

Best Bank 2020

3 years of value creation

Financial Results for FY2014

Appendix

May 22, 2015 TH€ CHIBA BANK,LTD.

Best Bank 2020

3 years of value creation

Regional Economy

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Management indices

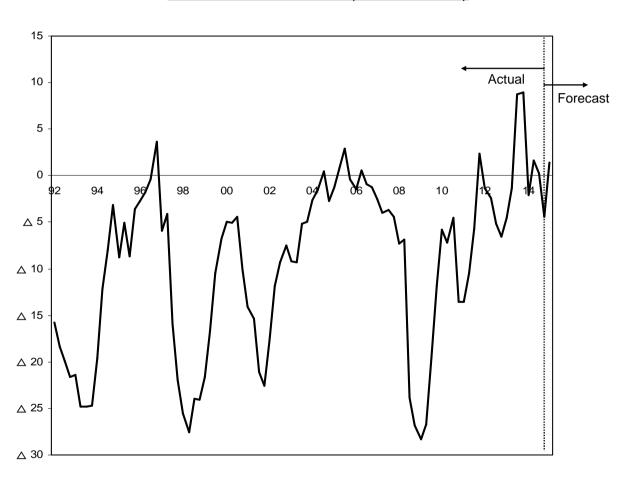
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Regional Economy

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Economic Conditions (1) Business Survey Index

Trend of BSI of Sales (All Industries)



BSI: Business Survey Index is an index of executives' business sentiment and actual conditions, with a choice from "upward/ increase/improve", "no change", and "downward/decrease/worsen".

BSI = ("upward/ increase/improve" - "downward/decrease/worsen") x1/2

Trend of BSI of Sales (By Industry)

		2014		20	15	
		Act	tual		Forecast	
	AprJun.	Jul-Sep	OctDec.	JanMar.	AprJun.	
Food	7.7	∆ 3.6	∆ 16.0	0.0	4.2	
Petroleum & Chemicals	5.3	4.8	5.0	2.7	5.6	
Plastics	∆ 30.0	0.0	∆ 8.3	∆ 37.5	△ 25.0	
Glass	∆ 4.6	∆ 9.1	0.0	△ 10.0	△ 10.0	
Steel & Non-ferrous Metals	△ 10.0	18.8	0.0	∆ 14.3	0.0	
Metal products	12.5	13.2	8.4	△ 22.2	△ 2.7	
Machinery	11.6	15.4	0.0	4.2	0.0	
Electrical machinery	33.4	0.0	6.3	16.7	16.7	
Transportation equipment	△ 19.2	0.0	12.5	0.0	0.0	
Other manufacturing	0.0	3.3	7.7	13.3	6.7	
Construction	5.0	5.9	13.2	5.6	∆ 5.6	
Transportation	5.0	18.8	12.5	△ 5.0	10.0	
Wholesaling	∆ 14.8	△ 7.7	∆ 2.3	△ 12.5	4.2	
Retailing	△ 29.7	∆ 19.1	∆ 15.3	△ 26.2	11.9	
Hotels	11.1	13.7	0.0	∆ 4.2	4.2	
Services	1.3	1.4	1.4	2.8	∆ 5.6	

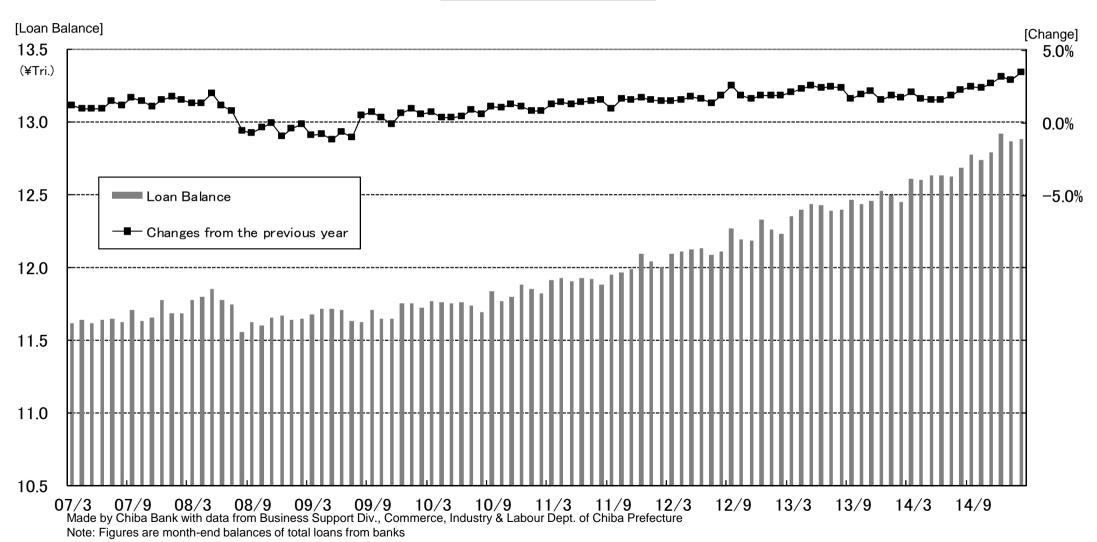
Source: Chiba Economy Center "BSI survey in Chiba (January to March 2015)"

Surveyees: Enterprises with a head office and/or an office in Chiba

As at: March 2015

Answers: 620 enterprises surveyed, 252 effective answers

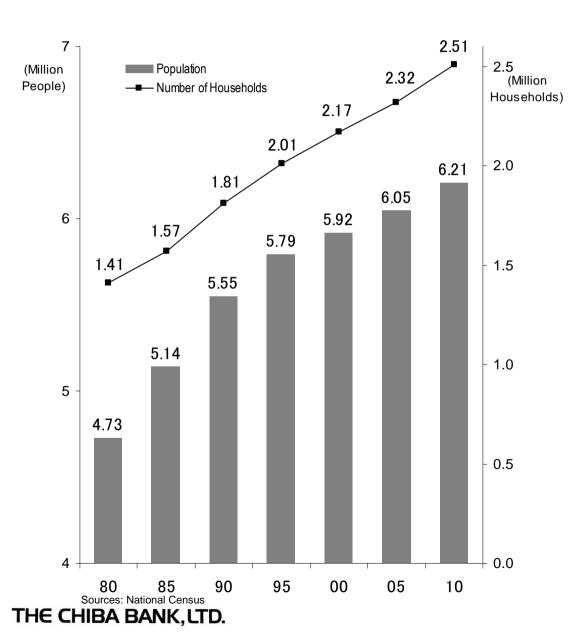
Loans in Chiba Prefecture



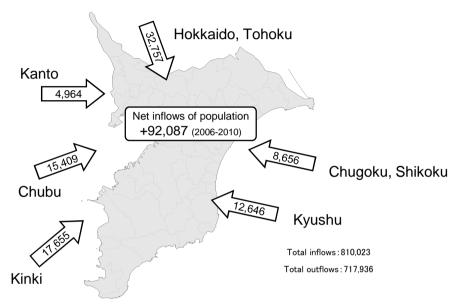
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Economic Conditions (3) Population Increase

Population & Number of Households in Chiba Prefecture



Inflows/Outflows of Population



Source: Ministry of Internal Affairs and Communications

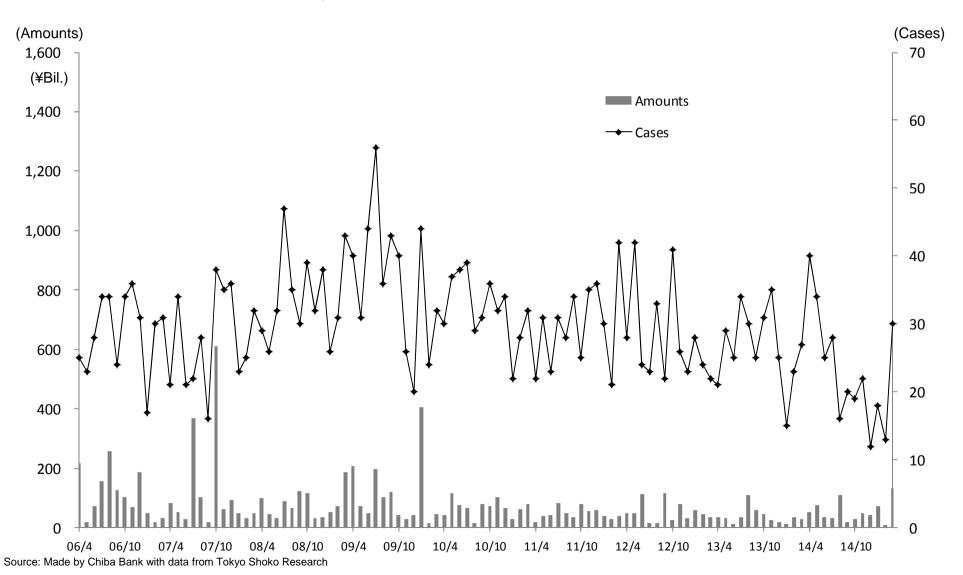
Top 10 Prefectures by Population Growth (From Oct. 05 to Oct. 10)

		(Thousands)
	Prefecture	Increase
1	Tokyo	585
2	Kanagawa	257
3	Chiba	160
4	Aichi	153
5	Saitama	140
6	Osaka	45
7	Okinawa	30
8	Shiga	29
9	Fukuoka	22
10	Hyogo	△ 1

Sources: National Census

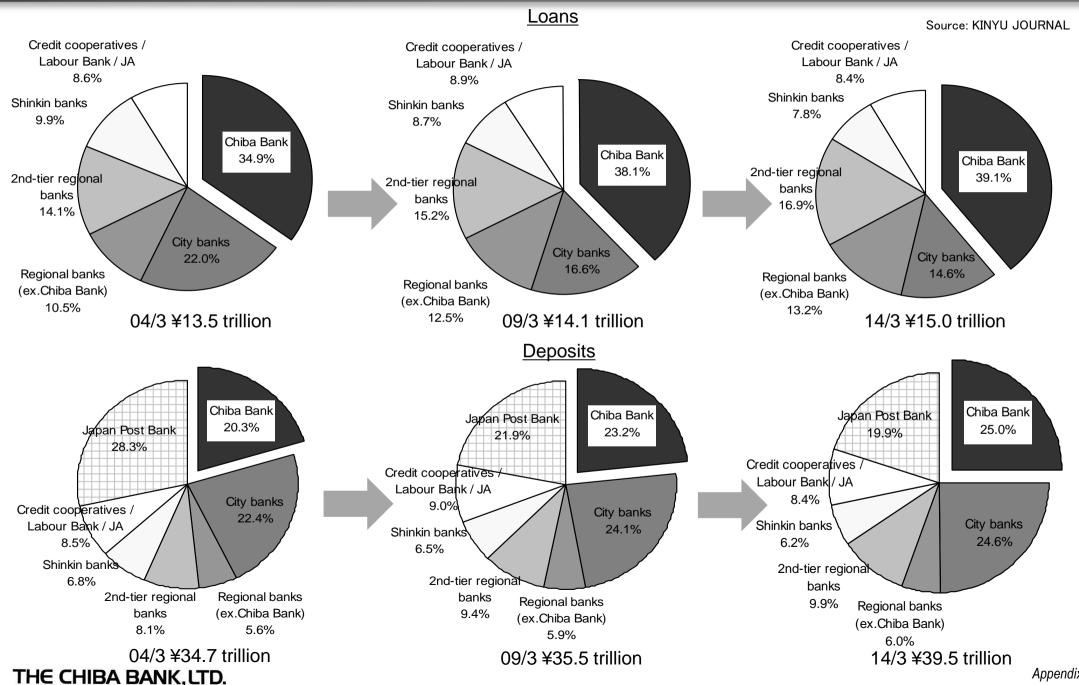
Default Cases/Amounts in Chiba Prefecture

