# Financial Results for FY2008



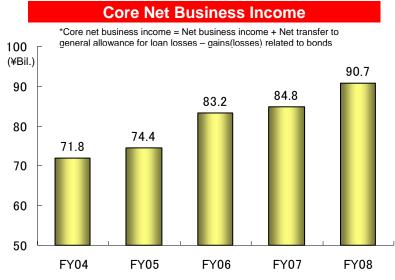
May 28, 2009 THE CHIBA BANK, LTD.

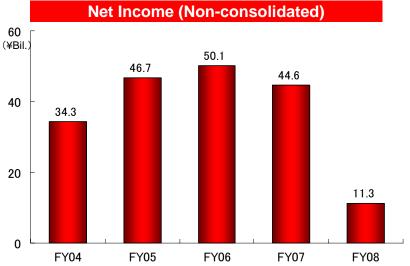
# **Table of Contents**

Foreword	2	
Chapter 1 Summary of Financial Results		Subject II. Establish Robust Management Structure I Establish Robust Management Structure II
Summary of Financial Results (1) Summary of Financial Results (2) Net Interest Income	4 5 6	Subject III Improve Development of Human Resource Improve Customer Satisfaction I Improve Customer Satisfaction II
Breakdown of Increase/Decrease in Loans Securities Fees and Commissions Income	7 8 9	
Expenses Credit Costs (1) Credit Costs(2)	10 11 12	Net Interest Income
■ Chapter 2 Medium Term Management Plan "1st1s	st"	Gains(Losses) related to securities Credit Cost Capital Policy
Summary of the Previous Medium Term Management Pla and Aims of New plan	n 14	
Essence of the New Medium Term Management Plan	15	
Subject I. "Strengthen the financial intermediation functions and provide high-quality financial services"		
Corporate I Corporate II	16 17	
Corporate III	18	
Corporate IV Personal I	19 20	
Personal II	21	
Personal III Treasury Business	22 23	
Effective Distribution of Management Resources I Effective Distribution of Management Resources II	24 25	

## **Foreword**

- In FY2009, mainly due to an increase in net interest income, Chiba Bank recorded a core net business income of ¥90.7 billion - the highest ever level (an increase of ¥5.8 billion, 6.9% up from the previous fiscal year).
- Net income decreased by ¥33.3 billion from fiscal year 2007 to ¥11.3 billion, mainly due to a significant increase in net credit costs and losses related to securities, resulting from the deterioration of the economic and financial environment, both domestically and overseas.
- Today we would like to give an outline of our results for fiscal year 2008 and our future strategies based on the medium term management plan "1st1st" DOUBLE FIRST' which started this April.





- 1. Summary of Financial Results
  - 2. Medium Term Management Plan "1st1st"
  - 3. Earnings Projections
  - Appendix

# Summary of Financial Results (1)

## ■ Core net business income recorded its highest ever level

<¥Bil.>		Y07	FY08				Net Inter	est Income	
				(	Change		<¥Bil.>	FY08	
Gross business profits (	1)	163.1	142.1		(20.9)		Net Interest Income	146.6	Change 7.1
[Core gross business profits] (1)	-(2)	1640	170.6				Domestic	142.2	6.2
(1)	-(2)	164.0	170.6		6.5	-	Loans and Deposits	128.3	5.9
Net Interest Income		139.5	146.6		7.1		Loans	147.0	5.8
Net fees and commissions		18.4	15.3		(3.0)		Deposits	18.7	(0.0)
income		10.4	10.0	,	(3.0)		Securities     International	15.9	0.6
Trading Income		3.3	4.7		1.4	L	international	4.4	0.8
Profit from other business transactions		1.8	(24.6)		(26.4)		Net fees and co	ommissions i	ncome
Gains(losses) related to (bonds	2)	(0.9)	(28.4)		(27.5)		<¥Bil.>	FY08	
Expenses (	3)	79.2	79.9		0.6		Net fees and		Change
Personnel expenses		37.7	38.7		0.9		comissions income	15.3 31.8	(3.0)
Non-personnel expenses		37.0	36.9		(0.1)	-	Investmet trusts & Personal annuities	7.8	(2.9)
Real net business income (1)	-(3)	83.9	62.2		(21.6)		Investment trusts	4.0	(3.3)
Total flot business income (1)	(0)	00.9	02.2		(21.0)		Personal annuities etc.  Expenses	3.8 16.5	0.4
Core net business income (1)-(	2)-(3)	84.8	90.7		5.8	<u> </u>	Lypenses	10.0	0.3

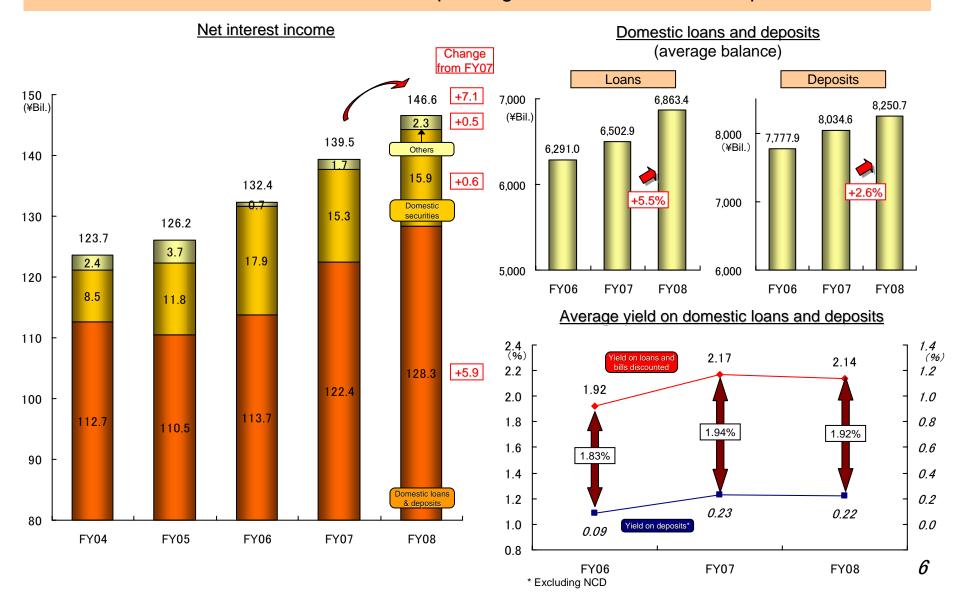
# Summary of Financial Results (2)

■ Net income decreased mainly due to increases in losses related to securities and Net credit costs

Cha	
	ange
Real net business income 83.9 62.2	(21.6)
Net transfer to general allowance (4) – 7.5	7.5
or loan losses	
Net business income 83.9 54.7	(29.1)
Non-recurrent income(losses) (13.8) (48.1)	(34.3)
Disposal of non-performing loans (5) 13.7 35.0	21.3
	(12.7)
(110)	(63.4)
Extraordinary income(loss) 7.2 4.9	(2.2)
Reversal of allowance for loan losses (7) 5.0 –	(5.0)
Recoveries of written-off claims (8) 5.0 5.3	0.3
,,,	
Net income 44.6 11.3 (	(33.3)
Gains(losses) related to securities(2)+(6) (2.8) (43.0)	(40.2)
(2.0)	
Net credit costs(4)+(5)-(7)-(8) 3.6 37.2	33.5
Consolidated net income 45.9 12.3	(33.5)
Difference(Consolidated - Non-consolidated) 1.3 1.0	(0.2)

#### Net Interest Income

■ Net interest income increased due to expanding volumes of loans and deposits



## Breakdown of Increase in Loans

#### New housing loans recorded their highest ever level

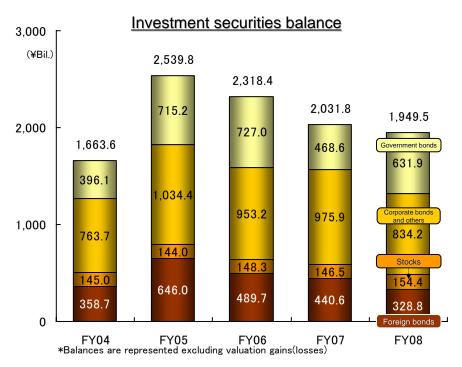
#### Breakdown of loans and bills discounted (domestic) (¥Bil.) **FY07** FY08 Change Change from FY07 rate Loans and bills discounted 6,629.9 6,945.3 315.4 4.7% 7.7% 6,210.4 6,690.6 480.2 ex. Public sector Corporate 3,972.9 4,313.6 340.6 8.5% 2,237.5 2,377.0 139.5 6.2% Consumer Housing loans 2,124.0 2,267.5 143.5 6.7% Public sector 419.5 254.6 (164.8)(39.2%)Ministry of Finance 149.1 (149.1)(100.0%)09/3 New loans New housing loans Highest ever level 344.4 350 (¥Bil.) 325.3 (¥Bil. 325.4 321.5 40 300 289.4 30 25.1 20 12.8 250 10 1.8 0 200 FY04 FY05 FY06 FY07 FY08 \* Branches opened since 06/3

#### Loan increases classified by region (domestic) **Result for** Growth rate **FY08** Domestic loans and +¥315.4Bil. +4.7% bills discounted +¥158.8Bil. +3.0% Chiba Pref. Corporate loans +¥39.3Bil. +1.2% etc. +¥119.5Bil. Personal loans +5.4% +¥156.5Bil. Outside Chiba Pref. +11.1% Eastern Tokyo etc. (SMEs etc.) +¥48.3Bil. +13.3% Special branches outside Chiba (Large corp. etc.) +¥108.1Bil. +10.3%

<sup>\*1.</sup>Balance of branches located in Eastern Tokyo, Saitama and Ibaraki, except for special branches 7 \*2.Balance of Tokyo head office, Shinjuku branch and Osaka branch

## **Securities**

Although losses were realized mainly in investments related to stocks and foreign bonds, risks related to securities have diminished through cutting down the balance



#### Gains on securities in domestic operation

		FY07	FY08	
				Change
Average balar of securities	nce (¥Bil.)	1,674.2	1,611.7	(62.4)
Yield	(%)	0.91	0.99	0.07
Gains	(¥Bil.)	15.3	15.9	0.6

#### Valuation gains and losses of securities

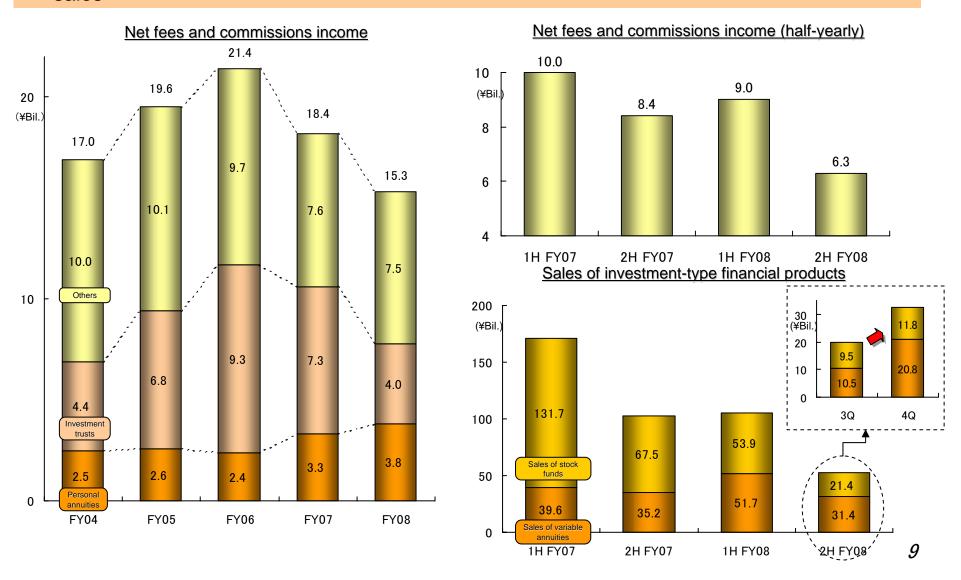
(¥Bil.)

				08 losses)	Book values at the end of FY08			
			related to	securities		Change from 08/9		
To	ot	al securities	(43	3.0)	1,949.5	(127.8)		
	S	tocks	(11.6)	(14.5)	154.4	(8.6)		
	E	TF	(2.9)	Gains(losses) related to stocks	13.3	(0.9)		
	(ir	ther investment trusts ncl. foreign-originated vestment trusts)	(7.8)		76.7	(14.4)		
	(ir	oreign bonds acl. Yen-denominated ands)	(20.5)		373.4	(98.2)		
		Securitized products	(9.0)	(28.4)	15.2	(6.4)		
		SIV, CDO	(8.2)	Gains(losses) related to bonds	0.0	(4.0)		
		Financial Institutions	(11.8)		107.4	(24.5)		
		RMBS*	0.0		87.7	(18.1)		

<sup>\*</sup>Issued by Ginnie Mae, Fannie Mae, Freddie Mac

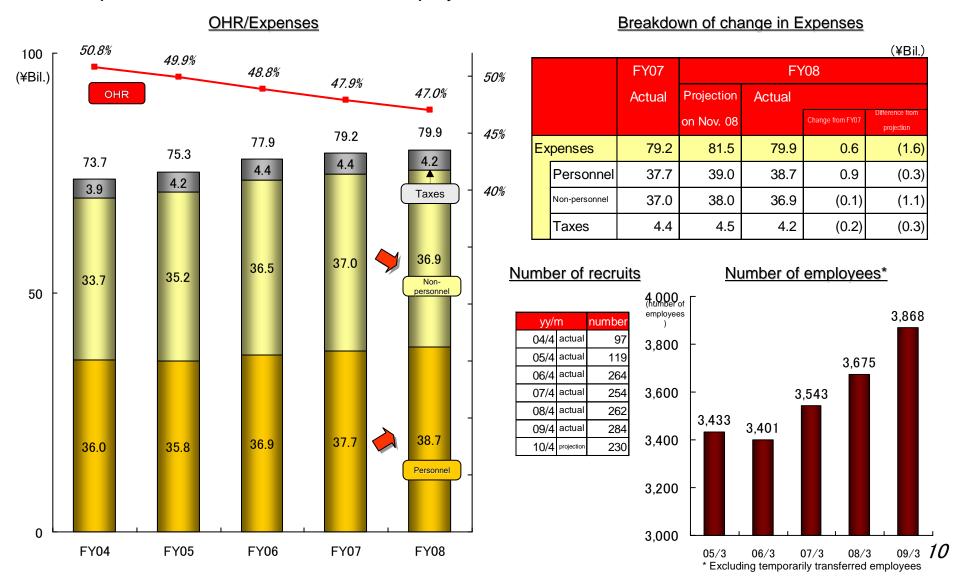
## Fees and Commissions Income

■ Aiming at an increase in income through the recovery of investment-type financial products sales



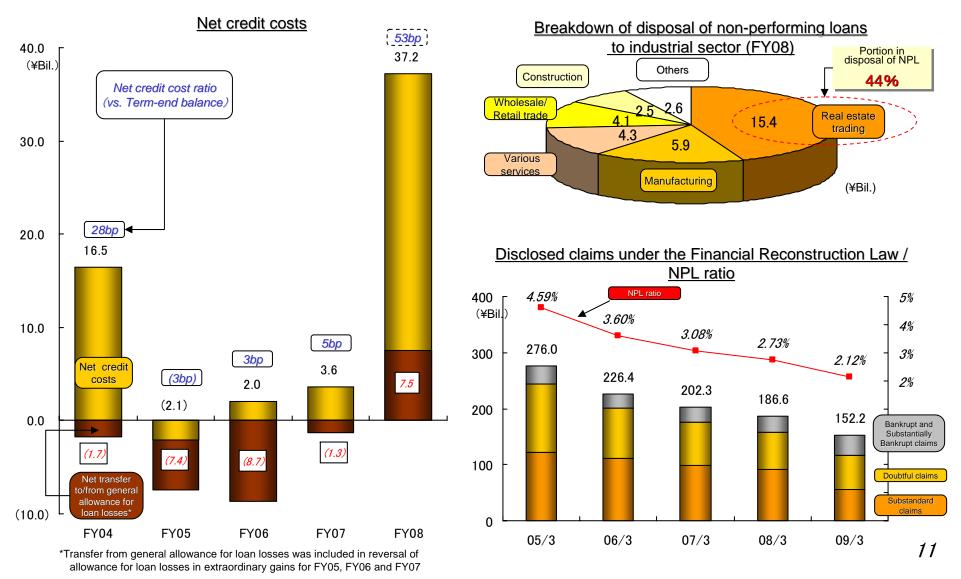
## Expenses

Expenses were controlled by reviewing Non-personnel expenses, although personnel expenses rose as the number of employees increased



# Credit Costs (1)

Net credit costs increased substantially, mainly due to bankruptcies of real estate trading companies



# Credit Cost (2)

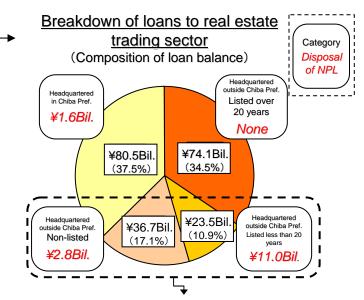
Although the disposal of non-performing loans increased, mainly due to bankruptcies of real estate trading corporations headquartered outside Chiba, the possibility of this occurring in the future is limited

(¥Bil.)

