

Financial Results for the First Half of FY2021 ending March 2022

Appendix



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Regional Economy

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The 14th Medium Term Management Plan

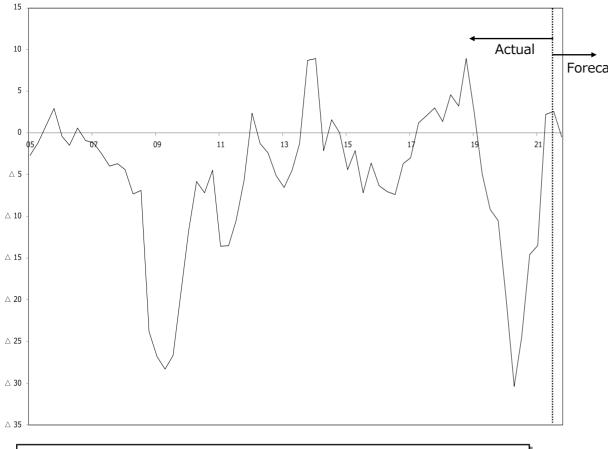
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Regional Economy

Economic Conditions (1) Business Survey Index

Trend of BSI of Sales (All Industries)



BSI: Business Survey Index is an index of executives' business sentiment and actual conditions, with a choice from "upward/ increase/improve", "no change", and "downward/decrease/worsen". BSI = ("upward/ increase/improve" - "downward/decrease/worsen") x1/2

Trend of BSI of Sales (By Industry)

		Ac	ctual		Forecast
	2020		20)21	
	OctDec.	JanMar.	AprJun.	JulSep.	OctDec.
Food	-7.2	-23.7	4.8	-2.3	15.0
Petroleum & Chemicals	-16.7	-12.5	-5.0	0.0	0.0
Plastics	-8.4	-16.7	-7.2	16.7	-8.3
Glass	-4.6	-11.1	5.6	5.0	5.0
Steel & Non-ferrous Metals	-25.0	-25.0	-22.3	9.1	0.0
Metal products	-19.2	-14.3	3.6	10.8	10.8
Machinery	-30.0	0.0	0.0	5.6	-5.6
Electrical machinery	-12.5	-25.0	5.6	12.5	12.5
Transportation equipment	-20.0	0.0	8.4	11.2	22.3
Other manufacturing	-20.0	-20.0	-5.0	4.6	0.0
Construction	0.0	14.3	-7.2	0.0	-3.0
Transportation	-18.2	-12.5	0.0	4.6	9.1
Wholesaling	-25.0	-18.4	10.0	-14.7	-14.7
Retailing	5.3	-2.8	22.2	-13.4	-26.7
Hotels	-16.7	-50.0	10.0	5.0	-20.0
Services	-22.1	-10.3	-3.0	7.9	0.0

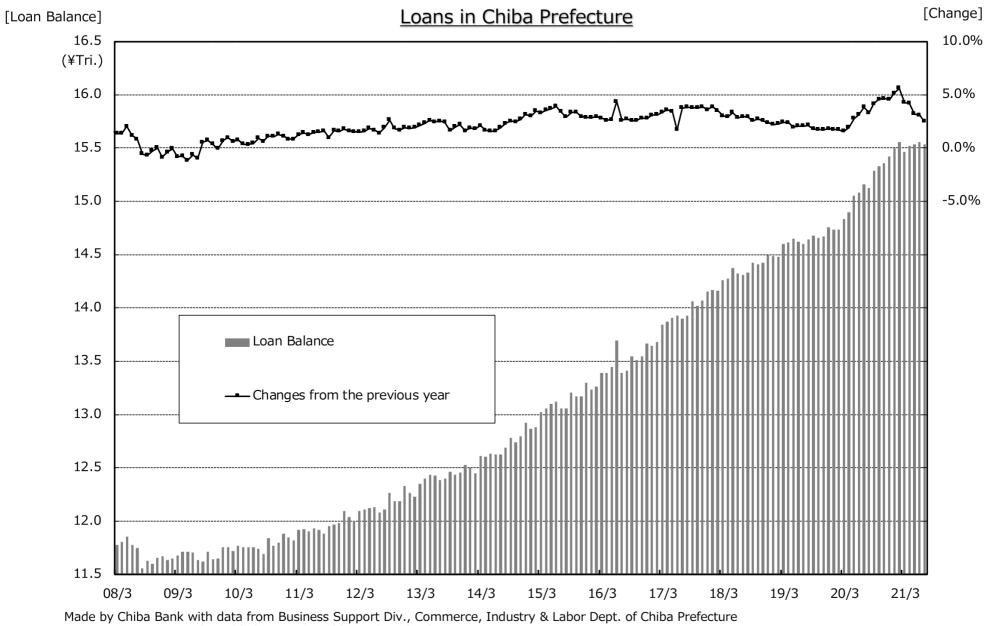
Source: Chiba Economy Center "BSI survey in Chiba (July to September 2021)" Surveyees: Enterprises with a head office and/or an office in Chiba As at: September 2021

Answers: 560 enterprises surveyed, 214 effective answers

Economic Conditions (2) Loans

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Note: Figures are month-end balances of total loans from banks

Economic Conditions (3) Population Increase

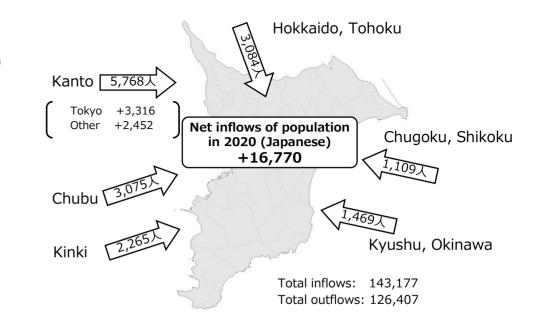
Population & Number of Households in Chiba Prefecture

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7 3 Population (Million (Million 2.76 — Number of Households People) Households) 2.60 2.51 2.32 6.28 6.21 6.22 2.17 6.05 2.01 6 2 5.92 1.81 5.79 1.57 5.55 1.4 5.14 5 1 4.73 4 0 80 85 90 95 00 05 10 15 20 (Preliminary figures)

Sources: Statistics Bureau, Ministry of Internal Affairs and Communications "Population Census"



Inflows/Outflows of Population

Net inflows	Net i	nflows (Japaı	nese)
prefectures	2019	2020	Change
Tokyo	86,575	38,374	-48,201
Kanagawa	23,851	24,949	+1,098
Saitama	17,963	17,912	-51
Chiba	17,187	16,770	-417
Osaka	10,693	13,382	+2,689
Fukuoka	6,324	7,808	+1,484
Aichi	969	-2,267	-3,236

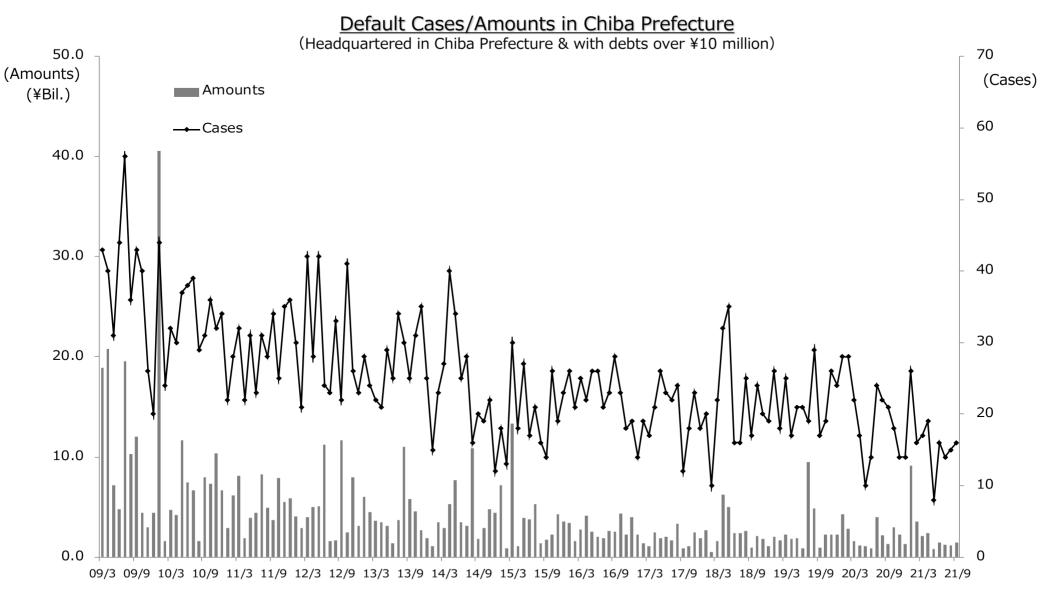
Sources: Statistics Bureau, Ministry of Internal Affairs and Communications "Report on Internal Migration in Japan"

Economic Conditions (4) Corporate Bankruptcies

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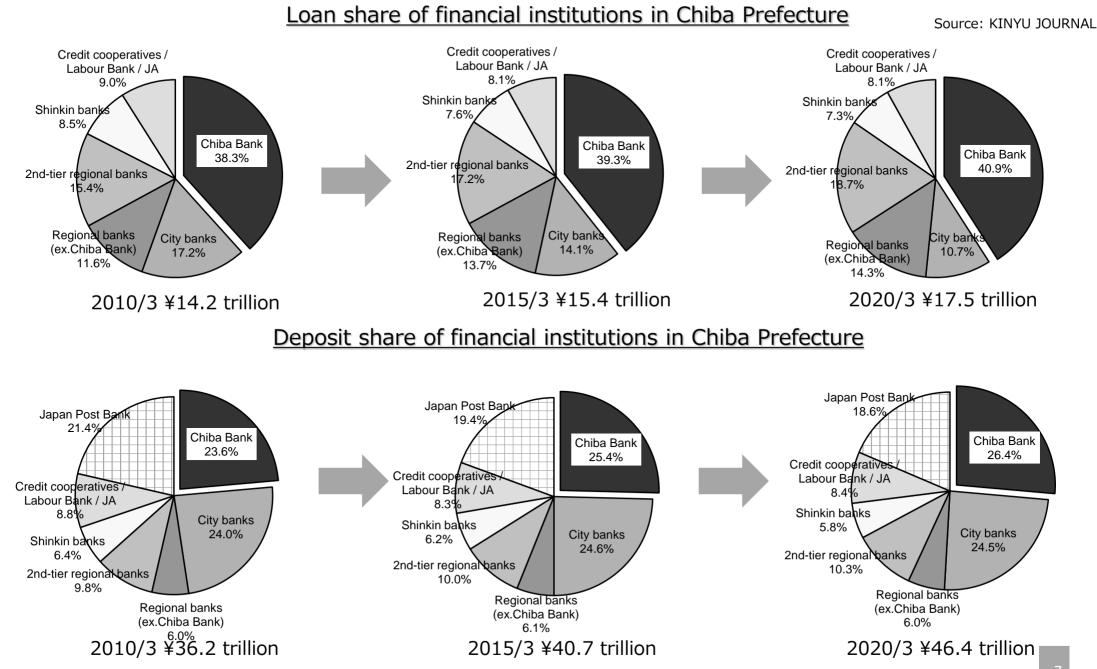


