Financial Results for FY2016

Appendix

May 23, 2017 THE CHIBA BANK,LTD.

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Final Stage - 3 years of co-creation

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Regional Economy

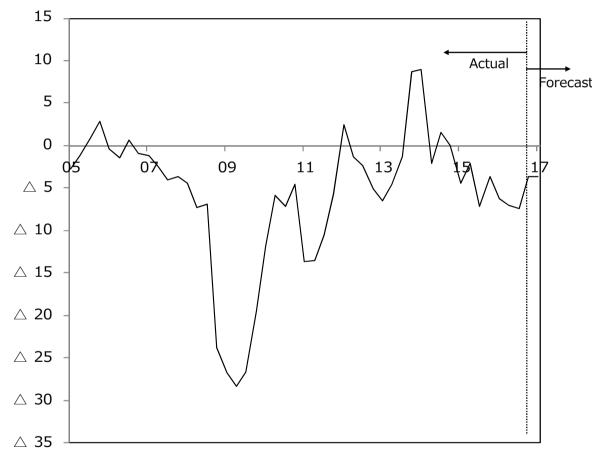
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Final Stage - 3 years of co-creation

Regional Economy

Economic Conditions (1) Business Survey Index

Trend of BSI of Sales (All Industries)



BSI: Business Survey Index is an index of executives' business sentiment and actual conditions, with a choice from "upward/ increase/improve", "no change", and "downward/decrease/worsen". BSI = ("upward/ increase/improve" - "downward/decrease/worsen") x1/2

Trend of BSI of Sales (By Industry)

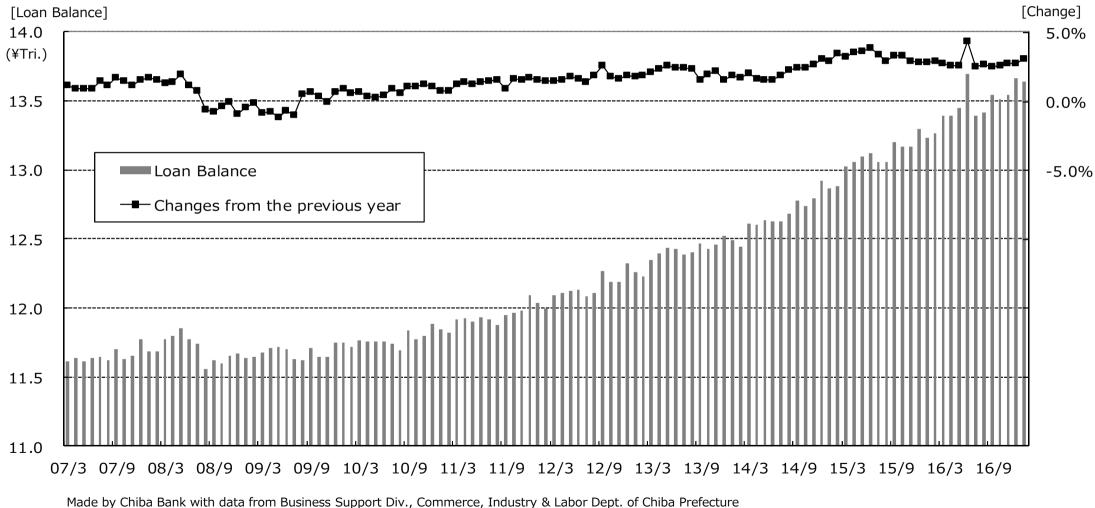
		Act	ual		Forecast
		2017			
t	JanMar.	AprJun.	JulSep.	OctDec.	JanMar.
Food	riangle 8.0	riangle 4.0	△ 4.2	4.4	10.9
Petroleum & Chemicals	riangle 5.9	riangle 20.0	riangle 17.9	riangle 19.3	riangle 11.6
Plastics	0.0	0.0	riangle 16.7	16.7	16.7
Glass	riangle 25.0	riangle 16.7	riangle 20.9	riangle 5.6	riangle 11.1
Steel & Non-ferrous Metals	riangle 37.5	riangle 16.7	riangle 14.3	riangle 28.6	riangle 14.3
Metal products	riangle 5.9	riangle 22.3	riangle 16.7	11.6	△ 7.7
Machinery	0.0	riangle 20.9	riangle 22.2	riangle 12.5	0.0
Electrical machinery	0.0	25.0	16.7	0.0	10.0
Transportation equipment	riangle 11.6	riangle 15.4	△ 4.2	m riangle 4.6	m riangle 4.6
Other manufacturing	0.0	3.6	m riangle 4.6	riangle 11.6	riangle 3.9
Construction	△ 9.4	0.0	0.0	riangle 3.0	m riangle 6.7
Transportation	riangle 10.0	riangle 12.5	m riangle 4.6	riangle 5.6	riangle 5.6
Wholesaling	△ 6.3	ightarrow 6.0	△ 2.2	ightarrow 6.0	△ 4.0
Retailing	2.5	riangle 10.0	△ 13.2	5.3	△ 2.8
Hotels	riangle 10.0	4.6	4.6	riangle 10.0	riangle 15.0
Services	0.0	4.3	riangle 2.8	0.0	riangle 5.0

Source: Chiba Economy Center "BSI survey in Chiba (October to December 2016)" Surveyees: Enterprises with a head office and/or an office in Chiba As at: December 2016

Answers: 581 enterprises surveyed, 221 effective answers

Economic Conditions (2) Loans

Loans in Chiba Prefecture



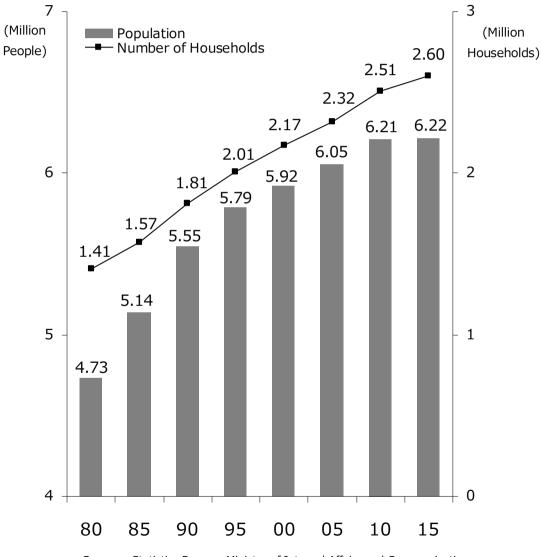
Note: Figures are month-end balances of total loans from banks

Economic Conditions (3) Population Increase

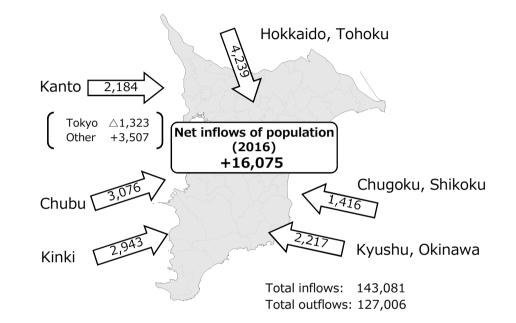
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Final Stage - 3 years of co-creation

Population & Number of Households in Chiba Prefecture



Sources: Statistics Bureau, Ministry of Internal Affairs and Communications "Population Census"



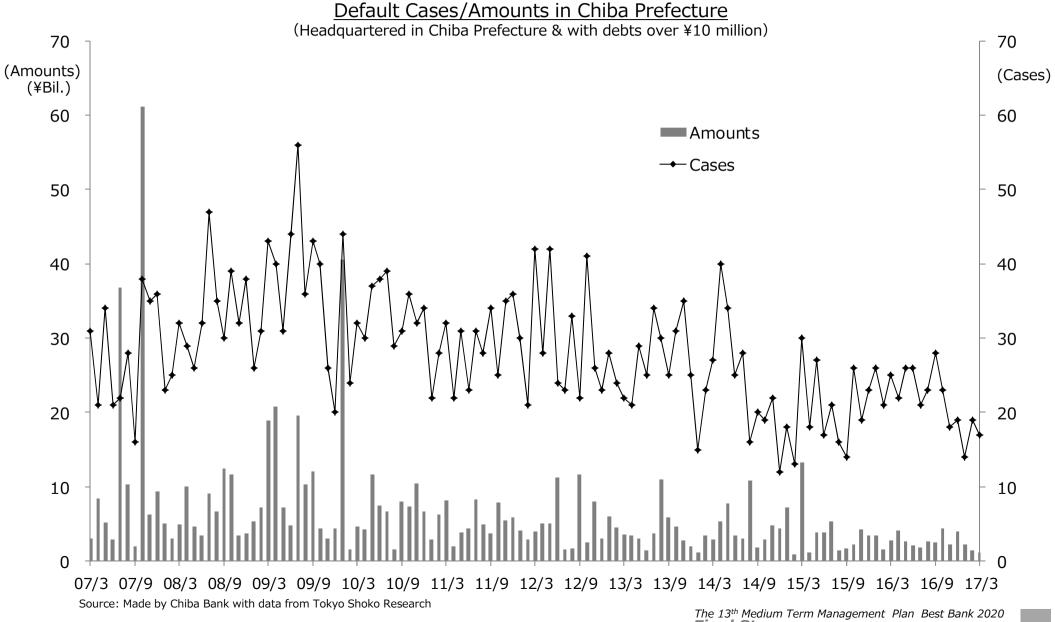
Inflows/Outflows of Population

Net inflows		Net inflows	
prefectures	2015	2016	Change
Tokyo	81,696	74,177	∆7,519
Chiba	10,605	16,075	5,470
Saitama	13,528	15,560	2,032
Kanagawa	13,528	12,056	∆1,472
Aichi	8,322	6,256	∆2,057
Fukuoka	3,603	5,732	2,129
Osaka	2,296	1,794	∆502

Sources: Statistics Bureau, Ministry of Internal Affairs and Communications "Report on Internal Migration in Japan"