(Headquartered in Chiba Prefecture & with debts over ¥10 million)



Business Share of Financial Institutions within Chiba Prefecture

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Economic Indicators for Chiba Prefecture (1)

	Population	Indust	rial Production	Index	Electric Power	Consumption			Building C	onstruction
	Total	Production	Shipment	Producers' Inventory Ratio	Total		Customer Price Index	New Car Registrations	Floor Area	New Housing starts
						Large users				
	As of Oct 1		2010=100		Million	KWH	2010=100	Total	Thousand m	Total
2010	* 6,216,289	100.0	100.0	100.0	39,078	12,413	100.0	133,425	5,976	45,085
2011	6,211,820	94.7	93.8	118.7	35,911	11,676	99.6	111,509	5,693	41,142
2012	6,195,576	92.6	92.5	118.0	36,389	11,581	99.3	145,888	6,339	46,013
2013	6,192,994	93.1	92.3	112.3	35,663	11,485	99.7	150,887	7,113	46,744
2014	6,197,784	p98.0	p97.2	p117.8	35,204	11,729	102.2	153,101	6,567	47,434
2014/03	6,188,818	100.9	101.8	105.6	3,083	967	100.4	20,471	436	3,209
2014/04	6,188,661	97.6	98.9	105.7	2,859	1,000	102.5	9,228	632	4,233
2014/05	6,194,611	94.4	97.5	113.0	2,763	1,032	102.9	9,652	528	3,297
2014/06	6,194,940	91.9	93.3	130.9	2,726	1,054	102.9	12,394	482	3,759
2014/07	6,195,734	99.5	96.3	106.9	2,897	989	102.9	12,829	549	3,984
2014/08	6,196,701	102.1	95.7	121.5	3,241	1,010	102.9	9,334	548	3,431
2014/09	6,196,099	100.5	97.0	127.7	2,867	979	102.9	14,145	494	4,141
2014/10	6,197,784	98.3	97.0	131.7	2,686	988	103.2	10,212	679	4,732
2014/11	6,199,609	97.8	100.1	132.4	2,664	950	103.0	11,031	491	4,165
2014/12	6,199,316	96.5	97.5	123.9	2,898	957	103.0	14,223	423	3,410
2015/01	6,198,238	101.7	103.0	129.9	3,291	950	102.5	11,721	748	3,709
2015/02	6,197,214	-	-		3,164	912	102.5	12,655	840	3,509
2015/03	6,195,906	-	-	-	-	-	-	17,753	-	-
Sources	Statistics Di	iv., Policy & P	lanning Dept.	of Chiba Pref.	Tokyo Elec Company, C		Ministry of Internal Affairs and Communications	Chiba Toyota Motor Corporation & Japan Mini Vehicles Association		of Land, cture and sport

^{*}Source of Population as of 2010: National Census

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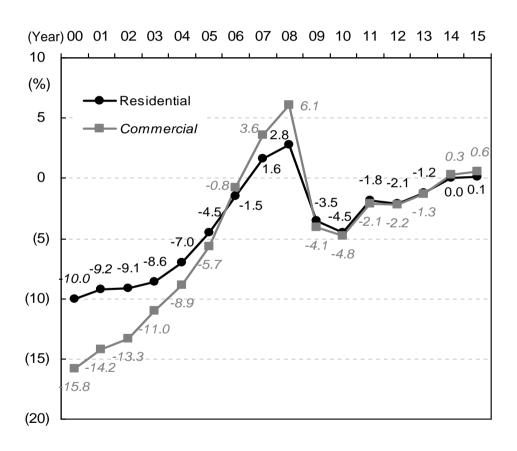
Economic Indicators for Chiba Prefecture (2)

	Trade Custom	ns Clearance	Corporate B	ankruptcies		Labor Market		Regular Emp	loyment Index	Real Wage Index		
	(Chiba Port & h	Kisarazu Port)	(Headquartered i				Active	(Number of empl	oyees: 30 or more)	(Number of employees: 30 or more)		
	Evport	Import	with debt ¥10	mil. or more)	Active	Active Active Job Applicants Openings		All industries	Manufacturing	All industries	Manufacturing	
	Export ¥ M	illion	Number of Companies	¥ Million	7 ppiloditio	Opermige	Ratio		2010:	 =100		
2009	1,052,241	3,248,620	436	118,539	97,619	44,453	0.46	99.9	98.5	103.8	99.5	
2010	1,363,904	4,150,262	406	111,683	101,866	45,285	0.44	100.0	100.0	100.0	100.0	
2011	1,286,071	4,945,382	347	64,276	99,411	52,264	0.53	100.7	101.5	101.7	102.6	
2012	1,096,016	5,260,006	355	61,698	92,901	60,818	0.65	101.9	98.1	99.7	101.8	
2013	1,390,829 6,132,904		329	52,405	85,264	62,240	0.73	100.9	95.3	99.0	97.9	
2014	1,454,208 6,851,053		281	52,381	75,699	67,422	0.89	102.3	95.3	98.1	100.1	

2014/04	136,230	549,151	40	5,386	80,365	67,799	0.90	101.5	94.9	86.9	82.2	
2014/05	111,105	494,104	34	7,730	81,511	65,789	0.90	102.8	95.6	84.4	88.8	
2014/06	115,439	510,385	25	3,570	80,593	65,898	0.91	103.4	95.9	139.7	140.1	
2014/07	111,168	586,110	28	3,109	77,856	66,850	0.91	103.5	97.0	103.9	123.5	
2014/08	108,456	568,456	16	10,914	75,538	65,668	0.91	103.3	95.5	83.5	80.4	
2014/09	115,742	566,155	20	1,823	76,656	67,383	0.88	103.1	95.2	80.9	81.1	
2014/10	140,460	552,910	19	2,855	77,058	70,685	0.90	103.0	96.2	83.0	80.8	
2014/11	120,368	511,733	22	4,817	72,991	68,493	0.90	103.0	95.4	85.7	89.8	
2014/12	124,801	621,880	12	4,486	67,066	65,006	0.91	102.9	96.1	175.6	189.6	
2015/01	107,218	518,750	18	7,226	67,516	66,902	0.90	-	-	-	-	
2015/02	p 117,987	p 375,282	13	958	70,033	72,292	0.95	-	-	-	-	
2015/03	_	-	30	13,351	-		-	-	-	-	-	
Sources	Ministry of	f Finance	Tokyo Shoko F	Research, Ltd.	Chib	a Labor Bu	reau	Statistics Div., Policy & Planning Dept. of Chiba Pref.				

Land Price Trends in Chiba Prefecture

Standard Land Prices(Chiba Prefecture)



Data from Chiba Prefecture As of January 1 of each year

Price Trend of Intensively Used Land in Major Cities (Chiba Prefecture)

					14.1.1	14.4.1	14.7.1	14.10.1
		City	Category	Area	~	~	~	~
					14.4.1	14.7.1	14.10.1	15.1.1
1	7	Chuo-ku, Chiba city	Residential	Chiba Minato	5	4	4	4
E	8	Chuo-ku, Chiba city	Commercial	Around Chiba Sta.	5	5	4	4
	\mathbf{C}	Mihama-ku, Chiba city	Commercial	Kaihin-makuhari	4	4	4	4
[C	Urayasu city	Residential	Shin-Urayasu	4	4	4	4
E	Ш	lchikawa city	Commercial	Around Motoyawata Sta.	3	3	3	3
F	=	Funabashi city	Commercial	Around Funabashi Sta.	3	3	3	3
	Ę	Kashiwa city	Residential	Kashiwanoha	4	4	4	4

<Legend>

	Level	Change in three months
	1	Increasing(6% or more)
	2	Increasing(From 3% to less than 6%)
ĺ	3	Increasing (over 0% to less than 3%)
	4	flat(0%)
	5	Decreasing(over 0% to less than 3%)
	6	Decreasing(from 3% to less than 6%)
	7	Decreasing(from 6% to less than 9%)
ľ	8	Decreasing(from 9% to less than 12%)
ľ	9	Decreasing(12% or more)

<Research Area> © © © © © Chiba

<Outline of the investigation>

Demonstrating early price trend of land by researching prices of intensively used land which reflects price trend in major cities.

	Population	Number of new housing starts	Prefectural Income	Balance of Deposits	Balance of Loans
Chiba	6.21 million	44 thousand	¥16 trillion	¥26.5 trillion	¥13.0 trillion
	(Ranked 6 th	(Ranked 6 th	(Ranked 6 th	(Ranked 6 th	(Ranked 7 th
	nationwide)	nationwide)	nationwide)	nationwide)	nationwide)
No. 1 nationwide	Tokyo	Tokyo	Tokyo	Tokyo	Tokyo
	13.15 million	140 thousand	¥56 trillion	¥208.2 trillion	¥188.8 trillion
No. 2 nationwide	Kanagawa	Kanagawa	Kanagawa	Osaka	Osaka
	9.04 million	68 thousand	¥26 trillion	¥59.0 trillion	¥38.0 trillion
No. 3 nationwide	Osaka	Osaka	Osaka	Kanagawa	Kanagawa
	8.86 million	63 thousand	¥25 trillion	¥38.2 trillion	¥18.3 trillion

Sources:

Population: Statistics Bureau "Population Census" (October 2010)

Number of new housing starts: Ministry of Land, Infrastructure and Transport (FY 2014)

Prefectural Income: Economic and Social Research Institute, Cabinet Office (FY 2010)

Balance of Deposits and Loans: The Bank of Japan (As of March 2015)

Management Indices

Summary of Income and Expenses / Management Indicators

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(¥ Bil.)