#### Breakdown of loans to real estate sector

				08/3		09/3			FY08 Disposal	
					Composition		Change	Composition	of NPL*	
Domestic loans		6,629.9	100.00%	6,945.3	315.4	100.00%	35.0			
	R	Real	estate	1,470.4	22.18%	1,442.6	(27.7)	20.77%	15.2	
	Real estate rental and management			1,101.0	16.61%	1,142.4	41.4	16.45%	(0.2)	
		Real	estate trading, etc.	369.3	5.57%	300.1	(69.1)	4.32%	15.4	
		R	eal estate trading	271.5	4.10%	214.9	(56.5)	3.09%	15.4	
			Headquartered in Chiba Pref.	94.6	1.43%	80.5	(14.0)	1.16%	1.6	
			Headquartered outside Chiba Pref.	176.8	2.67%	134.3	(42.5)	1.93%	13.8	
		Р	ublic corporations	97.8	1.48%	85.2	(12.6)	1.23%	0.0	

<sup>\*</sup>Total amount of disposal of NPL (including other assets, etc.)



# Breakdown of the real estate trading sector classified by term-end balances

(Non-listed and Listed less than 20 years)

Loan balance for a borro	oan balance for a borrower			Term-end balance	
		(number)	Composition	(¥Bil.)	Composition
not less than ¥3.0Bil. and under ¥4.0Bil.		1	0.5%	3.2	5.4%
not less than ¥2.0Bil. and under ¥3.0Bil.		7	3.5%	16.6	27.7%
not less than ¥1.0Bil. and under ¥2.0Bil.		8	4.0%	11.3	18.8%
not less than ¥0.1Bil. and under ¥1.0Bil.		77	38.3%	25.0	41.5%
under ¥0.1Bil.		108	53.7%	3.9	6.6%
Total		201	100.0%	60.2	100.0%

under ¥1.0Bil.

- 1. Summary of Financial Results
- 2. Medium Term Management Plan "1st1st"
  - 3. Earnings Projections
  - Appendix

# Summary of the Previous Medium Term Management Plan and Aims of the New Plan

# Circumstances at the time the previous plan was launched

- ➤ Sustainable expansion of the economy
- > Developing flow of savings to investments
- Continuous increase in population of Chiba Prefecture
- ➤ Requirement to enhance internal management systems



#### Present circumstances

- Further deterioration of the economy
- Market with sustainable increase in population and high-potential for growth
- Need for smooth financing for SMEs and improving the quality of integrated financial services
- ➤ Competition with Yucho bank and Mega banks

Management subjects in the previous medium term management plan

# Strengthening the corporate management system

- Further strengthening the compliance system
- Establishing a slim yet robust management structure

#### Expanding the business base

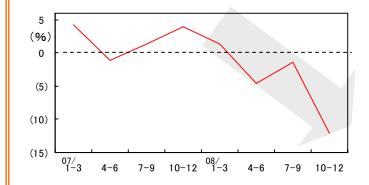
- Diversifying sales channels, branches, etc.
- Providing the newest products and services
- Enhancing treasury business

# Contributing to the development of the regional society

- Contributing to the region
- Improving customer satisfaction levels

◆ Deterioration of the economy because of the global financial crisis

#### Growth rate of GDP (converted to annual rate)



- ◆Substantial fall in stock markets
  - [ Nikkei stock average: ¥17,028 ⇒ ¥7,021 ]
    (at beginning of Apr. 2007) (lowest in Mar. 2009)
- ◆Interest rates cut [Policy interest rate: -0.40% ]

#### Aims of the new plan

# Strengthening the financial intermediation functions

- Offering smooth and expeditious financing to the region
- Steady increase in deposits
- Support for business restructuring
- Re-distributing management resources

# Establishing a robust management structure

- Improving the rationality and efficiency of business processes
- Reducing expenses
- •Reinforcing the compliance system

# Upgrading the level of human resources

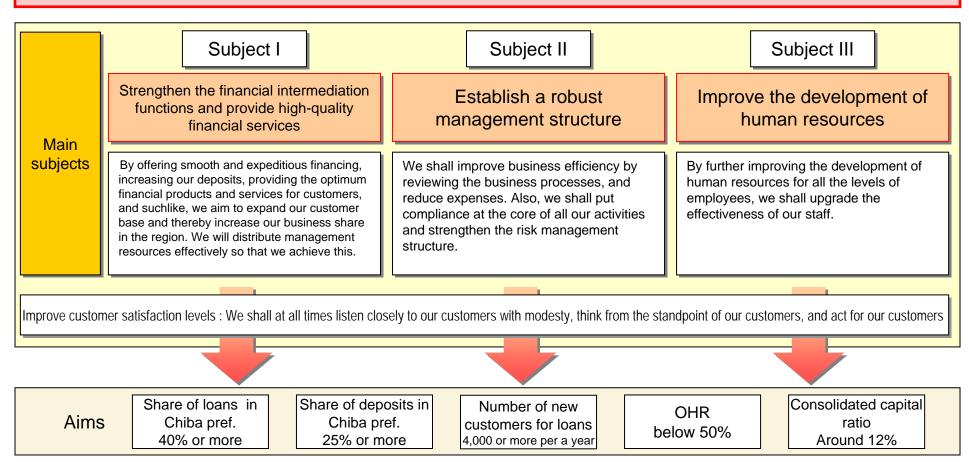
 Improving the development of human resources for all levels of staff

# Essence of the New Medium Term Management Plan

# The medium term management plan "1st 1st" - 'DOUBLE FIRST'

We shall thoroughly implement the "customer first policy" and establish the status of the bank as the "first-rate bank in the region", with 2011being the goal of this plan.

We shall achieve steady growth as an integrated regional financial services group.



# Subject I. Strengthen the financial intermediation functions and provide high-quality financial services - Corporate I

#### Strengthening the financial intermediation functions

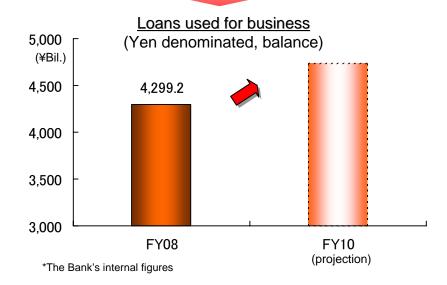
#### Offer smooth and expeditious financing

Offer smooth financing to customers, mainly small and medium sized corporations, by utilizing new lending processes and the credit guarantee association, fully grasping the circumstances and characteristics of the customer's business.

Investigate and research new lending processes

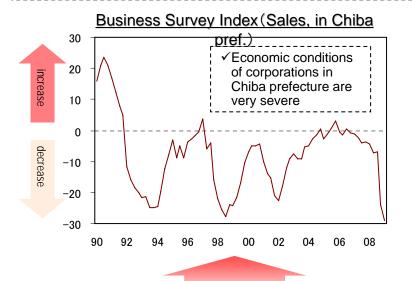
Offer smooth and expeditious financing to the region

Further utilize the credit guarantee association



# ➤ Support the turnaround and restructuring of customers' business

By enhancing the coordination between branches and specialists in headquarters, strengthen the support for turning around and restructuring customers' businesses.



Strengthen the support for turning around and restructuring customers' businesses

Organizing Business Support Division

09/6~

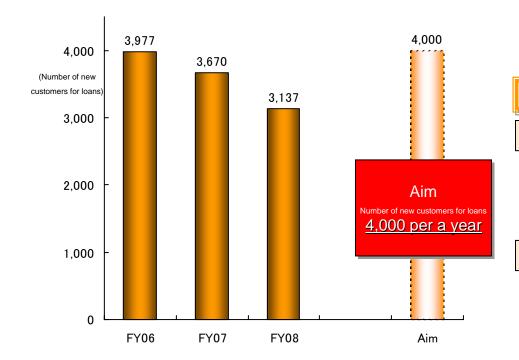
# Subject I. Strengthen the financial intermediation functions and provide high-quality financial services - Corporate II

#### Strengthening the financial intermediation functions

#### Increase the number of new customers for loans

 Increase the number of new customers for loans by increasing contacts with potential clients and offering products and services that meet their needs

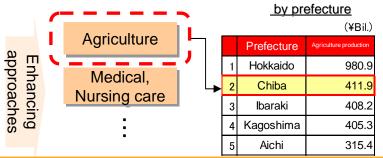
#### Number of new customers for loans



#### ➤ Strengthen dealing with growth sectors

Enhance approaches to sectors seen to have growth potential

#### Breakdown of agriculture production



Started to handle a system of supplementary credit, "Chiba Agricultural Credit Fund Association"

#### > Reinforce credit screening

■ Improve credit screening skills, so that appropriate proposal can be made by fully evaluating the circumstances of customers' businesses

#### ➤Increase deposits

 Increase corporate deposits by having Chiba Bank's accounts used for making payment and receiving 09/3~

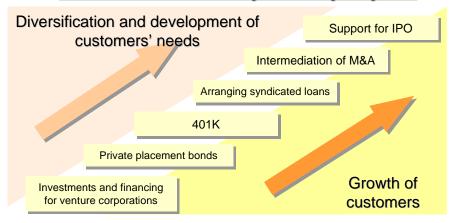
# Subject I. Strengthen the financial intermediation functions and provide high-quality financial services - Corporate III

#### Promotion of integrated transactions with customers

➤Offer financial services suited to the growth stage of customers

- Offer a range of services according to the customer's stage of growth
- Offer new financial services promptly, responding positively to deregulation

#### Financial services according to the stage of growth



#### New deregulation

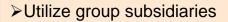
 ✓ Possibility of establishing new means of financing

Electrically recorded claims

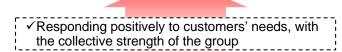
Reviewing sales of insurance at the counter, and conflicts of interest

✓ Possibility of expanding sales targets

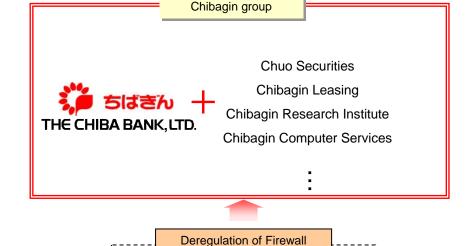
Enhancing



■ Utilize group subsidiaries to offer integrated financial services



Customers' need



✓ Sharing corporate information between banks and securities companies

# Subject I. Strengthen the financial intermediation functions and provide high-quality financial services - Corporate IV

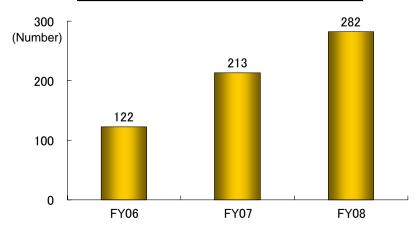
#### Promotion of integrated transactions with customers

#### ➤ Promote business matching functions

■ Provide support to create business opportunities for customers, by planning Business Fairs, Business Forums, etc.



#### Number of successful business matches



# ➤ Enhance the ability to provide information about the region

■ Contribute to the expansion of customers' businesses, by offering timely information about the region



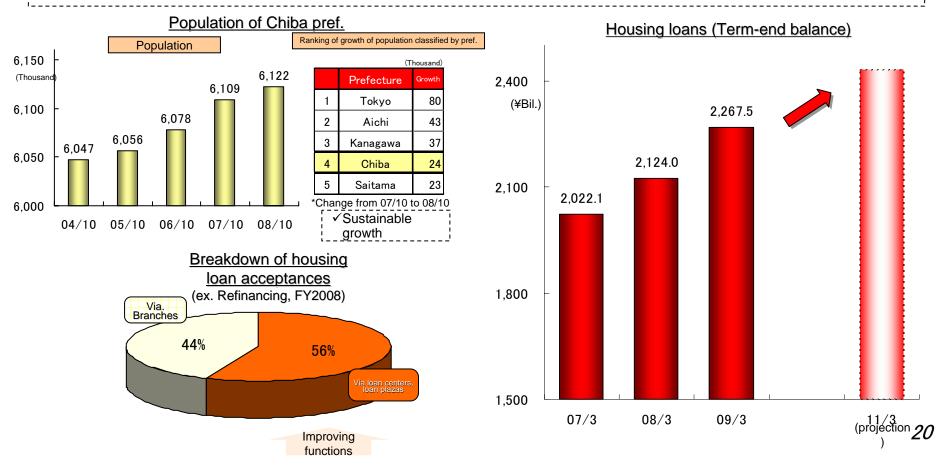
- Improving earning power
- >Secure the integrated profitability of trades
  - Secure the integrated profitability of trades with major companies and local public entities, etc., by expanding related trades and improving of fee and commission levels
- ➤ Secure appropriate interest rate spreads
  - Secure appropriate interest rate spreads fitting for risk and cost

# Subject I. Strengthen the financial intermediation functions and provide high-quality financial services - Personal I

#### Strengthening the financial intermediation functions

#### >Enhance loan business

- Strengthen connections with companies related to housing by improving the function of Loan centers and Loan Plazas, and being positive in meeting the needs of customers buying residences
- Offer loan products in a timely manner, according to the financial needs of customers
- Accelerate sales of SUPER CARD, and promote it as the main card

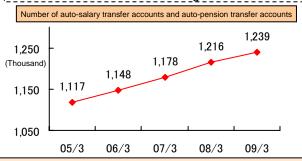


# Subject I. Strengthen the financial intermediation functions and provide high-quality financial services - Personal II

#### Strengthening the financial intermediation functions

#### ➤ Strengthen deposit gathering

- Increase deposits by promoting the integration of transactions of existing customers by the effective use of 'Point-Service', and expanding the number of new customers by having our accounts designated for auto-salary transfer and auto-pension transfer, and suchlike
- Expand transactions with new deposit customers, by meeting the needs of high net worth clients and the baby-boom generation, such as the effective management of retirement payments, etc.





#### >Offer a range of financial products

■ Use enhanced CRM systems to offer timely financial products, matched to customers' lifecycles, such as trusts, products related to succession, life insurance, etc.

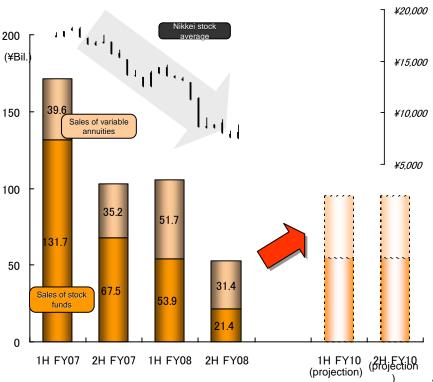
#### >Upgrade access-channels

■ Improve convenience for customers by further upgrading accesschannels such as branches, ATMs, telephone, internet, etc. through adding internet-banking functions and suchlike

#### > Expand sales of investment-type financial products

 Expand sales for new customers by offering optimal financial products matched to their varied investment policies and needs, such as investment trusts, personal annuities, public bonds, etc.