Source: Made by Chiba Bank with data from Tokyo Shoko Research

Business Share of Financial Institutions within Chiba Prefecture

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	Total	Production	Chinanast	Producers	Customer			
			Snipment	Inventory Ratio	Price Index	New Car Registrations	Floor Area	New Housing starts
	As of Oct 1		2015 = 100		2015 = 100	Total	Thousand m	Total
2016	6,240,408	99.4	99.5	98.5	98.5	125,818	6,438	49,572
2017	6,255,876	99.5	97.5	99.5	98.7	133,409	6,639	52,568
2018	6,268,585	99.6	97.7	101.6	99.4	133,965	6,826	46,807
2019	6,279,026	97.2	95.3	106.5	100.0	127,763	6,585	45,946
2020	* 6,287,034	91.8	91.3	114.8	100.0	111,692	6,182	43,070
2020/9	6,282,811	90.3	88.4	114.0	99.9	11,595	834	4,219
2020/10	* 6,287,034	92.7	92.1	108.9	99.9	9,660	459	3,702
2020/11	6,286,337	92.6	93.6	108.3	99.8	9,681	520	3,475
2020/12	6,287,532	93.7	93.7	109.6	99.6	9,405	561	3,385
2021/1	6,287,509	94.2	94.4	109.4	99.7	9,591	437	3,661
2021/2	6,285,454	88.6	88.2	111.6	99.6	10,648	430	3,048
2021/3	6,281,556	92.8	90.7	103.7	99.9	13,971	467	3,313
2021/4	6,283,727	95.3	91.8	110.5	98.8	8,400	716	4,134
2021/5	6,286,075	95.9	93.7	114.9	99.4	7,467	494	3,168
2021/6	6,284,573	98.1	100.0	96.5	99.3	8,758	912	4,197
2021/7	6,283,853	94.6	96.1	108.2	99.4	8,735	423	3,793
2021/8	6,282,457	-	-	-	99.2	7,832	527	4,526
2021/9	6,281,719	-	-	-	-	8,023	-	-
	atistics Div., Po				Communicatio	Chiba Toyota Motor Corporation & Chiba Mini Vehicles Association	Ministry Infrastruc Trans	ture and

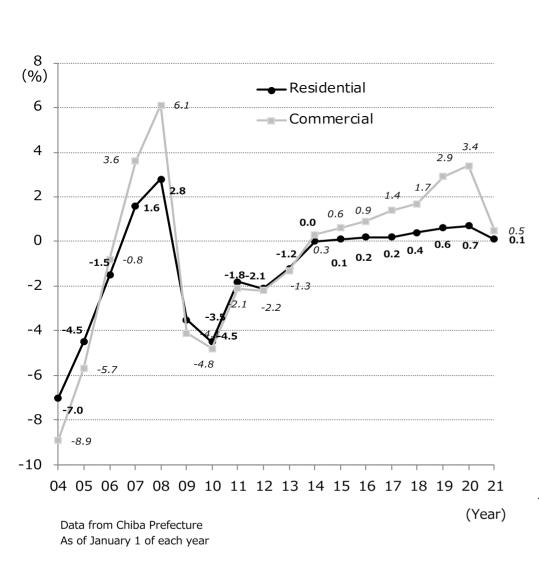
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	Trade Custor	ms Clearance	Corporate E	Bankruptcies	La	abor Market	:	Regular Empl	oyment Index	Real Wa	ge Index	
	(Chiba Port &	Kisarazu Port)		d in Chiba Pref. ¥ 10 mil. or			Active	(Number of empl	oyees: 30 or more)	(Number of employees: 30 or more)		
				pre)	Active	Active Job	Opening	All	Manufacturi	All	Manufacturi	
	Export	Import	Number of	¥ Million	Applicants	Openings	Ratio	industries	ng	industries	ng	
		illion	Companies							=100		
2015	1,289,146	4,526,852	242	49,106	72,724	73,010	1.00	100.0	100.0	100.0	100.0	
2016	999,330	3,232,931	278	34,175	69,539	79,097	1.14	100.2	100.3	100.6	99.2	
2017	1,059,454	4,127,243	237	22,440	68,212	84,520	1.24	101.0	102.2	102.0	99.5	
2018	1,181,055	4,836,002	256	29,486	66,285	89,257	1.35	101.6	103.7	103.3	105.8	
2019	958,075	4,193,019	262	32,615	64,946	85,317	1.31	98.8	94.5	106.0	110.9	
2020	779,578	3,152,416	232	25,796	70,706	68,962	0.98	98.8	94.2	103.2	109.4	
2020/9	58,073	253,521	21	1,344	76,760	65,060	0.85	98.6	94.2	86.6	88.2	
2020/10	59,509	250,801	18	2,966	78,633	67,685	0.85	98.3	92.5	87.4	89.9	
2020/11	57,949	250,066	14	2,218	76,989	68,033	0.84	98.7	93.9	89.3	90.6	
2020/12	68,141	305,909	14	1,282	72,942	67,196	0.83	98.8	94.4	178.5	205.0	
2021/1	69,048	317,110	26	9,159	71,704	67,487	0.85	98.0	90.9	87.9	90.9	
2021/2	76,607	289,926	16	3,579	73,335	66,654	0.84	97.9	90.6	84.5	86.2	
2021/3	80,176	316,524	17	2,107	78,369	68,453	0.83	97.0	89.9	89.1	89.7	
2021/4	74,904	303,442	19	2,428	84,314	66,789	0.85	97.8	90.6	87.3	88.9	
2021/5	63,309	247,056	8	817	83,723	64,860	0.88	98.3	92.6	89.2	88.4	
2021/6	83,289	330,563	16	1,443	82,399	64,578	0.88	97.9	90.3	150.1	170.3	
2021/7	85,410	377,480	14	1,252	78,418	64,388	0.89	97.8	90.8	109.9	130.3	
2021/8	P99,658	P426,199	15	1,185	77,326	65,058	0.86		-	-	-	
2021/9	-	-	16	1,482	-	-	-	-	-	-	-	
Sources	Ministry c	of Finance	Tokyo Shoko	Research, Ltd.	Chiba	a Labor Bui	reau	Statistics Div	., Policy & Pla	nning Dept.	of Chiba Pref.	

P : Preliminary figures

Land Price Trends in Chiba Prefecture

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Standard Land Prices (Chiba Prefecture)

Price Trend of Intensively Used Land in Major Cities (Chiba Prefecture)

				20.7.1	20.10.1	21.1.1	21.4.1
	City Category		Area	\sim	\sim	\sim	\sim
				20.10.1	21.1.1	21.4.1	21.7.1
А	Chuo-ku, Chiba city	Commercial	Around Chiba Sta.	4	4	4	4
В	Mihama-ku, Chiba city	Commercial	Kaihin-makuhari	4	4	4	4
С	Urayasu city	Residential	Shin-Urayasu	4	4	4	4
D	Funabashi city	Commercial	Around Funabashi Sta.	4	4	4	4
Е	Kashiwa city	Residential	Kashiwanoha	4	4	4	4

<Legend>

Level	Change in three months
1	Increasing (6% or more)
2	Increasing (From 3% to less than 6%)
3	Increasing (over 0% to less than 3%)
4	flat (0%)
5	Decreasing (over 0% to less than 3%)
6	Decreasing (from 3% to less than 6%)
7	Decreasing (from 6% to less than 9%)
8	Decreasing (from 9% to less than 12%)
9	Decreasing (12% or more)

<Research Area>

<Outline of the investigation>

Demonstrating early price trend of land by researching prices of intensively used land which reflects price trend in major cities.

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	Population	Number of new housing starts	Prefectural Income	Balance of Deposits	Balance of Loans	
Chiba	6.28 million	43 thousand	¥19 trillion	¥33 trillion	¥15 trillion	
	(Ranked 6 th	(Ranked 6 th	(Ranked 6 th	(Ranked 6 th	(Ranked 7 th	
	nationwide)	nationwide)	nationwide)	nationwide)	nationwide)	
No. 1	Tokyo	Tokyo	Tokyo	Tokyo	Tokyo	
nationwide	14.06 million	133 thousand	¥74 trillion	¥319 trillion	¥231 trillion	
No. 2	Kanagawa	Osaka	Kanagawa	Osaka	Osaka	
nationwide	9.24 million	63 thousand	¥29 trillion	¥76 trillion	¥41 trillion	
No. 3	Osaka	Kanagawa	Osaka	Kanagawa	Fukuoka	
nationwide	8.84 million	61 thousand	¥28 trillion	¥47 trillion	¥24 trillion	

Sources:

Population: Statistics Bureau, Ministry of Internal Affairs and Communications "Population Census" (2020 Preliminary figures)

Number of new housing starts: Ministry of Land, Infrastructure and Transport (FY2020)

Prefectural Income: Economic and Social Research Institute, Cabinet Office (FY2018)

Balance of Deposits and Loans: The Bank of Japan (As of March 2021)

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Management Indices

Summary of Income and Expenses / Management Indicators

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(¥ Bil.)