																(¥ Bil.)
		FY07		FY08		FY09		FY10		FY11		FY12		FY13		FY14
			1H													
G	Gross business income	163.1	73.0	142.1	82.3	162.1	81.2	159.2	78.1	153.3	77.2	152.4	76.5	149.1	77.7	151.7
	Net interest income	139.5	73.4	146.6	72.8	143.3	69.5	137.6	67.9	134.5	66.2	130.1	64.9	126.6	64.7	126.0
	Net fees and commissions income	18.4	9.0	15.3	6.7	14.1	7.3	14.1	7.0	14.5	7.2	15.4	8.9	17.8	9.4	19.2
	Trading income	3.3	1.6	4.7	1.6	3.0	0.7	1.1	0.6	1.4	0.5	1.3	0.6	1.9	1.3	2.6
	Profit from other business transactions	1.8	△ 11.1	△ 24.6	1.0	1.6	3.5	6.3	2.5	2.7	3.1	5.4	2.0	2.7	2.2	3.8
	Gains (losses) related to bonds	△ 0.9	△ 12.8	△ 28.4	△ 0.5	△ 0.9	2.4	3.9	1.7	0.9	2.3	3.8	1.2	0.9	1.3	2.0
Е	xpenses	79.2	40.4	79.9	39.7	80.3	40.0	80.7	39.9	81.2	41.2	81.8	41.2	82.5	41.8	82.6
С	ore net business income	84.8	45.4	90.7	43.0	82.8	38.8	74.5	36.5	71.0	33.6	66.7	34.1	65.6	34.5	67.0
C	Ordinary profit	70.0	11.1	6.5	22.0	53.4	33.6	59.7	35.7	61.7	33.6	66.4	40.0	70.3	40.1	74.1
١	let income	44.6	7.3	11.3	16.3	36.2	22.6	38.1	23.0	36.0	20.7	41.2	25.3	43.2	26.8	45.8
_	let credit costs	3.6	19.3	37.2	16.8	19.4	3.9	10.3	Δ 5.7	2.2	0.7	8.9	Δ 0.4	0.9	0.2	Δ 0.3
C	Consolidated net income	45.9	7.6	12.3	16.6	37.5	23.3	40.6	23.4	40.7	22.0	44.1	26.6	46.4	34.9	57.0
F	ROA ^{*1}	0.46%	0.14%	0.11%	0.32%	0.35%	0.44%	0.37%	0.43%	0.34%	0.38%	0.37%	0.44%	0.37%	0.44%	0.37%
F	ROE ^{*2}	7.99%	2.70%	2.14%	6.15%	6.72%	7.78%	6.56%	7.70%	5.90%	6.52%	6.25%	7.18%	6.13%	7.33%	6.03%
C)HR ^{*3}	47.97%	47.41%	47.07%	48.14%	49.34%	50.84%	52.15%	52.29%	53.48%	55.16%	55.14%	54.88%	55.93%	54.98%	55.36%

^{*}These figures are based on non-consolidated figures except for Consolidated net income.

^{*1} ROA = Net income / Average total assets (excluding Average customers' liabilities for acceptances and guarantees)

^{*2} ROE = Net income / (Total net assets at beginning of fiscal year + Total net assets at end of fiscal(interim) year)/2)

^{*3} Overhead ratio = Expenses / (Net business income - Gains/losses on bonds, etc. + Net transfer to general allowance for loan losses +Expenses)

Domestic Operations

		FY07		FY08		FY09	FY10		FY11		FY12		FY13		FY14	
			1H													
Average yield on interest-bearing assets		1.83%	1.87%	1.85%	1.74%	1.70%	1.60%	1.56%	1.49%	1.45%	1.37%	1.34%	1.28%	1.24%	1.21%	1.16%
	Average yield on loans and bills discounted	2.17%	2.16%	2.14%	1.97%	1.94%	1.81%	1.79%	1.68%	1.66%	1.57%	1.55%	1.45%	1.44%	1.37%	1.35%
	Average yield on securities	0.91%	1.16%	0.99%	1.05%	0.98%	0.99%	0.91%	0.95%	0.84%	0.83%	0.73%	0.92%	0.77%	1.06%	0.90%
A۷	rerage yield on interest-bearing liabilities	1.15%	1.16%	1.11%	1.00%	1.00%	0.97%	0.95%	0.89%	0.90%	0.88%	0.87%	0.83%	0.83%	0.81%	0.79%
	Average yield on deposits and NCD	0.23%	0.26%	0.23%	0.15%	0.14%	0.10%	0.08%	0.06%	0.05%	0.04%	0.04%	0.04%	0.04%	0.04%	0.03%
	Expenseratio	0.93%	0.91%	0.91%	0.88%	0.89%	0.86%	0.87%	0.82%	0.84%	0.84%	0.83%	0.79%	0.80%	0.77%	0.76%
A۷	Average interest rate spread		0.71%	0.74%	0.74%	0.70%	0.63%	0.61%	0.60%	0.55%	0.49%	0.47%	0.45%	0.41%	0.40%	0.37%
De	Deference between average yield on loans and deposits		1.90%	1.91%	1.82%	1.80%	1.71%	1.71%	1.62%	1.61%	1.53%	1.51%	1.41%	1.40%	1.33%	1.32%

Contract Rate by Borrowers' Category

		08/3	08/9	09/3	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3
Lar	Large enterprises		1.25%	1.19%	0.99%	0.90%	0.83%	0.78%	0.75%	0.74%	0.68%	0.64%	0.58%	0.54%	0.51%	0.48%
Mic	-sized enterprises	1.67%	1.65%	1.45%	1.35%	1.30%	1.21%	1.16%	1.12%	1.12%	1.09%	1.17%	1.11%	1.06%	1.02%	0.97%
Small and medium-sized enterprises		2.36%	2.35%	2.14%	2.08%	2.03%	1.97%	1.90%	1.86%	1.81%	1.76%	1.70%	1.62%	1.56%	1.50%	1.43%
Со	nsumer loans	2.54%	2.58%	2.55%	2.33%	2.22%	2.12%	2.03%	1.96%	1.87%	1.80%	1.73%	1.68%	1.63%	1.58%	1.52%
	Housing loans	2.37%	2.41%	2.38%	2.17%	2.06%	1.97%	1.88%	1.81%	1.73%	1.66%	1.59%	1.54%	1.49%	1.44%	1.39%
	Others	7.82%	7.93%	8.05%	7.87%	7.81%	7.63%	7.66%	7.72%	7.63%	7.55%	7.32%	7.00%	6.60%	6.37%	6.08%
Public sector		1.35%	1.38%	1.70%	1.31%	1.30%	1.14%	1.16%	1.00%	1.09%	0.86%	0.95%	0.83%	0.94%	0.85%	0.88%

^{*}Internal management base (term-end's weighted average contract lending rate of each category.)

Working Assets and Liabilities

<u>Overall</u>

		FY11		FY12		FY13		FY14	FY11		FY12		FY13		FY14
			1H		1H		1H			1H		1H		1H	
Inte	erest-bearing assets	9,838.9	10,170.7	10,284.3	10,648.0	10,755.8	11,249.5	11,468.2	1.48%	1.40%	1.37%	1.31%	1.28%	1.24%	1.20%
	Loans and bills discounted	7,569.1	7,756.7	7,842.6	8,026.4	8,058.3	8,233.9	8,313.4	1.65%	1.56%	1.54%	1.44%	1.43%	1.35%	1.33%
	Securities	1,919.3	2,073.3	2,110.0	2,058.4	2,073.0	2,118.3	2,156.8	0.99%	0.97%	0.91%	1.10%	1.00%	1.25%	1.12%
Inte	rest-bearing liabilities	9,805.1	10,089.0	10,166.2	10,510.0	10,601.4	11,091.0	11,332.3	0.11%	0.10%	0.11%	0.10%	0.10%	0.09%	0.10%
	Deposits	9,159.5	9,323.9	9,357.5	9,742.5	9,787.6	10,151.0	10,239.2	0.06%	0.05%	0.05%	0.04%	0.04%	0.04%	0.04%
	Borrow ed money	235.5	244.3	288.1	228.5	248.1	292.8	298.5	0.43%	0.41%	0.35%	0.21%	0.20%	0.16%	0.16%

Domestic Operations

				Average	e balanc	e (¥Bil.)					Int	erest yie	eld		
		FY11		FY12		FY13		FY14	FY11		FY12		FY13		FY14
			1H		1H		1H			1H		1H		1H	
Inte	rest-bearing assets	9,563.3	9,862.9	9,926.4	10,214.9	10,261.1	10,639.3	10,773.5	1.45%	1.37%	1.34%	1.28%	1.24%	1.21%	1.16%
	Loans and bills discounted	7,458.6	7,620.1	7,687.0	7,844.8	7,856.1	7,974.1	8,020.1	1.66%	1.57%	1.55%	1.45%	1.44%	1.37%	1.35%
	Securities	1,679.9	1,830.4	1,846.3	1,762.9	1,752.1	1,742.3	1,738.9	0.84%	0.83%	0.73%	0.92%	0.77%	1.06%	0.90%
Inte	rest-bearing liabilities	9,530.8	9,781.5	9,814.6	10,075.9	10,107.3	10,481.0	10,637.9	0.08%	0.07%	0.07%	0.06%	0.05%	0.05%	0.05%
	Deposits	8,988.0	9,155.0	9,171.4	9,532.5	9,561.4	9,870.5	9,925.4	0.05%	0.04%	0.04%	0.04%	0.04%	0.03%	0.03%
	Borrow ed money	231.7	244.0	287.3	222.4	234.5	247.8	244.0	0.42%	0.41%	0.35%	0.20%	0.19%	0.13%	0.11%

Domestic Loans – Balance

(¥ Bil.)

															(# DII.)
		08/9	09/3	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3
Do	mestic loans	6,832.1	6,945.3	7,108.7	7,115.8	7,192.9	7,321.1	7,461.5	7,505.1	7,726.1	7,811.3	7,931.5	7,967.8	8,146.2	8,299.3
[arge enterprises	1,006.9	1,105.3	1,134.0	1,075.9	1,082.2	1,107.0	1,127.4	1,082.7	1,163.2	1,194.2	1,220.0	1,168.5	1,217.7	1,192.6
	Mid-sized enterprises	183.3	184.4	183.9	174.9	176.0	169.5	168.9	157.2	167.6	140.4	144.6	153.2	157.6	155.3
	Small and med-sized enterprises, etc.	5,241.7	5,400.9	5,481.3	5,585.0	5,645.5	5,762.9	5,854.6	5,977.2	6,038.5	6,162.9	6,233.0	6,362.4	6,499.1	6,707.0
	Small and med-sized enterprises*	2,955.4	3,023.8	3,026.0	3,034.4	3,048.6	3,119.3	3,179.1	3,226.6	3,238.7	3,289.9	3,327.7	3,383.8	3,465.7	3,583.9
	Comsumer loans	2,286.2	2,377.0	2,455.2	2,550.5	2,596.9	2,643.5	2,675.5	2,750.6	2,799.7	2,873.0	2,905.2	2,978.6	3,033.4	3,123.1
	Housing loans	2,174.6	2,267.5	2,347.7	2,444.9	2,494.9	2,545.6	2,580.8	2,658.6	2,709.1	2,782.2	2,812.3	2,881.7	2,932.3	3,016.3
F	Public sector	400.1	254.6	309.4	279.9	289.0	281.5	310.4	287.8	356.7	313.7	333.7	283.5	271.7	244.2

