52%	225.9	16.67%	236.9	16.69%	252.4	17.38%	246.8	16.84%	253.5	17.25%
Home construction and development	103.4	9.37%	116.5	9.08%	140.6	10.38%	189.1	13.32%	198.9	13.70%	215.6	14.71%	206.5	14.06%
Real estate agency, rental and management	105.6	9.56%	114.8	8.95%	118.4	8.74%	128.4	9.05%	136.5	9.40%	146.0	9.96%	147.3	10.02%
Total	1,104.3	100.00%	1,283.2	100.00%	1,355.3	100.00%	1,419.7	100.00%	1,452.5	100.00%	1,466.2	100.00%	1,470.4	100.00%

(¥ Bil.)



# Profit structure of loans



\*3.Funding cost: Internal transfer rate × Average balance

\*4.Insurance premium and guarantee fee: Actual expenditure. Only guarantee fees for external guarantee companies are included.

\*5.Credit cost : Internally used notional allowance. (EL=PD × LGD × balance)

\*6.Capital cost : Unexpected loss as of 08/3 (UL:Basel base) × 5.1% ÷ (1-tax rate)



## **Domestic Deposits - Balance**

							-		-		-	-	(¥ Bil.)
	02/3	02/9	03/3	03/9	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3
Domestic deposits	7,099.6	7,036.4	7,056.2	7,130.8	7,177.0	7,260.2	7,465.5	7,596.6	7,799.0	7,815.2	8,146.9	8,077.1	8,222.6
Personal	5,291.1	5,324.7	5,395.3	5,480.9	5,511.3	5,576.2	5,642.5	5,760.6	5,882.7	5,951.3	6,107.2	6,224.9	6,367.8
Corporate (incl. NGOs)	1,274.4	1,301.7	1,245.2	1,327.4	1,287.1	1,376.4	1,376.3	1,441.0	1,454.5	1,468.0	1,538.2	1,506.5	1,467.7
National & local government	468.7	371.9	366.7	282.9	345.8	274.5	403.7	361.9	420.3	311.4	441.9	308.8	342.0
Financial institutions (incl. BOJ)	65.2	37.9	48.8	39.4	32.6	33.0	42.8	33.0	41.3	84.3	59.5	36.7	44.9
Liquid deposits	3,932.9	3,987.5	4,093.8	4,211.4	4,311.2	4,389.3	4,609.9	4,742.4	4,984.5	4,941.5	5,208.9	4,970.5	5,035.2
Current	171.3	165.5	169.4	163.1	169.8	163.6	190.9	192.4	211.8	192.6	204.5	184.5	175.9
Savings	3,231.3	3,302.8	3,419.3	3,564.4	3,695.5	3,798.1	3,996.7	4,147.5	4,357.9	4,341.7	4,631.1	4,429.9	4,490.7
Personal	2,526.3	2,655.1	2,787.1	2,884.1	2,957.0	3,032.4	3,103.9	3,241.2	3,405.5	3,442.8	3,529.6	3,546.5	3,589.8
Current	4.0	3.8	3.6	3.6	3.5	3.2	3.4	3.7	3.5	3.1	3.4	3.2	3.1
Savings	2,092.0	2,254.3	2,403.0	2,512.7	2,601.1	2,686.9	2,772.1	2,918.1	3,089.0	3,138.9	3,234.1	3,260.5	3,312.4
Corporate (incl. NGOs)	918.1	986.7	951.7	1,035.9	1,000.9	1,079.7	1,079.1	1,146.6	1,144.9	1,147.4	1,208.1	1,132.0	1,090.3
Current	153.3	133.9	141.4	135.8	154.5	150.3	178.0	180.6	197.9	181.2	193.1	173.4	165.7
Savings	713.5	756.5	727.2	806.3	784.4	870.1	838.7	904.3	876.1	934.8	983.0	908.7	868.4
National & local government	424.9	308.8	307.1	252.7	321.4	245.4	385.5	325.5	396.7	271.1	415.9	259.4	314.2
Current	5.2	18.4	16.6	6.7	3.7	3.0	0.8	0.5	0.3	0.5	0.5	0.6	0.4
Savings	406.3	276.8	274.6	232.6	298.5	228.3	374.0	315.6	383.6	259.2	402.9	247.9	301.7
Financial institutions (incl. BOJ)	63.5	36.7	47.7	38.5	31.7	31.7	41.3	28.9	37.2	80.1	55.2	32.3	40.8
Current	8.6	9.3	7.7	16.9	7.9	6.8	8.6	7.4	9.9	7.6	7.5	7.0	6.5
Savings	19.4	15.0	14.4	12.6	11.3	12.7	11.7	9.3	8.9	8.6	10.9	12.7	8.1
Time deposits	3,118.0	2,997.5	2,917.2	2,859.7	2,795.4	2,790.1	2,769.6	2,776.1	2,752.3	2,815.6	2,889.4	3,059.5	3,133.1
Personal	2,720.8	2,623.1	2,570.1	2.547.3	2,493.0	2.471.3	2,461.8	2,450.6	2,422.6	2.459.3	2,537.2	2,640.3	2,734.1
Corporate (incl. NGOs)	351.8	310.0	286.6	281.3	277.1	288.5	288.0	285.1	301.9	311.7	321.8	365.5	367.1
National & local government	43.6	63.0	59.4	30.1	24.3	29.0	18.1	36.3	23.6	40.3	26.0	49.4	27.7
Financial institutions (incl. BOJ)	1.7	1.2	1.0	0.8	0.9	1.2	1.4	4.0	4.1	4.2	4.3	4.3	4.1
Foreign-currency deposits	48.6	51.3	45.0	59.6	70.3	80.6	85.7	77.9	61.6	57.5	48.0	46.5	53.7
Personal	43.9	46.3	38.0	49.4	61.2	72.4	76.6	68.8	54.5	49.2	40.3	38.0	43.9
Corporate (incl. NGOs)	4.5	4.9	6.9	10.1	9.0	8.1	8.9	9.1	7.1	8.3	7.6	8.5	9.8
National & local government	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial institutions (incl. BOJ)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
<u> </u>			0.0	. 0.0	0.0		0.0		0.0		0.0	0.0	(¥ Bil.)
	02/3	02/9	03/3	03/9	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3
Domestic deposits	7,099.6	7,036.4	7,056.2	7,130.8	7,177.0	7,260.2	7,465.5	7,596.6	7,799.0	7,815.2	8,146.9	8,077.1	8,222.6
Chiba Prefecture	6,876.2	6,827.4	6,840.8	6,911.8	6,973.1	7,056.3	7,254.4	7,377.6	7,568.0	7,543.5	7,912.0	7,844.4	7,961.3
Others	223.3	208.9	215.3	219.0	203.9	203.8	211.1	219.0	230.9	271.6	234.8	232.6	261.2