#### Movement of Nikkei stock average and sales of financial products

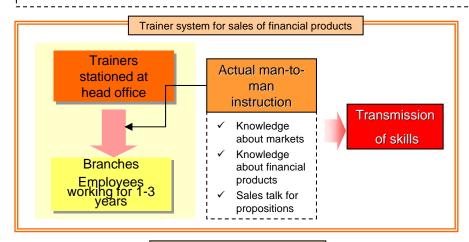


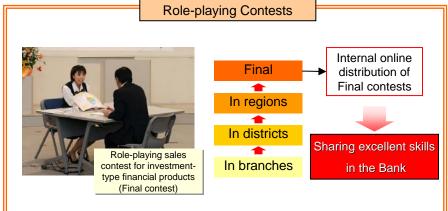
# Subject I. Strengthen the financial intermediation functions and provide high-quality financial services - Personal III

#### Enhancing consulting functions

#### >Improve arrangements for counter-sales

■ Improve arrangements for counter-sales to enable thorough consultations with customers, by upgrading the skills of sales persons, increasing lobby-assistants, stationing specialists for consulting, and suchlike





#### Specialists for consulting

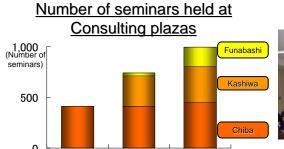
✓ Strategically stationing consulting specialists at branches specializing in consulting, etc.



#### >Thorough follow-ups

FY06

■ Holding 1 on 1 interviews, together with seminars and briefing sessions on investing, to be of help for future investments and have customers correctly understand the present status of investments



FY07

FY08



# Subject I. Strengthen the financial intermediation functions and provide high-quality financial services - Treasury Business

#### Steady profits

- ➤ Reinforce the functions of Treasury Division and clarify the status of overseas branches
- Treasury Division governs and controls the management of all market activities
- Overseas outlets manage their businesses under policies and control set by Treasury Division

Establishing Overseas Branch Management Department in Treasury Division

Establishing Overseas Credit Department in Credit Division

#### ➤ Restructure the asset portfolio

# Products to be invested in

Restricted to highliquidity products with clear internal risks



By investigating products already held; also, reducing the balance of products not in accordance with this policy through sell-offs, etc.



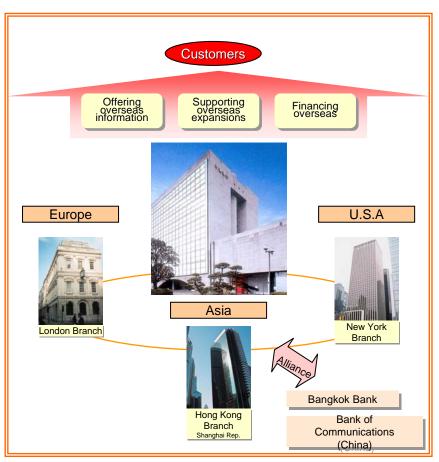
Maintaining and improving the soundness of the portfolio

#### ➤ Strengthen market management

- Strengthen market management by reinforcing the ability to accumulate information and analyze markets
- Develop human resources versed in market affairs

#### ■ Effective use of overseas outlets

- ■Offer various financial services with overseas outlets as the core
- Develop and offer derivatives, etc. matching customers' needs



# Subject I. Strengthen the financial intermediation functions and provide high-quality financial services

- Effective Distribution of Management Resources I

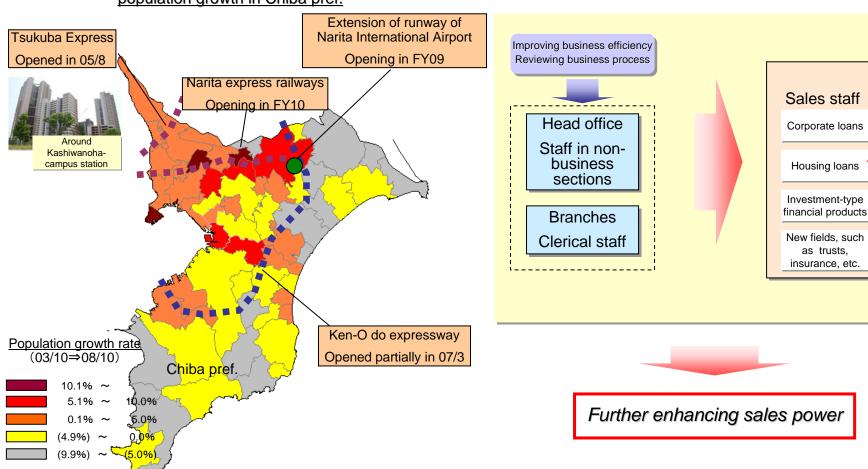
# Focus the distribution of management resources on growth areas and strategic fields

- Focus the distribution of human resources on growth areas and strategic fields
- Further extend the branch network in growing areas

#### ■Converting to sales staff

■Convert staff in non-business sections of head office and clerical staff in branches to sales staff

## Improvement of infrastructure and population growth in Chiba pref.



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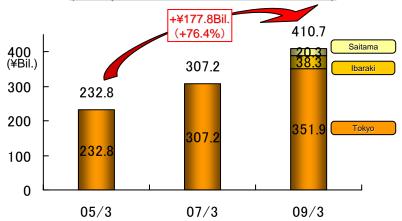
#### Branch strategy

#### Number of domestic branches

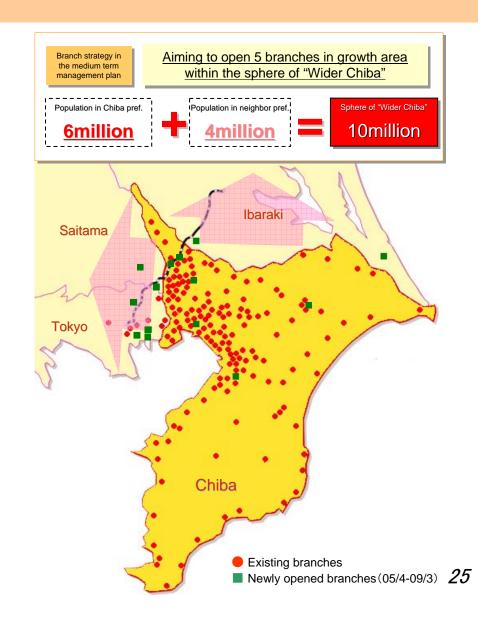
			End of FY04	End of FY08	
					Change
Do	om	estic branches	159	172	13
	lr	Chiba	150	155	5
	Outside Chiba		9	17	8
		Tokyo	8	12	4
		Ibaraki	0	2	2
		Saitama	0	2	2
		Osaka	1	1	0

\*ex. Exchange offices

# Loan balance of branches outside Chiba (ex. Special branches outside Chiba\*)



\*Tokyo head office, Shinjuku branch and Osaka branch (Mainly dealing with major companies)



# Subject II. Establish Robust Management Structure I

#### Improving business efficiency

#### ➤ Rationalize business processes and improve business efficiency

- Improve business efficiency by avoiding wastefulness throughout the Bank by reviewing business processes, inefficient channels, products, services and suchlike
- Review processes for clerical work with new infrastructure systems for branches
- Promote improvements in business efficiency by centralizing clerical work in head office
- Strategically utilize alliances and cooperation with other banks for rationalization and improving efficiency

#### Reforming clerical work in branches

#### Phase 1 Centralize clerical work in head office

Receipt of telephone calls (08/10 -)

Administration of various notices,

such as notices of loss (08/10 -)

Administration of electronic transfers (09/5 -)

Improvement of convenience for customers

#### Phase 2

Reviewing business processes in branches

Improved flow of clerical work Reduction of burden of clerical work

Reduction of clerical work in branches



Improve clerical work with new infrastructure systems for branches

Support for sales Improved functions for clerical accuracy

#### TSUBASA project

✓ Started cooperation between banks having agreed on jointly developable sub-systems under the "Sub-system precedence method"

#### Systems started cooperation

	Intrastructure systems for branches	vstems for	
Chiba Bank	0	0	0
Daishi Bank	0	0	0
Hokkoku Bank		0	0
Chugoku Bank			0
lyo Bank			0

Cost cut\* ¥1.3Billion

2011

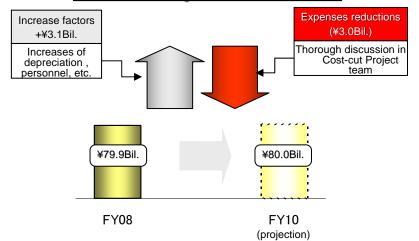
# Subject II. Establish Robust Management Structure II

#### Improve business efficiency

#### ➤ Thoroughly reduce expenses

■ Review and thoroughly reduce existing expenses, and rigorously evaluate the cost v. effects of new investment

#### Factors affecting increases/decreases



Aim OHR <u>Under 50%</u>

#### Uphold the compliance system

- Keep the compliance mindset at a high level
- Further strengthen actual effects of existing measures to prevent incidents
- Further improve measures for money laundering, prevention of the provision of finance for terrorism, and prevention of harm from antisocial groups and suchlike

#### Improve management systems such as client protection systems, etc.

- Enhance explanation systems for clients and the management system for client information and suchlike
- Promote positive measures for preventing financial crimes such as ATM frauds, forged cash cards, etc.

Establishing Compliance Division

#### Strengthen the risk management system

- Control the occurrence of credit costs, by thorough credit risk management through grasping the credit status of borrowers and proper advice, etc.
- Enhance the effectiveness of the integrated risk management system, by improving measures for risks arising out of market business and suchlike

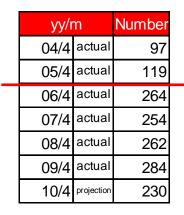
Establishing Risk Management Division

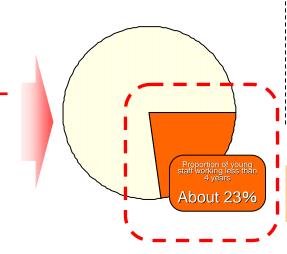
09/6~

# Subject III. Improve Development of Human Resources

Make younger staff add power to the business promptly

Number of recruits Composition of staff (09/4)







At training center

Improving business skills and branch management skills

- Improving training for all levels of staff, and sharing qualified sales processes
- Sharing branch management processes of experienced managers



Promote the efforts of middle and high aged staff and female staff

Supporting the efforts of female staff



Supporting the efforts of middle and high aged staff

Effective use of knowhow and experience

Improvement of various training programs for IT skills, etc.

# Improve Customer Satisfaction I

#### Positioning of customer satisfaction

# Society Satisfaction Expansion of the regional economy through banking business Actions for environmental problems Contribution to the region "People, Water, Greenery"





# Actions to improve customer satisfaction levels

# Actions to improve customer satisfaction levels

✓Improving consulting abilities and upgrading the customer satisfaction mindset of branch staff who serve customers directly



#### Improvement of customer satisfaction levels

- Improving consulting abilities to respond to customers' needs appropriately, and paying sincere and careful attention to customers.
- Structuring transaction systems with which all clients, including elder persons and handicapped persons, can use with ease.
- Upgrading the customer satisfaction mindset of all levels of staff

# Making branches in which clients can carry out transactions with ease

✓ Structuring systems with which all clients can carry out transactions without worries







# Improve Customer Satisfaction II

#### Actions for improving society satisfaction levels

> Developing the regional economy through banking business

Development of the region Growth of corporations Smooth and expeditious financing Expansion of employment Offering financial services

>Actions for environmental problems

Continuous Protecting the development of the Compatible environment regional society

As a corporation

✓ Barrier-free branches, energy-saving branches\_

Chiharadai branch (Solar-power generation system As a financial institution

✓ Lineup of environmentally friendly



With all the staff

✓ Carrying out Cool-Biz

➤ Contributions to the region

'Cherishing People, Water and Greenery'

#### Actions to cherish People



#### Actions to cherish Water

Actions to cherish Greenery





- 1. Summary of Financial Results
- 2. Medium Term Management Plan "1st1st"
- 3. Earnings Projections
  - Appendix

# Whole Plan Projections

## ■ Aiming at a V-shaped recovery during the medium term management plan

<¥Bil.>	FY08	FY09		FY10	
	Actual	Projection	Change from FY08	Projection	Change from FY08
Gross business profits	142.1	161.0	18.9	170.0	27.9
Net interest income	146.6	147.0	0.4	149.0	2.4
Fees and commissions income	15.3	13.0	(2.3)	14.0	(1.3)
Gains(losses) related to bonds	(28.4)	(5.0)	23.4	0.0	28.4
Expenses	79.9	81.0	1.1	80.0	0.1
Real net business income	62.2	80.0	17.8	90.0	27.8
Core net business income	90.7	85.0	(5.7)	90.0	(0.7)
Ordinary Profit	6.5	46.0	39.5	63.0	56.5
Net income	11.3	30.0	18.7	40.0	28.7
Gains(losses) related to securities	*2 (43.0)	(5.0)	38.0	0.0	43.0
Net credit costs	37.2	31.5	(5.7)	25.0	(12.2)
Consolidated ordinary profit	9.3	49.0	39.7	67.0	57.7
Consolidated net income	12.3	31.0	18.7	41.5	29.2

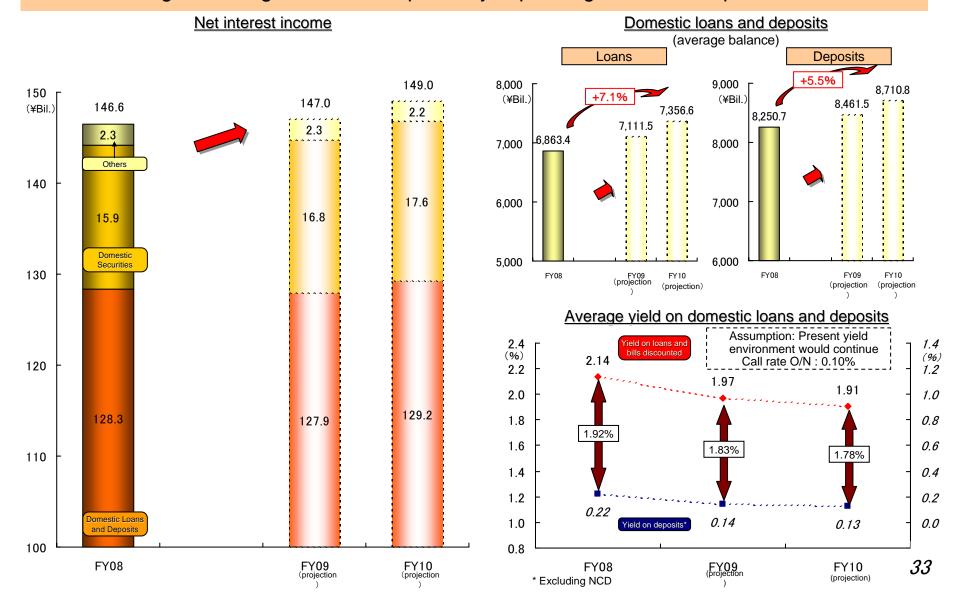
Dividend per share	¥11.00	¥11.00
Payout ratio	79.3%	31.7%

<sup>\*1</sup> These figures are based upon Non-consolidated figures except for Consolidated ordinary profit, Consolidated net income and Payout ratio

<sup>\*2</sup> Total of Gains(losses) related to bonds and stocks

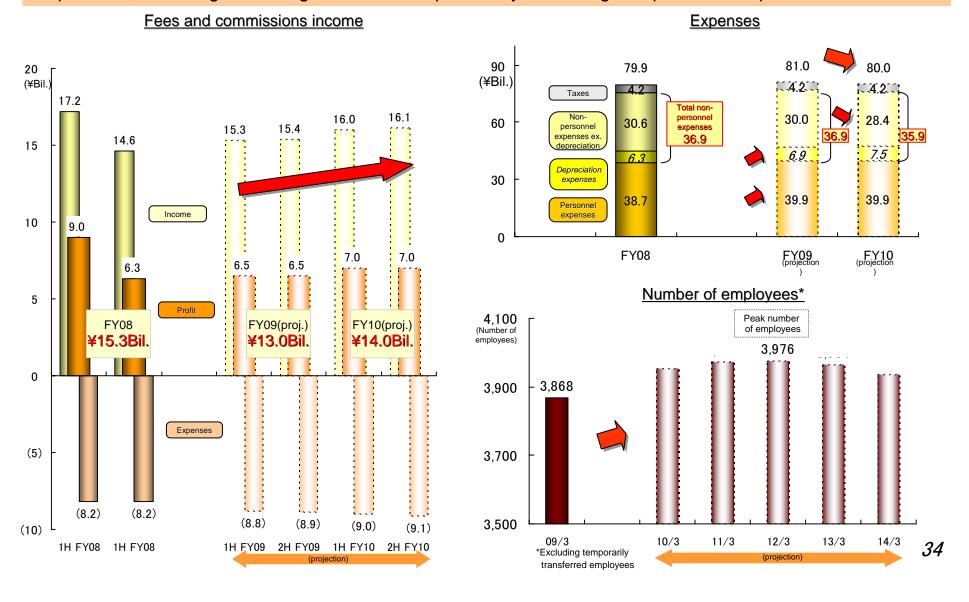
## Net Interest Income

#### Overcoming narrowing interest rate spread by expanding loans and deposits



# Fees and Commissions Income / Expenses

Increasing fees and commissions income through the recovery in sales of investment-type financial products; Offsetting increasing elements of expenses by controlling non-personnel expenses



