

Best Bank 2020

3 years of value creation

Interim Financial Results for FY2016

Appendix

November 15, 2016 THE CHIBA BANK, LTD.

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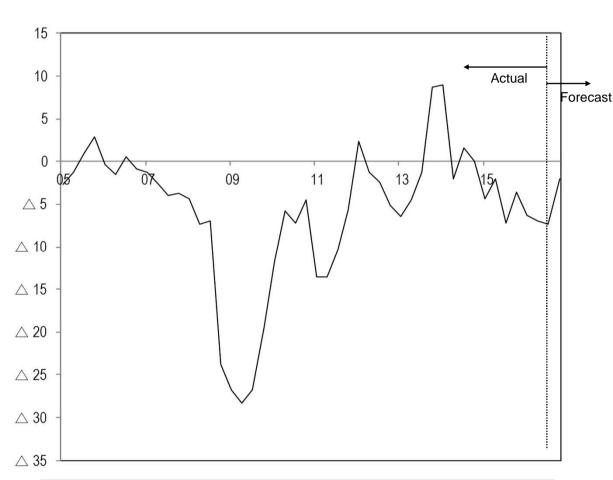
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Regional Economy

Economic Conditions (1) Business Survey Index

Trend of BSI of Sales (All Industries)



BSI: Business Survey Index is an index of executives' business sentiment and actual conditions, with a choice from "upward/ increase/improve", "no change", and "downward/decrease/worsen".

BSI = ("upward/ increase/improve" - "downward/decrease/worsen") x1/2

Trend of BSI of Sales (By Industry)

		Act	ual		Forecast						
	2015		2016 -Mar. AprJun. JulSep. Oct Δ 8.0 Δ 4.0 Δ 4.2 Δ 5.9 Δ 20.0 Δ 17.9 Δ 0.0 0.0 Δ 16.7 Δ 25.0 Δ 16.7 Δ 20.9 Δ Δ 37.5 Δ 16.7 Δ 14.3 Δ Δ 5.9 Δ 22.3 Δ 16.7 0.0 Δ 20.9 Δ 22.2 Δ 0.0 25.0 16.7 Δ 11.6 Δ 15.4 Δ 4.2 0.0 3.6 Δ 4.6 Δ Δ 9.4 0.0 0.0 Δ 10.0 Δ 12.5 Δ 4.6								
	OctDec.	JanMar.	AprJun.	JulSep.	OctDec.						
Food	△ 4.4	△ 8.0	△ 4.0	△ 4.2	△ 2.1						
Petroleum & Chemicals	0.0	△ 5.9	△ 20.0	△ 17.9	△ 10.8						
Plastics	0.0	0.0	0.0	△ 16.7	∆ 8.4						
Glass	△ 10.0	△ 25.0	△ 16.7	△ 20.9	△ 12.5						
Steel & Non-ferrous Metals	△ 15.0	△ 37.5	△ 16.7	△ 14.3	△ 21.4						
Metal products	0.0	△ 5.9	△ 22.3	△ 16.7	4.6						
Machinery	△ 8.4	0.0	△ 20.9	△ 22.2	△ 16.7						
Electrical machinery	7.2	0.0	25.0	16.7	16.7						
Transportation equipment	△ 11.6	△ 11.6	△ 15.4	△ 4.2	4.6						
Other manufacturing	4.6	0.0	3.6	△ 4.6	△ 18.2						
Construction	△ 6.6	△ 9.4	0.0	0.0	19.3						
Transportation	△ 5.6	△ 10.0	△ 12.5	△ 4.6	9.1						
Wholesaling	△ 2.2	△ 6.3	△ 6.0	△ 2.2	△ 4.4						
Retailing	△ 7.9	2.5	△ 10.0	△ 13.2	△ 5.3						
Hotels	△ 13.7	△ 10.0	4.6	4.6	0.0						
Services	3.9	0.0	4.3	△ 2.8	4.2						

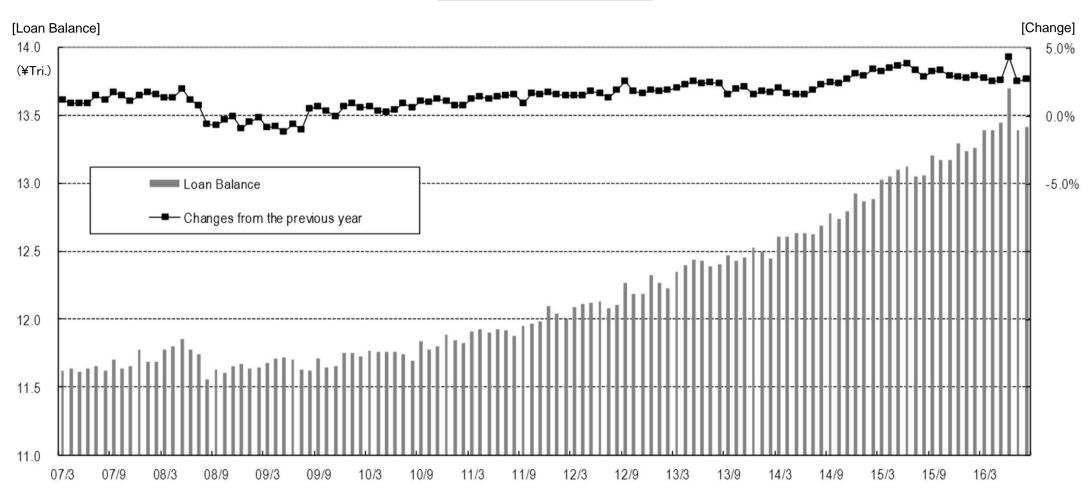
Source: Chiba Economy Center "BSI survey in Chiba (July to September 2016)"

Surveyees: Enterprises with a head office and/or an office in Chiba

As at: September 2016

Answers: 586 enterprises surveyed, 225 effective answers

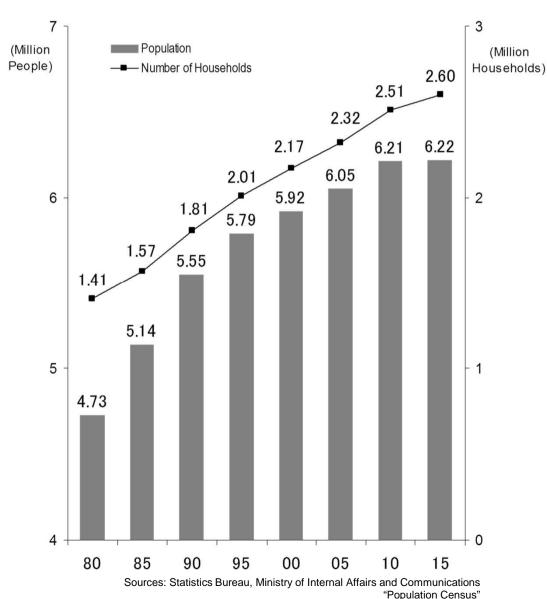
Loans in Chiba Prefecture



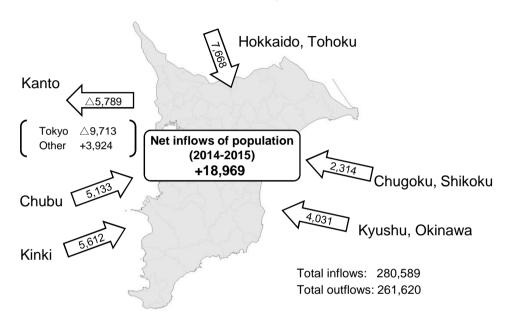
Made by Chiba Bank with data from Business Support Div., Commerce, Industry & Labour Dept. of Chiba Prefecture Note: Figures are month-end balances of total loans from banks