Appendix -21



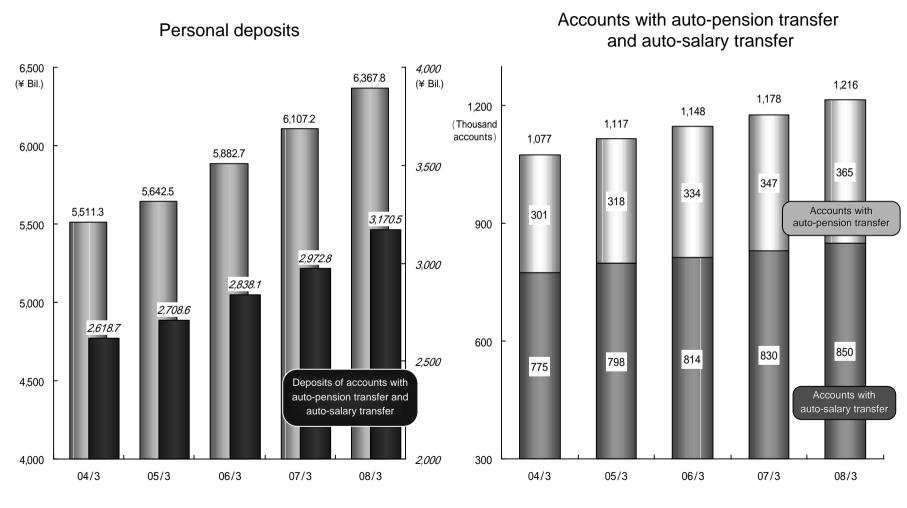
### **Domestic Deposits - Breakdown**

	02/03	02/09	03/03	03/09	04/03	04/09	05/03	05/09	06/03	06/09	07/03	07/09	08/03
Domestic deposits	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Personal	74.5%	75.7%	76.5%	76.9%	76.8%	76.8%	75.6%	75.8%	75.4%	76.2%	75.0%	77.1%	77.4%
Corporate (incl. NGOs)	18.0%	18.5%	17.6%	18.6%	17.9%	19.0%	18.4%	19.0%	18.6%	18.8%	18.9%	18.7%	17.9%
National & local government	6.6%	5.3%	5.2%	4.0%	4.8%	3.8%	5.4%	4.8%	5.4%	4.0%	5.4%	3.8%	4.2%
Financial institutions (incl. BOJ)	0.9%	0.5%	0.7%	0.6%	0.5%	0.5%	0.6%	0.4%	0.5%	1.1%	0.7%	0.5%	0.5%
Liquid deposits	55.4%	56.7%	58.0%	59.1%	60.1%	60.5%	61.7%	62.4%	63.9%	63.2%	63.9%	61.5%	61.2%
Current	2.4%	2.4%	2.4%	2.3%	2.4%	2.3%	2.6%	2.5%	2.7%	2.5%	2.5%	2.3%	2.1%
Savings	45.5%	46.9%	48.5%	50.0%	51.5%	52.3%	53.5%	54.6%	55.9%	55.6%	56.8%	54.8%	54.6%
Personal	35.6%	37.7%	39.5%	40.4%	41.2%	41.8%	41.6%	42.7%	43.7%	44.1%	43.3%	43.9%	43.7%
Current	0.1%	0.1%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Savings	29.5%	32.0%	34.1%	35.2%	36.2%	37.0%	37.1%	38.4%	39.6%	40.2%	39.7%	40.4%	40.3%
Corporate (incl. NGOs)	12.9%	14.0%	13.5%	14.5%	13.9%	14.9%	14.5%	15.1%	14.7%	14.7%	14.8%	14.0%	13.2%
Current	2.2%	1.9%	2.0%	1.9%	2.2%	2.1%	2.4%	2.4%	2.5%	2.3%	2.4%	2.1%	2.0%
Savings	10.1%	10.8%	10.3%	11.3%	10.9%	12.0%	11.2%	11.9%	11.2%	12.0%	12.1%	11.3%	10.6%
National & local government	6.0%	4.4%	4.4%	3.5%	4.5%	3.4%	5.2%	4.3%	5.1%	3.5%	5.1%	3.2%	3.8%
Current	0.1%	0.3%	0.2%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Savings	5.7%	3.9%	3.9%	3.3%	4.2%	3.1%	5.0%	4.2%	4.9%	3.3%	4.9%	3.1%	3.7%
Financial institutions (incl. BOJ)	0.9%	0.5%	0.7%	0.5%	0.4%	0.4%	0.6%	0.4%	0.5%	1.0%	0.7%	0.4%	0.5%
Current	0.1%	0.1%	0.1%	0.2%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
Savings	0.3%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.1%	0.1%	0.1%	0.1%	0.2%	0.1%
Time deposits	43.9%	42.6%	41.3%	40.1%	39.0%	38.4%	37.1%	36.5%	35.3%	36.0%	35.5%	37.9%	38.1%
Personal	38.3%	37.3%	36.4%	35.7%	34.7%	34.0%	33.0%	32.3%	31.1%	31.5%	31.1%	32.7%	33.3%
Corporate (incl. NGOs)	5.0%	4.4%	4.1%	3.9%	3.9%	4.0%	3.9%	3.8%	3.9%	4.0%	4.0%	4.5%	4.5%
National & local government	0.6%	0.9%	0.8%	0.4%	0.3%	0.4%	0.2%	0.5%	0.3%	0.5%	0.3%	0.6%	0.3%
Financial institutions (incl. BOJ)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.1%	0.1%	0.1%	0.0%
Foreign-currency deposits	0.7%	0.7%	0.6%	0.8%	1.0%	1.1%	1.1%	1.0%	0.8%	0.7%	0.6%	0.6%	0.7%
Personal	0.6%	0.7%	0.5%	0.7%	0.9%	1.0%	1.0%	0.9%	0.7%	0.6%	0.5%	0.5%	0.5%
Corporate (incl. NGOs)	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
National & local gov ernment	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Financial institutions (incl. BOJ)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

	02/03	02/09	03/03	03/09	04/03	04/09	05/03	05/09	06/03	06/09	07/03	07/09	08/03
Domestic deposits	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Chiba Prefecture	96.9%	97.0%	96.9%	96.9%	97.2%	97.2%	97.2%	97.1%	97.0%	96.5%	97.1%	97.1%	96.8%
Others	3.1%	3.0%	3.1%	3.1%	2.8%	2.8%	2.8%	2.9%	3.0%	3.5%	2.9%	2.9%	3.2%