						(1 0)				
	2017/3		2018/3		2019/3		2020/3	2021/3		2022/3
1H		1H		1H		1H		1H		1H
75.3	144.0	78.2	149.4	79.1	152.2	78.7	152.7	79.0	156.0	86.4
62.6	121.1	63.4	121.5	64.1	122.6	64.4	123.6	62.9	124.5	69.7
9.4	19.1	11.4	23.7	10.9	22.4	10.8	22.6	12.7	26.1	14.7
1.6	2.5	0.7	2.0	0.5	1.1	1.1	1.8	0.8	1.7	0.5
1.5	1.2	2.6	2.1	3.4	6.0	2.3	4.5	2.4	3.5	1.4
0.2	△ 1.1	1.9	△ 0.5	2.3	4.5	1.5	3.2	0.9	△ 0.3	0.7
41.1	83.1	41.2	82.8	40.6	81.1	40.4	81.9	41.4	86.0	42.9
33.9	62.1	35.0	67.1	36.0	66.5	36.7	67.5	36.7	70.3	42.7
32.9	60.7	32.9	63.7	33.5	62.6	33.9	64.2	34.4	66.2	39.6
41.5	70.0	43.5	70.6	41.3	67.0	39.6	67.8	37.4	64.2	45.2
29.5	48.6	31.7	49.6	30.0	48.0	28.8	45.9	27.4	45.6	33.1
△ 4.1	△ 3.7	△ 1.3	0.8	2.1	11.3	4.7	9.5	3.6	10.4	1.8
30.1	52.7	31.5	53.7	29.2	50.4	27.8	48.0	27.0	49.6	31.8
0.43%	0.35%	0.45%	0.35%	0.41%	0.33%	0.38%	0.30%	0.33%	0.27%	0.37%
7.20%	5.85%	7.39%	5.76%	6.74%	5.44%	6.44%	5.24%	6.13%	5.00%	6.73%
55.10%	57.59%	54.11%	55.26%	52.98%	54.78%	52.17%	54.61%	52.97%	55.00%	50.02%
	75.3 62.6 9.4 1.6 1.5 0.2 41.1 33.9 32.9 41.5 29.5 △ 4.1 30.1 30.1	1H 75.3 144.0 62.6 121.1 9.4 19.1 1.6 2.5 1.5 1.2 0.2 △ 1.1 41.1 83.1 33.9 62.1 32.9 60.7 41.5 70.0 29.5 48.6 7 30.1 52.7 30.1 0.43% 0.35% 7.20% 5.85%	1H 1H 75.3 144.0 78.2 62.6 121.1 63.4 9.4 19.1 11.4 1.6 2.5 0.7 1.5 1.2 2.6 0.2 △ 1.1 1.9 41.1 83.1 41.2 33.9 62.1 35.0 32.9 60.7 32.9 41.5 70.0 43.5 29.5 48.6 31.7 30.1 52.7 31.5 0.43% 0.35% 0.45% 7.20% 5.85% 7.39%	1H 1H 75.3 144.0 78.2 149.4 62.6 121.1 63.4 121.5 9.4 19.1 11.4 23.7 1.6 2.5 0.7 2.0 1.5 1.2 2.6 2.1 0.2 △ 1.1 1.9 △ 0.5 41.1 83.1 41.2 82.8 33.9 62.1 35.0 67.1 32.9 60.7 32.9 63.7 41.5 70.0 43.5 70.6 29.5 48.6 31.7 49.6 30.1 52.7 31.5 53.7 0.43% 0.35% 0.45% 0.35% 7.20% 5.85% 7.39% 5.76%	1H 1H 1H 75.3 144.0 78.2 149.4 79.1 62.6 121.1 63.4 121.5 64.1 9.4 19.1 11.4 23.7 10.9 1.6 2.5 0.7 2.0 0.5 1.5 1.2 2.6 2.1 3.4 0.2 △ 1.1 1.9 △ 0.5 2.3 41.1 83.1 41.2 82.8 40.6 33.9 62.1 35.0 67.1 36.0 32.9 60.7 32.9 63.7 33.5 41.5 70.0 43.5 70.6 41.3 29.5 48.6 31.7 49.6 30.0 30.1 52.7 31.5 53.7 29.2 30.1 52.7 31.5 53.7 29.2 0.43% 0.35% 0.45% 0.35% 0.41% 7.20% 5.85% 7.39% 5.76% 6.74%	1H 1H 1H 75.3 144.0 78.2 149.4 79.1 152.2 62.6 121.1 63.4 121.5 64.1 122.6 9.4 19.1 11.4 23.7 10.9 22.4 1.6 2.5 0.7 2.0 0.5 1.1 1.5 1.2 2.6 2.1 3.4 6.0 0.2 \triangle 1.1 1.9 \triangle 0.5 2.3 4.5 41.1 83.1 41.2 82.8 40.6 81.1 33.9 62.1 35.0 67.1 36.0 66.5 32.9 60.7 32.9 63.7 33.5 62.6 41.5 70.0 43.5 70.6 41.3 67.0 29.5 48.6 31.7 49.6 30.0 48.0 7205 48.6 31.7 49.6 30.0 48.0 7205 48.6 31.7 53.7 29.2 50.4 <tr< td=""><td>1H 1H 1H 1H 1H 75.3 144.0 78.2 149.4 79.1 152.2 78.7 62.6 121.1 63.4 121.5 64.1 122.6 64.4 9.4 19.1 11.4 23.7 10.9 22.4 10.8 1.6 2.5 0.7 2.0 0.5 1.1 1.1 1.5 1.2 2.6 2.1 3.4 6.0 2.3 0.2 \triangle 1.1 1.9 \triangle 0.5 2.3 4.5 1.5 41.1 83.1 41.2 82.8 40.6 81.1 40.4 33.9 62.1 35.0 67.1 36.0 66.5 36.7 32.9 60.7 32.9 63.7 33.5 62.6 33.9 41.5 70.0 43.5 70.6 41.3 67.0 39.6 29.5 48.6 31.7 49.6 30.0 48.0 28.8 4.1</td><td>1H 1H 1H 1H 75.3 144.0 78.2 149.4 79.1 152.2 78.7 152.7 62.6 121.1 63.4 121.5 64.1 122.6 64.4 123.6 9.4 19.1 11.4 23.7 10.9 22.4 10.8 22.6 1.6 2.5 0.7 2.0 0.5 1.1 1.1 1.8 1.5 1.2 2.6 2.1 3.4 6.0 2.3 4.5 0.2 \triangle 1.1 1.9 \triangle 0.5 2.3 4.5 3.2 41.1 83.1 41.2 82.8 40.6 81.1 40.4 81.9 33.9 62.1 35.0 67.1 36.0 66.5 36.7 67.5 32.9 60.7 32.9 63.7 70.6 41.3 67.0 39.6 67.8 29.5 48.6 31.7 49.6 30.0 48.0 28.8 45.9</td><td>1H 1H 1H 1H 1H 1H 75.3 144.0 78.2 149.4 79.1 152.2 78.7 152.7 79.0 62.6 121.1 63.4 121.5 64.1 122.6 64.4 123.6 62.9 9.4 19.1 11.4 23.7 10.9 22.4 10.8 22.6 12.7 1.6 2.5 0.7 2.0 0.5 1.11 1.1.8 0.8 1.5 1.2 2.6 2.1 3.4 6.0 2.3 4.5 2.4 0.2 \triangle 1.1 1.9 \triangle 0.5 2.3 4.5 1.5 3.2 0.9 41.1 83.1 41.2 82.8 40.6 81.1 40.4 81.9 41.4 33.9 62.1 35.0 67.1 36.0 66.5 36.7 67.7 36.7 32.9 60.7 32.9 63.7 33.5 62.6 33.9 64.2 37</td><td>1H 1H 1H 1H 1H 1H 75.3 144.0 78.2 149.4 79.1 152.2 78.7 152.7 79.0 156.0 62.6 121.1 63.4 121.5 64.1 122.6 64.4 123.6 62.9 124.5 9.4 19.1 11.4 23.7 10.9 22.4 10.8 22.6 12.7 26.1 1.6 2.5 0.7 2.0 0.5 1.1 1.1 1.8 0.8 1.7 1.5 1.2 2.6 2.1 3.4 6.0 2.3 4.5 2.4 3.5 0.2 \triangle 1.1 1.9 \triangle 0.5 2.3 4.5 1.5 3.2 0.9 \triangle 0.3 1.11 83.1 41.2 82.8 40.6 81.1 40.4 81.9 41.4 86.0 33.9 62.1 35.0 67.1 36.0 66.5 36.7 67.5 36.7 70.3</td></tr<>	1H 1H 1H 1H 1H 75.3 144.0 78.2 149.4 79.1 152.2 78.7 62.6 121.1 63.4 121.5 64.1 122.6 64.4 9.4 19.1 11.4 23.7 10.9 22.4 10.8 1.6 2.5 0.7 2.0 0.5 1.1 1.1 1.5 1.2 2.6 2.1 3.4 6.0 2.3 0.2 \triangle 1.1 1.9 \triangle 0.5 2.3 4.5 1.5 41.1 83.1 41.2 82.8 40.6 81.1 40.4 33.9 62.1 35.0 67.1 36.0 66.5 36.7 32.9 60.7 32.9 63.7 33.5 62.6 33.9 41.5 70.0 43.5 70.6 41.3 67.0 39.6 29.5 48.6 31.7 49.6 30.0 48.0 28.8 4.1	1H 1H 1H 1H 75.3 144.0 78.2 149.4 79.1 152.2 78.7 152.7 62.6 121.1 63.4 121.5 64.1 122.6 64.4 123.6 9.4 19.1 11.4 23.7 10.9 22.4 10.8 22.6 1.6 2.5 0.7 2.0 0.5 1.1 1.1 1.8 1.5 1.2 2.6 2.1 3.4 6.0 2.3 4.5 0.2 \triangle 1.1 1.9 \triangle 0.5 2.3 4.5 3.2 41.1 83.1 41.2 82.8 40.6 81.1 40.4 81.9 33.9 62.1 35.0 67.1 36.0 66.5 36.7 67.5 32.9 60.7 32.9 63.7 70.6 41.3 67.0 39.6 67.8 29.5 48.6 31.7 49.6 30.0 48.0 28.8 45.9	1H 1H 1H 1H 1H 1H 75.3 144.0 78.2 149.4 79.1 152.2 78.7 152.7 79.0 62.6 121.1 63.4 121.5 64.1 122.6 64.4 123.6 62.9 9.4 19.1 11.4 23.7 10.9 22.4 10.8 22.6 12.7 1.6 2.5 0.7 2.0 0.5 1.11 1.1.8 0.8 1.5 1.2 2.6 2.1 3.4 6.0 2.3 4.5 2.4 0.2 \triangle 1.1 1.9 \triangle 0.5 2.3 4.5 1.5 3.2 0.9 41.1 83.1 41.2 82.8 40.6 81.1 40.4 81.9 41.4 33.9 62.1 35.0 67.1 36.0 66.5 36.7 67.7 36.7 32.9 60.7 32.9 63.7 33.5 62.6 33.9 64.2 37	1H 1H 1H 1H 1H 1H 75.3 144.0 78.2 149.4 79.1 152.2 78.7 152.7 79.0 156.0 62.6 121.1 63.4 121.5 64.1 122.6 64.4 123.6 62.9 124.5 9.4 19.1 11.4 23.7 10.9 22.4 10.8 22.6 12.7 26.1 1.6 2.5 0.7 2.0 0.5 1.1 1.1 1.8 0.8 1.7 1.5 1.2 2.6 2.1 3.4 6.0 2.3 4.5 2.4 3.5 0.2 \triangle 1.1 1.9 \triangle 0.5 2.3 4.5 1.5 3.2 0.9 \triangle 0.3 1.11 83.1 41.2 82.8 40.6 81.1 40.4 81.9 41.4 86.0 33.9 62.1 35.0 67.1 36.0 66.5 36.7 67.5 36.7 70.3

*These figures are based on non-consolidated figures except for Profit attributable to owners of parent.

*1 ROA = Profit / Average total assets (excluding Average customers' liabilities for acceptances and guarantees)

*2 ROE = Profit / (Total net assets at beginning of fiscal year + Total net assets at end of fiscal(interim) year)/2)

*3 Overhead ratio = Expenses / (Net business income - Gains/losses on bonds, etc.

+ Net transfer to general allowance for loan losses +Expenses)

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		2017/3		2018/3		2019/3		2020/3		2021/3		2022/3
		1H		1H		1H		1H		1H		1H
Av	erage yield on interest-bearing assets	1.04%	1.00%	1.02%	0.98%	0.99%	0.94%	0.97%	0.92%	0.91%	0.89%	0.88%
	Average yield on loans and bills discounted	1.18%	1.16%	1.09%	1.07%	1.02%	1.01%	0.96%	0.95%	0.92%	0.92%	0.89%
	Average yield on securities	1.12%	0.95%	1.45%	1.19%	1.57%	1.25%	1.80%	1.47%	1.57%	1.35%	1.80%
Av	erage yield on interest-bearing liabilities	0.69%	0.69%	0.67%	0.67%	0.63%	0.62%	0.59%	0.59%	0.55%	0.56%	0.52%
	Average yield on deposits and NCD	0.01%	0.01%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	Expenseratio	0.71%	0.72%	0.69%	0.69%	0.65%	0.65%	0.62%	0.63%	0.59%	0.61%	0.58%
Av	erage interest rate spread	0.35%	0.31%	0.35%	0.31%	0.36%	0.32%	0.38%	0.33%	0.36%	0.33%	0.36%
Defe	rence between average yield on loans and deposits	1.17%	1.15%	1.09%	1.07%	1.02%	1.01%	0.96%	0.95%	0.92%	0.92%	0.89%

Domestic Operations

Contract Rate by Borrowers' Category

		2016/9	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9
Large enterprises		0.41%	0.48%	0.50%	0.56%	0.60%	0.61%	0.53%	0.48%	0.32%	0.31%	0.30%
Mid-sized enterprises		0.84%	0.79%	0.79%	0.78%	0.79%	0.75%	0.76%	0.74%	0.72%	0.72%	0.70%
Small and medium-sized ente	rprises	1.21%	1.15%	1.11%	1.08%	1.05%	1.03%	0.99%	0.96%	0.93%	0.92%	0.89%
Consumer loans		1.40%	1.37%	1.34%	1.31%	1.28%	1.26%	1.25%	1.23%	1.20%	1.18%	1.17%
Housing loans		1.24%	1.19%	1.16%	1.12%	1.09%	1.06%	1.04%	1.03%	1.01%	0.99%	0.98%
Others		5.89%	5.85%	5.83%	5.78%	5.73%	5.65%	5.59%	5.49%	5.20%	5.15%	5.13%
Public sector		0.70%	0.77%	0.65%	0.64%	0.60%	0.60%	0.27%	0.27%	0.25%	0.24%	0.20%

*Internal management base (term-end's weighted average contract lending rate of each category.)