# Gains(losses) related to securities

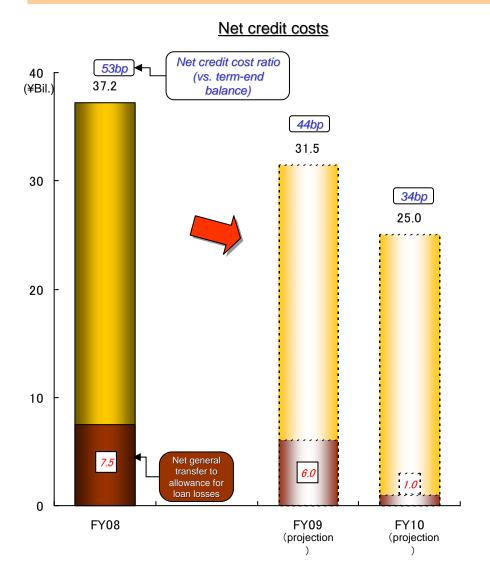
## ■ Passing the peak of losses related to stocks and bonds

Projections of gains(losses) related to securities

			<u>Projection</u>	rojections of gains(losses) related to securities					(¥Bil.)
		08	FY	<b>′</b> 08		F	Y09(Projection)	F	Y10(Projection)
	Gains(I relate secu		Book	value Valuation defference		Gains (losses)	Note	Gains (losses)	Note
Total securities	(43		1,949.5	(56.2)		(5.0)		0.0	
Stocks	(11.6)	(14.5)	154.4	(8.4)	Gains(losses) related to stocks	0.0	Assumption: Nikkei average will be over	0.0	Same as FY09
ETF	(2.9)	(14.0)	13.3	(3.9)		0.0	¥7,764; average for March 2009	0.0	Came as 1 100
Investment trusts, etc.(incl. foreign originated)	(7.8)	(28.4)	76.7	(19.2)	Gains(losses) related to	(5.0)	Controlling balance Assuming certain	0.0	Assuming no
Foreign bonds	(20.5)		373.4	(16.2)	bonds	(3.0)	losses(¥2.5Bil. a half)	0.0	additional losses
Securitized products	(9.0)		15.2	(3.6)					
SIV, CDO	(8.2)		0.0	0.0		<b>→</b> [	Disposal of SIV,	_L   CDO	finished
Financial Institutions	(11.8)		107.4	(8.4)					
RMBS*	0.0		87.7	(1.6)					

## Credit costs

■ Calculating credit costs conservatively, taking into account the uncertainty over future economic trends



#### Breakdown of net credit costs

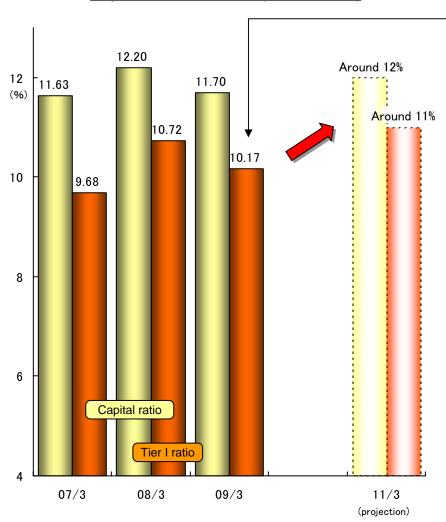
				(¥Bil.)
		FY08	FY09	FY10
			(projection)	(projection)
et transfer to general lowance for loan losses	(1)	7.5	6.0	1.0
isposal of NPL	(2)	35.0	29.5	27.5
Dow ngrades		33.6	28.0	24.0
Decreases in collateral		4.5	4.0	4.0
Upgrades & repayments		(3.1)	(2.5)	(0.5)
Credit costs	(1)+(2)	42.5	35.5	28.5
ecovery of written- ff claims	(3)	5.3	4.0	3.5
Net credit costs	(1)+(2)-(3)	37.2	31.5	25.0

# Capital Policy

■ By the further enhancement of Capital, offering smooth and expeditious financing to the region

#### Capital ratio, Tier I ratio (consolidated)

### Breakdown of Tier I (consolidated, as of Mar. 31, 2009)



_	•	(¥Bil.)
ľ	Tier I	525.2
	Capital stock(fully composed of common stocks), Capital surplus	268.4
	Retained earnings	285.2
	Amounts of minority interests held by consolidated subsidiaries (no prefered securities)	12.4
	Valuation difference on available-for-sale securities	(29.8)
	Others	(11.0)

Stress testing of credit risk (non-consolidated, as of Mar. 31, 2009)
(Based on FSA notice No.200)

(¥Bil.)

		Present	Stress scenario	Change		
Capital		565.2	533.7	(31.5		
Risk assets		5,082.7	5,830.6	747.8		
Capital ratio		11.12%	9.15%	(1.97%)		
	Tier I ratio	9.62%	8.06%	(1.56%)		

- 1. Summary of Financial Results
- 2. Medium Term Management Plan "1st1st"
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## Table of Contents

Appendix I Regional Economy	
Economic Conditions (1) Business Survey Index	3
Economic Conditions (2) Loans	4
Economic Conditions (3) Population Increase	5
Economic Conditions (4) Corporate Bankruptcies	6
Business Share of Financial Institutions within	
Chiba Prefecture	7
Economic Indicators for Chiba Prefecture (1)	8
Economic Indicators for Chiba Prefecture (2)	9
Land Price Trends in Chiba Prefecture (1)	10
Land Price Trends in Chiba Prefecture (2)	11
Key Data for Chiba Prefecture	12

Appendix II Management Indices	
Management Indicators	14
Interest Yields	15
Working Assets and Liabilities	16
Domestic Loans - Balance	17
Domestic Loans - Breakdown	18
Loans, Borrowers Classified by Industry	19
Profit Structure of Loans	20
Domestic Deposits - Balance	21
Domestic Deposits - Breakdown	22
Expansion of Personal Deposits	23
Financial Products	24
Loans Disclosed under Self-Assessment and the	
Financial Reconstruction Law	25
Factors for Fluctuation in Assets Requiring Caution	26
Disposal of Collateral	27
Capital Ratio	28
Risk Capital Allocation	29
Branch Network	30
Composition of Shareholders	31
Changes in Compositions of Shareholders	32
Recent News	33

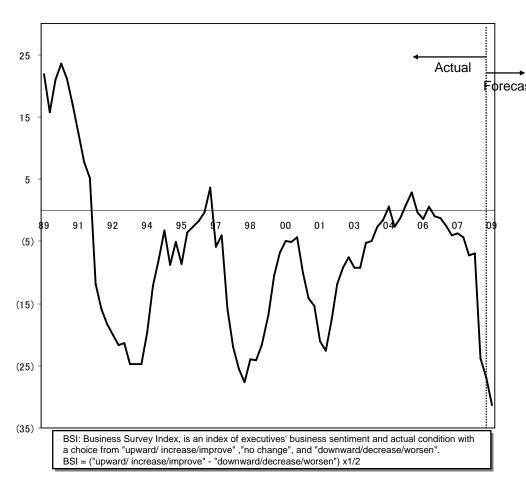
■ I. Regional Economy

■ II. Management Indices

# Economic Conditions (1) Business Survey Index

### Trend of BSI of Sales (All Industries)

### Trend of BSI of Sales (By Industry)



		FY09				
		Act	tual		Forecast	
st	Apr-Jun	Jul-Sep	Oct-Dec	Jan-Mar	Apr-Jun	
Food	(5.0)	(6.5)	(12.2)	(15.2)	(21.3)	
Petroleum & Chemicals	(9.7)	4.6	(31.0)	(36.4)	(40.9)	
Plastics	(18.2)	(22.3)	(37.5)	(40.0)	(40.0)	
Glass	(15.4)	0.0	(19.2)	(18.8)	(28.1)	
Steel & Non-ferrous Metals	(13.4)	0.0	(25.0)	(36.7)	(40.0)	
Metals	(7.4)	(18.5)	(37.5)	(33.4)	(37.1)	
Machinery	(8.3)	3.9	(28.6)	(44.1)	(41.2)	
Electrical machinery	9.1	(5.6)	(35.7)	(45.5)	(45.5)	
Transportation machines	23.1	12.5	(26.9)	(34.6)	(30.8)	
Other manufacturing	(9.1)	(19.5)	(15.6)	(23.7)	(31.6)	
Construction	(11.9)	(18.8)	(21.1)	(12.5)	(32.5)	
Transportation	(10.0)	(12.5)	(23.3)	(30.0)	(28.6)	
Wholesaling	(8.3)	(4.9)	(15.5)	(26.5)	(25.0)	
Retailing	(6.1)	(5.2)	(32.3)	(22.4)	(25.9)	
Hotels	(4.6)	(11.1)	(40.0)	(35.0)	(50.0)	
Services	(9.0)	(4.0)	(14.7)	(18.7)	(24.5)	

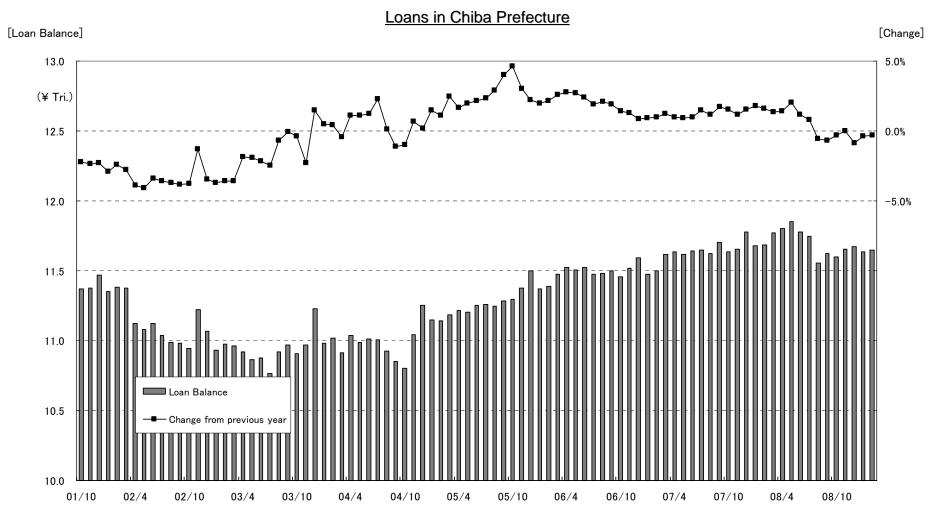
Source: Chiba Economy Center "BSI survey in Chiba (January to March 09)"

Surveyees: Enterprises with a head office and/or an office in Chiba

As at. April 09

Answers: 757 enterprises surveyed, 344 effective answers

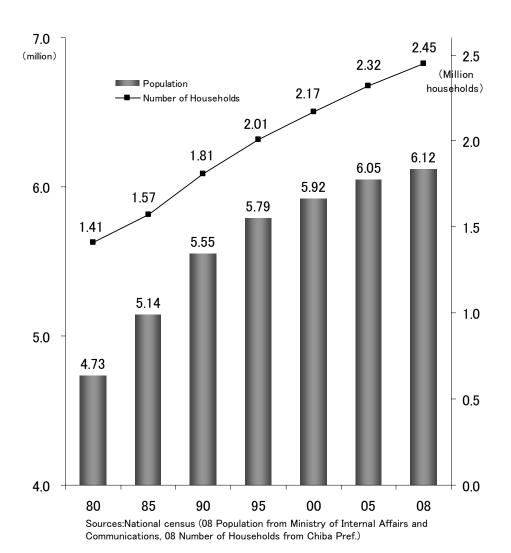
# Economic Conditions (2) Loans



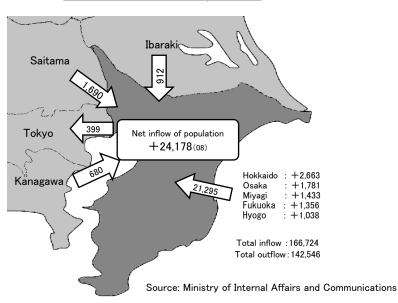
Made by Chiba Bank with data from Business Support Div., Commerce, Industry & Labour Dept. of Chiba Prefecture Note: Figures are term-end balance of total loans from banks

# Economic Conditions (3) Population Increase

#### Population & Number of Households in Chiba Prefecture



### Inflow/Outflow of Population



Top 10 Prefectures by Population Growth

(From Oct. 07 to Oct. 08)

- ( -	tho	110	on	do

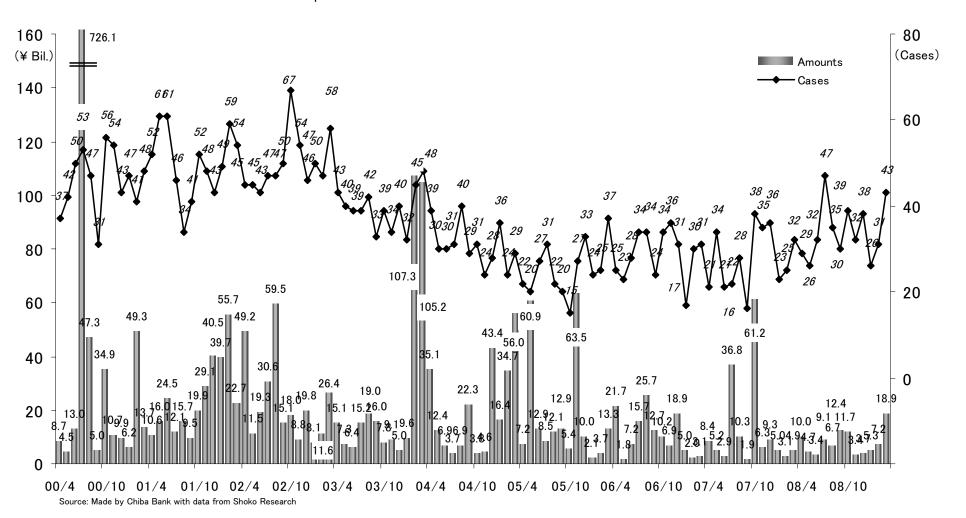
	Prefecture	Increase
1	Tokyo	80
2	Aichi	43
3	Kanagawa	37
4	Chiba	24
5	Saitama	23
6	Shiga	6
7	Okinawa	3
8	Shizuoka	(1)
8	Mie	(1)
10	Ishikawa	(2)
10	Fukuoka	(2)

Source: Ministry of Internal Affairs and Communications Appendix-5

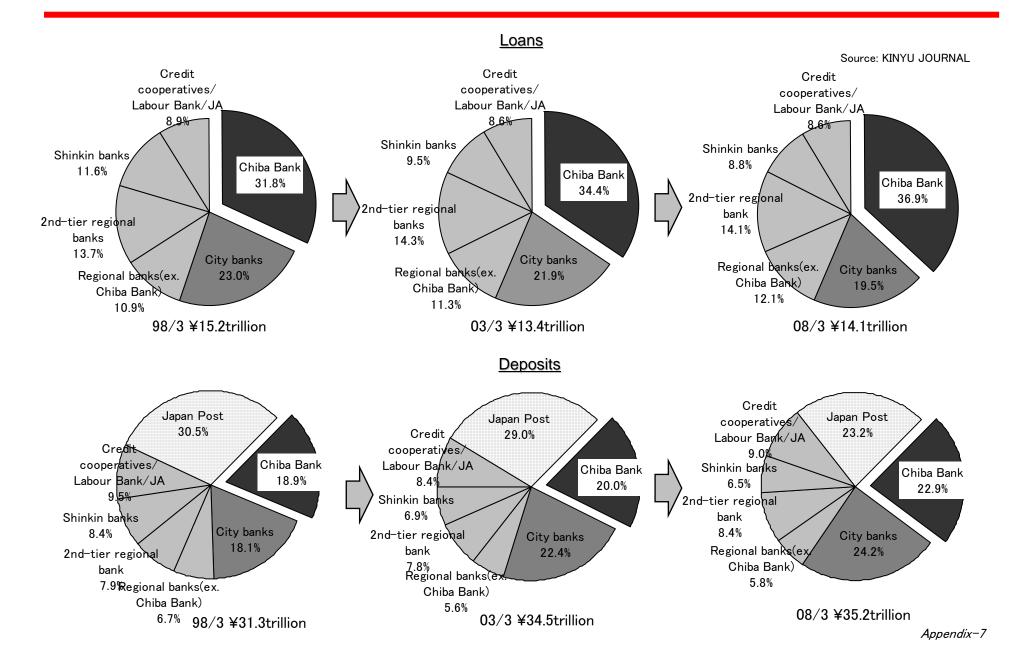
## Economic Conditions (4) Corporate Bankruptcies

