

# Financial Results for the First Half of FY2022 ending March 2023

Appendix



 $\sim$  connect and go beyond, for the future  $\sim$ 

# Regional Economy

Economic Conditions (1) Business Survey	3
Economic Conditions (2) Loans	4
Economic Conditions (3) Population Increase	5
Economic Conditions (4) Corporate Bankruptcies	6
Business Share of Financial Institutions	
within Chiba Prefecture	7
Economic Indicators for Chiba Prefecture (1)	8
Economic Indicators for Chiba Prefecture (2)	9
Land Price Trends in Chiba Prefecture	10
Key Data for Chiba Prefecture	11

# Management indices

13
14
15
16
17
18
19
20
21
22
23
24
25
26
27
28
29
30
31
32
33

The 14th Medium Term Management Plan

**NEXT STEP 2023** 

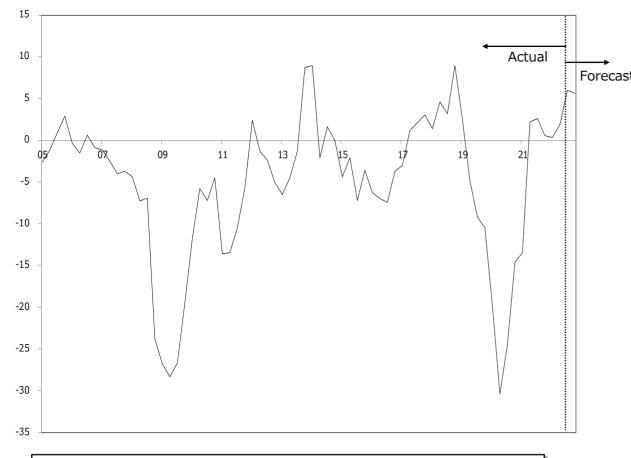
~ connect and go beyond, for the future ~

# Regional Economy

# **Economic Conditions (1) Business Survey Index**

**NEXT STEP 2023** 





BSI: Business Survey Index is an index of executives' business sentiment and actual conditions, with a choice from "upward/ increase/improve", "no change", and "downward/decrease/worsen". BSI = ("upward/ increase/improve" - "downward/decrease/worsen") x1/2

## Trend of BSI of Sales (By Industry)

		Act	ual		Forecast
	2021		20	22	
	OctDec.	JanMar.	AprJun.	JulSep.	OctDec.
Food	2.3	-7.5	4.2	2.5	18.5
Petroleum & Chemicals	6.3	-15.0	5.6	10.0	10.0
Plastics	7.1	25.0	-14.3	14.3	-14.3
Glass	18.8	12.5	0.0	5.0	0.0
Steel & Non-ferrous Metals	0.0	5.0	15.0	10.0	-25.0
products	11.6	8.4	7.2	10.8	23.1
Machinery	-5.6	-12.5	-5.6	-5.6	-5.6
Electrical machinery	18.8	30.0	7.1	8.4	16.7
Transportation equipment	-5.6	6.3	-27.8	-5.0	10.0
Other manufacturing	5.6	0.0	13.6	18.2	10.0
Construction	-10.7	6.7	-23.1	-3.9	3.9
Transportation	6.3	-7.2	4.6	20.0	10.0
Wholesaling	3.6	-9.1	-2.7	-3.9	0.0
Retailing	-26.7	-3.6	-11.8	-3.0	-5.9
Hotels	0.0	11.2	43.8	33.4	27.8
Services	0.0	-3.6	9.7	5.6	4.2

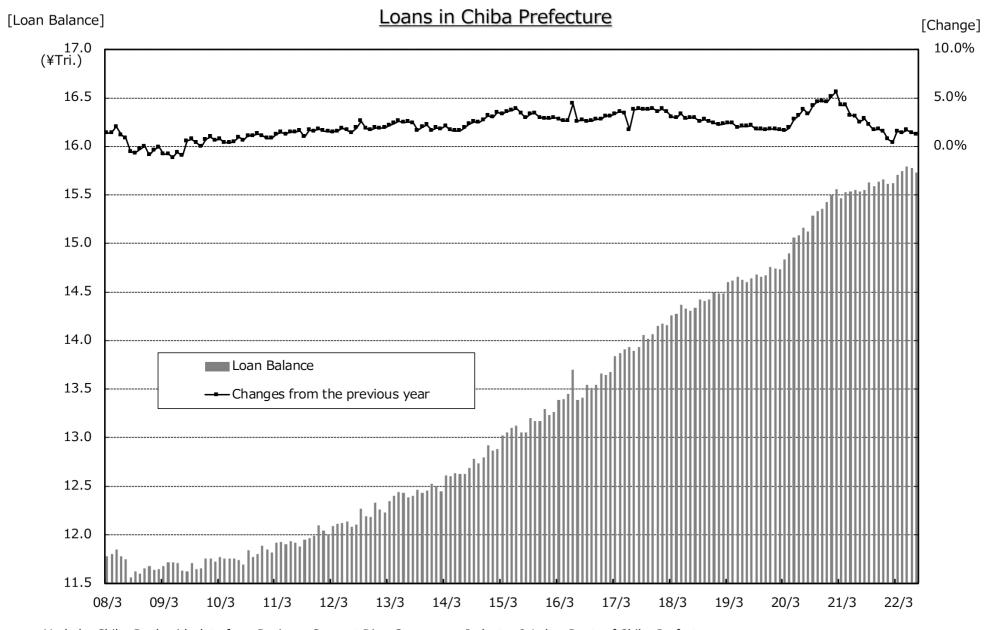
Source: Chiba Economy Center "BSI survey in Chiba (July to September 2022)" Surveyees: Enterprises with a head office and/or an office in Chiba As at: September 2022

Answers: 555 enterprises surveyed, 202 effective answers

# **Economic Conditions (2) Loans**

**NEXT STEP 2023** 

 $\sim$  connect and go beyond, for the future  $\sim$ 

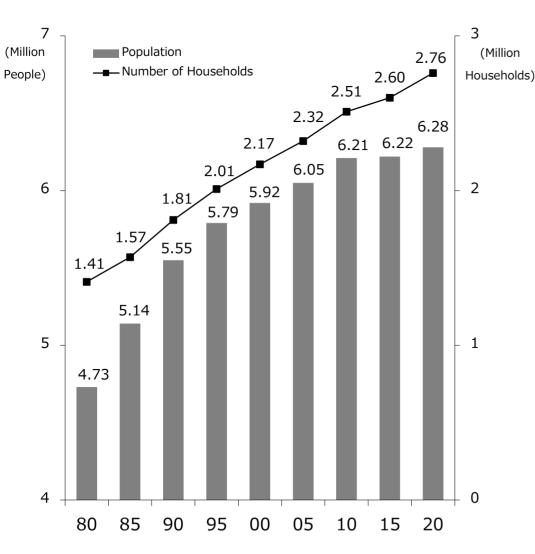


Made by Chiba Bank with data from Business Support Div., Commerce, Industry & Labor Dept. of Chiba Prefecture Note: Figures are month-end balances of total loans from banks

# **Economic Conditions (3) Population Increase**

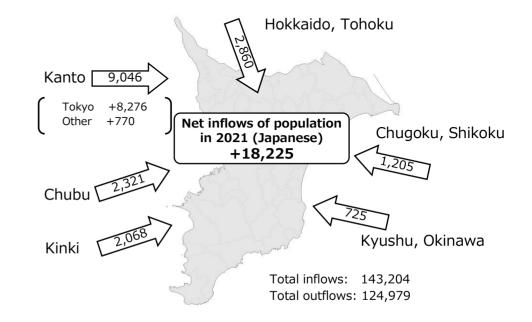
**NEXT STEP 2023** 

 $\sim$  connect and go beyond, for the future  $\sim$ 



## Population & Number of Households in Chiba Prefecture

## Inflows/Outflows of Population



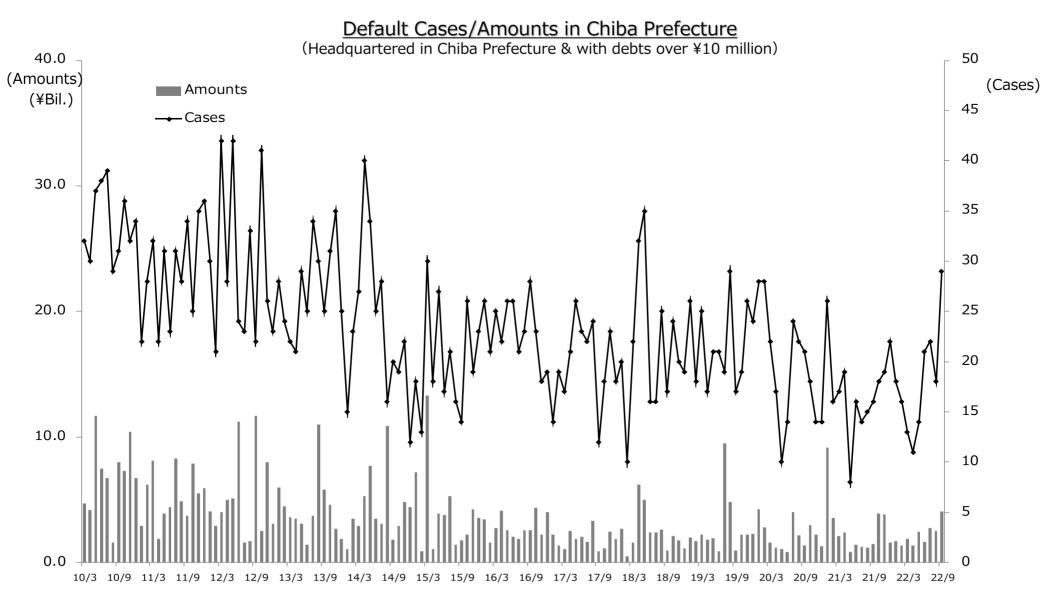
Net inflows	Net	inflows (Japa	anese)
prefectures	2020	2021	Change
Kanagawa	24,949	28,922	+3,973
Saitama	17,912	22,479	+4,567
Chiba	16,770	18,225	+1,455
Tokyo	38,374	10,815	∆27,559
Fukuoka	7,808	7,691	△117
Osaka	13,382	5,883	∆7,499
Ibaraki	∆1,748	881	2,629