^{*}Including sole proprietors

	08/9	09/3	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3
omestic loans	6,832.1	6,945.3	7,108.7	7,115.8	7,192.9	7,321.1	7,461.5	7,505.1	7,726.1	7,811.3	7,931.5	7,967.8	8,146.2	8,299.3
Chiba Prefecture	5,248.7	5,381.1	5,434.4	5,457.8	5,507.8	5,554.0	5,630.1	5,672.9	5,781.2	5,806.5	5,847.6	5,877.0	5,971.3	6,067.8
Others	1,583.4	1,564.1	1,674.3	1,657.9	1,685.0	1,767.1	1,831.4	1,832.1	1,944.8	2,004.8	2,083.9	2,090.7	2,174.9	2,231.5

Best Bank 2020 3 years of value creation

Domestic Loans - Proportion

		08/9	09/3	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3
Domestic	c loans	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Large 6	enterprises	14.7%	15.9%	15.9%	15.1%	15.0%	15.1%	15.1%	14.4%	15.1%	15.3%	15.4%	14.7%	15.0%	14.4%
Mid-siz enterpi		2.7%	2.6%	2.6%	2.5%	2.5%	2.3%	2.3%	2.1%	2.2%	1.8%	1.8%	1.9%	1.9%	1.9%
1 1	nd med-sized ises, etc.	76.7%	77.8%	77.1%	78.5%	78.5%	78.7%	78.5%	79.7%	78.1%	78.9%	78.6%	79.9%	79.8%	80.8%
1 1 1	ll and med-sized rprises*	43.2%	43.6%	42.6%	42.7%	42.4%	42.6%	42.6%	43.0%	41.9%	42.1%	42.0%	42.5%	42.6%	43.2%
Com	nsumer loans	33.5%	34.2%	34.5%	35.8%	36.1%	36.1%	35.9%	36.7%	36.2%	36.8%	36.6%	37.4%	37.2%	37.6%
Ho	ousing loans	31.8%	32.6%	33.0%	34.4%	34.7%	34.8%	34.6%	35.4%	35.1%	35.6%	35.5%	36.2%	36.0%	36.3%
Public	sector	5.9%	3.7%	4.4%	3.9%	4.0%	3.9%	4.1%	3.8%	4.6%	4.0%	4.2%	3.5%	3.3%	2.9%

^{*}Including sole proprietors

	08/9	09/3	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3
omestic loans	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Chiba Prefecture	76.8%	77.5%	76.4%	76.7%	76.6%	75.9%	75.5%	75.6%	74.8%	74.3%	73.7%	73.8%	73.3%	73.1%
Others	23.2%	22.5%	23.6%	23.3%	23.4%	24.1%	24.5%	24.4%	25.2%	25.7%	26.3%	26.2%	26.7%	26.9%

Loan Breakdown by Industry

Best Bank 2020

3 years of value creation

Domestic Operations

(¥ Bil.)

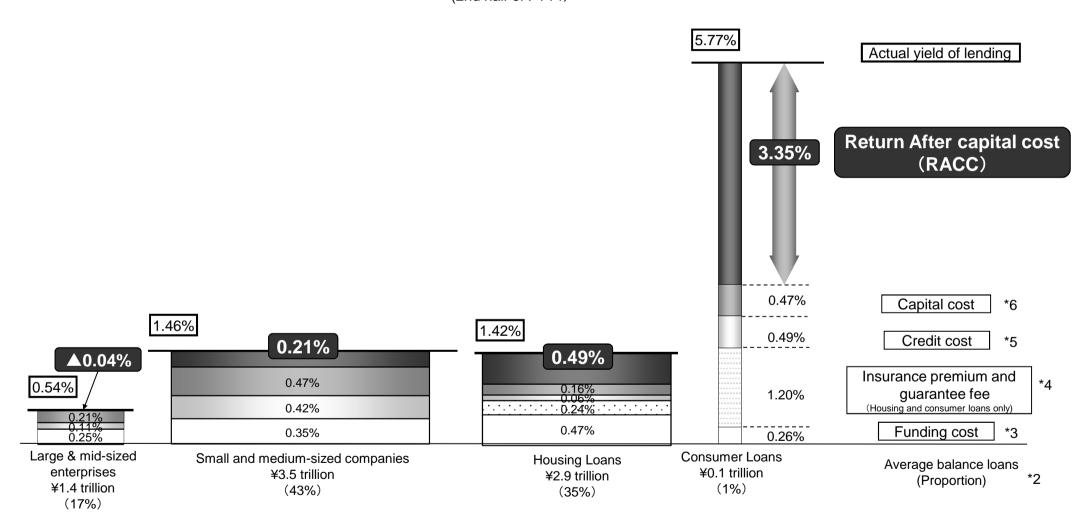
		12/0		12/2		12/0		1.1/2		14/0		1E/2	(+ Dii.)
		12/9		13/3	p	13/9	· · · · · · · · · · · · · · · · · · ·	14/3	p	14/9	1	15/3	p
			Proportion		Proportion		Proportion		Proportion		Proportion		Proportion
Mar	nufacturing	685.3	8.87%	693.6	8.88%	722.4	9.11%	675.3	8.48%	707.0	8.68%	676.0	8.15%
Agri	culture and Forestry	8.2	0.11%	8.8	0.11%	8.6	0.11%	8.7	0.11%	8.9	0.11%	9.3	0.11%
Fish	ery	0.9	0.01%	1.2	0.02%	0.7	0.01%	1.1	0.01%	1.1	0.01%	1.0	0.01%
Min	ng, quarrying and gravel	13.9	0.18%	15.1	0.19%	14.3	0.18%	8.3	0.11%	12.4	0.15%	9.4	0.12%
Con	struction	286.2	3.71%	286.1	3.66%	287.4	3.62%	292.6	3.67%	292.8	3.60%	297.8	3.59%
Elec	tricity, Gas, Heat Supply and Water	21.1	0.27%	21.5	0.28%	21.8	0.28%	22.4	0.28%	24.9	0.31%	32.4	0.39%
Infor	mation and Communications	54.6	0.71%	50.4	0.65%	43.4	0.55%	45.9	0.58%	35.0	0.43%	35.6	0.43%
Tran	sport and postal service	234.0	3.03%	235.1	3.01%	222.9	2.81%	224.6	2.82%	230.9	2.83%	232.1	2.80%
Who	lesale and retail trade	717.5	9.29%	681.9	8.73%	666.4	8.40%	672.2	8.44%	694.0	8.52%	716.3	8.63%
Fina	nce and Insurance	326.0	4.22%	371.5	4.76%	414.3	5.22%	409.6	5.14%	402.3	4.94%	401.8	4.84%
Rea	Estate and leasing	1,803.7	23.35%	1,835.6	23.50%	1,859.3	23.44%	1,907.9	23.95%	1,986.0	24.38%	2,076.7	25.02%
F	Real Estate	1,612.4	20.87%	1,650.1	21.13%	1,673.3	21.10%	1,719.7	21.58%	1,785.3	21.92%	1,865.4	22.48%
000	Real estate rental and management	1,389.0	17.98%	1,434.3	18.36%	1,453.2	18.32%	1,496.4	18.78%	1,556.9	19.11%	1,635.9	19.71%
000000000000000000000000000000000000000	Real estate trading, etc.	223.3	2.89%	215.8	2.77%	220.1	2.78%	223.2	2.80%	228.3	2.81%	229.5	2.77%
I	easing	191.3	2.48%	185.5	2.37%	185.9	2.34%	188.2	2.37%	200.7	2.46%	211.2	2.54%
Med	lical, welfare and other services	483.8	6.26%	482.1	6.17%	480.8	6.06%	476.0	5.97%	481.0	5.91%	476.3	5.74%
Gov	ernment, local public sector	279.1	3.61%	243.4	3.12%	271.8	3.43%	234.3	2.94%	233.6	2.87%	210.2	2.53%
Othe	ers (mainly consumer loans)	2,811.1	36.38%	2,884.3	36.92%	2,916.8	36.78%	2,988.2	37.50%	3,035.4	37.26%	3,123.7	37.64%
Tota		7,726.1	100.00%	7,811.3	100.00%	7,931.5	100.00%	7,967.8	100.00%	8,146.2	100.00%	8,299.3	100.00%

Details of Loans to the Real Estate Industry

(¥ Bil.)

	12/9		13/3		13/9		14/3		14/9		15/3	
		Proportion										
Real Estate Rental and Management	1,389.0	86.14%	1,434.3	86.92%	1,453.2	86.84%	1,496.4	87.02%	1,556.9	87.21%	1,635.9	87.70%
Apartment and condominium rentals	1,099.7	68.20%	1,148.6	69.61%	1,168.3	69.82%	1,212.0	70.48%	1,262.5	70.72%	1,329.8	71.29%
Office and Commercial rentals	212.4	13.17%	220.5	13.37%	225.2	13.46%	217.1	12.63%	220.0	12.33%	223.6	11.99%
Land rental and Real estate management, etc	76.9	4.77%	65.0	3.94%	59.5	3.56%	67.2	3.91%	74.3	4.16%	82.3	4.42%
Real Estate Trading, etc	223.3	13.86%	215.8	13.08%	220.1	13.16%	223.2	12.98%	228.3	12.79%	229.5	12.30%
Home construction and development	137.4	8.53%	134.9	8.18%	145.1	8.67%	147.1	8.56%	154.3	8.64%	155.2	8.32%
Real estate brokerage and Land trading, etc	43.2	2.68%	44.5	2.70%	42.9	2.57%	43.3	2.52%	48.3	2.71%	49.2	2.64%
Public corporations	42.6	2.65%	36.3	2.20%	32.0	1.92%	32.7	1.90%	25.6	1.44%	25.0	1.34%
Total	1,612.4	100.00%	1,650.1	100.00%	1,673.3	100.00%	1,719.7	100.00%	1,785.3	100.00%	1,865.4	100.00%

Return After Capital Cost*1 (2nd half of FY14)



^{*1.}Before deducting operating costs

^{*2.} Average balance: Segmented by Internal management base. Housing loans are before securitization and consumer loans do not include credit cards. *3. Funding cost: Internal transfer rate × Average balance

^{*4.}Insurance premium and guarantee fee: Actual expenditure. Only guarantee fees for external guarantee companies are included.