#### Default Cases/Amounts in Chiba Prefecture

(Headquartered in Chiba Prefecture & with debts over ¥10 million)



### Business Share of Financial Institutions within Chiba Prefecture



# Economic Indicators for Chiba Prefecture (1)

### **Economic Indicators for Chiba Prefecture**

	Population	Industri	al Productio	n Index	Electric		Consumer		•	onstruction
					Consu	mption		New Car	Sta	arts
	Total	Production	Shipment	Producers' Inventory Ratio	Total	Large users	Price Index	Price Index Registrations		New Housing Starts
	As of Oct 1		2000=100		Million	KWh	2005=100	Total	Thousand m <sup>2</sup>	Starts
2004	6,047,388	101.0	104.3	89.4	36,925	12,100	100.3	142,429	8,673	60,471
2005	* 6,056,462	100.0	100.0	101.0	38,027	11,950	100.0	145,151	10,167	64,587
2006	6,077,929	102.0	103.1	102.4	37,906	12,463	100.0	144,900	10,079	71,536
2007	6,108,809	104.8	105.8	97.6	38,151	12,643	99.9	139,271	8,210	58,147
2008	6,147,347	102.6	104.9	109.5	39,056	13,109	101.1	135,000	7,552	62,745
2008/04	6,122,671	103.7	104.7	103.2	3,155	1,103	100.7	9,933	652	4,527
2008/05	6,134,214	102.9	106.6	102.4	3,111	1,117	101.5	10,096	527	4,577
2008/06	6,136,775	105.4	106.2	101.4	3,015	1,172	101.5	11,464	585	5,484
2008/07	6,139,750	107.3	110.3	97.9	3,238	1,159	101.7	11,992	652	5,915
2008/08	6,142,231	105.7	104.9	107.1	3,692	1,120	101.9	7,975	710	5,725
2008/09	6,144,070	105.3	106.2	110.6	3,365	1,127	102.0	12,476	769	4,801
2008/10	6,147,347	102.6	105.9	109.5	3,099	1,134	101.9	10,077	604	5,528
2008/11	6,151,597	94.4	97.2	123.5	3,008	1,047	101.2	9,646	637	5,592
2008/12	6,152,613	85.4	92.2	126.1	3,077	965	100.9	8,861	577	4,658
2009/01	6,153,658	79.9	82.6	138.5	3,212	832	100.2	8,314	572	4,507
2009/02	6,155,478	77.5	81.5	141.0	3,155	824	100.0	9,851	592	3,547
2009/03	6,155,514	-	-	-	2,974	843	100.5	14,380	455	3,405
2009/04	6,162,593		-			-	-	7,302	-	_
Source	Statistics Div.,	, Policy & Plar	ning Dept. of	Chiba Pref.	Tokyo Electric Po Chiba E		Statistics Div., Policy & Planning Dept. of Chiba Pref.	Chiba Toyota Motor Corporation & Japan Mini Vehicles	•	d, Infrastructure ansport

<sup>\*</sup>Source of Population as of 2005: National Census

# Economic Indicators for Chiba Prefecture (2)

### **Economic Indicators for Chiba Prefecture**

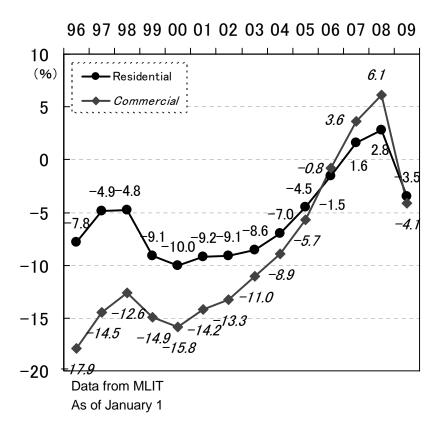
	Trade Customs Clearance C		Corporate Bankruptcies		L	abor Marke	t	Regular Emp	loyment Index	Real Wage Index	
	(Chiba Port &	Kisarazu Port)	(Headquartered i		Activo	Active Job	Active	(Number of empl	oyees: 30 or more)	(Number of empl	oyees: 30 or more)
	Export	Import	with debt ove	er ¥10 mil.)	Active Active Job Applications Openings		Opening	All industries	Manufacturing	All industries	Manufacturing
	¥ Mi	llion	Number of Companies ¥ Million		7 4 7 1100 1100 1100 1100 1100 1100 1100	Opermige	Ratio		2005	=100	
2004	1,123,341	2,899,042	407	361,787	87,902	59,300	0.68		000000000000000000000000000000000000000		
2005	1,325,789	3,602,269	306	301,161	80,205	66,618	0.83	100.0	100.0	100.0	100.0
2006	1,483,712	4,350,374	355	140,573	76,648	68,983	0.90	98.2	100.1	98.4	95.7
2007	1,716,473	4,750,864	329	153,140	73,197	69,028	0.94	99.6	100.9	95.6	95.6
2008	2,023,363	6,237,267	388	78,715	73,345	58,681	0.80	100.8	100.3	95.5	95.2
									000000000000000000000000000000000000000		
2008/04	141,180	467,534	29	10,092	75,868	63,295	0.86	100.4	101.3	81.2	76.6
2008/05	131,070	476,004	26	4,735	76,035	60,009	0.85	100.7	100.8	81.5	78.8
2008/06	184,187	525,338	32	3,411	75,631	56,983	0.83	101.1	101.1	144.8	148.6
2008/07	201,778	680,648	47	9,183	75,408	57,186	0.81	101.7	101.2	108.1	115.5
2008/08	212,998	630,303	35	6,707	73,668	55,275	0.79	101.4	100.4	78.7	75.9
2008/09	195,273	642,048	30	12,436	74,708	55,830	0.75	101.1	99.9	79.3	77.7
2008/10	200,633	561,706	39	11,764	77,530	56,204	0.72	101.1	99.9	79.5	75.3
2008/11	126,732	443,587	32	3,469	75,278	52,951	0.68	101.5	99.7	83.7	92.5
2008/12	133,319	374,783	38	3,754	72,995	50,667	0.65	101.4	99.3	167.1	172.2
2009/01	74,473	300,651	26	5,322	76,953	52,880	0.64	99.1	92.0	80.2	75.0
2009/02	70,694	242,854	31	7,225	82,370	52,564	0.59	98.0	90.6	77.9	71.7
2009/03	79,340	250,338	43	18,914	89,925	52,089	0.54	-	_	-	-
2009/04	-	-	40	20,870	-				_		
Source	Chiba Custo	ms Branch	Tokyo Shoko Researd	h, Ltd., Chiba Branch	Chib	a Labor Bu	reau	Statistics [	Div., Policy & Pla	nning Dept. of	Chiba Pref.

# Land Price Trend in Chiba Prefecture (1)

### Standard Land Prices(Chiba Prefecture)

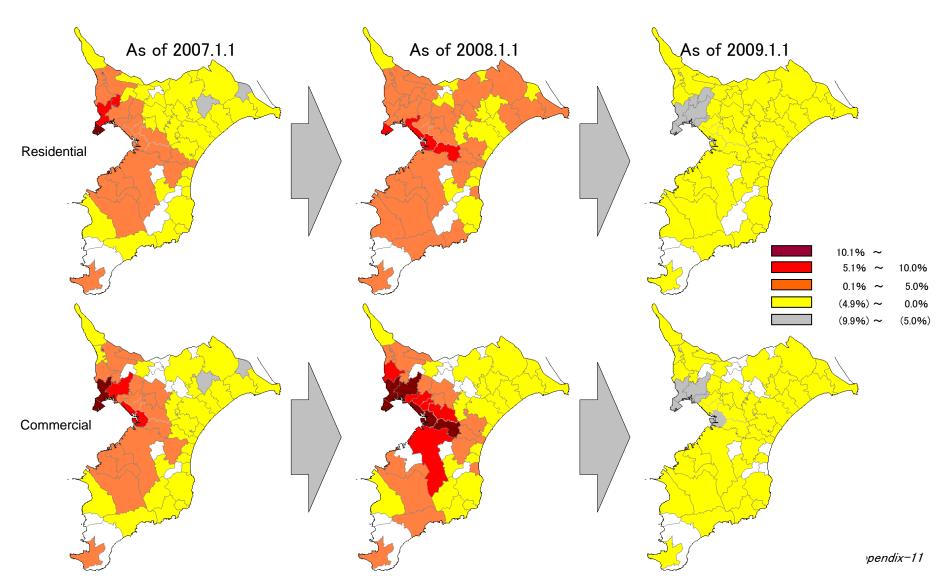
### 96 97 98 99 00 01 02 03 04 05 06 07 08 10 Residential (%) - Commercial 4.7 5 0 -4.4-0.8 10.2<sub>10.8</sub>10.310.4 -10-15.3<sub>15.5</sub>-14.6 -15 -16.3 -20 Data from Chiba Prefecture As of July 1

### Published Land Prices(Chiba Prefecture)



# Land Price Trends in Chiba Prefecture (2)

### Land Price Changes by Cities(Published Land Price)



# Key Data for Chiba Prefecture

	Population	Number of new housing starts	Prefectural Income	Balance of Deposits	Balance of Loans	
Chiba	6.12 million (Ranked 6 <sup>th</sup> nationwide)	62 thousand (Ranked 6 <sup>th</sup> nationwide)	¥17 trillion (Ranked 6 <sup>th</sup> nationwide)	¥22.0 trillion (Ranked 6 <sup>th</sup> nationwide)	¥11.6 trillion (Ranked 7 <sup>th</sup> nationwide)	
No. 1 nationwide	Tokyo	Tokyo	Tokyo	Tokyo	Tokyo	
	12.83 million	157 thousand	¥61 trillion	¥166.0 trillion	¥174.9 trillion	
No. 2 nationwide	Kanagawa	Kanagawa	Kanagawa	Osaka	Osaka	
	8.91 million	90 thousand	¥28 trillion	¥54.1 trillion	¥38.5 trillion	
No. 3 nationwide	Osaka	Osaka	Osaka	Kanagawa	Kanagawa	
	8.80 million	76 thousand	¥27 trillion	¥32.9 trillion	¥18.0 trillion	

Sources:

Population: Statistics Bureau, Ministry of Internal Affairs and Communications (October 2008) Number of new housing starts: Ministry of Land, Infrastructure and Transport (2008) Prefectural Income: Economic and Social Research Institute, Cabinet Office (FY 2006) Balance of Deposits and Loans: The Bank of Japan (As of March 2009)

■ I. Regional Economy

■ II. Management Indices

# **Management Indicators**

(¥Bil.)

														( = 0)
	1H FY 02	FY 02	1H FY 03	FY 03	1H FY 04	FY 04	1H FY 05	FY 05	1H FY 06	FY 06	1H FY 07	FY 07	1H FY 08	FY 08
Consolidated net income*1	9.1	8.7	11.7	27.5	20.7	36.3	24.8	48.9	25.6	52.5	27.9	45.9	7.6	12.3
Real net business income*2	36.8	71.5	33.5	68.4	35.5	74.0	37.4	75.2	38.7	77.2	40.0	83.9	32.6	62.2
ROA* <sup>3</sup>	0.23%	0.11%	0.29%	0.31%	0.46%	0.41%	0.53%	0.51%	0.50%	0.51%	0.56%	0.46%	0.14%	0.11%
ROE*4	5.61%	2.80%	6.74%	6.77%	10.08%	8.41%	10.64%	9.00%	9.18%	8.81%	9.52%	8.13%	2.74%	2.23%
Overhead ratio*5	52.09%	52.43%	52.62%	52.44%	51.47%	50.80%	51.13%	49.95%	49.80%	48.82%	48.32%	47.97%	47.41%	47.07%
Capital ratio <sup>*6</sup> (BIS guidelines)	10.39%	10.24%	10.52%	10.83%	10.78%	10.88%	10.42%	10.83%	10.57%	11.20%	11.22%	11.72%	10.74%	11.12%
Tier I ratio*6	6.63%	6.45%	6.71%	6.91%	7.13%	7.21%	7.40%	8.05%	8.17%	9.29%	9.58%	10.26%	9.82%	9.62%

<sup>\*1</sup> Above figures are non-consolidated except for Consolidated net income

<sup>\*2</sup> Real net business income = Net business income - Net transfer to general allowance for loan losses

<sup>\*3</sup> ROA = Net income / Average total assets (excluding Average customers' liabilities for acceptances and guarantees)

<sup>\*4</sup> ROE = Net income / Term-end balance of Net Assets (Stockholders' equity before FY05)

<sup>\*5</sup> Overhead ratio = Expenses / (Net business income – Gains/losses on bonds, etc. + Net transfer to general allowance for loan losses + Expenses)

<sup>\*6</sup> Based on Basel II from FY06

## Interest Yield

### **Domestic Operations**

		1H FY 02	FY 02	1H FY 03	FY 03	1H FY 04	FY 04	1H FY 05	FY 05	1H FY 06	FY 06	1H FY 07	FY 07	1H FY 08	FY 08
	verage yield on interest-bearing ssets	1.79%	1.77%	1.70%	1.70%	1.68%	1.69%	1.62%	1.60%	1.59%	1.65%	1.82%	1.83%	1.87%	1.85%
	Average yield on loans and bills discounted	2.12%	2.09%	2.02%	2.01%	1.99%	1.99%	1.90%	1.88%	1.85%	1.92%	2.13%	2.17%	2.16%	2.14%
	Average yield on securities	0.88%	0.77%	0.66%	0.62%	0.66%	0.66%	0.69%	0.76%	0.96%	0.94%	0.95%	0.91%	1.16%	0.99%
	verage yield on interest-bearing abilities	1.06%	1.07%	1.01%	1.01%	0.97%	0.97%	0.95%	0.93%	0.96%	1.00%	1.14%	1.15%	1.16%	1.11%
	Average yield on deposits and NCD	0.04%	0.03%	0.02%	0.02%	0.01%	0.01%	0.01%	0.01%	0.05%	0.09%	0.22%	0.23%	0.26%	0.23%
	Expense ratio	1.01%	1.03%	0.99%	0.99%	0.96%	0.96%	0.94%	0.94%	0.95%	0.95%	0.93%	0.93%	0.91%	0.91%
А	verage interest rate spread	0.73%	0.70%	0.69%	0.69%	0.71%	0.72%	0.67%	0.67%	0.63%	0.65%	0.68%	0.68%	0.71%	0.74%
	fference betw een average yield on ans and deposits	2.08%	2.06%	2.00%	1.99%	1.98%	1.98%	1.89%	1.87%	1.80%	1.83%	1.91%	1.94%	1.90%	1.91%

**Contract Rate by Type of Borrowers** 

		02/9	03/3	03/9	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3	08/9	09/3
Ma	ijor companies	1.13%	1.09%	1.05%	1.00%	0.97%	0.94%	0.80%	0.72%	0.91%	1.17%	1.28%	1.29%	1.25%	1.19%
Mi	d-sized companies	1.86%	1.80%	1.73%	1.68%	1.51%	1.45%	1.36%	1.33%	1.46%	1.61%	1.67%	1.67%	1.65%	1.45%
Sr	nall and medium-sized companies	2.43%	2.41%	2.35%	2.33%	2.30%	2.25%	2.18%	2.11%	2.24%	2.30%	2.39%	2.36%	2.35%	2.14%
Co	nsumer loans	2.56%	2.47%	2.38%	2.33%	2.30%	2.27%	2.22%	2.17%	2.24%	2.35%	2.49%	2.54%	2.58%	2.55%
	Housing loans	2.39%	2.30%	2.21%	2.16%	2.12%	2.10%	2.04%	1.99%	2.06%	2.18%	2.32%	2.37%	2.41%	2.38%
	Others	5.31%	5.34%	5.70%	5.78%	6.20%	6.42%	6.60%	6.79%	7.02%	7.37%	7.61%	7.82%	7.93%	8.05%
Pu	blic sector	1.14%	1.13%	0.94%	0.98%	1.13%	0.80%	0.96%	0.82%	1.05%	1.26%	1.38%	1.35%	1.38%	1.70%