Economic Conditions (4) Corporate Bankruptcies

Final Stage - 3 years of co-creation

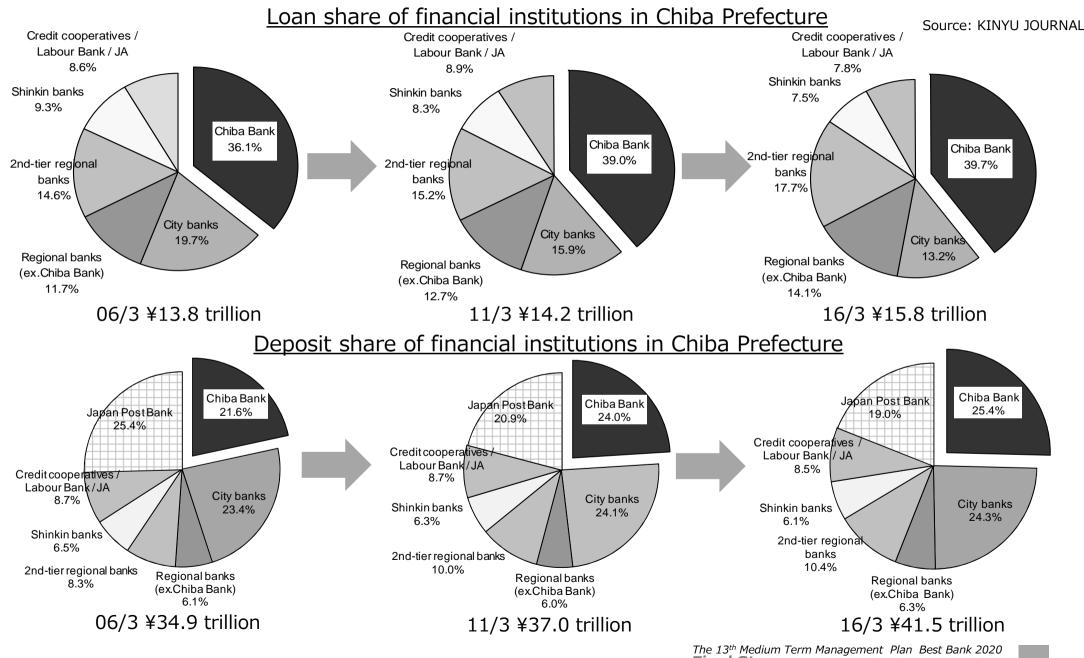


Final Stage - 3 years of value co-creation

Business Share of Financial Institutions within Chiba Prefecture

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Final Stage - 3 years of co-creation



Final Stage - 3 years of value co-creation

Economic Indicators for Chiba Prefecture (1)

Final Stage - 3 years of co-creation

	Population	Indust	rial Production	Index			Building Co	onstruction
	Total	Production	Shipment	Producers' Inventory Ratio	Customer Price Index	New Car Registrations	Floor Area	New Housing starts
	As of Oct 1	*	2010 = 100		2015 = 100	Total	Thousand m	Total
2012	6,195,576	92.6	92.5	118.0	96.4	145,888	6,339	46,013
2013	6,192,994	93.1	92.3	112.3	96.7	150,887	7,113	46,744
2014	6,197,784	98.3	97.4	118.1	99.2	153,101	6,567	47,434
2015	* 6,222,666	97.3	99.2	128.9	100.0	130,869	6,801	45,784
2016	6,240,408	95.6	97.1	141.7	99.9	125,818	6,438	49,572
2016/03	6,223,244	93.1	93.1	130.4	99.8	15,672	418	3,327
2016/04	6,227,997	95.8	94.3	145.9	100.0	8,031	531	4,205
2016/05	6,235,156	93.5	93.4	138.2	100.2	8,133	427	2,848
2016/06	6,237,228	91.0	95.5	139.8	100.0	10,057	462	4,320
2016/07	6,239,018	91.9	93.5	134.1	99.9	10,930	470	4,606
2016/08	6,239,077	94.5	96.2	140.2	100.0	8,404	713	4,608
2016/09	6,239,060	101.4	103.3	148.0	99.9	12,021	785	5,573
2016/10	6,240,408	98.2	104.4	159.5	100.0	9,426	424	3,863
2016/11	6,242,086	99.2	99.2	152.2	99.9	10,445	852	4,534
2016/12	6,242,932	97.6	99.4	158.4	99.9	10,573	410	3,546
2017/01	6,242,474	98.7	99.6	120.9	99.6	10,548	478	4,588
2017/02	6,240,759	-	-	-	99.6	12,111	412	3,916
2017/03	6,239,522	_		_	-	16,691	-	_
Sources	Statistics D	iv., Policy & Plaı	nning Dept. of (Chiba Pref.	Ministry of Internal Affairs and Communications	Chiba Toyota Motor Corporation & Japan Mini Vehicles Association	,	of Land, and Transport

*Source of Population as of 2015: National Census

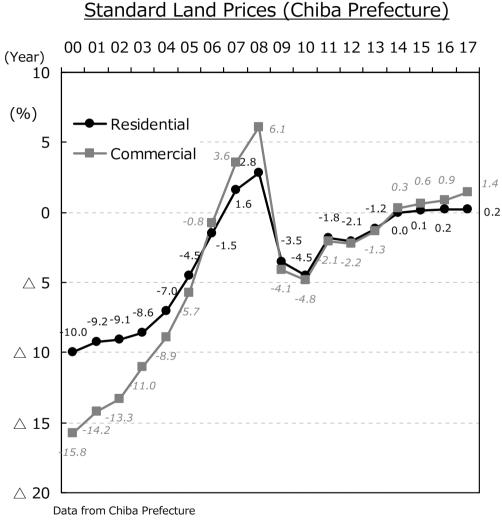
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Economic Indicators for Chiba Prefecture (2)

Final Stage - 3 years of co-creation

	Trade Custor	ns Clearance	Corporate B	ankruptcies	L	abor Marke	t	Regular Empl	oyment Index	Real Wage Index							
	(Chiba Port &	Kisarazu Port)	• •	(Headquartered in Chiba Pref. & with debt ¥10 mil. or more)		-						A et is a		(Number of emplo	yees: 30 or more)	(Number of employees: 30 or more)	
		- .	with debt ¥10 mil. or more)		Active Applicants	Active Job Openings	Active Opening	All industries	Manufacturing	All industries	Manufacturing						
	Export	Import	Number of Companies	¥ Million	Applicants	Operings	Ratio		2015	100							
		illion	•						2015								
2012	1,096,016	5,260,006	355	61,698	92,901	60,818	0.65	99.1	97.8	102.1	102.1						
2013	1,390,829	6,132,904	329	52,405	85,264	62,240	0.73	98.1	95.0	101.7	98.2						
2014	1,454,208	6,851,053	281	52,381	75,699	67,422	0.89	99.4	95.0	101.0	100.4						
2015	1,289,146	4,526,852	242	49,106	72,724	73,010	1.00	100.0	100.0	100.0	100.0						
2016	999,330	3,232,931	278	34,175	69,539	79,097	1.14	100.2	100.3	100.6	99.2						
2016/03	101,984	281,150	25	2,749	71,371	80,163	1.06	99.1	99.2	88.6	85.2						
2016/04	84,960	221,009	22	4,144	74,486	77,165	1.09	100.2	99.3	87.9	83.5						
2016/05	77,544	223,904	26	2,573	74,030	75,191	1.13	100.9	100.5	89.2	85.5						
2016/06	81,660	235,913	26	2,058	73,243	77,738	1.16	100.8	101.0	139.8	141.7						
2016/07	75,778	280,288	21	1,863	70,087	78,897	1.19	101.0	100.6	111.2	119.4						
2016/08	80,299	267,542	23	2,587	69,093	80,176	1.19	100.8	100.7	84.4	80.8						
2016/09	86,927	268,822	28	2,546	68,936	80,179	1.17	100.2	100.1	84.1	81.2						
2016/10	89,459	250,916	23	4,390	69,358	82,680	1.17	100.1	100.6	85.7	82.2						
2016/11	73,615	300,014	18	2,245	67,422	83,219	1.18	100.1	100.2	91.1	92.3						
2016/12	81,258	332,976	19	3,992	62,698	79,245	1.19	100.0	101.2	174.9	176.0						
2017/01	104,408	p371,304	14	2,234	63,696	81,172	1.19	100.2	100.7	85.6	83.3						
2017/02	p92,261	p377,922	19	1,374	66,014	84,700	1.20	-	-	-	-						
2017/03	_	-	17 1,091		_	-	-	-	-	-	-						
Sources	Ministry o	f Finance	Tokyo Shoko I	Research, Ltd.	Chiba	a Labor Bu	reau	Statistics Div.	, Policy & Pla	nning Dept. o	of Chiba Pref.						

Land Price Trends in Chiba Prefecture



As of January 1 of each year

Price Trend of Intensively Used Land in Major Cities (Chiba Prefecture)

				16.1.1	16.4.1	16.7.1	16.10.1
	City	Category	Area	\sim	\sim	\sim	\sim
				16.4.1	16.7.1	16.10.1	17.1.1
Α	Chuo-ku, Chiba city	Commercial	Around Chiba Sta.	3	3	3	3
В	Mihama-ku, Chiba city	Commercial	Kaihin-makuhari	3	3	3	3
С	Urayasu city	Residential	Shin-Urayasu	4	4	3	3
D	Funabashi city	Commercial	Around Funabashi Sta.	3	3	3	3
Е	Kashiwa city	Residential	Kashiwanoha	4	4	4	4

<Legend>

Level	Change in three months
1	Increasing (6% or more)
2	Increasing (From 3% to less than 6%)
3	Increasing (over 0% to less than 3%)
4	flat (0%)
5	Decreasing (over 0% to less than 3%)
6	Decreasing (from 3% to less than 6%)
7	Decreasing (from 6% to less than 9%)
8	Decreasing (from 9% to less than 12%)
	Decreasing (12% or more)

<Research Area>



<Outline of the investigation>

Demonstrating early price trend of land by researching prices of intensively used land which reflects price trend in major cities.