^{*5.}Credit cost: Internally used notional allowance. (EL=PD × LGD × balance)

^{*6.}Capital cost : Unexpected loss as of 14/3 (UL:BaselⅢ base) × 5.1%(Capital Cost) ÷ (1-tax rate)

Domestic Deposits - Balance

Best Bank 2020

3 years of value creation

															(¥ Bil.)
		08/9	09/3	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3
Dome	stic deposits	8,293.8	8,405.7	8,519.4	8,663.4	8,660.1	9,023.7	9,016.2	9,275.5	9,216.1	9,537.2	9,627.5	9,952.9	9,927.7	10,407.1
F	Personal	6,489.4	6,594.0	6,693.8	6,762.2	6,846.5	6,999.2	7,107.9	7,182.9	7,272.4	7,401.9	7,536.5	7,650.9	7,777.5	7,919.8
(Corporate (incl. quasi-sovereign)	1,475.1	1,429.1	1,447.3	1,412.0	1,473.1	1,447.9	1,525.0	1,513.8	1,577.7	1,573.9	1,663.4	1,683.9	1,739.7	1,773.3
Ī	National & local government	292.4	304.6	350.0	446.9	310.0	533.6	348.7	531.3	331.7	515.8	389.3	565.0	369.8	652.2
Ī	inancial institutions (incl. BOJ)	36.7	77.8	28.1	42.1	30.4	42.8	34.4	47.4	34.2	45.5	38.3	53.0	40.6	61.6
Liqu	uid deposits	4,954.0	5,057.4	5,056.2	5,263.9	5,226.1	5,583.0	5,541.1	5,858.3	5,772.5	6,108.8	6,144.7	6,519.1	6,453.1	6,970.5
	Current	169.4	177.8	162.9	176.2	168.3	175.1	165.6	191.3	198.4	194.0	187.2	193.6	189.7	206.9
	Savings	4,414.8	4,494.3	4,559.3	4,748.6	4,733.5	5,077.2	5,047.2	5,353.7	5,272.1	5,584.2	5,610.0	5,969.8	5,918.2	6,394.1
	Personal	3,593.5	3,645.2	3,676.1	3,754.8	3,804.5	3,950.4	4,044.3	4,172.5	4,253.6	4,384.0	4,505.0	4,641.4	4,752.6	4,914.0
	Current	3.1	2.9	2.7	2.9	3.0	2.4	2.3	2.6	2.5	2.5	2.4	2.3	2.2	2.3
	Savings	3,324.0	3,381.9	3,418.8	3,501.5	3,555.4	3,703.1	3,797.3	3,926.8	4,009.7	4,140.3	4,259.9	4,397.7	4,509.3	4,668.2
	Corporate (incl. quasi-sovereign)	1,090.1	1,054.4	1,083.0	1,049.4	1,112.7	1,080.8	1,144.6	1,124.8	1,193.0	1,188.6	1,270.3	1,281.7	1,336.7	1,364.2
	Current	159.2	169.0	153.7	166.8	160.0	166.5	158.5	183.4	189.2	186.6	179.5	185.2	180.7	198.6
	Savings	853.2	834.1	874.1	835.4	901.2	866.5	932.4	918.8	966.0	979.0	1,015.1	1,038.5	1,080.8	1,110.4
	National & local government	237.8	282.5	271.7	420.3	281.5	512.3	322.3	518.5	296.7	495.9	336.4	548.4	328.5	636.1
	Current	0.4	0.7	1.3	1.5	1.1	1.4	0.5	0.4	0.5	0.5	0.4	0.7	0.6	0.8
	Savings	229.3	269.7	258.6	404.2	266.9	497.3	309.5	500.4	287.1	457.1	326.8	525.9	319.8	607.3
	inancial institutions (incl. BOJ)	32.4	75.2	25.3	39.3	27.3	39.4	29.7	42.3	29.0	40.2	32.9	47.5	35.1	56.0
	Current	6.5	5.0	4.9	4.9	4.1	4.7	4.2	4.8	6.1	4.2	4.8	5.3	6.0	5.0
	Savings	8.1	8.5	7.6	7.3	9.8	10.1	7.8	7.6	9.2	7.6	8.0	7.6	8.1	8.1
Tim	ne deposits	3,286.2	3,284.4	3,397.2	3,330.5	3,359.7	3,367.4	3,400.8	3,343.9	3,374.4	3,356.3	3,416.4	3,375.9	3,421.1	3,387.4
	Personal	2,851.1	2,894.6	2,961.6	2,948.4	2,979.6	2,986.5	3,002.1	2,950.0	2,962.2	2,959.0	2,979.1	2,961.5	2,981.3	2,966.9
	Corporate (incl. quasi-sovereign)	376.2	365.0	354.5	352.5	348.4	356.2	367.6	376.1	372.0	372.1	379.0	392.2	393.0	398.7
	National & local government	54.6	22.1	78.3	26.6	28.5	21.2	26.4	12.8	35.0	19.8	52.9	16.6	41.2	16.1
Ī	inancial institutions (incl. BOJ)	4.2	2.5	2.8	2.8	3.1	3.4	4.7	5.0	5.1	5.2	5.3	5.4	5.4	5.6
For	eign-currency deposits	53.1	63.4	65.6	68.5	74.1	73.1	74.1	73.1	69.1	71.9	66.2	57.7	53.2	48.8
	Personal	44.7	54.1	56.1	58.8	62.3	62.2	61.4	60.2	56.5	58.8	52.2	47.7	43.3	38.7
	Corporate (incl. quasi-sovereign)	8.3	9.3	9.4	9.7	11.8	10.8	12.7	12.8	12.5	13.0	13.9	9.9	9.8	10.1
	National & local government	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
F	inancial institutions (incl. BOJ)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
															(¥ Bil.)
		08/9	09/3	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3
Dome	stic deposits	8,293.8	8,405.7	8,519.4	8,663.4	8,660.1	9,023.7	9,016.2	9,275.5	9,216.1	9,537.2	9,627.5	9,952.9	9,927.7	10,407.1

8,402.5

260.8

8,405.8

254.2

8,755.8

267.8

8,738.1

278.1

8,980.7

294.7

8,912.6

303.5

9,218.7

318.5

9,292.0

335.5

9,615.7

337.2

8,054.3

239.4

8,113.7

291.9

8,225.3

294.1

Chiba Prefecture

Others

9,581.9 10,049.0

345.7

Domestic Deposits - Proportion

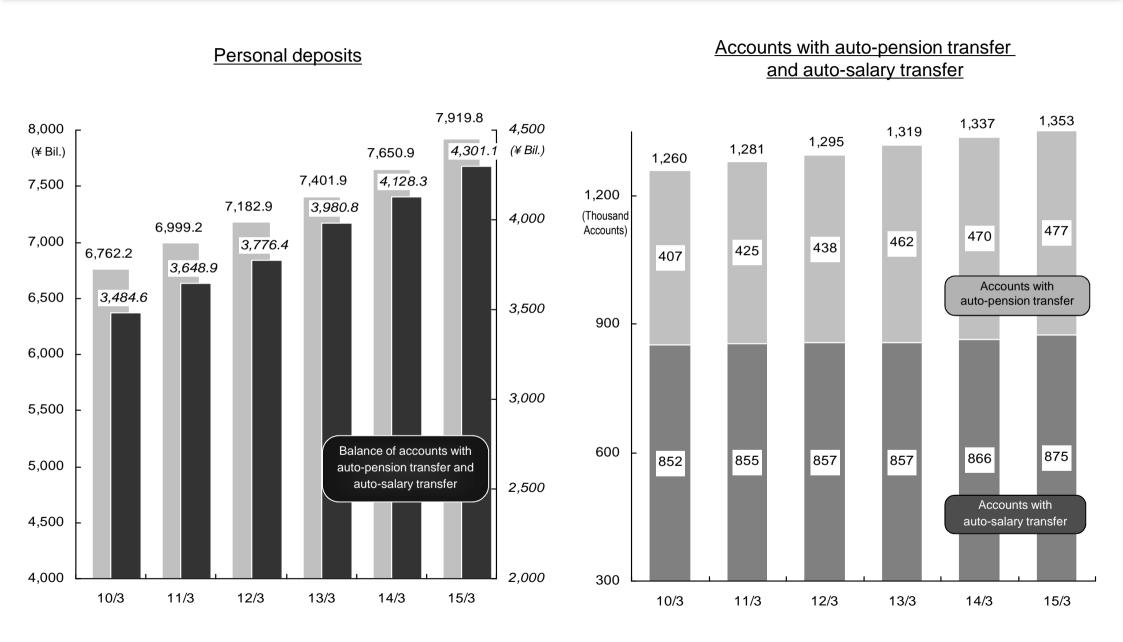
Best Bank 2020

3 years of value creation

		08/9	09/3	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3
Domestic d	'	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Person	nal	78.3%	78.5%	78.6%	78.0%	79.1%	77.6%	78.8%	77.5%	78.9%	77.6%	78.3%	76.9%	78.4%	76.1%
Corpor	rate (incl. quasi-sovereign)	17.8%	17.0%	17.0%	16.3%	17.0%	16.0%	16.9%	16.3%	17.1%	16.5%	17.3%	16.9%	17.5%	17.0%
Nationa	al & local government	3.5%	3.6%	4.1%	5.2%	3.6%	5.9%	3.9%	5.7%	3.6%	5.4%	4.0%	5.7%	3.7%	6.3%
Financ	cial institutions (incl. BOJ)	0.4%	0.9%	0.3%	0.5%	0.3%	0.5%	0.4%	0.5%	0.4%	0.5%	0.4%	0.5%	0.4%	0.6%
Liquid de	eposits	59.7%	60.1%	59.3%	60.8%	60.3%	61.9%	61.5%	63.2%	62.6%	64.1%	63.8%	65.5%	65.0%	67.0%
Curr	rent	2.0%	2.1%	1.9%	2.0%	1.9%	1.9%	1.8%	2.1%	2.2%	2.0%	1.9%	1.9%	1.9%	2.0%
Savii	ngs	53.2%	53.5%	53.5%	54.8%	54.7%	56.3%	56.0%	57.7%	57.2%	58.6%	58.3%	60.0%	59.6%	61.4%
Person	nal	43.3%	43.4%	43.1%	43.3%	43.9%	43.8%	44.9%	45.0%	46.2%	46.0%	46.8%	46.6%	47.9%	47.2%
Curr	ent	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Savi	ngs	40.1%	40.2%	40.1%	40.4%	41.1%	41.0%	42.1%	42.3%	43.5%	43.4%	44.2%	44.2%	45.4%	44.9%
Corpor	rate (incl. quasi-sovereign)	13.1%	12.5%	12.7%	12.1%	12.8%	12.0%	12.7%	12.1%	12.9%	12.5%	13.2%	12.9%	13.5%	13.1%
Curr	rent	1.9%	2.0%	1.8%	1.9%	1.8%	1.8%	1.8%	2.0%	2.1%	2.0%	1.9%	1.9%	1.8%	1.9%
Savi	ngs	10.3%	9.9%	10.3%	9.6%	10.4%	9.6%	10.3%	9.9%	10.5%	10.3%	10.5%	10.4%	10.9%	10.7%
Nation	al & local government	2.9%	3.3%	3.2%	4.9%	3.3%	5.7%	3.6%	5.6%	3.2%	5.2%	3.5%	5.5%	3.3%	6.1%
Curr	rent	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Savi	ngs	2.8%	3.2%	3.0%	4.7%	3.1%	5.5%	3.4%	5.4%	3.1%	4.8%	3.4%	5.3%	3.2%	5.8%
Financ	cial institutions (incl. BOJ)	0.4%	0.9%	0.3%	0.5%	0.3%	0.4%	0.3%	0.5%	0.3%	0.4%	0.3%	0.5%	0.3%	0.5%
Curr	rent	0.1%	0.1%	0.1%	0.1%	0.0%	0.1%	0.0%	0.1%	0.1%	0.0%	0.1%	0.0%	0.1%	0.0%
Savi	ngs	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
Time dep	•	39.6%	39.1%	39.9%	38.4%	38.8%	37.3%	37.7%	36.0%	36.6%	35.2%	35.5%	33.9%	34.5%	32.5%
Person		34.4%	34.4%	34.8%	34.0%	34.4%	33.1%	33.3%	31.8%	32.1%	31.0%	30.9%	29.8%	30.0%	28.5%
Corpor	rate (incl. quasi-sovereign)	4.5%	4.4%	4.2%	4.1%	4.0%	3.9%	4.1%	4.1%	4.0%	3.9%	3.9%	3.9%	4.0%	3.8%
	al & local government	0.7%	0.3%	0.9%	0.3%	0.3%	0.3%	0.3%	0.1%	0.4%	0.2%	0.6%	0.2%	0.4%	0.2%
	cial institutions (incl. BOJ)	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.1%	0.1%	0.1%	0.0%	0.1%	0.0%
	currency deposits	0.7%	0.8%	0.8%	0.8%	0.9%	0.8%	0.8%	0.8%	0.8%	0.7%	0.7%	0.6%	0.5%	0.5%
Person	· '	0.6%	0.7%	0.7%	0.7%	0.7%	0.7%	0.7%	0.7%	0.6%	0.6%	0.5%	0.5%	0.4%	0.4%
Corpor	rate (incl. quasi-sovereign)	0.1%	0.1%	0.1%	0.1%	0.2%	0.1%	0.1%	0.1%	0.2%	0.1%	0.2%	0.1%	0.1%	0.1%
Nationa	al & local government	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Financ	cial institutions (incl. BOJ)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