## **Expansion of Personal Deposits**





### **Financial Products**

													(¥ Bil.)
	02/03	02/09	03/03	03/09	04/03	04/09	05/03	05/09	06/03	06/09	07/03	07/09	08/03
Investment trusts	108.3	150.1	175.2	222.3	265.5	314.9	361.6	411.4	444.1	510.2	576.1	625.0	554.5
Bond funds	86.3	72.0	53.4	40.6	36.7	30.8	29.4	26.5	19.0	19.8	15.5	15.0	14.0
Stock funds	22.0	78.0	121.8	181.6	228.7	284.1	332.1	384.9	425.0	490.4	560.5	610.0	540.4
Personal Investors	102.3	144.3	169.3	216.6	259.4	307.7	353.4	403.0	435.7	501.7	566.4	615.0	544.2
Bond funds	80.7	67.4	49.2	37.0	33.4	27.8	26.9	24.0	16.9	17.8	13.6	13.2	12.4
Stock funds	21.6	76.9	120.0	179.5	226.0	279.9	326.5	378.9	418.7	483.8	552.7	601.8	531.8
													(¥ Bil.)
	02/03	02/09	03/03	03/09	04/03	04/09	05/03	05/09	06/03	06/09	07/03	07/09	08/03
Foreign-currency deposits	48.6	51.3	45.0	59.6	70.3	80.6	85.7	77.9	61.6	57.5	48.0	46.5	53.7
Personal	43.9	46.3	38.0	49.4	61.2	72.4	76.6	68.8	54.5	49.2	40.3	38.0	43.9
Corporate	4.5	4.9	6.9	10.1	9.0	8.1	8.9	9.1	7.1	8.3	7.6	8.5	9.8
National & local governments	0.2	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial institutions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
													(¥ Bil.)
	02/03	02/09	03/03	03/09	04/03	04/09	05/03	05/09	06/03	06/09	07/03	07/09	08/03
Personal annuities*	-	-	49.2	92.8	154.7	200.5	240.0	278.3	312.7	343.4	371.7	411.3	446.6
Variable	-	-	6.2	11.4	22.8	46.2	65.8	91.7	122.3	151.1	177.9	215.9	248.1
Fixed	-	-	42.9	81.3	131.9	154.3	174.1	186.5	190.1	190.9	191.5	192.1	193.3
Whole Life Insurance	-	-	-	-	-	-	-	-	0.3	1.3	2.2	3.2	5.1
*Totals are an accumulation from	n Oct. 2002.												(¥ Bil.)
	02/03	02/09	03/03	03/09	04/03	04/09	05/03	05/09	06/03	06/09	07/03	07/09	08/03
Public bonds	160.7	214.6	195.1	181.8	167.7	170.1	174.7	184.3	194.6	213.5	188.1	202.8	204.9
Personal	151.2	171.7	148.9	147.0	138.5	139.9	146.3	154.0	167.4	173.9	160.9	171.3	177.1



# CHIBABANK Loans Disclosed under Self-Assessment and the Financial Reconstruction Law

			Sel	f-Asse	ssmer	nt Resi	ults (N	on-cor	nsolida	ited)				(¥ Bil.)
		02/3	02/9	03/3	03/9	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3
As	sets Requiring Caution or	1,237.9	1,159.0	1,197.7	1,255.1	1,104.9	1,028.0	993.9	1,060.9	1,062.2	1,117.0	1,094.6	1,136.8	1,131.5
	Assets Requiring Caution	907.3	848.3	869.3	946.8	893.9	856.1	840.0	922.3	946.4	1,006.6	990.5	1,038.2	1,036.6
	Potentially Bankrupt Assets	152.9	134.6	177.0	175.9	171.5	135.6	122.5	111.7	90.3	82.3	77.1	71.4	65.4
	Bankrupt and Effectively	177.7	176.0	151.3	132.3	39.4	36.2	31.3	26.8	25.3	28.0	27.0	27.0	29.3
No	rmal Assets*	4,695.9	4,685.8	4,564.0	4,657.5	4,695.9	4,747.8	5,007.6	4,854.7	5,224.7	5,391.1	5,460.1	5,573.2	5,696.0
	Total	5,933.9	5,844.8	5,761.7	5,912.7	5,800.8	5,775.8	6,001.6	5,915.7	6,286.9	6,508.1	6,554.8	6,710.0	6,827.5

\*Including loans with no debtor classification.