Final Stage - 3 years of co-creation



Sources:

Population: Statistics Bureau, Ministry of Internal Affairs and Communications "Population Census" (2015)

Number of new housing starts: Ministry of Land, Infrastructure and Transport (FY 2016)

Prefectural Income: Chiba Prefecture (FY 2014)

Balance of Deposits and Loans: The Bank of Japan (As of March 2017)

Management Indices

Final Stage - 3 years of co-creation

Management Indices

Summary of Income and Expenses / Management Indicators

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Final Stage - 3 years of co-creation

														(¥ Bil.)
		FY10		FY11		FY12		FY13		FY14		FY15		FY16
	1H		1H		1H		1H		1H		1H		1H	
Gross business income	81.2	159.2	78.1	153.3	77.2	152.4	76.5	149.1	77.7	151.7	76.4	150.0	75.3	144.0
Net interest income	69.5	137.6	67.9	134.5	66.2	130.1	64.9	126.6	64.7	126.0	64.7	125.4	62.6	121.1
Net fees and commissions income	7.3	14.1	7.0	14.5	7.2	15.4	8.9	17.8	9.4	19.2	9.5	19.0	9.4	19.1
Trading income	0.7	1.1	0.6	1.4	0.5	1.3	0.6	1.9	1.3	2.6	1.0	3.2	1.6	2.5
Profit from other business transactions	3.5	6.3	2.5	2.7	3.1	5.4	2.0	2.7	2.2	3.8	1.0	2.2	1.5	1.2
Gains (losses) related to bonds	2.4	3.9	1.7	0.9	2.3	3.8	1.2	0.9	1.3	2.0	0.4	2.2	0.2	ightarrow 1.1
Expenses ($ riangle$)	40.0	80.7	39.9	81.2	41.2	81.8	41.2	82.5	41.8	82.6	40.2	82.0	41.1	83.1
Core net business income	38.8	74.5	36.5	71.0	33.6	66.7	34.1	65.6	34.5	67.0	35.7	65.7	33.9	62.1
Ordinary profit	33.6	59.7	35.7	61.7	33.6	66.4	40.0	70.3	40.1	74.1	46.7	79.6	41.5	70.0
Profit	22.6	38.1	23.0	36.0	20.7	41.2	25.3	43.2	26.8	45.8	32.2	52.5	29.5	48.6
Net credit costs ($ riangle$)	3.9	10.3	△ 5.7	2.2	0.7	8.9	△ 0.4	0.9	0.2	△ 0.3	△ 2.8	△ 2.3	△ 4.1	△ 3.7
Profit attributable to owners of parent	23.3	40.6	23.4	40.7	22.0	44.1	26.6	46.4	34.9	57.0	32.6	55.4	30.1	52.7
ROA ^{*1}	0.44%	0.37%	0.43%	0.34%	0.38%	0.37%	0.44%	0.37%	0.44%	0.37%	0.48%	0.39%	0.43%	0.35%
ROE ^{*2}	7.78%	6.56%	7.70%	5.90%	6.52%	6.25%	7.18%	6.13%	7.33%	6.03%	8.02%	6.49%	7.20%	5.85%
OHR ^{*3}	50.84%	52.15%	52.29%	53.48%	55.16%	55.14%	54.88%	55.93%	54.98%	55.36%	53.00%	55.06%	55.10%	57.59%

*These figures are based on non-consolidated figures except for Profit attributable to owners of parent.

*1 ROA = Profit / Average total assets (excluding Average customers' liabilities for acceptances and guarantees)

*2 ROE = Profit / (Total net assets at beginning of fiscal year + Total net assets at end of fiscal(interim) year)/2)

*3 Overhead ratio = Expenses / (Net business income – Gains/losses on bonds, etc.

+ Net transfer to general allowance for loan losses +Expenses)

Average yield on deposits and NCD

Deference between average yield on loans and deposits

Average yield on

Average yield

Average yield

Average vield on

Expenseratio

Average interest rate spread

1H

1.04%

1.18%

1.12%

0.69%

0.01%

0.71%

0.35%

1.17%

FY16

1.00%

1.16%

0.95%

0.69%

0.01%

0.72%

0.31%

1.15%

					-								
		FY10		FY11		FY12		FY13		FY14		FY15	
	1H		1H		1H		1H		1H		1H		
n interest-bearing assets	1.60%	1.56%	1.49%	1.45%	1.37%	1.34%	1.28%	1.24%	1.21%	1.16%	1.10%	1.06%	
d on loans and bills discounted	1.81%	1.79%	1.68%	1.66%	1.57%	1.55%	1.45%	1.44%	1.37%	1.35%	1.27%	1.26%	
d on securities	0.99%	0.91%	0.95%	0.84%	0.83%	0.73%	0.92%	0.77%	1.06%	0.90%	1.27%	1.04%	
n interest-bearing liabilities	0.97%	0.95%	0.89%	0.90%	0.88%	0.87%	0.83%	0.83%	0.81%	0.79%	0.72%	0.72%	(

0.05%

0.84%

0.55%

1.61%

Domestic Operations

Contract Rate by Borrowers' Category 11/3 11/9 12/3 12/9 13/3 13/9 14/3 14/9 15/3 15/9 16/3 16/9 17/3 10/9 0.78% 0.75% 0.74% 0.68% 0.64% 0.58% 0.54% 0.51% 0.48% 0.45% 0.45% 0.41% 0.48% Large enterprises 0.83%

0.04%

0.84%

0.49%

1.53%

0.04%

0.83%

0.47%

1.51%

0.04%

0.79%

0.45%

1.41%

0.04%

0.80%

0.41%

1.40%

0.04%

0.77%

0.40%

1.33%

0.03%

0.76%

0.37%

1.32%

0.04%

0.71%

0.38%

1.23%

0.03%

0.73%

0.34%

1.23%

1.21%	1.16%	1.12%	1.12%	1.09%	1.17%	1.11%	1.06%	1.02%	0.97%	0.93%	0.89%	0.84%	0.79%
1.97%	1.90%	1.86%	1.81%	1.76%	1.70%	1.62%	1.56%	1.50%	1.43%	1.37%	1.30%	1.21%	1.15%
2.12%	2.03%	1.96%	1.87%	1.80%	1.73%	1.68%	1.63%	1.58%	1.52%	1.48%	1.45%	1.40%	1.37%
1.97%	1.88%	1.81%	1.73%	1.66%	1.59%	1.54%	1.49%	1.44%	1.39%	1.34%	1.29%	1.24%	1.19%
7.63%	7.66%	7.72%	7.63%	7.55%	7.32%	7.00%	6.60%	6.37%	6.08%	6.01%	5.92%	5.89%	5.85%
1.14%	1.16%	1.00%	1.09%	0.86%	0.95%	0.83%	0.94%	0.85%	0.88%	0.77%	0.81%	0.70%	0.77%
	1.97% 2.12% 1.97% 7.63%	1.97% 1.90% 2.12% 2.03% 1.97% 1.88% 7.63% 7.66%	1.97% 1.90% 1.86% 2.12% 2.03% 1.96% 1.97% 1.88% 1.81% 7.63% 7.66% 7.72%	1.97% 1.90% 1.86% 1.81% 2.12% 2.03% 1.96% 1.87% 1.97% 1.88% 1.81% 1.73% 7.63% 7.66% 7.72% 7.63%	1.97% 1.90% 1.86% 1.81% 1.76% 2.12% 2.03% 1.96% 1.87% 1.80% 1.97% 1.88% 1.81% 1.73% 1.66% 7.63% 7.66% 7.72% 7.63% 7.55%	1.97% 1.90% 1.86% 1.81% 1.76% 1.70% 2.12% 2.03% 1.96% 1.87% 1.80% 1.73% 1.97% 1.88% 1.81% 1.73% 1.66% 1.59% 7.63% 7.66% 7.72% 7.63% 7.55% 7.32%	1.97% 1.90% 1.86% 1.81% 1.76% 1.70% 1.62% 2.12% 2.03% 1.96% 1.87% 1.80% 1.73% 1.68% 1.97% 1.88% 1.81% 1.73% 1.66% 1.59% 1.54% 7.63% 7.66% 7.72% 7.63% 7.55% 7.32% 7.00%	1.97% 1.90% 1.86% 1.81% 1.76% 1.70% 1.62% 1.56% 2.12% 2.03% 1.96% 1.87% 1.80% 1.73% 1.68% 1.63% 1.97% 1.88% 1.81% 1.73% 1.66% 1.59% 1.49% 7.63% 7.66% 7.72% 7.63% 7.55% 7.32% 7.00% 6.60%	1.97% 1.90% 1.86% 1.81% 1.76% 1.70% 1.62% 1.56% 1.50% 2.12% 2.03% 1.96% 1.87% 1.80% 1.73% 1.68% 1.63% 1.58% 1.97% 1.88% 1.81% 1.73% 1.65% 1.63% 1.58% 1.97% 1.88% 1.81% 1.73% 1.66% 1.59% 1.54% 1.44% 7.63% 7.66% 7.72% 7.63% 7.55% 7.32% 7.00% 6.60% 6.37%	1.97% 1.90% 1.86% 1.81% 1.76% 1.70% 1.62% 1.56% 1.50% 1.43% 2.12% 2.03% 1.96% 1.87% 1.80% 1.73% 1.68% 1.63% 1.55% 1.52% 1.97% 1.88% 1.81% 1.66% 1.59% 1.68% 1.63% 1.54% 1.54% 1.43% 1.97% 1.88% 1.81% 1.73% 1.66% 1.59% 1.68% 1.63% 1.54% 1.44% 1.39% 7.63% 7.66% 7.72% 7.63% 7.55% 7.32% 7.00% 6.60% 6.37% 6.08%	1.97% 1.90% 1.86% 1.81% 1.76% 1.70% 1.62% 1.56% 1.50% 1.43% 1.37% 2.12% 2.03% 1.96% 1.87% 1.80% 1.73% 1.68% 1.63% 1.58% 1.52% 1.43% 1.97% 1.88% 1.81% 1.73% 1.66% 1.54% 1.63% 1.58% 1.52% 1.48% 1.97% 1.88% 1.81% 1.73% 1.66% 1.54% 1.49% 1.44% 1.39% 1.34% 7.63% 7.66% 7.72% 7.63% 7.55% 7.32% 7.00% 6.60% 6.37% 6.08% 6.01%	1.97% 1.90% 1.86% 1.81% 1.76% 1.70% 1.62% 1.56% 1.50% 1.43% 1.37% 1.30% 2.12% 2.03% 1.96% 1.87% 1.80% 1.73% 1.68% 1.63% 1.58% 1.52% 1.48% 1.45% 1.97% 1.88% 1.81% 1.73% 1.66% 1.54% 1.63% 1.58% 1.52% 1.48% 1.45% 1.97% 1.88% 1.81% 1.73% 1.66% 1.54% 1.49% 1.44% 1.39% 1.29% 7.63% 7.66% 7.72% 7.63% 7.55% 7.32% 7.00% 6.60% 6.37% 6.08% 6.01% 5.92%	2.12% 2.03% 1.96% 1.87% 1.80% 1.73% 1.68% 1.63% 1.58% 1.52% 1.48% 1.45% 1.40%

*Internal management base (term-end's weighted average contract lending rate of each category.)