Sources: Statistics Bureau, Ministry of Internal Affairs and Communications "Report on Internal Migration in Japan"

# Economic Conditions (4) Corporate Bankruptcies

The 14th Medium Term Management Plan

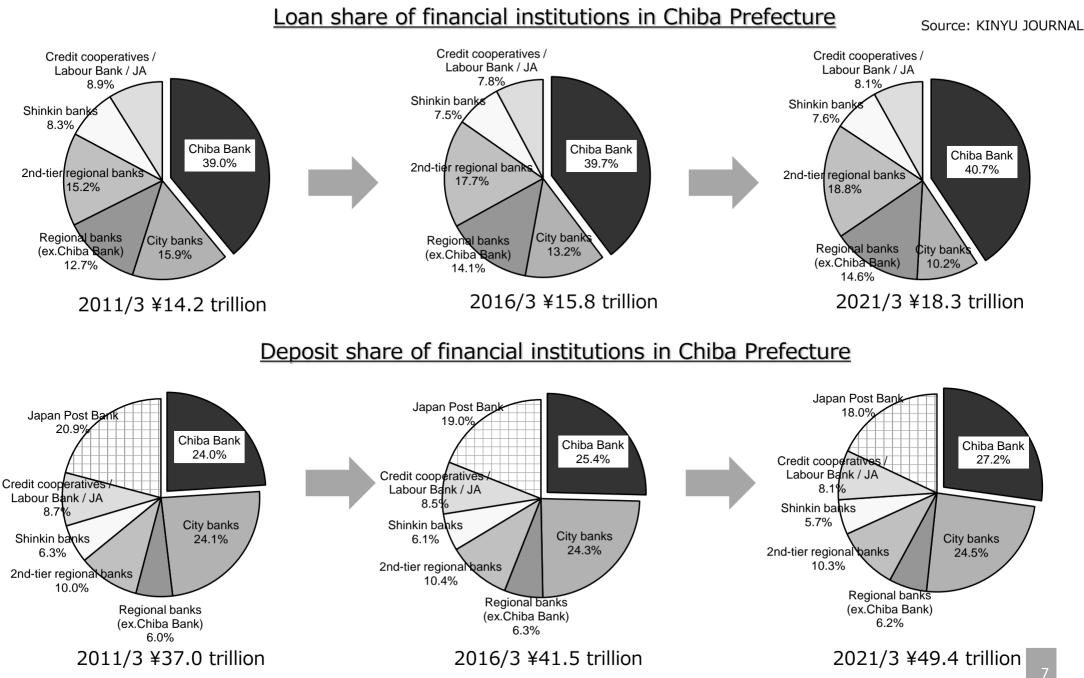
**NEXT STEP 2023** 



Source: Made by Chiba Bank with data from Tokyo Shoko Research

**Business Share of Financial Institutions within Chiba Prefecture** 

## NEXT STEP 2023



# **Economic Indicators for Chiba Prefecture (1)**

[		Population	Industri	al Productio	n Index			Building Co	onstruction
		Total	Production	Shipment	Producers ' Inventory Ratio	Customer Price Index	New Car Registrations	Floor Area	New Housing starts
		As of Oct 1		2015 = 100		2020 = 100	Total	Thousand m	Total
ſ	2017	6,255,876	99.5	97.5	99.5	98.7	133,409	6,639	52,568
	2018	6,268,585	99.6	97.7	101.6	99.4	133,965	6,826	46,807
	2019	6,279,026	97.2	95.3	106.5	100.0	127,763	6,585	45,946
	2020	× 6,284,480	91.8	91.3	114.8	100.0	111,692	6,182	43,070
	2021	6,278,007	94.6	94.5	109.2	99.4	106,524	6,783	45,042
	2021/9	6,279,165	96.6	95.9	115.9	99.3	8,023	706	3,887
	2021/10	6,278,007	96.1	97.3	114.3	99.5	6,755	685	3,753
	2021/11	6,276,425	96.5	97.8	110.8	99.7	8,333	483	3,982
	2021/12	6,275,572	95.5	96.6	111.4	99.5	8,011	503	3,580
	2022/1	6,272,900	92.2	93.2	119.1	99.4	8,146	480	3,561
	2022/2	6,269,105	90.0	92.3	119.1	99.7	8,624	653	4,418
	2022/3	6,265,781	90.4	90.8	116.0	100.3	11,619	418	2,944
	2022/4	6,267,579	91.1	95.0	107.3	100.8	7,009	698	4,181
	2022/5	6,274,322	95.8	100.4	103.4	100.9	6,416	391	3,211
	2022/6	6,278,052	96.5	102.1	98.5	101.0	7,983	531	4,161
	2022/7	6,278,378	96.8	99.3	107.0	101.6	8,436	731	4,232
	2022/8	6,277,478	-	-	-	102.0	6,885	538	4,927
	2022/9	6,276,232	-	-	-	-	9,591	-	-
	Sources	Statistics Div.,	Policy & Pla Pref	5 1	t. of Chiba	Ministry of Internal Affairs and Communicatio ns	Chiba Toyota Motor Corporation & Chiba Mini Vehicles Association	Ministry Infrastruc Tran	

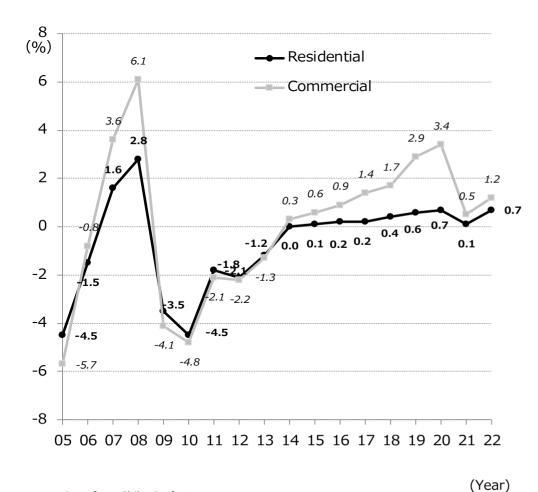
~ connect and go beyond, for the future ~

	Trade Custor	ns Clearance	Corporate Bankruptcies		La	abor Market	-	Regular Empl	oyment Index	Real Wage Index	
	(Chiba Port &	Kisarazu Port)		d in Chiba Pref. ¥ 10 mil. or			Active	(Number of emplo	oyees: 30 or more)	(Number of empl	oyees: 30 or more)
				pre)	Active	Active Job	Opening	All	Manufacturi	All	Manufacturi
	Export	Import	¥ Million		Applicants	nts : Upeninas ;	Ratio	industries	ng	industries	ng
		illion	Companies					2020 = 100			
2017	1,059,454	4,127,243	237	22,440	68,212	84,520	1.24	102.2	108.5	98.9	91.0
2018	1,181,055	4,836,002	256	29,486	66,285	89,257	1.35	102.8	110.1	100.1	96.8
2019	958,075	4,193,019	262	32,615	64,946	85,317	1.31	100.0	100.3	102.7	101.4
2020	779,578	3,154,431	232	25,796	70,706	68,962	0.98	100.0	100.0	100.0	100.0
2021	1,078,830	4,561,139	206	32,777	78,446	66,869	0.85	98.8	96.7	99.1	100.6
2021/9	103,632	416,182	16	1,482	77,756	65,435	0.85	98.2	97.3	83.5	80.2
2021/10	104,275	383,973	18	3,890	79,292	67,645	0.85	98.2	96.2	85.5	80.1
2021/11	117,318	557,099	19	3,854	79,146	70,501	0.85	98.8	98.1	87.6	87.8
2021/12	121,186	578,685	22	1,581	75,574	70,579	0.84	98.5	97.8	171.4	198.2
2022/1	101,184	557,268	18	1,687	74,841	70,969	0.85	97.4	97.3	85.5	84.3
2022/2	109,939	539,821	16	1,335	75,093	72,008	0.89	97.0	97.0	81.0	78.0
2022/3	120,104	508,671	13	1,862	77,621	72,984	0.90	96.4	98.7	84.8	79.7
2022/4	118,262	572,327	11	1,378	80,628	70,067	0.94	97.3	97.4	85.1	79.6
2022/5	112,368	669,202	14	2,432	81,933	70,156	0.95	97.6	99.6	86.6	86.0
2022/6	146,274	720,046	21	1,633	81,064	72,363	1.00	97.7	97.5	144.2	150.4
2022/7	153,797	731,979	22	2,768	77,344	72,082	0.99	97.7	99.0	111.5	120.8
2022/8	p154,011	p838,535	18	2,536	76,015	, 72,904	0.99		-	-	-
2022/9	-		29	4,085		, _	-	-		-	-
Sources	Ministry o	f Finance	Tokyo Shoko	Research, Ltd.	Chiba	a Labor Bui	reau	Statistic	Statistics Div., Policy & Planning Dept. of Chiba Pref.		