Working Assets and Liabilities

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Interest yield

		<u>0</u>	<u>verall</u>		
Avera	age balance ((¥Bil.)			
020/3		2021/3	2022/3		2020/3
	1H	Ī	1H	1H	

			2020/3		2021/3	2022/3		2020/3		2021/3	2022/3
		1H		1H		1H	1H		1H		1H
In	terest-bearing assets	13,525.0	13,681.5	14,048.0	14,250.7	15,370.0	1.13%	1.08%	0.99%	0.96%	0.96%
	Loans and bills discounted	10,405.8	10,527.6	10,889.9	11,002.6	11,330.7	1.05%	1.04%	0.95%	0.93%	0.90%
	Securities	1,943.9	1,969.1	2,011.9	2,076.3	2,215.2	2.04%	1.74%	1.70%	1.53%	1.98%
In	terest-bearing liabilities	13,981.3	14,191.6	15,264.3	15,605.7	16,707.4	0.17%	0.17%	0.09%	0.08%	0.05%
	Deposits	12,293.5	12,374.5	13,275.4	13,436.2	14,076.3	0.05%	0.05%	0.01%	0.01%	0.00%
	Borrowed money	396.0	459.8	819.9	908.1	1,211.5	0.69%	0.53%	0.15%	0.08%	0.01%

Domestic Operations

			Avera	ige balance (¥Bil.)			I	interest yield		
			2020/3		2021/3	2022/3		2020/3		2021/3	2022/3
		1H		1H		1H	1H		1H		1H
In	terest-bearing assets	12,655.5	12,781.6	13,250.2	13,440.8	14,579.0	0.97%	0.92%	0.91%	0.89%	0.88%
	Loans and bills discounted	9,928.3	10,049.3	10,458.7	10,584.5	10,939.2	0.96%	0.95%	0.92%	0.92%	0.89%
	Securities	1,454.1	1,446.5	1,487.1	1,528.5	1,643.0	1.80%	1.47%	1.57%	1.35%	1.80%
In	terest-bearing liabilities	13,111.1	13,291.5	14,465.4	14,807.6	15,923.1	0.00%	0.00%	0.00%	0.00%	0.00%
	Deposits	11,876.9	11,949.4	12,930.4	13,083.6	13,749.2	0.00%	0.00%	0.00%	0.00%	0.00%
	Borrowed money	287.3	352.4	697.5	803.5	1,148.2	0.00%	0.00%	0.00%	0.00%	0.00%

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(Υ¥	Bil	.)

	2016/3	2016/9	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9
Domestic loans	8,628.8	8,829.8	9,115.8	9,370.5	9,606.1	9,761.4	9,903.9	10,309.3	10,376.2	10,736.5	10,962.6	11,280.6
Large enterprises	1,188.1	1,153.3	1,184.0	1,191.4	1,231.7	1,245.8	1,212.1	1,248.7	1,164.1	1,266.7	1,292.7	1,360.5
Mid-sized enterprises	161.0	159.7	165.6	168.3	161.0	163.9	172.9	161.0	152.1	162.8	160.4	165.4
Small and med-sized enterprises, etc.	7,050.0	7,275.3	7,562.5	7,782.4	7,995.4	8,126.4	8,302.3	8,472.0	8,650.0	8,902.7	9,099.7	9,302.7
Small and med-sized enterprises [*]	3,786.6	3,952.8	4,141.6	4,292.0	4,410.9	4,486.2	4,586.0	4,710.2	4,839.0	5,044.8	5,179.3	5,328.1
Comsumer loans	3,263.4	3,322.5	3,420.9	3,490.3	3,584.5	3,640.2	3,716.3	3,761.8	3,810.9	3,857.9	3,920.4	3,974.5
Housing loans	3,140.5	3,192.0	3,281.7	3,342.6	3,431.1	3,479.8	3,548.6	3,586.8	3,632.3	3,675.1	3,736.1	3,787.7
Public sector	229.5	241.3	203.6	228.3	217.8	225.1	216.5	427.4	409.8	404.1	409.7	451.8

*Including sole proprietors

		2016/3	2016/9	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9
D	omestic loans	8,628.8	8,829.8	9,115.8	9,370.5	9,606.1	9,761.4	9,903.9	10,309.3	10,376.2	10,736.5	10,962.6	11,280.6
	Chiba Prefecture	6,280.8	6,391.8	6,536.4	6,682.0	6,797.6	6,855.5	6,963.0	7,064.8	7,172.1	7,331.9	7,465.0	7,623.2
	Others	2,347.9	2,437.9	2,579.4	2,688.5	2,808.4	2,905.8	2,940.9	3,244.4	3,204.0	3,404.6	3,497.5	3,657.3

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	2016/3	2016/9	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9
Domestic loans	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Large enterprises	13.8%	13.1%	13.0%	12.7%	12.8%	12.7%	12.2%	12.1%	11.2%	11.8%	11.8%	12.0%
Mid-sized enterprises	1.9%	1.8%	1.8%	1.8%	1.7%	1.6%	1.8%	1.6%	1.5%	1.5%	1.5%	1.5%
Small and med-sized enterprises, etc.	81.7%	82.4%	83.0%	83.1%	83.2%	83.2%	83.8%	82.2%	83.4%	82.9%	83.0%	82.5%
Small and med-sized enterprises [*]	43.9%	44.8%	45.5%	45.8%	45.9%	45.9%	46.3%	45.7%	46.7%	47.0%	47.2%	47.2%
Comsumer loans	37.8%	37.6%	37.5%	37.3%	37.3%	37.2%	37.5%	36.5%	36.7%	35.9%	35.8%	35.3%
Housing loans	36.4%	36.1%	36.0%	35.6%	35.7%	35.6%	35.8%	34.8%	35.0%	34.2%	34.0%	33.6%
Public sector	2.6%	2.7%	2.2%	2.4%	2.3%	2.3%	2.2%	4.1%	3.9%	3.8%	3.7%	4.0%

*Including sole proprietors

		2016/3	2016/9	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2020/9
D	omestic loans	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Chiba Prefecture	72.8%	72.4%	71.7%	71.3%	70.8%	70.2%	70.3%	68.5%	69.1%	68.3%	68.1%	67.6%
	Others	27.2%	27.6%	28.3%	28.7%	29.2%	29.8%	29.7%	31.5%	30.9%	31.7%	31.9%	32.4%

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			Ī	Jomest	<u>ic Ope</u>	rations						(¥ Bil.)
	2019/3		2019/9		2020/3		2020/9		2021/3		2021/9	(/
		Proportion		Proportion		Proportion	ĥ	Proportion	Ĩ	Proportion	I	Proportion
Manufacturing	693.3	7.00%	725.3	7.03%	685.2	6.60%	736.3	6.86%	740.3	6.75%	763.9	6.77%
Agriculture and Forestry	14.1	0.14%	15.2	0.15%	16.3	0.16%	16.5	0.15%	17.1	0.16%	17.8	0.16%
Fishery	1.5	0.02%	1.5	0.01%	1.4	0.01%	1.3	0.01%	1.3	0.01%	1.5	0.01%
Mining, quarrying and gravel	18.4	0.19%	17.7	0.17%	17.3	0.17%	16.8	0.16%	17.0	0.15%	17.8	0.16%
Construction	324.4	3.27%	325.4	3.16%	338.8	3.27%	362.5	3.38%	388.0	3.54%	395.0	3.50%
Electricity, Gas, Heat Supply and Wat	92.8	0.94%	98.8	0.96%	107.4	1.04%	117.4	1.09%	132.1	1.21%	149.0	1.32%
Information and Communication	64.0	0.65%	70.2	0.68%	48.3	0.47%	51.4	0.48%	48.2	0.44%	48.8	0.43%
Transport and postal service	257.5	2.60%	255.6	2.48%	258.6	2.49%	293.4	2.73%	312.0	2.85%	321.1	2.85%
Wholesale and retail trade	734.8	7.42%	743.9	7.22%	759.2	7.32%	782.5	7.29%	799.8	7.30%	821.8	7.29%
Finance and Insurance	405.5	4.09%	409.9	3.98%	379.5	3.66%	427.7	3.99%	430.1	3.92%	488.2	4.33%
Real Estate and leasing	2,811.5	28.39%	2,896.5	28.10%	2,967.0	28.59%	3,008.4	28.02%	3,073.2	28.03%	3,143.3	27.86%
Real Estate	2,565.2	25.90%	2,648.2	25.69%	2,720.4	26.22%	2,751.6	25.63%	2,810.7	25.64%	2,854.8	25.30%
Real estate rental and manageme	2,250.2	22.72%	2,308.5	22.39%	2,369.5	22.84%	2,397.9	22.34%	2,453.3	22.38%	2,472.9	21.92%
Real estate trading, etc.	315.0	3.18%	339.6	3.30%	350.8	3.38%	353.6	3.29%	357.4	3.26%	381.8	3.38%
Leasing	246.2	2.49%	248.2	2.41%	246.5	2.37%	256.8	2.39%	262.5	2.39%	288.5	2.56%
Medical, welfare and other services	584.4	5.90%	591.3	5.73%	609.5	5.87%	693.1	6.46%	705.0	6.43%	718.4	6.37%
Government, local public sector	8	2.02%	412.5	4.00%	394.4	3.80%	391.2	3.64%	398.9	3.64%	444.0	3.94%
Others (mainly consumer loans)	3,701.3	37.37%	3,745.0	36.33%	3,792.8	36.55%	3,837.3	35.74%	3,899.0	35.57%	3,949.1	35.01%
Total	9,903.9	100.00%	10,309.3	100.00%	10,376.2	100.00%	10,736.5	100.00%	10,962.6	100.00%	11,280.6	100.00%

Domestic Operations

Details of Loans to the Real Estate Industry

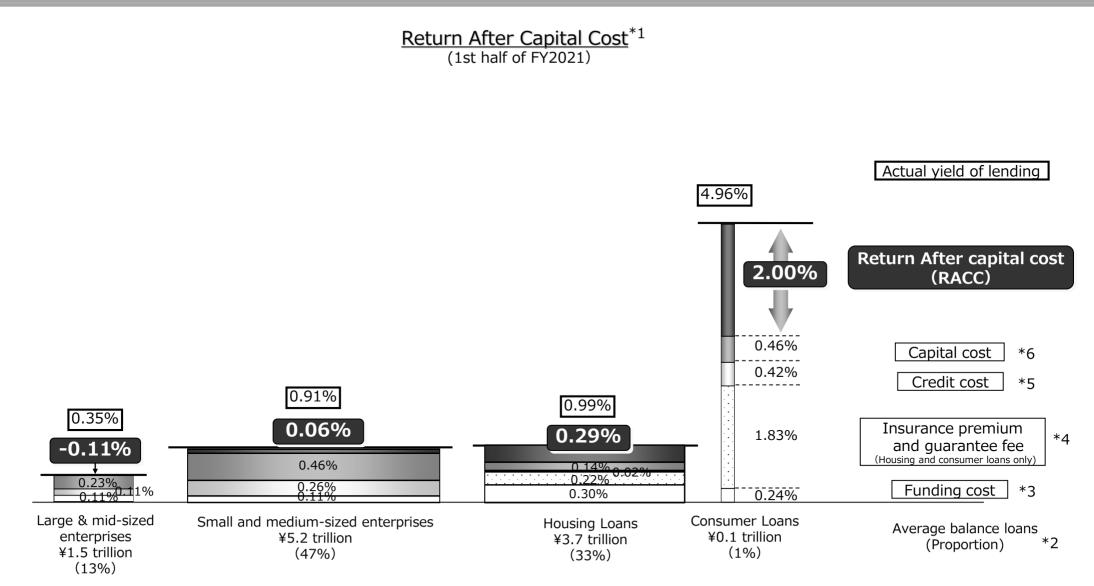
(¥ Bil.)