0.10%

0.86%

0.63%

1.71%

0.08%

0.87%

0.61%

1.71%

0.06%

0.82%

0.60%

1.62%

<u>Overall</u>

			Ave	erage bal	ance (¥B	il.)	Interest yield							
			FY14		FY15	FY15 FY16			FY14		FY15		FY16	
		1H		1H		1H		1H		1H		1H		
Inte	erest-bearing assets	11,249.5	11,468.2	12,499.6	12,648.1	12,607.2	12,799.2	1.24%	1.20%	1.15%	1.11%	1.10%	1.07%	
	Loans and bills discounted	8,233.9	8,313.4	8,584.7	8,646.0	8,882.2	9,027.3	1.35%	1.33%	1.26%	1.25%	1.18%	1.17%	
	Securities	2,118.3	2,156.8	2,274.0	2,305.2	2,363.2	2,362.6	1.25%	1.12%	1.43%	1.24%	1.29%	1.17%	
Inte	erest-bearing liabilities	11,091.0	11,332.3	12,340.1	12,461.7	12,565.7	12,758.0	0.09%	0.10%	0.12%	0.12%	0.11%	0.12%	
	Deposits	10,151.0	10,239.2	10,715.2	10,741.0	11,095.9	11,202.7	0.04%	0.04%	0.04%	0.04%	0.03%	0.03%	
	Borrowed money	292.8	298.5	305.6	293.4	232.3	244.9	0.16%	0.16%	0.16%	0.18%	0.28%	0.39%	

Domestic Operations

			Ave	erage bal	ance (¥B	il.)				Interes	st yield		
			FY14		FY15		FY16		FY14		FY15		FY16
		1H		1H		1H		1H		1H		1H	
Inte	erest-bearing assets	10,639.3	10,773.5	11,625.3	11,744.6	11,692.0	11,783.1	1.21%	1.16%	1.10%	1.06%	1.04%	1.00%
	Loans and bills discounted	7,974.1	8,020.1	8,232.7	8,290.5	8,521.4	8,631.0	1.37%	1.35%	1.27%	1.26%	1.18%	1.16%
	Securities	1,742.3	1,738.9	1,739.4	1,766.4	1,822.2	1,795.0	1.06%	0.90%	1.27%	1.04%	1.12%	0.95%
Inte	erest-bearing liabilities	10,481.0	10,637.9	11,461.9	11,549.2	11,643.4	11,743.0	0.05%	0.05%	0.05%	0.04%	0.02%	0.02%
	Deposits	9,870.5	9,925.4	10,300.5	10,291.1	10,617.7	10,669.7	0.03%	0.03%	0.03%	0.03%	0.01%	0.01%
	Borrowed money	247.8	244.0	239.0	227.3	165.2	162.6	0.13%	0.11%	0.10%	0.10%	0.05%	0.03%

Final Stage - 3 years of co-creation

													((¥ Bil.)
	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9	17/3
Domestic loans	7,192.9	7,321.1	7,461.5	7,505.1	7,726.1	7,811.3	7,931.5	7,967.8	8,146.2	8,299.3	8,474.0	8,628.8	8,829.8	9,115.8
Large enterprises	1,082.2	1,107.0	1,127.4	1,082.7	1,163.2	1,194.2	1,220.0	1,168.5	1,217.7	1,192.6	1,206.9	1,188.1	1,153.3	1,184.0
Mid-sized enterprises	176.0	169.5	168.9	157.2	167.6	140.4	144.6	153.2	157.6	155.3	154.4	161.0	159.7	165.6
Small and med- sized enterprises,	5,645.5	5,762.9	5,854.6	5,977.2	6,038.5	6,162.9	6,233.0	6,362.4	6,499.1	6,707.0	6,854.8	7,050.0	7,275.3	7,562.5
Small and med-sized enterprises*	3,048.6	3,119.3	3,179.1	3,226.6	3,238.7	3,289.9	3,327.7	3,383.8	3,465.7	3,583.9	3,664.0	3,786.6	3,952.8	4,141.6
Comsumer loans	2,596.9	2,643.5	2,675.5	2,750.6	2,799.7	2,873.0	2,905.2	2,978.6	3,033.4	3,123.1	3,190.8	3,263.4	3,322.5	3,420.9
Housing loans	2,494.9	2,545.6	2,580.8	2,658.6	2,709.1	2,782.2	2,812.3	2,881.7	2,932.3	3,016.3	3,075.6	3,140.5	3,192.0	3,281.7
Public sector	289.0	281.5	310.4	287.8	356.7	313.7	333.7	283.5	271.7	244.2	257.8	229.5	241.3	203.6

*Including sole proprietors

(¥ Bil.)

		10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9	17/3
C	omestic loans	7,192.9	7,321.1	7,461.5	7,505.1	7,726.1	7,811.3	7,931.5	7,967.8	8,146.2	8,299.3	8,474.0	8,628.8	8,829.8	9,115.8
	Chiba Prefectur	5,507.8	5,554.0	5,630.1	5,672.9	5,781.2	5,806.5	5,847.6	5,877.0	5,971.3	6,067.8	6,187.1	6,280.8	6,391.8	6,536.4
	Others	1,685.0	1,767.1	1,831.4	1,832.1	1,944.8	2,004.8	2,083.9	2,090.7	2,174.9	2,231.5	2,286.9	2,347.9	2,437.9	2,579.4

		10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9	17/3
Do	omestic loans	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Large enterprises	15.0%	15.1%	15.1%	14.4%	15.1%	15.3%	15.4%	14.7%	15.0%	14.4%	14.2%	13.8%	13.1%	13.0%
	Mid-sized enterprises	2.5%	2.3%	2.3%	2.1%	2.2%	1.8%	1.8%	1.9%	1.9%	1.9%	1.8%	1.9%	1.8%	1.8%
	Small and med-sized enterprises, etc.	78.5%	78.7%	78.5%	79.7%	78.1%	78.9%	78.6%	79.9%	79.8%	80.8%	80.9%	81.7%	82.4%	83.0%
	Small and med- sized enterprises*	42.4%	42.6%	42.6%	43.0%	41.9%	42.1%	42.0%	42.5%	42.6%	43.2%	43.2%	43.9%	44.8%	45.5%
	Comsumer loans	36.1%	36.1%	35.9%	36.7%	36.2%	36.8%	36.6%	37.4%	37.2%	37.6%	37.7%	37.8%	37.6%	37.5%
	Housing loans	34.7%	34.8%	34.6%	35.4%	35.1%	35.6%	35.5%	36.2%	36.0%	36.3%	36.3%	36.4%	36.1%	36.0%
	Public sector	4.0%	3.9%	4.1%	3.8%	4.6%	4.0%	4.2%	3.5%	3.3%	2.9%	3.1%	2.6%	2.7%	2.2%

*Including sole proprietors

		10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9	17/3
D	omestic loans	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Chiba Prefecture	76.6%	75.9%	75.5%	75.6%	74.8%	74.3%	73.7%	73.8%	73.3%	73.1%	73.0%	72.8%	72.4%	71.7%
	Others	23.4%	24.1%	24.5%	24.4%	25.2%	25.7%	26.3%	26.2%	26.7%	26.9%	27.0%	27.2%	27.6%	28.3%

Loan Breakdown by Industry

Final Stage - 3 years of co-creation

			Dor	<u>nestic (</u>	Operation	ons						(¥ Bil.)
	14/9		15/3		15/9		16/3		16/9		17/3	
		Proportion		Proportion		Proportion		Proportion		Proportion		Proportion
Manufacturing	707.0	8.68%	676.0	8.15%	700.2	8.26%	684.0	7.93%	691.4	7.83%	693.0	7.60%
Agriculture and Forestry	8.9	0.11%	9.3	0.11%	9.1	0.11%	8.9	0.10%	9.9	0.11%	9.9	0.11%
Fishery	1.1	0.01%	1.0	0.01%	0.9	0.01%	1.1	0.01%	1.1	0.01%	1.2	0.01%
Mining, quarrying and gravel	12.4	0.15%	9.4	0.12%	16.4	0.20%	14.8	0.17%	15.1	0.17%	21.6	0.24%
Construction	292.8	3.60%	297.8	3.59%	296.5	3.50%	293.5	3.40%	289.4	3.28%	293.0	3.21%
Electricity, Gas, Heat Supply and Water	24.9	0.31%	32.4	0.39%	34.9	0.41%	43.7	0.51%	47.2	0.54%	60.7	0.67%
Information and Communications	35.0	0.43%	35.6	0.43%	32.9	0.39%	34.5	0.40%	35.2	0.40%	39.7	0.44%
Transport and postal service	230.9	2.83%	232.1	2.80%	233.6	2.76%	233.7	2.71%	230.7	2.61%	236.9	2.60%
Wholesale and retail trade	694.0	8.52%	716.3	8.63%	713.4	8.42%	696.4	8.07%	698.5	7.91%	726.4	7.97%
Finance and Insurance	402.3	4.94%	401.8	4.84%	380.4	4.49%	389.7	4.52%	380.6	4.31%	389.2	4.27%
Real Estate and leasing	1,986.0	24.38%	2,076.7	25.02%	2,148.2	25.35%	2,258.7	26.18%	2,382.2	26.98%	2,524.9	27.70%
Real Estate	1,785.3	21.92%	1,865.4	22.48%	1,938.4	22.87%	2,041.8	23.66%	2,171.3	24.59%	2,295.9	25.19%
Real estate rental and management	1,556.9	19.11%	1,635.9	19.71%	1,709.4	20.17%	1,805.1	20.92%	1,924.8	21.80%	2,034.7	22.32%
Real estate trading, etc.	228.3	2.81%	229.5	2.77%	229.0	2.70%	236.6	2.74%	246.5	2.79%	261.2	2.87%
Leasing	200.7	2.46%	211.2	2.54%	209.8	2.48%	216.9	2.52%	210.9	2.39%	229.0	2.51%
Medical, welfare and other services	481.0	5.91%	476.3	5.74%	482.2	5.69%	500.5	5.80%	505.5	5.73%	516.1	5.66%
Government, local public sector	233.6	2.87%	210.2	2.53%	233.3	2.75%	208.3	2.41%	224.2	2.54%	188.7	2.07%
Others (mainly consumer loans)	3,035.4	37.26%	3,123.7	37.64%	3,191.0	37.66%	3,260.5	37.79%	3,318.1	37.58%	3,413.9	37.45%
Total	8,146.2	100.00%	8,299.3	100.00%	8,474.0	100.00%	8,628.8	100.00%	8,829.8	100.00%	9,115.8	100.00%

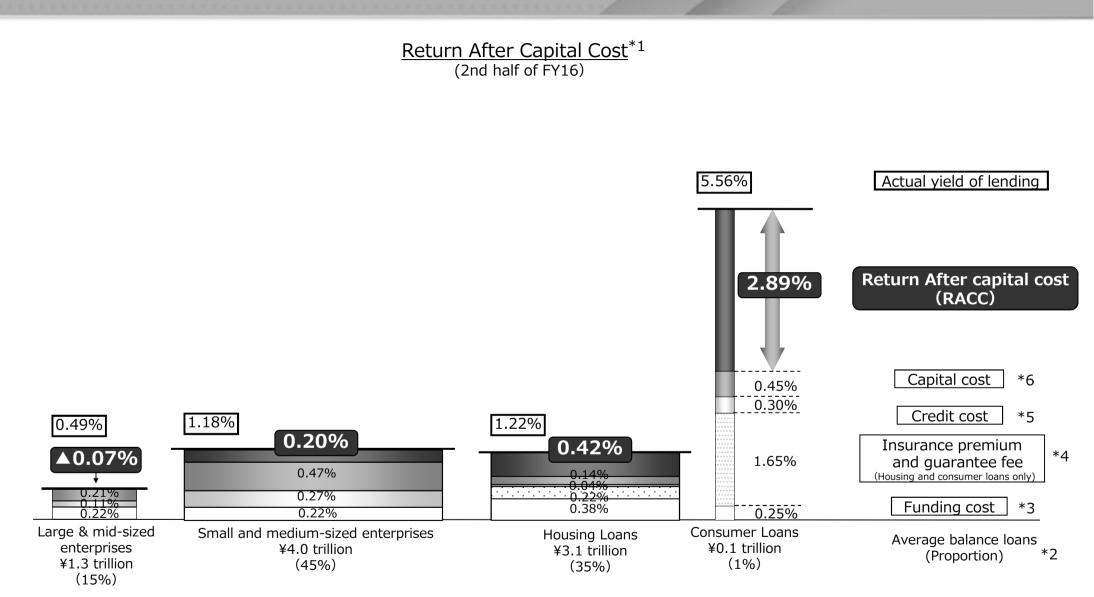
Details of Loans to the Real Estate Industry

(¥ Bil.)