Economic Conditions (3) Population Increase

Population & Number of Households in Chiba Prefecture



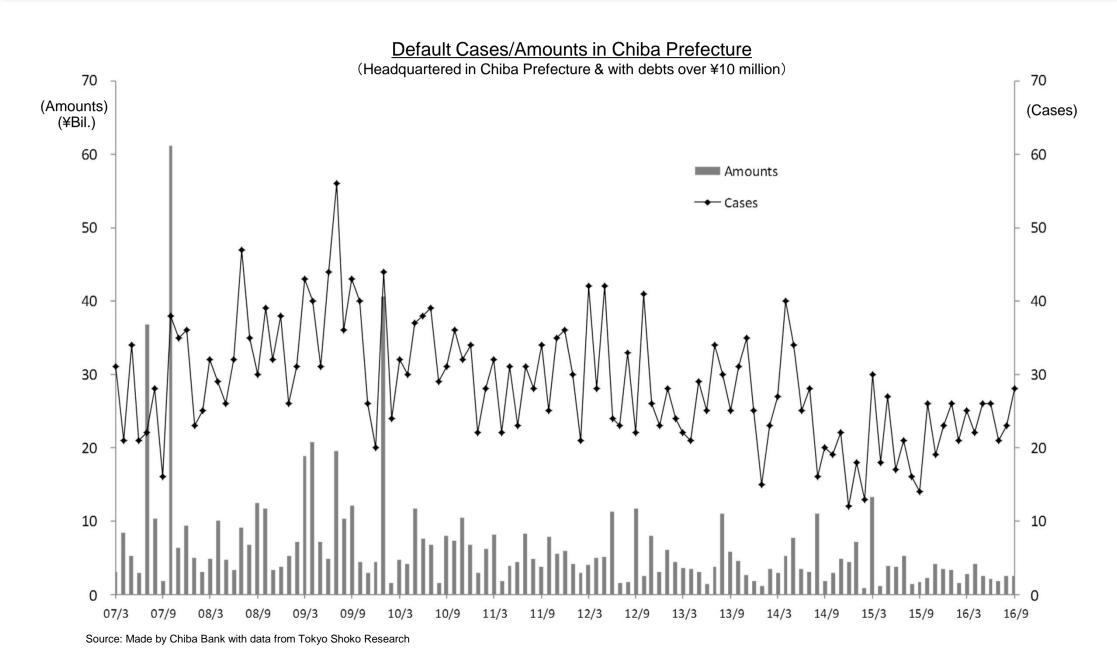
Inflows/Outflows of Population



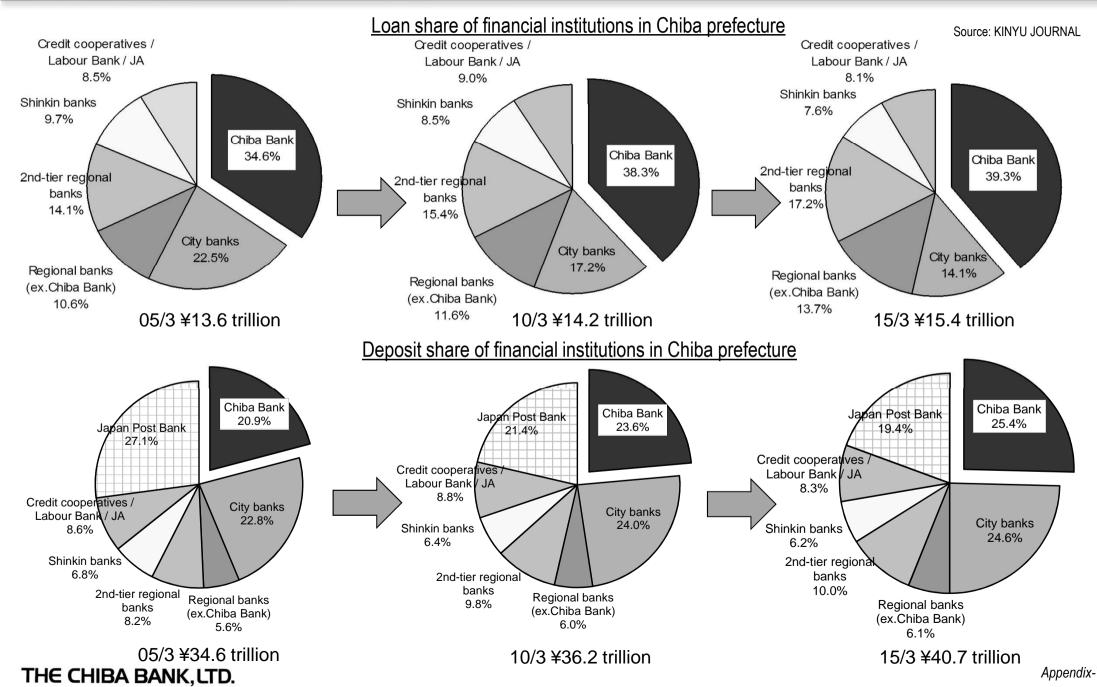
	Ne	tinfl	ows			Net inflows	
	pre	fecti	ures		2014	2015	Change
Т	0	k	у	0	73,280	81,696	8,416
S	a i	t	a m	а	14,909	13,528	△ 1,381
K	a n	a g	ı a w	а	12,855	13,528	673
С	h	i	b	а	8,364	10,605	2,241
Α	i	С	h	i	6,190	8,322	2,132
F	u k	u	o k	а	3,900	3,603	△ 297
0	S	а	k	а	△ 391	2,296	2,687
0	k i	n	a w	а	△ 37	16	53

Sources: Statistics Bureau, Ministry of Internal Affairs and Communications "Report on Internal Migration in Japan"

Economic Conditions (4) Corporate Bankruptcies



Business Share of Financial Institutions within Chiba Prefecture



Appendix-7

Economic Indicators for Chiba Prefecture (1)

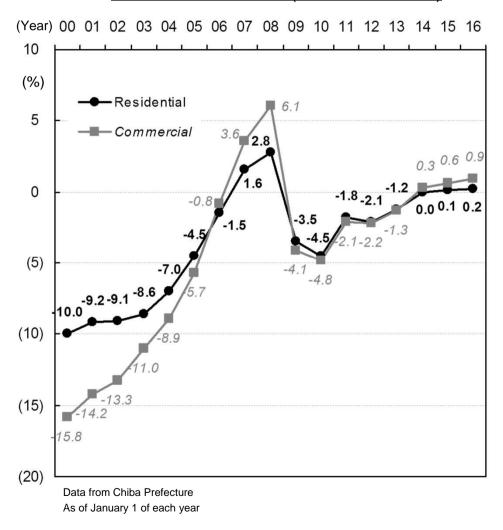
	Population	Indust	rial Production	Index		30000	Building C	onstruction
	Total	Production	Shipment	Producers' Inventory Ratio	Customer Price Index	New Car Registrations	Floor Area	New Housing starts
	As of Oct 1	}	2010=100		2015=100	Total	Thousand m ²	Total
2011	6,211,820	94.7	93.8	118.7	96.7	111,509	5,693	41,142
2012	6,195,576	92.6	92.5	118.0	96.4	145,888	6,339	46,013
2013	6,192,994	93.1	92.3	112.3	96.7	150,887	7,113	46,744
2014	6,197,784	98.3	97.4	118.1	99.2	153,101	6,567	47,434
2015	* 6,224,027	97.3	99.2	128.9	100.0	130,869	6,801	45,784
2015/09	6,206,630	100.2	99.7	122.6	100.0	12,856	475	3,633
2015/10	* 6,224,027	98.7	105.1	132.2	100.1	10,263	311	2,891
2015/11	6,225,791	98.0	101.1	130.5	100.2	9,363	609	4,959
2015/12	6,226,103	97.1	99.6	137.8	100.3	9,816	564	3,435
2016/01	6,226,100	95.7	95.2	134.5	99.6	10,501	515	4,261
2016/02	6,225,396	95.5	97.9	120.6	99.6	11,625	432	3,881
2016/03	6,224,605	93.1	93.1	130.4	99.8	15,672	418	3,327
2016/04	6,229,358	95.8	94.3	145.9	100.0	8,031	531	4,205
2016/05	6,236,517	93.5	93.4	138.2	100.2	8,133	427	2,848
2016/06	6,238,589	91.0	95.5	139.8	100.0	10,057	462	4,320
2016/07	6,240,379	91.9	93.5	134.1	99.9	10,930	470	4,606
2016/08	6,240,438	-	7	-	100.0	8,404	713	4,608
2016/09	6,240,421		n=-	_	-	12,021	s = 0	-
Sources	Statistics D	iv., Policy & P	lanning Dept.	of Chiba Pref.	Ministry of Internal Affairs and Communications	Chiba Toyota Motor Corporation & Japan Mini Vehicles Association	Infrastru	of Land, cture and sport

^{*}Source of Population as of 2015: National Census

Economic Indicators for Chiba Prefecture (2)

	Trade Custon	ns Clearance	Corporate B	ankruptcies		Labor Market		Regular Empl	loyment Index	Real Wage Index		
	(Chiba Port & l	Kisarazu Port)	(Headquartered i	The party and the party of the same of the			Active	(Number of emplo	oyees: 30 or more)	(Number of empl	oyees: 30 or more)	
	Evnort :	lmnort	with debt ¥10	mil. or more)	Active Applicants	Active Job Openings	Opening	All industries	Manufacturing	All industries	Manufacturin	
	Export	Im port Iillion	Number of Companies	¥Million	Applicants	Openings	Ratio		2010:	— 100		
2011	1.286.071	4,945,382	347	64,276	99,411	52,264	0.53	100.7		101.7	102.6	
2012	1,096,016	5,260,006	355	61,698	92,901	60,818	0.65	101.9	98.1	99.8	101.8	
2013	1,390,829	6,132,904	329	52,405	85,264	62,240	0.73	100.9	95.3	99.3	97.8	
2014	1,454,208	6,851,053	281	52,381	75,699	67,422	0.89	102.3	95.3	98.6	100.0	
2015	1,289,146 4,526,852		242	49,106	72,724	73,010	1.01	102.9	100.3	97.7	99.6	
2015/09	106,860	382,367	14	1,738	71,376	74,926	1.06	103.3	101.6	81.8	82.5	
2015/10	105,175	331,524	26	2,246	72,910	77,800	1.05	102.9	100.3	84.0	81.7	
2015/11	91,779	340,750	19	4,249	70,377	77,910	1.07	103.0	100.5	89.0	90.6	
2015/12	85,521	338,725	23	3,533	65,865	74,479	1.08	102.7	100.8	167.7	178.7	
2016/01	80,251	308,659	26	3,414	65,223	75,666	1.07	102.6	100.4	83.8	82.2	
2016/02	85,597	264,238	21	1,614	68,519	78,846	1.04	102.5	99.9	82.0	80.0	
2016/03	101,984	282,680	25	2,749	71,371	80,163	1.06	101.9	99.5	86.6	84.9	
2016/04	84,960	221,028	22	4,144	74,486	77,165	1.09	103.1	99.6	85.9	83.2	
2016/05	77,544	223,649	26	2,573	74,030	75, 191	1.13	103.8	100.8	87.1	85.2	
2016/06	81,660	235,783	26	2,058	73,243	77,738	1.16	103.7	101.3	136.6	141.2	
2016/07	75,778	280,657	21	1,863	70,087	78,897	1.19	103.9	100.9	108.6	118.9	
2016/08	p80,301	p267,349	23	2,587	69,093	80,176	1.19	-	-	: - :	-	
2016/09	-	-	28	2,546	,=,	-	-	-	-	.=	-	
Sources	Ministry o	of Finance	hiba Labor Bureau Statistics Div., Policy & Planning Dept. of Chik					Chiba Pref.				

Standard Land Prices(Chiba Prefecture)



Price Trend of Intensively Used Land in Major Cities (Chiba Prefecture)

				15.7.1	15.10.1	16.1.1	16.4.1
	City	Categ ory	Area	~	~	~	~
				15.10.1	16.1.1	16.4.1	16.7.1
Α	Chuo-ku, Chiba city	Commercial	Around Chiba Sta.	3	3	3	3
E	Mihama-ku, Chiba city	Commercial	Kaihin-makuhari	3	3	3	3
C	Urayasu city	Residential	Shin-Urayasu	4	4	4	4
	Funabashi city	Commercial	Around Funabashi Sta.	3	3	3	3
E	Kashiwa city	Residential	Kashiwanoha	4	4	4	4

<Legend>

Level	Change in three months									
1	Increasing(6% or more)									
2	Increasing (From 3% to less than 6%)									
3	Increasing (ov er 0% to less than 3%)									
4	flat(0%)									
5	Decreasing (over 0% to less than 3%)									
6	Decreasing(from 3% to less than 6%)									
7	Decreasing(from 6% to less than 9%)									
8	Decreasing(from 9% to less than 12%)									
9	Decreasing (12% or more)									

<Research Area>



<Outline of the investigation>

Demonstrating early price trend of land by researching prices of intensively used land which reflects price trend in major cities.

	Population	Number of new housing starts	Prefectural Income	Balance of Deposits	Balance of Loans	
Chiba	6.22 million	47 thousand	¥18 trillion	¥27.4 trillion	¥13.5 trillion	
	(Ranked 6 th	(Ranked 6 th	(Ranked 6 th	(Ranked 6 th	(Ranked 7 th	
	nationwide)	nationwide)	nationwide)	nationwide)	nationwide)	
No. 1	Tokyo	Tokyo	Tokyo	Tokyo	Tokyo	
nationwide	13.51 million	141 thousand	¥59 trillion	¥238.1 trillion	¥196.2 trillion	
No. 2	Kanagawa	Kanagawa	Kanagawa	Osaka	Osaka	
nationwide	9.12 million	71 thousand	¥26 trillion	¥61.9 trillion	¥37.3 trillion	
No. 3 nationwide	Osaka	Osaka	Aichi	Kanagawa	Kanagawa	
	8.83 million	66 thousand	¥26 trillion	¥39.3 trillion	¥18.6 trillion	

Sources:

Population: Statistics Bureau, Ministry of Internal Affairs and Communications "Population Census" (October 2015)
Number of new housing starts: Ministry of Land, Infrastructure and Transport (FY 2015)
Prefectural Income: Economic and Social Research Institute, Cabinet Office (FY 2013)
Balance of Deposits and Loans: The Bank of Japan (As of September 2016)

Management Indices

Summary of Income and Expenses / Management Indicators

(¥ Bil.)