#### Disclosed Claims under the Financial Reconstruction Law (Non-consolidated) (¥ Bil.)

	DISCIOS						100011			. (	001100	maato	<u>~)</u>	(+ Dii.)
		02/3	02/9	03/3	03/9	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3
	sclosed Claims under the ancial Reconstruction	556.4	529.4	528.6	477.1	361.4	311.5	276.0	252.3	226.4	215.6	202.3	185.9	186.6
	Bankrupt and Substantially	177.7	176.0	151.3	132.3	39.4	36.2	31.3	26.8	25.3	28.0	27.0	27.0	29.3
	Doubtf ul Claims	152.9	134.6	177.0	175.9	171.5	135.6	122.5	111.7	90.3	82.3	77.1	71.4	65.4
	Substandard Claims	225.8	218.7	200.2	168.7	150.3	139.6	122.1	113.7	110.6	105.2	98.1	87.4	91.8
No	rmal Claims	5,377.4	5,315.4	5,233.1	5,435.6	5,439.4	5,464.3	5,725.6	5,663.3	6,060.5	6,292.5	6,352.4	6,524.0	6,640.9
	Total	5,933.9	5,844.8	5,761.7	5,912.7	5,800.8	5,775.8	6,001.6	5,915.7	6,286.9	6,508.1	6,554.8	6,710.0	6,827.5
Pro	oportion to total claims	9.37%	9.05%	9.17%	8.06%	6.23%	5.39%	4.59%	4.26%	3.60%	3.31%	3.08%	2.77%	2.73%

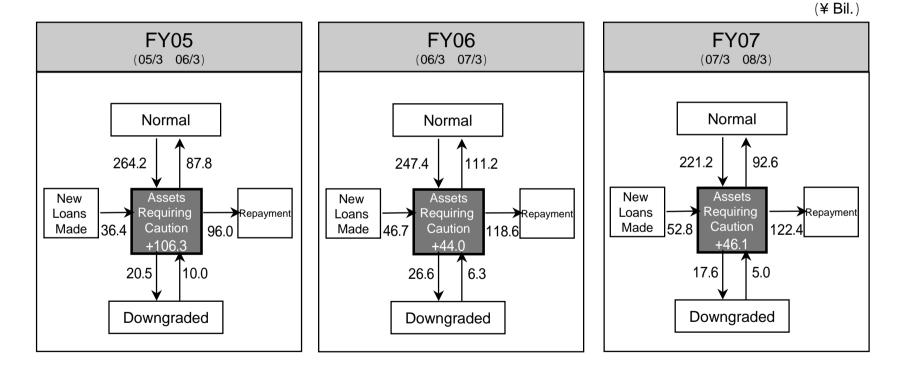
\*From 04/3, disclosed claims are after partial direct write-offs.



# Factors for Fluctuation in Assets Requiring Caution

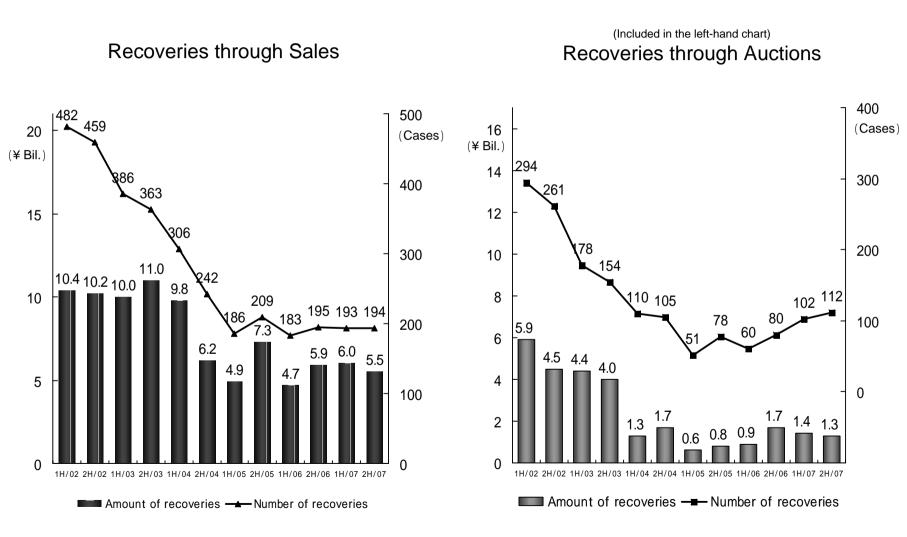
Analysis of yearly net change of Assets Requiring Caution

(including Substandard loans)