	14/9		15/3		15/9		16/3		16/9		17/3	
		Proportion										
Real Estate Rental and Management	1,556.9	87.21%	1,635.9	87.70%	1,709.4	88.19%	1,805.1	88.41%	1,924.8	88.65%	2,034.7	88.62%
Apartment and condominium rentals	1,262.5	70.72%	1,329.8	71.29%	1,388.6	71.64%	1,482.5	72.61%	1,581.3	72.83%	1,688.2	73.53%
Office and Commercial rentals	220.0	12.33%	223.6	11.99%	228.0	11.77%	223.6	10.95%	234.9	10.82%	229.7	10.01%
Land rental and Real estate management, etc	74.3	4.16%	82.3	4.42%	92.7	4.78%	99.0	4.85%	108.6	5.00%	116.7	5.08%
Real Estate Trading, etc	228.3	12.79%	229.5	12.30%	229.0	11.81%	236.6	11.59%	246.5	11.35%	261.2	11.38%
Home construction and development	154.3	8.64%	155.2	8.32%	155.6	8.03%	162.4	7.96%	168.7	7.77%	179.3	7.81%
Real estate brokerage and Land trading, etc	48.3	2.71%	49.2	2.64%	53.6	2.77%	54.7	2.68%	62.1	2.86%	68.3	2.98%
Public corporations	25.6	1.44%	25.0	1.34%	19.7	1.01%	19.4	0.95%	15.6	0.72%	13.5	0.59%
Total	1,785.3	100.00%	1,865.4	100.00%	1,938.4	100.00%	2,041.8	100.00%	2,171.3	100.00%	2,295.9	100.00%

Profit Structure of Loans

Final Stage - 3 years of co-creation



*1.Before deducting operating costs

*2. Average balance : Segmented by Internal management base. Housing loans are before securitization and consumer loans do not include credit cards.

*3.Funding cost : Internal transfer rate ×Average balance

*4.Insurance premium and guarantee fee: Actual expenditure. Only guarantee fees for external guarantee companies are included. *5.Credit cost : Internally used notional allowance. (EL=PD×LGD×balance)

*6.Capital cost : Unexpected loss as of 17/3 (UL:BaseIII base) ×5.1%(Capital Cost)÷ (1-tax rate)

Final Stage - 3 years of co-creation

														(¥ Bil.)
	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9	17/3
Domestic deposits	8,660.1	9,023.7	9,016.2	9,275.5	9,216.1	9,537.2	9,627.5	9,952.9	9,927.7	10,407.1	10,325.7	10,689.0	10,619.3	11,116.2
Personal	6,846.5	6,999.2	7,107.9	7,182.9	7,272.4	7,401.9	7,536.5	7,650.9	7,777.5	7,919.8	8,007.0	8,071.9	8,159.6	8,350.3
Corporate (incl. quasi-sovereign)	1,473.1	1,447.9	1,525.0	1,513.8	1,577.7	1,573.9	1,663.4	1,683.9	1,739.7	1,773.3	1,818.4	1,901.2	1,952.4	2,038.5
National & local government	310.0	533.6	348.7	531.3	331.7	515.8	389.3	565.0	369.8	652.2	452.9	644.2	447.7	668.8
Financial institutions (incl. BOJ)	30.4	42.8	34.4	47.4	34.2	45.5	38.3	53.0	40.6	61.6	47.3	71.5	59.5	58.4
Liquid deposits	5,226.1	5,583.0	5,541.1	5,858.3	5,772.5	6,108.8	6,144.7	6,519.1	6,453.1	6,970.5	6,856.8	7,291.9	7,248.0	7,801.8
Current	168.3	175.1	165.6	191.3	198.4	194.0	187.2	193.6	189.7	206.9	202.5	231.8	227.6	254.3
Savings	4,733.5	5,077.2	5,047.2	5,353.7	5,272.1	5,584.2	5,610.0	5,969.8	5,918.2	6,394.1	6,318.2	6,687.6	6,689.5	7,187.1
Personal	3,804.5	3,950.4	4,044.3	4,172.5	4,253.6	4,384.0	4,505.0	4,641.4	4,752.6	4,914.0	4,984.6	5,102.2	5,233.7	5,456.3
Current	3.0	2.4	2.3	2.6	2.5	2.5	2.4	2.3	2.2	2.3	2.1	2.2	2.2	2.0
Savings	3,555.4	3,703.1	3,797.3	3,926.8	4,009.7	4,140.3	4,259.9	4,397.7	4,509.3	4,668.2	4,738.3	4,855.5	4,986.3	5,206.0
Corporate (incl. quasi-sovereign)	1,112.7	1,080.8	1,144.6	1,124.8	1,193.0	1,188.6	1,270.3	1,281.7	1,336.7	1,364.2	1,396.8	1,498.0	1,555.0	1,643.0
Current	160.0	166.5	158.5	183.4	189.2	186.6	179.5	185.2	180.7	198.6	195.3	224.0	221.4	247.6
Savings	901.2	866.5	932.4	918.8	966.0	979.0	1,015.1	1,038.5	1,080.8	1,110.4	1,145.8	1,221.9	1,277.4	1,335.8
National & local government	281.5	512.3	322.3	518.5	296.7	495.9	336.4	548.4	328.5	636.1	433.6	625.8	405.7	650.3
Current	1.1	1.4	0.5	0.4	0.5	0.5	0.4	0.7	0.6	0.8	0.4	0.9	0.3	0.4
Savings	266.9	497.3	309.5	500.4	287.1	457.1	326.8	525.9	319.8	607.3	425.8	602.0	399.4	638.4
Financial institutions (incl. BOJ)	27.3	39.4	29.7	42.3	29.0	40.2	32.9	47.5	35.1	56.0	41.6	65.7	53.4	52.1
Current	4.1	4.7	4.2	4.8	6.1	4.2	4.8	5.3	6.0	5.0	4.5	4.6	3.5	4.1
Savings	9.8	10.1	7.8	7.6	9.2	7.6	8.0	7.6	8.1	8.1	8.0	8.1	26.3	6.8
Time deposits	3,359.7	3,367.4	3,400.8	3,343.9	3,374.4	3,356.3	3,416.4	3,375.9	3,421.1	3,387.4	3,421.9	3,348.3	3,325.3	3,269.4
Personal	2,979.6	2,986.5	3,002.1	2,950.0	2,962.2	2,959.0	2,979.1	2,961.5	2,981.3	2,966.9	2,986.4	2,934.4	2,892.1	2,860.8
Corporate (incl. quasi-sovereign)	348.4	356.2	367.6	376.1	372.0	372.1	379.0	392.2	393.0	398.7	410.5	389.6	385.1	383.7
National & local government	28.5	21.2	26.4	12.8	35.0	19.8	52.9	16.6	41.2	16.1	19.2	18.4	42.0	18.4
Financial institutions (incl. BOJ)	3.1	3.4	4.7	5.0	5.1	5.2	5.3	5.4	5.4	5.6	5.7	5.8	6.0	6.2
Foreign-currency deposits	74.1	73.1	74.1	73.1	69.1	71.9	66.2	57.7	53.2	48.8	46.7	48.6	45.7	44.7
Personal	62.3	62.2	61.4	60.2	56.5	58.8	52.2	47.7	43.3	38.7	35.8	35.2	33.7	33.2
Corporate (incl. quasi-sovereign)	11.8	10.8	12.7	12.8	12.5	13.0	13.9	9.9	9.8	10.1	10.8	13.3	12.0	11.5
National & local government	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Financial institutions (incl. BOJ)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
									1					(¥ Bil.
	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9	17/3
Domestic deposits	8,660.1	9,023.7	9,016.2	9,275.5	9,216.1	9,537.2	9,627.5	9,952.9	9,927.7	10,407.1	10,325.7	10,689.0	10,619.3	11,116.2
Chiba Prefecture	8,405.8	8,755.8	8,738.1	8,980.7	8,912.6	9,218.7	9,292.0	9,615.7	9,581.9	10,049.0	9,961.1	10,301.1	10,199.0	10,699.6
Others	254.2	267.8	278.1	294.7	303.5	318.5	335.5	337.2	345.7	358.1	364.6	387.8	420.2	416.5
								The	13 th Mediu	m Term M	anagement	Plan Bes	t Bank 202	0