	2019/3		2019/9		2020/3		2020/9		2021/3		2021/9	
		Proportion										
Real Estate Rental and Management	2,250.2	87.72%	2,308.5	87.17%	2,369.5	87.10%	2,397.9	87.15%	2,453.3	87.28%	2,472.9	86.62%
Apartment and condominium rent	1,858.6	72.45%	1,907.1	72.01%	1,965.6	72.25%	1,996.1	72.55%	2,040.7	72.60%	2,062.6	72.25%
Office and Commercial rental	245.4	9.57%	246.2	9.30%	241.8	8.89%	231.8	8.43%	233.5	8.31%	231.0	8.09%
Land rental and Real estate management, e	146.1	5.70%	155.1	5.86%	162.0	5.96%	169.8	6.17%	179.0	6.37%	179.3	6.28%
Real Estate Trading, etc	315.0	12.28%	339.6	12.83%	350.8	12.90%	353.6	12.85%	357.4	12.72%	381.8	13.38%
Home construction and developme	225.0	8.77%	246.3	9.30%	249.5	9.18%	251.3	9.13%	249.4	8.87%	270.2	9.47%
Real estate brokerage and Land trading, etc	83.2	3.25%	88.3	3.34%	96.8	3.56%	99.5	3.62%	105.0	3.74%	109.2	3.83%
Public corporations	6.7	0.26%	4.9	0.19%	4.3	0.16%	2.8	0.10%	2.9	0.11%	2.3	0.08%
Total	2,565.2	100.00%	2,648.2	100.00%	2,720.4	100.00%	2,751.6	100.00%	2,810.7	100.00%	2,854.8	100.00%

The 14th Medium Term Management Plan

NEXT STEP 2023

~ connect and go beyond, for the future ~



*1.Before deducting operating costs

*2. Average balance : Segmented by Internal management base. Housing loans are before securitization and consumer loans do not include credit cards.

*3.Funding cost : Internal transfer rate ×Average balance

*4.Insurance premium and guarantee fee: Actual expenditure. Only guarantee fees for external guarantee companies are included.

*5.Credit cost : Internally used notional allowance. (EL=PD×LGD×balance)

*6.Capital cost : Unexpected loss as of 2021/9 (UL:Basel II base) ×6%(Capital Cost)÷ (1-tax rate)

 \sim connect and go beyond, for the future \sim

(¥ Bil.)

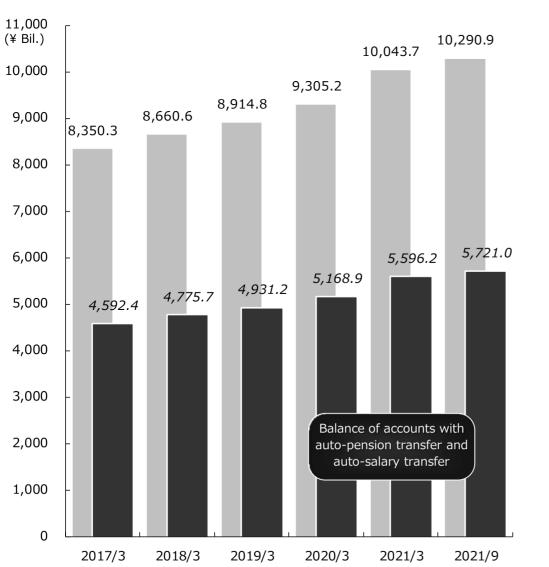
	2016/3	2016/9	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9
Domestic deposits	10,689.0	10,619.3	11,116.2	11,138.6	11,604.1	11,634.2	11,962.8	11,955.9	12,499.5	13,191.7	13,822.4	13,867.6
Personal	8,071.9	8,159.6	8,350.3	8,521.1	8,660.6	8,804.9	8,914.8	9,058.6	9,305.2	9,744.6	10,043.7	10,290.9
Corporate (incl. quasi-sovereign)	1,901.2	1,952.4	2,038.5	2,071.1	2,129.7	2,179.1	2,216.4	2,238.3	2,316.1	2,635.6	2,745.8	2,788.7
National & local government	644.2	447.7	668.8	509.6	721.4	565.6	732.6	574.1	783.8	725.6	956.3	722.1
Financial institutions (incl. BOJ)	71.5	59.5	58.4	36.6	92.2	84.5	98.7	84.8	94.2	85.7	76.5	65.6
Liquid deposits	7,291.9	7,248.0	7,801.8	7,810.3	8,275.3	8,287.1	8,666.8	8,662.0	9,238.1	9,876.7	10,531.1	10,540.1
Current	231.8	227.6	254.3	254.0	278.2	252.4	261.3	240.5	255.2	277.5	300.6	295.4
Savings	6,687.6	6,689.5	7,187.1	7,262.7	7,677.8	7,711.0	8,079.6	8,067.2	8,619.0	9,236.0	9,841.3	9,859.9
Personal	5,102.2	5,233.7	5,456.3	5,625.3	5,791.2	5,942.4	6,088.4	6,235.5	6,505.0	6,917.5	7,210.0	7,459.3
Current	2.2	2.2	2.0	1.8	1.9	1.7	1.5	1.4	1.5	1.6	1.6	1.5
Savings	4,855.5	4,986.3	5,206.0	5,373.5	5,537.2	5,687.5	5,832.3	5,978.2	6,241.8	6,643.9	6,928.4	7,170.9
Corporate (incl. quasi-sovereign)	1,498.0	1,555.0	1,643.0	1,680.7	1,730.4	1,776.4	1,814.2	1,846.1	1,925.4	2,228.9	2,329.2	2,364.7
Current	224.0	221.4	247.6	247.2	270.9	244.5	254.6	233.2	249.0	271.7	294.9	289.6
Savings	1,221.9	1,277.4	1,335.8	1,412.9	1,441.0	1,490.1	1,539.7	1,545.7	1,616.7	1,891.4	1,976.7	2,007.9
National & local government	625.8	405.7	650.3	474.3	705.6	530.8	712.1	542.5	761.3	697.0	937.0	677.0
Current	0.9	0.3	0.4	0.4	0.5	0.8	0.4	0.4	0.3	0.5	0.2	0.4
Savings	602.0	399.4	638.4	469.6	693.0	525.9	699.6	536.5	751.7	692.1	926.3	671.8
Financial institutions (incl. BOJ)	65.7	53.4	52.1	29.9	48.0	37.2	51.9	37.7	46.3	33.2	54.8	38.9
Current	4.6	3.5	4.1	4.5	4.7	5.4	4.6	5.2	4.3	3.5	3.8	3.7
Savings	8.1	26.3	6.8	6.5	6.5	7.3	7.8	6.7	8.6	8.4	9.7	9.2
Time deposits	3,348.3	3,325.3	3,269.4	3,283.5	3,241.8	3,259.4	3,211.7	3,212.4	3,184.4	3,222.4	3,231.4	3,269.8
Personal	2,934.4	2,892.1	2,860.8	2,861.7	2,836.2	2,829.9	2,796.0	2,792.9	2,770.9	2,796.6	2,802.9	2,803.5
Corporate (incl. quasi-sovereign)	389.6	385.1	383.7	379.7	382.8	387.1	387.2	379.0	381.2	387.4	399.1	406.2
National & local government	18.4	42.0	18.4	35.3	15.8	34.7	20.5	31.5	22.5	28.6	19.2	45.1
Financial institutions (incl. BOJ)	5.8	6.0	6.2	6.6	6.9	7.4	7.9	8.9	9.6	9.5	10.0	14.9
Foreign-currency deposits	48.6	45.7	44.7	44.6	86.7	87.6	84.1	81.4	76.7	90.0	58.9	56.7
Personal	35.2	33.7	33.2	34.0	33.1	32.4	30.3	30.1	29.2	30.4	30.7	28.0
Corporate (incl. quasi-sovereign)	13.3	12.0	11.5	10.5	16.3	15.4	14.9	13.1	9.2	16.7	16.5	16.9
Financial institutions (incl. BOJ)	0.0	0.0	0.0	0.0	37.1	39.7	38.8	38.1	38.2	42.9	11.6	11.8
												(¥ Bil.)
	2016/3	2016/9	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9
Domestic deposits	10,689.0	10,619.3	11,116.2	11,138.6	11,604.1	11,634.2	11,962.8	11,955.9	12,499.5	13,191.7	13,822.4	13,867.6
Chiba Prefecture	10,301.1	10,199.0	10,699.6	10,714.3	11,120.5	11,127.6	11,453.1	11,432.4	11,962.8	12,586.4	13,191.5	13,224.3
Others	387.8	420.2	416.5	424.3	483.5	506.6	509.6	523.5	536.6	605.2	630.9	643.2

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	2016/3	2016/9	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9
Domestic deposits	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Personal	75.5%	76.8%	75.1%	76.5%	74.6%	75.7%	74.5%	75.8%	74.4%	73.9%	72.7%	74.2%
Corporate (incl. quasi-sovereign)	17.8%	18.4%	18.4%	18.6%	18.4%	18.7%	18.6%	18.7%	18.5%	20.0%	19.9%	20.1%
National & local government	6.0%	4.2%	6.0%	4.6%	6.2%	4.9%	6.1%	4.8%	6.3%	5.5%	6.9%	5.2%
Financial institutions (incl. BOJ)	0.7%	0.6%	0.5%	0.3%	0.8%	0.7%	0.8%	0.7%	0.8%	0.6%	0.5%	0.5%
Liquid deposits	68.2%	68.3%	70.1%	70.1%	71.3%	71.2%	72.4%	72.4%	73.9%	74.9%	76.2%	76.0%
Current	2.1%	2.1%	2.2%	2.2%	2.3%	2.1%	2.1%	2.0%	2.0%	2.1%	2.2%	2.1%
Savings	62.5%	63.0%	64.6%	65.2%	66.1%	66.2%	67.5%	67.4%	68.9%	70.0%	71.2%	71.1%
Personal	47.7%	49.3%	49.1%	50.5%	49.9%	51.1%	50.9%	52.2%	52.0%	52.4%	52.2%	53.8%
Current	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Savings	45.4%	47.0%	46.8%	48.2%	47.7%	48.8%	48.7%	50.0%	49.9%	50.4%	50.1%	51.7%
Corporate (incl. quasi-sovereign)	14.0%	14.7%	14.8%	15.1%	14.9%	15.3%	15.2%	15.4%	15.4%	16.9%	16.8%	17.0%
Current	2.0%	2.1%	2.2%	2.2%	2.3%	2.1%	2.1%	1.9%	1.9%	2.1%	2.1%	2.1%
Savings	11.4%	12.0%	12.0%	12.6%	12.4%	12.8%	12.8%	12.9%	12.9%	14.3%	14.3%	14.5%
National & local government	5.9%	3.8%	5.8%	4.2%	6.1%	4.5%	5.9%	4.5%	6.1%	5.3%	6.8%	4.9%
Current	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Savings	5.6%	3.8%	5.7%	4.2%	5.9%	4.5%	5.8%	4.4%	6.0%	5.2%	6.7%	4.8%
Financial institutions (incl. BOJ)	0.6%	0.5%	0.4%	0.3%	0.4%	0.3%	0.4%	0.3%	0.4%	0.3%	0.4%	0.3%
Current	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%
Savings	0.0%	0.2%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.1%
Time deposits	31.3%	31.3%	29.4%	29.5%	27.9%	28.0%	26.8%	26.9%	25.5%	24.4%	23.4%	23.6%
Personal	27.4%	27.2%	25.7%	25.7%	24.4%	24.3%	23.4%	23.3%	22.2%	21.2%	20.3%	20.2%
Corporate (incl. quasi-sovereign)	3.6%	3.6%	3.4%	3.4%	3.3%	3.3%	3.2%	3.2%	3.0%	2.9%	2.9%	3.0%
National & local government	0.2%	0.4%	0.2%	0.3%	0.1%	0.3%	0.2%	0.3%	0.2%	0.2%	0.1%	0.3%
Financial institutions (incl. BOJ)	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.0%	0.1%	0.1%	0.1%	0.1%	0.1%
Foreign-currency deposits	0.5%	0.4%	0.4%	0.4%	0.8%	0.8%	0.7%	0.7%	0.6%	0.7%	0.4%	0.4%
Personal	0.4%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.2%	0.2%	0.2%	0.2%
Corporate (incl. quasi-sovereign)	0.1%	0.1%	0.1%	0.1%	0.2%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
Financial institutions (incl. BOJ)	0.0%	0.0%	0.0%	0.0%	0.3%	0.4%	0.3%	0.3%	0.3%	0.3%	0.1%	0.1%
	•	•		•	•	•					•	
	2016/3	2016/9	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9
Domestic deposits	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Chiba Prefecture	96.4%	96.0%	96.3%	96.2%	95.8%	95.6%	95.7%	95.6%	95.7%	95.4%	95.4%	95.4%
Others	3.6%	4.0%	3.7%	3.8%	4.2%	4.4%	4.3%	4.4%	4.3%	4.6%	4.6%	4.6%