## **Disposal of Collateral**





## **Capital Ratio**

#### Non-consolidated

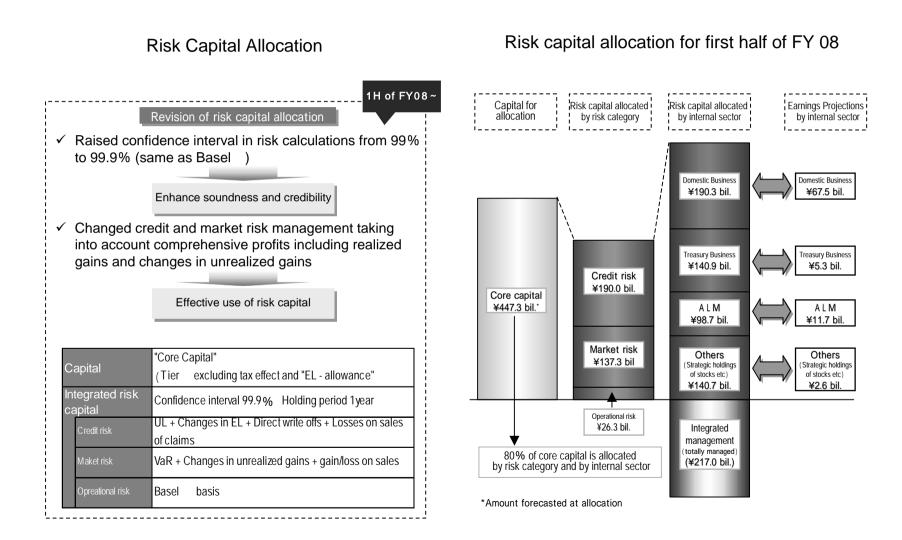
		06/3 06/9		07	/3	07	/9	08/3						
		(old regulations)	(old regulations)	(old regulations)	(Basel II)	(old regulations)	(Basel II)	(old regulations)		(Basel II)				
				(a)	(b)			(c)	(c)-(a)	(d)	(d) - (c)	(d) - (b)		
Capital ra	atio	10.83%	10.57%	10.67%	11.20%	10.39%	11.22%	10.14%	(0.52%)	11.72%	1.57%	0.51%		
Tier	ratio	8.05%	8.17%	8.27%	9.29%	8.35%	9.58%	8.29%	0.01%	10.26%	1.97%	0.97%		
Capital (	¥ Bil.)	606.8	611.3	636.2	572.3	641.1	580.3	645.8	9.5	579.7	(66.0)	7.4		
Tier I		451.4	472.7	493.2	474.7	515.4	495.6	527.9	34.6	507.8	(20.0)	33.1		
Risk Ass	ets (¥ Bil.)	5,601.9	5,780.7	5,962.0	5,107.6	6,170.3	5,170.0	6,367.3	405.3	4,946.3	(1,421.0)	(161.3)		
Credit	t risk	5,535.5	5,723.5	5,901.8	4,768.9	6,121.9	4,836.1	6,302.7	514.7	4,590.0	(1,712.6)	(178.9)		
Marke	et risk	66.3	57.2	60.1	60.1	48.3	48.3	64.6	4.4	64.6	-	4.4		
Opera	ational risk	-	-	-	278.5	-	285.5	-	-	291.6	291.6	-		

#### Consolidated

	06/3	06/9	07	/3	07	/9	08/3						
	(old regulations)	(old regulations)	(old regulations)	(Basel II)	(old regulations)	(Basel II)	(old regulations)		(Basel II)				
			(a)	(b)			(C)	(c)-(a)	(d)	(d) - ( c)	(d) - (b)		
Capital ratio	11.19%	10.95%	11.11%	11.63%	10.83%	11.66%	10.55%	(0.56%)	12.20%	1.65%	0.57%		
Tier ratio	8.36%	8.51%	8.68%	9.68%	8.76%	10.00%	8.67%	(0.01%)	10.72%	2.05%	1.03%		
Capital (¥ Bil.)	632.4	638.1	667.7	604.1	673.3	612.4	678.4	10.6	617.7	(60.6)	13.5		
Tier I	472.3	495.7	521.4	503.1	544.9	525.2	557.4	35.9	542.6	(14.7)	39.5		
Risk Assets (¥ Bil.)	5,649.6	5,824.9	6,005.9	5,195.1	6,216.1	5,252.0	6,428.1	422.2	5,060.2	(1,367.8)	(134.8)		
Credit risk	5,582.9	5,767.5	5,945.6	4,832.7	6,167.6	4,893.8	6,363.2	537.1	4,665.3	(1,697.9)	(167.3)		
Market risk	66.7	57.4	60.3	60.3	48.5	48.5	64.8	4.5	64.8	-	4.5		
Operational risk	-	-	-	302.0	-	309.6	-	-	315.6	315.6	13.6		