Domestic Deposits - Proportion

Final Stage - 3 years of co-creation

	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9	17/3
Domestic deposits	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Personal	79.1%	77.6%	78.8%	77.5%	78.9%	77.6%	78.3%	76.9%	78.4%	76.1%	77.5%	75.5%	76.8%	75.1%
Corporate (incl. quasi-sovereign)	17.0%	16.0%	16.9%	16.3%	17.1%	16.5%	17.3%	16.9%	17.5%	17.0%	17.6%	17.8%	18.4%	18.4%
National & local government	3.6%	5.9%	3.9%	5.7%	3.6%	5.4%	4.0%	5.7%	3.7%	6.3%	4.4%	6.0%	4.2%	6.0%
Financial institutions (incl. BOJ)	0.3%	0.5%	0.4%	0.5%	0.4%	0.5%	0.4%	0.5%	0.4%	0.6%	0.5%	0.7%	0.6%	0.5%
Liquid deposits	60.3%	61.9%	61.5%	63.2%	62.6%	64.1%	63.8%	65.5%	65.0%	67.0%	66.4%	68.2%	68.3%	70.1%
Current	1.9%	1.9%	1.8%	2.1%	2.2%	2.0%	1.9%	1.9%	1.9%	2.0%	2.0%	2.1%	2.1%	2.2%
Savings	54.7%	56.3%	56.0%	57.7%	57.2%	58.6%	58.3%	60.0%	59.6%	61.4%	61.2%	62.5%	63.0%	64.6%
Personal	43.9%	43.8%	44.9%	45.0%	46.2%	46.0%	46.8%	46.6%	47.9%	47.2%	48.3%	47.7%	49.3%	49.1%
Current	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Savings	41.1%	41.0%	42.1%	42.3%	43.5%	43.4%	44.2%	44.2%	45.4%	44.9%	45.9%	45.4%	47.0%	46.8%
Corporate (incl. quasi-sovereign)	12.8%	12.0%	12.7%	12.1%	12.9%	12.5%	13.2%	12.9%	13.5%	13.1%	13.5%	14.0%	14.7%	14.8%
Current	1.8%	1.8%	1.8%	2.0%	2.1%	2.0%	1.9%	1.9%	1.8%	1.9%	1.9%	2.0%	2.1%	2.2%
Savings	10.4%	9.6%	10.3%	9.9%	10.5%	10.3%	10.5%	10.4%	10.9%	10.7%	11.1%	11.4%	12.0%	12.0%
National & local government	3.3%	5.7%	3.6%	5.6%	3.2%	5.2%	3.5%	5.5%	3.3%	6.1%	4.2%	5.9%	3.8%	5.8%
Current	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Savings	3.1%	5.5%	3.4%	5.4%	3.1%	4.8%	3.4%	5.3%	3.2%	5.8%	4.1%	5.6%	3.8%	5.7%
Financial institutions (incl. BOJ)	0.3%	0.4%	0.3%	0.5%	0.3%	0.4%	0.3%	0.5%	0.3%	0.5%	0.4%	0.6%	0.5%	0.4%
Current	0.0%	0.1%	0.0%	0.1%	0.1%	0.0%	0.1%	0.0%	0.1%	0.0%	0.0%	0.0%	0.0%	0.0%
Savings	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.0%	0.2%	0.0%
Time deposits	38.8%	37.3%	37.7%	36.0%	36.6%	35.2%	35.5%	33.9%	34.5%	32.5%	33.1%	31.3%	31.3%	29.4%
Personal	34.4%	33.1%	33.3%	31.8%	32.1%	31.0%	30.9%	29.8%	30.0%	28.5%	28.9%	27.4%	27.2%	25.7%
Corporate (incl. quasi-sovereign)	4.0%	3.9%	4.1%	4.1%	4.0%	3.9%	3.9%	3.9%	4.0%	3.8%	4.0%	3.6%	3.6%	3.4%
National & local government	0.3%	0.3%	0.3%	0.1%	0.4%	0.2%	0.6%	0.2%	0.4%	0.2%	0.2%	0.2%	0.4%	0.2%
Financial institutions (incl. BOJ)	0.1%	0.0%	0.0%	0.0%	0.1%	0.1%	0.1%	0.0%	0.1%	0.0%	0.0%	0.1%	0.1%	0.1%
Foreign-currency deposits	0.9%	0.8%	0.8%	0.8%	0.8%	0.7%	0.7%	0.6%	0.5%	0.5%	0.5%	0.5%	0.4%	0.4%
Personal	0.7%	0.7%	0.7%	0.7%	0.6%	0.6%	0.5%	0.5%	0.4%	0.4%	0.4%	0.4%	0.3%	0.3%
Corporate (incl. quasi-sovereign)	0.2%	0.1%	0.1%	0.1%	0.2%	0.1%	0.2%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
National & local government	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Financial institutions (incl. BOJ)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9	17/3
Domestic deposits	10/9	11/3	100.0%	12/3	12/9	13/3	13/9	14/3	14/9	15/3	100.0%	100.0%	100.0%	100.0%
Chiba Prefecture	97.1%	97.0%	96.9%	96.8%	96.7%	96.7%	96.5%	96.6%	96.5%	96.6%	96.5%	96.4%	96.0%	96.3%
	2.9%	97.0% 3.0%	96.9% 3.1%	96.8% 3.2%	3.3%	3.3%	3.5%	96.6% 3.4%	96.5% 3.5%	3.4%	96.5% 3.5%	96.4% 3.6%	<u>96.0%</u> 4.0%	ACCONDUCTOR OF ACTION OF A
Others	2.9%	5.0%	3.1%	5.2%	%د.د	5.5%	3.5%				3.5% anagement			3.7%

Final Stage - 3 years of value co-creation

8,500 8,350.3 5,500 1,400 1,367 1,365 1,353 (¥ Bil.) (¥ Bil.) 1,337 1,319 8,071.9 (Thousand Accounts) 7,919.8 8,000 5,000 7,650.9 4,592.4 4,423.2 7,401.9 7,500 4,500 4,301.1 483 484 477 470 1,100 4,128.3 462 3,980.8 7,000 4,000 Accounts with auto-pension transfer 6,500 3,500 800 6,000 3,000 Balance of accounts with auto-pension transfer and 875 881 883 auto-salary transfer 866 857 5,500 2,500 Accounts with auto-salary transfer 5,000 2,000 500 14/3 15/3 13/3 16/3 17/313/3 14/3 15/3 16/3 17/3

Personal deposits

Accounts with auto-pension transfer and auto-salary transfer

Final Stage - 3 years of co-creation

															(¥ Bil.)
		10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9	17/3
In۱	estment trusts	468.4	461.9	399.6	389.6	348.8	365.0	348.3	355.0	365.5	379.4	370.5	360.7	327.3	312.5
	Bond funds	7.9	7.4	7.2	6.6	6.3	6.0	5.8	5.6	6.2	6.2	8.5	6.9	2.4	0.2
	Stock funds	460.4	454.5	392.3	383.0	342.4	358.9	342.4	349.3	359.2	373.1	361.9	353.8	324.9	312.2
[Personal Investors	460.2	454.2	392.2	382.5	340.5	356.5	340.9	347.7	358.6	372.7	362.3	352.0	320.0	306.5
	Bond funds	6.7	6.3	6.0	5.5	5.3	5.0	4.8	4.7	4.7	5.0	6.6	5.4	1.8	0.2
	Stock funds	453.4	447.9	386.1	376.9	335.1	351.4	336.0	343.0	353.9	367.6	355.7	346.6	318.2	306.2
															(¥ Bil.)
		10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9	17/3
Fo	reign-currency deposits	74.1	73.1	74.1	73.1	69.1	71.9	66.2	57.7	53.2	48.8	46.7	48.6	45.7	44.7
[Personal	62.3	62.2	61.4	60.2	56.5	58.8	52.2	47.7	43.3	38.7	35.8	35.2	33.7	33.2
	Corporate (incl. quasi-sovereign)	11.8	10.8	12.7	12.8	12.5	13.0	13.9	9.9	9.8	10.1	10.8	13.3	12.0	11.5
				-				-			-				(¥ Bil.)
		10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9	17/3
Pe	rsonal annuities*	729.9	786.7	855.8	981.7	1,082.1	1,153.8	1,217.1	1,265.8	1,330.5	1,380.3	1,431.3	1,493.6	1,533.4	1,551.9
	/ariable	389.6	392.8	395.8	399.1	403.4	411.0	420.7	426.8	438.0	448.5	468.1	484.3	498.1	500.0
	Fixed	223.5	231.7	240.3	327.7	391.9	433.3	459.3	474.1	497.9	514.8	516.1	529.2	531.3	532.9
$ \overline{ }$	Whole Life Insurance	116.6	162.1	219.7	254.8	286.6	309.5	337.0	364.7	394.5	416.9	447.0	480.0	503.9	518.9
*A	ccumulation from Octobe	er 2002.		-	-		-	-		-	-	-	-	-	(¥ Bil.)
		10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9	17/3
Pu	olic bonds	232.6	221.9	226.5	216.0	220.5	203.7	205.1	186.3	181.5	164.5	153.2	142.5	137.7	129.9
	Personal	200.9	196.6	193.6	187.4	174.6	168.6	159.3	146.9	136.3	120.3	107.6	95.7	86.4	78.5

Loans Disclosed under Self-Assessment and the Financial Reconstruction Law

Final Stage - 3 years of co-creation

Self-Assessment Results (Non-consolidated)

(¥	Bil	I.)

			10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9	17/3
Ass	ets Re	equiring Caution or worse	1,392.7	1,396.0	1,453.2	1,470.9	1,476.3	1,468.7	1,508.7	1,503.5	1,413.5	1,384.6	1,225.8	1,163.1	1,081.0	1,042.6
	Ass	ets Requiring Caution	1,307.2	1,308.6	1,364.4	1,369.0	1,366.6	1,351.6	1,393.5	1,388.3	1,302.7	1,277.8	1,121.4	1,057.8	985.7	956.4
		Other Assets Requiring Caution	1,240.1	1,239.3	1,296.1	1,297.2	1,289.8	1,270.8	1,319.4	1,320.6	1,238.9	1,213.1	1,064.6	1,003.9	929.6	895.8
		Substandard Assets	67.0	69.2	68.3	71.7	76.8	80.7	74.1	67.7	63.7	64.6	56.7	53.9	56.1	60.5
	Pot	entially Bankrupt Assets	62.5	68.1	68.3	78.3	87.2	96.9	94.8	94.4	90.8	86.8	84.1	85.5	77.0	68.4
		nkrupt and Effectively nkrupt Assets	22.9	19.2	20.4	23.5	22.4	20.1	20.3	20.6	19.8	20.0	20.2	19.6	18.2	17.8
N	orn	nal Assets*	5,965.2	6,098.9	6,173.6	6,229.5	6,442.9	6,554.8	6,626.1	6,678.9	6,950.2	7,178.7	7,525.9	7,737.6	8,016.1	8,371.6
Тс	ota	l	7,357.9	7,494.9	7,626.9	7,700.5	7,919.2	8,023.6	8,134.8	8,182.5	8,363.7	8,563.4	8,751.7	8,900.7	9,097.2	9,414.3

*Including loans with no debtor classification.

Disclosed Claims under the Financial Reconstruction Law (Non-consolidated)

(¥ Bil.)