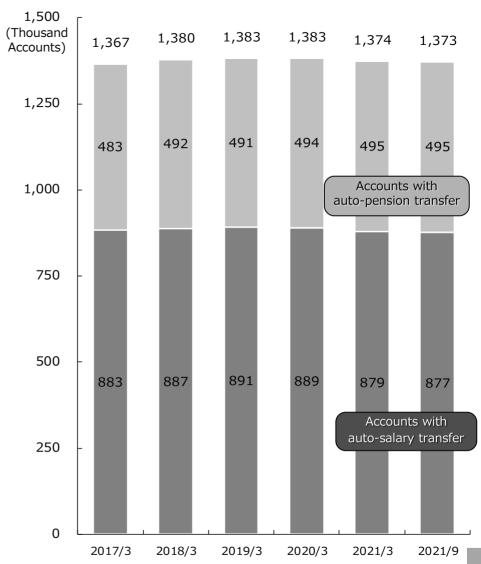
Expansion of Personal Deposits

NEXT STEP 2023



Personal deposits

Accounts with auto-pension transfer and auto-salary transfer



22

Financial Products

NEXT STEP 2023
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													(¥ Bil.)
		2016/3	2016/9	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9
Inves	stment trusts	360.7	327.3	312.5	297.0	281.0	282.8	275.8	273.8	233.5	258.0	296.3	314.8
	Bond funds	6.9	2.4	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2
	Stock funds	353.8	324.9	312.2	296.7	280.7	282.6	275.5	273.6	233.3	257.7	296.1	314.6
Pe	rsonal Investors	352.0	320.0	306.5	291.2	275.5	276.5	268.0	267.0	227.3	251.2	288.1	306.4
	Bond funds	5.4	1.8	0.2	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.1	0.1
	Stock funds	346.6	318.2	306.2	291.0	275.2	276.2	267.8	266.8	227.1	251.0	288.0	306.3
<u> </u>								•		•	•	•	(¥ Bil.)
		2016/3	2016/9	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9
Forei	gn-currency deposits	48.6	45.7	44.7	44.6	86.7	87.6	84.1	81.4	76.7	90.0	58.9	56.7
Pe	rsonal	35.2	33.7	33.2	34.0	33.1	32.4	30.3	30.1	29.2	30.4	30.7	28.0
Со	rporate (incl. quasi-sovereign)	13.3	12.0	11.5	10.5	16.3	15.4	14.9	13.1	9.2	16.7	16.5	16.9
Fir	nancial institutions	-	-	-	-	37.1	39.7	38.8	38.1	38.2	42.9	11.6	11.8
<u>_</u>		• • • •									•	•	(¥ Bil.)
		2016/3	2016/9	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9
Insur	ance	947.4	936.2	946.5	943.7	904.4	929.7	919.6	900.2	875.3	879.9	877.8	865.4
Ar	nuity insurance	529.9	520.5	513.9	497.7	471.6	462.6	451.7	436.4	417.3	420.7	418.3	412.2
W	hole life insurance	417.4	415.6	432.5	446.0	432.8	467.1	467.9	463.8	457.9	459.2	459.4	453.2
		· · · · · ·											(¥ Bil.)
		2016/3	2016/9	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9
Public	c bonds	142.8	138.1	130.2	123.3	117.5	116.2	112.9	110.4	106.4	105.6	101.4	96.0
Pe	rsonal	95.7	86.4	78.5	73.1	67.4	64.8	59.9	54.3	50.0	48.6	45.9	44.3

*Trade basis

 \sim connect and go beyond, for the future \sim

			<u>Se</u>	elf-Asses	<u>ssment</u>	<u>Results</u>	(Non-co	onsolida	<u>ted)</u>				(¥ Bil.)
		2016/3	2016/9	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9
Ass	sets Requiring Caution or worse	1,163.1	1,081.0	1,042.6	1,016.2	958.5	922.1	904.7	887.9	885.1	1,003.2	1,030.3	1,054.1
	Assets Requiring Caution	1,057.8	985.7	956.4	932.6	871.9	840.8	822.8	810.3	811.0	932.0	957.2	981.3
	Other Assets Requiring Caution	1,003.9	929.6	895.8	878.3	826.2	796.8	775.9	762.3	759.5	879.7	906.0	931.8
	Substandard Assets	53.9	56.1	60.5	54.3	45.6	44.0	46.8	48.0	51.5	52.2	51.1	49.4
	Potentially Bankrupt Assets	85.5	77.0	68.4	65.8	69.4	65.1	63.4	59.5	55.5	54.5	56.9	56.3
	Bankrupt and EffectivelyBankrupt Assets	19.6	18.2	17.8	17.7	17.0	16.1	18.3	18.0	18.5	16.7	16.2	16.5
Normal Assets* 7,737.6 8,016.1 8,371.6 8,659.0 8,972.2 9,197.3 9,355.4							9,789.8	9,849.6	10,057.5	10,272.7	10,559.6		
То	tal	8,900.7	9,097.2	9,414.3	9,675.3	9,930.7	10,119.4	10,260.1	10,677.7	10,734.8	11,060.8	11,303.1	11,613.8

*Including loans with no debtor classification.

Disclosed Claims under the Financial Reconstruction Law (Non-consolidated)

(¥ Bil.)

												()
	2016/3	2016/9	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9
closed Claims under the Financial Reconstruction Law	151.7	144.0	139.0	130.4	127.0	119.3	122.8	119.1	118.3	115.2	115.3	113.9
Bankrupt and SubstantiallyBankrupt Claims	19.6	18.2	17.8	17.7	17.0	16.1	18.3	18.0	18.5	16.7	16.2	16.5
Doubtful Claims	85.5	77.0	68.4	65.8	69.4	65.1	63.4	59.5	55.5	54.5	56.9	56.3
Substandard Claims	46.5	48.7	52.8	46.9	40.4	38.0	40.9	41.5	44.2	44.0	42.2	41.0
ormal Assets	8,748.9	8,953.1	9,275.2	9,544.8	9,803.7	10,000.1	10,137.3	10,558.6	10,616.4	10,945.5	11,187.8	11,499.8
otal	8,900.7	9,097.2	9,414.3	9,675.3	9,930.7	10,119.4	10,260.1	10,677.7	10,734.8	11,060.8	11,303.1	11,613.8
roportion to total claims	1.70%	1.58%	1.47%	1.34%	1.27%	1.17%	1.19%	1.11%	1.10%	1.04%	1.02%	0.98%
	Doubtful Claims	sclosed Claims under the Financial Reconstruction Law 151.7 Bankrupt and SubstantiallyBankrupt Claims 19.6 Doubtful Claims 85.5 Substandard Claims 46.5 Iormal Assets 8,748.9 otal 8,900.7	Bankrupt and SubstantiallyBankrupt Claims151.7144.0Bankrupt and SubstantiallyBankrupt Claims19.618.2Doubtful Claims85.577.0Substandard Claims46.548.7Iormal Assets8,748.98,953.1Iotal8,900.79,097.2	Bankrupt and SubstantiallyBankrupt Claims151.7144.0139.0Bankrupt and SubstantiallyBankrupt Claims19.618.217.8Doubtful Claims85.577.068.4Substandard Claims46.548.752.8Iormal Assets8,748.98,953.19,275.2Iotal9,097.29,414.3	sciosed Claims under the Financial Reconstruction Law 151.7 144.0 139.0 130.4 Bankrupt and SubstantiallyBankrupt Claims 19.6 18.2 17.8 17.7 Doubtful Claims 85.5 77.0 68.4 65.8 Substandard Claims 46.5 48.7 52.8 46.9 Iormal Assets 8,748.9 8,953.1 9,275.2 9,544.8	Bankrupt and SubstantiallyBankrupt Claims 19.6 18.2 17.8 17.7 17.0 Doubtful Claims 85.5 77.0 68.4 65.8 69.4 Substandard Claims 46.5 48.7 52.8 46.9 40.4 Iormal Assets 8,748.9 8,953.1 9,275.2 9,544.8 9,803.7 iotal 9 9,097.2 9,414.3 9,675.3 9,930.7	scioled Claims under the Financial Reconstruction Law 151.7 144.0 139.0 130.4 127.0 119.3 Bankrupt and SubstantiallyBankrupt Claims 19.6 18.2 17.8 17.7 17.0 16.1 Doubtful Claims 85.5 77.0 68.4 65.8 69.4 65.1 Substandard Claims 46.5 48.7 52.8 46.9 40.4 38.0 Iormal Assets 8,748.9 8,953.1 9,275.2 9,544.8 9,803.7 10,000.1 otal 9 90.7 9,097.2 9,414.3 9,675.3 9,930.7 10,119.4	Bankrupt and SubstantiallyBankrupt Claims 151.7 144.0 139.0 130.4 127.0 119.3 122.8 Bankrupt and SubstantiallyBankrupt Claims 19.6 18.2 17.8 17.7 17.0 16.1 18.3 Doubtful Claims 85.5 77.0 68.4 65.8 69.4 65.1 63.4 Substandard Claims 46.5 48.7 52.8 46.9 40.4 38.0 40.9 Iormal Assets 8,748.9 8,953.1 9,275.2 9,544.8 9,803.7 10,000.1 10,137.3 iotal 8,900.7 9,097.2 9,414.3 9,675.3 9,930.7 10,119.4 10,260.1	Bankrupt and SubstantiallyBankrupt Claims 151.7 144.0 139.0 130.4 127.0 119.3 122.8 119.1 Bankrupt and SubstantiallyBankrupt Claims 19.6 18.2 17.8 17.7 17.0 16.1 18.3 18.0 Doubtful Claims 85.5 77.0 68.4 65.8 69.4 65.1 63.4 59.5 Substandard Claims 46.5 48.7 52.8 46.9 40.4 38.0 40.9 41.5 Iormal Assets 8,748.9 8,953.1 9,275.2 9,544.8 9,803.7 10,000.1 10,137.3 10,558.6 iotal 8,900.7 9,097.2 9,414.3 9,675.3 9,930.7 10,119.4 10,260.1 10,677.7	Line Line <thline< th=""> Line Line</thline<>	Line Line <thline< th=""> Line Line</thline<>	Image: Construction Law No. Image: Construction Law <t< td=""></t<>

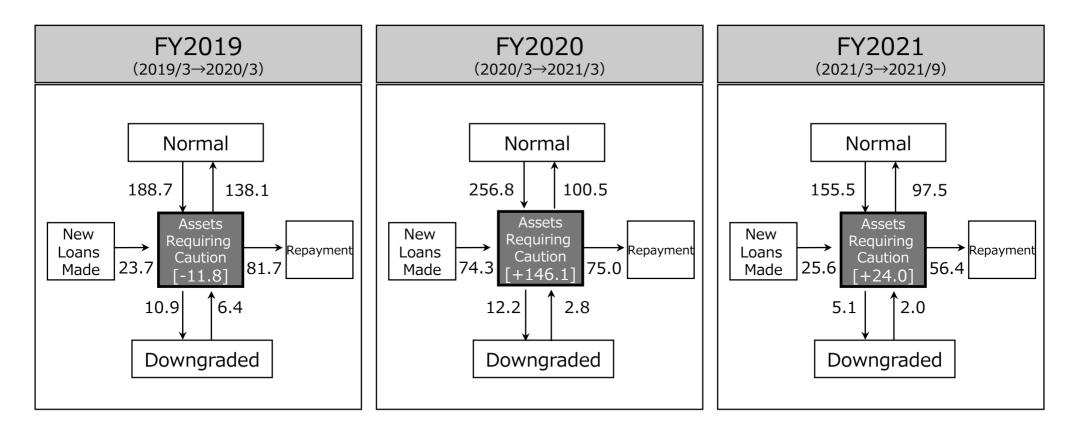
Factors for Fluctuations in Assets Requiring Caution