		(1									(* BII.)				
		FY09		FY10		FY11		FY12		FY13		FY14		FY15	FY16
	1H		1H		1H		1H		1H		1H		1H		1H
Gross business income	82.3	162.1	81.2	159.2	78.1	153.3	77.2	152.4	76.5	149.1	77.7	151.7	76.4	150.0	75.3
Net interest income	72.8	143.3	69.5	137.6	67.9	134.5	66.2	130.1	64.9	126.6	64.7	126.0	64.7	125.4	62.6
Net fees and commissions income	6.7	14.1	7.3	14.1	7.0	14.5	7.2	15.4	8.9	17.8	9.4	19.2	9.5	19.0	9.4
Trading income	1.6	3.0	0.7	1.1	0.6	1.4	0.5	1.3	0.6	1.9	1.3	2.6	1.0	3.2	1.6
Profit from other business transactions	1.0	1.6	3.5	6.3	2.5	2.7	3.1	5.4	2.0	2.7	2.2	3.8	1.0	2.2	1.5
Gains (losses) related to bonds	△ 0.5	△ 0.9	2.4	3.9	1.7	0.9	2.3	3.8	1.2	0.9	1.3	2.0	0.4	2.2	0.2
Expenses	39.7	80.3	40.0	80.7	39.9	81.2	41.2	81.8	41.2	82.5	41.8	82.6	40.2	82.0	41.1
Core net business income	43.0	82.8	38.8	74.5	36.5	71.0	33.6	66.7	34.1	65.6	34.5	67.0	35.7	65.7	33.9
Ordinary profit	22.0	53.4	33.6	59.7	35.7	61.7	33.6	66.4	40.0	70.3	40.1	74.1	46.7	79.6	41.5
Profit	16.3	36.2	22.6	38.1	23.0	36.0	20.7	41.2	25.3	43.2	26.8	45.8	32.2	52.5	29.5
Net credit costs	16.8	19.4	3.9	10.3	△ 5.7	2.2	0.7	8.9	△ 0.4	0.9	0.2	Δ 0.3	△ 2.8	Δ 2.3	△ 4.1
Profit attributable to owners of parent	16.6	37.5	23.3	40.6	23.4	40.7	22.0	44.1	26.6	46.4	34.9	57.0	32.6	55.4	30.1
ROA ^{*1}	0.32%	0.35%	0.44%	0.37%	0.43%	0.34%	0.38%	0.37%	0.44%	0.37%	0.44%	0.37%	0.48%	0.39%	0.43%
ROE*2	6.15%	6.72%	7.78%	6.56%	7.70%	5.90%	6.52%	6.25%	7.18%	6.13%	7.33%	6.03%	8.02%	6.49%	7.20%
OHR*3	48.14%	49.34%	50.84%	52.15%	52.29%	53.48%	55.16%	55.14%	54.88%	55.93%	54.98%	55.36%	53.00%	55.06%	55.10%
	•		•												

^{*}These figures are based on non-consolidated figures except for Profit attributable to owners of parent.

^{*1} ROA = Profit / Average total assets (excluding Average customers' liabilities for acceptances and guarantees)

^{*2} ROE = Profit / (Total net assets at beginning of fiscal year + Total net assets at end of fiscal(interim) year)/2)

^{*3} Overhead ratio = Expenses / (Net business income - Gains/losses on bonds, etc. + Net transfer to general allowance for loan losses +Expenses)

Domestic Operations

			FY09	FY10		FY11		FY12		FY13		FY14		FY15		FY16
		1H		1H		1H		1H		1H		1H		1H		1H
Av	Average yield on interest bearing assets		1.70%	1.60%	1.56%	1.49%	1.45%	1.37%	1.34%	1.28%	1.24%	1.21%	1.16%	1.10%	1.06%	1.04%
	Average yield on loans and bills discounted	1.97%	1.94%	1.81%	1.79%	1.68%	1.66%	1.57%	1.55%	1.45%	1.44%	1.37%	1.35%	1.27%	1.26%	1.18%
	Average yield on securities	1.05%	0.98%	0.99%	0.91%	0.95%	0.84%	0.83%	0.73%	0.92%	0.77%	1.06%	0.90%	1.27%	1.04%	1.12%
Av	erage yield on interest-bearing liabilities	1.00%	1.00%	0.97%	0.95%	0.89%	0.90%	0.88%	0.87%	0.83%	0.83%	0.81%	0.79%	0.72%	0.72%	0.69%
	Average yield on deposits and NCD	0.15%	0.14%	0.10%	0.08%	0.06%	0.05%	0.04%	0.04%	0.04%	0.04%	0.04%	0.03%	0.04%	0.03%	0.01%
	Expenseratio	0.88%	0.89%	0.86%	0.87%	0.82%	0.84%	0.84%	0.83%	0.79%	0.80%	0.77%	0.76%	0.71%	0.73%	0.71%
Av	Average interest rate spread		0.70%	0.63%	0.61%	0.60%	0.55%	0.49%	0.47%	0.45%	0.41%	0.40%	0.37%	0.38%	0.34%	0.35%
De	Deference between average yield on loans and deposits		1.80%	1.71%	1.71%	1.62%	1.61%	1.53%	1.51%	1.41%	1.40%	1.33%	1.32%	1.23%	1.23%	1.17%

Contract Rate by Borrowers' Category

		09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9
Larg	e enterprises	0.99%	0.90%	0.83%	0.78%	0.75%	0.74%	0.68%	0.64%	0.58%	0.54%	0.51%	0.48%	0.45%	0.45%	0.41%
Mid-	sized enterprises	1.35%	1.30%	1.21%	1.16%	1.12%	1.12%	1.09%	1.17%	1.11%	1.06%	1.02%	0.97%	0.93%	0.89%	0.84%
Sma	Il and medium-sized enterprises	2.08%	2.03%	1.97%	1.90%	1.86%	1.81%	1.76%	1.70%	1.62%	1.56%	1.50%	1.43%	1.37%	1.30%	1.21%
Cons	sumer loans	2.33%	2.22%	2.12%	2.03%	1.96%	1.87%	1.80%	1.73%	1.68%	1.63%	1.58%	1.52%	1.48%	1.45%	1.40%
F	Housing loans	2.17%	2.06%	1.97%	1.88%	1.81%	1.73%	1.66%	1.59%	1.54%	1.49%	1.44%	1.39%	1.34%	1.29%	1.24%
	Others	7.87%	7.81%	7.63%	7.66%	7.72%	7.63%	7.55%	7.32%	7.00%	6.60%	6.37%	6.08%	6.01%	5.92%	5.89%
Publ	ic sector	1.31%	1.30%	1.14%	1.16%	1.00%	1.09%	0.86%	0.95%	0.83%	0.94%	0.85%	0.88%	0.77%	0.81%	0.70%

^{*}Internal management base (term-end's weighted average contract lending rate of each category.)

<u>Overall</u>

				Averag	e balance	(¥Bil.)					Int	erest yie	ld		
			FY13		FY14		FY15	FY16		FY13		FY14		FY15	FY16
		1H		1H		1H		1H	1H		1H		1H		1H
Inte	rest-bearing assets	10,648.0	10,755.8	11,249.5	11,468.2	12,499.6	12,648.1	12,607.2	1.31%	1.28%	1.24%	1.20%	1.15%	1.11%	1.10%
	Loans and bills discounted	8,026.4	8,058.3	8,233.9	8,313.4	8,584.7	8,646.0	8,882.2	1.44%	1.43%	1.35%	1.33%	1.26%	1.25%	1.18%
	Securities	2,058.4	2,073.0	2,118.3	2,156.8	2,274.0	2,305.2	2,363.2	1.10%	1.00%	1.25%	1.12%	1.43%	1.24%	1.29%
Inte	rest-bearing liabilities	10,510.0	10,601.4	11,091.0	11,332.3	12,340.1	12,461.7	12,565.7	0.10%	0.10%	0.09%	0.10%	0.12%	0.12%	0.11%
	Deposits	9,742.5	9,787.6	10,151.0	10,239.2	10,715.2	10,741.0	11,095.9	0.04%	0.04%	0.04%	0.04%	0.04%	0.04%	0.03%
	Borrow ed money	228.5	248.1	292.8	298.5	305.6	293.4	232.3	0.21%	0.20%	0.16%	0.16%	0.16%	0.18%	0.28%

Domestic Operations

				Averag	e balance	e (¥Bil.)					Int	erest yie	ld		
			FY13		FY14		FY15	FY16		FY13		FY14		FY15	FY16
		1H		1H		1H		1H	1H		1H		1H		1H
Inte	rest-bearing assets	10,214.9	10,261.1	10,639.3	10,773.5	11,625.3	11,744.6	11,692.0	1.28%	1.24%	1.21%	1.16%	1.10%	1.06%	1.04%
	Loans and bills discounted	7,844.8	7,856.1	7,974.1	8,020.1	8,232.7	8,290.5	8,521.4	1.45%	1.44%	1.37%	1.35%	1.27%	1.26%	1.18%
	Securities	1,762.9	1,752.1	1,742.3	1,738.9	1,739.4	1,766.4	1,822.2	0.92%	0.77%	1.06%	0.90%	1.27%	1.04%	1.12%
Inte	rest-bearing liabilities	10,075.9	10,107.3	10,481.0	10,637.9	11,461.9	11,549.2	11,643.4	0.06%	0.05%	0.05%	0.05%	0.05%	0.04%	0.02%
	Deposits	9,532.5	9,561.4	9,870.5	9,925.4	10,300.5	10,291.1	10,617.7	0.04%	0.04%	0.03%	0.03%	0.03%	0.03%	0.01%
	Borrow ed money	222.4	234.5	247.8	244.0	239.0	227.3	165.2	0.20%	0.19%	0.13%	0.11%	0.10%	0.10%	0.05%

Domestic Loans – Balance

Best Bank 2020

3 years of value creation

(¥ Bil.)

																(+ DII.)
		09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9
Dor	mestic loans	7,108.7	7,115.8	7,192.9	7,321.1	7,461.5	7,505.1	7,726.1	7,811.3	7,931.5	7,967.8	8,146.2	8,299.3	8,474.0	8,628.8	8,829.8
La	arge enterprises	1,134.0	1,075.9	1,082.2	1,107.0	1,127.4	1,082.7	1,163.2	1,194.2	1,220.0	1,168.5	1,217.7	1,192.6	1,206.9	1,188.1	1,153.3
10000	lid-sized nterprises	183.9	174.9	176.0	169.5	168.9	157.2	167.6	140.4	144.6	153.2	157.6	155.3	154.4	161.0	159.7
	mall and med-sized nterprises, etc.	5,481.3	5,585.0	5,645.5	5,762.9	5,854.6	5,977.2	6,038.5	6,162.9	6,233.0	6,362.4	6,499.1	6,707.0	6,854.8	7,050.0	7,275.3
	Small and med-sized enterprises	3,026.0	3,034.4	3,048.6	3,119.3	3,179.1	3,226.6	3,238.7	3,289.9	3,327.7	3,383.8	3,465.7	3,583.9	3,664.0	3,786.6	3,952.8
	Com sum er loans	2,455.2	2,550.5	2,596.9	2,643.5	2,675.5	2,750.6	2,799.7	2,873.0	2,905.2	2,978.6	3,033.4	3,123.1	3,190.8	3,263.4	3,322.5
	Housing loans	2,347.7	2,444.9	2,494.9	2,545.6	2,580.8	2,658.6	2,709.1	2,782.2	2,812.3	2,881.7	2,932.3	3,016.3	3,075.6	3,140.5	3,192.0
Р	ublic sector	309.4	279.9	289.0	281.5	310.4	287.8	356.7	313.7	333.7	283.5	271.7	244.2	257.8	229.5	241.3

^{*}Including sole proprietors

(¥ Bil.)