P : Preliminary figures

 $\sim$  connect and go beyond, for the future  $\sim$ 

## Standard Land Prices (Chiba Prefecture)



## Price Trend of Intensively Used Land in Major Cities (Chiba Prefecture)

				21.7.1	21.10.1	22.1.1	22.4.1
	City	Category	Area	$\sim$	$\sim$	$\sim$	$\sim$
				21.10.1	22.1.1	22.4.1	22.7.1
Α	Chuo-ku, Chiba city	Commercial	Around Chiba Sta.	4	4	4	4
В	Mihama-ku, Chiba city	Commercial	Kaihin-makuhari	4	3	3	3
С	Urayasu city	Residential	Shin-Urayasu	3	3	3	3
D	Funabashi city	Commercial	Around Funabashi Sta.	3	3	3	3
Е	Kashiwa city	Residential	Kashiwanoha	4	3	3	3

<Legend>

Level	Change in three months
1	Increasing (6% or more)
2	Increasing (From 3% to less than 6%)
3	Increasing (over 0% to less than 3%)
4	flat (0%)
5	Decreasing (over 0% to less than 3%)
6	Decreasing (from 3% to less than 6%)
7	Decreasing (from 6% to less than 9%)
8	Decreasing (from 9% to less than 12%)
9	Decreasing (12% or more)

<Research Area>

<Outline of the investigation>

Demonstrating early price trend of land by researching prices of intensively used land which reflects price trend in major cities.

Data from Chiba Prefecture As of January 1 of each year

~ connect and go beyond, for the future ~

	Population	Number of new housing starts	Prefectural Income	Balance of Deposits	Balance of Loans
Chiba	6.28 million	45 thousand	¥19 trillion	¥34 trillion	¥15 trillion
	(Ranked 6 <sup>th</sup>	(Ranked 6 <sup>th</sup>	(Ranked 6 <sup>th</sup>	(Ranked 6 <sup>th</sup>	(Ranked 7 <sup>th</sup>
	nationwide)	nationwide)	nationwide)	nationwide)	nationwide)
No. 1	Tokyo	Tokyo	Tokyo	Tokyo	Tokyo
nationwide	14.06 million	134 thousand	¥80 trillion	¥328 trillion	¥238 trillion
No. 2	Kanagawa	Osaka	Kanagawa	Osaka	Osaka
nationwide	9.24 million	68 thousand	¥29 trillion	¥79 trillion	¥41 trillion
No. 3	Osaka	Kanagawa	Aichi	Kanagawa	Fukuoka
nationwide	8.84 million	65 thousand	¥27 trillion	¥49 trillion	¥24 trillion

Sources:

Population: Statistics Bureau, Ministry of Internal Affairs and Communications "Population Census" (2020 Preliminary figures )

Number of new housing starts: Ministry of Land, Infrastructure and Transport (FY2021)

Prefectural Income: Economic and Social Research Institute, Cabinet Office (FY2019)

Balance of Deposits and Loans: The Bank of Japan (As of March 2022)

The 14th Medium Term Management Plan

**NEXT STEP 2023** 

 $\sim$  connect and go beyond, for the future  $\sim$ 

# Management Indices

(¥ Bil.)

		2018/3		2019/3		2020/3		2021/3		2022/3	2023/3
	1H		1H		1H		1H		1H		1H
Gross business income	78.2	149.4	79.1	152.2	78.7	152.7	79.0	156.0	86.4	161.5	82.6
Net interest income	63.4	121.5	64.1	122.6	64.4	123.6	62.9	124.5	69.7	131.8	72.3
Net fees and commissions income	11.4	23.7	10.9	22.4	10.8	22.6	12.7	26.1	14.7	27.5	14.7
Trading income	0.7	2.0	0.5	1.1	1.1	1.8	0.8	1.7	0.5	1.1	0.6
Profit from other business transaction	2.6	2.1	3.4	6.0	2.3	4.5	2.4	3.5	1.4	1.0	△ 5.1
Gains (losses) related to bonds	1.9	△ 0.5	2.3	4.5	1.5	3.2	0.9	△ 0.3	0.7	△ 1.4	△ 8.5
Expenses ( $ riangle$ )	41.2	82.8	40.6	81.1	40.4	81.9	41.4	86.0	42.9	84.5	41.0
Core net business income	35.0	67.1	36.0	66.5	36.7	67.5	36.7	70.3	42.7	78.3	50.2
Excluding gains (losses) on cancellation of investment trusts	32.9	63.7	33.5	62.6	33.9	64.2	34.4	66.2	39.6	75.1	47.3
Ordinary profit	43.5	70.6	41.3	67.0	39.6	67.8	37.4	64.2	45.2	73.6	49.8
Profit	31.7	49.6	30.0	48.0	28.8	45.9	27.4	45.6	33.1	52.3	36.1
Net credit costs ( $ riangle$ )	△ 1.3	0.8	2.1	11.3	4.7	9.5	3.6	10.4	1.8	7.1	△ 2.9
Profit attributable to owners of parent	31.5	53.7	29.2	50.4	27.8	48.0	27.0	49.6	31.8	54.4	35.2
ROA*1	0.45%	0.35%	0.41%	0.33%	0.38%	0.30%	0.33%	0.27%	0.37%	0.29%	0.38%
ROE*2	7.39%	5.76%	6.74%	5.44%	6.44%	5.24%	6.13%	5.00%	6.73%	5.39%	7.41%
OHR*3	54.11%	55.26%	52.98%	54.78%	52.17%	54.61%	52.97%	55.00%	50.02%	52.02%	45.76%

\*These figures are based on non-consolidated figures except for Profit attributable to owners of parent.

\*1 ROA = Profit / Average total assets (excluding Average customers' liabilities for acceptances and guarantees)

\*2 ROE = Profit / (Total net assets at beginning of fiscal year + Total net assets at end of fiscal(interim) year)/2)

\*3 Overhead ratio = Expenses / (Net business income - Gains/losses on bonds, etc.

+ Net transfer to general allowance for loan losses +Expenses)

 $\sim$  connect and go beyond, for the future  $\sim$ 

			2018/3	/3 2019/3			2020/3	2021/3		2022/3		2023/3
		1H		1H		1H		1H		1H		1H
Ave	erage yield on interest-bearing ass	1.02%	0.98%	0.99%	0.94%	0.97%	0.92%	0.91%	0.89%	0.88%	0.79%	0.84%
	Average yield on loans and bills discounted	1.09%	1.07%	1.02%	1.01%	0.96%	0.95%	0.92%	0.92%	0.89%	0.89%	0.87%
	Average yield on securities	1.45%	1.19%	1.57%	1.25%	1.80%	1.47%	1.57%	1.35%	1.80%	1.32%	1.70%
Ave	erage yield on interest-bearing liabiliti	0.67%	0.67%	0.63%	0.62%	0.59%	0.59%	0.55%	0.56%	0.52%	0.50%	0.47%
	Average yield on deposits and NCI	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%	0.00%
	Expenseratio	0.69%	0.69%	0.65%	0.65%	0.62%	0.63%	0.59%	0.61%	0.58%	0.57%	0.52%
Ave	erage interest rate spread	0.35%	0.31%	0.36%	0.32%	0.38%	0.33%	0.36%	0.33%	0.36%	0.29%	0.37%
Defe	rence between average yield on loans and deposits	1.09%	1.07%	1.02%	1.01%	0.96%	0.95%	0.92%	0.92%	0.89%	0.89%	0.87%

## **Domestic Operations**

## Contract Rate by Borrowers' Category

	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9	2022/3	2022/9
Large enterprises	0.50%	0.56%	0.60%	0.61%	0.53%	0.48%	0.32%	0.31%	0.30%	0.32%	0.41%
Mid-sized enterprises	0.79%	0.78%	0.79%	0.75%	0.76%	0.74%	0.72%	0.72%	0.70%	0.68%	0.66%
Small and medium-sized enterprises	1.11%	1.08%	1.05%	1.03%	0.99%	0.96%	0.93%	0.92%	0.89%	0.89%	0.91%
Consumer loans	1.34%	1.31%	1.28%	1.26%	1.25%	1.23%	1.20%	1.18%	1.17%	1.16%	1.15%
Housing loans	1.16%	1.12%	1.09%	1.06%	1.04%	1.03%	1.01%	0.99%	0.98%	0.96%	0.95%
Others	5.83%	5.78%	5.73%	5.65%	5.59%	5.49%	5.20%	5.15%	5.13%	5.09%	5.09%
Public sector	0.65%	0.64%	0.60%	0.60%	0.27%	0.27%	0.25%	0.24%	0.20%	0.19%	0.19%

\*Internal management base (term-end's weighted average contract lending rate of each category.)

# Working Assets and Liabilities

NEXT STEP 2023

~ connect and go beyond, for the future ~

						<u>Overa</u>	all				
			Averag	ge balance	(¥Bil.)			I	nterest yiel	d	
			2021/3		2022/3	2023/3		2021/3		2022/3	2023/3
		1H		1H		1H	1H		1H		1H
Ir	terest-bearing assets	14,048.0	14,250.7	15,370.0	16,485.8	16,705.7	0.99%	0.96%	0.96%	0.85%	1.00%
	Loans and bills discounted	10,889.9	11,002.6	11,330.7	11,454.5	11,846.1	0.95%	0.93%	0.90%	0.90%	0.91%
	Securities	2,011.9	2,076.3	2,215.2	2,271.9	2,408.6	1.70%	1.53%	1.98%	1.52%	2.08%
Ir	terest-bearing liabilities	15,264.3	15,605.7	16,707.4	16,893.4	17,731.0	0.09%	0.08%	0.05%	0.05%	0.13%
	Deposits	13,275.4	13,436.2	14,076.3	14,199.5	14,935.8	0.01%	0.01%	0.00%	0.00%	0.03%
	Borrowed money	819.9	908.1	1,211.5	1,239.1	1,258.1	0.15%	0.08%	0.01%	0.01%	0.05%

## **Domestic Operations**

			Averag	ge balance (	(¥Bil.)			I	nterest yiel	d	
			2021/3		2022/3	2023/3		2021/3		2022/3	2023/3
		1H		1H		1H	1H		1H		1H
In	terest-bearing assets	13,250.2	13,440.8	14,579.0	15,630.4	15,760.9	0.91%	0.89%	0.88%	0.79%	0.84%
	Loans and bills discounted	10,458.7	10,584.5	10,939.2	11,048.2	11,412.8	0.92%	0.92%	0.89%	0.89%	0.87%
	Securities	1,487.1	1,528.5	1,643.0	1,670.0	1,744.6	1.57%	1.35%	1.80%	1.32%	1.70%
In	terest-bearing liabilities	14,465.4	14,807.6	15,923.1	16,055.9	16,807.6	0.00%	0.00%	0.00%	0.00%	0.00%
	Deposits	12,930.4	13,083.6	13,749.2	13,853.9	14,504.0	0.00%	0.00%	0.00%	0.00%	0.00%
	Borrowed money	697.5	803.5	1,148.2	1,180.4	1,213.2	0.00%	0.00%	0.00%	0.00%	0.00%

 $\sim$  connect and go beyond, for the future  $\sim$ 

(¥ Bil.)