		08/9	09/3	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3
Γ	omestic deposits	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Chiba Prefecture	97.1%	96.5%	96.5%	97.0%	97.1%	97.0%	96.9%	96.8%	96.7%	96.7%	96.5%	96.6%	96.5%	96.6%
	Others	2.9%	3.5%	3.5%	3.0%	2.9%	3.0%	3.1%	3.2%	3.3%	3.3%	3.5%	3.4%	3.5%	3.4%

Expansion of Personal Deposits



Financial Products

Best Bank 2020 3 years of value creation

															(¥ Bil.)
		08/9	09/3	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3
Inve	estment trusts	534.6	413.5	480.8	505.7	468.4	461.9	399.6	389.6	348.8	365.0	348.3	355.0	365.5	379.4
	Bond funds	13.5	9.5	9.1	8.3	7.9	7.4	7.2	6.6	6.3	6.0	5.8	5.6	6.2	6.2
	Stock funds	521.0	403.9	471.6	497.4	460.4	454.5	392.3	383.0	342.4	358.9	342.4	349.3	359.2	373.1
F	Personal Investors	524.2	405.1	471.7	496.2	460.2	454.2	392.2	382.5	340.5	356.5	340.9	347.7	358.6	372.7
	Bond funds	12.0	8.1	7.7	7.1	6.7	6.3	6.0	5.5	5.3	5.0	4.8	4.7	4.7	5.0
	Stock funds	512.2	396.9	463.9	489.0	453.4	447.9	386.1	376.9	335.1	351.4	336.0	343.0	353.9	367.6
															(¥ Bil.)
		08/9	09/3	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3
For	eign-currency deposits	53.1	63.4	65.6	68.5	74.1	73.1	74.1	73.1	69.1	71.9	66.2	57.7	53.2	48.8
[F	Personal	44.7	54.1	56.1	58.8	62.3	62.2	61.4	60.2	56.5	58.8	52.2	47.7	43.3	38.7
С	Corporate (incl. quasi-sovereign)	8.3	9.3	9.4	9.7	11.8	10.8	12.7	12.8	12.5	13.0	13.9	9.9	9.8	10.1
															(¥ Bil.)
		08/9	09/3	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3
Per	sonal annuities*	498.3	529.8	578.6	653.6	729.9	786.7	855.8	981.7	1,082.1	1,153.8	1,217.1	1,265.8	1,330.5	1,380.3
	/ariable	296.1	324.8	362.0	375.6	389.6	392.8	395.8	399.1	403.4	411.0	420.7	426.8	438.0	448.5
F	Fix ed	195.3	196.9	205.6	219.8	223.5	231.7	240.3	327.7	391.9	433.3	459.3	474.1	497.9	514.8
V	Whole Life Insurance	6.8	8.0	10.9	58.1	116.6	162.1	219.7	254.8	286.6	309.5	337.0	364.7	394.5	416.9
*Ac	cumulation from October 200	2.										_			(¥ Bil.)
		08/9	09/3	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3
Pub	lic bonds	224.5	218.1	227.0	225.3	232.6	221.9	226.5	216.0	220.5	203.7	205.1	186.3	181.5	164.5
F	Personal	188.4	193.4	198.9	202.4	200.9	196.6	193.6	187.4	174.6	168.6	159.3	146.9	136.3	120.3

Self-Assessment Results (Non-consolidated)

(¥ Bil.)

															(+)
		08/9	09/3	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3
Assets F	Requiring Caution or worse	1,222.2	1,254.6	1,339.7	1,373.5	1,392.7	1,396.0	1,453.2	1,470.9	1,476.3	1,468.7	1,508.7	1,503.5	1,413.5	1,384.6
As	sets Requiring Caution	1,126.8	1,157.4	1,240.8	1,284.0	1,307.2	1,308.6	1,364.4	1,369.0	1,366.6	1,351.6	1,393.5	1,388.3	1,302.7	1,277.8
	Other Assets Requiring Caution	1,004.9	1,088.8	1,162.1	1,216.2	1,240.1	1,239.3	1,296.1	1,297.2	1,289.8	1,270.8	1,319.4	1,320.6	1,238.9	1,213.1
	Substandard Assets	121.8	68.6	78.6	67.7	67.0	69.2	68.3	71.7	76.8	80.7	74.1	67.7	63.7	64.6
Ро	tentially Bankrupt Assets	60.0	61.2	65.6	60.6	62.5	68.1	68.3	78.3	87.2	96.9	94.8	94.4	90.8	86.8
	nkrupt and Effectively nkrupt Assets	35.3	35.9	33.3	28.9	22.9	19.2	20.4	23.5	22.4	20.1	20.3	20.6	19.8	20.0
Norm	nal Assets*	5,829.4	5,903.4	5,955.5	5,906.5	5,965.2	6,098.9	6,173.6	6,229.5	6,442.9	6,554.8	6,626.1	6,678.9	6,950.2	7,178.7
Total		7,051.6	7,158.1	7,295.3	7,280.1	7,357.9	7,494.9	7,626.9	7,700.5	7,919.2	8,023.6	8,134.8	8,182.5	8,363.7	8,563.4

^{*}Including loans with no debtor classification.

<u>Disclosed Claims under the Financial Reconstruction Law (Non-consolidated)</u>

(¥ Bil.)

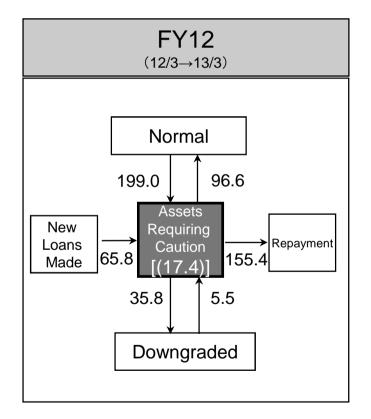
		08/9	09/3	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3
	closed Claims under the Financial construction Law	193.0	152.2	158.0	143.1	140.5	145.8	145.7	160.1	171.3	183.4	174.4	169.4	163.6	160.0
	Bankrupt and Substantially Bankrupt Claims	35.3	35.9	33.3	28.9	22.9	19.2	20.4	23.5	22.4	20.1	20.3	20.6	19.8	20.0
	Doubtful Claims	60.0	61.2	65.6	60.6	62.5	68.1	68.3	78.3	87.2	96.9	94.8	94.4	90.8	86.8
	Substandard Claims	97.6	55.0	59.1	53.5	55.0	58.4	56.9	58.2	61.7	66.3	59.2	54.2	52.8	53.1
Ν	ormal Claims	6,858.6	7,005.8	7,137.2	7,137.0	7,217.3	7,349.0	7,481.1	7,540.3	7,747.8	7,840.1	7,960.3	8,013.1	8,200.1	8,403.3
To	otal	7,051.6	7,158.1	7,295.3	7,280.1	7,357.9	7,494.9	7,626.9	7,700.5	7,919.2	8,023.6	8,134.8	8,182.5	8,363.7	8,563.4
Pr	oportion to total claims	2.73%	2.12%	2.16%	1.96%	1.91%	1.94%	1.91%	2.08%	2.16%	2.28%	2.14%	2.07%	1.95%	1.86%

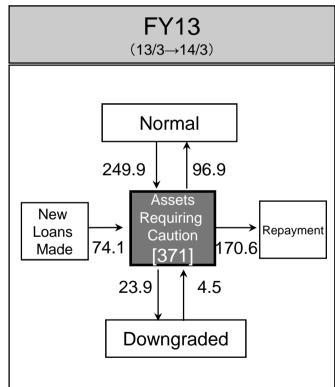
Factors for Fluctuations in Assets Requiring Caution

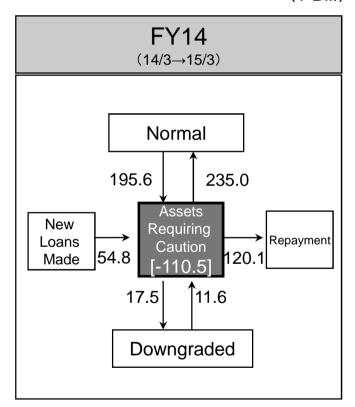
Analysis of yearly net change of Assets Requiring Caution

(including Substandard loans)

(¥ Bil.)