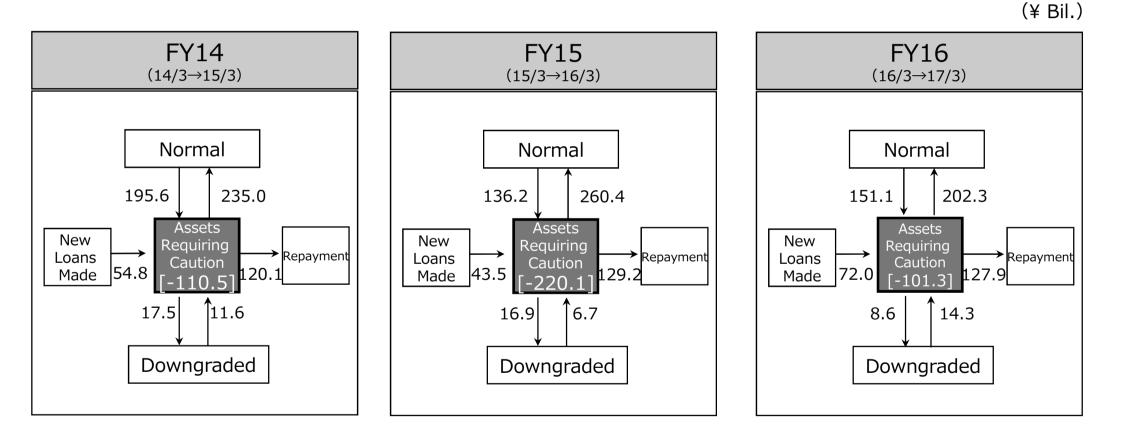
															(+ DII.)
		10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9	17/3
Disclosed Claims under the Financial Reconstruction Law		140.5	145.8	145.7	160.1	171.3	183.4	174.4	169.4	163.6	160.0	153.3	151.7	144.0	139.0
	Bankrupt and Substantially Bankrupt Claims	22.9	19.2	20.4	23.5	22.4	20.1	20.3	20.6	19.8	20.0	20.2	19.6	18.2	17.8
	Doubtful Claims	62.5	68.1	68.3	78.3	87.2	96.9	94.8	94.4	90.8	86.8	84.1	85.5	77.0	68.4
	Substandard Claims	55.0	58.4	56.9	58.2	61.7	66.3	59.2	54.2	52.8	53.1	48.9	46.5	48.7	52.8
Normal Claims		7,217.3	7,349.0	7,481.1	7,540.3	7,747.8	7,840.1	7,960.3	8,013.1	8,200.1	8,403.3	8,598.3	8,748.9	8,953.1	9,275.2
Total		7,357.9	7,494.9	7,626.9	7,700.5	7,919.2	8,023.6	8,134.8	8,182.5	8,363.7	8,563.4	8,751.7	8,900.7	9,097.2	9,414.3
Proportion to total claims		1.91%	1.94%	1.91%	2.08%	2.16%	2.28%	2.14%	2.07%	1.95%	1.86%	1.75%	1.70%	1.58%	1.47%

Factors for Fluctuations in Assets Requiring Caution

Final Stage - 3 years of co-creation

Analysis of yearly net change of Assets Requiring Caution

(including Substandard loans)



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Disposal of Collateral

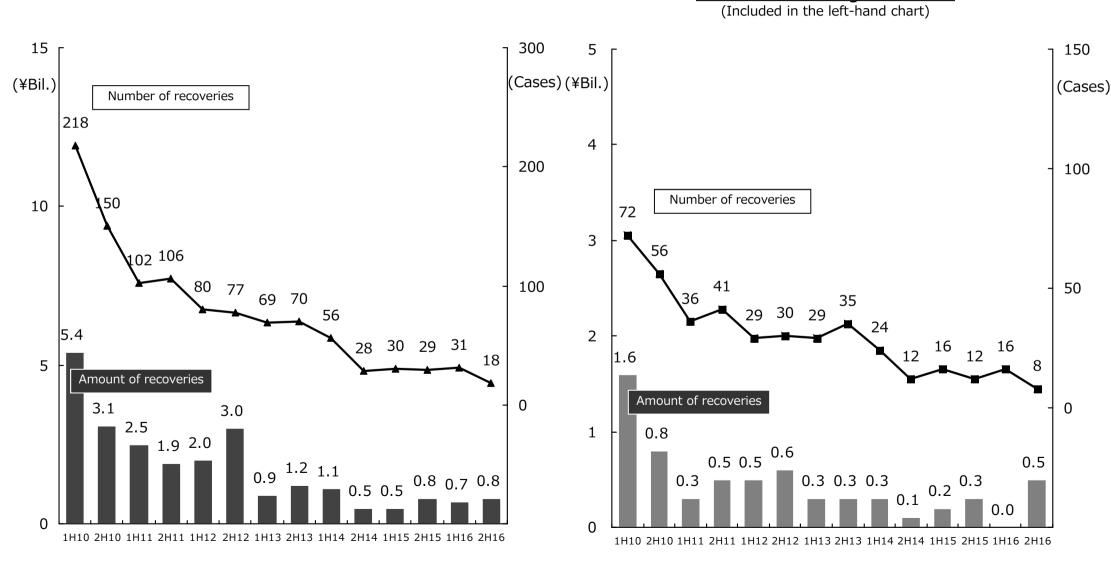
Recoveries through Sales

150

100

50

0



The 13th Medium Term Management Plan Best Bank 2020 Final Stage - 3 years of value co-creation

Recoveries through Auctions

Capital Ratio

Final Stage - 3 years of co-creation

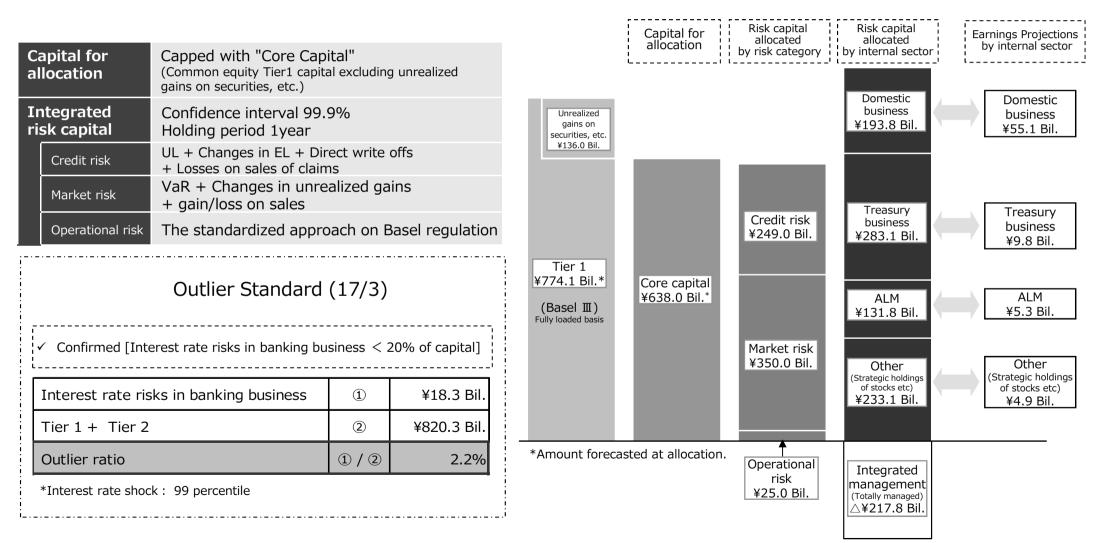
Basel III

Non-Consolidated

	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9	17/3
Total capital ratio	13.21%	13,72%	13.04%	13.41%	13.84%	13.19%	13.26%	13.20%	13.03%
Tier1 capital ratio	12.24%	12.64%	12.35%	12.10%	12.44%	11.98%	12.25%	12.09%	12.09%
Common equity Tier1 ratio	12.24%	12.64%	12.35%	12.10%	12.44%	11.98%	12.25%	12.09%	12.09%
Total capital(¥Bil.)	649.6	676.9	668.4	715.3	759.6	770.2	786.1	801.1	820.3
Tier1 capital	602.3	623.8	633.0	645.3	682.7	699.4	726.2	733.5	761.4
Common equity Tier1 capital	602.3	623.8	633.0	645.3	682.7	699.4	726.2	733.5	761.4
Risk Weighted assets(¥Bil.)	4,917.9	4,932.7	5,123.0	5,332.6	5,486.4	5,836.8	5,927.8	6,066.6	6,292.9
Credit risk	4,571.8	4,531.4	4,775.3	4,932.1	5,142.6	5,195.6	5,248.6	5,314.4	5,654.2
Market risk	66.0	63.0	71.8	65.7	69.1	63.9	61.3	66.4	67.6
Operational risk	279.9	278.1	275.8	276.1	274.6	275.6	275.2	275.8	274.7
Consolidated									
	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9	17/3
Total capital ratio	14.05%	14.27%	13.69%	13.92%	14.66%	13.89%	13.79%	13.72%	13.59%
Tier1 capital ratio	12.90%	13.03%	12.85%	12.51%	13.17%	12.59%	12.74%	12.58%	12.65%
Common equity Tier1 ratio	12.90%	13.03%	12.85%	12.51%	13.17%	12.59%	12.74%	12.58%	12.65%
Total capital(¥Bil.)	702.4	733.7	724.8	775.5	824.1	835.5	852.4	866.8	890.0
Tier1 capital	645.2	670.0	680.4	696.8	740.0	757.4	787.7	794.7	828.4
Common eqity Tier1 capital	645.2	670.0	680.4	696.8	740.0	757.4	787.7	794.7	828.4
Risk weighted assets(¥Bil.)	4,999.8	5,142.1	5,292.3	5,567.9	5,618.1	6,014.5	6,181.8	6,315.9	6,547.6
Credit risk	4,616.4	4,577.1	4,830.6	4,984.7	5,209.0	5,279.7	5,326.9	5,388.0	5,739.5
Market risk	66.6	63.6	73.8	66.7	69.2	64.0	61.5	66.5	68.1
Operational risk	301.2	299.7	297.9	297.8	297.3	297.3	296.9	295.7	294.9

Risk Capital Allocation

Risk capital allocation for the first half of FY17



(¥Mil)