	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9
omestic loans	7,108.7	7,115.8	7,192.9	7,321.1	7,461.5	7,505.1	7,726.1	7,811.3	7,931.5	7,967.8	8,146.2	8,299.3	8,474.0	8,628.8	8,829.8
Chiba Prefecture	5,434.4	5,457.8	5,507.8	5,554.0	5,630.1	5,672.9	5,781.2	5,806.5	5,847.6	5,877.0	5,971.3	6,067.8	6,187.1	6,280.8	6,391.8
Others	1,674.3	1,657.9	1,685.0	1,767.1	1,831.4	1,832.1	1,944.8	2,004.8	2,083.9	2,090.7	2,174.9	2,231.5	2,286.9	2,347.9	2,437.9

Domestic Loans - Proportion

		09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9
Dom	estic loans	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
La	rge enterprises	15.9%	15.1%	15.0%	15.1%	15.1%	14.4%	15.1%	15.3%	15.4%	14.7%	15.0%	14.4%	14.2%	13.8%	13.1%
	d-sized terprises	2.6%	2.5%	2.5%	2.3%	2.3%	2.1%	2.2%	1.8%	1.8%	1.9%	1.9%	1.9%	1.8%	1.9%	1.8%
	nall and med-sized terprises, etc.	77.1%	78.5%	78.5%	78.7%	78.5%	79.7%	78.1%	78.9%	78.6%	79.9%	79.8%	80.8%	80.9%	81.7%	82.4%
1 1 1	Small and med-sized enterprises*	42.6%	42.7%	42.4%	42.6%	42.6%	43.0%	41.9%	42.1%	42.0%	42.5%	42.6%	43.2%	43.2%	43.9%	44.8%
	Comsumer loans	34.5%	35.8%	36.1%	36.1%	35.9%	36.7%	36.2%	36.8%	36.6%	37.4%	37.2%	37.6%	37.7%	37.8%	37.6%
	Housing loans	33.0%	34.4%	34.7%	34.8%	34.6%	35.4%	35.1%	35.6%	35.5%	36.2%	36.0%	36.3%	36.3%	36.4%	36.1%
Pu	iblic sector	4.4%	3.9%	4.0%	3.9%	4.1%	3.8%	4.6%	4.0%	4.2%	3.5%	3.3%	2.9%	3.1%	2.6%	2.7%

^{*}Including sole proprietors

	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9
Domestic Ioans	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Chiba Prefecture	76.4%	76.7%	76.6%	75.9%	75.5%	75.6%	74.8%	74.3%	73.7%	73.8%	73.3%	73.1%	73.0%	72.8%	72.4%
Others	23.6%	23.3%	23.4%	24.1%	24.5%	24.4%	25.2%	25.7%	26.3%	26.2%	26.7%	26.9%	27.0%	27.2%	27.6%

Loan Breakdown by Industry

Domestic Operations

(¥ Bil.)

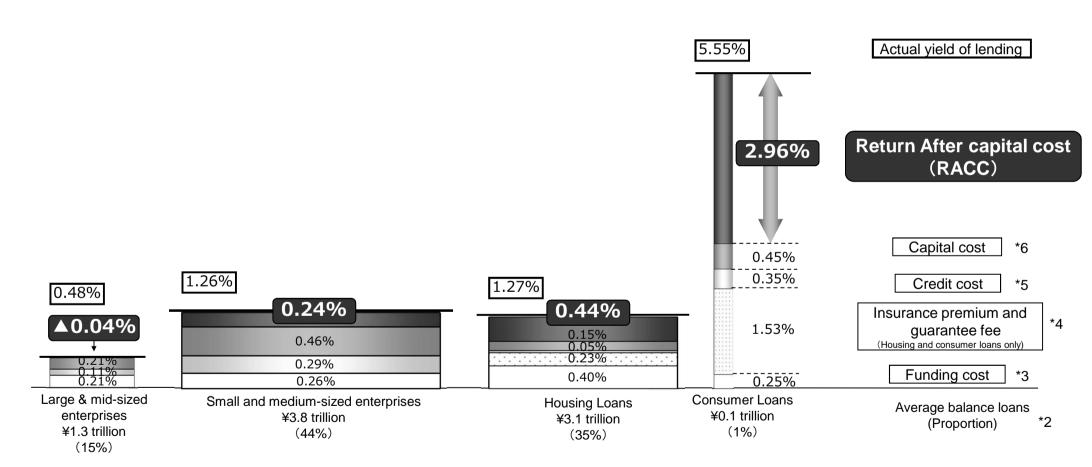
												(+ Dii.)
	14/3		14/9		15/3		15/9		16/3		16/9	
		Proportion										
Manufacturing	675.3	8.48%	707.0	8.68%	676.0	8.15%	700.2	8.26%	684.0	7.93%	691.4	7.83%
Agriculture and Forestry	8.7	0.11%	8.9	0.11%	9.3	0.11%	9.1	0.11%	8.9	0.10%	9.9	0.11%
Fishery	1.1	0.01%	1.1	0.01%	1.0	0.01%	0.9	0.01%	1.1	0.01%	1.1	0.01%
Mining, quarrying and gravel	8.3	0.11%	12.4	0.15%	9.4	0.12%	16.4	0.20%	14.8	0.17%	15.1	0.17%
Construction	292.6	3.67%	292.8	3.60%	297.8	3.59%	296.5	3.50%	293.5	3.40%	289.4	3.28%
Electricity, Gas, Heat Supply and Water	22.4	0.28%	24.9	0.31%	32.4	0.39%	34.9	0.41%	43.7	0.51%	47.2	0.54%
Information and Communications	45.9	0.58%	35.0	0.43%	35.6	0.43%	32.9	0.39%	34.5	0.40%	35.2	0.40%
Transport and postal service	224.6	2.82%	230.9	2.83%	232.1	2.80%	233.6	2.76%	233.7	2.71%	230.7	2.61%
Wholesale and retail trade	672.2	8.44%	694.0	8.52%	716.3	8.63%	713.4	8.42%	696.4	8.07%	698.5	7.91%
Finance and Insurance	409.6	5.14%	402.3	4.94%	401.8	4.84%	380.4	4.49%	389.7	4.52%	380.6	4.31%
Real Estate and leasing	1,907.9	23.95%	1,986.0	24.38%	2,076.7	25.02%	2,148.2	25.35%	2,258.7	26.18%	2,382.2	26.98%
Real Estate	1,719.7	21.58%	1,785.3	21.92%	1,865.4	22.48%	1,938.4	22.87%	2,041.8	23.66%	2,171.3	24.59%
Real estate rental and management	1,496.4	18.78%	1,556.9	19.11%	1,635.9	19.71%	1,709.4	20.17%	1,805.1	20.92%	1,924.8	21.80%
Real estate trading, etc.	223.2	2.80%	228.3	2.81%	229.5	2.77%	229.0	2.70%	236.6	2.74%	246.5	2.79%
Leasing	188.2	2.37%	200.7	2.46%	211.2	2.54%	209.8	2.48%	216.9	2.52%	210.9	2.39%
Medical, welfare and other services	476.0	5.97%	481.0	5.91%	476.3	5.74%	482.2	5.69%	500.5	5.80%	505.5	5.73%
Government, local public sector	234.3	2.94%	233.6	2.87%	210.2	2.53%	233.3	2.75%	208.3	2.41%	224.2	2.54%
Others (mainly consumer loans)	2,988.2	37.50%	3,035.4	37.26%	3,123.7	37.64%	3,191.0	37.66%	3,260.5	37.79%	3,318.1	37.58%
Total	7,967.8	100.00%	8,146.2	100.00%	8,299.3	100.00%	8,474.0	100.00%	8,628.8	100.00%	8,829.8	100.00%

Details of Loans to the Real Estate Industry

(¥ Bil.)

	14/3		14/9		15/3		15/9		16/3		16/9	
		Proportion										
Real Estate Rental and Management	1,496.4	87.02%	1,556.9	87.21%	1,635.9	87.70%	1,709.4	88.19%	1,805.1	88.41%	1,924.8	88.65%
Apartment and condominium rentals	1,212.0	70.48%	1,262.5	70.72%	1,329.8	71.29%	1,388.6	71.64%	1,482.5	72.61%	1,581.3	72.83%
Office and Commercial rentals	217.1	12.63%	220.0	12.33%	223.6	11.99%	228.0	11.77%	223.6	10.95%	234.9	10.82%
Land rental and Real estate management, etc	67.2	3.91%	74.3	4.16%	82.3	4.42%	92.7	4.78%	99.0	4.85%	108.6	5.00%
Real Estate Trading, etc	223.2	12.98%	228.3	12.79%	229.5	12.30%	229.0	11.81%	236.6	11.59%	246.5	11.35%
Home construction and development	147.1	8.56%	154.3	8.64%	155.2	8.32%	155.6	8.03%	162.4	7.96%	168.7	7.77%
Real estate brokerage and Land trading, etc	43.3	2.52%	48.3	2.71%	49.2	2.64%	53.6	2.77%	54.7	2.68%	62.1	2.86%
Public corporations	32.7	1.90%	25.6	1.44%	25.0	1.34%	19.7	1.01%	19.4	0.95%	15.6	0.72%
Total	1,719.7	100.00%	1,785.3	100.00%	1,865.4	100.00%	1,938.4	100.00%	2,041.8	100.00%	2,171.3	100.00%

Return After Capital Cost*1 (1st half of FY16)



^{*1.}Before deducting operating costs

^{*2.} Average balance: Segmented by Internal management base. Housing loans are before securitization and consumer loans do not include credit cards. *3. Funding cost: Internal transfer rate × Average balance

^{*4.}Insurance premium and guarantee fee: Actual expenditure. Only guarantee fees for external guarantee companies are included.