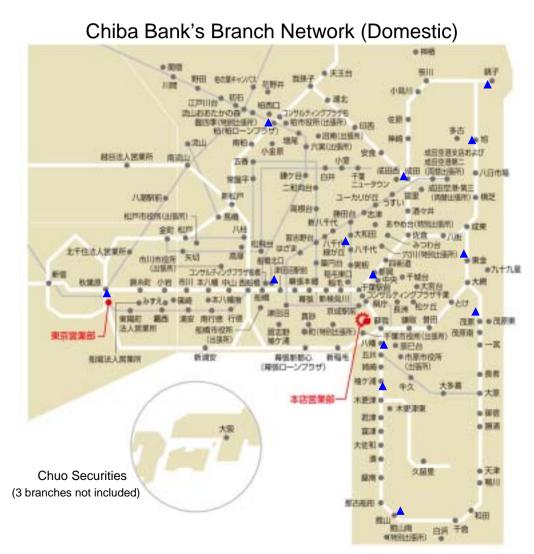
# **Risk Capital Allocation**



#### Appendix -29



## **Branch Network**



#### Number of Offices in Chiba Prefecture

Name of bank	08/3	change from 06/3
Chiba Bank	154	+ 4
Chiba Kogyo Bank	71	+ 1
Keiyo Bank	116	+ 2
Bank of Tokyo-Mitsubishi UFJ	26	-
Mizuho Bank	25	-
Sumitomo Mitsui Banking Corporation	22	-
Resona Bank	12	(1)

#### Total number of outlets

			08/3	change from 06/3
0	utl	ets	173	10
	D	omestic	170	10
		Chiba Pref.	154	4
		Others	16	6
	0	verseas	3	0
Mc	oney	/ exchange counters	3	1
Re	epr	esentative office	1	0