		2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9	2022/3	2022/9
Domestic loan	S	9,115.8	9,370.5	9,606.1	9,761.4	9,903.9	10,309.3	10,376.2	10,736.5	10,962.6	11,280.6	11,425.9	11,623.5
Large enter	prises	1,184.0	1,191.4	1,231.7	1,245.8	1,212.1	1,248.7	1,164.1	1,266.7	1,292.7	1,360.5	1,328.1	1,370.2
Mid-sized e	nterprises	165.6	168.3	161.0	163.9	172.9	161.0	152.1	162.8	160.4	165.4	176.1	177.5
Small and med etc.	l-sized enterprises,	7,562.5	7,782.4	7,995.4	8,126.4	8,302.3	8,472.0	8,650.0	8,902.7	9,099.7	9,302.7	9,450.6	9,635.5
Small and r enterprises		4,141.6	4,292.0	4,410.9	4,486.2	4,586.0	4,710.2	4,839.0	5,044.8	5,179.3	5,328.1	5,426.3	5,574.7
Comsume	er loans	3,420.9	3,490.3	3,584.5	3,640.2	3,716.3	3,761.8	3,810.9	3,857.9	3,920.4	3,974.5	4,024.3	4,060.7
Housin	ig loans	3,281.7	3,342.6	3,431.1	3,479.8	3,548.6	3,586.8	3,632.3	3,675.1	3,736.1	3,787.7	3,834.3	3,866.2
Public secto	r	203.6	228.3	217.8	225.1	216.5	427.4	409.8	404.1	409.7	451.8	470.9	440.2

\*Including sole proprietors

		2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9	2022/3	2022/9
D	omestic loans	9,115.8	9,370.5	9,606.1	9,761.4	9,903.9	10,309.3	10,376.2	10,736.5	10,962.6	11,280.6	11,425.9	11,623.5
	Chiba Prefecture	6,536.4	6,682.0	6,797.6	6,855.5	6,963.0	7,064.8	7,172.1	7,331.9	7,465.0	7,623.2	7,650.7	7,752.0
	Others	2,579.4	2,688.5	2,808.4	2,905.8	2,940.9	3,244.4	3,204.0	3,404.6	3,497.5	3,657.3	3,775.1	3,871.5

~ connect and go beyond, for the future ~

	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9	2022/3	2022/9
Domestic loans	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Large enterprises	13.0%	12.7%	12.8%	12.7%	12.2%	12.1%	11.2%	11.8%	11.8%	12.0%	11.6%	11.8%
Mid-sized enterprises	1.8%	1.8%	1.7%	1.6%	1.8%	1.6%	1.5%	1.5%	1.5%	1.5%	1.6%	1.5%
Small and med-sized enterprises, etc.	83.0%	83.1%	83.2%	83.2%	83.8%	82.2%	83.4%	82.9%	83.0%	82.5%	82.7%	82.9%
Small and med-sized enterprises	45.5%	45.8%	45.9%	45.9%	46.3%	45.7%	46.7%	47.0%	47.2%	47.2%	47.5%	48.0%
Comsumer loans	37.5%	37.3%	37.3%	37.2%	37.5%	36.5%	36.7%	35.9%	35.8%	35.3%	35.2%	34.9%
Housing loans	36.0%	35.6%	35.7%	35.6%	35.8%	34.8%	35.0%	34.2%	34.0%	33.6%	33.5%	33.3%
Public sector	2.2%	2.4%	2.3%	2.3%	2.2%	4.1%	3.9%	3.8%	3.7%	4.0%	4.1%	3.8%

\*Including sole proprietors

		2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9	2022/3	2022/9
D	omestic loans	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
	Chiba Prefecture	71.7%	71.3%	70.8%	70.2%	70.3%	68.5%	69.1%	68.3%	68.1%	67.6%	67.0%	66.7%
	Others	28.3%	28.7%	29.2%	29.8%	29.7%	31.5%	30.9%	31.7%	31.9%	32.4%	33.0%	33.3%

~ connect and go beyond, for the future ~

				Domes		eration	2					(¥ Bil.)
	2020/3		2020/9		2021/3		2021/9		2022/3		2022/9	
		Proportion										
Manufacturing	685.2	6.60%	736.3	6.86%	740.3	6.75%	763.9	6.77%	726.8	6.36%	794.7	6.84%
Agriculture and Forestry	16.3	0.16%	16.5	0.15%	17.1	0.16%	17.8	0.16%	18.5	0.16%	17.0	0.15%
Fishery	1.4	0.01%	1.3	0.01%	1.3	0.01%	1.5	0.01%	1.2	0.01%	1.3	0.01%
Mining, quarrying and gravel	17.3	0.17%	16.8	0.16%	17.0	0.15%	17.8	0.16%	15.4	0.14%	22.0	0.19%
Construction	338.8	3.27%	362.5	3.38%	388.0	3.54%	395.0	3.50%	419.0	3.67%	427.5	3.68%
Electricity, Gas, Heat Supply and Wa	107.4	1.04%	117.4	1.09%	132.1	1.21%	149.0	1.32%	174.7	1.53%	180.3	1.55%
Information and Communication	48.3	0.47%	51.4	0.48%	48.2	0.44%	48.8	0.43%	47.2	0.42%	49.0	0.42%
Transport and postal service	258.6	2.49%	293.4	2.73%	312.0	2.85%	321.1	2.85%	323.7	2.83%	286.9	2.47%
Wholesale and retail trade	759.2	7.32%	782.5	7.29%	799.8	7.30%	821.8	7.29%	837.8	7.33%	859.7	7.40%
Finance and Insurance	379.5	3.66%	427.7	3.99%	430.1	3.92%	488.2	4.33%	455.0	3.98%	487.7	4.19%
Real Estate and leasing	2,967.0	28.59%	3,008.4	28.02%	3,073.2	28.03%	3,143.3	27.86%	3,205.3	28.05%	3,282.5	28.24%
Real Estate	2,720.4	26.22%	2,751.6	25.63%	2,810.7	25.64%	2,854.8	25.30%	2,910.8	25.47%	2,995.0	25.77%
Real estate rental and manageme	2,369.5	22.84%	2,397.9	22.34%	2,453.3	22.38%	2,472.9	21.92%	2,515.3	22.01%	2,551.1	21.95%
Real estate trading, etc.	350.8	3.38%	353.6	3.29%	357.4	3.26%	381.8	3.38%	395.4	3.46%	443.8	3.82%
Leasing	246.5	2.37%	256.8	2.39%	262.5	2.39%	288.5	2.56%	294.5	2.58%	287.4	2.47%
Medical, welfare and other services	609.5	5.87%	693.1	6.46%	705.0	6.43%	718.4	6.37%	738.6	6.47%	747.2	6.43%
Government, local public sector	394.4	3.80%	391.2	3.64%	398.9	3.64%	444.0	3.94%	464.1	4.06%	433.9	3.73%
Others (mainly consumer loans)	3,792.8	36.55%	3,837.3	35.74%	3,899.0	35.57%	3,949.1	35.01%	3,997.9	34.99%	4,033.2	34.70%
Total	10,376.2	100.00%	10,736.5	100.00%	10,962.6	100.00%	11,280.6	100.00%	11,425.9	100.00%	11,623.5	100.00%

## Details of Loans to the Real Estate Industry

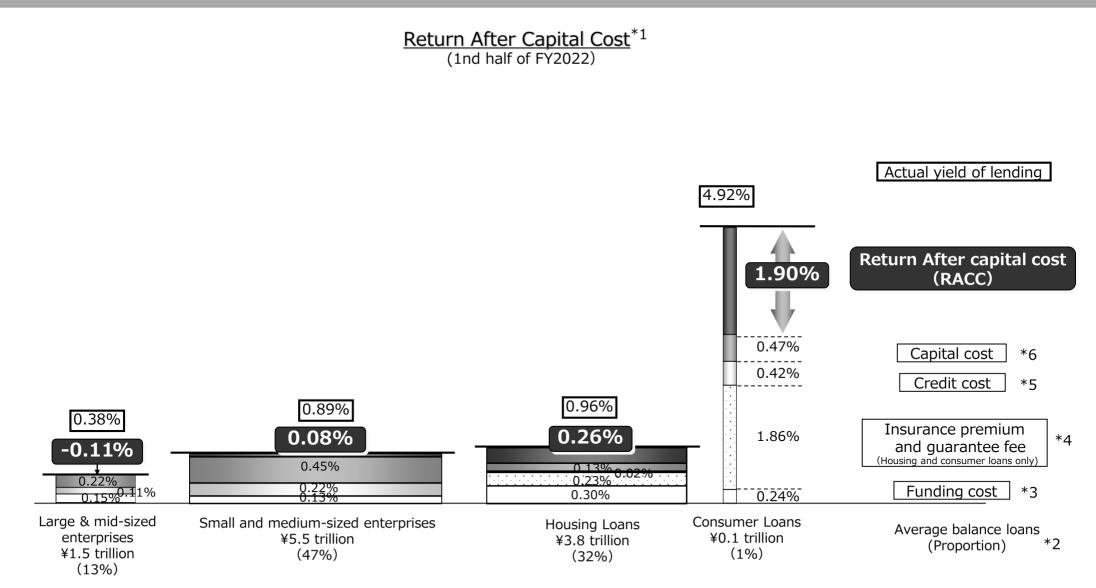
(¥ Bil.)