^{*5.}Credit cost: Internally used notional allowance. (EL=PD × LGD × balance)

^{*6.}Capital cost : Unexpected loss as of 16/9 (UL:BaselⅢ base) × 5.1%(Capital Cost) ÷ (1-tax rate)

Domestic Deposits - Balance

Best Bank 2020

			_												(¥ Bil.)
	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9
Domestic deposits	8,519.4	8,663.4	8,660.1	9,023.7	9,016.2	9,275.5	9,216.1	9,537.2	9,627.5	9,952.9	9,927.7	10,407.1	10,325.7	10,689.0	10,619.3
Personal	6,693.8	6,762.2	6,846.5	6,999.2	7,107.9	7,182.9	7,272.4	7,401.9	7,536.5	7,650.9	7,777.5	7,919.8	8,007.0	8,071.9	8,159.6
Corporate (incl. quasi-sovereign)	1,447.3	1,412.0	1,473.1	1,447.9	1,525.0	1,513.8	1,577.7	1,573.9	1,663.4	1,683.9	1,739.7	1,773.3	1,818.4	1,901.2	1,952.4
National & local government	350.0	446.9	310.0	533.6	348.7	531.3	331.7	515.8	389.3	565.0	369.8	652.2	452.9	644.2	447.7
Financial institutions (incl. BOJ)	28.1	42.1	30.4	42.8	34.4	47.4	34.2	45.5	38.3	53.0	40.6	61.6	47.3	71.5	59.5
Liquid deposits	5,056.2	5,263.9	5,226.1	5,583.0	5,541.1	5,858.3	5,772.5	6,108.8	6,144.7	6,519.1	6,453.1	6,970.5	6,856.8	7,291.9	7,248.0
Current	162.9	176.2	168.3	175.1	165.6	191.3	198.4	194.0	187.2	193.6	189.7	206.9	202.5	231.8	227.6
Savings	4,559.3	4,748.6	4,733.5	5,077.2	5,047.2	5,353.7	5,272.1	5,584.2	5,610.0	5,969.8	5,918.2	6,394.1	6,318.2	6,687.6	6,689.5
Personal	3,676.1	3,754.8	3,804.5	3,950.4	4,044.3	4,172.5	4,253.6	4,384.0	4,505.0	4,641.4	4,752.6	4,914.0	4,984.6	5,102.2	5,233.7
Current	2.7	2.9	3.0	2.4	2.3	2.6	2.5	2.5	2.4	2.3	2.2	2.3	2.1	2.2	2.2
Savings	3,418.8	3,501.5	3,555.4	3,703.1	3,797.3	3,926.8	4,009.7	4,140.3	4,259.9	4,397.7	4,509.3	4,668.2	4,738.3	4,855.5	4,986.3
Corporate (incl. quasi-sovereign)	1,083.0	1,049.4	1,112.7	1,080.8	1,144.6	1,124.8	1,193.0	1,188.6	1,270.3	1,281.7	1,336.7	1,364.2	1,396.8	1,498.0	1,555.0
Current	153.7	166.8	160.0	166.5	158.5	183.4	189.2	186.6	179.5	185.2	180.7	198.6	195.3	224.0	221.4
Savings	874.1	835.4	901.2	866.5	932.4	918.8	966.0	979.0	1,015.1	1,038.5	1,080.8	1,110.4	1,145.8	1,221.9	1,277.4
National & local government	271.7	420.3	281.5	512.3	322.3	518.5	296.7	495.9	336.4	548.4	328.5	636.1	433.6	625.8	405.
Current	1.3	1.5	1.1	1.4	0.5	0.4	0.5	0.5	0.4	0.7	0.6	0.8	0.4	0.9	0.3
Savings	258.6	404.2	266.9	497.3	309.5	500.4	287.1	457.1	326.8	525.9	319.8	607.3	425.8	602.0	399.4
Financial institutions (incl. BOJ)	25.3	39.3	27.3	39.4	29.7	42.3	29.0	40.2	32.9	47.5	35.1	56.0	41.6	65.7	53.4
Current	4.9	4.9	4.1	4.7	4.2	4.8	6.1	4.2	4.8	5.3	6.0	5.0	4.5	4.6	3.5
Savings	7.6	7.3	9.8	10.1	7.8	7.6	9.2	7.6	8.0	7.6	8.1	8.1	8.0	8.1	26.3
Time deposits	3,397.2	3,330.5	3,359.7	3,367.4	3,400.8	3,343.9	3,374.4	3,356.3	3,416.4	3,375.9	3,421.1	3,387.4	3,421.9	3,348.3	3,325.
Personal	2,961.6	2,948.4	2,979.6	2,986.5	3,002.1	2,950.0	2,962.2	2,959.0	2,979.1	2,961.5	2,981.3	2,966.9	2,986.4	2,934.4	2,892.
Corporate (incl. quasi-sovereign)	354.5	352.5	348.4	356.2	367.6	376.1	372.0	372.1	379.0	392.2	393.0	398.7	410.5	389.6	385.
National & local government	78.3	26.6	28.5	21.2	26.4	12.8	35.0	19.8	52.9	16.6	41.2	16.1	19.2	18.4	42.0
Financial institutions (incl. BOJ)	2.8	2.8	3.1	3.4	4.7	5.0	5.1	5.2	5.3	5.4	5.4	5.6	5.7	5.8	6.0
Foreign-currency deposits	65.6	68.5	74.1	73.1	74.1	73.1	69.1	71.9	66.2	57.7	53.2	48.8	46.7	48.6	45.
Personal	56.1	58.8	62.3	62.2	61.4	60.2	56.5	58.8	52.2	47.7	43.3	38.7	35.8	35.2	33.
Corporate (incl. quasi-sovereign)	9.4	9.7	11.8	10.8	12.7	12.8	12.5	13.0	13.9	9.9	9.8	10.1	10.8	13.3	12.
National & local government	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.
Financial institutions (incl. BOJ)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
•											2				(¥ Bi
	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9
Domestic deposits	8,519.4	8,663.4	8,660.1	9,023.7	9,016.2	9,275.5	9,216.1	9,537.2	9,627.5	9,952.9	9,927.7	10,407.1	10,325.7	10,689.0	10,619.3
Chiba Prefecture	8,225.3	8,402.5	8,405.8	8,755.8	8,738.1	8,980.7	8,912.6	9,218.7	9,292.0	9,615.7	9,581.9	10,049.0	9,961.1	10,301.1	10,199.0
Others	294.1	260.8	254.2	267.8	278.1	294.7	303.5	318.5	335.5	337.2	345.7	358.1	364.6	387.8	420.2

Domestic Deposits - Proportion

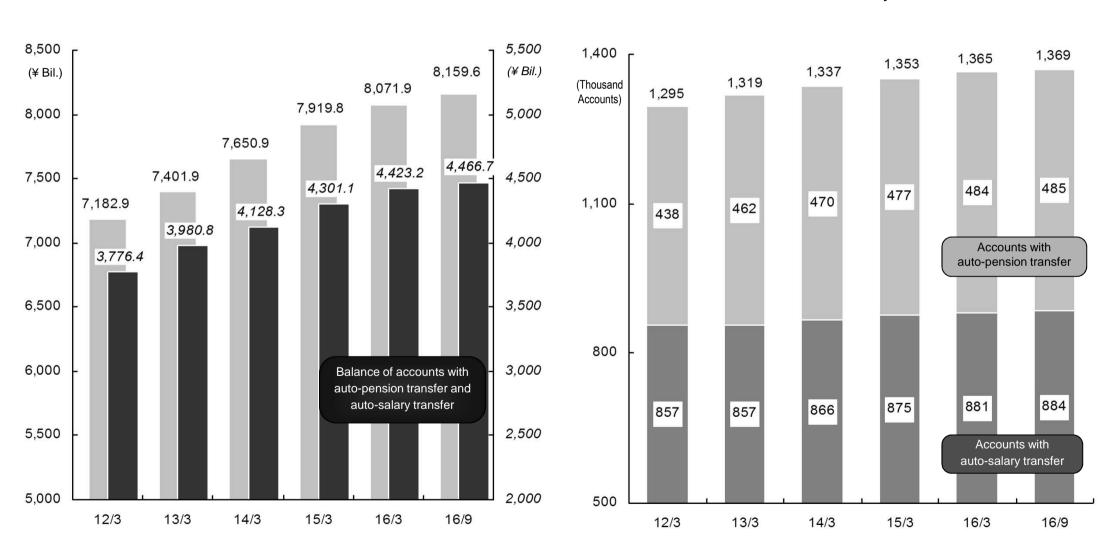
Best Bank 2020

3 years of value creation

Oomestic deposits	09/9 100.0%	10/3 100.0%	10/9 100.0%	11/3 100.0%	11/9 100.0%	12/3 100.0%	12/9 100.0%	13/3 100.0%	13/9 100.0%	14/3	14/9 100.0%	15/3 100.0%	15/9 100.0%	16/3	16/9 100.09
Personal	78.6%	78.0%	79.1%	77.6%	78.8%	77.5%	78.9%	77.6%	78.3%	76.9%	78.4%	76.1%	77.5%	75.5%	76.8
Corporate (incl. quasi-sovereign)	17.0%	16.3%	17.0%	16.0%	16.9%	16.3%	17.1%	16.5%	17.3%	16.9%	17.5%	17.0%	17.6%	17.8%	18.4
National & local government	4.1%	5.2%	3.6%	5.9%	3.9%	5.7%	3.6%	5.4%	4.0%	5.7%	3.7%	6.3%	4.4%	6.0%	4.2
		0.5%	0.3%	0.5%	0.4%	0.5%	0.4%	0.5%	0.4%	0.5%	0.4%	0.5%	0.5%	0.0%	0.6
Financial institutions (incl. BOJ) Liquid deposits	0.3%	60.8%	60.3%	61.9%	61.5%	63.2%	62.6%	64.1%	63.8%	65.5%	65.0%	67.0%	66.4%	68.2%	68.3
y	59.3%														2.1
Current	1.9%	2.0%	1.9%	1.9%	1.8%	2.1%	2.2%	2.0%	1.9%	1.9%	1.9%	2.0%	2.0%	2.1%	
Savings	53.5%	54.8%	54.7%	56.3%	56.0%	57.7%	57.2%	58.6%	58.3%	60.0%	59.6%	61.4%	61.2%	62.5%	63.
Personal	43.1%	43.3%	43.9%	43.8%	44.9%	45.0%	46.2%	46.0%	46.8%	46.6%	47.9%	47.2%	48.3%	47.7%	49.
Current	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.
Savings	40.1%	40.4%	41.1%	41.0%	42.1%	42.3%	43.5%	43.4%	44.2%	44.2%	45.4%	44.9%	45.9%	45.4%	47.
Corporate (incl. quasi-sovereign)	12.7%	12.1%	12.8%	12.0%	12.7%	12.1%	12.9%	12.5%	13.2%	12.9%	13.5%	13.1%	13.5%	14.0%	14.
Current	1.8%	1.9%	1.8%	1.8%	1.8%	2.0%	2.1%	2.0%	1.9%	1.9%	1.8%	1.9%	1.9%	2.0%	2.
Savings	10.3%	9.6%	10.4%	9.6%	10.3%	9.9%	10.5%	10.3%	10.5%	10.4%	10.9%	10.7%	11.1%	11.4%	12.
National & local government	3.2%	4.9%	3.3%	5.7%	3.6%	5.6%	3.2%	5.2%	3.5%	5.5%	3.3%	6.1%	4.2%	5.9%	3.
Current	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.
Savings	3.0%	4.7%	3.1%	5.5%	3.4%	5.4%	3.1%	4.8%	3.4%	5.3%	3.2%	5.8%	4.1%	5.6%	3.
Financial institutions (incl. BOJ)	0.3%	0.5%	0.3%	0.4%	0.3%	0.5%	0.3%	0.4%	0.3%	0.5%	0.3%	0.5%	0.4%	0.6%	0.
Current	0.1%	0.1%	0.0%	0.1%	0.0%	0.1%	0.1%	0.0%	0.1%	0.0%	0.1%	0.0%	0.0%	0.0%	0.
Savings	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.0%	0.
Time deposits	39.9%	38.4%	38.8%	37.3%	37.7%	36.0%	36.6%	35.2%	35.5%	33.9%	34.5%	32.5%	33.1%	31.3%	31.
Personal	34.8%	34.0%	34.4%	33.1%	33.3%	31.8%	32.1%	31.0%	30.9%	29.8%	30.0%	28.5%	28.9%	27.4%	27.
Corporate (incl. quasi-sovereign)	4.2%	4.1%	4.0%	3.9%	4.1%	4.1%	4.0%	3.9%	3.9%	3.9%	4.0%	3.8%	4.0%	3.6%	3.
National & local government	0.9%	0.3%	0.3%	0.3%	0.3%	0.1%	0.4%	0.2%	0.6%	0.2%	0.4%	0.2%	0.2%	0.2%	0.
Financial institutions (incl. BOJ)	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%	0.1%	0.1%	0.1%	0.0%	0.1%	0.0%	0.0%	0.1%	0.
Foreign-currency deposits	0.8%	0.8%	0.9%	0.8%	0.8%	0.8%	0.8%	0.7%	0.7%	0.6%	0.5%	0.5%	0.5%	0.5%	0.
Personal	0.7%	0.7%	0.7%	0.7%	0.7%	0.7%	0.6%	0.6%	0.5%	0.5%	0.4%	0.4%	0.4%	0.4%	0.
Corporate (incl. quasi-sovereign)	0.1%	0.1%	0.2%	0.1%	0.1%	0.1%	0.2%	0.1%	0.2%	0.1%	0.1%	0.1%	0.1%	0.1%	0
National & local government	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0
Financial institutions (incl. BOJ)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.
	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9
omestic deposits	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.
Chiba Prefecture	96.5%	97.0%	97.1%	97.0%	96.9%	96.8%	96.7%	96.7%	96.5%	96.6%	96.5%	96.6%	96.5%	96.4%	96.
Others	3.5%	3.0%	2.9%	3.0%	3.1%	3.2%	3.3%	3.3%	3.5%	3.4%	3.5%	3.4%	3.5%	3.6%	4.0