# Working Assets and Liabilities

### **Overall**

			Av	erage bal	lance (¥B	il.)				Interes	t yield		
		FY08	1H FY06	FY06	1H FY07	FY07	1H FY08	FY08					
Inte	rest-bearing assets	9,018.1	9,025.4	8,958.7	9,044.5	9,258.2	9,283.2	1.85%	1.90%	2.05%	2.04%	2.00%	1.94%
	Loans and bills discounted	6,274.5	6,328.1	6,467.5	6,543.0	6,774.1	6,930.4	1.86%	1.94%	2.15%	2.18%	2.16%	2.14%
	Securities	2,649.7	2,582.7	2,312.0	2,207.6	2,116.7	2,077.9	1.83%	1.82%	1.83%	1.72%	1.62%	1.40%
	rest-bearing i <u>lities</u>	9,052.2	9,036.5	8,908.5	9,007.7	9,245.7	9,306.4	0.39%	0.43%	0.52%	0.50%	0.41%	0.36%
	Deposits	8,016.6	8,063.3	8,307.7	8,294.0	8,505.7	8,465.7	0.19%	0.25%	0.38%	0.36%	0.32%	0.27%
	Borrow ed money	117.4	184.0	125.1	190.7	125.8	210.7	1.13%	0.83%	1.14%	0.95%	0.93%	0.81%

**Domestic Operations** 

			Αv	erage ba	lance (¥B	il.)				Interes	t yield		
		1H FY06	FY06	1H FY07	FY07	1H FY08	FY08	1H FY06	FY06	1H FY07	FY07	1H FY08	FY08
Inte	rest-bearing assets	8,449.3	8,501.0	8,534.0	8,661.4	8,883.8	8,923.3	1.59%	1.65%	1.82%	1.83%	1.87%	1.85%
	Loans and bills discounted	6,239.3	6,291.0	6,425.1	6,502.9	6,718.8	6,863.4	1.85%	1.92%	2.13%	2.17%	2.16%	2.14%
	Securities	1,916.5	1,901.3	1,753.7	1,674.2	1,597.1	1,611.7	0.96%	0.94%	0.95%	0.91%	1.16%	0.99%
	rest-bearing ilities	8,478.6	8,500.9	8,490.9	8,622.3	8,871.9	8,945.9	0.07%	0.12%	0.25%	0.26%	0.28%	0.25%
	Deposits	7,745.9	7,777.9	8,022.3	8,034.6	8,264.3	8,250.7	0.05%	0.09%	0.22%	0.23%	0.25%	0.22%
	Borrow ed money	109.2	179.4	124.1	189.7	124.8	188.2	1.04%	0.79%	1.12%	0.93%	0.91%	0.74%

## Domestic Loans - Balance

(¥ Bil.)

															(# DII./
		02/09	03/03	03/09	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3	08/9	09/03
Don	nestic loans	5,661.4	5,588.6	5,749.6	5,662.3	5,637.2	5,865.5	5,791.3	6,147.8	6,347.0	6,377.1	6,531.7	6,629.9	6,832.1	6,945.3
M	lajor companies	539.9	530.2	529.7	524.4	530.1	550.3	529.8	592.0	681.9	690.0	760.8	827.6	1,006.9	1,105.3
	lid-sized ompanies	184.5	175.2	177.9	170.2	168.4	162.9	164.6	161.8	167.9	164.7	174.9	180.9	183.3	184.4
	mall and medium- zed companies	4,301.9	4,269.3	4,353.3	4,338.8	4,397.0	4,478.5	4,561.8	4,776.4	4,861.1	5,025.6	5,100.2	5,201.8	5,241.7	5,400.9
	Small and medium-sized	2,714.8	2,636.3	2,653.9	2,577.3	2,593.1	2,605.9	2,634.5	2,759.2	2,812.2	2,885.5	2,922.8	2,964.3	2,955.4	3,023.8
	Consumer loans	1,587.1	1,632.9	1,699.3	1,761.5	1,803.9	1,872.5	1,927.2	2,017.1	2,048.8	2,140.0	2,177.4	2,237.5	2,286.2	2,377.0
	Housing loans	1,426.2	1,478.9	1,554.1	1,624.2	1,672.2	1,744.8	1,803.1	1,892.7	1,927.0	2,022.1	2,060.6	2,124.0	2,174.6	2,267.5
Р	ublic sector	634.9	613.8	688.5	628.7	541.5	673.7	535.0	617.5	636.0	496.7	495.7	419.5	400.1	254.6

(¥ Bil.)

		02/09	03/03	03/09	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3	08/9	09/03
D	Oomestic loans	5,661.4	5,588.6	5,749.6	5,662.3	5,637.2	5,865.5	5,791.3	6,147.8	6,347.0	6,377.1	6,531.7	6,629.9	6,832.1	6,945.3
	Chiba Prefecture	4,682.7	4,639.8	4,695.9	4,638.3	4,663.9	4,731.3	4,796.5	4,934.3	5,022.8	5,101.7	5,196.2	5,222.3	5,248.7	5,381.1
	Others	978.7	948.8	1,053.6	1,024.0	973.2	1,134.2	994.7	1,213.4	1,324.2	1,275.3	1,335.4	1,407.6	1,583.4	1,564.1

## Domestic Loans - Breakdown

	02/9	03/3	03/9	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3	08/9	09/3
Domestic loans	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Major companies	9.5%	9.5%	9.2%	9.3%	9.4%	9.4%	9.1%	9.6%	10.7%	10.8%	11.6%	12.5%	14.7%	15.9%
Mid-sized companies	3.3%	3.1%	3.1%	3.0%	3.0%	2.8%	2.8%	2.6%	2.6%	2.6%	2.7%	2.7%	2.7%	2.6%
Small and medium- sized companies	76.0%	76.4%	75.7%	76.6%	78.0%	76.4%	78.8%	77.7%	76.6%	78.8%	78.1%	78.5%	76.7%	77.8%
Small and medium-sized	48.0%	47.2%	46.2%	45.5%	46.0%	44.4%	45.5%	44.9%	44.3%	45.2%	44.7%	44.7%	43.3%	43.6%
Consumer loans	28.0%	29.2%	29.6%	31.1%	32.0%	31.9%	33.3%	32.8%	32.3%	33.6%	33.3%	33.8%	33.5%	34.2%
Housing loans	25.2%	26.5%	27.0%	28.7%	29.7%	29.7%	31.1%	30.8%	30.4%	31.7%	31.5%	32.0%	31.8%	32.6%
Public sector	11.2%	11.0%	12.0%	11.1%	9.6%	11.5%	9.2%	10.0%	10.0%	7.8%	7.6%	6.3%	5.9%	3.7%

	02/9	03/3	03/9	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3	08/9	09/3
omestic loans	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Chiba Prefecture	82.7%	83.0%	81.7%	81.9%	82.7%	80.7%	82.8%	80.3%	79.1%	80.0%	79.6%	78.8%	76.8%	77.5%
Others	17.3%	17.0%	18.3%	18.1%	17.3%	19.3%	17.2%	19.7%	20.9%	20.0%	20.4%	21.2%	23.2%	22.5%

# Loans, Borrowers Classified by Industry

Domestic Operations (¥ Bil.)

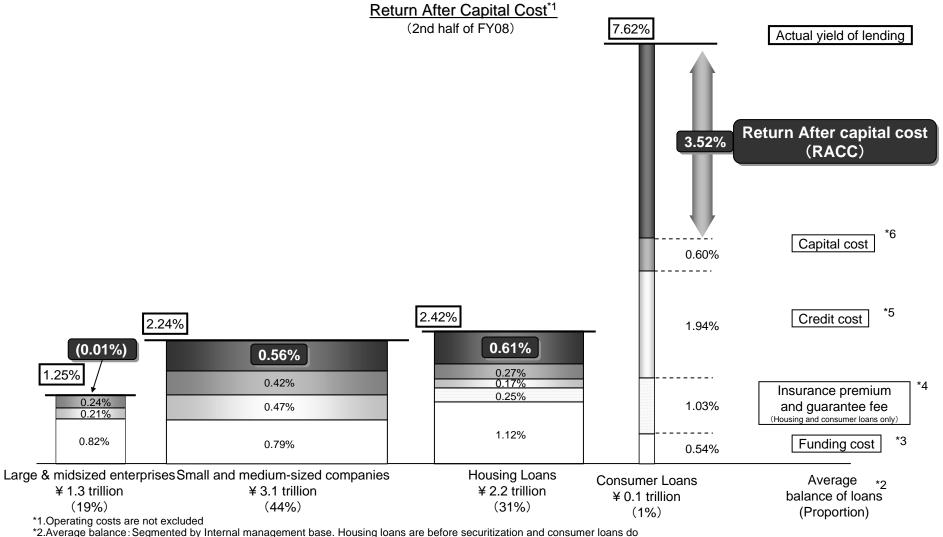
	05/9		06/3		06/9		07/3		07/9		08/3		08/9		09/3	
		Proportion														
Manufacturing	437.8	7.56%	452.2	7.36%	478.7	7.54%	484.1	7.59%	495.0	7.58%	524.2	7.91%	579.5	8.48%	716.0	10.31%
Agriculture, Forestry, Fishery and Mining	18.8	0.33%	21.0	0.33%	20.8	0.33%	20.5	0.32%	18.6	0.28%	20.1	0.30%	24.3	0.35%	25.1	0.36%
Construction	274.4	4.74%	281.7	4.58%	289.6	4.56%	299.1	4.69%	313.4	4.80%	314.5	4.74%	320.2	4.69%	338.3	4.87%
Electricity, Gas, Heat Supply and Water	7.2	0.12%	8.4	0.14%	7.8	0.12%	8.7	0.14%	28.2	0.43%	37.2	0.56%	36.4	0.53%	16.0	0.23%
Information and Communications	20.7	0.36%	22.0	0.36%	30.7	0.49%	34.6	0.54%	34.5	0.53%	32.0	0.48%	38.8	0.57%	37.3	0.54%
Transport	179.1	3.09%	178.6	2.91%	180.9	2.85%	181.6	2.85%	188.8	2.89%	188.7	2.85%	188.1	2.75%	208.4	3.00%
Wholesale and Retail Trade	557.0	9.62%	558.5	9.08%	574.6	9.05%	579.0	9.08%	590.0	9.04%	615.8	9.29%	636.4	9.33%	660.6	9.51%
Finance and Insurance	174.4	3.01%	246.6	4.01%	238.3	3.76%	234.0	3.67%	271.1	4.15%	272.9	4.12%	343.2	5.02%	339.7	4.89%
Real Estate	1,283.2	22.16%	1,355.3	22.05%	1,419.7	22.37%	1,452.5	22.78%	1,466.2	22.45%	1,470.4	22.18%	1,463.2	21.42%	1,442.6	20.77%
Real Estate Rental and Management	982.4	16.97%	1,032.7	16.80%	1,052.7	16.59%	1,077.0	16.89%	1,081.6	16.56%	1,101.0	16.61%	1,111.0	16.26%	1,142.4	16.45%
Real Estate Trading, etc	300.7	5.19%	322.5	5.25%	367.0	5.78%	375.4	5.89%	384.5	5.89%	369.3	5.57%	352.1	5.15%	300.1	4.32%
Various Services	530.8	9.17%	544.4	8.86%	568.1	8.95%	579.4	9.09%	578.1	8.85%	603.8	9.11%	604.8	8.85%	620.4	8.94%
Government and Local Public Sector	344.8	5.95%	433.4	7.05%	463.1	7.30%	340.7	5.34%	351.1	5.38%	295.2	4.45%	293.8	4.30%	146.4	2.11%
Others (Mainly Consumer Loans)	1,962.7	33.89%	2,045.2	33.27%	2,074.1	32.68%	2,162.3	33.91%	2,196.2	33.62%	2,254.5	34.01%	2,302.8	33.71%	2,394.0	34.47%
Total	5,791.3	100.00%	6,147.8	100.00%	6,347.0	100.00%	6,377.1	100.00%	6,531.7	100.00%	6,629.9	100.00%	6,832.1	100.00%	6,629.9	100.00%

#### Details of Loans to the Real Estate Industry

(¥ Bil.)

	05/9		06/3		06/9		07/3		07/9		08/3		08/9		09/3	
		Proportion														
Real Estate Rental and Managemet	982.4	76.56%	1,032.7	76.20%	1,052.7	74.15%	1,077.0	74.15%	1,081.6	73.77%	1,101.0	74.88%	1,111.0	75.93%	1,142.4	79.19%
Apartment and condominium rentals	705.5	54.98%	725.7	53.55%	733.8	51.69%	740.5	50.98%	749.7	51.13%	765.1	52.03%	774.2	52.91%	809.1	56.09%
Office and Commercial rentals	199.0	15.51%	225.9	16.67%	236.9	16.69%	252.4	17.38%	246.8	16.84%	253.5	17.25%	253.8	17.35%	250.3	17.35%
Land rental and Real estate management, etc	77.8	6.07%	80.9	5.98%	81.9	5.77%	84.0	5.79%	85.0	5.80%	82.3	5.60%	82.9	5.67%	82.9	5.75%
Real Estate Trading, etc	300.7	23.44%	322.5	23.80%	367.0	25.85%	375.4	25.85%	384.5	26.23%	369.3	25.12%	352.1	24.07%	300.1	20.81%
Home construction and development	116.5	9.08%	140.6	10.38%	189.1	13.32%	198.9	13.70%	215.6	14.71%	206.5	14.04%	213.0	14.56%	165.0	11.44%
Real estate brokerage and Land trading, etc	37.0	2.89%	37.4	2.76%	46.4	3.27%	52.4	3.61%	60.9	4.16%	64.9	4.42%	56.6	3.87%	49.9	3.46%
Public corporations	147.1	11.47%	144.5	10.66%	131.4	9.26%	124.0	8.54%	107.9	7.36%	97.8	6.66%	82.4	5.64%	85.2	5.91%
Total	1,283.2	100.00%	1,355.3	100.00%	1,419.7	100.00%	1,452.5	100.00%	1,466.2	100.00%	1,470.4	100.00%	1,463.2	100.00%	1,442.6	100.00%

### Profit Structure of Loans



<sup>\*2.</sup> Average balance: Segmented by Internal management base. Housing loans are before securitization and consumer loans do not include credit cards.

<sup>\*3.</sup>Funding cost: Internal transfer rate × Average balance

<sup>\*4.</sup>Insurance premium and guarantee fee: Actual expenditure. Only guarantee fees for external guarantee companies are included.