	2020/3		2020/9		2021/3		2021/9		2022/3		2022/9	
		Proportion	Γ	Proportion								
Real Estate Rental and Management	2,369.5	87.10%	2,397.9	87.15%	2,453.3	87.28%	2,472.9	86.62%	2,515.3	86.41%	2,551.1	85.18%
Apartment and condominium rent	1,965.6	72.25%	1,996.1	72.55%	2,040.7	72.60%	2,062.6	72.25%	2,088.1	71.74%	2,105.9	70.32%
Office and Commercial rental	241.8	8.89%	231.8	8.43%	233.5	8.31%	231.0	8.09%	235.6	8.09%	238.4	7.96%
Land rental and Real estate management, e	162.0	5.96%	169.8	6.17%	179.0	6.37%	179.3	6.28%	191.6	6.58%	206.7	6.90%
Real Estate Trading, etc	350.8	12.90%	353.6	12.85%	357.4	12.72%	381.8	13.38%	395.4	13.59%	443.8	14.82%
Home construction and developme	249.5	9.18%	251.3	9.13%	249.4	8.87%	270.2	9.47%	280.0	9.62%	312.9	10.45%
Real estate brokerage and Land trading, etc	96.8	3.56%	99.5	3.62%	105.0	3.74%	109.2	3.83%	113.5	3.90%	129.4	4.32%
Public corporations	4.3	0.16%	2.8	0.10%	2.9	0.11%	2.3	0.08%	1.8	0.07%	1.4	0.05%
Total	2,720.4	100.00%	2,751.6	100.00%	2,810.7	100.00%	2,854.8	100.00%	2,910.8	100.00%	2,995.0	100.00%

The 14th Medium Term Management Plan

**NEXT STEP 2023** 

~ connect and go beyond, for the future ~



\*1.Before deducting operating costs

\*2. Average balance : Segmented by Internal management base. Housing loans are before securitization and consumer loans do not include credit cards.

\*3.Funding cost : Internal transfer rate ×Average balance

\*4.Insurance premium and guarantee fee: Actual expenditure. Only guarantee fees for external guarantee companies are included.

\*5.Credit cost : Internally used notional allowance. (EL=PD×LGD×balance)

\*6.Capital cost : Unexpected loss as of 2022/9 (UL:Basel II base) ×6%(Capital Cost)÷ (1-tax rate)

~ connect and go beyond, for the future ~

												(¥ Bil.)
	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9	2022/3	2022/9
Domestic deposits	11,116.2	11,138.6	11,604.1	11,634.2	11,962.8	11,955.9	12,499.5	13,191.7	13,822.4	13,867.6	14,521.1	14,652.2
Personal	8,350.3	8,521.1	8,660.6	8,804.9	8,914.8	9,058.6	9,305.2	9,744.6	10,043.7	10,290.9	10,535.3	10,746.9
Corporate (incl. quasi-sovereig	2,038.5	2,071.1	2,129.7	2,179.1	2,216.4	2,238.3	2,316.1	2,635.6	2,745.8	2,788.7	2,847.4	2,885.7
National & local governme	668.8	509.6	721.4	565.6	732.6	574.1	783.8	725.6	956.3	722.1	982.0	901.8
Financial institutions (incl. BOJ)	58.4	36.6	92.2	84.5	98.7	84.8	94.2	85.7	76.5	65.6	156.2	117.6
Liquid deposits	7,801.8	7,810.3	8,275.3	8,287.1	8,666.8	8,662.0	9,238.1	9,876.7	10,531.1	10,540.1	11,195.2	11,325.1
Current	254.3	254.0	278.2	252.4	261.3	240.5	255.2	277.5	300.6	295.4	316.9	300.2
Savings	7,187.1	7,262.7	7,677.8	7,711.0	8,079.6	8,067.2	8,619.0	9,236.0	9,841.3	9,859.9	10,444.7	10,622.2
Personal	5,456.3	5,625.3	5,791.2	5,942.4	6,088.4	6,235.5	6,505.0	6,917.5	7,210.0	7,459.3	7,732.1	7,969.9
Current	2.0	1.8	1.9	1.7	1.5	1.4	1.5	1.6	1.6	1.5	1.4	1.6
Savings	5,206.0	5,373.5	5,537.2	5,687.5	5,832.3	5,978.2	6,241.8	6,643.9	6,928.4	7,170.9	7,437.2	7,668.0
Corporate (incl. quasi-sovereig	1,643.0	1,680.7	1,730.4	1,776.4	1,814.2	1,846.1	1,925.4	2,228.9	2,329.2	2,364.7	2,419.9	2,459.8
Current	247.6	247.2	270.9	244.5	254.6	233.2	249.0	271.7	294.9	289.6	311.4	293.9
Savings	1,335.8	1,412.9	1,441.0	1,490.1	1,539.7	1,545.7	1,616.7	1,891.4	1,976.7	2,007.9	2,046.2	2,095.2
National & local governme	650.3	474.3	705.6	530.8	712.1	542.5	761.3	697.0	937.0	677.0	963.3	853.9
Current	0.4	0.4	0.5	0.8	0.4	0.4	0.3	0.5	0.2	0.4	0.2	0.5
Savings	638.4	469.6	693.0	525.9	699.6	536.5	751.7	692.1	926.3	671.8	950.5	849.0
Financial institutions (incl. BOJ)	52.1	29.9	48.0	37.2	51.9	37.7	46.3	33.2	54.8	38.9	79.7	41.4
Current	4.1	4.5	4.7	5.4	4.6	5.2	4.3	3.5	3.8	3.7	3.8	4.0
Savings	6.8	6.5	6.5	7.3	7.8	6.7	8.6	8.4	9.7	9.2	10.7	10.0
Time deposits	3,269.4	3,283.5	3,241.8	3,259.4	3,211.7	3,212.4	3,184.4	3,222.4	3,231.4	3,269.8	3,221.1	3,225.7
Personal	2,860.8	2,861.7	2,836.2	2,829.9	2,796.0	2,792.9	2,770.9	2,796.6	2,802.9	2,803.5	2,777.2	2,754.9
Corporate (incl. quasi-sovereig		379.7	382.8	387.1	387.2	379.0	381.2	387.4	399.1	406.2	409.9	407.3
National & local governme		35.3	15.8	34.7	20.5	31.5	22.5	28.6	19.2	45.1	18.6	47.9
Financial institutions (incl. BOJ)	6.2	6.6	6.9	7.4	7.9	8.9	9.6	9.5	10.0	14.9	15.1	15.5
Foreign-currency deposits	44.7	44.6	86.7	87.6	84.1	81.4	76.7	90.0	58.9	56.7	103.8	100.3
Personal	33.2	34.0	33.1	32.4	30.3	30.1	29.2	30.4	30.7	28.0	25.8	22.0
Corporate (incl. quasi-sovereig		10.5	16.3	15.4	14.9	13.1	9.2	16.7	16.5	16.9	16.6	11.7
Financial institutions (incl. BOJ)	0.0	0.0	37.1	39.7	38.8	38.1	38.2	42.9	11.6	11.8	61.3	60.5
												(¥ Bil.)
	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9	2022/3	2022/9
Domestic deposits	11,116.2	11,138.6	11,604.1	11,634.2	11,962.8	11,955.9	12,499.5	13,191.7	13,822.4	13,867.6	14,521.1	14,652.2
Chiba Prefecture	10,699.6	10,714.3	11,120.5	11,127.6	11,453.1	11,432.4	11,962.8	12,586.4	13,191.5	13,224.3	13,807.4	13,927.7
Others	416.5	424.3	483.5	506.6	509.6	523.5	536.6	605.2	630.9	643.2	713.6	724.4

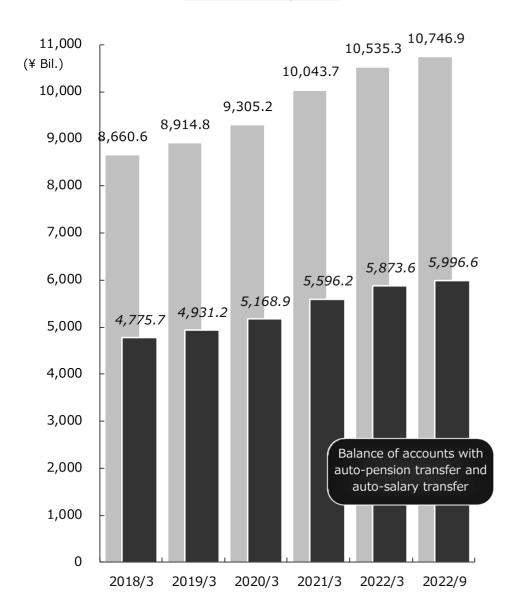
(¥ Bil.)