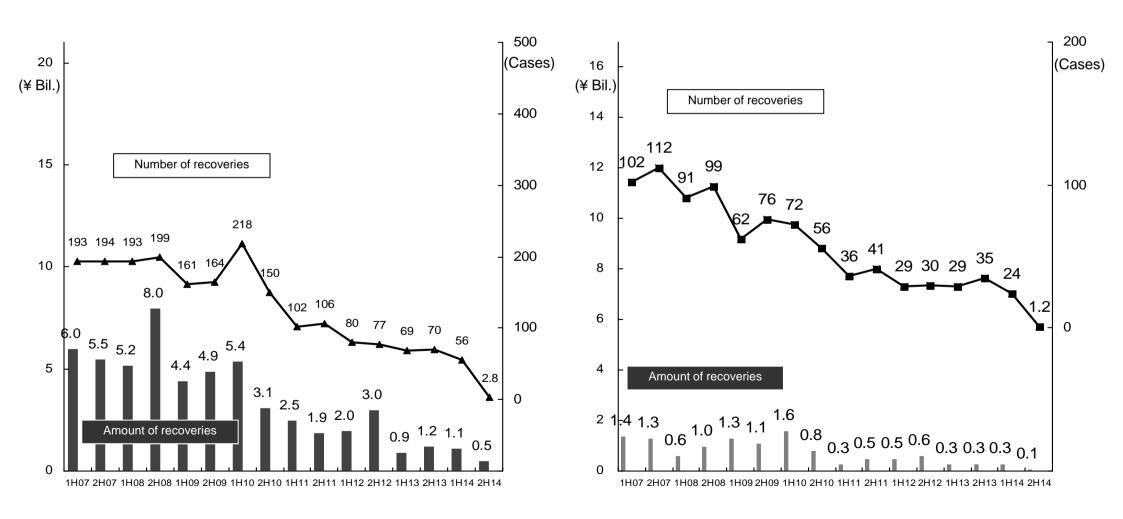




Recoveries through Sales

Recoveries through Auctions

(Included in the left-hand chart)



Capital Ratio

Best Bank 2020 3 years of value creation

Basel I
Non-Consolidated

110	in-Consolidated				
		11/3	11/9	12/3	12/9
Ca	pital ratio	12.76%	13.51%	13.63%	13.86%
	Tier 1 capital ratio	11.46%	12.22%	12.33%	12.51%
Са	pital (¥Bil.)	619.9	619.9	643.9	655.9
	Tier 1 capital	557.1	560.9	582.7	591.6
Ris	sk weighted assets (¥Bil.)	4,858.3	4,587.4	4,723.9	4,729.1
	Credit risk	4,473.0	4,213.4	4,355.8	4,299.1
	Market risk	85.2	80.1	78.8	88.3
	Operational risk	300.1	293.7	289.2	284.4

Consolidated

	Tioonaatoa				
		11/3	11/9	12/3	12/9
Ca	pital ratio	13.37%	14.13%	14.35%	14.40%
	Tier 1 capital ratio	12.05%	12.81%	12.99%	13.00%
Ca	pital (¥Bil.)	665.2	667.3	686.8	701.4
	Tier 1 capital	599.4	604.9	621.6	633.4
Ris	sk weighted assets (¥Bil.)	4,972.4	4,721.2	4,785.3	4,869.5
	Credit risk	4,566.3	4,264.7	4,396.2	4,333.4
	Market risk	85.6	80.2	78.9	89.3
	Operational risk	320.5	314.3	310.0	305.2

Basel <u>II</u>

	Conso	

140	ni-consolidated					
		13/3	13/9	14/3	14/9	15/3
То	tal capital ratio	13.21%	13.72%	13.04%	13.41%	13.84%
	Tier1 capital ratio	12.24%	12.64%	12.35%	12.10%	12.44%
	Common equity Tier1 ratio	12.24%	12.64%	12.35%	12.10%	12.44%
То	tal capital (¥Bil.)	649.6	676.9	668.4	715.3	759.6
	Tier1 capital	602.3	623.8	633.0	645.3	682.7
	Common equity Tier1 capital	602.3	623.8	633.0	645.3	682.7
Ri	sk Weighted assets(¥Bil.)	4,917.9	4,932.7	5,123.0	5,332.6	5,486.4
	Credit risk	4,571.8	4,531.4	4,775.3	4,932.1	5,142.6
	Market risk	66.0	63.0	71.8	65.7	69.1
	Operational risk	279.9	278.1	275.8	276.1	274.6

Consolidated

		13/3	13/9	14/3	14/9	15/3
То	tal capital ratio	14.05%	14.27%	13.69%	13.92%	14.66%
	Tier1 capital ratio	12.90%	13.03%	12.85%	12.51%	13.17%
	Common equity Tier1 ratio	12.90%	13.03%	12.85%	12.51%	13.17%
То	tal capital (¥Bil.)	702.4	733.7	724.8	775.5	824.1
	Tier1 capital	645.2	670.0	680.4	696.8	740.0
	Common eqity Tier1 capital	645.2	670.0	680.4	696.8	740.0
Ri	sk weighted assets(¥Bil.)	4,999.8	5,142.1	5,292.3	5,567.9	5,618.1
	Credit risk	4,616.4	4,577.1	4,830.6	4,984.7	5,209.0
	Market risk	66.6	63.6	73.8	66.7	69.2
	Operational risk	301.2	299.7	297.9	297.8	297.3

Risk Capital Allocation

Risk Capital Allocation

Capital for allocation	Capped with "Core Capital" (Common equity Tier1 capital excluding tax effect, etc.)
Integrated risk capital	Confidence interval 99.9% Holding period 1year
C redit risk	UL + Changes in EL + Direct write offs
Credit ilsk	+ Losses on sales of claims
Maket risk	VaR + Changes in unrealized gains + gain/loss on sales
Opreational risk	The standardized approach on Basel

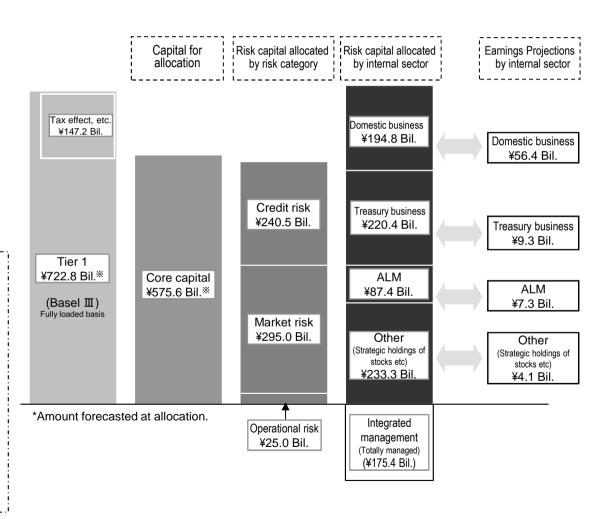
Outlier Standard (15/3)

✓ Confirmed [Interest rate risks in banking business < 20% of capital]

Interest rate risks in banking business	1	¥19.2 Bil.
Tier 1 + Tier 2	2	¥759.6 Bil.
Outlier ratio	1/2	2.5%

*Interest rate shock: 99 percentile

Risk capital allocation for the first half of FY15



Financial Information of Chibagin Securities

1.Profits and Losses

		FY07		FY08		FY09		FY10		FY11		FY12		FY13		FY14
	(¥I	Иil.)	1H													
Operatin	Operating revenue		1,636	2,950	1,783	3,406	1,623	3,333	1,515	2,974	1,578	4,041	3,146	5,899	2,729	6,003
	Commissions received	3,775	1,359	2,422	1,467	2,775	1,275	2,713	1,221	2,308	988	2,854	2,448	4,470	1,926	4,180
	Stocks	2,382	918	1,678	1,027	1,762	666	1,471	498	1,039	454	1,365	1,427	2,555	894	2,025
	Bonds	24	6	10	7	15	26	34	15	20	3	7	3	6	8	11
	Beneficiary certification	ates 1,345	418	698	424	979	575	1,191	699	1,231	522	1,466	1,010	1,893	1,019	2,135
	Net gain on trading	525	168	311	235	470	267	476	231	545	530	1,070	618	1,258	709	1,636
	Stocks	480	135	199	88	149	4	25	30	88	55	123	117	193	47	90
	Bonds	39	33	107	144	315	260	444	199	452	472	941	502	1,056	643	1,528
	Financial revenue	315	108	216	81	161	80	143	62	120	60	116	78	170	93	185
Financia	al expenses (-)	59	22	60	27	44	9	26	10	21	19	32	3	9	9	22
Net oper	rating revenue	4,556	1,613	2,889	1,756	3,362	1,613	3,307	1,505	2,952	1,558	4,009	3,142	5,889	2,719	5,980
Expense	es (-)	4,018	1,796	3,468	1,647	3,230	1,616	3,254	1,605	3,176	1,585	3,399	1,977	3,970	1,983	4,201
	Related to trading (-)	669	311	628	311	605	311	599	281	571	324	698	417	855	462	997
	Personal expenses (-)	2,238	996	1,882	896	1,742	893	1,785	901	1,772	860	1,824	1,074	2,158	1,055	2,210
Operatin	ng profit	538	(183)	(579)	108	131	(3)	52	(100)	(224)	(26)	610	1,164	1,919	736	1,778
Ordinary	y profit	629	(110)	(493)	141	175	28	56	(46)	(155)	8	639	1,204	2,000	814	1,900
Net inco	me	446	54	(450)	225	252	(13)	28	(55)	(346)	334	826	714	1,225	572	1,259

2.Sales amount of stocks (excluding futures trading)

	FY07		FY08		FY09		FY10		FY11		FY12		FY13		FY14
(¥Mi	.)	1H		1H		1H		1H		1H		1H		1H	
(Principal trading)	3,260,467	1,210,242	1,711,152	577,325	918,810	151,433	257,048	83,992	162,014	49,133	109,011	93,508	185,723	96,984	160,088
(Agency transactions)	340,768	128,566	227,427	128,820	224,145	85,192	194,677	63,880	139,885	55,993	180,277	187,108	343,942	122,911	282,195
Total	3,601,236	1,338,808	1,938,579	706,146	1,142,956	236,626	451,726	147,872	301,900	105,126	289,289	280,616	529,665	219,896	442,284

CSR Policy

The Chiba Bank is actively promoting corporate social responsibility for sustainable regional growth.

Progress in customer satisfaction

Compliance

Strengthening financial intermediation functions

(Main business)
Offering smooth and expeditious financing for the region through products and services that closely fit the region and through financial facilitation.

Contributing to the local community

(social contribution activities)
Working to contribute to "people," "the
environment" and "business" under our
policy of "nurturing the future."

Improving the development of human resources

Having all group employees work in unison to acquire the expertise and skills to be able to respond accurately to customer needs.