<sup>\*5.</sup>Credit cost: Internally used notional allowance. (EL=PD × LGD × balance)

<sup>\*6.</sup>Capital cost: Unexpected loss as of 09/3(UL:Basel II base) × 5.1% ÷ (1-tax rate)

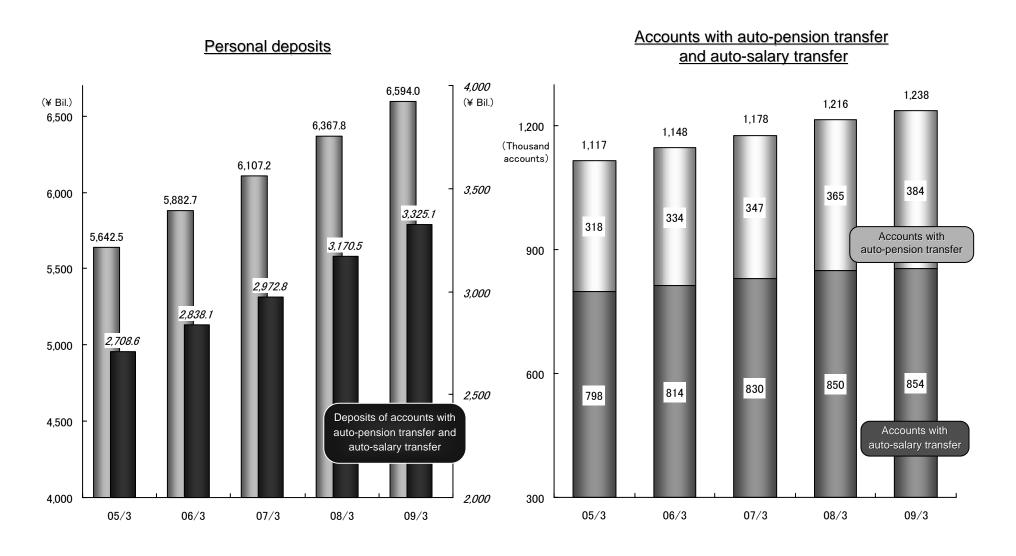
# Domestic Deposits - Balance

														(¥ Bil.)
	02/9	03/3	03/9	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3	08/9	09/3
Domestic deposits	7,036.4	7,056.2	7,130.8	7,177.0	7,260.2	7,465.5	7,596.6	7,799.0	7,815.2	8,146.9	8,077.1	8,222.6	8,293.8	8,405.7
Personal	5,324.7	5,395.3	5,480.9	5,511.3	5,576.2	5,642.5	5,760.6	5,882.7	5,951.3	6,107.2	6,224.9	6,367.8	6,489.4	6,594.0
Corporate (incl. NGOs)	1,301.7	1,245.2	1,327.4	1,287.1	1,376.4	1,376.3	1,441.0	1,454.5	1,468.0	1,538.2	1,506.5	1,467.7	1,475.1	1,429.1
National & local government	371.9	366.7	282.9	345.8	274.5	403.7	361.9	420.3	311.4	441.9	308.8	342.0	292.4	304.6
Financial institutions (incl. BOJ)	37.9	48.8	39.4	32.6	33.0	42.8	33.0	41.3	84.3	59.5	36.7	44.9	36.7	77.8
Liquid deposits	3,987.5	4,093.8	4,211.4	4,311.2	4,389.3	4,609.9	4,742.4	4,984.5	4,941.5	5,208.9	4,970.5	5,035.2	4,954.0	5,057.4
Current	165.5	169.4	163.1	169.8	163.6	190.9	192.4	211.8	192.6	204.5	184.5	175.9	169.4	177.8
Savings	3,302.8	3,419.3	3,564.4	3,695.5	3,798.1	3,996.7	4,147.5	4,357.9	4,341.7	4,631.1	4,429.9	4,490.7	4,414.8	4,494.3
Personal	2,655.1	2,787.1	2,884.1	2,957.0	3,032.4	3,103.9	3,241.2	3,405.5	3,442.8	3,529.6	3,546.5	3,589.8	3,593.5	3,645.2
Current	3.8	3.6	3.6	3.5	3.2	3.4	3.7	3.5	3.1	3.4	3.2	3.1	3.1	2.9
Savings	2,254.3	2,403.0	2,512.7	2,601.1	2,686.9	2,772.1	2,918.1	3,089.0	3,138.9	3,234.1	3,260.5	3,312.4	3,324.0	3,381.9
Corporate (incl. NGOs)	986.7	951.7	1,035.9	1,000.9	1,079.7	1,079.1	1,146.6	1,144.9	1,147.4	1,208.1	1,132.0	1,090.3	1,090.1	1,054.4
Current	133.9	141.4	135.8	154.5	150.3	178.0	180.6	197.9	181.2	193.1	173.4	165.7	159.2	169.0
Savings	756.5	727.2	806.3	784.4	870.1	838.7	904.3	876.1	934.8	983.0	908.7	868.4	853.2	834.1
National & local government	308.8	307.1	252.7	321.4	245.4	385.5	325.5	396.7	271.1	415.9	259.4	314.2	237.8	282.5
Current	18.4	16.6	6.7	3.7	3.0	8.0	0.5	0.3	0.5	0.5	0.6	0.4	0.4	0.7
Savings	276.8	274.6	232.6	298.5	228.3	374.0	315.6	383.6	259.2	402.9	247.9	301.7	229.3	269.7
Financial institutions (incl. BOJ)	36.7	47.7	38.5	31.7	31.7	41.3	28.9	37.2	80.1	55.2	32.3	40.8	32.4	75.2
Current	9.3	7.7	16.9	7.9	6.8	8.6	7.4	9.9	7.6	7.5	7.0	6.5	6.5	5.0
Savings	15.0	14.4	12.6	11.3	12.7	11.7	9.3	8.9	8.6	10.9	12.7	8.1	8.1	8.5
Time deposits	2,997.5	2,917.2	2,859.7	2,795.4	2,790.1	2,769.6	2,776.1	2,752.3	2,815.6	2,889.4	3,059.5	3,133.1	3,286.2	3,284.4
Personal	2,623.1	2,570.1	2,547.3	2,493.0	2,471.3	2,461.8	2,450.6	2,422.6	2,459.3	2,537.2	2,640.3	2,734.1	2,851.1	2,894.6
Corporate (incl. NGOs)	310.0	286.6	281.3	277.1	288.5	288.0	285.1	301.9	311.7	321.8	365.5	367.1	376.2	365.0
National & local government	63.0	59.4	30.1	24.3	29.0	18.1	36.3	23.6	40.3	26.0	49.4	27.7	54.6	22.1
Financial institutions (incl. BOJ)	1.2	1.0	0.8	0.9	1.2	1.4	4.0	4.1	4.2	4.3	4.3	4.1	4.2	2.5
Foreign-currency deposits	51.3	45.0	59.6	70.3	80.6	85.7	77.9	61.6	57.5	48.0	46.5	53.7	53.1	63.4
Personal	46.3	38.0	49.4 10.1	61.2	72.4	76.6	68.8	54.5	49.2	40.3	38.0	43.9	44.7	54.1 9.3
C orporate (incl. NGOs)  National & local government	4.9 0.0	6.9 0.0	0.0	9.0	8.1 0.0	8.9 0.0	9.1	7.1	8.3 0.0	7.6	8.5 0.0	9.8	8.3 0.0	0.0
Financial institutions (incl. BOJ)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
I manda manduuts (md. 603)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	L 0.0	0.0	0.0	0.0	0.0	(¥ Bil.)
	02/9	03/3	03/9	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3	08/9	( <b>*</b> Bil.)
Domestic deposits	7.036.4	7,056.2	7.130.8	7,177.0	7,260.2	7,465.5	7,596.6	7,799.0	7,815.2	8,146.9	8.077.1	8,222.6	8,293.8	8.405.7
Chiba Prefecture	6,827.4	6,840.8	6,911.8	6,973.1	7,200.2	7,463.3	7,377.6	7,568.0	7,513.5	7,912.0	7,844.4	7,961.4	8,054.3	8.113.7
Others	208.9	215.3	219.0	203.9	203.8	211.1	219.0	230.9	271.6	234.8	232.6	261.2	239.4	291.9
		210.0	217.0	200.7				200.7		_01.0				

# Domestic Deposits - Breakdown

	02/9	03/3	03/9	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3	08/9	09/3
Domestic deposits	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Personal	75.7%	76.5%	76.9%	76.8%	76.8%	75.6%	75.8%	75.4%	76.2%	75.0%	77.1%	77.4%	78.2%	78.5%
Corporate (incl. NGOs)	18.5%	17.6%	18.6%	17.9%	19.0%	18.4%	19.0%	18.6%	18.8%	18.9%	18.7%	17.9%	17.8%	17.0%
National & local government	5.3%	5.2%	4.0%	4.8%	3.8%	5.4%	4.8%	5.4%	4.0%	5.4%	3.8%	4.2%	3.5%	3.6%
Financial institutions (incl. BOJ)	0.5%	0.7%	0.6%	0.5%	0.5%	0.6%	0.4%	0.5%	1.1%	0.7%	0.5%	0.5%	0.4%	0.9%
Liquid deposits	56.7%	58.0%	59.1%	60.1%	60.5%	61.7%	62.4%	63.9%	63.2%	63.9%	61.5%	61.2%	59.7%	60.1%
Current	2.4%	2.4%	2.3%	2.4%	2.3%	2.6%	2.5%	2.7%	2.5%	2.5%	2.3%	2.1%	2.0%	2.1%
Savings	46.9%	48.5%	50.0%	51.5%	52.3%	53.5%	54.6%	55.9%	55.6%	56.8%	54.8%	54.6%	53.2%	53.5%
Personal	37.7%	39.5%	40.4%	41.2%	41.8%	41.6%	42.7%	43.7%	44.1%	43.3%	43.9%	43.7%	43.3%	43.4%
Current	0.1%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Savings	32.0%	34.1%	35.2%	36.2%	37.0%	37.1%	38.4%	39.6%	40.2%	39.7%	40.4%	40.3%	40.1%	40.2%
Corporate (incl. NGOs)	14.0%	13.5%	14.5%	13.9%	14.9%	14.5%	15.1%	14.7%	14.7%	14.8%	14.0%	13.2%	13.1%	12.5%
Current	1.9%	2.0%	1.9%	2.2%	2.1%	2.4%	2.4%	2.5%	2.3%	2.4%	2.1%	2.0%	1.9%	2.0%
Savings	10.8%	10.3%	11.3%	10.9%	12.0%	11.2%	11.9%	11.2%	12.0%	12.1%	11.3%	10.6%	10.3%	9.9%
National & local government	4.4%	4.4%	3.5%	4.5%	3.4%	5.2%	4.3%	5.1%	3.5%	5.1%	3.2%	3.8%	2.9%	3.4%
Current	0.3%	0.2%	0.1%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Savings	3.9%	3.9%	3.3%	4.2%	3.1%	5.0%	4.2%	4.9%	3.3%	4.9%	3.1%	3.7%	2.8%	3.2%
Financial institutions (incl. BOJ)	0.5%	0.7%	0.5%	0.4%	0.4%	0.6%	0.4%	0.5%	1.0%	0.7%	0.4%	0.5%	0.4%	0.9%
Current	0.1%	0.1%	0.2%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
Savings	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%	0.1%	0.1%	0.1%	0.1%	0.2%	0.1%	0.1%	0.1%
Time deposits	42.6%	41.3%	40.1%	39.0%	38.4%	37.1%	36.5%	35.3%	36.0%	35.5%	37.9%	38.1%	39.6%	39.1%
Personal	37.3%	36.4%	35.7%	34.7%	34.0%	33.0%	32.3%	31.1%	31.5%	31.1%	32.7%	33.3%	34.4%	34.4%
Corporate (incl. NGOs)	4.4%	4.1%	3.9%	3.9%	4.0%	3.9%	3.8%	3.9%	4.0%	4.0%	4.5%	4.5%	4.5%	4.4%
National & local government	0.9%	0.8%	0.4%	0.3%	0.4%	0.2%	0.5%	0.3%	0.5%	0.3%	0.6%	0.3%	0.7%	0.3%
Financial institutions (incl. BOJ)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.1%	0.1%	0.1%	0.0%	0.1%	0.0%
Foreign-currency deposits	0.7%	0.6%	0.8%	1.0%	1.1%	1.1%	1.0%	0.8%	0.7%	0.6%	0.6%	0.7%	0.6%	0.8%
Personal	0.7%	0.5%	0.7%	0.9%	1.0%	1.0%	0.9%	0.7%	0.6%	0.5%	0.5%	0.5%	0.5%	0.7%
Corporate (incl. NGOs)	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
National & local government	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Financial institutions (incl. BOJ)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
		0.010		0.1.10		25.12		2 / /2		07/0		0.0 /0	2010	2.2.12
	02/9	03/3	03/9	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3	08/9	09/3
Domestic deposits	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Chiba Prefecture	97.0%	96.9%	96.9%	97.2%	97.2%	97.2%	97.1%	97.0%	96.5%	97.1%	97.1%	96.8%	97.1%	96.5%
Others	3.0%	3.1%	3.1%	2.8%	2.8%	2.8%	2.9%	3.0%	3.5%	2.9%	2.9%	3.2%	2.9%	3.5%

# **Expansion of Personal Deposits**



## **Financial Products**

														(¥ Bil.)	
	02/09	03/03	03/09	04/03	04/09	05/03	05/09	06/03	06/09	07/03	07/09	08/03	08/09	09/03	
Investment trusts	150.1	175.2	222.3	265.5	314.9	361.6	411.4	444.1	510.2	576.1	625.0	554.5	534.6	413.5	
Bond funds	72.0	53.4	40.6	36.7	30.8	29.4	26.5	19.0	19.8	15.5	15.0	14.0	13.5	9.5	
Stock funds	78.0	121.8	181.6	228.7	284.1	332.1	384.9	425.0	490.4	560.5	610.0	540.4	521.0	403.9	
Personal Investors	144.3	169.3	216.6	259.4	307.7	353.4	403.0	435.7	501.7	566.4	615.0	544.2	524.2	405.1	
Bond funds	67.4	49.2	37.0	33.4	27.8	26.9	24.0	16.9	17.8	13.6	13.2	12.4	12.0	8.1	
Stock funds	76.9	120.0	179.5	226.0	279.9	326.5	378.9	418.7	483.8	552.7	601.8	531.8	512.2	396.9	
	•													(¥ Bil.)	
	02/09	03/03	03/09	04/03	04/09	05/03	05/09	06/03	06/09	07/03	07/09	08/03	08/09	09/03	
Foreign-currency deposits	51.3	45.0	59.6	70.3	80.6	85.7	77.9	61.6	57.5	48.0	46.5	53.7	53.1	63.4	
Personal	46.3	38.0	49.4	61.2	72.4	76.6	68.8	54.5	49.2	40.3	38.0	43.9	44.7	54.1	
Corporate	4.9	6.9	10.1	9.0	8.1	8.9	9.1	7.1	8.3	7.6	8.5	9.8	8.3	8.3 9.3	
National & local governments	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
Financial institutions	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
														(¥ Bil.)	
	02/09	03/03	03/09	04/03	04/09	05/03	05/09	06/03	06/09	07/03	07/09	08/03	08/09	09/03	
Personal annuities*	-	49.2	92.8	154.7	200.5	240.0	278.3	312.7	343.4	371.7	411.3	446.6	498.3	529.8	
Variable	-	6.2	11.4	22.8	46.2	65.8	91.7	122.3	151.1	177.9	215.9	248.1	296.1	324.8	
Fix ed	-	42.9	81.3	131.9	154.3	174.1	186.5	190.1	190.9	191.5	192.1	193.3	195.3	196.9	
Whole Life Insurance	-	-	-	-	-	-	-	0.3	1.3	2.2	3.2	5.1	6.8	8.0	
*Totals are an accumulation from														(¥ Bil.)	
	02/09	03/03	03/09	04/03	04/09	05/03	05/09	06/03	06/09	07/03	07/09	08/03	08/09	09/03	
Public bonds	214.6	195.1	181.8	167.7	170.1	174.7	184.3	194.6	213.5	188.1	202.8	204.9	224.5	218.1	
Personal	171.7	148.9	147.0	138.5	139.9	146.3	154.0	167.4	173.9	160.9	171.3	177.1	188.4	193.4	

# Loans Disclosed under Self-Assessment and the Financial Reconstruction Law

### Self-Assessment Results (Non-consolidated)

(¥ Bil.)

		02/9	03/3	03/9	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3	08/9	09/3
Assets Requiring Caution or worse		1,159.0	1,197.7	1,255.1	1,104.9	1,028.0	993.9	1,060.9	1,062.2	1,117.0	1,094.6	1,136.8	1,131.5	1,222.2	1,254.6
A	ssets Requiring Caution	848.3	869.3	946.8	893.9	856.1	840.0	922.3	946.4	1,006.6	990.5	1,038.2	1,036.6	1,126.8	1,157.4
	Other Assets Requiring Caution	570.6	588.7	717.3	702.3	680.1	685.9	779.5	816.0	882.5	873.8	933.7	922.0	1,004.9	1,088.8
	Substandard Assets	277.6	280.5	2294	191.6	175.9	154.0	142.8	130.4	124.0	116.6	104.4	114.6	121.8	68.6
P	otentially Bankrupt Assets	134.6	177.0	175.9	171.5	135.6	122.5	111.7	90.3	82.3	77.1	71.4	65.4	60.0	61.2
	ankrupt and Effectively ankrupt Assets	176.0	151.3	132.3	39.4	36.2	31.3	26.8	25.3	28.0	27.0	27.0	29.3	35.3	35.9
Norma	al Assets*	4,685.8	4,564.0	4,657.5	4,695.9	4,747.8	5,007.6	4,854.7	5,224.7	5,391.1	5,460.1	5,573.2	5,696.0	5,829.4	5,903.4
	Total	5,844.8	5,761.7	5,912.7	5,800.8	5,775.8	6,001.6	5,915.7	6,286.9	6,508.1	6,554.8	6,710.0	6,827.5	7,051.6	7,158.1

<sup>\*</sup>Including loans with no debtor classification.