Personal deposits

Accounts with auto-pension transfer and auto-salary transfer



Financial Products

Best Bank 2020 3 years of value creation

															(¥ Bil.)
	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9
Investment trusts	480.8	505.7	468.4	461.9	399.6	389.6	348.8	365.0	348.3	355.0	365.5	379.4	370.5	360.7	327.3
Bond funds	9.1	8.3	7.9	7.4	7.2	6.6	6.3	6.0	5.8	5.6	6.2	6.2	8.5	6.9	2.4
Stock funds	471.6	497.4	460.4	454.5	392.3	383.0	342.4	358.9	342.4	349.3	359.2	373.1	361.9	353.8	324.9
Personal Investors	471.7	496.2	460.2	454.2	392.2	382.5	340.5	356.5	340.9	347.7	358.6	372.7	362.3	352.0	320.0
Bond funds	7.7	7.1	6.7	6.3	6.0	5.5	5.3	5.0	4.8	4.7	4.7	5.0	6.6	5.4	1.8
Stock funds	463.9	489.0	453.4	447.9	386.1	376.9	335.1	351.4	336.0	343.0	353.9	367.6	355.7	346.6	318.2
															(¥ Bil.)
	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9
Foreign-currency deposits	65.6	68.5	74.1	73.1	74.1	73.1	69.1	71.9	66.2	57.7	53.2	48.8	46.7	48.6	45.7
Personal	56.1	58.8	62.3	62.2	61.4	60.2	56.5	58.8	52.2	47.7	43.3	38.7	35.8	35.2	33.7
C orporate (incl. quasi-sovereign)	9.4	9.7	11.8	10.8	12.7	12.8	12.5	13.0	13.9	9.9	9.8	10.1	10.8	13.3	12.0
									į.						(¥ Bil.)
	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9
Personal annuities*	578.6	653.6	729.9	786.7	855.8	981.7	1,082.1	1,153.8	1,217.1	1,265.8	1,330.5	1,380.3	1,431.3	1,493.6	1,533.4
Variable	362.0	375.6	389.6	392.8	395.8	399.1	403.4	411.0	420.7	426.8	438.0	448.5	468.1	484.3	498.1
Fix ed	205.6	219.8	223.5	231.7	240.3	327.7	391.9	433.3	459.3	474.1	497.9	514.8	516.1	529.2	531.3
Whole Life Insurance	10.9	58.1	116.6	162.1	219.7	254.8	286.6	309.5	337.0	364.7	394.5	416.9	447.0	480.0	503.9
*Accumulation from October 200)2.														(¥ Bil.)
	09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9
Public bonds	227.0	225.3	232.6	221.9	226.5	216.0	220.5	203.7	205.1	186.3	181.5	164.5	153.2	142.5	137.7
Personal	198.9	202.4	200.9	196.6	193.6	187.4	174.6	168.6	159.3	146.9	136.3	120.3	107.6	95.7	86.4

Self-Assessment Results (Non-consolidated)

(¥ Bil.)

																(T DII./
		09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9
Assets	Requiring Caution or worse	1,339.7	1,373.5	1,392.7	1,396.0	1,453.2	1,470.9	1,476.3	1,468.7	1,508.7	1,503.5	1,413.5	1,384.6	1,225.8	1, 163.1	1,081.0
A	ssets Requiring Caution	1,240.8	1,284.0	1,307.2	1,308.6	1,364.4	1,369.0	1,366.6	1,351.6	1,393.5	1,388.3	1,302.7	1,277.8	1,121.4	1,057.8	985.7
	Other Assets Requiring Caution	1, 162.1	1,216.2	1,240.1	1,239.3	1,296.1	1,297.2	1,289.8	1,270.8	1,319.4	1,320.6	1,238.9	1,213.1	1,064.6	1,003.9	929.6
	Substandard Assets	78.6	67.7	67.0	69.2	68.3	71.7	76.8	80.7	74.1	67.7	63.7	64.6	56.7	53.9	56.1
P	otentially Bankrupt Assets	65.6	60.6	62.5	68.1	68.3	78.3	87.2	96.9	94.8	94.4	90.8	86.8	84.1	85.5	77.0
1,500,000	ankrupt and Effectively ankrupt Assets	33.3	28.9	22.9	19.2	20.4	23.5	22.4	20.1	20.3	20.6	19.8	20.0	20.2	19.6	18.2
Norr	mal Assets*	5,955.5	5,906.5	5,965.2	6,098.9	6,173.6	6,229.5	6,442.9	6,554.8	6,626.1	6,678.9	6,950.2	7, 178.7	7,525.9	7,737.6	8,016.1
Tota	ıl	7,295.3	7,280.1	7,357.9	7,494.9	7,626.9	7,700.5	7,919.2	8,023.6	8,134.8	8,182.5	8,363.7	8,563.4	8,751.7	8,900.7	9,097.2

^{*}Including loans with no debtor classification.

<u>Disclosed Claims under the Financial Reconstruction Law (Non-consolidated)</u>

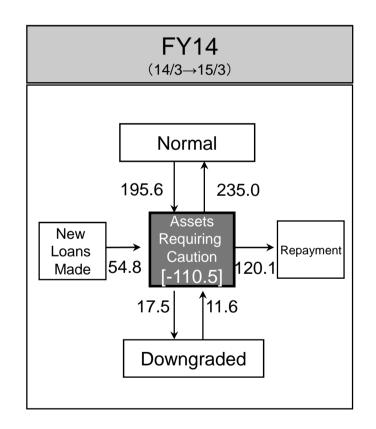
(¥ Bil.)

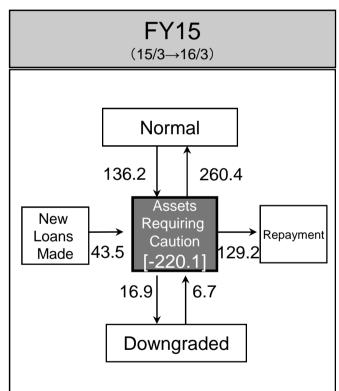
		09/9	10/3	10/9	11/3	11/9	12/3	12/9	13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9
	Disclosed Claims under the Financial Reconstruction Law		143.1	140.5	145.8	145.7	160.1	171.3	183.4	174.4	169.4	163.6	160.0	153.3	151.7	144.0
- 1	Bankrupt and Substantially Bankrupt Claims	33.3	28.9	22.9	19.2	20.4	23.5	22.4	20.1	20.3	20.6	19.8	20.0	20.2	19.6	18.2
	Doubtful Claims	65.6	60.6	62.5	68.1	68.3	78.3	87.2	96.9	94.8	94.4	90.8	86.8	84.1	85.5	77.0
	Substandard Claims	59.1	53.5	55.0	58.4	56.9	58.2	61.7	66.3	59.2	54.2	52.8	53.1	48.9	46.5	48.7
No	ormal Claims	7, 137.2	7, 137.0	7,217.3	7,349.0	7,481.1	7,540.3	7,747.8	7,840.1	7,960.3	8,013.1	8,200.1	8,403.3	8,598.3	8,748.9	8,953.1
To	tal	7,295.3	7,280.1	7,357.9	7,494.9	7,626.9	7,700.5	7,919.2	8,023.6	8,134.8	8,182.5	8,363.7	8,563.4	8,751.7	8,900.7	9,097.2
Pro	pportion to total claims	2.16%	1.96%	1.91%	1.94%	1.91%	2.08%	2.16%	2.28%	2.14%	2.07%	1.95%	1.86%	1.75%	1.70%	1.58%

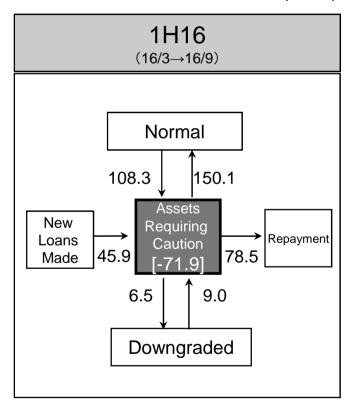
Analysis of yearly net change of Assets Requiring Caution

(including Substandard loans)

(¥ Bil.)