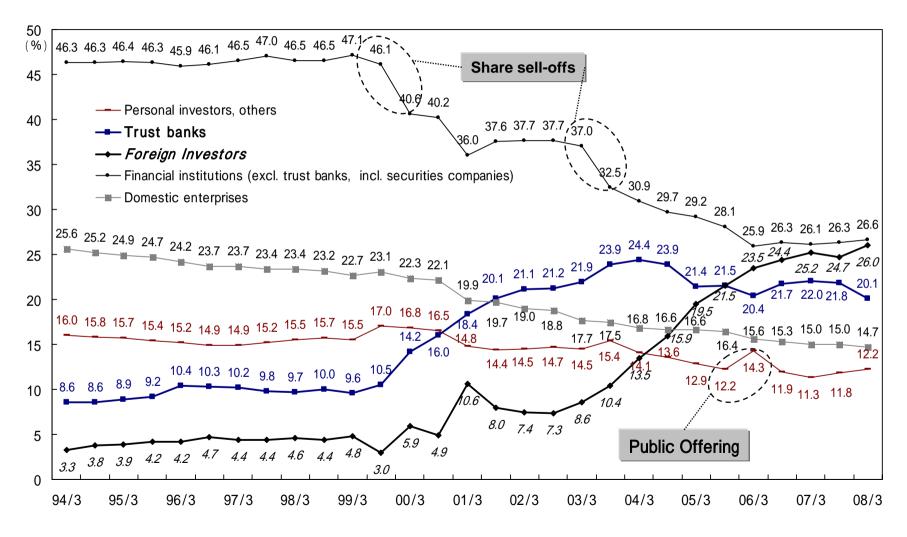


# **Composition of Shareholders**

	_					Νι	Imber of Units (1 ur	nit = 10	00 shares)
		07/			07/ <u>0</u>		08/		
			(Proportion)			(Proportion)		(Pro	portion)
National and local governments		10	0.00%		9	0.00%	9		0.00%
Financial institutions	41	5,799	46.73%	414,	867	46.62%	403,454		45.33%
Trust banks	19	6,018	22.03%	194,	308	21.84%	179,343		20.15%
Securities companies	1	3,012	1.46%	13,609		1.53%	13,057		1.47%
Other companies	13	4,069	15.07%	134,294		15.09%	130,857		14.70%
Foreign investors	22	4,424	25.23%	220,	131	24.75%	231,520		26.02%
Individuals and others	10	0,876	11.34%	105,	247	11.83%	109,329		12.29%
Treasury Stock, etc.		1,474	0.17%	1,	615	0.18%	1,657		0.19%
Total	88	9,664	100.00%	889,	772	100.00%	889,883	1	00.00%
Principal Stockholders						Ν	lumber of shares (ir	n thous	ands)
07/03	Share-	-	07/0	)9	Share		08/03		Share-
	holdings				holding				holdings
The Master Trust Bank of Japan (Trust Account)	60,349	The Master	Trust Bank of Japan (Tru	ust Account)	57,19	8 Japan Trustee S	ervices Bank (Trust Ac	count)	51,146
Japan Trustee Services Bank (Trust Account)	46,582	Japan Trus	tee Services Bank (T	rust Account)	52,06	9 The Master Trust	Bank of Japan (Trust Acco	ount)	48,474
The Bank of Tokyo-Mitsubishi UFJ	44,158	The Ban	k of Tokyo-Mitsul	bishi UFJ	44,15	8 The Bank of	Tokyo-Mitsubishi U	JFJ	44,158
NIPPONKOA Insurance Company	29,905	NIPPONI	KOA Insurance Co	ompany	29,90	5 NIPPONKOA	Insurance Compan	у	29,905
Nippon Life Insurance Company	29,177	Nippon L	ife Insurance Cor	npany	29,17	7 Nippon Life II	nsurance Company		29,177
The Dai-ichi Mutual Life Insurance Company	25,678	The Dai-ic	hi Mutual Life Insuran	ce Company	25,67	8 The Dai-ichi Mu	tual Life Insurance Com	pany	25,678
Japan Trustee Services Bank (Trust Account)	15,775	The Sumitomo	Trust and Banking Co., Ltd.	(Trust Account B)	15,70	6 Sumitomo Lif	e Insurance Compa	any	16,342
Meiji Yasuda Life Insurance Company	15,579	Meiji Yas	uda Life Insuranc	e Company	15,57	9 The Sumitomo Trust	and Banking Co., Ltd. (Trust Acc	count B)	15,770
State Street Bank and Trust Company	15,032	Sumitom	o Life Insurance (	Company	13,84	-	Life Insurance Corr		15,579
Sumitomo Life Insurance Company	13,842	Japan Trus	tee Services Bank (T	rust Account)	11,81	9 State Street 505103	Bank and Trust Co	mpany	14,935



# **Changes in Composition of Shareholders**





### **Recent News**

- 2007 May. 21 Relocation of "Nagareyama Otakanomori Branch"