20

	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9	2022/3	2022/9
Domestic deposits	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Personal	75.1%	76.5%	74.6%	75.7%	74.5%	75.8%	74.4%	73.9%	72.7%	74.2%	72.5%	73.3%
Corporate (incl. quasi-sovereig	18.4%	18.6%	18.4%	18.7%	18.6%	18.7%	18.5%	20.0%	19.9%	20.1%	19.6%	19.7%
National & local government	6.0%	4.6%	6.2%	4.9%	6.1%	4.8%	6.3%	5.5%	6.9%	5.2%	6.8%	6.2%
Financial institutions (incl. BOJ)	0.5%	0.3%	0.8%	0.7%	0.8%	0.7%	0.8%	0.6%	0.5%	0.5%	1.1%	0.8%
Liquid deposits	70.1%	70.1%	71.3%	71.2%	72.4%	72.4%	73.9%	74.9%	76.2%	76.0%	77.1%	77.3%
Current	2.2%	2.2%	2.3%	2.1%	2.1%	2.0%	2.0%	2.1%	2.2%	2.1%	2.2%	2.0%
Savings	64.6%	65.2%	66.1%	66.2%	67.5%	67.4%	68.9%	70.0%	71.2%	71.1%	71.9%	72.5%
Personal	49.1%	50.5%	49.9%	51.1%	50.9%	52.2%	52.0%	52.4%	52.2%	53.8%	53.2%	54.4%
Current	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Savings	46.8%	48.2%	47.7%	48.8%	48.7%	50.0%	49.9%	50.4%	50.1%	51.7%	51.2%	52.3%
Corporate (incl. quasi-sovereig	14.8%	15.1%	14.9%	15.3%	15.2%	15.4%	15.4%	16.9%	16.8%	17.0%	16.7%	16.8%
Current	2.2%	2.2%	2.3%	2.1%	2.1%	1.9%	1.9%	2.1%	2.1%	2.1%	2.2%	2.0%
Savings	12.0%	12.6%	12.4%	12.8%	12.8%	12.9%	12.9%	14.3%	14.3%	14.5%	14.1%	14.3%
National & local government	5.8%	4.2%	6.1%	4.5%	5.9%	4.5%	6.1%	5.3%	6.8%	4.9%	6.6%	5.8%
Current	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Savings	5.7%	4.2%	5.9%	4.5%	5.8%	4.4%	6.0%	5.2%	6.7%	4.8%	6.5%	5.8%
Financial institutions (incl. BOJ)	0.4%	0.3%	0.4%	0.3%	0.4%	0.3%	0.4%	0.3%	0.4%	0.3%	0.6%	0.3%
Current	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.0%	0.0%	0.0%
Savings	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.1%	0.1%	0.1%	0.1%	0.1%
Time deposits	29.4%	29.5%	27.9%	28.0%	26.8%	26.9%	25.5%	24.4%	23.4%	23.6%	22.2%	22.0%
Personal	25.7%	25.7%	24.4%	24.3%	23.4%	23.3%	22.2%	21.2%	20.3%	20.2%	19.1%	18.8%
Corporate (incl. quasi-sovereig	3.4%	3.4%	3.3%	3.3%	3.2%	3.2%	3.0%	2.9%	2.9%	3.0%	2.8%	2.8%
National & local government	0.2%	0.3%	0.1%	0.3%	0.2%	0.3%	0.2%	0.2%	0.1%	0.3%	0.2%	0.3%
Financial institutions (incl. BOJ)	0.1%	0.1%	0.1%	0.1%	0.0%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
Foreign-currency deposits	0.4%	0.4%	0.8%	0.8%	0.7%	0.7%	0.6%	0.7%	0.4%	0.4%	0.7%	0.7%
Personal	0.3%	0.3%	0.3%	0.3%	0.3%	0.3%	0.2%	0.2%	0.2%	0.2%	0.2%	0.2%
Corporate (incl. quasi-sovereig	0.1%	0.1%	0.2%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%	0.1%
Financial institutions (incl. BOJ)	0.0%	0.0%	0.3%	0.4%	0.3%	0.3%	0.3%	0.3%	0.1%	0.1%	0.4%	0.4%
	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9	2022/3	2022/9
Domestic deposits	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Chiba Prefecture	96.3%	96.2%	95.8%	95.6%	95.7%	95.6%	95.7%	95.4%	95.4%	95.4%	95.1%	95.1%
Others	3.7%	3.8%	4.2%	4.4%	4.3%	4.4%	4.3%	4.6%	4.6%	4.6%	4.9%	4.9%

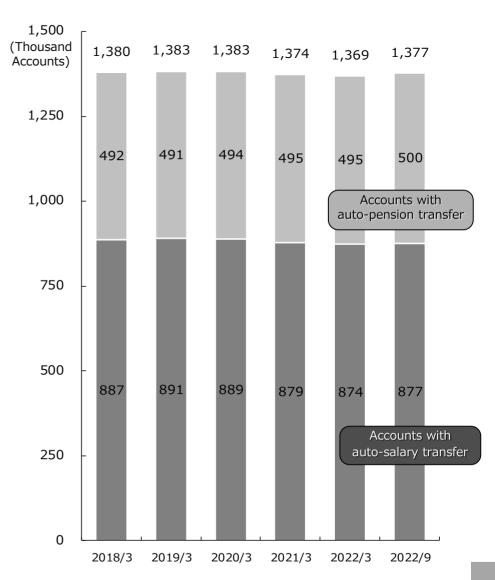
# **Expansion of Personal Deposits**

**NEXT STEP 2023** 



## Personal deposits

## Accounts with auto-pension transfer and auto-salary transfer



~ connect and	go bey	ond, for	the future 4
---------------	--------	----------	--------------

													(¥ Bil.)
		2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9	2022/3	2022/9
Investr	nent trusts	312.5	297.0	281.0	282.8	275.8	273.8	233.5	258.0	296.3	314.8	342.6	348.0
Bo	ond funds	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2	0.2
St	tock funds	312.2	296.7	280.7	282.6	275.5	273.6	233.3	257.7	296.1	314.6	342.4	347.8
Pers	onal Investors	306.5	291.2	275.5	276.5	268.0	267.0	227.3	251.2	288.1	306.4	328.4	332.1
В	ond funds	0.2	0.2	0.2	0.2	0.2	0.1	0.1	0.1	0.1	0.1	0.1	0.1
St	tock funds	306.2	291.0	275.2	276.2	267.8	266.8	227.1	251.0	288.0	306.3	328.2	331.9
													(¥ Bil.)
		2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9	2022/3	2022/9
Foreigr	Foreign-currency deposits		44.6	86.7	87.6	84.1	81.4	76.7	90.0	58.9	56.7	103.8	100.3
Pers	onal	33.2	34.0	33.1	32.4	30.3	30.1	29.2	30.4	30.7	28.0	25.8	22.0
Corpo	orate (incl. quasi-sovereign)	11.5	10.5	16.3	15.4	14.9	13.1	9.2	16.7	16.5	16.9	16.6	17.7
Fina	ncial institutions	-	-	37.1	39.7	38.8	38.1	38.2	42.9	11.6	11.8	61.3	60.5
													(¥ Bil.)
		2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9	2022/3	2022/9
Insurar	nce	946.5	943.7	904.4	929.7	919.6	900.2	875.3	879.9	877.8	865.4	867.6	858.8
Annı	uity insurance	513.9	497.7	471.6	462.6	451.7	436.4	417.3	420.7	418.3	412.2	395.8	375.6
Who	le life insurance	432.5	446.0	432.8	467.1	467.9	463.8	457.9	459.2	459.4	453.2	471.7	483.1
													(¥ Bil.)
		2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9	2022/3	2022/9
Public l	bonds	130.2	123.3	117.5	116.2	112.9	110.4	106.4	105.6	101.4	96.0	97.4	99.3
Pers	onal	78.5	73.1	67.4	64.8	59.9	54.3	50.0	48.6	45.9	44.3	41.7	40.2

\*Trade basis

 $\sim$  connect and go beyond, for the future  $\sim$ 

			Self-A	Assessr	nent Re	<u>esuits (</u>	INON-CO	onsoliaa	itea)				(¥ Bil.)
		2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9	2022/3	2022/9
Ass	sets Requiring Caution or worse	1,042.6	1,016.2	958.5	922.1	904.7	887.9	885.1	1,003.2	1,030.3	1,054.1	1,017.0	1,011.8
	Assets Requiring Caution	956.4	932.6	871.9	840.8	822.8	810.3	811.0	932.0	957.2	981.3	945.0	938.5
	Other Assets Requiring Caution	895.8	878.3	826.2	796.8	775.9	762.3	759.5	879.7	906.0	931.8	896.8	889.3
	Substandard Assets	60.5	54.3	45.6	44.0	46.8	48.0	51.5	52.2	51.1	49.4	48.1	49.2
	Potentially Bankrupt Assets	68.4	65.8	69.4	65.1	63.4	59.5	55.5	54.5	56.9	56.3	54.9	56.2
	Bankrupt and EffectivelyBankrupt Ass	17.8	17.7	17.0	16.1	18.3	18.0	18.5	16.7	16.2	16.5	17.1	17.1
Normal Assets* 8,371.6 8,659.0 8,972.2					9,197.3	9,355.4	9,789.8	9,849.6	10,057.5	10,272.7	10,559.6	10,762.9	11,015.1
То	tal	9,414.3	9,675.3	9,930.7	10,119.4	10,260.1	10,677.7	10,734.8	11,060.8	11,303.1	11,613.8	11,779.9	12,026.9

Solf-Accorement Poculte (Non-concolidated)

\*Including loans with no debtor classification.

## Disclosed Claims under the Financial Reconstruction Law (Non-consolidated)

(¥ Bil.)