1.Profits and Losses

															(≠ I*III.)
			FY10		FY11		FY12		FY13		FY14		FY15		FY16
		1H		1H		1H		1H		1H		1H		1H	
Opera	ating revenue	1,623	3,333	1,515	2,974	1,578	4,041	3,146	5,899	2,729	6,003	2,796	5,023	2,046	5,029
	Commissions received	1,275	2,713	1,221	2,308	988	2,854	2,448	4,470	1,926	4,180	1,970	3,442	1,214	2,654
	Stocks	666	1,471	498	1,039	454	1,365	1,427	2,555	894	2,025	1,050	1,808	603	1,451
	Bonds	26	34	15	20	3	7	3	6	8	11	17	19	25	28
	Beneficiary certificate	s 575	1,191	699	1,231	522	1,466	1,010	1,893	1,019	2,135	898	1,604	579	1,159
	Net gain on trading	267	476	231	545	530	1,070	618	1,258	709	1,636	736	1,414	770	2,252
	Stocks	4	25	30	88	55	123	117	193	47	90	0	29	5	11
	Bonds	260	444	199	452	472	941	502	1,056	643	1,528	733	1,376	747	2,223
	Financial revenue	80	143	62	120	60	116	78	170	93	185	89	166	61	122
Financ	cial expenses (-)	9	26	10	21	19	32	3	9	9	22	14	24	10	32
Net o	perating revenue	1,613	3,307	1,505	2,952	1,558	4,009	3,142	5,889	2,719	5,980	2,781	4,999	2,035	4,996
Expen	nses (-)	1,616	3,254	1,605	3,176	1,585	3,399	1,977	3,970	1,983	4,201	2,067	4,090	1,975	4,326
	Related to trading (-)	311	599	281	571	324	698	417	855	462	997	488	942	459	1,078
	Personal expenses (-)	893	1,785	901	1,772	860	1,824	1,074	2,158	1,055	2,210	1,085	2,128	1,003	2,139
Operating profit		(3)	52	(100)	(224)	(26)	610	1,164	1,919	736	1,778	714	909	60	669
Ordinary profit		28	56	(46)	(155)	8	639	1,204	2,000	814	1,900	788	1,077	192	897
Profit		(13)	28	(55)	(346)	334	826	714	1,225	572	1,259	563	732	162	631

2.Sales amount of stocks (excluding futures trading)

														(¥Mil.)
		FY10		FY11		FY12		FY13		FY14		FY15		FY16
	1H		1H		1H		1H		1H		1H		1H	
(Principal trading)	151,433	257,048	83,992	162,014	49,133	109,011	93,508	185,723	96,984	160,088	60,617	115,826	41,379	91,967
(Agency transactions)	85,192	194,677	63,880	139,885	55,993	180,277	187,108	343,942	122,911	282,195	146,035	246,227	88,699	208,030
Total	236,626	451,726	147,872	301,900	105,126	289,289	280,616	529,665	219,896	442,284	206,653	362,053	130,079	299,997

Final Stage - 3 years of co-creation

CSR Policy

The Chiba Bank is actively promoting corporate social responsibility for sustainable regional growth.

Progress in customer satisfaction / Compliance

Strengthening financial intermediation functions (Main business)

Offering smooth and expeditious financing for the region through products and services that closely fit the region and through financial facilitation.

Nurturing the Future of "People"

- "Excellent company for health management – White 500" (17/2)
- "Incentive award" as a "Work-friendly and high productivity company" (17/3)
- Action plan on advancement of measures to support raising nextgenerations (7th term) (17/3)
- Offering for subsidy of 8th "Chibagin Heartful Welfare Fund" (17/4-5)

Contributing to the local community (Social contribution activities)

Working to contribute to "people," "the environment" and "business" under our policy of "nurturing the future."

Recent Social Contribution activities

Nurturing the Future of "the Environment"

- Increasing the number of environmentfriendly branches with roof greenery and solar power systems
- Forestry development activities "Chibagin Forest"
- Cleanup campaigns at riverbeds and beaches around Chiba prefecture
- Donation of emergency supplies
- Donation of rental bicycles for tourism

Improving the development of human resources

Having all group employees work in unison to acquire the expertise and skills to be able to respond accurately to customer needs.

Nurturing the Future of "Business"

- Overseas business networking events
- Prize-giving ceremony of 5th "Chibagin Business Idea Contest for Students" (17/2)
- Business matching event of medical equipment and manufacturing with Kanto-METI (17/2)
- Fintech business contest "TSUBASA Alliance Finovation Challenge" (17/4)

Branch Network

Final Stage - 3 years of co-creation



Number of Outlets in Chiba Prefecture

Name of Bank	17/3
Chiba Bank	160
Chiba Kogyo Bank	72
Keiyo Bank	118
Bank of Tokyo-Mitsubishi UFJ	26
Mizuho Bank	25
Sumitomo Mitsui Banking Corporation	23
Resona Bank	12

Total number of Chiba Bank outlets

		17/3	Change from 05/3
Ο	utlets	184	+22
	Domestic	181	+22
	Chiba Pref.	160	+ 10
	Others	21	+ 12
	Overseas	3	+0
Mc	oney exchange counters	3	+ 1
Re	epresentative offices	3	+2

Final Stage - 3 years of co-creation

	<u>Compos</u>	<u>sition of Share</u>	holders	Number of Units (1 unit = 1000 shares)				
	16/3		16/9		17/3			
		(Proportion)		(Proportion)		(Proportion)		
National and local governments	9	0.00%	9	0.00%	9	0.00%		
Financial institutions	347,535	39.88%	363,826	41.75%	352,754	40.48%		
Trust banks	160,252	18.39%	180,210	20.68%	176,316	20.23%		
Securities companies	21,553	2.47%	14,560	1.67%	16,505	1.90%		
Other companies	124,541	14.29%	124,147	14.25%	122,558	14.06%		
Foreign investors	217,858	25.00%	189,636	21.76%	196,969	22.60%		
Individuals and others	106,093	12.18%	107,877	12.38%	104,896	12.04%		
Treasury Stock, etc.	53,819	6.18%	71,356	8.19%	77,762	8.92%		
Total	871,408	100.00%	871,411	100.00%	871,453	100.00%		

Principal Shareholders

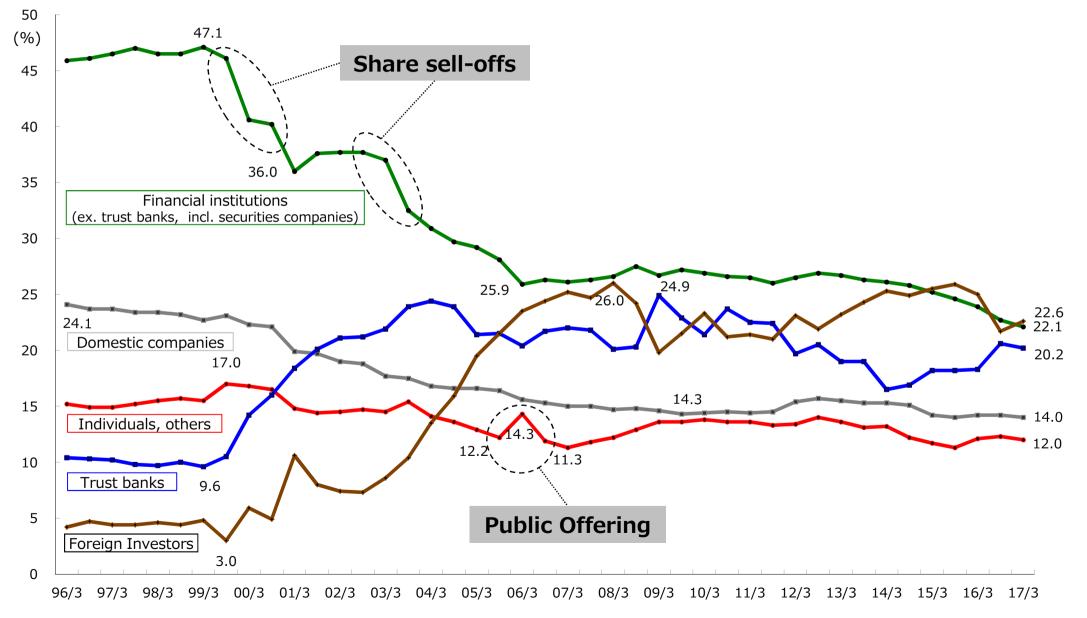
Number of Units (1 unit = 1000 shares)

16/3	Share- holdings	Percentage of total shares issued	16/9	Share- holdings	Percentage of total shares issued	17/3	Share- holdings	Percentage of total shares issued		
The Master Trust Bank of Japan, Ltd. (Trust Account)	35,957	4.10%	Japan Trustee Services Bank, Ltd. (Trust Account)	41,339	4.72%	The Master Trust Bank of Japan, Ltd. (Trust Account)	43,000	4.91%		
Japan Trustee Services Bank, Ltd. (Trust Account)	31,181	3.56%	The Master Trust Bank of Japan, Ltd. (Trust Account)	39,997	4.56%	Japan Trustee Services Bank, Ltd. (Trust Account)	36,053	4.11%		
Nippon Life Insurance Company	26,870	3.06%	Nippon Life Insurance Company	26,870	3.06%	Nippon Life Insurance Company	26,870	3.06%		
The Dai-ichi Life Insurance Company, Limited	26,230	2.99%	The Dai-ichi Life Insurance Company, Limited	26,230	2.99%	The Dai-ichi Life Insurance Company, Limited	26,230	2.99%		
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	25,414	2.90%	Sompo Japan Nipponkoa Insurance Inc.	24,537	2.80%	Sompo Japan Nipponkoa Insurance Inc.	24,537	2.80%		
Sompo Japan Nipponkoa Insurance Inc.	24,537	2.80%	The Bank of Tokyo-Mitsubishi UFJ, Ltd.	22,227	2.53%	Meiji Yasuda Life Insurance Company	18,291	2.08%		
Meiji Yasuda Life Insurance Company	18,291	2.08%	Meiji Yasuda Life Insurance Company	18,291	2.08%	SUMITOMO LIFE INSURANCE COMPANY	17,842	2.03%		
SUMITOMO LIFE INSURANCE COMPANY	17,842	2.03%	SUMITOMO LIFE INSURANCE COMPANY	17,842	2.03%	The Bank of Tokyo-Mitsubishi UFJ, Ltd.	17,707	2.02%		
Japan Trustee Services Bank, Ltd. (Trust Account 9)	16,315	1.86%	Japan Trustee Services Bank, Ltd. (Trust Account 9)	15,263	1.74%	Japan Trustee Services Bank, Ltd. (Trust Account 9)	15,325	1.75%		
STATE STREET BANK AND TRUST COMPANY 505223	14,060	1.60%	STATE STREET BANK AND TRUST COMPANY 505223	13,838	1.58%	Japan Trustee Services Bank, Ltd. (Trust Account 5)	13,981	1.59%		

*Treasury shares are excluded in Principal Shareholders but included in calculation of percentage of total shares issued.

Changes in Composition of Shareholders

Final Stage - 3 years of co-creation



Inquiries related to this presentation should be addressed to The Chiba Bank, Ltd. **Corporate Planning Division Investors Relations** Tel:(81) 43-301-8459 Fax:(81) 43-242-9121 e-mail:ir@chibabank.co.jp

This material contains forward-looking statements. These statements are not represented as providing a guarantee of the Bank's future performance, and actual results may be subject to risks and uncertainties. Please note that future performance may be different from the views presented here owing to changes in the operating environment and other factors.

Memo