### Disclosed Claims under the Financial Reconstruction Law (Non-consolidated)

		02/9	03/3	03/9	04/3	04/9	05/3	05/9	06/3	06/9	07/3	07/9	08/3	08/9	09/3
	Disclosed Claims under the Financial Reconstruction Law		528.6	477.1	361.4	311.5	276.0	252.3	226.4	215.6	202.3	185.9	186.6	193.0	152.2
	Bankrupt and Substantially Bankrupt Claims	176.0	151.3	132.3	39.4	36.2	31.3	26.8	25.3	28.0	27.0	27.0	29.3	35.3	35.9
	Doubtf ul Claims	134.6	177.0	175.9	171.5	135.6	122.5	111.7	90.3	82.3	77.1	71.4	65.4	60.0	61.2
	Substandard Claims	218.7	200.2	168.7	150.3	139.6	122.1	113.7	110.6	105.2	98.1	87.4	91.8	97.6	55.0
No	Normal Claims		5,233.1	5,435.6	5,439.4	5,464.3	5,725.6	5,663.3	6,060.5	6,292.5	6,352.4	6,524.0	6,640.9	6,858.6	7,005.8
	Total	5,844.8	5,761.7	5,912.7	5,800.8	5,775.8	6,001.6	5,915.7	6,286.9	6,508.1	6,554.8	6,710.0	6,827.5	7,051.6	7,158.1
Pro	oportion to total claims	9.05%	9.17%	8.06%	6.23%	5.39%	4.59%	4.26%	3.60%	3.31%	3.08%	2.77%	2.73%	2.73%	2.12%

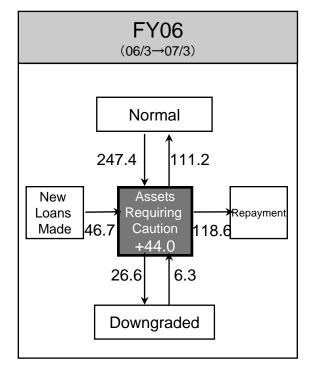
<sup>\*</sup>From 04/3, disclosed claims are after partial direct write-offs.

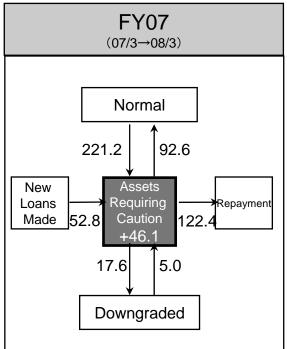
## Factors for Fluctuation in Assets Requiring Caution

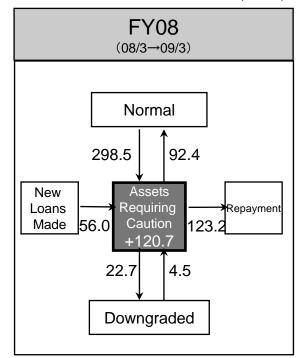
#### Analysis of yearly net change of Assets Requiring Caution

(including Substandard loans)

(¥ Bil.)



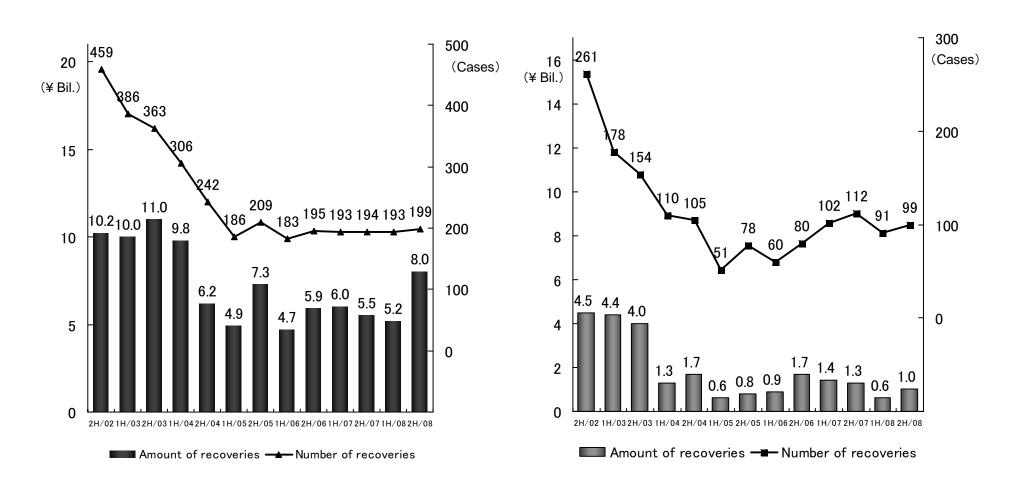




# Disposal of Collateral

### Recoveries through Sales

# (Included in the left-hand chart) Recoveries through Auctions



# Capital Ratio

	07/3	07/9	08/3	08/9	09/3		
			(a)	(b)	(c)	(c)-(a)	(c)-(b)
Capital ratio	11.20%	11.22%	11.72%	10.74%	11.12%	(0.60%)	0.37%
Tier I ratio	9.29%	9.58%	10.26%	9.82%	9.62%	(0.64%)	(0.20%)
Capital (¥ Bil.)	572.3	580.3	579.7	547.3	565.2	(14.5)	17.8
Tier I	474.7	495.6	507.8	500.3	488.9	(18.9)	(11.3)
Risk Assets (¥ Bil.)	5,107.6	5,170.0	4,946.3	5,092.7	5,082.7	136.4	(9.9)
Credit risk	4,768.9	4,836.1	4,590.0	4,721.7	4,690.2	100.2	(31.4)
Market risk	60.1	48.3	64.6	70.6	86.6	22.0	16.0
Operational risk	278.5	285.5	291.6	300.4	305.8	14.2	5.4
Consolidated							
	07/3	07/9	08/3	08/9	09/3		
			(a)	(b)	(c)	(c)-(a)	(c)-(b)
Capital ratio	11.63%	11.66%	12.20%	11.31%	11.70%	(0.49%)	0.39%
Tier I ratio	9.68%	10.00%	10.72%	10.35%	10.17%	(0.54%)	(0.18%)
Capital (¥ Bil.)	604.1	612.4	617.7	586.4	604.4	(13.3)	17.9
Tier I	503.1	525.2	542.6	536.7	525.2	(17.4)	(11.5)
Risk Assets (¥ Bil.)	5,195.1	5,252.0	5,060.2	5,182.1	5,162.3	102.0	(19.8)
Credit risk	4,832.7	4,893.8	4,665.3	4,787.5	4,747.9	82.5	(39.6)
Market risk	60.3	48.5	64.8	70.8	86.7	21.9	15.9
Operational risk	302.0	309.6	315.6	323.7	327.5	11.9	3.8

# Risk Capital Allocation

### **Risk Capital Allocation**

		80% of Tier I
_	apital for llocation	Capped with "Core Capital" (Tier $I$ excluding tax effect, etc.)
a	liocation	*Partly reviewed in the first half of FY 2008
_	itegrated risk apital	Confidence interval 99.9% Holding period 1year
	Credit risk	UL + Changes in EL + Direct write offs + Losses on sales of
	Credit iisk	claims
	Maket risk	VaR + Changes in unrealized gains + gain/loss on sales
	Opreational risk	Basel <b>I</b> basis

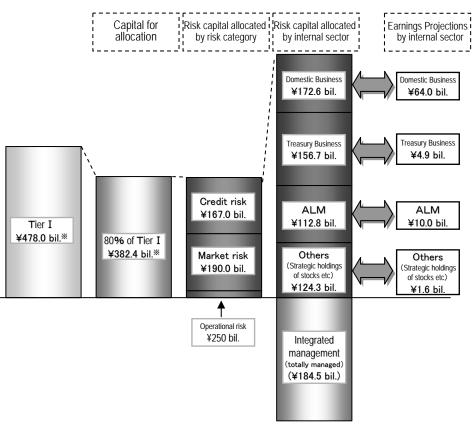
#### Outlier Standard (09/3)

✓ Confirmed [Interest rate risks in banking business < 20% of capital]

Interest rate risks in banking business	1	¥36.6 Bil.
Tier I + Tier II	2	¥578.6 Bil.
Outlier ratio	1/2	6.3%

\*Interest rate shock: 99 percentile

### Risk capital allocation for first half of FY 09



\*Amount forecasted at allocation

### **Branch Network**

### Chiba Bank's Branch Network (Domestic)



#### Number of Offices in Chiba Prefecture

Name of Bank	09/3	change from 07/3
Chiba Bank	155	+ 2
Chiba Kogyo Bank	71	+ 1
Keiyo Bank	117	+ 3
Bank of Tokyo-Mitsubishi UFJ	26	-
Mizuho Bank	25	-
Sumitomo Mitsui Banking Corporation	22	-
Resona Bank	12	+ 1

#### Total number of outlets

			09/3	change from 07/3
С	ut	tlets	175	+5
	D	omestic	172	+5
		Chiba Pref.	155	+2
		Others	17	+3
	С	verseas	3	+0
Мо	ney	exchange counters	3	+0
Re	pr	esentative office	1	+0

# Composition of Shareholders

**Composition of Shareholders** 

Number of Units (1 unit = 1000 shares)

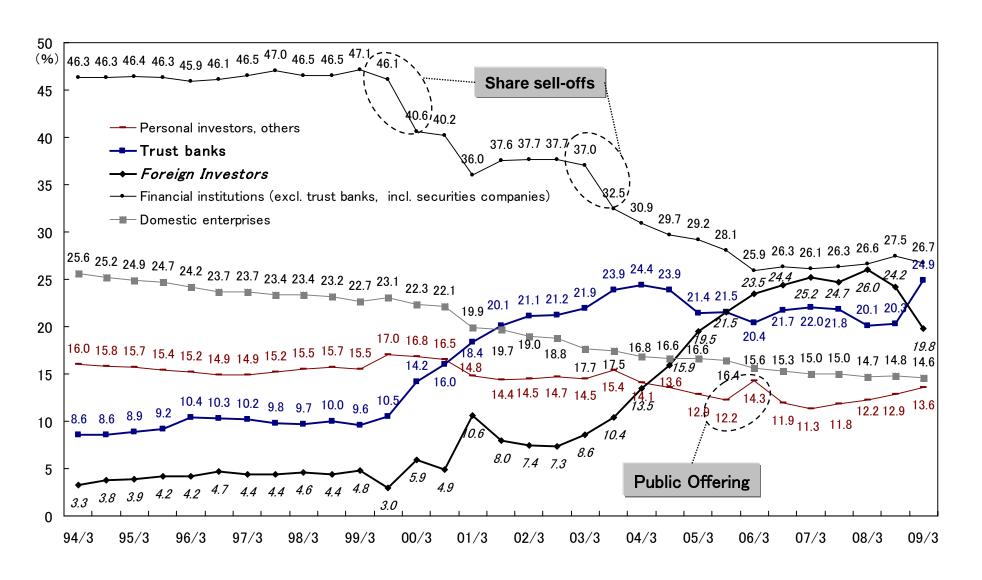
	08/	03	08/	09	09/	03
		(Proportion)		(Proportion)		(Proportion)
National and local governments	9	0.00%	9	0.00%	9	0.00%
Financial institutions	403,454	45.33%	412,524	46.35%	451,627	50.73%
Trust banks	179,343	20.15%	181,104	20.35%	222,003	24.94%
Securities companies	13,057	1.47%	13,347	1.50%	8,090	0.91%
Other companies	130,857	14.70%	131,816	14.81%	130,594	14.67%
Foreign investors	231,520	26.02%	215,838	24.25%	176,411	19.82%
Individuals and others	109,329	12.29%	114,854	12.90%	121,852	13.69%
Treasury Stock, etc.	1,657	0.19%	1,699	0.19%	1,704	0.19%
Total	889,883	100.00%	890,087	100.00%	890,287	100.00%

**Principal Shareholders** 

Number of shares (in thousands)

	08/3			08/9			09/3		
		Share- holdings	Percentage of total shares issued		Share- holdings	Percentage of total shares issued		Share- holdings	Percentage of total shares issued
1	Japan Trustee Services Bank (Trust Account)	51,146	5.71%	Japan Trustee Services Bank (Trust Account)	54,041	6.03%	Japan Trustee Services Bank (Trust Account)	70,928	7.92%
2	The Master Trust Bank of Japan (Trust Account)	48,474	5.41%	The Bank of Tokyo-Mitsubishi UFJ	44,158	4.93%	Japan Trustee Services Bank (Trust Account 4G)	50,325	5.61%
3	The Bank of Tokyo-Mitsubishi UFJ	44,158	4.93%	The Master Trust Bank of Japan (Trust Account)	41,852	4.67%	The Master Trust Bank of Japan (Trust Account)	49,987	5.58%
4	NIPPONKOA Insurance Company	29,905	3.33%	Japan Trustee Services Bank (Trust Account 4G)	31,166	3.48%	The Bank of Tokyo-Mitsubishi UFJ	44,158	4.93%
5	Nippon Life Insurance Company	29,177	3.25%	NIPPONKOA Insurance Company	29,905	3.33%	NIPPONKOA Insurance Company	29,905	3.33%
6	The Dai-ichi Mutual Life Insurance Company	25,678	2.86%	Nippon Life Insurance Company	29,177	3.25%	Nippon Life Insurance Company	29,177	3.25%
7	Sumitomo Life Insurance Company	16,342	1.82%	The Dai-ichi Mutual Life Insurance Company	25,678	2.86%	The Dai-ichi Mutual Life Insurance Company	25,678	2.86%
8	The Sumitomo Trust and Banking Co., Ltd. (Trust Account B)	15,770	1.76%	Sumitomo Life Insurance Company	17,842	1.99%	Sumitomo Life Insurance Company	17,842	1.99%
9	Meiji Yasuda Life Insurance Company	15,579	1.73%	Meiji Yasuda Life Insurance Company	15,579	1.73%	Meiji Yasuda Life Insurance Company	15,579	1.73%
10	State Street Bank and Trust Company 505103	14,935	1.66%	State Street Bank and Trust Company 505225	11,982	1.33%	The Chase Manhattan Bank N.A. London SECS Lending Omnibusaccount	13,331	1.48%

### Changes in Composition of Shareholders



## **Recent News**

2008		Started "Chibagin Heartful Project"
		Opened "Consulting Plaza Funabashi"
		Securitized housing loans (¥28.0 billion)
	Mar.31	Announced basic agreement on alliance with Daishi Bank, Hokkoku Bank, Chugoku Bank and Iyo Bank for EDP
		system development
		Established workshop with 54 other regional banks for housing loan business
	May 19	Started handling a housing loan product exclusively for female customers (first project of workshop with regional banks)
	Jun.4	Completed introducing IC and biometric identification to all ATMs
		Announced joint development of new branch systems with Daishi Bank
	Jul.14	Started preference service for borrowers of housing loans (second project of workshop with regional banks)
	Jul.23	Opend "Chiharadai Branch" in Ichihara city, Chiba
	Aug.4	Started ATM alliance with 6 regional banks (Chiba Bank, Tokyo Tomin Bank, Bank of Yokohama, Joyo Bank,
		Kanto Tsukuba Bank, Musashino Bank)
	Aug.6	Announced "Agreement for the joint purchase of green electricity" by 42 regional banks (third project of workshop
		with regional banks)
		Started handling of life insurance products at Consulting Plazas
		Announced joint development of call center systems with Daishi Bank and Hokkoku Bank
		Started services of "Chibagin Yume Club"
		Opened "Consulting Lounge Masago" in Masago Branch in Chiba city.
		Cut in Saving Deposit rate: 0.20% → 0.12%
		Opened "Fukagawa Branch" in Koto ward, Tokyo (upgrade from Toyo-cho Corporate Banking Office)
		Cut in Short-term prime rate: 2.25% → 2.05%
		Opened "Moriya Branch" in Moriya city, Ibaraki
		Cut in Saving Deposit rate: 0.12% → 0.04%
2009		Cut in Short-term prime rate: 2.05% → 1.85%
		Moved to new building "Makuhari Branch"
		Moved to new building "Chiharadai Branch"
		Opened "Senju Branch" in Adachi ward, Tokyo (upgrade from Kita-senju Corporate Banking Office)
		Announced joint development of CRM system with Daishi Bank, Hokkoku Bank, Chugoku Bank and Iyo Bank
	Mar.31	Launched Medium term management plan "1st 1st"

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