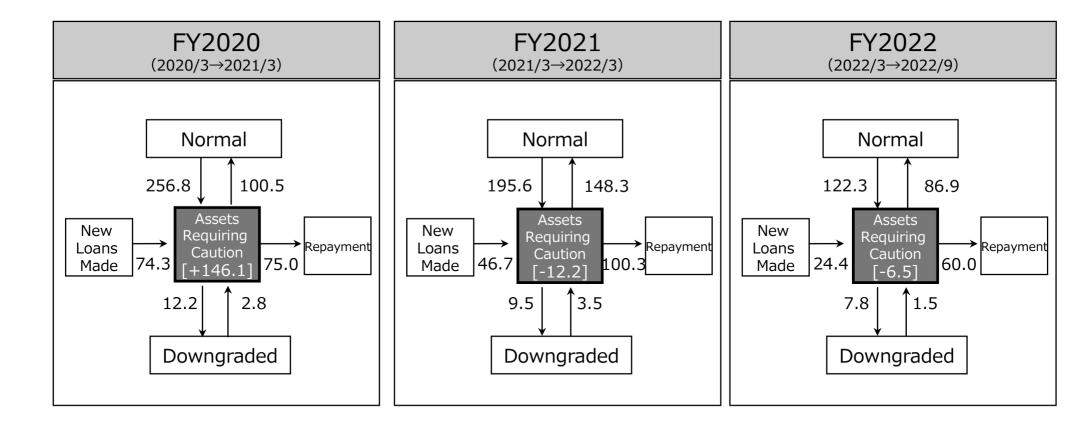
		2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9	2022/3	2022/9
Disclose	d Claims under the Financial Reconstruction Law	139.0	130.4	127.0	119.3	122.8	119.1	118.3	115.2	115.3	113.9	113.2	115.1
Ва	nkrupt and SubstantiallyBankrupt Claims	17.8	17.7	17.0	16.1	18.3	18.0	18.5	16.7	16.2	16.5	17.1	17.1
Do	oubtful Claims	68.4	65.8	69.4	65.1	63.4	59.5	55.5	54.5	56.9	56.3	54.9	56.2
Su	ubstandard Claims	52.8	46.9	40.4	38.0	40.9	41.5	44.2	44.0	42.2	41.0	41.1	41.7
Norr	mal Assets	9,275.2	9,544.8	9,803.7	10,000.1	10,137.3	10,558.6	10,616.4	10,945.5	11,187.8	11,499.8	11,666.7	11,911.8
Tota	al	9,414.3	9,675.3	9,930.7	10,119.4	10,260.1	10,677.7	10,734.8	11,060.8	11,303.1	11,613.8	11,779.9	12,026.9
Prop	portion to total claims	1.47%	1.34%	1.27%	1.17%	1.19%	1.11%	1.10%	1.04%	1.02%	0.98%	0.96%	0.95%

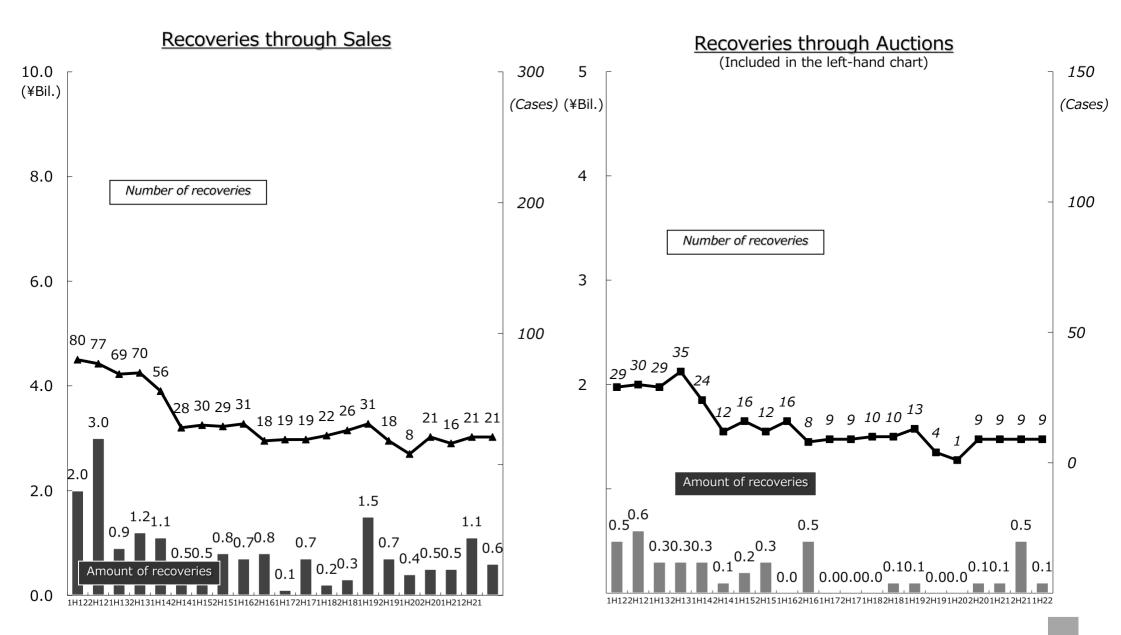
~ connect and go beyond, for the future ~

(¥ Bil.)

## Analysis of yearly net change of Assets Requiring Caution

(including Substandard loans)



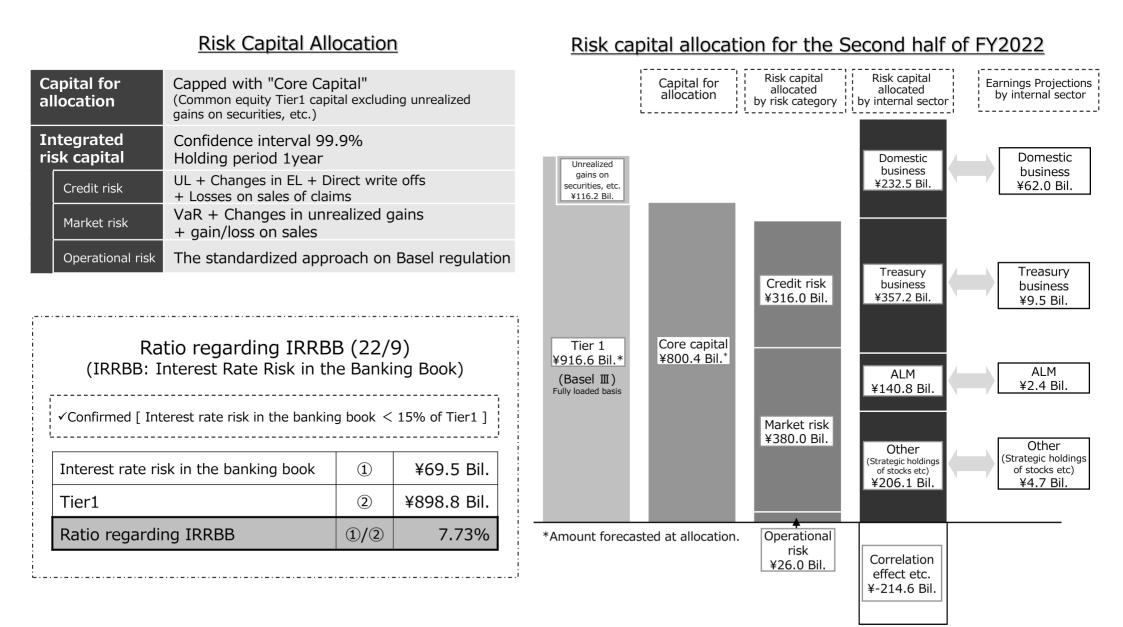


~ connect and go beyond, for the future ~

## Basel III

## %Preliminary figures

Non-Consolidated											× Pre	eliminary
	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9	2022/3	2022/9※
Total capital ratio	13.03%	12.80%	12.55%	12.46%	12.04%	12.06%	11.57%	11.90%	12.09%	11.94%	11.44%	10.82%
Tier1 capital ratio	12.09%	11.88%	11.83%	11.76%	11.36%	11.40%	10.94%	11.33%	11.57%	11.72%	11.27%	10.68%
Common equity Tier1 capital ratio	12.09%	11.88%	11.83%	11.76%	11.36%	11.40%	10.94%	11.33%	11.57%	11.72%	11.27%	10.68%
Total capital (¥Bil.)	820.3	848.8	867.2	890.1	880.9	897.2	853.9	905.9	948.4	962.6	936.6	910.3
Tier1 capital	761.4	787.9	817.2	840.1	830.9	847.7	807.4	862.5	907.9	945.1	922.1	898.8
Common equity Tier1 capital	761.4	787.9	817.2	840.1	830.9	847.7	807.4	862.5	907.9	945.1	922.1	898.8
Risk Weighted assets(¥Bil.)	6,292.9	6,629.4	6,907.6	7,143.4	7,312.3	7,434.8	7,378.0	7,611.1	7,842.5	8,057.7	8,181.7	8,411.7
Credit risk	5,654.2	5,769.1	5,951.8	6,037.7	6,080.4	6,085.9	6,143.6	6,171.8	6,569.2	6,624.8	6,752.3	6,808.5
Market risk	67.6	64.7	68.4	68.0	71.9	71.4	141.3	133.9	131.4	139.8	136.5	146.5
Operational risk	274.7	275.3	275.9	276.7	276.0	277.6	278.7	279.6	282.4	287.5	291.2	299.6
Consolidated	2017/2	2017/0	2010/2	2010/0	2010/2	2010/0	2020/2	2020/0	2024/2	2024/0	2022 (2	2022 (2)*
	2017/3	2017/9	2018/3	2018/9	2019/3	2019/9	2020/3	2020/9	2021/3	2021/9	2022/3	2022/9※
Total capital ratio	13.59%	13.36%	13.18%	13.05%	12.63%	12.61%	12.12%	12.44%	12.79%	12.60%	12.11%	11.47%
Tier1 capital ratio	12.65%	12.43%	12.48%	12.37%	11.97%	11.97%	11.51%	11.89%	12.28%	12.39%	11.94%	11.33%
Common equity Tier1 capital ratio	12.65%	12.43%	12.48%	12.37%	11.97%	11.97%	11.51%	11.89%	12.28%	12.39%	11.94%	11.33%
			0 4 0 7		050.0	0740	004.0		1 005 0			
Total capital (¥Bil.)	890.0	920.8	943.7	965.8	959.0	974.8	934.3	989.6	1,035.8	1,049.7	1,024.3	997.0
Tier1 capital	828.4	857.2	893.5	915.7	908.8	925.2	887.6	946.0	995.2	1,032.1	1,009.8	985.4
Common equity Tier1 capital	828.4	857.2	893.5	915.7	908.8	925.2	887.6	946.0	995.2	1,032.1	1,009.8	985.4
		6 000 0	7 4 50 0	7 207 6	7 507 7	7 700 0		7 0 5 0 4	0.000 7	0 007 0	0.455.0	0.000.4
Risk Weighted assets(¥Bil.)	6,547.6	6,892.0	7,159.9	7,397.6		7,729.2	7,705.5	7,950.4	8,098.7	8,327.2	8,455.9	8,690.4
Credit risk	5,739.5	5,842.3	6,034.7	6,110.1	6,151.4	6,159.8	6,224.6	6,301.9	6,708.7	6,776.7	6,895.5	6,943.7
Market risk	68.1	65.1	68.9	68.6	72.8	72.2	144.4	134.8	132.3	140.8	137.8	147.8
Operational risk	294.9	294.5	295.4	295.4	294.9	296.1	297.2	297.8	300.9	305.7	309.5	316.7