NEXT STEP 2023

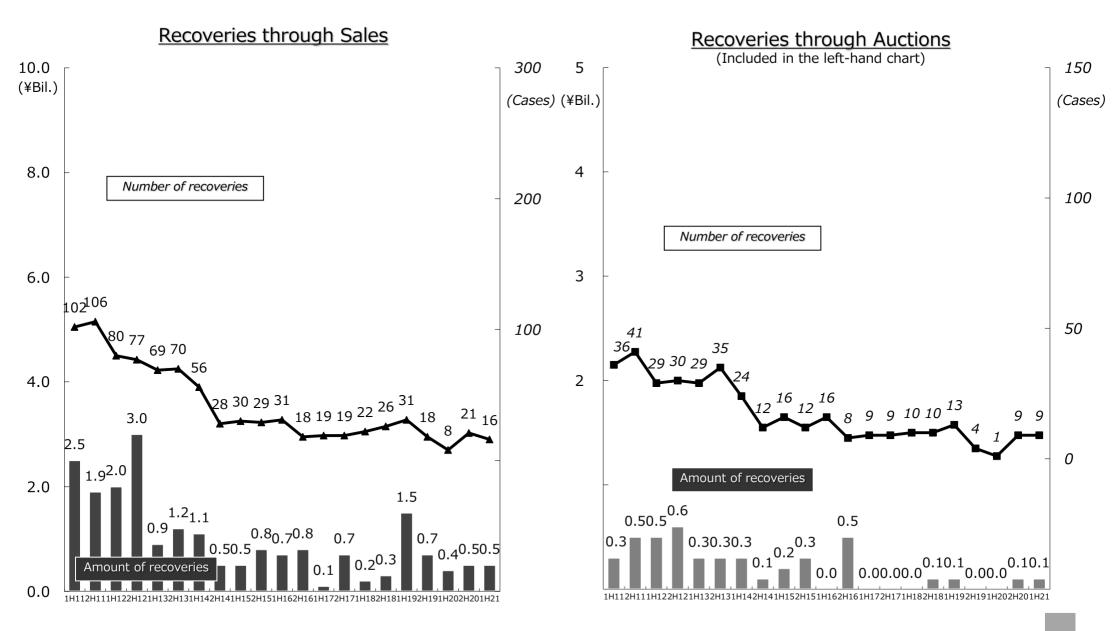
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Analysis of yearly net change of Assets Requiring Caution

(including Substandard loans)



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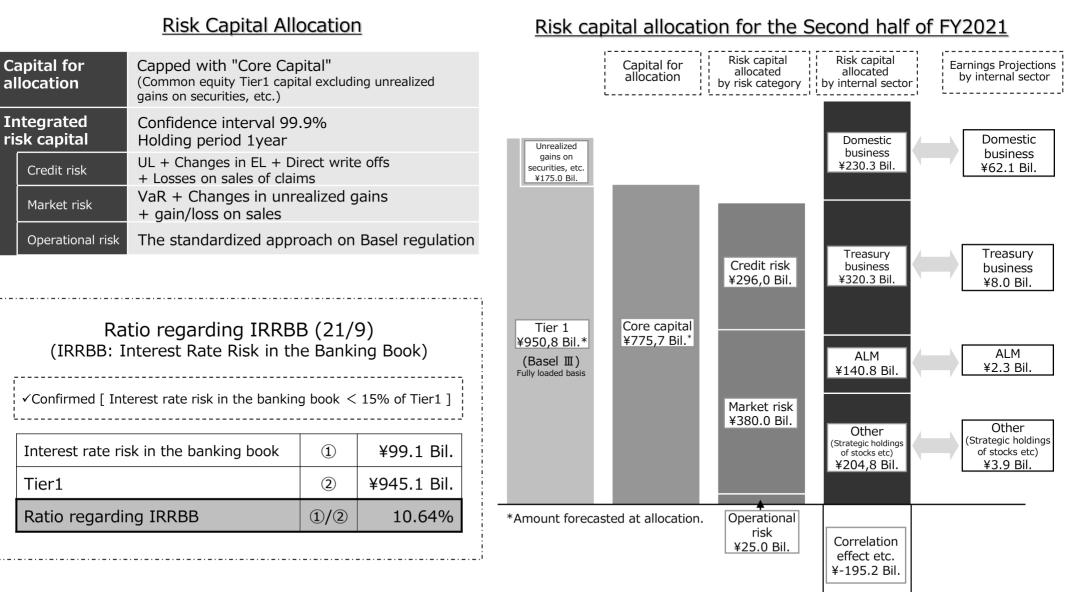
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Basel III

%Preliminary figures

Non-Consolidated										×Pr	eliminary	figures
	2016/3	2016/9	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9※
Total capital ratio	13.26%	13.20%	13.03%	12.80%	12.55%	12.46%	12.04%	12.06%	11.57%	11.90%	12.09%	11.94%
Tier1 capital ratio	12.25%	12.09%	12.09%	11.88%	11.83%	11.76%	11.36%	11.40%	10.94%	11.33%	11.57%	11.72%
Common equity Tier1 capital ratio	12.25%	12.09%	12.09%	11.88%	11.83%	11.76%	11.36%	11.40%	10.94%	11.33%	11.57%	11.72%
Total capital (¥Bil.)	786.1	801.1	820.3	848.8	867.2	890.1	880.9	897.2	853.9	905.9	948.4	962.6
Tier1 capital	726.2	733.5	761.4	787.9	817.2	840.1	830.9	847.7	807.4	862.5	907.9	945.1
Common equity Tier1 capital	726.2	733.5	761.4	787.9	817.2	840.1	830.9	847.7	807.4	862.5	907.9	945.1
Risk Weighted assets(¥Bil.)	5,927.8	6,066.6		6,629.4	6,907.6	7,143.4	7,312.3	7,434.8	7,378.0	7,611.1	7,842.5	8,057.7
Credit risk	5,248.6	5,314.4		5,769.1	5,951.8	6,037.7	6,080.4	6,085.9	6,143.6	6,171.8	6,569.2	6,624.8
Market risk	61.3	66.4	67.6	64.7	68.4	68.0	71.9	71.4	141.3	133.9	131.4	139.8
Operational risk	275.2	275.8	274.7	275.3	275.9	276.7	276.0	277.6	278.7	279.6	282.4	287.5
Concelidated												
Consolidated	2016/3	2016/0	2017/2	2017/0	2018/3	2018/9	2010/2	2019/9	2020/3	2020/0	2021/2	2021/0
Tabahasa (tabahasa)		2016/9	2017/3	2017/9		,	2019/3	,		2020/9	2021/3	2021/9※
Total capital ratio	13.79%	13.72%	13.59%	13.36%	13.18%	13.05%	12.63%	12.61%	12.12%	12.44%	12.79%	12.60%
Tier1 capital ratio	12.74%	12.58%	12.65%	12.43%	12.48%	12.37%	11.97%	11.97%	11.51%	11.89%	12.28%	12.39%
Common equity Tier1 capital ratio	12.74%	12.58%	12.65%	12.43%	12.48%	12.37%	11.97%	11.97%	11.51%	11.89%	12.28%	12.39%
Total capital (¥Bil.)	852.4	866.8	890.0	920.8	943.7	965.8	959.0	974.8	934.3	989.6	1,035.8	1,049.7
Tier1 capital	787.7	794.7	828.4	857.2	893.5	915.7	908.8	925.2	887.6	946.0	995.2	1,032.1
Common equity Tier1 capital	787.7	794.7	828.4	857.2	893.5	915.7	908.8	925.2	887.6	946.0	995.2	1,032.1
	70717	, , , , , , , , , , , , , , , , , , , ,	02011	00/12	0,010	51017	50010	52512	00/10	5 1010	55512	1,002.11
Risk Weighted assets(¥Bil.)	6,181.8	6,315.9	6,547.6	6,892.0	7,159.9	7,397.6	7,587.7	7,729.2	7,705.5	7,950.4	8,098.7	8,327.2
Credit risk	5,326.9	5,388.0	5,739.5	5,842.3	6,034.7	6,110.1	6,151.4	6,159.8	6,224.6	6,301.9	6,708.7	6,776.7
Market risk	61.5	66.5	68.1	65.1	68.9	68.6	72.8	72.2	144.4	134.8	132.3	140.8
Operational risk	296.9	295.7	294.9	294.5	295.4	295.4	294.9	296.1	297.2	297.8	300.9	305.7

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1.Profits and Losses													(¥ Mil.)
		2016/3		2017/3		2018/3		2019/3		2020/3		2021/3	2022/3
	1H		1H		1H		1H		1H		1H		1H
Operating revenue	2,796	5,023	2,046	5,029	2,998	6,823	3,209	5,802	2,641	6,133	3,122	7,771	3,526
Commissions received	1,970	3,442	1,214	2,654	1,392	3,006	1,250	2,271	1,073	2,415	1,407	3,456	1,778
Stocks	1,050	1,808	603	1,451	850	1,888	702	1,263	498	1,166	709	1,751	848
Bonds	17	19	25	28	3	5	3	5	2	4	2	9	2
Beneficiary certificates	898	1,604	579	1,159	531	1,098	537	986	566	1,229	687	1,680	905
Net gain on trading	736	1,414	770	2,252	1,544	3,688	1,903	3,424	1,528	3,640	1,670	4,234	1,705
Stocks	0	29	5	11	18	42	14	15	14	84	85	247	328
Bonds	733	1,376	747	2,223	1,519	3,643	1,871	3,389	1,529	3,561	1,584	3,978	1,407
Financial revenue	89	166	61	122	61	128	54	106	39	76	43	79	42
Financial expenses (-)	14	24	10	32	19	38	7	17	8	18	14	20	2
Net operating revenue	2,781	4,999	2,035	4,996	2,979	6,785	3,202	5,784	2,633	6,114	3,107	7,750	3,524
Expenses (-)	2,067	4,090	1,975	4,326	2,378	5,236	2,607	5,161	2,617	5,532	2,764	6,178	2,968
Related to trading (-)	488	942	459	1,078	635	1,474	777	1,476	749	1,706	874	2,098	952
Personal expenses (-)	1,085	2,128	1,003	2,139	1,137	2,450	1,224	2,463	1,226	2,504	1,240	2,649	1,331
Operating profit	714	909	60	669	601	1,548	594	623	15	582	342	1,571	556
Ordinary profit	788	1,077	192	897	718	1,775	782	933	202	882	469	,	794
Profit	563	732	162	631	505	1,171	556	708	127	595	346	1,221	598

2.Sales amount of stocks (excluding futures trading)

	-	2016/3		2017/3		2018/3		2019/3		2020/3		2021/3	2022/3
	1H	Ī	1H	Ī	1H		1H		1H		1H		1H
(Principal trading)	60,617	115,826	41,379	91,967	41,150	79,089	19,062	36,378	11,226	40,722	7,642	22,353	27,663
(Agency transactions)	146,035	246,227	88,699	208,030	120,843	271,170	95,463	172,389	68,613	157,099	100,842	251,336	125,236
Total	206,653	362,053	130,079	299,997	161,994	350,260	114,525	208,768	79,840	197,822	108,484	273,689	152,900

(¥ Mil.)