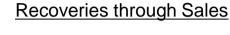






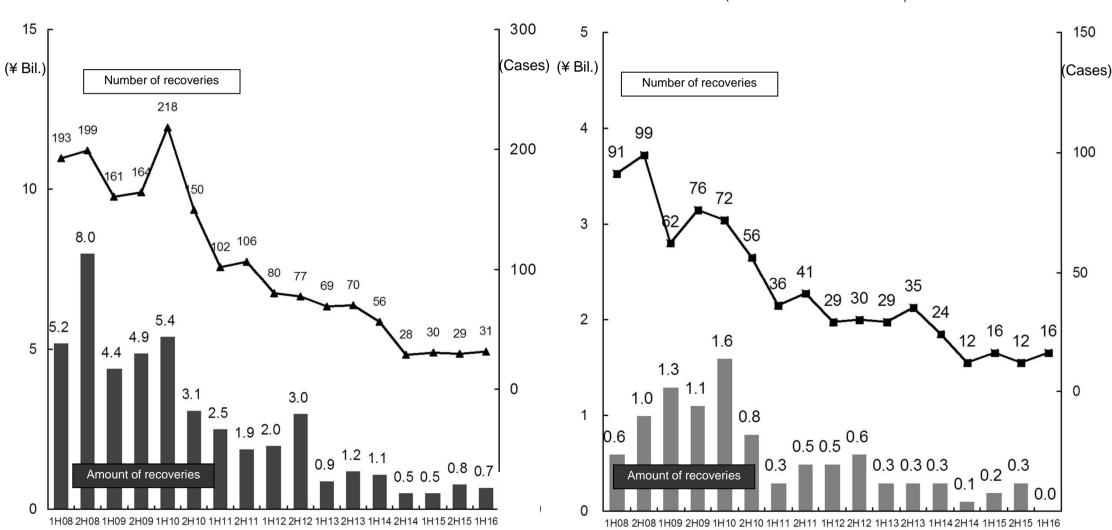
Best Bank 2020

3 years of value creation



Recoveries through Auctions

(Included in the left-hand chart)



Best Bank 2020 3 years of value creation

Capital Ratio

Basel ∏		
Non-Consolidated		
	12/3	12/9
Capital ratio	13.63%	13.86%
Tier 1 capital ratio	12.33%	12.51%
Capital (¥Bil.)	643.9	655.9
Tier 1 capital	582.7	591.6
Risk weighted assets (¥Bil.)	4,723.9	4,729.1
Credit risk	4,355.8	4,299.1
Market risk	78.8	88.3
Operational risk	289.2	284.4

	Basel Ⅲ								
Non-	-Consolidated								
		13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9
Total	capital ratio	13.21%	13.72%	13.04%	13.41%	13.84%	13.19%	13.26%	13.20%
Т	ier1 capital ratio	12.24%	12.64%	12.35%	12.10%	12.44%	11.98%	12.25%	12.09%
	Common equity Tier1 ratio	12.24%	12.64%	12.35%	12.10%	12.44%	11.98%	12.25%	12.09%
Total	Total capital (¥Bil.)		676.9	668.4	715.3	759.6	770.2	786.1	801.1
T	ier1 capital	602.3	623.8	633.0	645.3	682.7	699.4	726.2	733.5
	Common equity Tier1 capital	602.3	623.8	633.0	645.3	682.7	699.4	726.2	733.5
Risk	Weighted assets(¥Bil.)	4,917.9	4,932.7	5,123.0	5,332.6	5,486.4	5,836.8	5,927.8	6,066.6
С	Credit risk		4,531.4	4,775.3	4,932.1	5,142.6	5,195.6	5,248.6	5,314.4
М	larket risk	66.0	63.0	71.8	65.7	69.1	63.9	61.3	66.4
	perational risk	279.9	278.1	275.8	276.1	274.6	275.6	275.2	275.8

Consolidated

	12/3	12/9
Capital ratio	14.35%	14.40%
Tier 1 capital ratio	12.99%	13.00%
Capital (¥Bil.)	686.8	701.4
Tier 1 capital	621.6	633.4
Risk weighted assets (¥Bil.)	4,785.3	4,869.5
Credit risk	4,396.2	4,333.4
Market risk	78.9	89.3
Operational risk	310.0	305.2

Consolidated

C	nisolidated								
		13/3	13/9	14/3	14/9	15/3	15/9	16/3	16/9
To	tal capital ratio	14.05%	14.27%	13.69%	13.92%	14.66%	13.89%	13.79%	13.72%
	Tier1 capital ratio	12.90%	13.03%	12.85%	12.51%	13.17%	12.59%	12.74%	12.58%
	Common equity Tier1 ratio	12.90%	13.03%	12.85%	12.51%	13.17%	12.59%	12.74%	12.58%
To	tal capital(¥Bil.)	702.4	733.7	724.8	775.5	824.1	835.5	852.4	866.8
	Tier1 capital	645.2	670.0	680.4	696.8	740.0	757.4	787.7	794.7
	Common eqity Tier1 capital	645.2	670.0	680.4	696.8	740.0	757.4	787.7	794.7
Ri	sk weighted assets(¥Bil.)	4,999.8	5,142.1	5,292.3	5,567.9	5,618.1	6,014.5	6,181.8	6,315.9
	Credit risk	4,616.4	4,577.1	4,830.6	4,984.7	5,209.0	5,279.7	5,326.9	5,388.0
	Market risk	66.6	63.6	73.8	66.7	69.2	64.0	61.5	66.5
	Operational risk	301.2	299.7	297.9	297.8	297.3	297.3	296.9	295.7
								Λ	nandiy 27

Risk Capital Allocation

Risk Capital Allocation

apital for location	Capped with "Core Capital" (Common equity Tier1 capital excluding unrealized gains on securities, etc.)				
tegrated risk apital	Confidence interval 99.9% Holding period 1year				
Credit risk	UL + Changes in EL + Direct write offs + Losses on sales of claims				
Market risk	VaR + Changes in unrealized gains + gain/loss on sales				
Operational risk	The standardized approach on Basel regulation				

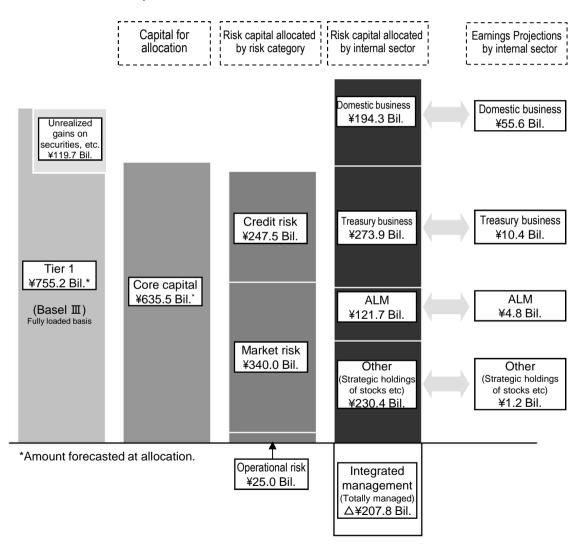
Outlier Standard (16/9)

✓ Confirmed [Interest rate risks in banking business < 20% of capital]

Interest rate risks in banking business	1	¥23.7 Bil.
Tier 1 + Tier 2	2	¥801.1 Bil.
Outlier ratio	1)/2	2.9%

*Interest rate shock: 99 percentile

Risk capital allocation for the second half of FY16



1.Profits and Losses

(¥Mil.)

															(+ IVIII.)
		FY09		FY10		FY11		FY12		FY13		FY14		FY15	FY16
	1H		1H		1H		1H		1H		1H		1H		1H
Operating revenue	1,783	3,406	1,623	3,333	1,515	2,974	1,578	4,041	3,146	5,899	2,729	6,003	2,796	5,023	2,046
Commissions received	1,467	2,775	1,275	2,713	1,221	2,308	988	2,854	2,448	4,470	1,926	4,180	1,970	3,442	1,214
Stocks	1,027	1,762	666	1,471	498	1,039	454	1,365	1,427	2,555	894	2,025	1,050	1,808	603
Bonds	7	15	26	34	15	20	3	7	3	6	8	11	17	19	25
Beneficiary certificates	424	979	575	1,191	699	1,231	522	1,466	1,010	1,893	1,019	2,135	898	1,604	579
Net gain on trading	235	470	267	476	231	545	530	1,070	618	1,258	709	1,636	736	1,414	770
Stocks	88	149	4	25	30	88	55	123	117	193	47	90	0	29	5
Bonds	144	315	260	444	199	452	472	941	502	1,056	643	1,528	733	1,376	747
Financial revenue	81	161	80	143	62	120	60	116	78	170	93	185	89	166	61
Financial expenses (-)	27	44	9	26	10	21	19	32	3	9	9	22	14	24	10
Net operating revenue	1,756	3,362	1,613	3,307	1,505	2,952	1,558	4,009	3,142	5,889	2,719	5,980	2,781	4,999	2,035
Expenses (-)	1,647	3,230	1,616	3,254	1,605	3,176	1,585	3,399	1,977	3,970	1,983	4,201	2,067	4,090	1,975
Related to trading (-)	311	605	311	599	281	571	324	698	417	855	462	997	488	942	459
Personal expenses (-)	896	1,742	893	1,785	901	1,772	860	1,824	1,074	2,158	1,055	2,210	1,085	2,128	1,003
Operating profit	108	131	(3)	52	(100)	(224)	(26)	610	1,164	1,919	736	1,778	714	909	60
Ordinary profit	141	175	28	56	(46)	(155)	8	639	1,204	2,000	814	1,900	788	1,077	192
Profit	225	252	(13)	28	(55)	(346)	334	826	714	1,225	572	1,259	563	732	162

2.Sales amount of stocks (excluding futures trading)

(¥Mil.)

		FY09		FY10		FY11		FY12		FY13		FY14		FY15	FY16
	1H		1H		1H		1H		1H		1H		1H		1H
(Principal trading)	577,325	918,810	151,433	257,048	83,992	162,014	49,133	109,011	93,508	185,723	96,984	160,088	60,617	115,826	41,379
(Agency transactions)	128,820	224,145	85,192	194,677	63,880	139,885	55,993	180,277	187,108	343,942	122,911	282,195	146,035	246,227	88,699
Total	706,146	1,142,956	236,626	451,726	147,872	301,900	105,126	289,289	280,616	529,665	219,896	442,284	206,653	362,053	130,079

CSR Policy

The Chiba Bank is actively promoting corporate social responsibility for sustainable regional growth.

Progress in customer satisfaction Compliance

Strengthening financial intermediation functions (Main business)

Offering smooth and expeditious financing for the region through products and services that closely fit the region and through financial facilitation.

Contributing to the local community (Social contribution activities)

Working to contribute to "people," "the environment" and "business" under our policy of "nurturing the future."

Improving the development of human resources

Having all group employees work in unison to acquire the expertise and skills to be able to respond accurately to customer needs.