Nurturing the Future of "People"

- Subsidy-providing ceremony of 5th "Chibagin Heartful Welfare Fund" (14/8)
- 49th "Himawari Concert" (14/11)
- 9th "Economic Quiz Contest in Chiba" (14/12)
- Action plan for supporting the development of the next generation (15/3)
- Offering for subsidy of 6th "Chibagin Heartful Welfare Fund" (15/4)
- 5th "Chibagin Storytellers Theatre" (15/4)

Recent Social Contribution activities

Nurturing the Future of "the Environment"

- 5th "Chibagin Energy Saving and ECO Seminar" (14/8)
- Introducing Fuel Cell Vehicle
- Sold "Green Bond" (India Rupee-denominated) arranged by World Bank at Chibagin Securities (15/2)
- Face-to-face consultation events for manufacturing and energy-saving equipment implementation subsidies (15/4)
- Increasing the number of environment-friendly branches with roof greenery and solar power systems

Nurturing the Future of "Business"

- "Chibagin Medical/Nursing Seminar" (15/1)
- "Overseas Business Seminar" (15/1)
- "Shanghai Business Exchange Meeting 2015" (15/1)
- Prize-giving ceremony of 3rd "Chibagin Business Idea Contest for Students" (15/2)
- "2015 Shanghai Business Seminar" (15/1)
- "Chibagin Subsidy Utilization Seminar" (15/3)
- Offering for "Chibagin Subsidy Scheme for Technology Research and Development" (15/4)

3 years of value creation

Chiba Bank's Branch Network (Domestic)



Number of Outlets in Chiba Prefecture

Name of Bank	15/3	
Chiba Bank	160	
Chiba Kogyo Bank	71	
Keiyo Bank	118	
Bank of Tokyo-Mitsubishi UFJ	26	
Mizuho Bank	25	
Sumitomo Mitsui Banking Corporation	22	
Resona Bank	12	

Total number of Chiba Bank outlets

			15/3末	Change	
			13/3/	from 05/3	
Outlets		lets	182	+20	
	D	omestic	179	+20	
		Chiba Pref.	160	+10	
		Others	19	+10	
	O	verseas	3	0	
Money exchange counters			3	+1	
Representative offices			3	+2	

Composition of Shareholders

Best Bank 2020
3 years of value creation

Composition of Shareholders

Number of Units (1 unit = 1000 shares)

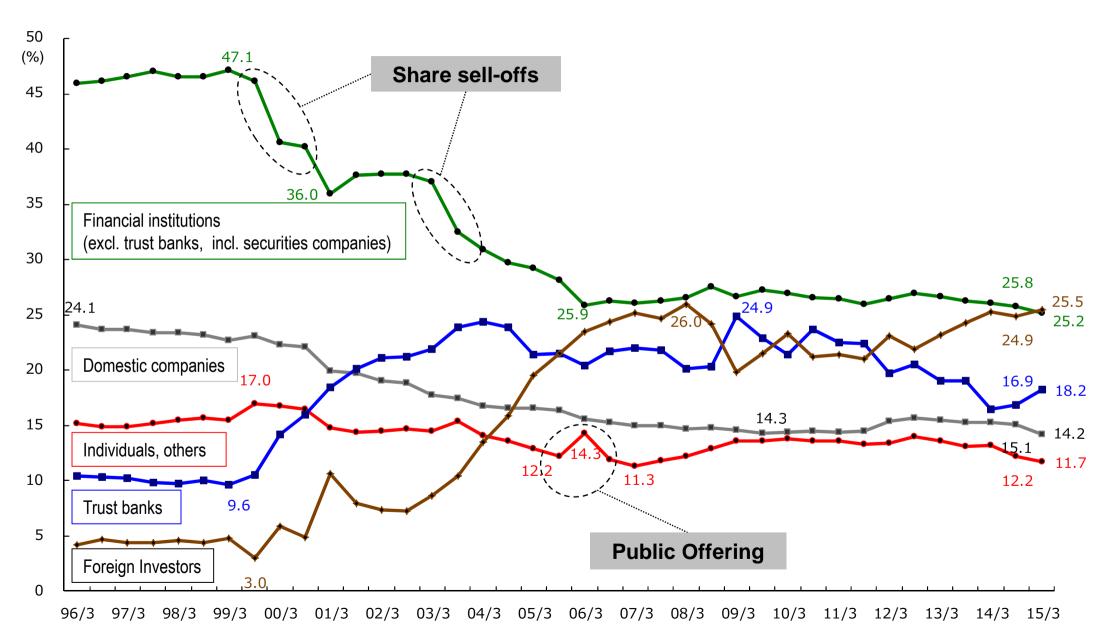
	14/3		14/9		15/3		
		(Proportion)		(Proportion)		(Proportion)	
National and local governments	9	0.00%	9	0.00%	9	0.00%	
Financial institutions	352,066	40.42%	353,656	40.59%	363,099	41.67%	
Trust banks	144,232	16.56%	147,953	16.98%	159,174	18.27%	
Securities companies	19,860	2.28%	19,383	2.23%	16,488	1.89%	
Other companies	133,543	15.33%	131,503	15.10%	123,690	14.20%	
Foreign investors	220,549	25.32%	217,156	24.93%	222,802	25.57%	
Individuals and others	115,603	13.27%	106,746	12.25%	102,423	11.76%	
Treasury Stock, etc.	29,449	3.38%	42,692	4.90%	42,738	4.91%	
Total	871,079	100.00%	871,145	100.00%	871,249	100.00%	

Principal Shareholders

Number of Units (1 unit = 1000 shares)

14/3	Share-holdings	Percentage of total shares issued	14/9	Share-holdings	Percentage of total shares issued	15/3	Share-holdings	Percentage of total shares issued
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	35,414	4.04%	The Master Trust Bank of Japan, Ltd. (Trust Account)	36,800	4.20%	Japan Trustee Services Bank, Ltd. (Trust Account)	38,187	4.36%
Japan Trustee Services Bank, Ltd. (Trust Account)	33,872	3.86%	The Bank of Tokyo-Mitsubishi UFJ, Ltd.	35,414	4.04%	The Bank of Tokyo-Mitsubishi UFJ, Ltd.	35,414	4.04%
The Master Trust Bank of Japan, Ltd. (Trust Account)	31,168	3.55%	Japan Trustee Services Bank, Ltd. (Trust Account)	35,044	4.00%	The Master Trust Bank of Japan, Ltd. (Trust Account)	34,837	3.97%
NIPPONKOA Insurance Company, Limited	29,998	3.42%	Sompo Japan Nipponkoa Insurance Inc.	30,537	3.48%	Nippon Life Insurance Company	26,870	3.06%
Nippon Life Insurance Company	28,070	3.20%	Nippon Life Insurance Company	26,870	3.06%	Sompo Japan Nipponkoa Insurance Inc.	26,537	3.03%
The Dai-ichi Life Insurance Company, Limited	26,230	2.99%	The Dai-ichi Life Insurance Company, Limited	26,230	2.99%	The Dai-ichi Life Insurance Company, Limited	26,230	2.99%
SUMITOMO LIFE INSURANCE COMPANY	17,842	2.03%	SUMITOMO LIFE INSURANCE COMPANY	17,842	2.03%	Meiji Yasuda Life Insurance Company	18,291	2.08%
Meiji Yasuda Life Insurance Company	15,891	1.81%	Meiji Yasuda Life Insurance Company	15,891	1.81%	SUMITOMO LIFE INSURANCE COMPANY	17,842	2.03%
Chiba Bank Employees' Shareholding Association	12,316	1.40%	STATE STREET BANK AND TRUST COMPANY 505223	12,861	1.46%	STATE STREET BANK AND TRUST COMPANY 505223	14,260	1.62%
STATE STREET BANK AND TRUST COMPANY 505223	11,040	1.26%	Chiba Bank Employees' Shareholding Association	11,996	1.37%	Chiba Bank Employees' Shareholding Association	11,657	1.33%

^{*}Treasury shares are excluded in Principal Shareholders but included in calculation of percentage of total shares issued.



Best Bank 2020

3 years of value creation

Recent News

2014	May.7	Started "Chibagin Intellectual Property Loan"
	Jun.25	Formed business alliance with Joint Stock Commercial Bank for Investment and Development of Vietnam, CIMB Bank Berhad and CIMB Investment Bank Berhad
	Jul.1	Formed business alliance with a CTBC Financial Holding Co., Ltd.
	Aug.25	Opened "Internet Branch"
	Aug.29	Issued Basel III - compliant Subordinated Bonds
	Sep.1	Invested in "Fund for assisting regional healthcare industry"
	Sep.9	Opened "Bangkok Representative Office"
	оор.о	Started land trust and real estate management trust as a trust agency
	Sep.17	Formed an "Cooperation in Market and International Busineses" among "TSUBASA Project" participant banks
	Oct.1	Started "Chibagin Super Card < Debit>"
	Oct.3	Received Special Encouragement Award in "Ikumen Enterprise Award 2014" from Ministry of Health, Labour and Welfare
	Oct.30	Issued U.S. Dollar Denominated Senior Unsecured Bonds
	Nov.12	Started "Group of the Presidents of Regional Banks who will create "A Society in which Women Shine""
		and released "Declaration on Action"
	Nov.28	Received "Award for utilization of intellectual property (finance support category)" from Japan Patent Attorneys Association
	Dec.1	Expanded the business area of "Internet Branch"
2015	Feb.19	Started investment trust management business at Chibagin Asset Management
	Mar.2	Opened "Himawari nursery at Chiba Institute of University"
	Mar.6	Received "Personal - Manager Award" at "2015 J-Win Diversity Award"
	Mar.16	GS Nenkin-Gata Investment Strategy Fund called "Mirai Wrap" ('Nenkin-Gata' means 'pension-type', 'Mirai' means 'future')
	Mar.18	Received "Award for 100 Companies of Diversity Management" from Ministry of Economy, Trade and Industry
	Mar.23	Debit card scheme for Chiba City's regional voucher with premiums
	Mar.26	Developed the in-house organization towards regional revitalization
	Apr.1	Started lease intermediation business
		Started "Complete Web Service" for Chibagin Card Loan and Chibagin Free Loan
	Apr.10	Invested in "Fund for revitalizing core companies in the region"
	Apr.24	Formed an "Cooperation agreement on regional revitalization in Chiba" with REVIC

The 12th Medium Term Management Plan Best Bank 2020 - 3 years of value creation April 1, 2014 → March 31, 2017 (3 years)

We shall aim to be a "best retail" banking group, providing first-class value with the implementation of a "customer first policy", and pursuing business vigorously.

Subjects to be addressed in the "3 years of value creation" Creating new corporate value Further improving staff training Building a sustainable management structure Further promoting the TSUBASA project and ensuring the [Corporate customers] Strengthening functions to support Developing a highly professional workforce business growth and resolution of management issues steady implementation of cooperation on the mainframe Making the most of human resources to bring out the system Individual customers Providing carefully tailored motivation and skills of staff, such as support for the active Increasing business efficiency and profitability services in response to diversified lifestyles participation of women Strengthening the risk management structure Strengthening the channel strategy Creating a corporate culture that generates new ideas Ensuring thorough compliance and protection of customers Strengthening international business in response to Strengthening the group management structure alobalization and enhancing investment in the market Improving customer satisfaction Enhancing CSR management and increasing sustainable shareholder value Targets to be achieved in the "3 years of value creation" Consolidated Common Group Total Balance of Consolidated Net Income Balance of Loans **Balance of Deposits** Consolidated ROE Equity Tier1 Capital Ratio **Financial Products** In 6% range In 13% range Around ¥2.4 trillion ¥50 billion **Around ¥9 trillion** Around ¥11 trillion Visions as of year 2020 (6 years later) Consolidated Common Group Total Balance of **Balance of Deposits** Consolidated Net Income Consolidated ROE Balance of Loans Equity Tier1 Capital Ratio **Financial Products**

Around ¥10 trillion

Around ¥12 trillion

In 13% range

¥60 billion

Around 7%

Around ¥3 trillion

Inquiries related to this presentation should be addressed to

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This material contains forward-looking statements. These statements are not represented as providing a guarantee of the Bank's future performance, and actual results may be subject to risks and uncertainties. Please note that future performance may be different from the views presented here owing to changes in the operating environment and other factors.