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Our Gro	up's Mission		velopment of regional economies through cial services as a partner for customers and						
Title	The 14th Medi ~ connect and	T STEP 2023 n period: April 1, 2020 to March 31, 2023)							
Vision	Enhance customer experience by deepening financial functions and creating new models for regional finance								
	 We will be a constitutes of individual cu We will be the be management issues 	est partner as solving the diverse of corporate customers to build branches that are both	 Basic Policy II "We will continue to create new value for our customers' future" We will provide new value to our customers by using digital technology and all kinds of information resources We will create new value by taking on challenges that go beyond the framework of banking 						
Basic Policies	We will strive t	collaboration with other banks and companie stainable management" to build a rewarding company by enhancing hu	with our customers, we will further strengthen as in other industries man resource development and realizing diverse work styles luding governance, compliance, and risk management						

Branch Network

NEXT STEP 2023



Number of Outlets in Chiba Prefecture

Name of Bank	2021/9
Chiba Bank	159
Chiba Kogyo Bank	72
Keiyo Bank	120
MUFG Bank	27
Mizuho Bank	25
Sumitomo Mitsui Banking Corporation	26
Resona Bank	14

Total number of Chiba Bank outlets

			2021/9	Change from 2005/3
0	utl	ets	185	+23
	D	omestic	182	+23
		Chiba Pref.	159	+9
		Others	23	+ 14
	0	verseas	3	+0
Mc	Noney exchange counters		3	+ 1
Re	pre	sentative offices	3	+2

Composition of Shareholders

NEXT STEP 2023

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Composition of Shareholders

(Thousand shares)

					ι	,
	2020/9		2021/3		2021/9	
	Share unit	(Proportion)	Share unit	(Proportion)	Share unit	(Proportion)
National and local governments	9	0.00%	9	0.00%	9	0.00%
Financial institutions	344,311	42.24%	346,246	42.48%	346,759	42.55%
Trust banks	179,375	22.01%	181,647	22.29%	182,633	22.41%
Securities companies	14,704	1.80%	18,489	2.27%	19,258	2.36%
Other companies	121,131	14.86%	119,113	14.61%	118,663	14.56%
Foreign investors	152,286	18.69%	153,467	18.83%	153,911	18.88%
Individuals and others	110,004	13.50%	105,122	12.90%	105,355	12.93%
Treasury Stock, etc.	72,602	8.91%	72,603	8.91%	71,096	8.72%
Total	815,050	100.00%	815,053	100.00%	815,054	100.00%

Principal Shareholders*

(Thousand shares)

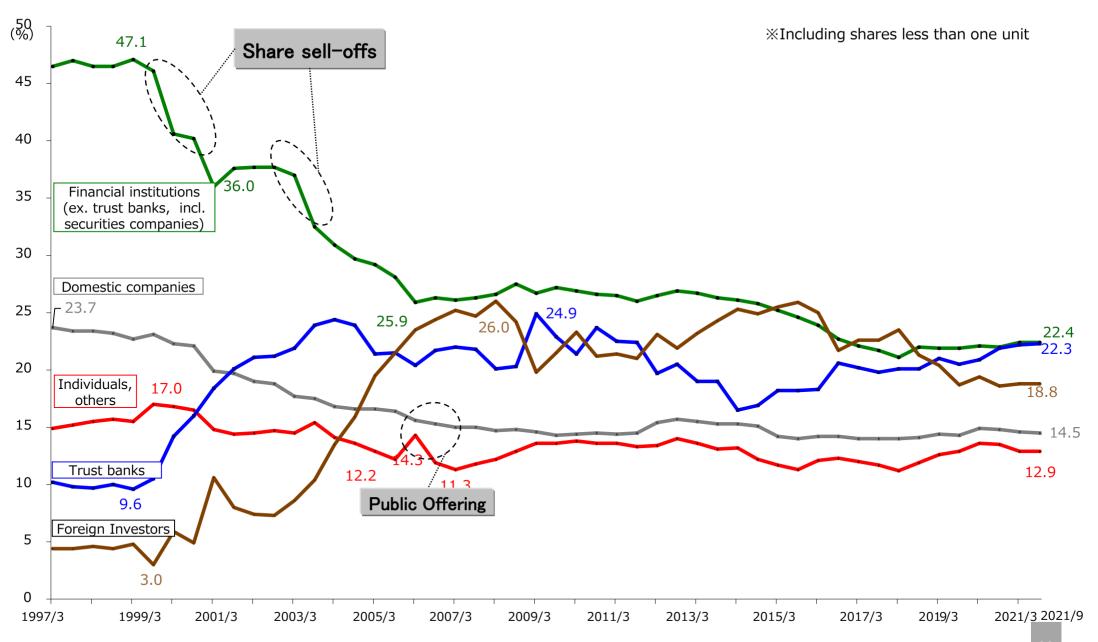
		•		_			
Share- holdings	Percentag e of total shares issued	2021/3	Share- holdings	Percentag e of total shares issued	2021/9	Share- holdings	Percentage of total shares issued
64,249	8.64%	The Master Trust Bank of Japan, Ltd. (Trust Account)	68,577	9.23%	The Master Trust Bank of Japan, Ltd. (Trust Account)	103,264	13.87%
35,799	4.81%	Custody Bank of Japan, Ltd. (Trust Account)	33,344	4.48%	Custody Bank of Japan, Ltd. (Trust Account)	34,228	4.59%
26,870	3.61%	Nippon Life Insurance Company	26,870	3.61%	Nippon Life Insurance Company	26,870	3.60%
26,230	3.53%	The Dai-ichi Life Insurance Company, Limited	26,230	3.53%	The Dai-ichi Life Insurance Company, Limited	26,230	3.52%
18,537	2.49%	Sompo Japan Insurance Inc.	18,537	2.49%	Sompo Japan Insurance Inc.	18,537	2.49%
18,291	2.46%	Meiji Yasuda Life Insurance Company	18,291	2.46%	Meiji Yasuda Life Insurance Company	18,291	2.45%
17,842	2.40%	SUMITOMO LIFE INSURANCE COMPANY	17,842	2.40%	SUMITOMO LIFE INSURANCE COMPANY	17,842	2.39%
17,707	2.38%	MUFG Bank, Ltd.	17,707	2.38%	MUFG Bank, Ltd.	17,707	2.37%
13,725	1.84%	STATE STREET BANK AND TRUST COMPANY 505223	14,507	1.95%	STATE STREET BANK AND TRUST COMPANY 505223	14,435	1.93%
13,592	1.82%	Custody Bank of Japan, Ltd. (Trust Account 7)	11,195	1.50%	Custody Bank of Japan, Ltd. (Trust Account 7)	11,046	1.48%
	holdings 64,249 35,799 26,870 26,230 18,537 18,291 17,842 17,707 13,725 13,592	Share- holdingse of total shares issued64,2498.64%35,7994.81%26,8703.61%26,2303.53%18,5372.49%18,2912.46%17,8422.40%13,7251.84%13,5921.82%	Share- holdingse of total shares issued64,2498.64%The Master Trust Bank of Japan, Ltd. (Trust Account)35,7994.81%Custody Bank of Japan, Ltd. (Trust Account)26,8703.61%Nippon Life Insurance Company26,2303.53%The Dai-ichi Life Insurance Company, Limited18,5372.49%Sompo Japan Insurance Inc.18,2912.46%Meiji Yasuda Life Insurance Company17,8422.40%SUMITOMO LIFE INSURANCE COMPANY17,7072.38%MUFG Bank, Ltd.13,7251.84%STATE STREET BANK AND TRUST COMPANY 50522313,5921.82%Custody Bank of Japan, Ltd. (Trust Account 7)	Share- holdings e of total shares issued ZOZI/S Share- holdings 64,249 8.64% The Master Trust Bank of Japan, Ltd. (Trust Account) 68,577 35,799 4.81% Custody Bank of Japan, Ltd. (Trust Account) 33,344 26,870 3.61% Nippon Life Insurance Company 26,870 26,230 3.53% The Dai-ichi Life Insurance Company, Limited 26,230 18,537 2.49% Sompo Japan Insurance Inc. 18,537 18,291 2.46% Meiji Yasuda Life Insurance Company 18,291 17,842 2.40% SUMITOMO LIFE INSURANCE COMPANY 17,842 17,707 2.38% MUFG Bank, Ltd. 17,707 13,725 1.84% STATE STREET BANK AND TRUST COMPANY 505223 14,507 13,592 1.82% Custody Bank of Japan, Ltd. (Trust Account 7) 11,195	Share- holdings e of total shares issued COZI/S Share- holdings Share- holdings e of total shares issued 64,249 8.64% The Master Trust Bank of Japan, Ltd. (Trust Account) 68,577 9.23% 35,799 4.81% Custody Bank of Japan, Ltd. (Trust Account) 33,344 4.48% 26,870 3.61% Nippon Life Insurance Company 26,870 3.61% 26,230 3.53% The Dai-ichi Life Insurance Company, Limited 26,230 3.53% 18,537 2.49% Sompo Japan Insurance Inc. 18,537 2.46% 18,291 2.46% Meiji Yasuda Life Insurance Company 18,291 2.46% 17,842 2.40% SUMITOMO LIFE INSURANCE COMPANY 17,842 2.40% 17,707 2.38% MUFG Bank, Ltd. 17,707 2.38% 13,725 1.84% STATE STREET BANK AND TRUST COMPANY 505223 14,507 1.95% 13,592 1.82% Custody Bank of Japan, Ltd. (Trust Account 7) 11,195 1.50%	Share- holdingse of total shares issued2021/3Share- holdingse of total shares issued2021/964,2498.64%The Master Trust Bank of Japan, Ltd. (Trust Account)68,5779.23%The Master Trust Bank of Japan, Ltd. (Trust Account)35,7994.81%Custody Bank of Japan, Ltd. (Trust Account)33,3444.48%Custody Bank of Japan, Ltd. (Trust Account)26,8703.61%Nippon Life Insurance Company26,8703.61%Nippon Life Insurance Company26,2303.53%The Dai-ichi Life Insurance Company, Limited26,2303.53%The Dai-ichi Life Insurance Company, Limited18,5372.49%Sompo Japan Insurance Inc.18,5372.49%Sompo Japan Insurance Inc.18,2912.46%Meiji Yasuda Life Insurance Company17,8422.40%SumITOMO LIFE INSURANCE COMPANY17,7072.38%MUFG Bank, Ltd.17,7072.38%MUFG Bank, Ltd.13,7251.84%state street Bank AND TRUST COMPANY 50522314,5071.95%state street Bank AND TRUST COMPANY 505223	Share- holdingse of total shares issuedCu202179Share- holdingse of total shares issuedCu202179Share- holdings64,2498.64%The Master Trust Bank of Japan, Ltd. (Trust Account)68,5779.23%The Master Trust Bank of Japan, Ltd. (Trust Account)103,26435,7994.81%Custody Bank of Japan, Ltd. (Trust Account)33,3444.48%Custody Bank of Japan, Ltd. (Trust Account)34,22826,8703.61%Nippon Life Insurance Company26,8703.61%Nippon Life Insurance Company26,87026,2303.53%The Dai-Ichi Life Insurance Company, Limited26,2303.53%The Dai-Ichi Life Insurance Company, Limited26,23018,5372.49%Sompo Japan Insurance Inc.18,5372.49%Sompo Japan Insurance Inc.18,53718,2912.46%Meiji Yasuda Life Insurance Company17,8422.40%MuitToMo Life Insurance Company17,84217,7072.38%MUFG Bank, Ltd.17,7072.38%MUFG Bank, Ltd.17,70713,7251.84%state street Bank AND TRUST COMPANY 50522314,5071.50%Custody Bank of Japan, Ltd. (Trust Account 7)11,046

* Treasury shares are excluded in Principal Shareholders and in calculation of percentage of total shares issued.

Changes in Composition of Shareholders

NEXT STEP 2023

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Inquiries related to this presentation should be addressed to:

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