Nurturing the Future of "People"

- Prime Minister's commendation for the Cabinet Office award "Leading Companies where Women Shine" (15/12)
- 51st "Himawari Concert" (16/5)
- "CCRC seminar Towards promoting "lifetime active town" (16/7)
- 7th "Himawari Storytellers Theatre" (16/8)
- Subsidy-providing ceremony of 7th "Chibagin Heartful Welfare Fund" (16/9)

Recent Social Contribution activities

Nurturing the Future of "the Environment"

- Introduction of fuel cell vehicles (15/5)
- Donation of stockpile foods for disasters (15/12)
- 6th "Energy Saving and ECO Seminar" (16/2)
- Registered for "CO2CO2 smart declaration business office" (16/10)
- Increasing the number of environment-friendly branches with roof greenery and solar power systems
- Forestry development activities "Chibagin Forest"
- Cleanup campaigns at riverbeds and beaches around Chiba prefecture

Nurturing the Future of "Business"

- 8th "Hong Kong, South China area Japanese-affiliated company speed networking event" (16/6)
- 1st "Clinical instrument, core manufacturing consultation event" (16/8)
- Subsidy-providing ceremony of "Chibagin R&D subsidy institution 2016" (16/8)
- 5th "Chibagin Business Matching Talk Association in Ulaanbaatar" (16/9)
- "Chibagin Medical/Nursing Seminar" (16/9)

Chiba Bank's Branch Network (Domestic)



Number of Outlets in Chiba Prefecture

Name of Bank	16/9
Chiba Bank	160
Chiba Kogyo Bank	72
Keiyo Bank	118
Bank of Tokyo-Mitsubishi UFJ	26
Mizuho Bank	25
Sumitomo Mitsui Banking Corporation	22
Resona Bank	12

Total number of Chiba Bank outlets

			16/9	Change from 05/3
Outlets		lets	183	+21
	D	omestic	180	+21
		Chiba Pref.	160	+10
		Others	20	+11
	0	verseas	3	+0
M	or	ney exchange	3	+1
Re	pre	esentative offices	3	+2

Composition of Shareholders

Number of Units (1 unit = 1000 shares)

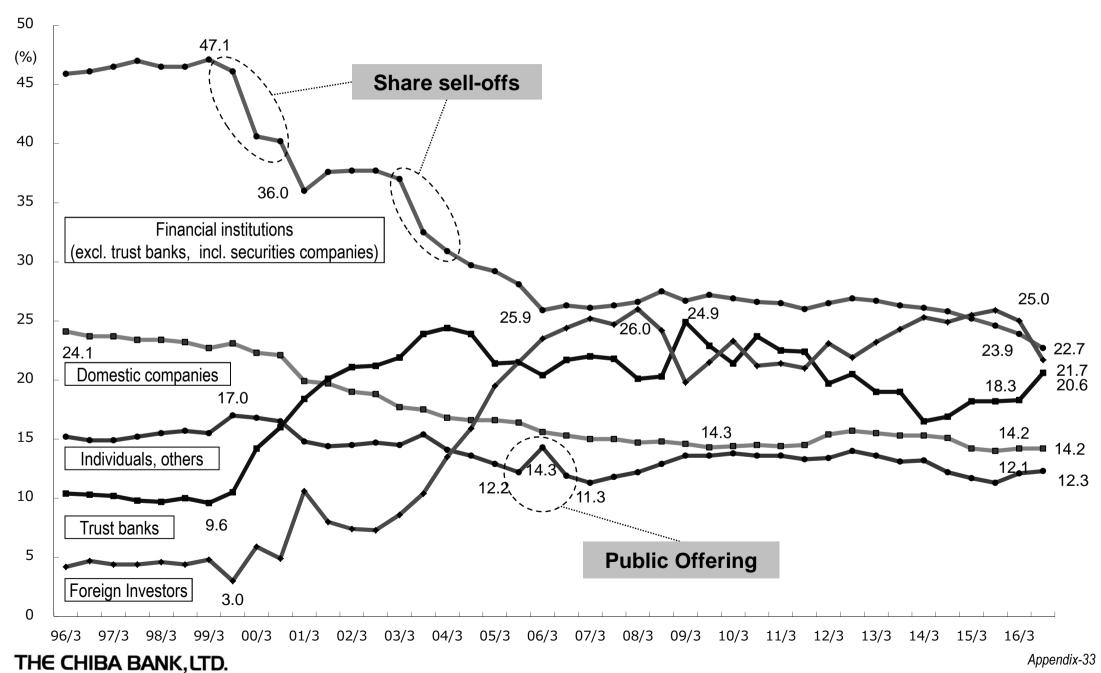
	15/9		16/3		16/9	
		(Proportion)		(Proportion)		(Proportion)
National and local governments	9	0.00%	9	0.00%	9	0.00%
Financial institutions	359,633	41.27%	347,535	39.88%	363,826	41.75%
Trust banks	159,039	18.25%	160,252	18.39%	180,210	20.68%
Securities companies	14,464	1.66%	21,553	2.47%	14,560	1.67%
Other companies	122,386	14.05%	124,541	14.29%	124,147	14.25%
Foreign investors	226,284	25.97%	217,858	25.00%	189,636	21.76%
Individuals and others	98,978	11.36%	106,093	12.18%	107,877	12.38%
Treas ury Stock, etc.	49,597	5.69%	53,819	6.18%	71,356	8.19%
Total	871,351	100.00%	871,408	100.00%	871,411	100.00%

Principal Shareholders

Number of Units (1 unit = 1000 shares)

15/9		Percentage of	16/3		Percentage of	16/9		Percentage of
	Share-holdings	total shares		S hare-holdings	total shares		Share-holdings	total shares
		issued			issued			issued
The Master Trust Bank of Japan, Ltd. (Trust Account)	36,214	4.13%	The Master Trust Bank of Japan, Ltd. (Trust Account)	35,957	4.10%	Japan Trustee Services Bank, Ltd. (Trust Account)	41,339	4.72%
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	35,414	4.04%	Japan Trustee Services Bank, Ltd. (Trust Account)	31,181	3.56%	The Master Trust Bank of Japan, Ltd. (Trust Account)	39,997	4.56%
Japan Trustee Services Bank, Ltd. (Trust Account)	33,482	3.82%	Nippon Life Insurance Company	26,870	3.06%	Nippon Life Insurance Company	26,870	3.06%
Nippon Life Insurance Company	26,870	3.06%	The Dai-ichi Life Insurance Company, Limited	26,230	2.99%	The Dai-ichi Life Insurance Company, Limited	26,230	2.99%
Sompo Japan Nipponkoa Insurance Inc.	26,537	3.03%	The Bank of Tokyo-Mitsubishi UFJ, Ltd.	25,414	2.90%	Sompo Japan Nipponkoa Insurance Inc.	24,537	2.80%
The Dai-ichi Life Insurance Company, Limited	26,230	2.99%	Sompo Japan Nipponkoa Insurance Inc.	24,537	2.80%	The Bank of Tokyo-Mitsubishi UFJ, Ltd.	22,227	2.53%
Meiji Yasuda Life Insurance Company	18,291	2.08%	Meiji Yasuda Life Insurance Company	18,291	2.08%	Meiji Yasuda Life Insurance Company	18,291	2.08%
SUMITOMO LIFE INSURANCE COMPANY	17,842	2.03%	SUMITOMO LIFE INSURANCE COMPANY	17,842	2.03%	SUMITOMO LIFE INSURANCE COMPANY	17,842	2.03%
STATE STREET BANK AND TRUST COMPANY 505223	15,378	1.75%	Japan Trustee Services Bank, Ltd. (Trust Account 9)	16,315	1.86%	Japan Trustee Services Bank, Ltd. (Trust Account 9)	15,263	1.74%
Japan Trustee Services Bank, Ltd. (Trust Account 9)	12,986	1.48%	STATE STREET BANK AND TRUST COMPANY 505223	14,060	1.60%	STATE STREET BANK AND TRUST COMPANY 505223	13,838	1.58%

^{*}Treasury shares are excluded in Principal Shareholders but included in calculation of percentage of total shares issued.



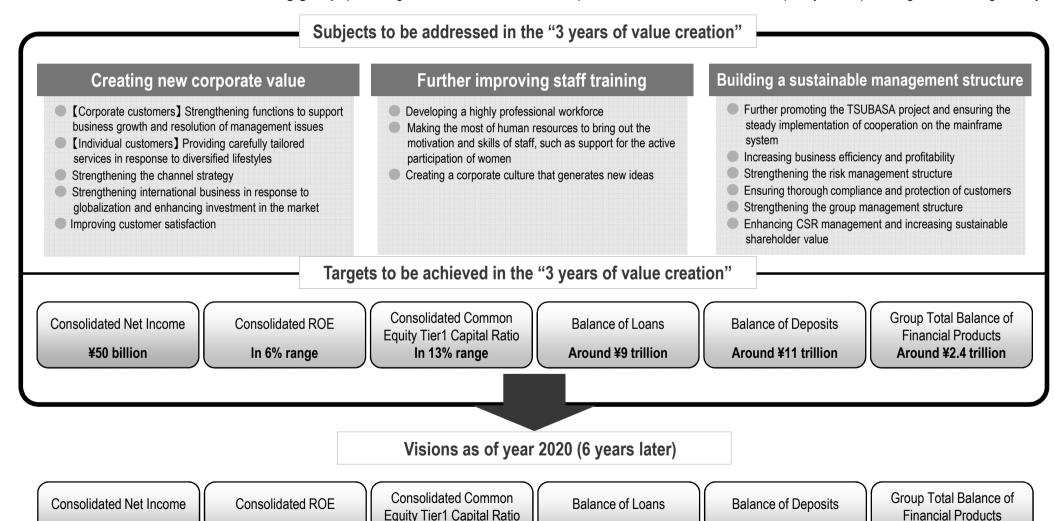
"Best Bank 2020 – 3 years of value creation" – Initial Plan

Best Bank 2020

By years of value creation

The 12th Medium Term Management Plan Best Bank 2020 - 3 years of value creation April 1, 2014 → March 31, 2017 (3 years)

We shall aim to be a "best retail" banking group, providing first-class value with the implementation of a "customer first policy", and pursuing business vigorously.



In 13% range

Around ¥10 trillion

Around ¥12 trillion

¥60 billion

Around 7%

Around ¥3 trillion

"Best Bank 2020 – 3 years of value creation" – Partial Revision

Additional Subjects (12 items)

Creating new corporate value (8 items)

- Promoting lending based on customers' business potential and support for their main business
- Contribute proactively to "Regional Revitalization"
- Strengthening consultation business for increasing group total balance of financial products
- Enhancing promotion of trust business and inheritance-related services
- Strengthening promotion and management structure for enhancing cross-selling
- Further increasing unsecured consumer loans by enhancing product development capability and utilizing IT
- Providing new financial services by utilizing "FinTech (innovative financial IT)"
- Increasing profit by enhancing relationships and cooperation

Further improving staff training (1 item)

Further promoting diversity

Building a sustainable management structure (3 items)

- Constructing next-generation branch model
- Strengthening the cyber security management structure
- Strengthening the foreign currency liquidity risk management structure

Changes in Targets

[Initial Plan]

	Net income attributable to equities of parent	Consolidated ROE	Balance of loans for SMEs	Net fees and commissions income	Balance of unsecured consumer loans
Targets to be achieved in March 2017	¥50 Billion	In 6% range	¥3.6 Trillion	¥18.5 Billion	¥120.0 Billion
Vision as of year 2020	¥60 Billion	Around 7%	¥3.9 Trillion	¥20.0 Billion	¥150.0 Billion

[Revised Plan]

Net income attributable to equities of parent	Consolidated ROE	Balance of loans for SMEs	Net fees and commissions income	Balance of unsecured consumer loans
¥57.0 Billion	In 6% range	¥3.8 Trillion	¥21.5 Billion	¥130.0 Billion
(+7.0 Billion)		(+¥0.2 Trillion)	(+¥3.0 Billion)	(+¥10.0 Billion)
¥65.0 Billion	In 7% range	¥4.2 Trillion	¥30.0 Billion	¥170.0 Billion
(+5.0 Billion)		(+¥0.3 Trillion)	(+¥10.0 Billion)	(+¥20.0 Billion)

() difference from initial plan

Inquiries related to this presentation should be addressed to

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This material contains forward-looking statements. These statements are not represented as providing a guarantee of the Bank's future performance, and actual results may be subject to risks and uncertainties. Please note that future performance may be different from the views presented here owing to changes in the operating environment and other factors.

メモ	Memo