  - Jun. 18 Started alliance with JR-EAST in membership program for senior aged persons
  - Jul. 25 Started considering alliance with Daishi Bank, Hokkoku Bank and Chugoku Bank for EDP system development
  - Jul. 31 Announced alliance with Tokyo Tomin Bank for ATM business
  - Sep. 20 Opened "Funabori Corporate Banking Office"
  - Sep. 20 Started handling ordinary foreign currency deposits by ATM
  - Sep. 26 Iyo Bank joined the EDP system alliance
    - Oct. 1 Announced alliance with Bank of Yokohama for ATM business
  - Nov.13 Announced preference service for stockholders
  - Nov.19 Opened "Kamisu Branch"
  - Dec.10 Opened "Yashio Ekimae Branch"
- 2008 Jan.9 Started "Chibagin Heartful Project"
  - Jan.11 Started sales of insurance products by specialized staff in headquarters reacting to full deregulation of OTC sales
  - Jan.28 Opened "Consulting Plaza Funabashi"
  - Feb.8 Announced agreement on alliance with 6 other regional banks in development of housing loan products
  - Feb.13 Established workshop with 15 other regional banks for leasing business
  - Feb.28 Securitized housing loans (¥28.0 billion)
  - Mar.13 Announced alliance with Tokyo Tomin Bank, Bank of Yokohama, Joyo Bank, Kanto Tsukuba Bank and Musashino Bank for ATM business
  - Mar.31 Announced basic agreement on alliance with Daishi Bank, Hokkoku Bank, Chugoku Bank and Iyo Bank for EDP system development
  - Apr.18 Started sales of "Medical insurance" and "Cancer insurance" in all branches
  - May.1 Established workshop with 54 other regional banks for housing loan business
  - May.9 Announced start of membership service "Chibagin Yume Club" from September 2008
  - May.15 Announced financial results for FY 2007
  - May.19 Started handling a housing loan product exclusively for female customers (first product from workshop with regional banks)
  - Jul.23 Scheduled opening of "Chiharadai Branch"
  - Nov. Scheduled opening of "Fukagawa Branch" (upgrade from Toyocho corporate banking office)
  - Dec. Scheduled opening of "Moriya Branch"





This material contains forward-looking statements. These statements are not represented as providing a guarantee of the Bank's future performance, and actual results may be subject to risks and uncertainties. Please note that future performance may be different from the views presented here owing to changes in the operating environment and other factors.