~ connect and go beyond, for the future ~

1.P	rofits and Losses											(¥ Mil.)
			2018/3		2019/3		2020/3		2021/3		2022/3	2023/3
		1H		1H		1H		1H		1H		1H
Ope	erating revenue	2,998	6,823	3,209	5,802	2,641	6,133	3,122	7,771	3,526	6,535	2,113
	Commissions received	1,392	3,006	1,250	2,271	1,073	2,415	1,407	3,456	1,778	3,471	1,594
	Stocks	850	1,888	702	1,263	498	1,166	709	1,751	848	1,725	817
	Bonds	3	5	3	5	2	4	2	9	2	5	4
	Beneficiary certificates	531	1,098	537	986	566	1,229	687	1,680	905	1,711	749
۱	Net gain on trading	1,544	3,688	1,903	3,424	1,528	3,640	1,670	4,234	1,705	2,981	481
	Stocks	18	42	14	15	14	84	85	247	328	630	173
	Bonds	1,519	3,643	1,871	3,389	1,529	3,561	1,584	3,978	1,407	2,409	307
F	inancial revenue	61	128	54	106	39	76	43	79	42	82	37
Fin	ancial expenses (-)	19	38	7	17	8	18	14	20	2	4	3
Net	operating revenue	2,979	6,785	3,202	5,784	2,633	6,114	3,107	7,750	3,524	6,530	2,110
Exp	enses (-)	2,378	5,236	2,607	5,161	2,617	5,532	2,764	6,178	2,968	5,900	2,614
F	Related to trading (-)	635	1,474	777	1,476	749	1,706	874	2,098	952	1,758	574
F	Personal expenses (-)	1,137	2,450	1,224	2,463	1,226	2,504	1,240	2,649	1,331	2,643	1,349
Ope	erating profit	601	1,548	594	623	15	582	342	1,571	556	630	- 504
Orc	inary profit	718	1,775	782	933	202	882	469	1,868	794	1,059	- 218
Pro	fit	505	1,171	556	708	127	595	346	1,221	598	781	120

## 2.Sales amount of stocks (excluding futures trading)

(¥ Mil.)

	anng naran e	e er a annig)									()
		2018/3		2019/3		2020/3		2021/3		2022/3	2023/3
	1H		1H		1H		1H		1H		1H
(Principal trading)	41,150	79,089	19,062	36,378	11,226	40,722	7,642	22,353	27,663	51,695	15,045
(Agency transactions)	120,843	271,170	95,463	172,389	68,613	157,099	100,842	251,336	125,236	252,169	125,086
Total	161,994	350,260	114,525	208,768	79,840	197,822	108,484	273,689	152,900	303,865	140,131

~ connect and go beyond, for the future ~

Our Gro	up's Mission	Contribute to the sustainable development of regional economies through the provision of the latest financial services as a partner for customers and regional communities							
Title		ium Term Management Plan NEX <sup>-</sup> I go beyond, for the future ~ (Pla	T STEP 2023 n period: April 1, 2020 to March 31, 2023)						
Vision	Enhance custo for regional fi		ancial functions and creating new models						
Basic	<ul> <li>We will be a consilives of individual cu</li> <li>We will be the be management issues</li> </ul>	est partner as solving the diverse s of corporate customers to build branches that are both	<ul> <li>Basic Policy II</li> <li>"We will continue to create new value for our customers' future"</li> <li>We will provide new value to our customers by using digital technology and all kinds of information resources</li> <li>We will create new value by taking on challenges that go beyond the framework of banking</li> </ul>						
Policies	We will strive	collaboration with other banks and companie <b>Istainable management</b> " to build a rewarding company by enhancing hu	with our customers, we will further strengthen as in other industries man resource development and realizing diverse work styles luding governance, compliance, and risk management						

# **Branch Network**

### **NEXT STEP 2023**

 $\sim$  connect and go beyond, for the future  $\sim$ 



## Number of Outlets in Chiba Prefecture

Name of Bank	2022/9
Chiba Bank	159
Chiba Kogyo Bank	73
Keiyo Bank	120
MUFG Bank	27
Mizuho Bank	25
Sumitomo Mitsui Banking Corporation	26
Resona Bank	14

## Total number of Chiba Bank outlets

		2022/9	Change from 2005/3
С	Outlets	185	+23
	Domestic	182	+23
	Chiba Pref.	159	+9
	Others	23	+ 14
	Overseas	3	-
M	oney exchange counters	3	+ 1
R	epresentative offices	3	+2

~ connect and go beyond, for the future ~

## Composition of Shareholders

(Thousand shares)

	2021/9		2022/3		2022/9	
	Share unit	(Proportion)	Share unit	(Proportion)	Share unit	(Proportion)
National and local governments	9	0.00%	9	0.00%	9	0.00%
Financial institutions	346,759	42.55%	349,068	42.83%	333,743	40.95%
Trust banks	182,633	22.41%	188,409	23.12%	178,349	21.88%
Securities companies	19,258	2.36%	18,413	2.26%	21,783	2.67%
Other companies	118,663	14.56%	113,170	13.88%	113,452	13.92%
Foreign investors	153,911	18.88%	151,713	18.61%	157,810	19.36%
Individuals and others	105,355	12.93%	104,307	12.80%	103,624	12.72%
Treasury Stock, etc.	71,096	8.72%	78,375	9.62%	84,633	10.38%
Total	815,054	100.00%	815,057	100.00%	815,057	100.00%

## Principal Shareholders\*

(Thousand shares)

					(Incusuna	/		
2021/9	Share- holdings	Percentage of total shares issued	2022/3	Share- holdings	Percentage of total shares issued	2022/9	Share- holdings	Percentage of total shares issued
The Master Trust Bank of Japan, Ltd. (Trust Account)	103,264	13.87%	The Master Trust Bank of Japan, Ltd. (Trust Account)	120,515	16.34%	The Master Trust Bank of Japan, Ltd. (Trust Account)	110,764	15.15%
Custody Bank of Japan, Ltd. (Trust Account)	34,228	4.59%	Custody Bank of Japan, Ltd. (Trust Account)	37,940	5.14%	Custody Bank of Japan, Ltd. (Trust Account)	43,334	5.92%
Nippon Life Insurance Company	26,870	3.60%	Nippon Life Insurance Company	26,870	3.64%	Nippon Life Insurance Company	26,870	3.67%
The Dai-ichi Life Insurance Company, Limited	26,230	3.52%	The Dai-ichi Life Insurance Company, Limited	23,607	3.20%	The Dai-ichi Life Insurance Company, Limited	23,607	3.23%
Sompo Japan Insurance Inc.	18,537	2.49%	Sompo Japan Insurance Inc.	18,537	2.51%	Sompo Japan Insurance Inc.	18,537	2.53%
Meiji Yasuda Life Insurance Company	18,291	2.45%	Meiji Yasuda Life Insurance Company	18,291	2.48%	Meiji Yasuda Life Insurance Company	18,291	2.50%
SUMITOMO LIFE INSURANCE COMPANY	17,842	2.39%	SUMITOMO LIFE INSURANCE COMPANY	17,842	2.42%	SUMITOMO LIFE INSURANCE COMPANY	17,842	2.44%
MUFG Bank, Ltd.	17,707	2.37%	MUFG Bank, Ltd.	17,707	2.40%	STATE STREET BANK AND TRUST COMPANY 505223	16,086	2.20%
STATE STREET BANK AND TRUST COMPANY 505223	14,435	1.93%	STATE STREET BANK AND TRUST COMPANY 505223	14,534	1.97%	MUFG Bank, Ltd.	14,166	1.93%
Custody Bank of Japan, Ltd. (Trust Account 7)	11,046		The Keiyo Bank, Ltd.	10,187	1.38%	The Keiyo Bank, Ltd.	10,187	1.39%

\* Treasury shares are excluded in Principal Shareholders and in calculation of percentage of total shares issued.

#### The 14th Medium Term Management Plan

## NEXT STEP 2023

~ connect and go beyond, for the future ~



# **Changes in Composition of Shareholders**

Inquiries related to this presentation should be addressed to:

The Chiba Bank, Ltd. Corporate Planning Division Investor Relations

> Tel: 043-301-8459 Fax: 043-242-9121 E-Mail: ir@chibabank.co.jp

This material was prepared only for the purpose of providing information and does not solicit the purchase or sale of any specific securities.

All or part of the matters described in this material may be revised or changed without prior notice. This materials contains forward-looking statements. These statements are not represented as providing a guarantee of the Bank's future performance, and actual results may be subject to risks and uncertainties. Please note that future performance may differ due to change in business environment, etc.